Group 01800 – Road Salt and Treated Salt – Types 1 & 2 (Statewide)

Invitation for Bids #23449 - Bidder Inquiries and Responses

#	Solicitation Document Name	Document Section (Name or Number)	Comment / Question / Bid Deviation	Response
1	IFB Main Document	5.1 – Method of Award	Is the awarding based on maximum bid capacity calculated on the max obligation tonnage or the 100% number?	Per Invitation for Bids #23449 (Revised July 10, 2026), Section 5.1 – *Method of Award*, "award shall be made to the lowest responsive and responsible Bidder per OGS item within each Lot and within each County on an F.O.B. Destination Basis, including specified delivery requirements." For purposes of evaluating maximum Bid capacity for award, bidders should use the 2026-2027 Contract Maximum (Tons) (130% of filed requirements) identified in the revised Attachment 1 – *Pricing* (Revised July 10, 2026), as issued with the **Bid Solicitation Update (July 10, 2026).**
2	IFB Main Document	6.9 – Minimum/Maximum Purchase Obligations	Has OGS reviewed other State salt contracts to compare their minimum and maximum obligations? The widely used industry standard is 80%-120%. Has OGS considered adopting similar minimum and maximums to be on par with the industry?	OGS declines to make any changes to the minimum/maximum purchase obligations range of filed requirements at this time.

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3	IFB Main Document	6.11.9 Delivery Timetable	It appears that the delivery timeline was changed from 600 tons within 3 business days, down to 600 tons within 2 business days. This seems counter to the discussions about removing the output requirements and instead focusing on the completion dates. Can you explain the shift from 3 days to 2 days?	Invitation for Bids #23449 (Revised July 10, 2026), Section 6.11.9 – *Delivery Timetable*, has been revised to state, "Contractor is required to deliver orders of 600 tons or less* within three (3) Business Days of Authorized User placing an order." Please refer to the revised Section 6.11.9. * If full amount of order is less than 600 tons
4	IFB Main Document	6.11.9 Delivery Timetable	Would OGS consider increasing the delivery timetable from 2 days to 3 days for orders under 600 tons, as it states in the current contract?	Invitation for Bids #23449 (Revised July 10, 2026), Section 6.11.9 – *Delivery Timetable*, has been revised to state, "Contractor is required to deliver orders of 600 tons or less* within three (3) Business Days of Authorized User placing an order." Please refer to the revised Section 6.11.9. * If full amount of order is less than 600 tons
5	IFB Main Document	6.11.9 Delivery Timetable	Would OGS consider issuing a waiver on the delivery timetable when excessive ordering by AU's takes place? Example: AU's ordering Christmas/NewYear's week when their budgets open --less trucks available due to the holidays - less AU staff onsite receiving deliveries and shortened hours to receive deliveries at AU's location.	No. Contractors are required to adhere to the delivery requirements set forth in Invitation for Bids #23449 (Revised July 10, 2026), Section 6.11.9 – *Delivery Timetable.*

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6	Attachment 1 – Pricing	Maximum Bid Capacity	The Excel Spreadsheet has a locked format for price ($0.00). Will you be sending out a new format to report in tons?	Attachment 1 – *Pricing* (Revised July 10, 2026), Maximum Bid Capacity tab has been revised to reflect the correct format. Please refer to the revised Attachment 1 – *Pricing*, as issued with the **Bid Solicitation Update (July 10, 2026).**
7	Attachment 1 – Pricing	Lot 1 - Road Salt	Bronx, Kings, New York, Queens & Richmond only total 7,816 tons on the Delivery Schedule but are listed for 10,161 tons on the pricing sheet. Is there tonnage missing?	Attachment 1 – *Pricing* (Revised July 10, 2026) has been revised to reflect a Contract Maximum of 10,161 tons (130%) for Bronx, Kings, New York, Queens & Richmond. The Attachment 12 - Delivery Schedule (Revised July 10, 2026) reflects the corresponding filed requirement of 7,816 tons at 100%. Please refer to the revised Attachment 1 – *Pricing* and Attachment 12 – *Delivery Schedule*, as issued with the **Bid Solicitation Update (July 10, 2026).**
8	Attachment 6 – Bidder Submission Checklist	Question 9	Page 12 of the solicitation states that Attachment 6 - Bidder Submissions Checklist should be submitted as an Excel file on the USB. The website currently has this as a PDF file only. Will this be changed on the website, or is the file to be submitted as a PDF file in place of an Excel file?	Invitation for Bids #23449 (Revised July 10, 2026), Section 4.4 – *Content* has been revised to reflect the correct instruction. Attachment 6 - *Bidder Submission Checklist* is not required to be submitted as part of the complete bid package as noted with the **Bid Solicitation Update (July 10, 2026).**.

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9	Attachment 12 – Delivery Schedule	Delivery Schedule - Line #1351 - Seneca County	Seneca County is listed for 60,000 tons but they typically list 6-7K. Is that correct?	Attachment 1- *Pricing* (Revised July 10, 2026) and Attachment 12 – *Delivery Schedule* have been revised to reflect the corrected information. Seneca County filed requirements information has been updated. Please refer to the revised Attachment 12 – *Delivery Schedule*, as issued with the **Bid Solicitation Update (July 10, 2026).**
10	Attachment 12 – Delivery Schedule		Are the delivery ID locations numbers consistent year to year? Example ID 50 would be the same location in perpetuity	No. Authorized Users may have a different Delivery ID number from year to year. Please refer to Attachment 12 – *Delivery Schedule* (Revised July 10, 2026) for Delivery ID numbers specific to this Solicitation.