



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.service@ogs.ny.gov | 518-474-6717

Bid Opening Results

BID NUMBER: 23392

BID OPENING: 12/05/2025 – 01:30:00 PM

GROUP #: 35200

Designated Contacts: Daniel Iskaros, Contract Management Specialist 1
Jennifer Stafford, Contract Management Specialist 3
OGS.sm.SSTSafetySecurity@ogs.ny.gov

DESCRIPTION:

**Firearms, Ammunition, and Less Lethal Products
(Statewide)**

Number of Submissions Received: 23

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation for matters in relation to their area of specialization.		
<u>For M/WBE Concerns</u>	<u>For Insurance Concerns</u>	<u>For SDVOB Concerns</u>
n/a	OGS.sm.BRIM@ogs.ny.gov	n/a



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Bid Opening Affidavit

Solicitation # 23392 - Firearms, Ammunition, and Less Lethal Products (Statewide)

DATE: December 4th, 2025

This is to certify that I, James E. Malone, have been duly authorized to open bids for materials, equipment, services, supplies & technologies; and that competitive bids on **Group No. 35200** were received, opened, and logged at the NYS Office of General Services, Procurement Services division, 38th floor, Erastus Corning 2nd Tower, Empire State Plaza, in Albany, NY, at a bid opening held on **Thursday, December 4th, 2025 at 1:30 PM** for **Solicitation No. 23392, for Firearms, Ammunition, and Less Lethal Products (Statewide)**. All bids received before the time of the bid opening appear on the attached tabulation of bids.

A handwritten signature in black ink, appearing to read "James E. Malone". The signature is written over a horizontal line that extends across the page.

X
James E. Malone, Contract Management Specialist 2
Supervisor, OGS Procurement Customer Services
Bid Room Facilitator
OGS Procurement Services

**PROCUREMENT SERVICES GROUP
BID LIST SUMMARY**

List of Bidders For Group: 35200 - Firearms, Ammunition, and Less Lethal Products (Statewide)

Bid Number: IFB 23392

Team #: 04

Bids Were Opened: December 4, 2025

Time: 1:30:00 PM

Bid Room Facilitator: James Malone

Visitors: Jennifer Stafford - OGS
Jessica Comtois - OGS
Daniel Iskaros - OGS
John Normile - OGS

BIDDERS

AmChar Wholesale, Inc 161374334	100 Airpark Drive	Rochester NY 14624 sales@amchar.com
Applied Tactical Technologies, Inc 113262250	171 Eads Street	West Babylon NY 11704 contact@att-tactical.com
Arms Unlimited Inc. DBA: Corporation 461219860	2061 Pabco Road	Henderson NV 89011 bradley@armsunlimited.com
Atlantic Tactical, Inc. 232082171	3319 Anvil Place	Raleigh NC 27603 tom.caruso@atlantictactical.com
Clyde Armory, Inc. 371577133	4800 Atlanta Highway	Athens GA 30606 lesales@clydearmory.com
Defense Technology, LLC 852346327	1855 South Loop Avenue	Casper WY 82601 patricia.coppedge@defense-
Escarpment Arms, Inc 834210687	3580 Lockport Olcott Road	Lockport NY 14094 info@escarpmentarms.com
Federal Eastern International, LLC 271774570	135 West Adams Street	Jacksonville FL 32202 feicontracts@fedeastintl.com
FN America, LLC 202006285	797 Old Clemson Road	Columbia SC 29229 joshua.taylor@fnamerica.com
George J. Petronis Ent Inc DBA: The Gun Shop 222167890	60 Main Street - #D	Vincentown NJ 08088 info@policeammo.com

List of Bidders For Group: 35200 - Firearms, Ammunition, and Less Lethal Products (Statewide)

Bid Number: IFB 23392

BIDDERS (cont'd)

Industrial Strength Industries 732 Sound View Road Oyster Bay NY 11771
ara@industrialstrengthsupply.com

472762630

Jurek Brothers, Inc. 59 School Street Greenfield MA 01301
info@jurekbros.com

042039721

Just Right Carbines, LLC 231 Saltonstall Street Canandaigua NY 14424
tony@justrightfirearms.com

270852540

Lawmen Supply Company of New Jersey 1971 Old Cuthbert Road Cherry Hill NJ 08034
dserata@lawmensupplyco.com

222497167

Precision Arms of Indiana LLC 204 East Chicago Street Columbia City IN 46725
DBA: PAI Defense todd@paidefense.com

470956779

RBA, Inc 145A Philmont Avenue Feasterville PA 19053
DBA: Phoenix Distributors john@phoenixlawenforcement.com

223286254

Redleg Supply Corp. 3371 Spruce Street Mohegan Lake NY 10547
agisondi@redlegsupply.com

934015240

Safariland, LLC 13386 International Parkway Jacksonville FL 32225
Patricia.coppedge@safariland.com

592044869

Security Equipment Corporation 747 Sunpark Drive Fenton MO 63026
DBA: SABRE mpatterson@sabrered.com

431080928

The Activity Group, Inc 204 Ellen Street Garden City ID 83714
Kyle@activityusa.com

474132335

Thomas J. Morris III 1707 Third Street Thorofare NJ 08086
DBA: Eagle Point Gun / T. J. Morris & Sons majortjmorrisiii@comcast.net

800502006

Ultimate Training Munitions, Inc. 55 Readington Road North Branch NJ 08876
glennr@utmusa.com

383719338

United Tactical Systems, LLC 28101 Ballard Drive Lake Forest IL 60045
DBA: Pepper Ball Suite F cmash@pepperball.com

471404090

Number of Bids Received: 23