



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.service@ogs.ny.gov | 518-474-6717

Bid Opening Results

BID NUMBER: 23387

BID OPENING: 03/12/2025 – 01:30:00 PM

GROUP #: 30204

Designated
Contacts: Tracey Lake
Contract Management Specialist 1
Email: Tracey.Lake@ogs.ny.gov
Sarah Crossman
Contract Management Specialist 2
Email: Sarah.Crossman@ogs.ny.gov

DESCRIPTION:

Athletic Equipment (Statewide)

Number of Submissions Received: 18

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation for matters in relation to their area of specialization.		
<u>For M/WBE Concerns</u>	<u>For Insurance Concerns</u>	<u>For SDVOB Concerns</u>
n/a	OGS.sm.teleBRIM@ogs.ny.gov	n/a



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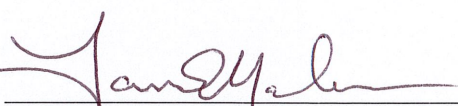
Bid Opening Affidavit

Solicitation # 23387 – Athletic Equipment (Statewide)

DATE: March 12th, 2025

This is to certify that I, James E. Malone, have been duly authorized to open bids for materials, equipment, services, supplies & technologies; and that competitive bids on **Group No.30204** were received and opened at the NYS Office of General Services, Procurement Services division, 38th floor, Corning Tower, Empire State Plaza, in Albany, NY, at a bid opening held on Wednesday, March 12th, 2025 at 1:30 PM for **Solicitation No. 23387**, for Athletic Equipment (Statewide). All bids received before the time of the bid opening appear on the attached tabulation of bids.

X


James E. Malone, Contract Management Specialist 2
Supervisor, OGS Procurement Customer Services
Bid Room Facilitator
OGS Procurement Services

**PROCUREMENT SERVICES GROUP
BID LIST SUMMARY**

List of Bidders For Group: 30204 - Athletic Equipment (Statewide)

Bid Number: IFB 23387

Team #: 02

Bids Were Opened: March 12, 2025 Time: 1:30:00 PM

Bid Room Facilitator: James Malone

Visitors: Beth Rogers - OGS
Izeasha Miller - OGS
Tracey Lake - OGS
Sean Baldwin - OGS
Julie Carlson - OGS
Sarah Crossman - OGS

BIDDERS

Advantage Sport & Fitness, Inc. 161316405	2255 North Tripphammer Road	Ithaca NY 14850 bids@advantagefitness.com
All American Sports Corp. DBA: Riddell / All American 341688715	7501 Performance Lane	North Ridgeville OH 44039 bids@riddellsales.com
Andrew Venditti DBA: Syracuse Fitness Store 161555460	2922 Erie Boulevard East	Syracuse NY 13224 andy@syracusefitness.com
BSN Sports, LLC 222795073	14460 Varsity Brands Way	Farmers Branch TX 75244 bsnbid@bsnsports.com
Dynamic Fabrication and Finishing, LLC. DBA: Dynamic Fitness & Strength, LLC 275297900	2020 Prairie Lane	Eau Claire WI 54703 kurt@mydynamicfitness.com
Fitness Superstore, Inc. 462687771	537 Stone Road Suite F	Benicia CA 94510 bids.alerts@fitnesssuperstore.com
G. Pacillo Co. Inc. DBA: Pacillo's Fitness Gear 161063815	3493 Sheridan Drive	Amherst NY 14226 michael.pacillo@pacillo.com
G+G Fitness Equipment LLC 161365573	7350 Transit Road	Williamsville NY 14221 agiordano@ggfitness.com
Johnson Health Tech North America, Inc. DBA: Matrix Fitness 263652291	1600 Landmark Drive	Cottage Grove WI 53527 Matt.Kehoe@matrixfitness.com

List of Bidders For Group: 30204 - Athletic Equipment (Statewide)

Bid Number: IFB 23387

BIDDERS (cont'd)

Life Fitness Sales, Inc. 364164573	9525 Bryn Mawr Avenue	Rosemont IL 60018 sales.portal@lifefitness.com
Nickerson NY, LLC 060905538	11 Moffitt Boulevard	Bay Shore NY 11706 bpaci@nickersoncorp.com
Outdoor-Fit Exercise Systems, Inc. DBA: Outdoor-Fit 980644725	95 Simmonds Drive	Dartmouth, Nova Scotia, CA B3B1N7 jenlewis@outdoor-fit.com
S&S Worldwide 060520020	75 Mill Street	Colchester CT 06415 bids@ssww.com
Siegel Performance Systems, Inc. DBA: SPS Fitness 113143856	12 Christa Court	Huntington NY 11743 info@spsfitness.com
Stadium System Inc. 060764566	61 Church Street P. O. Box 940	Canaan CT 06018 info@stadium-system.com
The Prophet Corporation DBA: Gopher Sport 411796468	2525 Lemond Street SW	Owatonna MN 55060 contracts@gophersport.com
True Fitness Technology, Inc. 431240135	865 Hoff Road	Ofallon MO 63366 dbowrosen@truefitness.com
United Supply Corp 113309950	700 South 21 Street	Irvington NJ 07111 bids@unitedsupplycorp.com

Number of Bids Received: 18