Bidder Questions and Answers
STEM/STEAM
Solicitation #23375

Question #	Solicitation Document Name	Document Section (Number & Name)	Question	OGS Response to Bidder Questions
1	Attachment 12 – Manufacturer's Certificate	Manufacturer's Certificate	We are an Authorized Dealer who represents hundreds of Manufacturers. Do we need a manufacturer certificate for each manufacturer?	Yes, per Section 2.1(3)(b)(iii) , the Bidder must provide a completed and signed Attachment 12 –Manufacturer's Certificate with the Bid for each Manufacturer. If any Manufacturer's Certificate is not submitted with the Bid, Bidder must provide it within three (3) Business Days of request by OGS.
2	Solicitation	4.1 Periodic Recruitment	Can the state clarify the following text from clause 4.1--"Once awarded a Contract, a Contractor may not resubmit a Bid for future consideration for categories covered by the scope of the awarded Contract. In addition, if a Bid is deemed non-responsive during the initial Solicitation or any recruitment period, a Bidder cannot reapply for a future Contract until the next recruitment period."? What does the state consider a "recruitment period" and in what cases/on what basis would they allow resubmission of rejected materials?	Each Periodic Recruitment allowed by OGS pursuant to Section 4.1 will be a "recruitment period" during which OGS will solicit additional Bids to consider for award. OGS may allow a Periodic Recruitment for reasons that include, but are not limited to, adding additional vendors, adding additional Lots or Categories, etc., based on the needs of the State. If a Bidder's submission is found non-responsive, either during the initial Solicitation or a subsequent Periodic Recruitment, such Bidder must wait until a new Periodic Recruitment to submit rejected materials for consideration as a new Bid. A vendor that already holds or held a contract on this award may not submit a new Bid during a Periodic Recruitment for any categories that the vendor was previously awarded.
3	Solicitation	3.3 Format of Bid Submission 3.5 Bid Envelopes and Packages	Can the state clarify the required submission format? How many originals, copies, and USBs must be mailed to the address located on pg. 14 and 16 in the Solicitation document?	Per Section 3.4 Content, we require one (1) paper original of Page 1 & Page 2 of the Solicitation, one (1) paper original of ST220-CA Contractor Certification to Covered Agency with signature and notary, and paper originals with signature of any Bid Update memos OGS releases, if any. We also require two (2) USB flash drives containing a complete set of the documents listed in Section 3.4 in the format required under the column "Required File Format (Submit on USB)."
4	Solicitation	4. Method of Award 5.3 Price 5.4 Volume Discounts	Will the state accept flat rate discounts off of the vendor's price list? Must this flat rate discount also apply to volume-based discounts, or can volume-discounts be based on the vendor's list pricing?	Yes, flat rate discounts off of a Bidder's price list are acceptable. Volume discounts are in addition to the regular discount and are applied once the regular discount is met based upon volumes exceeding that amount. Per Section 5.3 Price, Bidder must offer discounts(s) by category for the products listed in Attachment 1 from their regularly published commercial price list, or published catalog in effect at the time of the bid opening. The discount must be greater than zero (0.00) percent. Per Section 5.4 Volume Discount, volume discounts, if offered, shall be based on products and pricing as submitted within Attachment 1 - Pricing.
5	Appendix C – Federal Funding Agency Mandatory Terms and Conditions	N/A	Is there specific funding tied to this solicitation that districts/schools are able to use to make purchases?	No.

6	Solicitation	5.19 Report of Contract Usage	If there are $0 in sales for a reporting period, will the district be required to submit a report for contract usage? (For context, our software licenses are a yearly submission so we may have $0 in sales in a reporting period.)	Yes, Per Section 5.19 Reports are due twice a year. Contract usage reports are mandatory and due semi-annually by each vendor. Reports are due even if there have been no sales under the contract; an entry of NO SALES is acceptable.
7	Solicitation	3.3 Format of Bid Submission	Does the state wish for a printed Certificate of Good standing to be included with the printed submission?	No, a printed copy is not required.
8	Solicitation	1.7 Bidder Questions	Will the state allow bidders to include the legal clarifications submitted at the time of 'intent to bid' to be included in their formal bid submission?	Only if accepted during the Questions period. Pursuant to Section 3.10 Bid Deviations, Bids must conform to the terms set forth in the Solicitation, as it may have been amended following release. Each Bidder should review the questions and answers posted to the OGS website carefully and submit their Bid based on the Solicitation requirements and with consideration to the clarifications and any amendments provided.
9	Solicitation	Misc.	Is this a new bid that is an alternative to the bid we are currently on or a replacement for the bid we are currently on?	This Solicitation #23375 is a replacement for OGS Award #23185.
10	Solicitation	Misc.	I noticed this is similar in instructional scope and geographic scope to this NY state bid (https://proportal.sourcewell-mn.gov/Module/Tenders/en/Tender/Detail/e2ebc7da-7bd0-43b4-9cc0-5ab2249370a3) - am I missing an important distinction or is there some overlap?	The bid opportunity referenced in this question is not associated with NYS OGS, or this bid opportunity for STEM/STEAM.
11	Solicitation	Misc.	Are you seeking innovative STEAM solutions (such as our hybrid physical & digital platform and hand-held tools) or just traditional science lab products?	Bidders may bid STEM/STEAM and science laboratory educational supplies and equipment as per Section 1.2 *Scope*. Bidders are strongly encouraged to review the Scope Section carefully prior to submitting a bid.
12	Solicitation	Misc.	Would coding curriculum learned and taught through an online SaaS platform fall under one of the categories of materials this RFP is seeking?	No, software as a service (SaaS) is not in scope for this Solicitation.
13	Solicitation	Misc.	What is the age category for this RFP?	Per Section 1.2 Scope, Products offered through the resulting Contracts are for use in a K-12 and/or college level educational setting.
14	Solicitation	Misc.	Can CNC routers be included under the terms of this new contract?	Bidders may bid STEM/STEAM and science laboratory educational supplies and equipment as per Section 1.2 *Scope*. Bidders are strongly encouraged to review the Scope Section carefully prior to submitting a bid.