

CONTRACTOR NAME Orange Photonics, Inc.

The Contractor shall provide pricing for the ranges identified below dependent on number of cannabis analyzer and consumables purchased annually. Refer to Section 4.3 – Price for more detail.

<u>Item Number</u>	<u>Item Description</u>	<u>Quantity Range</u>	<u>Unit Price</u>	<u>Estimated Quantity</u>	<u>Annual Total</u>
1	Portable Cannabis Analyzer	1 - 5	\$____18,915	5	\$____94,575
2	Portable Cannabis Analyzer	6 - 10	\$____18,135	5	\$____90,675
3	Portable Cannabis Analyzer	11 or more	\$____17,160	5	\$____85,800
4	Consumables	1 - 20	\$____7	20	\$____140
5	Consumables	21 - 40	\$____7	20	\$____140
6	Consumables	41 or more	\$____5	20	\$____100
7	Annual Maintenance and Calibration Cost Beyond First Year of Ownership	Per Analyzer	\$____1,250	10	\$____12,500
8	GRAND TOTAL (Sum of Items 1 - 7)				\$____283,930

Please note the estimated number of units included in bid proposal form are for evaluation purposes only. There is no guaranteed number of portable cannabis analyzers or consumables that will be purchased over life of contract. Contractor will only be paid for actual services provided.

Early payment discounts offered _____ 1% / 15 days after receipt of proper invoice

_____ 2.5% / 0 days after receipt of proper invoice

AUTHORIZED SIGNATURE _____



PRINT NAME Stephanie McArdle Wilks

TITLE President

DATE 7/22/2024

New York State - Office of General Services
On behalf of the Office of Cannabis Management
IFB #2833 – Portable Cannabis Analyzers
IFB Attachment 1 – Bid Proposal