NEW YORK STATE | Office of General Services
Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/procurement | customer.service@ogs.ny.gov | 518-474-6717

Bid Opening Results

BID NUMBER: 23358

BID OPENING: 07/18/2024 – 01:30:00 PM

GROUP #: 01800

Designated Contacts: Jamison Ott – Contract Management Specialist 1

Jose DeAndres, Team Leader

E-Mail: OGS.sm.SST_roadsalt@ogs.ny.gov

DESCRIPTION:

Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)

Number of Bids Received: 6

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation for matters in relation to their area of specialization.		
MWBE Lori Broadhead Tryphina Ramsey	**Insurance** Robert Hall, Robert.Hall@ogs.ny.gov Jeanine Henrikson, Jeanine.Henrikson@ogs.ny.gov	**SDVOB** Daniel Daley
MWBE@ogs.ny.gov		veteransdevelopment@ogs.ny.gov

PROCUREMENT SERVICES GROUP
BID LIST SUMMARY

List of Bidders For Group: 01800 - Road Salt, Treated Salt & Emergency Standby Salt (Statewide)

Bid Number: IFB 23358 **Team #:** 01

Bids Were Opened: July 18, 2024 **Time:** 1:30:00 PM

Bid Room Facilitator: James Malone

Visitors: Jamison Ott - OGS
Brandy Alden - OGS
Elizabeth Rogers - OGS
Linda Pyska - OGS

BIDDERS

American Rock Salt Co., LLC 161516458	5520 Route 63	Mt. Morris NY 14510 jamie.mcclain@americanrocksalt.com
Apalachee, LLC 472089879	1423 Highland Avenue	Rochester NY 14620 sales@apalacheesalt.com
Atlantic Salt, Inc. 132914699	134 Middle Street Suite 210	Lowell MA 01852 info@atlanticsalt.com
Cargill, Incorporated - Salt, Road Safety 410177680	24950 Country Club Boulevard Suite 450	North Olmsted OH 44070 Salt_CustomerCareRoadSafety@Cargill.c
Compass Minerals America Inc. 481047632	9900 West 109th Street	Overland Park KS 66210 highwaygroup@compassminerals.com
Morton Salt, Inc. 273146174	444 West Lake Street Suite 2900	Chicago IL 60606 bids@mortonsalt.com

Number of Bids Received: 6

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	Albany	1	$59.69	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Albany	1	$59.85	American Rock Salt Company LLC	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	Albany	1	$71.02	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Albany	1	$71.66	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Albany	1	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Albany	1	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Allegany	2	$63.63	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Allegany	2	$76.37	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Allegany	2	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Allegany	2	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Allegany	2	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Allegany	2	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Bronx*, Kings*, New York*, Queens*, Richmond*	3	$94.00	Atlantic Salt, Inc.	non-US mined/hand-harvested	561 Richmond Ter, SI, NY & 184 Marsh St, P	N/A
LOT I - Road Salt	Bronx*, Kings*, New York*, Queens*, Richmond*	3	$99.11	Morton Salt, Inc.	non-US mined/hand-harvested	Port Newark, NJ	N/A
LOT I - Road Salt	Bronx*, Kings*, New York*, Queens*, Richmond*	3	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Bronx*, Kings*, New York*, Queens*, Richmond*	3	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	No Bid	N/A
LOT I - Road Salt	Bronx*, Kings*, New York*, Queens*, Richmond*	3	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Bronx*, Kings*, New York*, Queens*, Richmond*	3	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Broome	4	$56.48	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Broome	4	$59.93	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Broome	4	no bid	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Broome	4	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Broome	4	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Broome	4	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cattaraugus	5	$52.02	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Cattaraugus	5	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Cattaraugus	5	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cattaraugus	5	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cattaraugus	5	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Cattaraugus	5	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cayuga	6	$49.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Cayuga	6	$56.45	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LOCKE / LANSING	N/A
LOT I - Road Salt	Cayuga	6	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Cayuga	6	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cayuga	6	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cayuga	6	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Chautauqua	7	$49.40	Compass Minerals America Inc.	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	Chautauqua	7	$56.03	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Chautauqua	7	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Chautauqua	7	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Chautauqua	7	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Chautauqua	7	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	Chemung	8	$48.25	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Chemung	8	$52.45	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Chemung	8	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Chemung	8	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Chemung	8	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Chemung	8	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Chenango	9	$64.13	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Chenango	9	$64.91	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Chenango	9	no bid	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Chenango	9	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Chenango	9	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Chenango	9	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Clinton	10	$81.49	Compass Minerals America Inc.	non-US mined/hand-harvested	Ste Catherine	N/A
LOT I - Road Salt	Clinton	10	$84.91	American Rock Salt Company LLC	US mined/hand-harvested	Norwood, NY	N/A
LOT I - Road Salt	Clinton	10	$85.25	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Clinton	10	$89.42	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / WESTMORELAND / LANSING	N/A
LOT I - Road Salt	Clinton	10	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Clinton	10	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Columbia	11	$59.69	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Columbia	11	$59.91	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Columbia	11	$61.19	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	MT MARION / LANSING	N/A
LOT I - Road Salt	Columbia	11	$67.44	American Rock Salt Company LLC	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	Columbia	11	$73.23	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Columbia	11	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cortland	12	$57.96	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Cortland	12	$60.37	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Cortland	12	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Cortland	12	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cortland	12	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Cortland	12	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Delaware	13	$69.52	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Delaware	13	$71.22	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Delaware	13	$74.83	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Delaware	13	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Delaware	13	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Delaware	13	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Dutchess	14	$68.92	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Dutchess	14	$71.82	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Dutchess	14	$75.77	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	MT MARION / LANSING	N/A
LOT I - Road Salt	Dutchess	14	$78.80	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY. Troy,NY	N/A
LOT I - Road Salt	Dutchess	14	$80.12	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Dutchess	14	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	Erie	15	$42.83	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Erie	15	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Erie	15	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Erie	15	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Erie	15	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Erie	15	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Essex	16	$80.25	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Essex	16	$82.50	American Rock Salt Company LLC	US mined/hand-harvested	Ft. Ann,NY	N/A
LOT I - Road Salt	Essex	16	$91.69	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Essex	16	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Essex	16	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Essex	16	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Franklin	17	$75.36	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	OGDENSBURG / WESTMORELAND / LANSING	N/A
LOT I - Road Salt	Franklin	17	$76.50	American Rock Salt Company LLC	US mined/hand-harvested	Norwood, NY	N/A
LOT I - Road Salt	Franklin	17	$82.72	Compass Minerals America Inc.	non-US mined/hand-harvested	Ste Catherine	N/A
LOT I - Road Salt	Franklin	17	$87.79	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Franklin	17	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Franklin	17	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Fulton	18	$60.44	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Fulton	18	$62.91	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Fulton	18	$65.72	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Fulton	18	$67.93	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Fulton	18	$79.66	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Fulton	18	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Genesee	19	$48.94	Compass Minerals America Inc.	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	Genesee	19	$60.27	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BUFFALO / LANSING	N/A
LOT I - Road Salt	Genesee	19	$63.33	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Genesee	19	no bid	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Genesee	19	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Genesee	19	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Greene	20	$60.15	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Greene	20	$60.28	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Greene	20	$65.83	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY/Troy, NY	N/A
LOT I - Road Salt	Greene	20	$72.83	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Greene	20	$75.61	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	MT MARION / LANSING	N/A
LOT I - Road Salt	Greene	20	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Hamilton	21	$60.29	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Hamilton	21	$72.11	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Hamilton	21	$76.99	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Hamilton	21	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Hamilton	21	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Hamilton	21	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Herkimer	22	$64.99	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Herkimer	22	$65.94	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Herkimer	22	$67.49	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Herkimer	22	$74.83	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Herkimer	22	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Herkimer	22	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Jefferson	23	$60.38	Compass Minerals America Inc.	non-US mined/hand-harvested	Ogdensburg	N/A
LOT I - Road Salt	Jefferson	23	$64.63	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY/Watertown, NY	N/A
LOT I - Road Salt	Jefferson	23	$66.52	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	OGDENSBURG / WESTMORELAND / LANSING	N/A
LOT I - Road Salt	Jefferson	23	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Jefferson	23	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Jefferson	23	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	Lewis	24	$65.91	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Lewis	24	$66.18	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	WESTMORELAND / LANSING	N/A
LOT I - Road Salt	Lewis	24	no bid	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Lewis	24	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Lewis	24	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Lewis	24	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Livingston	25	$56.36	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Livingston	25	$70.86	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Livingston	25	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Livingston	25	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Livingston	25	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Livingston	25	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Madison	26	$65.47	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Madison	26	$65.50	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Madison	26	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Madison	26	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Madison	26	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Madison	26	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Monroe	27	$61.23	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Monroe	27	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Monroe	27	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Monroe	27	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Monroe	27	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Monroe	27	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Montgomery	28	$60.36	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Montgomery	28	$62.03	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Montgomery	28	$66.11	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Montgomery	28	$67.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Montgomery	28	$78.25	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Montgomery	28	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Nassau*	29	$88.42	Atlantic Salt, Inc.	non-US mined/hand-harvested	561 Richmond Ter, SI, NY & 184 Marsh St, P	N/A
LOT I - Road Salt	Nassau*	29	$95.00	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Nassau*	29	$96.18	Morton Salt, Inc.	non-US mined/hand-harvested	Port Newark, NJ	N/A
LOT I - Road Salt	Nassau*	29	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Nassau*	29	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Nassau*	29	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Niagara	30	$47.85	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Niagara	30	$50.31	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BUFFALO / LANSING	N/A
LOT I - Road Salt	Niagara	30	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Niagara	30	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Niagara	30	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Niagara	30	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Oneida	31	$59.05	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Oneida	31	$63.68	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	WESTMORELAND / LANSING	N/A
LOT I - Road Salt	Oneida	31	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Oneida	31	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Oneida	31	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Oneida	31	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Onondaga	32	$49.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Onondaga	32	$55.27	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Onondaga	32	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Onondaga	32	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Onondaga	32	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Onondaga	32	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	Ontario	33	$56.46	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Ontario	33	$59.62	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Ontario	33	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Ontario	33	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Ontario	33	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Ontario	33	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Orange	34	$70.69	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BLOOMINGBURG /LANSING	N/A
LOT I - Road Salt	Orange	34	$72.67	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Orange	34	$93.38	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Orange	34	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Orange	34	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Orange	34	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Orleans	35	$57.33	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Orleans	35	$67.68	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BUFFALO / LANSING	N/A
LOT I - Road Salt	Orleans	35	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Orleans	35	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Orleans	35	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Orleans	35	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Oswego	36	$53.27	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Oswego	36	$56.82	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Oswego	36	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Oswego	36	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Oswego	36	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Oswego	36	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Otsego	37	$69.15	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Otsego	37	$69.43	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Otsego	37	$70.86	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Otsego	37	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Otsego	37	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Otsego	37	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Putnam	38	$73.73	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Putnam	38	$73.75	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Putnam	38	$74.28	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Putnam	38	$79.88	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BLOOMINGBURG /LANSING	N/A
LOT I - Road Salt	Putnam	38	$103.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY/Troy, NY	N/A
LOT I - Road Salt	Putnam	38	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Rensselaer	39	$59.35	American Rock Salt Company LLC	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	Rensselaer	39	$60.34	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Rensselaer	39	$61.20	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Rensselaer	39	$63.83	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Rensselaer	39	$77.34	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / MT MARION / LANSING	N/A
LOT I - Road Salt	Rensselaer	39	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Rockland*	40	$73.00	Atlantic Salt, Inc.	non-US mined/hand-harvested	561 Richmond Ter, SI, NY & 184 Marsh St, P	N/A
LOT I - Road Salt	Rockland*	40	$74.17	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Rockland*	40	$79.79	Morton Salt, Inc.	non-US mined/hand-harvested	Port Newark, NJ	N/A
LOT I - Road Salt	Rockland*	40	$86.05	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Rockland*	40	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Rockland*	40	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Saratoga	41	$60.51	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Saratoga	41	$60.99	American Rock Salt Company LLC	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	Saratoga	41	$62.25	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Saratoga	41	$63.67	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Saratoga	41	$75.84	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Saratoga	41	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	Schenectady	42	$58.10	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Schenectady	42	$58.32	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Schenectady	42	$60.98	American Rock Salt Company LLC	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	Schenectady	42	$61.20	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Schenectady	42	$73.03	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Schenectady	42	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Schoharie	43	$61.52	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Schoharie	43	$62.25	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Schoharie	43	$68.49	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Schoharie	43	$78.05	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Schoharie	43	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Schoharie	43	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Schuyler	44	$49.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Schuyler	44	$53.22	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Schuyler	44	no bid	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Schuyler	44	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Schuyler	44	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Schuyler	44	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Seneca	45	$49.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Seneca	45	$56.70	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Seneca	45	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Seneca	45	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Seneca	45	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Seneca	45	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	St. Lawrence	46	$61.80	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	OGDENSBURG / LANSING	N/A
LOT I - Road Salt	St. Lawrence	46	$73.44	American Rock Salt Company LLC	US mined/hand-harvested	Norwood, NY	N/A
LOT I - Road Salt	St. Lawrence	46	$74.49	Compass Minerals America Inc.	non-US mined/hand-harvested	Ogdensburg	N/A
LOT I - Road Salt	St. Lawrence	46	$83.26	Morton Salt, Inc.	US mined/hand-harvested	Ogdensburg, NY	N/A
LOT I - Road Salt	St. Lawrence	46	$105.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	St. Lawrence	46	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Steuben	47	$50.87	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Steuben	47	$53.31	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Steuben	47	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Steuben	47	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Steuben	47	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Steuben	47	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Suffolk*	48	$97.00	Atlantic Salt, Inc.	non-US mined/hand-harvested	561 Richmond Ter, SI, NY & 184 Marsh St, P	N/A
LOT I - Road Salt	Suffolk*	48	$103.99	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Suffolk*	48	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Suffolk*	48	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Suffolk*	48	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Suffolk*	48	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Sullivan	49	$72.81	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	CONKLIN / LANSING	N/A
LOT I - Road Salt	Sullivan	49	$73.73	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Sullivan	49	$74.83	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Sullivan	49	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Sullivan	49	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Sullivan	49	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Tioga	50	$54.33	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Tioga	50	$55.38	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Tioga	50	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Tioga	50	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Tioga	50	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Tioga	50	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	Tompkins	51	$52.45	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Tompkins	51	$68.43	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Tompkins	51	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Tompkins	51	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Tompkins	51	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Tompkins	51	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Ulster	52	$65.92	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BLOOMINGBURG MT MARION / LANSING	N/A
LOT I - Road Salt	Ulster	52	$68.35	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Ulster	52	$78.46	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Ulster	52	$79.72	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY/Troy, NY	N/A
LOT I - Road Salt	Ulster	52	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Ulster	52	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Warren	53	$66.58	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Warren	53	$71.59	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Warren	53	$72.33	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Warren	53	$72.92	American Rock Salt Company LLC	US mined/hand-harvested	Ft. Ann, NY/Troy, NY	N/A
LOT I - Road Salt	Warren	53	$76.84	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Warren	53	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Washington	54	$64.48	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	Washington	54	$69.43	Apalachee, LLC	US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Washington	54	$70.12	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	Washington	54	$70.15	American Rock Salt Company LLC	US mined/hand-harvested	Ft. Ann, NY/Troy, NY	N/A
LOT I - Road Salt	Washington	54	$82.25	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT I - Road Salt	Washington	54	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Wayne	55	$49.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Wayne	55	$57.46	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LOCKE / LANSING	N/A
LOT I - Road Salt	Wayne	55	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Wayne	55	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Wayne	55	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Wayne	55	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Westchester*	56	$74.75	Atlantic Salt, Inc.	non-US mined/hand-harvested	561 Richmond Ter, SI, NY & 184 Marsh St, P	N/A
LOT I - Road Salt	Westchester*	56	$80.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Westchester*	56	$91.02	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Westchester*	56	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Westchester*	56	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Westchester*	56	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Wyoming	57	$59.36	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Wyoming	57	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Wyoming	57	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Wyoming	57	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Wyoming	57	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	Wyoming	57	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Yates	58	$54.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	Yates	58	$55.31	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT I - Road Salt	Yates	58	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT I - Road Salt	Yates	58	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Yates	58	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT I - Road Salt	Yates	58	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	Albany	59	$75.38	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Albany	59	$78.55	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Albany	59	$80.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Albany	59	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Albany	59	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Albany	59	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Broome	60	$71.48	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Broome	60	$76.16	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Broome	60	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Broome	60	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Broome	60	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Broome	60	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Cayuga	61	$64.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Cayuga	61	$71.87	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Cayuga	61	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Cayuga	61	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Cayuga	61	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Cayuga	61	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Chautauqua	62	$71.03	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Chautauqua	62	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Chautauqua	62	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Chautauqua	62	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Chautauqua	62	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT II - Treated Salt Type 1	Chautauqua	62	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Chenango	63	$79.13	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Chenango	63	$79.99	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Chenango	63	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Chenango	63	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Chenango	63	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Chenango	63	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Columbia	64	$80.62	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Columbia	64	$87.68	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	MT MARION / LANSING	N/A
LOT II - Treated Salt Type 1	Columbia	64	$91.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Columbia	64	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Columbia	64	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Columbia	64	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Cortland	65	$70.42	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Cortland	65	$75.37	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Cortland	65	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Cortland	65	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Cortland	65	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Cortland	65	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Erie	66	$57.83	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Erie	66	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Erie	66	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Erie	66	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Erie	66	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT II - Treated Salt Type 1	Erie	66	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Essex	67	$90.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Essex	67	$90.18	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Essex	67	$97.50	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Essex	67	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Essex	67	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Essex	67	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	Franklin	68	$90.37	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Franklin	68	$100.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Franklin	68	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Franklin	68	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Franklin	68	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Franklin	68	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Fulton	69	$77.58	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Fulton	69	$80.72	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Fulton	69	$86.43	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Fulton	69	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Fulton	69	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Fulton	69	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Greene	70	$74.75	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Greene	70	$84.33	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	MT MARION / LANSING	N/A
LOT II - Treated Salt Type 1	Greene	70	$87.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Greene	70	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Greene	70	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Greene	70	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Hamilton	71	$85.32	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Hamilton	71	$87.11	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Hamilton	71	$93.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Hamilton	71	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Hamilton	71	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Hamilton	71	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Herkimer	72	$80.94	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Herkimer	72	$83.40	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Herkimer	72	$89.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Herkimer	72	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Herkimer	72	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Herkimer	72	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Jefferson	73	$73.87	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Jefferson	73	$79.63	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Jefferson	73	$103.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Jefferson	73	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Jefferson	73	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Jefferson	73	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Lewis	74	$75.35	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Lewis	74	$80.91	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Lewis	74	$103.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Lewis	74	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Lewis	74	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Lewis	74	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Livingston	75	$71.36	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Livingston	75	$80.96	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Livingston	75	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Livingston	75	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Livingston	75	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Livingston	75	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Madison	76	$79.68	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Madison	76	$80.50	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Madison	76	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Madison	76	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Madison	76	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Madison	76	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	Monroe	77	$76.23	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Monroe	77	$82.74	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Monroe	77	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Monroe	77	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Monroe	77	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Monroe	77	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Montgomery	78	$80.00	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Montgomery	78	$81.11	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Montgomery	78	$86.43	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Montgomery	78	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Montgomery	78	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Montgomery	78	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Nassau	79	$115.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Nassau	79	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Nassau	79	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Nassau	79	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Nassau	79	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT II - Treated Salt Type 1	Nassau	79	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Niagara	80	$62.85	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Niagara	80	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Niagara	80	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Niagara	80	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Niagara	80	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT II - Treated Salt Type 1	Niagara	80	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Oneida	81	$74.05	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Oneida	81	$79.00	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Oneida	81	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Oneida	81	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Oneida	81	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Oneida	81	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Onondaga	82	$64.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Onondaga	82	$69.97	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Onondaga	82	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Onondaga	82	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Onondaga	82	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Onondaga	82	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Ontario	83	$64.88	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Ontario	83	$74.62	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Ontario	83	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Ontario	83	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Ontario	83	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Ontario	83	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Orange	84	$85.32	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BLOOMINGBURG / LANSING	N/A
LOT II - Treated Salt Type 1	Orange	84	$89.70	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Orange	84	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Orange	84	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Orange	84	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Orange	84	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Otsego	85	$74.61	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Otsego	85	$85.86	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Otsego	85	$87.22	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Otsego	85	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Otsego	85	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Otsego	85	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	Rensselaer	86	$80.62	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Rensselaer	86	$90.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Rensselaer	86	$95.22	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Rensselaer	86	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Rensselaer	86	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Rensselaer	86	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Rockland	87	$94.92	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Rockland	87	$103.72	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BLOOMINGBURG / LANSING	N/A
LOT II - Treated Salt Type 1	Rockland	87	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Rockland	87	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Rockland	87	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Rockland	87	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Saratoga	88	$75.99	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Saratoga	88	$81.72	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Saratoga	88	$97.80	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Saratoga	88	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Saratoga	88	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Saratoga	88	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Schenectady	89	$75.98	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Schenectady	89	$78.69	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Schenectady	89	$81.03	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Schenectady	89	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Schenectady	89	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Schenectady	89	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Seneca	90	$64.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Seneca	90	$70.68	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Seneca	90	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Seneca	90	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Seneca	90	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Seneca	90	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	St. Lawrence	91	$84.76	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	St. Lawrence	91	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	St. Lawrence	91	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	St. Lawrence	91	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	St. Lawrence	91	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	St. Lawrence	91	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Suffolk	92	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Suffolk	92	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Suffolk	92	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Suffolk	92	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Suffolk	92	NO BID	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	NO BID	N/A
LOT II - Treated Salt Type 1	Suffolk	92	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Sullivan	93	$81.51	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Sullivan	93	$88.73	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Sullivan	93	$90.52	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Sullivan	93	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Sullivan	93	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Sullivan	93	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Tompkins	94	$67.34	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Tompkins	94	$83.43	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Tompkins	94	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Tompkins	94	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Tompkins	94	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Tompkins	94	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	Ulster	95	$80.10	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Ulster	95	$88.39	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	MT MARION / LANSING	N/A
LOT II - Treated Salt Type 1	Ulster	95	$94.72	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Ulster	95	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Ulster	95	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Ulster	95	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Warren	96	$82.91	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Warren	96	$84.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Warren	96	$87.92	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Warren	96	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Warren	96	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Warren	96	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Washington	97	$83.25	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Washington	97	$86.27	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	FORT PLAIN / LANSING	N/A
LOT II - Treated Salt Type 1	Washington	97	$88.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Washington	97	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Washington	97	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Washington	97	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Wayne	98	$64.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Wayne	98	$66.99	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	LANSING	N/A
LOT II - Treated Salt Type 1	Wayne	98	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Wayne	98	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Wayne	98	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Wayne	98	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Westchester	99	$95.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT II - Treated Salt Type 1	Westchester	99	$98.50	Cargill, Incorporated- Salt, Road Safety	US mined/hand-harvested	BLOOMINGBURG / LANSING	N/A
LOT II - Treated Salt Type 1	Westchester	99	$106.02	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT II - Treated Salt Type 1	Westchester	99	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Westchester	99	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT II - Treated Salt Type 1	Westchester	99	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT III - Treated Salt Type 2	Albany	100	$77.95	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT III - Treated Salt Type 2	Albany	100	$78.42	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Albany	100	$95.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Albany	100	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Albany	100	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Albany	100	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Chautauqua	101	$75.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Chautauqua	101	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Chautauqua	101	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Chautauqua	101	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Chautauqua	101	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Chautauqua	101	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Chemung	102	$70.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Chemung	102	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Chemung	102	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Chemung	102	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Chemung	102	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Chemung	102	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Clinton	103	$100.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Clinton	103	$113.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Clinton	103	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Clinton	103	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Clinton	103	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Clinton	103	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Dutchess	104	$86.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Dutchess	104	$98.92	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT III - Treated Salt Type 2	Dutchess	104	$108.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Dutchess	104	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Dutchess	104	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Dutchess	104	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Erie	105	$69.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Erie	105	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Erie	105	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Erie	105	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Erie	105	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Erie	105	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Essex	106	$92.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Essex	106	$108.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Essex	106	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Essex	106	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Essex	106	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Essex	106	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Franklin	107	$100.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Franklin	107	$110.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Franklin	107	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Franklin	107	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Franklin	107	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Franklin	107	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT III - Treated Salt Type 2	Fulton	108	$84.90	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Fulton	108	$92.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Fulton	108	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Fulton	108	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Fulton	108	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Fulton	108	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Genesee	109	$83.33	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Genesee	109	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Genesee	109	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Genesee	109	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Genesee	109	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Genesee	109	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Greene	110	$77.28	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT III - Treated Salt Type 2	Greene	110	$78.42	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Greene	110	$101.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Greene	110	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Greene	110	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Greene	110	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Lewis	111	$89.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Lewis	111	$103.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Lewis	111	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Lewis	111	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Lewis	111	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Lewis	111	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Monroe	112	$81.23	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Monroe	112	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Monroe	112	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Monroe	112	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Monroe	112	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Monroe	112	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Nassau	113	$115.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Nassau	113	$135.00	Atlantic Salt, Inc.	non-US mined/hand-harvested	184 Marsh St, Newark, NJ	N/A
LOT III - Treated Salt Type 2	Nassau	113	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Nassau	113	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Nassau	113	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Nassau	113	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Niagara	114	$72.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Niagara	114	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Niagara	114	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Niagara	114	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Niagara	114	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Niagara	114	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Oneida	115	$81.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Oneida	115	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Oneida	115	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Oneida	115	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Oneida	115	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Oneida	115	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT III - Treated Salt Type 2	Onondaga	116	$74.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Onondaga	116	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Onondaga	116	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Onondaga	116	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Onondaga	116	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Onondaga	116	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Ontario	117	$79.62	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Ontario	117	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Ontario	117	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Ontario	117	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Ontario	117	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Ontario	117	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Orleans	118	$77.33	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Orleans	118	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Orleans	118	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Orleans	118	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Orleans	118	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Orleans	118	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Putnam	119	$89.42	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Putnam	119	$94.28	Atlantic Salt, Inc.	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT III - Treated Salt Type 2	Putnam	119	$113.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Putnam	119	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Putnam	119	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Putnam	119	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Seneca	120	$69.87	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Seneca	120	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Seneca	120	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Seneca	120	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Seneca	120	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Seneca	120	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	St. Lawrence	121	$99.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	St. Lawrence	121	$118.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	St. Lawrence	121	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	St. Lawrence	121	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	St. Lawrence	121	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	St. Lawrence	121	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Suffolk	122	$120.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Suffolk	122	$145.00	Atlantic Salt, Inc.	non-US mined/hand-harvested	184 Marsh St, Newark, NJ	N/A
LOT III - Treated Salt Type 2	Suffolk	122	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Suffolk	122	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Suffolk	122	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Suffolk	122	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Ulster	123	$80.10	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Ulster	123	$82.40	Morton Salt, Inc.	non-US mined/hand-harvested	Albany, NY	N/A
LOT III - Treated Salt Type 2	Ulster	123	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Ulster	123	No Bid	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Ulster	123	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Ulster	123	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

LOT	County	OGS Item #	Bid Price/Ton	Bidder Name	Product Source	Stockpile Location	Finished Product Name
LOT III - Treated Salt Type 2	Warren	124	$85.35	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Warren	124	$100.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Warren	124	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Warren	124	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Warren	124	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Warren	124	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Wayne	125	$67.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Wayne	125	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Wayne	125	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Wayne	125	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Wayne	125	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Wayne	125	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Westchester	126	$94.75	Atlantic Salt, Inc.	non-US mined/hand-harvested	184 Marsh St, Newark, NJ	N/A
LOT III - Treated Salt Type 2	Westchester	126	$99.00	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Westchester	126	$116.00	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Westchester	126	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Westchester	126	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Westchester	126	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Wyoming	127	$79.36	American Rock Salt Company LLC	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT III - Treated Salt Type 2	Wyoming	127	no bid	Apalachee, LLC	non-US mined/hand-harvested	Port of Coeymans, NY-Indoor Storage	N/A
LOT III - Treated Salt Type 2	Wyoming	127	no bid	Atlantic Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Wyoming	127	no bid	Morton Salt, Inc.	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Wyoming	127	NO BID	Cargill, Incorporated- Salt, Road Safety	Choose from the dropdown	NO BID	N/A
LOT III - Treated Salt Type 2	Wyoming	127	no bid	Compass Minerals America Inc.	Choose from the dropdown	NO BID	N/A

NEW YORK STATE | **Office of General Services**
Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/procurement | customer.services@ogs.ny.gov | 518-474-6717

Invitation for Bids

BID OPENING **DATE: July 18, 2024** **TIME:** 1:30 P.M. ET **INVITATION FOR BIDS NUMBER:** **23358**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** **Classification Codes:12**
CONTRACT PERIOD:	**The later of (i) September 1, 2024, or (ii) the date of OSC approval through August 31, 2025**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Jamison Ott Contract Management Specialist 1 Telephone No. (518) 473-2663 E-mail address: Jamison.Ott@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
16-1516458	1000008297

Legal Business Name of Company Bidding:
American Rock Salt Co., LLC

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
5520 Route 63	Mt. Morris	NY	Livingston	14510

E-mail Address:	Company Web Site:
jamie.mcclain@americanrocksalt.com	www.americanrocksalt.com

If applicable, place an "x" in the appropriate box(es) ***(check all that apply)***

☐ NYS Small Business _____# Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☑ # of Binders/Packages: 2
PURC. MEMO ☐ OTHER ☐ Documented by:

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Storage Fees

Bidder Name: American Rock Salt Company LLC

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2025*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2026*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: American Rock Salt Company LLC

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**$59.85**	US mined/hand-harvested	79,617	Troy, NY
2	Allegany	**$63.63**	US mined/hand-harvested	28,280	Hampton Corners, NY
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**No Bid**	US mined/hand-harvested	8,632	No Bid
4	Broome	**$56.48**	US mined/hand-harvested	73,402	Hampton Corners, NY
5	Cattaraugus	**$52.02**	US mined/hand-harvested	68,240	Hampton Corners, NY
6	Cayuga	**$49.87**	US mined/hand-harvested	22,060	Hampton Corners, NY
7	Chautauqua	**$56.03**	US mined/hand-harvested	90,890	Hampton Corners, NY
8	Chemung	**$48.25**	US mined/hand-harvested	35,466	Hampton Corners, NY
9	Chenango	**$64.13**	US mined/hand-harvested	34,194	Hampton Corners, NY
10	Clinton	**$84.91**	US mined/hand-harvested	22,220	Norwood, NY
11	Columbia	**$67.44**	US mined/hand-harvested	40,098	Troy, NY
12	Cortland	**$60.37**	US mined/hand-harvested	38,465	Hampton Corners, NY
13	Delaware	**$71.22**	US mined/hand-harvested	62,178	Hampton Corners, NY
14	Dutchess	**$78.80**	US mined/hand-harvested	27,605	Hampton Corners, NY. Troy,NY
15	Erie	**$42.83**	US mined/hand-harvested	119,445	Hampton Corners, NY
16	Essex	**$82.50**	US mined/hand-harvested	18,775	Ft. Ann,NY
17	Franklin	**$76.50**	US mined/hand-harvested	15,787	Norwood, NY
18	Fulton	**$65.72**	US mined/hand-harvested	34,030	Hampton Corners, NY
19	Genesee	**$63.33**	US mined/hand-harvested	12,465	Hampton Corners, NY
20	Greene	**$65.83**	US mined/hand-harvested	32,238	Hampton Corners, NY/Troy, NY
21	Hamilton	**$72.11**	US mined/hand-harvested	19,910	Hampton Corners, NY
22	Herkimer	**$65.94**	US mined/hand-harvested	47,976	Hampton Corners, NY
23	Jefferson	**$64.63**	US mined/hand-harvested	79,090	Hampton Corners, NY/Watertown, NY
24	Lewis	**$65.91**	US mined/hand-harvested	25,307	Hampton Corners, NY
25	Livingston	**$56.36**	US mined/hand-harvested	14,052	Hampton Corners, NY
26	Madison	**$65.50**	US mined/hand-harvested	10,988	Hampton Corners, NY
27	Monroe	**$61.23**	US mined/hand-harvested	148,537	Hampton Corners, NY
28	Montgomery	**$66.11**	US mined/hand-harvested	27,420	Hampton Corners, NY
29	Nassau*	**No Bid**	US mined/hand-harvested	71,662	No Bid
30	Niagara	**$47.85**	US mined/hand-harvested	59,402	Hampton Corners, NY

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: American Rock Salt Company LLC

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
31	Oneida	**$59.05**	US mined/hand-harvested	110,469	Hampton Corners, NY
32	Onondaga	**$49.87**	US mined/hand-harvested	54,987	Hampton Corners, NY
33	Ontario	**$59.62**	US mined/hand-harvested	14,275	Hampton Corners, NY
34	Orange	**$93.38**	US mined/hand-harvested	117,458	Hampton Corners, NY
35	Orleans	**$57.33**	US mined/hand-harvested	25,124	Hampton Corners, NY
36	Oswego	**$53.27**	US mined/hand-harvested	35,592	Hampton Corners, NY
37	Otsego	**$70.86**	US mined/hand-harvested	32,712	Hampton Corners, NY
38	Putnam	**$103.00**	US mined/hand-harvested	39,700	Hampton Corners, NY/Troy, NY
39	Rensselaer	**$59.35**	US mined/hand-harvested	59,474	Troy, NY
40	Rockland*	**$86.05**	US mined/hand-harvested	49,548	Hampton Corners, NY
41	Saratoga	**$60.99**	US mined/hand-harvested	29,582	Troy, NY
42	Schenectady	**$60.98**	US mined/hand-harvested	43,484	Troy, NY
43	Schoharie	**$68.49**	US mined/hand-harvested	26,830	Hampton Corners, NY
44	Schuyler	**$49.87**	US mined/hand-harvested	9,017	Hampton Corners, NY
45	Seneca	**$49.87**	US mined/hand-harvested	12,647	Hampton Corners, NY
46	St. Lawrence	**$73.44**	US mined/hand-harvested	39,972	Norwood, NY
47	Steuben	**$53.31**	US mined/hand-harvested	68,653	Hampton Corners, NY
48	Suffolk*	**No Bid**	US mined/hand-harvested	81,228	No Bid
49	Sullivan	**$73.73**	US mined/hand-harvested	62,800	Hampton Corners, NY
50	Tioga	**$54.33**	US mined/hand-harvested	26,480	Hampton Corners, NY
51	Tompkins	**$68.43**	US mined/hand-harvested	36,025	Hampton Corners, NY
52	Ulster	**$79.72**	US mined/hand-harvested	48,894	Hampton Corners, NY/Troy, NY
53	Warren	**$72.92**	US mined/hand-harvested	12,072	Ft. Ann, NY/Troy, NY
54	Washington	**$70.15**	US mined/hand-harvested	29,732	Ft. Ann, NY/Troy, NY
55	Wayne	**$49.87**	US mined/hand-harvested	28,640	Hampton Corners, NY
56	Westchester*	**$91.02**	US mined/hand-harvested	138,199	Hampton Corners, NY
57	Wyoming	**$59.36**	US mined/hand-harvested	16,036	Hampton Corners, NY
58	Yates	**$54.87**	US mined/hand-harvested	14,790	Hampton Corners, NY

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot II - Treated Salt Type 1

Bidder: American Rock Salt Company LLC

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany	**$80.00**	US mined/hand-harvested	9,311	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
60	Broome	**$71.48**	US mined/hand-harvested	3,493	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
61	Cayuga	**$64.87**	US mined/hand-harvested	1,779	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
62	Chautauqua	**$71.03**	US mined/hand-harvested	630	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
63	Chenango	**$79.13**	US mined/hand-harvested	1,070	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
64	Columbia	**$91.00**	US mined/hand-harvested	892	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
65	Cortland	**$75.37**	US mined/hand-harvested	1,340	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
66	Erie	**$57.83**	US mined/hand-harvested	1,600	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
67	Essex	**$97.50**	US mined/hand-harvested	23,491	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
68	Franklin	**No Bid**	US mined/hand-harvested	22,500	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
69	Fulton	**$80.72**	US mined/hand-harvested	5,200	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
70	Greene	**$87.00**	US mined/hand-harvested	3,104	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
71	Hamilton	**$87.11**	US mined/hand-harvested	2,222	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
72	Herkimer	**$80.94**	US mined/hand-harvested	4,933	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
73	Jefferson	**$79.63**	US mined/hand-harvested	700	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
74	Lewis	**$80.91**	US mined/hand-harvested	1,100	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
75	Livingston	**$71.36**	US mined/hand-harvested	300	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
76	Madison	**$80.50**	US mined/hand-harvested	313	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
77	Monroe	**$76.23**	US mined/hand-harvested	1,950	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
78	Montgomery	**$81.11**	US mined/hand-harvested	393	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
79	Nassau	**No Bid**	US mined/hand-harvested	1,080	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
80	Niagara	**$62.85**	US mined/hand-harvested	2,445	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
81	Oneida	**$74.05**	US mined/hand-harvested	3,479	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
82	Onondaga	**$64.87**	US mined/hand-harvested	12,303	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
83	Ontario	**$74.62**	US mined/hand-harvested	9,950	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
84	Orange	**No Bid**	US mined/hand-harvested	2,371	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
86	Otsego	**$85.86**	US mined/hand-harvested	830	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
87	Rensselaer	**$90.00**	US mined/hand-harvested	1,002	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
88	Rockland	**No Bid**	US mined/hand-harvested	2,924	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
89	Saratoga	**$75.99**	US mined/hand-harvested	100	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
90	Schenectady	**$75.98**	US mined/hand-harvested	712	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
91	Seneca	**$64.87**	US mined/hand-harvested	1,272	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
92	St. Lawrence	**No Bid**	US mined/hand-harvested	1,450	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
93	Suffolk	**No Bid**	US mined/hand-harvested	50	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
94	Sullivan	**$88.73**	US mined/hand-harvested	1,300	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
95	Tompkins	**$83.43**	US mined/hand-harvested	12,600	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
96	Ulster	**$94.72**	US mined/hand-harvested	2,913	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
97	Warren	**$87.92**	US mined/hand-harvested	32,510	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
98	Washington	**$88.00**	US mined/hand-harvested	1,980	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
99	Wayne	**$64.87**	US mined/hand-harvested	1,360	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
100	Westchester	**$106.02**	US mined/hand-harvested	4,644	Hampton Corners, NY	ProMelt MAG 30 Blue Magic

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot III - Treated Salt Type 2

Bidder: American Rock Salt Company LLC

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	**$95.00**	**US mined/hand-harvested**	6,100	Hampton Corners, NY	ProMelt Ultra 2000 INH
102	Chautauqua	**$75.00**	**US mined/hand-harvested**	3,188	Hampton Corners, NY	ProMelt Ultra 2000 INH
103	Chemung	**$70.00**	**US mined/hand-harvested**	225	Hampton Corners, NY	ProMelt Ultra 2000 INH
104	Clinton	**$113.00**	**US mined/hand-harvested**	5,500	Hampton Corners, NY	ProMelt Ultra 2000 INH
105	Dutchess	**$108.00**	**US mined/hand-harvested**	80	Hampton Corners, NY	ProMelt Ultra 2000 INH
106	Erie	**$69.00**	**US mined/hand-harvested**	4,343	Hampton Corners, NY	ProMelt Ultra 2000 INH
107	Essex	**$108.00**	**US mined/hand-harvested**	22	Hampton Corners, NY	ProMelt Ultra 2000 INH
108	Franklin	**$110.00**	**US mined/hand-harvested**	30	Hampton Corners, NY	ProMelt Ultra 2000 INH
109	Fulton	**$92.00**	**US mined/hand-harvested**	520	Hampton Corners, NY	ProMelt Ultra 2000 INH
110	Genesee	**$83.33**	**US mined/hand-harvested**	2,546	Hampton Corners, NY	ProMelt Ultra 2000 INH
111	Greene	**$101.00**	**US mined/hand-harvested**	50	Hampton Corners, NY	ProMelt Ultra 2000 INH
112	Lewis	**$89.00**	**US mined/hand-harvested**	150	Hampton Corners, NY	ProMelt Ultra 2000 INH
113	Monroe	**$81.23**	**US mined/hand-harvested**	11,845	Hampton Corners, NY	ProMelt Ultra 2000 INH
114	Nassau	**No Bid**	**US mined/hand-harvested**	920	Hampton Corners, NY	ProMelt Ultra 2000 INH
115	Niagara	**$72.00**	**US mined/hand-harvested**	11,380	Hampton Corners, NY	ProMelt Ultra 2000 INH
116	Oneida	**$81.00**	**US mined/hand-harvested**	2,122	Hampton Corners, NY	ProMelt Ultra 2000 INH
117	Onondaga	**$74.00**	**US mined/hand-harvested**	30	Hampton Corners, NY	ProMelt Ultra 2000 INH
118	Ontario	**$79.62**	**US mined/hand-harvested**	11,030	Hampton Corners, NY	ProMelt Ultra 2000 INH
119	Orleans	**$77.33**	**US mined/hand-harvested**	480	Hampton Corners, NY	ProMelt Ultra 2000 INH
120	Putnam	**$113.00**	**US mined/hand-harvested**	2,400	Hampton Corners, NY	ProMelt Ultra 2000 INH
121	Seneca	**$69.87**	**US mined/hand-harvested**	3,270	Hampton Corners, NY	ProMelt Ultra 2000 INH
122	St. Lawrence	**$99.00**	**US mined/hand-harvested**	9,400	Hampton Corners, NY	ProMelt Ultra 2000 INH
123	Suffolk	**No Bid**	**US mined/hand-harvested**	4,057	Hampton Corners, NY	ProMelt Ultra 2000 INH
124	Ulster	**No Bid**	**US mined/hand-harvested**	40	Hampton Corners, NY	ProMelt Ultra 2000 INH
125	Warren	**$100.00**	**US mined/hand-harvested**	1,690	Hampton Corners, NY	ProMelt Ultra 2000 INH
126	Wayne	**$67.00**	**US mined/hand-harvested**	300	Hampton Corners, NY	ProMelt Ultra 2000 INH
127	Westchester	**$116.00**	**US mined/hand-harvested**	147	Hampton Corners, NY	ProMelt Ultra 2000 INH
128	Wyoming	**$79.36**	**US mined/hand-harvested**	290	Hampton Corners, NY	ProMelt Ultra 2000 INH

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

NEW YORK STATE | **Office of General Services**
Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/procurement | customer.services@ogs.ny.gov | 518-474-6717

Invitation for Bids

BID OPENING **DATE: July 18, 2024** **TIME:** 1:30 P.M. ET **INVITATION FOR BIDS NUMBER:** **23358**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** **Classification Codes:12**
CONTRACT PERIOD:	**The later of (i) September 1, 2024, or (ii) the date of OSC approval through August 31, 2025**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Jamison Ott Contract Management Specialist 1 Telephone No. (518) 473-2663 E-mail address: Jamison.Ott@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
47-2089879	1100213604

Legal Business Name of Company Bidding:
Apalachee, LLC

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
1423 Highland Ave	Rochester	NY	Monroe	14620

E-mail Address:	Company Web Site:
Sales@ApalacheeSalt.com	www.ApalacheeSalt.com

If applicable, place an "x" in the appropriate box(es) ***(check all that apply)***

☑ NYS Small Business 10 # Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☑ # of Binders/Packages 1
PURC. MEMO ☐ OTHER ☐ 2 Documented by:

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Storage Fees

Bidder Name: Apalachee, LLC

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2025*** (not to exceed $3.60 per ton).	$3.00
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2026*** (not to exceed $8.00 per ton).	$7.00

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Apalachee, LLC

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
31	Oneida		non-US mined/hand-harvested	110,469	Port of Coeymans, NY-Indoor Storage
32	Onondaga		non-US mined/hand-harvested	54,987	Port of Coeymans, NY-Indoor Storage
33	Ontario		non-US mined/hand-harvested	14,275	Port of Coeymans, NY-Indoor Storage
34	Orange	**$72.67**	US mined/hand-harvested	117,458	Port of Coeymans, NY-Indoor Storage
35	Orleans		non-US mined/hand-harvested	25,124	Port of Coeymans, NY-Indoor Storage
36	Oswego		non-US mined/hand-harvested	35,592	Port of Coeymans, NY-Indoor Storage
37	Otsego	**$69.43**	non-US mined/hand-harvested	32,712	Port of Coeymans, NY-Indoor Storage
38	Putnam	**$73.75**	non-US mined/hand-harvested	39,700	Port of Coeymans, NY-Indoor Storage
39	Rensselaer	**$61.20**	US mined/hand-harvested	59,474	Port of Coeymans, NY-Indoor Storage
40	Rockland*	**$74.17**	non-US mined/hand-harvested	49,548	Port of Coeymans, NY-Indoor Storage
41	Saratoga	**$62.25**	non-US mined/hand-harvested	29,582	Port of Coeymans, NY-Indoor Storage
42	Schenectady	**$61.20**	non-US mined/hand-harvested	43,484	Port of Coeymans, NY-Indoor Storage
43	Schoharie	**$62.25**	non-US mined/hand-harvested	26,830	Port of Coeymans, NY-Indoor Storage
44	Schuyler		US mined/hand-harvested	9,017	Port of Coeymans, NY-Indoor Storage
45	Seneca		non-US mined/hand-harvested	12,647	Port of Coeymans, NY-Indoor Storage
46	St. Lawrence	**$105.00**	non-US mined/hand-harvested	39,972	Port of Coeymans, NY-Indoor Storage
47	Steuben		non-US mined/hand-harvested	68,653	Port of Coeymans, NY-Indoor Storage
48	Suffolk*	**$103.99**	non-US mined/hand-harvested	81,228	Port of Coeymans, NY-Indoor Storage
49	Sullivan	**$74.83**	US mined/hand-harvested	62,800	Port of Coeymans, NY-Indoor Storage
50	Tioga		non-US mined/hand-harvested	26,480	Port of Coeymans, NY-Indoor Storage
51	Tompkins		non-US mined/hand-harvested	36,025	Port of Coeymans, NY-Indoor Storage
52	Ulster	**$68.35**	non-US mined/hand-harvested	48,894	Port of Coeymans, NY-Indoor Storage
53	Warren	**$71.59**	non-US mined/hand-harvested	12,072	Port of Coeymans, NY-Indoor Storage
54	Washington	**$69.43**	US mined/hand-harvested	29,732	Port of Coeymans, NY-Indoor Storage
55	Wayne		non-US mined/hand-harvested	28,640	Port of Coeymans, NY-Indoor Storage
56	Westchester*	**$80.00**	non-US mined/hand-harvested	138,199	Port of Coeymans, NY-Indoor Storage
57	Wyoming		non-US mined/hand-harvested	16,036	Port of Coeymans, NY-Indoor Storage
58	Yates		non-US mined/hand-harvested	14,790	Port of Coeymans, NY-Indoor Storage

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Apalachee, LLC

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**$59.69**	non-US mined/hand-harvested	79,617	Port of Coeymans, NY-Indoor Storage
2	Allegany		non-US mined/hand-harvested	28,280	Port of Coeymans, NY-Indoor Storage
3	Bronx*, Kings*, New York*, Queens*, Richmond*		non-US mined/hand-harvested	8,632	Port of Coeymans, NY-Indoor Storage
4	Broome		US mined/hand-harvested	73,402	Port of Coeymans, NY-Indoor Storage
5	Cattaraugus		non-US mined/hand-harvested	68,240	Port of Coeymans, NY-Indoor Storage
6	Cayuga		non-US mined/hand-harvested	22,060	Port of Coeymans, NY-Indoor Storage
7	Chautauqua		non-US mined/hand-harvested	90,890	Port of Coeymans, NY-Indoor Storage
8	Chemung		non-US mined/hand-harvested	35,466	Port of Coeymans, NY-Indoor Storage
9	Chenango		US mined/hand-harvested	34,194	Port of Coeymans, NY-Indoor Storage
10	Clinton	**$85.25**	non-US mined/hand-harvested	22,220	Port of Coeymans, NY-Indoor Storage
11	Columbia	**$59.69**	non-US mined/hand-harvested	40,098	Port of Coeymans, NY-Indoor Storage
12	Cortland		non-US mined/hand-harvested	38,465	Port of Coeymans, NY-Indoor Storage
13	Delaware	**$74.83**	non-US mined/hand-harvested	62,178	Port of Coeymans, NY-Indoor Storage
14	Dutchess	**$71.82**	US mined/hand-harvested	27,605	Port of Coeymans, NY-Indoor Storage
15	Erie		non-US mined/hand-harvested	119,445	Port of Coeymans, NY-Indoor Storage
16	Essex	**$80.25**	non-US mined/hand-harvested	18,775	Port of Coeymans, NY-Indoor Storage
17	Franklin	**$87.79**	non-US mined/hand-harvested	15,787	Port of Coeymans, NY-Indoor Storage
18	Fulton	**$67.93**	non-US mined/hand-harvested	34,030	Port of Coeymans, NY-Indoor Storage
19	Genesee		US mined/hand-harvested	12,465	Port of Coeymans, NY-Indoor Storage
20	Greene	**$60.15**	non-US mined/hand-harvested	32,238	Port of Coeymans, NY-Indoor Storage
21	Hamilton	**$76.99**	non-US mined/hand-harvested	19,910	Port of Coeymans, NY-Indoor Storage
22	Herkimer	**$74.83**	non-US mined/hand-harvested	47,976	Port of Coeymans, NY-Indoor Storage
23	Jefferson		non-US mined/hand-harvested	79,090	Port of Coeymans, NY-Indoor Storage
24	Lewis		US mined/hand-harvested	25,307	Port of Coeymans, NY-Indoor Storage
25	Livingston		non-US mined/hand-harvested	14,052	Port of Coeymans, NY-Indoor Storage
26	Madison		non-US mined/hand-harvested	10,988	Port of Coeymans, NY-Indoor Storage
27	Monroe		non-US mined/hand-harvested	148,537	Port of Coeymans, NY-Indoor Storage
28	Montgomery	**$67.00**	non-US mined/hand-harvested	27,420	Port of Coeymans, NY-Indoor Storage
29	Nassau*	**$95.00**	US mined/hand-harvested	71,662	Port of Coeymans, NY-Indoor Storage
30	Niagara		non-US mined/hand-harvested	59,402	Port of Coeymans, NY-Indoor Storage

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot II - Treated Salt Type 1

Bidder: Apalachee, LLC

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany	**$75.38**	non-US mined/hand-harvested	9,311	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
60	Broome		non-US mined/hand-harvested	3,493	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
61	Cayuga		non-US mined/hand-harvested	1,779	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
62	Chautauqua		non-US mined/hand-harvested	630	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
63	Chenango		non-US mined/hand-harvested	1,070	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
64	Columbia	**$80.62**	non-US mined/hand-harvested	892	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
65	Cortland		non-US mined/hand-harvested	1,340	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
66	Erie		non-US mined/hand-harvested	1,600	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
67	Essex	**$90.00**	non-US mined/hand-harvested	23,491	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
68	Franklin	**$100.00**	non-US mined/hand-harvested	22,500	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
69	Fulton	**$86.43**	non-US mined/hand-harvested	5,200	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
70	Greene	**$74.75**	non-US mined/hand-harvested	3,104	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
71	Hamilton	**$93.00**	non-US mined/hand-harvested	2,222	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
72	Herkimer	**$89.00**	non-US mined/hand-harvested	4,933	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
73	Jefferson	**$103.00**	non-US mined/hand-harvested	700	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
74	Lewis	**$103.00**	non-US mined/hand-harvested	1,100	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
75	Livingston		non-US mined/hand-harvested	300	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
76	Madison		non-US mined/hand-harvested	313	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
77	Monroe		non-US mined/hand-harvested	1,950	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
78	Montgomery	**$86.43**	non-US mined/hand-harvested	393	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
79	Nassau	**$115.00**	non-US mined/hand-harvested	1,080	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
80	Niagara		non-US mined/hand-harvested	2,445	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
81	Oneida		non-US mined/hand-harvested	3,479	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
82	Onondaga		non-US mined/hand-harvested	12,303	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
83	Ontario		non-US mined/hand-harvested	9,950	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
84	Orange	**$89.70**	non-US mined/hand-harvested	2,371	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
86	Otsego	**$87.22**	non-US mined/hand-harvested	830	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
87	Rensselaer	**$80.62**	non-US mined/hand-harvested	1,002	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
88	Rockland	**$94.92**	non-US mined/hand-harvested	2,924	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
89	Saratoga	**$81.72**	non-US mined/hand-harvested	100	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
90	Schenectady	**$78.69**	non-US mined/hand-harvested	712	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
91	Seneca		non-US mined/hand-harvested	1,272	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
92	St. Lawrence		non-US mined/hand-harvested	1,450	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
93	Suffolk		non-US mined/hand-harvested	50	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
94	Sullivan	**$90.52**	non-US mined/hand-harvested	1,300	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
95	Tompkins		non-US mined/hand-harvested	12,600	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
96	Ulster	**$80.10**	non-US mined/hand-harvested	2,913	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
97	Warren	**$84.00**	non-US mined/hand-harvested	32,510	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
98	Washington	**$83.25**	non-US mined/hand-harvested	1,980	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
99	Wayne		non-US mined/hand-harvested	1,360	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag
100	Westchester	**$95.00**	non-US mined/hand-harvested	4,644	Port of Coeymans, NY-Indoor Storage	Treated Type 1-ProMelt Mag

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot III - Treated Salt Type 2

Bidder: Apalachee, LLC

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	**$78.42**	non-US mined/hand-harvested	6,100	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
102	Chautauqua		non-US mined/hand-harvested	3,188	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
103	Chemung		non-US mined/hand-harvested	225	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
104	Clinton	**$100.00**	non-US mined/hand-harvested	5,500	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
105	Dutchess	**$86.00**	non-US mined/hand-harvested	80	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
106	Erie		non-US mined/hand-harvested	4,343	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
107	Essex	**$92.00**	non-US mined/hand-harvested	22	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
108	Franklin	**$100.00**	non-US mined/hand-harvested	30	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
109	Fulton	**$84.90**	non-US mined/hand-harvested	520	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
110	Genesee		non-US mined/hand-harvested	2,546	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
111	Greene	**$78.42**	non-US mined/hand-harvested	50	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
112	Lewis	**$103.00**	non-US mined/hand-harvested	150	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
113	Monroe		non-US mined/hand-harvested	11,845	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
114	Nassau	**$115.00**	non-US mined/hand-harvested	920	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
115	Niagara		non-US mined/hand-harvested	11,380	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
116	Oneida		non-US mined/hand-harvested	2,122	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
117	Onondaga		non-US mined/hand-harvested	30	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
118	Ontario		non-US mined/hand-harvested	11,030	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
119	Orleans		non-US mined/hand-harvested	480	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
120	Putnam	**$89.42**	non-US mined/hand-harvested	2,400	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
121	Seneca		non-US mined/hand-harvested	3,270	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
122	St. Lawrence	**$118.00**	non-US mined/hand-harvested	9,400	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
123	Suffolk	**$120.00**	non-US mined/hand-harvested	4,057	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
124	Ulster	**$80.10**	non-US mined/hand-harvested	40	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
125	Warren	**$85.35**	non-US mined/hand-harvested	1,690	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
126	Wayne		non-US mined/hand-harvested	300	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
127	Westchester	**$99.00**	non-US mined/hand-harvested	147	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH
128	Wyoming		non-US mined/hand-harvested	290	Port of Coeymans, NY-Indoor Storage	Treated Type 2-ProMelt Ultra 2000 INH

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

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Invitation for Bids

BID OPENING **DATE: July 18, 2024** **TIME:** 1:30 P.M. ET **INVITATION FOR BIDS NUMBER:** **23358**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** **Classification Codes:12**
CONTRACT PERIOD:	**The later of (i) September 1, 2024, or (ii) the date of OSC approval through August 31, 2025**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Jamison Ott Contract Management Specialist 1 Telephone No. (518) 473-2663 E-mail address: Jamison.Ott@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
13-2914699	1000026327

Legal Business Name of Company Bidding:
Atlantic Salt, Inc.

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
134 Middle St, Ste 210	Lowell	MA		01852

E-mail Address:	Company Web Site:
info@atlanticsalt.com	

If applicable, place an "x" in the appropriate box(es) ***(check all that apply)***

☐ NYS Small Business _____# Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☑ 2 # of Binders/Packages: 2
PURC. MEMO ☐ OTHER ☐ Documented by:

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Storage Fees

Bidder Name: Atlantic Salt, Inc.

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2025*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2026*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Atlantic Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**$71.02**	non-US mined/hand-harvested	79,617	2170 New York Rte 144, Coeymans, NY
2	Allegany		Choose from the dropdown	28,280	
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**$94.00**	non-US mined/hand-harvested	8,632	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
4	Broome		Choose from the dropdown	73,402	
5	Cattaraugus		Choose from the dropdown	68,240	
6	Cayuga		Choose from the dropdown	22,060	
7	Chautauqua		Choose from the dropdown	90,890	
8	Chemung		Choose from the dropdown	35,466	
9	Chenango		Choose from the dropdown	34,194	
10	Clinton		Choose from the dropdown	22,220	
11	Columbia	**$73.23**	non-US mined/hand-harvested	40,098	2170 New York Rte 144, Coeymans, NY
12	Cortland		Choose from the dropdown	38,465	
13	Delaware		Choose from the dropdown	62,178	
14	Dutchess	**$80.12**	non-US mined/hand-harvested	27,605	2170 New York Rte 144, Coeymans, NY
15	Erie		Choose from the dropdown	119,445	
16	Essex		Choose from the dropdown	18,775	
17	Franklin		Choose from the dropdown	15,787	
18	Fulton	**$79.66**	non-US mined/hand-harvested	34,030	2170 New York Rte 144, Coeymans, NY
19	Genesee		Choose from the dropdown	12,465	
20	Greene	**$72.83**	non-US mined/hand-harvested	32,238	2170 New York Rte 144, Coeymans, NY
21	Hamilton		Choose from the dropdown	19,910	
22	Herkimer		Choose from the dropdown	47,976	
23	Jefferson		Choose from the dropdown	79,090	
24	Lewis		Choose from the dropdown	25,307	
25	Livingston		Choose from the dropdown	14,052	
26	Madison		Choose from the dropdown	10,988	
27	Monroe		Choose from the dropdown	148,537	
28	Montgomery	**$78.25**	non-US mined/hand-harvested	27,420	2170 New York Rte 144, Coeymans, NY
29	Nassau*	**$88.42**	non-US mined/hand-harvested	71,662	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
30	Niagara		Choose from the dropdown	59,402	

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Atlantic Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
31	Oneida		Choose from the dropdown	110,469	
32	Onondaga		Choose from the dropdown	54,987	
33	Ontario		Choose from the dropdown	14,275	
34	Orange		Choose from the dropdown	117,458	
35	Orleans		Choose from the dropdown	25,124	
36	Oswego		Choose from the dropdown	35,592	
37	Otsego		Choose from the dropdown	32,712	
38	Putnam	**$74.28**	non-US mined/hand-harvested	39,700	2170 New York Rte 144, Coeymans, NY
39	Rensselaer	**$63.83**	non-US mined/hand-harvested	59,474	2170 New York Rte 144, Coeymans, NY
40	Rockland*	**$73.00**	non-US mined/hand-harvested	49,548	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
41	Saratoga	**$75.84**	non-US mined/hand-harvested	29,582	2170 New York Rte 144, Coeymans, NY
42	Schenectady	**$73.03**	non-US mined/hand-harvested	43,484	2170 New York Rte 144, Coeymans, NY
43	Schoharie	**$78.05**	non-US mined/hand-harvested	26,830	2170 New York Rte 144, Coeymans, NY
44	Schuyler		Choose from the dropdown	9,017	
45	Seneca		Choose from the dropdown	12,647	
46	St. Lawrence		Choose from the dropdown	39,972	
47	Steuben		Choose from the dropdown	68,653	
48	Suffolk*	**$97.00**	non-US mined/hand-harvested	81,228	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
49	Sullivan		Choose from the dropdown	62,800	
50	Tioga		Choose from the dropdown	26,480	
51	Tompkins		Choose from the dropdown	36,025	
52	Ulster	**$78.46**	non-US mined/hand-harvested	48,894	2170 New York Rte 144, Coeymans, NY
53	Warren	**$72.33**	non-US mined/hand-harvested	12,072	2170 New York Rte 144, Coeymans, NY
54	Washington	**$70.12**	non-US mined/hand-harvested	29,732	2170 New York Rte 144, Coeymans, NY
55	Wayne		Choose from the dropdown	28,640	
56	Westchester*	**$74.75**	non-US mined/hand-harvested	138,199	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
57	Wyoming		Choose from the dropdown	16,036	
58	Yates		Choose from the dropdown	14,790	

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot II - Treated Salt Type 1

Bidder: Atlantic Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany		Choose from the dropdown	9,311		
60	Broome		Choose from the dropdown	3,493		
61	Cayuga		Choose from the dropdown	1,779		
62	Chautauqua		Choose from the dropdown	630		
63	Chenango		Choose from the dropdown	1,070		
64	Columbia		Choose from the dropdown	892		
65	Cortland		Choose from the dropdown	1,340		
66	Erie		Choose from the dropdown	1,600		
67	Essex		Choose from the dropdown	23,491		
68	Franklin		Choose from the dropdown	22,500		
69	Fulton		Choose from the dropdown	5,200		
70	Greene		Choose from the dropdown	3,104		
71	Hamilton		Choose from the dropdown	2,222		
72	Herkimer		Choose from the dropdown	4,933		
73	Jefferson		Choose from the dropdown	700		
74	Lewis		Choose from the dropdown	1,100		
75	Livingston		Choose from the dropdown	300		
76	Madison		Choose from the dropdown	313		
77	Monroe		Choose from the dropdown	1,950		
78	Montgomery		Choose from the dropdown	393		
79	Nassau		Choose from the dropdown	1,080		
80	Niagara		Choose from the dropdown	2,445		
81	Oneida		Choose from the dropdown	3,479		
82	Onondaga		Choose from the dropdown	12,303		
83	Ontario		Choose from the dropdown	9,950		
84	Orange		Choose from the dropdown	2,371		
86	Otsego		Choose from the dropdown	830		
87	Rensselaer		Choose from the dropdown	1,002		
88	Rockland		Choose from the dropdown	2,924		
89	Saratoga		Choose from the dropdown	100		
90	Schenectady		Choose from the dropdown	712		
91	Seneca		Choose from the dropdown	1,272		
92	St. Lawrence		Choose from the dropdown	1,450		
93	Suffolk		Choose from the dropdown	50		
94	Sullivan		Choose from the dropdown	1,300		
95	Tompkins		Choose from the dropdown	12,600		
96	Ulster		Choose from the dropdown	2,913		
97	Warren		Choose from the dropdown	32,510		
98	Washington		Choose from the dropdown	1,980		
99	Wayne		Choose from the dropdown	1,360		
100	Westchester		Choose from the dropdown	4,644		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot III - Treated Salt Type 2

Bidder: Atlantic Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany		Choose from the dropdown	6,100		
102	Chautauqua		Choose from the dropdown	3,188		
103	Chemung		Choose from the dropdown	225		
104	Clinton		Choose from the dropdown	5,500		
105	Dutchess		Choose from the dropdown	80		
106	Erie		Choose from the dropdown	4,343		
107	Essex		Choose from the dropdown	22		
108	Franklin		Choose from the dropdown	30		
109	Fulton		Choose from the dropdown	520		
110	Genesee		Choose from the dropdown	2,546		
111	Greene		Choose from the dropdown	50		
112	Lewis		Choose from the dropdown	150		
113	Monroe		Choose from the dropdown	11,845		
114	Nassau	**$135.00**	non-US mined/hand-harvested	920	184 Marsh St, Newark, NJ	Treated Salt
115	Niagara		Choose from the dropdown	11,380		
116	Oneida		Choose from the dropdown	2,122		
117	Onondaga		Choose from the dropdown	30		
118	Ontario		Choose from the dropdown	11,030		
119	Orleans		Choose from the dropdown	480		
120	Putnam	**$94.28**	non-US mined/hand-harvested	2,400	2170 New York Rte 144, Coeymans, NY	Treated Salt
121	Seneca		Choose from the dropdown	3,270		
122	St. Lawrence		Choose from the dropdown	9,400		
123	Suffolk	**$145.00**	non-US mined/hand-harvested	4,057	184 Marsh St, Newark, NJ	Treated Salt
124	Ulster		Choose from the dropdown	40		
125	Warren		Choose from the dropdown	1,690		
126	Wayne		Choose from the dropdown	300		
127	Westchester	**$94.75**	non-US mined/hand-harvested	147	184 Marsh St, Newark, NJ	Treated Salt
128	Wyoming		Choose from the dropdown	290		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

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Invitation for Bids

BID OPENING **DATE: July 18, 2024** **TIME:** 1:30 P.M. ET **INVITATION FOR BIDS NUMBER:** **23358**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** **Classification Codes:12**
CONTRACT PERIOD:	**The later of (i) September 1, 2024, or (ii) the date of OSC approval through August 31, 2025**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Jamison Ott Contract Management Specialist 1 Telephone No. (518) 473-2663 E-mail address: Jamison.Ott@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
41-0177680	1000048669

Legal Business Name of Company Bidding:
Cargill, Incorporated- Salt, Road Safety

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
24950 Country Club Blvd., Suite 450	North Olmsted	Ohio	Cuyahoga	44070

E-mail Address:	Company Web Site:
Salt_CustomerCareRoadSafety@Cargill.com	http://www.cargill.com/

If applicable, place an "x" in the appropriate box(es) ***(check all that apply)***

☐ NYS Small Business _____# Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☑ # of Binders/Packages: 1
PURC. MEMO ☐ OTHER ☐ Documented by:

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Storage Fees

Bidder Name: Cargill, Incorporated- Salt, Road Safety

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2025*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2026*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Cargill, Incorporated- Salt, Road Safety

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**$71.66**	**US mined/hand-harvested**	79,617	FORT PLAIN / LANSING
2	Allegany	**$76.37**	**US mined/hand-harvested**	28,280	LANSING
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**NO BID**	**US mined/hand-harvested**	8,632	NO BID
4	Broome	**$59.93**	**US mined/hand-harvested**	73,402	LANSING
5	Cattaraugus	**NO BID**	**US mined/hand-harvested**	68,240	NO BID
6	Cayuga	**$56.45**	**US mined/hand-harvested**	22,060	LOCKE / LANSING
7	Chautauqua	**NO BID**	**US mined/hand-harvested**	90,890	NO BID
8	Chemung	**$52.45**	**US mined/hand-harvested**	35,466	LANSING
9	Chenango	**$64.91**	**US mined/hand-harvested**	34,194	LANSING
10	Clinton	**$89.42**	**US mined/hand-harvested**	22,220	FORT PLAIN / WESTMORELAND / LANSING
11	Columbia	**$61.19**	**US mined/hand-harvested**	40,098	MT MARION / LANSING
12	Cortland	**$57.96**	**US mined/hand-harvested**	38,465	LANSING
13	Delaware	**$69.52**	**US mined/hand-harvested**	62,178	LANSING
14	Dutchess	**$75.77**	**US mined/hand-harvested**	27,605	MT MARION / LANSING
15	Erie	**NO BID**	**US mined/hand-harvested**	119,445	NO BID
16	Essex	**$91.69**	**US mined/hand-harvested**	18,775	FORT PLAIN / LANSING
17	Franklin	**$75.36**	**US mined/hand-harvested**	15,787	OGDENSBURG / WESTMORELAND / LANSING
18	Fulton	**$60.44**	**US mined/hand-harvested**	34,030	FORT PLAIN / LANSING
19	Genesee	**$60.27**	**US mined/hand-harvested**	12,465	BUFFALO / LANSING
20	Greene	**$75.61**	**US mined/hand-harvested**	32,238	MT MARION / LANSING
21	Hamilton	**$60.29**	**US mined/hand-harvested**	19,910	FORT PLAIN / LANSING
22	Herkimer	**$64.99**	**US mined/hand-harvested**	47,976	LANSING
23	Jefferson	**$66.52**	**US mined/hand-harvested**	79,090	OGDENSBURG / WESTMORELAND / LANSING
24	Lewis	**$66.18**	**US mined/hand-harvested**	25,307	WESTMORELAND / LANSING
25	Livingston	**$70.86**	**US mined/hand-harvested**	14,052	LANSING
26	Madison	**$65.47**	**US mined/hand-harvested**	10,988	LANSING
27	Monroe	**NO BID**	**US mined/hand-harvested**	148,537	NO BID
28	Montgomery	**$62.03**	**US mined/hand-harvested**	27,420	FORT PLAIN / LANSING
29	Nassau*	**NO BID**	**US mined/hand-harvested**	71,662	NO BID
30	Niagara	**$50.31**	**US mined/hand-harvested**	59,402	BUFFALO / LANSING

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Cargill, Incorporated- Salt, Road Safety

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
31	Oneida	**$63.68**	US mined/hand-harvested	110,469	WESTMORELAND / LANSING
32	Onondaga	**$55.27**	US mined/hand-harvested	54,987	LANSING
33	Ontario	**$56.46**	US mined/hand-harvested	14,275	LANSING
34	Orange	**$70.69**	US mined/hand-harvested	117,458	BLOOMINGBURG /LANSING
35	Orleans	**$67.68**	US mined/hand-harvested	25,124	BUFFALO / LANSING
36	Oswego	**$56.82**	US mined/hand-harvested	35,592	LANSING
37	Otsego	**$69.15**	US mined/hand-harvested	32,712	LANSING
38	Putnam	**$79.88**	US mined/hand-harvested	39,700	BLOOMINGBURG /LANSING
39	Rensselaer	**$77.34**	US mined/hand-harvested	59,474	FORT PLAIN / MT MARION / LANSING
40	Rockland*	**NO BID**	US mined/hand-harvested	49,548	NO BID
41	Saratoga	**$63.67**	US mined/hand-harvested	29,582	FORT PLAIN / LANSING
42	Schenectady	**$58.10**	US mined/hand-harvested	43,484	FORT PLAIN / LANSING
43	Schoharie	**$61.52**	US mined/hand-harvested	26,830	FORT PLAIN / LANSING
44	Schuyler	**$53.22**	US mined/hand-harvested	9,017	LANSING
45	Seneca	**$56.70**	US mined/hand-harvested	12,647	LANSING
46	St. Lawrence	**$61.80**	US mined/hand-harvested	39,972	OGDENSBURG / LANSING
47	Steuben	**$50.87**	US mined/hand-harvested	68,653	LANSING
48	Suffolk*	**NO BID**	US mined/hand-harvested	81,228	NO BID
49	Sullivan	**$72.81**	US mined/hand-harvested	62,800	CONKLIN / LANSING
50	Tioga	**$55.38**	US mined/hand-harvested	26,480	LANSING
51	Tompkins	**$52.45**	US mined/hand-harvested	36,025	LANSING
52	Ulster	**$65.92**	US mined/hand-harvested	48,894	BLOOMINGBURG MT MARION / LANSING
53	Warren	**$76.84**	US mined/hand-harvested	12,072	FORT PLAIN / LANSING
54	Washington	**$82.25**	US mined/hand-harvested	29,732	FORT PLAIN / LANSING
55	Wayne	**$57.46**	US mined/hand-harvested	28,640	LOCKE / LANSING
56	Westchester*	**NO BID**	US mined/hand-harvested	138,199	NO BID
57	Wyoming	**NO BID**	US mined/hand-harvested	16,036	NO BID
58	Yates	**$55.31**	US mined/hand-harvested	14,790	LANSING

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot II - Treated Salt Type 1

Bidder: Cargill, Incorporated- Salt, Road Safety

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany	**$78.55**	US mined/hand-harvested	9,311	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
60	Broome	**$76.16**	US mined/hand-harvested	3,493	LANSING	CLEARLANE ENHANCED DEICER
61	Cayuga	**$71.87**	US mined/hand-harvested	1,779	LANSING	CLEARLANE ENHANCED DEICER
62	Chautauqua	**NO BID**	US mined/hand-harvested	630	NO BID	NO BID
63	Chenango	**$79.99**	US mined/hand-harvested	1,070	LANSING	CLEARLANE ENHANCED DEICER
64	Columbia	**$87.68**	US mined/hand-harvested	892	MT MARION / LANSING	CLEARLANE ENHANCED DEICER
65	Cortland	**$70.42**	US mined/hand-harvested	1,340	LANSING	CLEARLANE ENHANCED DEICER
66	Erie	**NO BID**	US mined/hand-harvested	1,600	NO BID	NO BID
67	Essex	**$90.18**	US mined/hand-harvested	23,491	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
68	Franklin	**$90.37**	US mined/hand-harvested	22,500	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
69	Fulton	**$77.58**	US mined/hand-harvested	5,200	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
70	Greene	**$84.33**	US mined/hand-harvested	3,104	MT MARION / LANSING	CLEARLANE ENHANCED DEICER
71	Hamilton	**$85.32**	US mined/hand-harvested	2,222	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
72	Herkimer	**$83.40**	US mined/hand-harvested	4,933	LANSING	CLEARLANE ENHANCED DEICER
73	Jefferson	**$73.87**	US mined/hand-harvested	700	LANSING	CLEARLANE ENHANCED DEICER
74	Lewis	**$75.35**	US mined/hand-harvested	1,100	LANSING	CLEARLANE ENHANCED DEICER
75	Livingston	**$80.96**	US mined/hand-harvested	300	LANSING	CLEARLANE ENHANCED DEICER
76	Madison	**$79.68**	US mined/hand-harvested	313	LANSING	CLEARLANE ENHANCED DEICER
77	Monroe	**$82.74**	US mined/hand-harvested	1,950	LANSING	CLEARLANE ENHANCED DEICER
78	Montgomery	**$80.00**	US mined/hand-harvested	393	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
79	Nassau	**NO BID**	US mined/hand-harvested	1,080	NO BID	NO BID
80	Niagara	**NO BID**	US mined/hand-harvested	2,445	NO BID	NO BID
81	Oneida	**$79.00**	US mined/hand-harvested	3,479	LANSING	CLEARLANE ENHANCED DEICER
82	Onondaga	**$69.97**	US mined/hand-harvested	12,303	LANSING	CLEARLANE ENHANCED DEICER
83	Ontario	**$64.88**	US mined/hand-harvested	9,950	LANSING	CLEARLANE ENHANCED DEICER
84	Orange	**$85.32**	US mined/hand-harvested	2,371	BLOOMINGBURG / LANSING	CLEARLANE ENHANCED DEICER
86	Otsego	**$74.61**	US mined/hand-harvested	830	LANSING	CLEARLANE ENHANCED DEICER
87	Rensselaer	**$95.22**	US mined/hand-harvested	1,002	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
88	Rockland	**$103.72**	US mined/hand-harvested	2,924	BLOOMINGBURG / LANSING	CLEARLANE ENHANCED DEICER
89	Saratoga	**$97.80**	US mined/hand-harvested	100	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
90	Schenectady	**$81.03**	US mined/hand-harvested	712	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
91	Seneca	**$70.68**	US mined/hand-harvested	1,272	LANSING	CLEARLANE ENHANCED DEICER
92	St. Lawrence	**$84.76**	US mined/hand-harvested	1,450	LANSING	CLEARLANE ENHANCED DEICER
93	Suffolk	**NO BID**	US mined/hand-harvested	50	NO BID	NO BID
94	Sullivan	**$81.51**	US mined/hand-harvested	1,300	LANSING	CLEARLANE ENHANCED DEICER
95	Tompkins	**$67.34**	US mined/hand-harvested	12,600	LANSING	CLEARLANE ENHANCED DEICER
96	Ulster	**$88.39**	US mined/hand-harvested	2,913	MT MARION / LANSING	CLEARLANE ENHANCED DEICER
97	Warren	**$82.91**	US mined/hand-harvested	32,510	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
98	Washington	**$86.27**	US mined/hand-harvested	1,980	FORT PLAIN / LANSING	CLEARLANE ENHANCED DEICER
99	Wayne	**$66.99**	US mined/hand-harvested	1,360	LANSING	CLEARLANE ENHANCED DEICER
100	Westchester	**$98.50**	US mined/hand-harvested	4,644	BLOOMINGBURG / LANSING	CLEARLANE ENHANCED DEICER

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot III - Treated Salt Type 2

Bidder: Cargill, Incorporated- Salt, Road Safety

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	**NO BID**	Choose from the dropdown	6,100	NO BID	NO BID
102	Chautauqua	**NO BID**	Choose from the dropdown	3,188	NO BID	NO BID
103	Chemung	**NO BID**	Choose from the dropdown	225	NO BID	NO BID
104	Clinton	**NO BID**	Choose from the dropdown	5,500	NO BID	NO BID
105	Dutchess	**NO BID**	Choose from the dropdown	80	NO BID	NO BID
106	Erie	**NO BID**	Choose from the dropdown	4,343	NO BID	NO BID
107	Essex	**NO BID**	Choose from the dropdown	22	NO BID	NO BID
108	Franklin	**NO BID**	Choose from the dropdown	30	NO BID	NO BID
109	Fulton	**NO BID**	Choose from the dropdown	520	NO BID	NO BID
110	Genesee	**NO BID**	Choose from the dropdown	2,546	NO BID	NO BID
111	Greene	**NO BID**	Choose from the dropdown	50	NO BID	NO BID
112	Lewis	**NO BID**	Choose from the dropdown	150	NO BID	NO BID
113	Monroe	**NO BID**	Choose from the dropdown	11,845	NO BID	NO BID
114	Nassau	**NO BID**	Choose from the dropdown	920	NO BID	NO BID
115	Niagara	**NO BID**	Choose from the dropdown	11,380	NO BID	NO BID
116	Oneida	**NO BID**	Choose from the dropdown	2,122	NO BID	NO BID
117	Onondaga	**NO BID**	Choose from the dropdown	30	NO BID	NO BID
118	Ontario	**NO BID**	Choose from the dropdown	11,030	NO BID	NO BID
119	Orleans	**NO BID**	Choose from the dropdown	480	NO BID	NO BID
120	Putnam	**NO BID**	Choose from the dropdown	2,400	NO BID	NO BID
121	Seneca	**NO BID**	Choose from the dropdown	3,270	NO BID	NO BID
122	St. Lawrence	**NO BID**	Choose from the dropdown	9,400	NO BID	NO BID
123	Suffolk	**NO BID**	Choose from the dropdown	4,057	NO BID	NO BID
124	Ulster	**NO BID**	Choose from the dropdown	40	NO BID	NO BID
125	Warren	**NO BID**	Choose from the dropdown	1,690	NO BID	NO BID
126	Wayne	**NO BID**	Choose from the dropdown	300	NO BID	NO BID
127	Westchester	**NO BID**	Choose from the dropdown	147	NO BID	NO BID
128	Wyoming	**NO BID**	Choose from the dropdown	290	NO BID	NO BID

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

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Invitation for Bids

BID OPENING **DATE: July 18, 2024** **TIME:** 1:30 P.M. ET **INVITATION FOR BIDS NUMBER:** **23358**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** **Classification Codes:12**
CONTRACT PERIOD:	**The later of (i) September 1, 2024, or (ii) the date of OSC approval through August 31, 2025**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Jamison Ott Contract Management Specialist 1 Telephone No. (518) 473-2663 E-mail address: Jamison.Ott@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
48-1047632	1000031899

Legal Business Name of Company Bidding:
Compass Minerals America Inc.

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
9900 W. 109th St.	Overland Park	KS	Johnson	66210

E-mail Address:	Company Web Site:
highwaygroup@compassminerals.com	www.compassminerals.com

If applicable, place an "x" in the appropriate box(es) ***(check all that apply)***

☐ NYS Small Business _____# Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☑ # of Binders/Packages: 2
PURC. MEMO ☐ OTHER ☐ Documented by:

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Storage Fees

Bidder Name: Compass Minerals America Inc.

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2025*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2026*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Compass Minerals America Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**no bid**	Choose from the dropdown	79,617	
2	Allegany	**no bid**	Choose from the dropdown	28,280	
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**no bid**	Choose from the dropdown	8,632	
4	Broome	**no bid**	Choose from the dropdown	73,402	
5	Cattaraugus	**no bid**	Choose from the dropdown	68,240	
6	Cayuga	**no bid**	Choose from the dropdown	22,060	
7	Chautauqua	**$49.40**	non-US mined/hand-harvested	90,890	Buffalo
8	Chemung	**no bid**	Choose from the dropdown	35,466	
9	Chenango	**no bid**	Choose from the dropdown	34,194	
10	Clinton	**$81.49**	non-US mined/hand-harvested	22,220	Ste Catherine
11	Columbia	**no bid**	Choose from the dropdown	40,098	
12	Cortland	**no bid**	Choose from the dropdown	38,465	
13	Delaware	**no bid**	Choose from the dropdown	62,178	
14	Dutchess	**no bid**	Choose from the dropdown	27,605	
15	Erie	**no bid**	Choose from the dropdown	119,445	
16	Essex	**no bid**	Choose from the dropdown	18,775	
17	Franklin	**$82.72**	non-US mined/hand-harvested	15,787	Ste Catherine
18	Fulton	**no bid**	Choose from the dropdown	34,030	
19	Genesee	**$48.94**	non-US mined/hand-harvested	12,465	Buffalo
20	Greene	**no bid**	Choose from the dropdown	32,238	
21	Hamilton	**no bid**	Choose from the dropdown	19,910	
22	Herkimer	**no bid**	Choose from the dropdown	47,976	
23	Jefferson	**$60.38**	non-US mined/hand-harvested	79,090	Ogdensburg
24	Lewis	**no bid**	Choose from the dropdown	25,307	
25	Livingston	**no bid**	Choose from the dropdown	14,052	
26	Madison	**no bid**	Choose from the dropdown	10,988	
27	Monroe	**no bid**	Choose from the dropdown	148,537	
28	Montgomery	**no bid**	Choose from the dropdown	27,420	
29	Nassau*	**no bid**	Choose from the dropdown	71,662	
30	Niagara	**no bid**	Choose from the dropdown	59,402	

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Compass Minerals America Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
31	Oneida	**no bid**	Choose from the dropdown	110,469	
32	Onondaga	**no bid**	Choose from the dropdown	54,987	
33	Ontario	**no bid**	Choose from the dropdown	14,275	
34	Orange	**no bid**	Choose from the dropdown	117,458	
35	Orleans	**no bid**	Choose from the dropdown	25,124	
36	Oswego	**no bid**	Choose from the dropdown	35,592	
37	Otsego	**no bid**	Choose from the dropdown	32,712	
38	Putnam	**no bid**	Choose from the dropdown	39,700	
39	Rensselaer	**no bid**	Choose from the dropdown	59,474	
40	Rockland*	**no bid**	Choose from the dropdown	49,548	
41	Saratoga	**no bid**	Choose from the dropdown	29,582	
42	Schenectady	**no bid**	Choose from the dropdown	43,484	
43	Schoharie	**no bid**	Choose from the dropdown	26,830	
44	Schuyler	**no bid**	Choose from the dropdown	9,017	
45	Seneca	**no bid**	Choose from the dropdown	12,647	
46	St. Lawrence	**$74.49**	non-US mined/hand-harvested	39,972	Ogdensburg
47	Steuben	**no bid**	Choose from the dropdown	68,653	
48	Suffolk*	**no bid**	Choose from the dropdown	81,228	
49	Sullivan	**no bid**	Choose from the dropdown	62,800	
50	Tioga	**no bid**	Choose from the dropdown	26,480	
51	Tompkins	**no bid**	Choose from the dropdown	36,025	
52	Ulster	**no bid**	Choose from the dropdown	48,894	
53	Warren	**no bid**	Choose from the dropdown	12,072	
54	Washington	**no bid**	Choose from the dropdown	29,732	
55	Wayne	**no bid**	Choose from the dropdown	28,640	
56	Westchester*	**no bid**	Choose from the dropdown	138,199	
57	Wyoming	**no bid**	Choose from the dropdown	16,036	
58	Yates	**no bid**	Choose from the dropdown	14,790	

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot II - Treated Salt Type 1

Bidder: Compass Minerals America Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany	no bid	Choose from the dropdown	9,311		
60	Broome	no bid	Choose from the dropdown	3,493		
61	Cayuga	no bid	Choose from the dropdown	1,779		
62	Chautauqua	no bid	Choose from the dropdown	630		
63	Chenango	no bid	Choose from the dropdown	1,070		
64	Columbia	no bid	Choose from the dropdown	892		
65	Cortland	no bid	Choose from the dropdown	1,340		
66	Erie	no bid	Choose from the dropdown	1,600		
67	Essex	no bid	Choose from the dropdown	23,491		
68	Franklin	no bid	Choose from the dropdown	22,500		
69	Fulton	no bid	Choose from the dropdown	5,200		
70	Greene	no bid	Choose from the dropdown	3,104		
71	Hamilton	no bid	Choose from the dropdown	2,222		
72	Herkimer	no bid	Choose from the dropdown	4,933		
73	Jefferson	no bid	Choose from the dropdown	700		
74	Lewis	no bid	Choose from the dropdown	1,100		
75	Livingston	no bid	Choose from the dropdown	300		
76	Madison	no bid	Choose from the dropdown	313		
77	Monroe	no bid	Choose from the dropdown	1,950		
78	Montgomery	no bid	Choose from the dropdown	393		
79	Nassau	no bid	Choose from the dropdown	1,080		
80	Niagara	no bid	Choose from the dropdown	2,445		
81	Oneida	no bid	Choose from the dropdown	3,479		
82	Onondaga	no bid	Choose from the dropdown	12,303		
83	Ontario	no bid	Choose from the dropdown	9,950		
84	Orange	no bid	Choose from the dropdown	2,371		
86	Otsego	no bid	Choose from the dropdown	830		
87	Rensselaer	no bid	Choose from the dropdown	1,002		
88	Rockland	no bid	Choose from the dropdown	2,924		
89	Saratoga	no bid	Choose from the dropdown	100		
90	Schenectady	no bid	Choose from the dropdown	712		
91	Seneca	no bid	Choose from the dropdown	1,272		
92	St. Lawrence	no bid	Choose from the dropdown	1,450		
93	Suffolk	no bid	Choose from the dropdown	50		
94	Sullivan	no bid	Choose from the dropdown	1,300		
95	Tompkins	no bid	Choose from the dropdown	12,600		
96	Ulster	no bid	Choose from the dropdown	2,913		
97	Warren	no bid	Choose from the dropdown	32,510		
98	Washington	no bid	Choose from the dropdown	1,980		
99	Wayne	no bid	Choose from the dropdown	1,360		
100	Westchester	no bid	Choose from the dropdown	4,644		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot III - Treated Salt Type 2

Bidder: Compass Minerals America Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	**no bid**	Choose from the dropdown	6,100		
102	Chautauqua	**no bid**	Choose from the dropdown	3,188		
103	Chemung	**no bid**	Choose from the dropdown	225		
104	Clinton	**no bid**	Choose from the dropdown	5,500		
105	Dutchess	**no bid**	Choose from the dropdown	80		
106	Erie	**no bid**	Choose from the dropdown	4,343		
107	Essex	**no bid**	Choose from the dropdown	22		
108	Franklin	**no bid**	Choose from the dropdown	30		
109	Fulton	**no bid**	Choose from the dropdown	520		
110	Genesee	**no bid**	Choose from the dropdown	2,546		
111	Greene	**no bid**	Choose from the dropdown	50		
112	Lewis	**no bid**	Choose from the dropdown	150		
113	Monroe	**no bid**	Choose from the dropdown	11,845		
114	Nassau	**no bid**	Choose from the dropdown	920		
115	Niagara	**no bid**	Choose from the dropdown	11,380		
116	Oneida	**no bid**	Choose from the dropdown	2,122		
117	Onondaga	**no bid**	Choose from the dropdown	30		
118	Ontario	**no bid**	Choose from the dropdown	11,030		
119	Orleans	**no bid**	Choose from the dropdown	480		
120	Putnam	**no bid**	Choose from the dropdown	2,400		
121	Seneca	**no bid**	Choose from the dropdown	3,270		
122	St. Lawrence	**no bid**	Choose from the dropdown	9,400		
123	Suffolk	**no bid**	Choose from the dropdown	4,057		
124	Ulster	**no bid**	Choose from the dropdown	40		
125	Warren	**no bid**	Choose from the dropdown	1,690		
126	Wayne	**no bid**	Choose from the dropdown	300		
127	Westchester	**no bid**	Choose from the dropdown	147		
128	Wyoming	**no bid**	Choose from the dropdown	290		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

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Invitation for Bids

BID OPENING **DATE: July 18, 2024** **TIME:** 1:30 P.M. ET **INVITATION FOR BIDS NUMBER:** **23358**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** **Classification Codes:12**
CONTRACT PERIOD:	**The later of (i) September 1, 2024, or (ii) the date of OSC approval through August 31, 2025**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Jamison Ott Contract Management Specialist 1 Telephone No. (518) 473-2663 E-mail address: Jamison.Ott@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
27-3146174	1100010394

Legal Business Name of Company Bidding: Morton Salt, Inc.

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
444 West Lake Street, Suite 2900	Chicago	IL	Cook	60606

E-mail Address:	Company Web Site:
bids@mortonsalt.com	www.mortonsalt.com

If applicable, place an "x" in the appropriate box(es) ***(check all that apply)***

☐ NYS Small Business _____# Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☐ # of Binders/Packages: _____
PURC. MEMO ☐ OTHER ☐ _____ Documented by: _____

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Storage Fees

Bidder Name: Morton Salt, Inc.

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2025*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2026*** (not to exceed $8.00 per ton).	$3.60

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Morton Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany		Choose from the dropdown	79,617	
2	Allegany		Choose from the dropdown	28,280	
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**$99.11**	non-US mined/hand-harvested	8,632	Port Newark, NJ
4	Broome		Choose from the dropdown	73,402	
5	Cattaraugus		Choose from the dropdown	68,240	
6	Cayuga		Choose from the dropdown	22,060	
7	Chautauqua		Choose from the dropdown	90,890	
8	Chemung		Choose from the dropdown	35,466	
9	Chenango		Choose from the dropdown	34,194	
10	Clinton		Choose from the dropdown	22,220	
11	Columbia	**$59.91**	non-US mined/hand-harvested	40,098	Albany, NY
12	Cortland		Choose from the dropdown	38,465	
13	Delaware		Choose from the dropdown	62,178	
14	Dutchess	**$68.92**	non-US mined/hand-harvested	27,605	Albany, NY
15	Erie		Choose from the dropdown	119,445	
16	Essex		Choose from the dropdown	18,775	
17	Franklin		Choose from the dropdown	15,787	
18	Fulton	**$62.91**	non-US mined/hand-harvested	34,030	Albany, NY
19	Genesee		Choose from the dropdown	12,465	
20	Greene	**$60.28**	non-US mined/hand-harvested	32,238	Albany, NY
21	Hamilton		Choose from the dropdown	19,910	
22	Herkimer	**$67.49**	non-US mined/hand-harvested	47,976	Albany, NY
23	Jefferson		Choose from the dropdown	79,090	
24	Lewis		Choose from the dropdown	25,307	
25	Livingston		Choose from the dropdown	14,052	
26	Madison		Choose from the dropdown	10,988	
27	Monroe		Choose from the dropdown	148,537	
28	Montgomery	**$60.36**	non-US mined/hand-harvested	27,420	Albany, NY
29	Nassau*	**$96.18**	non-US mined/hand-harvested	71,662	Port Newark, NJ
30	Niagara		Choose from the dropdown	59,402	

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Morton Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)
31	Oneida		Choose from the dropdown	110,469	
32	Onondaga		Choose from the dropdown	54,987	
33	Ontario		Choose from the dropdown	14,275	
34	Orange		Choose from the dropdown	117,458	
35	Orleans		Choose from the dropdown	25,124	
36	Oswego		Choose from the dropdown	35,592	
37	Otsego		Choose from the dropdown	32,712	
38	Putnam	**$73.73**	non-US mined/hand-harvested	39,700	Albany, NY
39	Rensselaer	**$60.34**	non-US mined/hand-harvested	59,474	Albany, NY
40	Rockland*	**$79.79**	non-US mined/hand-harvested	49,548	Port Newark, NJ
41	Saratoga	**$60.51**	non-US mined/hand-harvested	29,582	Albany, NY
42	Schenectady	**$58.32**	non-US mined/hand-harvested	43,484	Albany, NY
43	Schoharie		Choose from the dropdown	26,830	
44	Schuyler		Choose from the dropdown	9,017	
45	Seneca		Choose from the dropdown	12,647	
46	St. Lawrence	**$83.26**	US mined/hand-harvested	39,972	Ogdensburg, NY
47	Steuben		Choose from the dropdown	68,653	
48	Suffolk*		Choose from the dropdown	81,228	
49	Sullivan		Choose from the dropdown	62,800	
50	Tioga		Choose from the dropdown	26,480	
51	Tompkins		Choose from the dropdown	36,025	
52	Ulster		Choose from the dropdown	48,894	
53	Warren	**$66.58**	non-US mined/hand-harvested	12,072	Albany, NY
54	Washington	**$64.48**	non-US mined/hand-harvested	29,732	Albany, NY
55	Wayne		Choose from the dropdown	28,640	
56	Westchester*		Choose from the dropdown	138,199	
57	Wyoming		Choose from the dropdown	16,036	
58	Yates		Choose from the dropdown	14,790	

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot II - Treated Salt Type 1

Bidder: Morton Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany		Choose from the dropdown	9,311		
60	Broome		Choose from the dropdown	3,493		
61	Cayuga		Choose from the dropdown	1,779		
62	Chautauqua		Choose from the dropdown	630		
63	Chenango		Choose from the dropdown	1,070		
64	Columbia		Choose from the dropdown	892		
65	Cortland		Choose from the dropdown	1,340		
66	Erie		Choose from the dropdown	1,600		
67	Essex		Choose from the dropdown	23,491		
68	Franklin		Choose from the dropdown	22,500		
69	Fulton		Choose from the dropdown	5,200		
70	Greene		Choose from the dropdown	3,104		
71	Hamilton		Choose from the dropdown	2,222		
72	Herkimer		Choose from the dropdown	4,933		
73	Jefferson		Choose from the dropdown	700		
74	Lewis		Choose from the dropdown	1,100		
75	Livingston		Choose from the dropdown	300		
76	Madison		Choose from the dropdown	313		
77	Monroe		Choose from the dropdown	1,950		
78	Montgomery		Choose from the dropdown	393		
79	Nassau		Choose from the dropdown	1,080		
80	Niagara		Choose from the dropdown	2,445		
81	Oneida		Choose from the dropdown	3,479		
82	Onondaga		Choose from the dropdown	12,303		
83	Ontario		Choose from the dropdown	9,950		
84	Orange		Choose from the dropdown	2,371		
86	Otsego		Choose from the dropdown	830		
87	Rensselaer		Choose from the dropdown	1,002		
88	Rockland		Choose from the dropdown	2,924		
89	Saratoga		Choose from the dropdown	100		
90	Schenectady		Choose from the dropdown	712		
91	Seneca		Choose from the dropdown	1,272		
92	St. Lawrence		Choose from the dropdown	1,450		
93	Suffolk		Choose from the dropdown	50		
94	Sullivan		Choose from the dropdown	1,300		
95	Tompkins		Choose from the dropdown	12,600		
96	Ulster		Choose from the dropdown	2,913		
97	Warren		Choose from the dropdown	32,510		
98	Washington		Choose from the dropdown	1,980		
99	Wayne		Choose from the dropdown	1,360		
100	Westchester		Choose from the dropdown	4,644		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).

Group 01800 - IFB #23358
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot III - Treated Salt Type 2

Bidder: Morton Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2024-25 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	**$77.95**	non-US mined/hand-harvested	6,100	Albany, NY	Bulk Blizzard Wizard
102	Chautauqua		Choose from the dropdown	3,188		
103	Chemung		Choose from the dropdown	225		
104	Clinton		Choose from the dropdown	5,500		
105	Dutchess	**$98.92**	non-US mined/hand-harvested	80	Albany, NY	Bulk Blizzard Wizard
106	Erie		Choose from the dropdown	4,343		
107	Essex		Choose from the dropdown	22		
108	Franklin		Choose from the dropdown	30		
109	Fulton		Choose from the dropdown	520		
110	Genesee		Choose from the dropdown	2,546		
111	Greene	**$77.28**	non-US mined/hand-harvested	50	Albany, NY	Bulk Blizzard Wizard
112	Lewis		Choose from the dropdown	150		
113	Monroe		Choose from the dropdown	11,845		
114	Nassau		Choose from the dropdown	920		
115	Niagara		Choose from the dropdown	11,380		
116	Oneida		Choose from the dropdown	2,122		
117	Onondaga		Choose from the dropdown	30		
118	Ontario		Choose from the dropdown	11,030		
119	Orleans		Choose from the dropdown	480		
120	Putnam		Choose from the dropdown	2,400		
121	Seneca		Choose from the dropdown	3,270		
122	St. Lawrence		Choose from the dropdown	9,400		
123	Suffolk		Choose from the dropdown	4,057		
124	Ulster	**$82.40**	non-US mined/hand-harvested	40	Albany, NY	Bulk Blizzard Wizard
125	Warren		Choose from the dropdown	1,690		
126	Wayne		Choose from the dropdown	300		
127	Westchester		Choose from the dropdown	147		
128	Wyoming		Choose from the dropdown	290		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2024-25).