



**CERTIFICATE OF BID OPENING**

This is to certify that I have been duly authorized to open bids, that competitive bids were solicited and on March 19, 2024 at 2:00 p.m. I opened solicitation IFB #2849 in the OGS Financial Administration Office for providing

**STATEWIDE SATELLITE SERVICES**

All timely responses received are included in the tabulation. See attached.

  
\_\_\_\_\_  
Authorized Individual (Signature)

  
\_\_\_\_\_  
Witness (Signature)

VENDOR	TOTAL AMOUNT BID
Danielle Services, Inc.	\$ 2,046,600
Ultisat, Inc.	\$ 2,136,475.20
Sintel Satellite Services, Inc.	\$ 2,694,000
Artel, LLC	\$ 1,464,480

4.0 Pricing

**ATTACHMENT 1 - BID PROPOSAL FORM**

NYS Office of General Services  
Financial Administration  
Tower, Empire State Plaza  
Albany, NY 12242

**CONTRACT NO**  
(to be 32nd FL - Corning  
completed by agency)

Contractor's Name: Danielle Services, Inc.

*NOTE: This Bid Proposal Form must be completed and signed and submitted with one original.*

The above Contractor agrees to provide all satellite services in accordance with the specifications in this IFB No. 2849 for the prices bid below. Prices shall be represented as a monthly rate that shall be inclusive of all ancillary costs. Refer to Section 4.3 – Price for further details.

**Full-time Ku-band Transponder**

*BP*

(FT) 18 MHz Transponder Protected Service	\$34,110Per Month	X	60 Months	<del>\$2,040,000</del> \$2,046,600
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Prompt Payment discount, if offered: N/A / if paid within days  
N/A/ if paid within days

**Brent Perrott**  
\_\_\_\_\_  
(Print Name of Authorized Signatory in ink)J

*[Handwritten Signature]*  
\_\_\_\_\_  
(Signature of Authorized Signatory in ink)J

President  
\_\_\_\_\_  
(Title)J

3-16-2024  
\_\_\_\_\_  
(Date of Signature)J

**ATTACHMENT 1 - BID PROPOSAL FORM**

NYS Office of General Services  
 Financial Administration  
 32nd FL - Corning Tower, Empire State Plaza  
 Albany, NY 12242

**CONTRACT NO.** \_\_\_\_\_  
 (to be completed by agency)

**Contractor's Name** Globecomm Systems Inc.

**NOTE:** *This Bid Proposal Form must be completed and signed and submitted with one original.*

The above Contractor agrees to provide all satellite services in accordance with the specifications in this IFB No. 2849 for the prices bid below. Prices shall be represented as a monthly rate that shall be inclusive of all ancillary costs. Refer to Section 4.3 – Price for further details.

**Full-time Ku-band Transponder**

(FT) 18 MHz Transponder Protected Service	\$ <u>35,607.92</u> Per Month	X	60 Months	\$ <u>2,136,475.20</u>
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Prompt Payment discount, if offered: \_\_\_\_\_ % / if paid within \_\_\_\_\_ days  
 \_\_\_\_\_ % / if paid within \_\_\_\_\_ days

Frances Krivicich Moylan  
 (Print Name of Authorized Signatory in ink)↑

  
 (Signature of Authorized Signatory in ink)↑

VP, Contracts  
 (Title)↑

15-March-2024  
 (Date of Signature)↑

**ATTACHMENT 1 - BID PROPOSAL FORM**

NYS Office of General Services  
 Financial Administration  
 32nd FL - Corning Tower, Empire State Plaza  
 Albany, NY 12242

CONTRACT NO. \_\_\_\_\_  
 (to be completed by agency)

Contractor's Name Sintel Satellite Services Inc.

**NOTE: This Bid Proposal Form must be completed and signed and submitted with one original.**

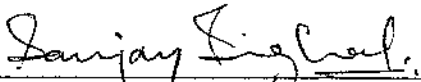
The above Contractor agrees to provide all satellite services in accordance with the specifications in this IFB No. 2849 for the prices bid below. Prices shall be represented as a monthly rate that shall be inclusive of all ancillary costs. Refer to Section 4.3 – Price for further details.

**Full-time Ku-band Transponder**

(FT) 18 MHz Transponder Protected Service	\$ <u>44,900</u> Per Month	X	60 Months	\$ <u>2,694,000</u>
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Prompt Payment discount, if offered: 0.50% / if paid within 3 days  
0.25% / if paid within 10 days

Sanjay Singhal  
 (Print Name of Authorized Signatory in ink) J

  
 (Signature of Authorized Signatory in ink) J

Chief Executive Officer  
 (Title) J

March 15th, 2024  
 (Date of Signature) J

**ATTACHMENT 1 - BID PROPOSAL FORM**

NYS Office of General Services  
 Financial Administration  
 32nd FL - Corning Tower, Empire State Plaza  
 Albany, NY 12242

CONTRACT NO. \_\_\_\_\_  
 (to be completed by agency)

Contractor's Name Artel, LLC

**NOTE: This Bid Proposal Form must be completed and signed and submitted with one original.**

The above Contractor agrees to provide all satellite services in accordance with the specifications in this IFB No. 2849 for the prices bid below. Prices shall be represented as a monthly rate that shall be inclusive of all ancillary costs. Refer to Section 4.3 – Price for further details.

**Full-time Ku-band Transponder**

(FT) 18 MHz Transponder Protected Service	\$ <u>24,408.00</u> Per Month	X	60 Months	\$ <u>1,464,480</u>
Transition (re-point and/or re-tune of equipment) Costs	\$ <u>10,955.00</u> NRC	X	Unit Price	\$ <u>10,955</u>

Prompt Payment discount, if offered: \_\_\_\_\_ % / if paid within \_\_\_\_\_ days  
 \_\_\_\_\_ % / if paid within \_\_\_\_\_ days



Paul Domoarski

(Print Name of Authorized Signatory in ink) ↓

[Signature]

(Signature of Authorized Signatory in ink) ↓

CEO City/County of Fairfax March 15, 2024  
 Commonwealth of Virginia  
 (Title) ↓ The foregoing instrument was acknowledged before me (Date of Signature) ↓

this 15<sup>th</sup> day of March, 2024  
 by James Paul Frye  
 Notary Public  
 Reg # 7652795 Com Exp 4/30/28