



**Office of
General Services**

KATHY HOCHUL
Governor

JEANETTE M. MOY
Commissioner

CERTIFICATE OF BID OPENING

This is to certify that I have been duly authorized to open bids, that competitive bids were solicited and on October 30, 2023 at 2:00 p.m. I opened solicitation IFB #2732 in the OGS Financial Administration Office for providing

**WAREHOUSING & DISTRIBUTION (DELIVERY) SERVICES OF USDA
DONATED FOOD COMMODITIES REGION F – COUNTIES OF:
CLINTON, ESSEX, FRANKLIN AND ST. LAWRENCE**

All timely responses received are included in the tabulation. See attached.

Kelly Jones

Authorized Individual (Signature)

Jane Jones

Witness (Signature)

VENDOR	COST
Glazier Packing Co., Inc	\$170,850.00
Foodco Distributors, Inc	\$1,160,250.00
US Foods DBA Renzi Foodservice	\$143,300.00

ATTACHMENT 1 - BID PROPOSAL FORM

NYS Office of General Services
 Financial Administration
 32nd FL - Corning Tower, Empire State Plaza
 Albany, NY 12242

CONTRACT NO. _____
 (to be completed by agency)

Contractor's Name GLAZIER PACKING CO. Inc.

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region F – for the Counties of Clinton, Essex, Franklin and St. Lawrence in accordance with the specifications in this IFB for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (Refer to Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases /Month</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
1) 1 to 99	2,100	X	\$ <u>5.95</u> /case	X	10	= \$ <u>124,950</u>
2) 100 to 199	600	X	\$ <u>5.75</u> /case	X	10	= \$ <u>34,500</u>
3) 200+ cases	200	X	\$ <u>5.50</u> /case	X	10	= \$ <u>11,000</u>

Total est. # of cases /mo = 2,900

SUBTOTAL = \$ 170,450

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - Refer to Section 4.4 - Price)

Estimated 100 cases /mo (x) \$ 2 /case = \$ 200 /mo (x) 2 months

Total = \$ 400

GRAND TOTAL ANNUAL BID (A+ B) = \$ 170,850

Early payment discounts offered _____ % / _____ days after receipt of proper invoice

_____ % / _____ days after receipt of proper invoice

10/20/23
 DATE

[Signature]
 SIGNATURE
Shaan Glazier / President
 PRINT NAME / TITLE

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NYS Office of General Services
 Financial Administration
 32nd FL - Corning Tower, Empire State Plaza
 Albany, NY 12242

CONTRACT NO. 2732
 (to be completed by agency)

Contractor's Name Foodco Distributors, Inc.

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region F -- for the Counties of Clinton, Essex, Franklin and St. Lawrence in accordance with the specifications in this IFB for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (Refer to Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases</u>	<u>/Month</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
1) 1 to 99	2,100	X	\$ <u>40.00</u> /case	X	10	= \$ <u>840,000</u>	
2) 100 to 199	600	X	\$ <u>40.00</u> /case	X	10	= \$ <u>240,000</u>	
3) 200+ cases	200	X	\$ <u>40.00</u> /case	X	10	= \$ <u>80,000</u>	

Total est. # of cases /mo = 2,900

SUBTOTAL = \$ 1,160,000

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - Refer to Section 4.4 - Price)

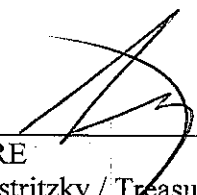
Estimated 100 cases /mo (x) \$ 1.25 /case = \$ 125 /mo (x) 2 months

Total = \$ 250

GRAND TOTAL ANNUAL BID (A+ B) = \$ 1,160,250

Early payment discounts offered _____ % / _____ days after receipt of proper invoice
 _____ % / _____ days after receipt of proper invoice

10/23/2023
 DATE


 SIGNATURE
Shlomo Bistritzky / Treasurer
 PRINT NAME / TITLE

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NYS Office of General Services
 Financial Administration
 32nd FL - Corning Tower, Empire State Plaza
 Albany, NY 12242

CONTRACT NO. _____
 (to be completed by agency)

Contractor's Name US Foods NBA Perzi Foodservice

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region F – for the Counties of Clinton, Essex, Franklin and St. Lawrence in accordance with the specifications in this IFB for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (Refer to Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
	<u>/Month</u>					
1) 1 to 99	2,100	X	\$ <u>5.00</u> /case	X	10	= \$ <u>105,000</u> —
2) 100 to 199	600	X	\$ <u>4.85</u> /case	X	10	= \$ <u>29,100</u> —
3) 200+ cases	200	X	\$ <u>4.50</u> /case	X	10	= \$ <u>9,000</u> —

Total est. # of cases /mo = 2,900

SUBTOTAL = \$ 143,100—

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - Refer to Section 4.4 - Price)

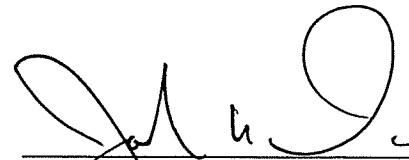
Estimated 100 cases /mo (x) \$ 1.00 /case = \$ 100.00/mo (x) 2 months

Total = \$ 200.00

GRAND TOTAL ANNUAL BID (A+B) = \$ 143,300.00

Early payment discounts offered 0 % / 0 days after receipt of proper invoice
0 % / 0 days after receipt of proper invoice

10/20/23
 DATE


 SIGNATURE
Joe Downey / Market VP - GM
 PRINT NAME / TITLE