Bid Opening Results For:

BID NUMBER: 23315

BID OPENING: 7/18/2023– 01:30:00 PM

GROUP NUMBER: 01800

CONTACTS:

Brandy Alden,
Contract Management Specialist 2

Jose DeAndres,
Team Leader

OGS.sm.SST_roadsalt@ogs.ny.gov

DESCRIPTION

Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)

Number of Bids Received: 6

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

MWBE	Insurance	SDVOB
Lori Broadhead	Robert Hall, robert.hall@ogs.ny.gov	Daniel Daley
Tryphina Ramsey	Russell Rokjer, Russell.Rokjer@ogs.ny.gov	veteransdevelopment@ogs.ny.gov
MWBE@ogs.ny.gov		

PROCUREMENT SERVICES GROUP
BID LIST SUMMARY

List of Bidders For Group: **01800 - Road Salt, Treated Salt and Emergency Standby Road Salt (Statewide)**

Bid Number: **IFB 23315** **Team #: 3**

Bids Were Opened: **July 18, 2023** **Time: 1:30:00 PM**

Bid Room Facilitator: **James Malone**

Visitors: **Brandy Alden - OGS**
Stephanie Remmert - OGS

BIDDERS

American Rock Salt Co., LLC 161516458	5520 Route 63	Mt. Morris NY 14510 jamie.mcclain@americanrocksalt.com
Apalachee, LLC 472089879	1423 Highland Avenue	Rochester NY 14620 sales@ApalacheeSalt.com
Atlantic Salt, Inc. 132914699	134 Middle Street Suite 210	Lowell MA 01852 info@atlanticsalt.com
Cargill, Incorporated - Salt, Road Safety 410177680	24950 Country Club Boulevard Suite 450	North Olmstead OH 44070 Salt_Customercareroadsafety@cargill.com
Compass Minerals America Inc. 481047632	9900 West 109th Street Suite 100	Overland Park KS 66210 highwaygroup@compassminerals.com
Morton Salt, Inc. 273146174	444 West Lake Street Suite 3000	Chicago IL 60606 bids@mortonsalt.com

Number of Bids Received: 6

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	1	Albany	Apalachee, LLC	$60.79	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	1	Albany	American Rock Salt Company LLC	$73.00	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	1	Albany	Atlantic Salt, Inc.	$73.38	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	1	Albany	Cargill, Incorporated - Salt, Road Safety	$84.39	US mined/hand-harvested	LANSING - 191 Portland Point Rd.Lansing, N	N/A
LOT I - Road Salt	1	Albany	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	1	Albany	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	2	Allegany	American Rock Salt Company LLC	$68.63	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	2	Allegany	Cargill, Incorporated - Salt, Road Safety	$70.04	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	2	Allegany	Compass Minerals America Inc	$73.60	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	2	Allegany	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	2	Allegany	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	2	Allegany	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	3	Bronx*, Kings*, New York*, Queens*, Richmond*	Atlantic Salt, Inc.	$89.90	non-US mined/hand-harvested	561 Richmond Ter, SI, NY 184 Marsh St, Port Newark, NJ	N/A
LOT I - Road Salt	3	Bronx*, Kings*, New York*, Queens*, Richmond*	American Rock Salt Company LLC	No Bid	Choose from the dropdown	No Bid	N/A
LOT I - Road Salt	3	Bronx*, Kings*, New York*, Queens*, Richmond*	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	3	Bronx*, Kings*, New York*, Queens*, Richmond*	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	3	Bronx*, Kings*, New York*, Queens*, Richmond*	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	3	Bronx*, Kings*, New York*, Queens*, Richmond*	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	4	Broome	Cargill, Incorporated - Salt, Road Safety	$61.48	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	4	Broome	American Rock Salt Company LLC	$75.44	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	4	Broome	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	4	Broome	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	4	Broome	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	4	Broome	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	5	Cattaraugus	Compass Minerals America Inc	$60.02	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	5	Cattaraugus	American Rock Salt Company LLC	$71.94	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	5	Cattaraugus	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	5	Cattaraugus	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	5	Cattaraugus	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	5	Cattaraugus	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	6	Cayuga	Cargill, Incorporated - Salt, Road Safety	$59.87	US mined/hand-harvested	LOCKE - 98 DeCamp Rd. Locke, NY	N/A
LOT I - Road Salt	6	Cayuga	American Rock Salt Company LLC	$62.47	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	6	Cayuga	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	6	Cayuga	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	6	Cayuga	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	6	Cayuga	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	7	Chautauqua	Compass Minerals America Inc	$64.03	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	7	Chautauqua	American Rock Salt Company LLC	$82.00	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	7	Chautauqua	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	7	Chautauqua	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	7	Chautauqua	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	7	Chautauqua	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	8	Chemung	Cargill, Incorporated - Salt, Road Safety	$56.44	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	8	Chemung	American Rock Salt Company LLC	$65.00	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	8	Chemung	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	8	Chemung	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	8	Chemung	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	8	Chemung	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	9	Chenango	Cargill, Incorporated - Salt, Road Safety	$66.13	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	9	Chenango	American Rock Salt Company LLC	$81.63	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	9	Chenango	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	9	Chenango	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	9	Chenango	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	9	Chenango	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	10	Clinton	Compass Minerals America Inc	$77.67	non-US mined/hand-harvested	Ste Catherine	N/A
LOT I - Road Salt	10	Clinton	Apalachee, LLC	$90.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	10	Clinton	American Rock Salt Company LLC	$94.05	US mined/hand-harvested	Norwood, NY	N/A
LOT I - Road Salt	10	Clinton	Cargill, Incorporated - Salt, Road Safety	$99.12	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	10	Clinton	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	10	Clinton	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	11	Columbia	Apalachee, LLC	$60.79	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	11	Columbia	Cargill, Incorporated - Salt, Road Safety	$65.78	US mined/hand-harvested	MT. MARION - 534 Glasco Turnpike Mt.	N/A
LOT I - Road Salt	11	Columbia	Atlantic Salt, Inc.	$74.47	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	11	Columbia	American Rock Salt Company LLC	$77.95	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	11	Columbia	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	11	Columbia	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	12	Cortland	Cargill, Incorporated - Salt, Road Safety	$59.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	12	Cortland	American Rock Salt Company LLC	$75.40	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	12	Cortland	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	12	Cortland	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	12	Cortland	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	12	Cortland	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	13	Delaware	Cargill, Incorporated - Salt, Road Safety	$71.22	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	13	Delaware	Apalachee, LLC	$80.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	13	Delaware	American Rock Salt Company LLC	$86.78	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	13	Delaware	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	13	Delaware	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	13	Delaware	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	14	Dutchess	Apalachee, LLC	$74.50	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	14	Dutchess	Cargill, Incorporated - Salt, Road Safety	$79.62	US mined/hand-harvested	MT. MARION - 534 Glasco Turnpike Mt.	N/A
LOT I - Road Salt	14	Dutchess	Atlantic Salt, Inc.	$81.00	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	14	Dutchess	American Rock Salt Company LLC	$92.00	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	14	Dutchess	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	14	Dutchess	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	15	Erie	Compass Minerals America Inc	$59.36	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	15	Erie	American Rock Salt Company LLC	$64.83	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	15	Erie	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	15	Erie	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	15	Erie	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	15	Erie	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	16	Essex	Apalachee, LLC	$81.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	16	Essex	Compass Minerals America Inc	$83.09	non-US mined/hand-harvested	Ste Catherine	N/A
LOT I - Road Salt	16	Essex	American Rock Salt Company LLC	$90.50	US mined/hand-harvested	Ft. Ann, NY	N/A
LOT I - Road Salt	16	Essex	Cargill, Incorporated - Salt, Road Safety	$93.49	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	16	Essex	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	16	Essex	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	17	Franklin	Compass Minerals America Inc	$75.36	non-US mined/hand-harvested	Ogdensburg and Ste Catherine	N/A
LOT I - Road Salt	17	Franklin	Apalachee, LLC	$90.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	17	Franklin	American Rock Salt Company LLC	$91.23	US mined/hand-harvested	Norwood, NY	N/A
LOT I - Road Salt	17	Franklin	Cargill, Incorporated - Salt, Road Safety	$92.25	US mined/hand-harvested	WESTMORELAND - 4794 Sate Route 233	N/A
LOT I - Road Salt	17	Franklin	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	17	Franklin	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	18	Fulton	Cargill, Incorporated - Salt, Road Safety	$65.72	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	18	Fulton	Morton Salt, Inc.	$67.83	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	18	Fulton	Apalachee, LLC	$73.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	18	Fulton	Atlantic Salt, Inc.	$76.90	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	18	Fulton	American Rock Salt Company LLC	$83.69	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	18	Fulton	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	19	Genesee	American Rock Salt Company LLC	$67.33	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	19	Genesee	Compass Minerals America Inc	$67.54	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	19	Genesee	Cargill, Incorporated - Salt, Road Safety	$69.37	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	19	Genesee	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	19	Genesee	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	19	Genesee	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	20	Greene	Apalachee, LLC	$60.79	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	20	Greene	Cargill, Incorporated - Salt, Road Safety	$73.43	US mined/hand-harvested	MT. MARION - 534 Glasco Turnpike Mt.	N/A
LOT I - Road Salt	20	Greene	Atlantic Salt, Inc.	$74.25	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	20	Greene	American Rock Salt Company LLC	$79.02	US mined/hand-harvested	Hampton Corners, NY/Troy, NY	N/A
LOT I - Road Salt	20	Greene	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	20	Greene	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	21	Hamilton	Morton Salt, Inc.	$62.11	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	21	Hamilton	Cargill, Incorporated - Salt, Road Safety	$77.61	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	21	Hamilton	Apalachee, LLC	$80.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	21	Hamilton	American Rock Salt Company LLC	$86.99	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	21	Hamilton	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	21	Hamilton	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	22	Herkimer	Cargill, Incorporated - Salt, Road Safety	$68.56	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	22	Herkimer	Apalachee, LLC	$78.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	22	Herkimer	American Rock Salt Company LLC	$82.20	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	22	Herkimer	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	22	Herkimer	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	22	Herkimer	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	23	Jefferson	Compass Minerals America Inc	$70.14	non-US mined/hand-harvested	Ogdensburg	N/A
LOT I - Road Salt	23	Jefferson	Cargill, Incorporated - Salt, Road Safety	$73.87	US mined/hand-harvested	WESTMORELAND - 4794 Sate Route 233	N/A
LOT I - Road Salt	23	Jefferson	American Rock Salt Company LLC	$82.89	US mined/hand-harvested	Hampton Corners, NY/Watertown, NY	N/A
LOT I - Road Salt	23	Jefferson	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	23	Jefferson	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	23	Jefferson	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	24	Lewis	Cargill, Incorporated - Salt, Road Safety	$67.91	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	24	Lewis	Morton Salt, Inc.	$74.69	US mined/hand-harvested	Ogdensburg, NY	N/A
LOT I - Road Salt	24	Lewis	Compass Minerals America Inc	$76.10	non-US mined/hand-harvested	Ogdensburg	N/A
LOT I - Road Salt	24	Lewis	American Rock Salt Company LLC	$76.19	US mined/hand-harvested	Hampton Corners, NY/Watertown, NY	N/A
LOT I - Road Salt	24	Lewis	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	24	Lewis	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	25	Livingston	American Rock Salt Company LLC	$64.36	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	25	Livingston	Cargill, Incorporated - Salt, Road Safety	$65.56	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	25	Livingston	Compass Minerals America Inc	$72.56	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	25	Livingston	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	25	Livingston	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	25	Livingston	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	26	Madison	Cargill, Incorporated - Salt, Road Safety	$68.47	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	26	Madison	American Rock Salt Company LLC	$73.54	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	26	Madison	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	26	Madison	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	26	Madison	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	26	Madison	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	27	Monroe	American Rock Salt Company LLC	$66.23	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	27	Monroe	Compass Minerals America Inc	$72.44	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	27	Monroe	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	27	Monroe	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	27	Monroe	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	27	Monroe	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	28	Montgomery	Morton Salt, Inc.	$65.06	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	28	Montgomery	Cargill, Incorporated - Salt, Road Safety	$66.11	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	28	Montgomery	Apalachee, LLC	$73.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	28	Montgomery	Atlantic Salt, Inc.	$76.67	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	28	Montgomery	American Rock Salt Company LLC	$82.69	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	28	Montgomery	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	29	Nassau*	Atlantic Salt, Inc.	$89.00	non-US mined/hand-harvested	561 Richmond Ter, SI, NY 184 Marsh St, Port Newark, NJ	N/A
LOT I - Road Salt	29	Nassau*	Apalachee, LLC	$95.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	29	Nassau*	American Rock Salt Company LLC	No Bid	Choose from the dropdown	No Bid	N/A
LOT I - Road Salt	29	Nassau*	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	29	Nassau*	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	29	Nassau*	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	30	Niagara	Compass Minerals America Inc	$55.85	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	30	Niagara	American Rock Salt Company LLC	$72.18	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	30	Niagara	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	30	Niagara	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	30	Niagara	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	30	Niagara	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	31	Oneida	Cargill, Incorporated - Salt, Road Safety	$64.95	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	31	Oneida	American Rock Salt Company LLC	$79.78	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	31	Oneida	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	31	Oneida	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	31	Oneida	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	31	Oneida	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	32	Onondaga	Cargill, Incorporated - Salt, Road Safety	$59.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	32	Onondaga	American Rock Salt Company LLC	$65.01	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	32	Onondaga	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	32	Onondaga	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	32	Onondaga	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	32	Onondaga	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	33	Ontario	Cargill, Incorporated - Salt, Road Safety	$64.62	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	33	Ontario	American Rock Salt Company LLC	$67.33	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	33	Ontario	Compass Minerals America Inc	$75.63	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	33	Ontario	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	33	Ontario	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	33	Ontario	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	34	Orange	Cargill, Incorporated - Salt, Road Safety	$71.38	US mined/hand-harvested	BLOOMINGBURG - 680 Bloomingburg Rd.	N/A
LOT I - Road Salt	34	Orange	Apalachee, LLC	$75.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	34	Orange	American Rock Salt Company LLC	$87.30	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	34	Orange	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	34	Orange	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	34	Orange	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	35	Orleans	American Rock Salt Company LLC	$67.33	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	35	Orleans	Compass Minerals America Inc	$70.05	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	35	Orleans	Cargill, Incorporated - Salt, Road Safety	$71.93	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	35	Orleans	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	35	Orleans	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	35	Orleans	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	36	Oswego	Cargill, Incorporated - Salt, Road Safety	$57.18	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	36	Oswego	American Rock Salt Company LLC	$62.94	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	36	Oswego	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	36	Oswego	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	36	Oswego	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	36	Oswego	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	37	Otsego	Cargill, Incorporated - Salt, Road Safety	$70.36	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	37	Otsego	Apalachee, LLC	$75.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	37	Otsego	American Rock Salt Company LLC	$83.68	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	37	Otsego	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	37	Otsego	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	37	Otsego	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	38	Putnam	Apalachee, LLC	$75.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	38	Putnam	Morton Salt, Inc.	$80.41	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	38	Putnam	Atlantic Salt, Inc.	$86.65	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	38	Putnam	Cargill, Incorporated - Salt, Road Safety	$92.88	US mined/hand-harvested	BLOOMINGBURG - 680 Bloomingburg Rd.	N/A
LOT I - Road Salt	38	Putnam	American Rock Salt Company LLC	$96.35	US mined/hand-harvested	Hampton Corners, NY/Troy, NY	N/A
LOT I - Road Salt	38	Putnam	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	39	Rensselaer	Apalachee, LLC	$62.95	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	39	Rensselaer	American Rock Salt Company LLC	$73.00	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	39	Rensselaer	Atlantic Salt, Inc.	$74.05	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	39	Rensselaer	Cargill, Incorporated - Salt, Road Safety	$87.34	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	39	Rensselaer	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	39	Rensselaer	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	40	Rockland*	Atlantic Salt, Inc.	$75.00	non-US mined/hand-harvested	561 Richmond Ter, SI, NY 184 Marsh St, Port Newark, NJ	N/A
LOT I - Road Salt	40	Rockland*	Morton Salt, Inc.	$76.88	non-US mined/hand-harvested	Port Newark, NJ	N/A
LOT I - Road Salt	40	Rockland*	Apalachee, LLC	$85.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	40	Rockland*	American Rock Salt Company LLC	$96.70	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	40	Rockland*	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	40	Rockland*	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	41	Saratoga	Apalachee, LLC	$67.20	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	41	Saratoga	American Rock Salt Company LLC	$74.44	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	41	Saratoga	Atlantic Salt, Inc.	$79.90	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	41	Saratoga	Cargill, Incorporated - Salt, Road Safety	$80.66	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	41	Saratoga	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	41	Saratoga	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	42	Schenectady	Apalachee, LLC	$62.95	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	42	Schenectady	Cargill, Incorporated - Salt, Road Safety	$69.99	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	42	Schenectady	Atlantic Salt, Inc.	$74.25	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	42	Schenectady	American Rock Salt Company LLC	$78.00	US mined/hand-harvested	Troy, NY	N/A
LOT I - Road Salt	42	Schenectady	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	42	Schenectady	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	43	Schoharie	Cargill, Incorporated - Salt, Road Safety	$65.25	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	43	Schoharie	Apalachee, LLC	$66.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	43	Schoharie	American Rock Salt Company LLC	$78.00	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	43	Schoharie	Atlantic Salt, Inc.	$79.50	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	43	Schoharie	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	43	Schoharie	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	44	Schuyler	Cargill, Incorporated - Salt, Road Safety	$59.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	44	Schuyler	American Rock Salt Company LLC	$60.49	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	44	Schuyler	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	44	Schuyler	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	44	Schuyler	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	44	Schuyler	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	45	Seneca	Cargill, Incorporated - Salt, Road Safety	$59.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	45	Seneca	American Rock Salt Company LLC	$62.47	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	45	Seneca	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	45	Seneca	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	45	Seneca	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	45	Seneca	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	46	St. Lawrence	Compass Minerals America Inc	$67.82	non-US mined/hand-harvested	Ogdensburg	N/A
LOT I - Road Salt	46	St. Lawrence	Cargill, Incorporated - Salt, Road Safety	$86.99	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	46	St. Lawrence	Morton Salt, Inc.	$89.40	US mined/hand-harvested	Ogdensburg, NY	N/A
LOT I - Road Salt	46	St. Lawrence	American Rock Salt Company LLC	$93.90	US mined/hand-harvested	Norwood, NY	N/A
LOT I - Road Salt	46	St. Lawrence	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	46	St. Lawrence	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	47	Steuben	American Rock Salt Company LLC	$58.31	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	47	Steuben	Cargill, Incorporated - Salt, Road Safety	$59.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	47	Steuben	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	47	Steuben	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	47	Steuben	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	47	Steuben	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	48	Suffolk*	Atlantic Salt, Inc.	$97.00	non-US mined/hand-harvested	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ	N/A
LOT I - Road Salt	48	Suffolk*	Apalachee, LLC	$105.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	48	Suffolk*	American Rock Salt Company LLC	No Bid	Choose from the dropdown	No Bid	N/A
LOT I - Road Salt	48	Suffolk*	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	48	Suffolk*	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	48	Suffolk*	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	49	Sullivan	Cargill, Incorporated - Salt, Road Safety	$73.68	US mined/hand-harvested	MT. MARION - 534 Glasco Turnpike Mt.	N/A
LOT I - Road Salt	49	Sullivan	Apalachee, LLC	$77.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	49	Sullivan	American Rock Salt Company LLC	$88.33	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	49	Sullivan	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	49	Sullivan	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	49	Sullivan	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	50	Tioga	Cargill, Incorporated - Salt, Road Safety	$56.44	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	50	Tioga	American Rock Salt Company LLC	$71.50	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	50	Tioga	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	50	Tioga	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	50	Tioga	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	50	Tioga	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	51	Tompkins	Cargill, Incorporated - Salt, Road Safety	$56.44	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	51	Tompkins	American Rock Salt Company LLC	$71.40	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	51	Tompkins	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	51	Tompkins	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	51	Tompkins	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	51	Tompkins	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	52	Ulster	Cargill, Incorporated - Salt, Road Safety	$62.53	US mined/hand-harvested	MT. MARION - 534 Glasco Turnpike Mt.	N/A
LOT I - Road Salt	52	Ulster	Apalachee, LLC	$70.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	52	Ulster	Atlantic Salt, Inc.	$79.00	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	52	Ulster	American Rock Salt Company LLC	$84.41	US mined/hand-harvested	Hampton Corners, NY/Troy, NY	N/A
LOT I - Road Salt	52	Ulster	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	52	Ulster	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	53	Warren	Morton Salt, Inc.	$71.88	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	53	Warren	Apalachee, LLC	$75.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	53	Warren	Atlantic Salt, Inc.	$81.00	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	53	Warren	Cargill, Incorporated - Salt, Road Safety	$83.51	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	53	Warren	American Rock Salt Company LLC	$85.57	US mined/hand-harvested	Ft. Ann, NY	N/A
LOT I - Road Salt	53	Warren	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	54	Washington	Morton Salt, Inc.	$70.10	non-US mined/hand-harvested	Albany, NY	N/A
LOT I - Road Salt	54	Washington	Apalachee, LLC	$73.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	54	Washington	Atlantic Salt, Inc.	$79.00	non-US mined/hand-harvested	2170 New York Rte 144, Coeymans, NY	N/A
LOT I - Road Salt	54	Washington	American Rock Salt Company LLC	$83.04	US mined/hand-harvested	Ft. Ann, NY/Troy, NY	N/A
LOT I - Road Salt	54	Washington	Cargill, Incorporated - Salt, Road Safety	$84.48	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	N/A
LOT I - Road Salt	54	Washington	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	55	Wayne	Cargill, Incorporated - Salt, Road Safety	$59.87	US mined/hand-harvested	LOCKE - 98 DeCamp Rd. Locke, NY	N/A
LOT I - Road Salt	55	Wayne	American Rock Salt Company LLC	$61.03	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	55	Wayne	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	55	Wayne	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	55	Wayne	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	55	Wayne	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT I - Road Salt	56	Westchester*	Atlantic Salt, Inc.	$78.00	non-US mined/hand-harvested	561 Richmond Ter, SI, NY 184 Marsh St, Port Newark, NJ	N/A
LOT I - Road Salt	56	Westchester*	Apalachee, LLC	$81.00	non-US mined/hand-harvested	Port of Coeymans, NY	N/A
LOT I - Road Salt	56	Westchester*	American Rock Salt Company LLC	$99.93	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	56	Westchester*	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	N/A
LOT I - Road Salt	56	Westchester*	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	56	Westchester*	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	57	Wyoming	American Rock Salt Company LLC	$64.36	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	57	Wyoming	Compass Minerals America Inc	$67.01	non-US mined/hand-harvested	Buffalo	N/A
LOT I - Road Salt	57	Wyoming	Cargill, Incorporated - Salt, Road Safety	$68.81	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	57	Wyoming	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	57	Wyoming	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	57	Wyoming	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	58	Yates	Cargill, Incorporated - Salt, Road Safety	$59.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	N/A
LOT I - Road Salt	58	Yates	American Rock Salt Company LLC	$60.49	US mined/hand-harvested	Hampton Corners, NY	N/A
LOT I - Road Salt	58	Yates	Apalachee, LLC	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	58	Yates	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT I - Road Salt	58	Yates	Compass Minerals America Inc	NO BID	non-US mined/hand-harvested		N/A
LOT I - Road Salt	58	Yates	Morton Salt, Inc.	NO BID	Choose from the dropdown		N/A
LOT II - Treated Salt Type 1	59	Albany	Apalachee, LLC	$78.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	59	Albany	Cargill, Incorporated - Salt, Road Safety	$89.50	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	59	Albany	American Rock Salt Company LLC	$99.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	59	Albany	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	59	Albany	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	59	Albany	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	60	Broome	Cargill, Incorporated - Salt, Road Safety	$75.33	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	60	Broome	American Rock Salt Company LLC	$91.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	60	Broome	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	60	Broome	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	60	Broome	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	60	Broome	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	61	Cayuga	Cargill, Incorporated - Salt, Road Safety	$71.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	61	Cayuga	American Rock Salt Company LLC	$80.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	61	Cayuga	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	61	Cayuga	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	61	Cayuga	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	61	Cayuga	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	62	Chautauqua	American Rock Salt Company LLC	$95.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	62	Chautauqua	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	62	Chautauqua	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	62	Chautauqua	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	NO BID
LOT II - Treated Salt Type 1	62	Chautauqua	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	62	Chautauqua	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	63	Chenango	Cargill, Incorporated - Salt, Road Safety	$79.99	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	63	Chenango	American Rock Salt Company LLC	$100.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	63	Chenango	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	63	Chenango	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	63	Chenango	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	63	Chenango	Morton Salt, Inc.	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	64	Columbia	Cargill, Incorporated - Salt, Road Safety	$87.68	US mined/hand-harvested	MT. MARION - 534 Glasco Turnpike Mt.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	64	Columbia	American Rock Salt Company LLC	$99.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	64	Columbia	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	64	Columbia	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	64	Columbia	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	64	Columbia	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	65	Cortland	Cargill, Incorporated - Salt, Road Safety	$70.42	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	65	Cortland	American Rock Salt Company LLC	$91.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	65	Cortland	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	65	Cortland	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	65	Cortland	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	65	Cortland	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	66	Erie	American Rock Salt Company LLC	$80.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	66	Erie	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	66	Erie	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	66	Erie	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	NO BID
LOT II - Treated Salt Type 1	66	Erie	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	66	Erie	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	67	Essex	Cargill, Incorporated - Salt, Road Safety	$89.07	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	67	Essex	Apalachee, LLC	$96.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	67	Essex	American Rock Salt Company LLC	$102.50	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	67	Essex	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	67	Essex	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	67	Essex	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	68	Franklin	Compass Minerals America Inc	$86.74	non-US mined/hand-harvested	Ogdensburg	ThawRox
LOT II - Treated Salt Type 1	68	Franklin	Cargill, Incorporated - Salt, Road Safety	$99.63	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	68	Franklin	American Rock Salt Company LLC	$103.23	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	68	Franklin	Apalachee, LLC	$105.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	68	Franklin	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	68	Franklin	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	69	Fulton	Cargill, Incorporated - Salt, Road Safety	$77.58	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	69	Fulton	Apalachee, LLC	$88.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	69	Fulton	American Rock Salt Company LLC	$95.69	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	69	Fulton	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	69	Fulton	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	69	Fulton	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	70	Greene	Apalachee, LLC	$80.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	70	Greene	Cargill, Incorporated - Salt, Road Safety	$82.84	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	70	Greene	American Rock Salt Company LLC	$91.02	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	70	Greene	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	70	Greene	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	70	Greene	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	71	Hamilton	Cargill, Incorporated - Salt, Road Safety	$85.32	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	71	Hamilton	Apalachee, LLC	$95.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	71	Hamilton	American Rock Salt Company LLC	$103.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	71	Hamilton	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	71	Hamilton	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	71	Hamilton	Morton Salt, Inc.	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	72	Herkimer	Cargill, Incorporated - Salt, Road Safety	$83.40	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	72	Herkimer	Apalachee, LLC	$93.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	72	Herkimer	American Rock Salt Company LLC	$98.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	72	Herkimer	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	72	Herkimer	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	72	Herkimer	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	73	Jefferson	Cargill, Incorporated - Salt, Road Safety	$73.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	73	Jefferson	American Rock Salt Company LLC	$98.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	73	Jefferson	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	73	Jefferson	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	73	Jefferson	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	73	Jefferson	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	74	Lewis	Cargill, Incorporated - Salt, Road Safety	$75.35	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	74	Lewis	American Rock Salt Company LLC	$98.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	74	Lewis	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	74	Lewis	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	74	Lewis	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	74	Lewis	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	75	Livingston	American Rock Salt Company LLC	$74.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	75	Livingston	Cargill, Incorporated - Salt, Road Safety	$79.79	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	75	Livingston	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	75	Livingston	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	75	Livingston	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	75	Livingston	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	76	Madison	Cargill, Incorporated - Salt, Road Safety	$79.68	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	76	Madison	American Rock Salt Company LLC	$90.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	76	Madison	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	76	Madison	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	76	Madison	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	76	Madison	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	77	Monroe	American Rock Salt Company LLC	$75.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	77	Monroe	Cargill, Incorporated - Salt, Road Safety	$76.53	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	77	Monroe	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	77	Monroe	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	77	Monroe	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	77	Monroe	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	78	Montgomery	Cargill, Incorporated - Salt, Road Safety	$82.00	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	78	Montgomery	Apalachee, LLC	$88.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	78	Montgomery	American Rock Salt Company LLC	$104.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	78	Montgomery	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	78	Montgomery	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	78	Montgomery	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	79	Nassau	Apalachee, LLC	$115.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	79	Nassau	American Rock Salt Company LLC	No Bid	Choose from the dropdown	No Bid	No Bid
LOT II - Treated Salt Type 1	79	Nassau	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	79	Nassau	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	NO BID
LOT II - Treated Salt Type 1	79	Nassau	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	79	Nassau	Morton Salt, Inc.	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	80	Niagara	American Rock Salt Company LLC	$81.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	80	Niagara	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	80	Niagara	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	80	Niagara	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	NO BID
LOT II - Treated Salt Type 1	80	Niagara	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	80	Niagara	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	81	Oneida	Cargill, Incorporated - Salt, Road Safety	$78.87	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	81	Oneida	American Rock Salt Company LLC	$96.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	81	Oneida	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	81	Oneida	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	81	Oneida	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	81	Oneida	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	82	Onondaga	Cargill, Incorporated - Salt, Road Safety	$75.58	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	82	Onondaga	American Rock Salt Company LLC	$85.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	82	Onondaga	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	82	Onondaga	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	82	Onondaga	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	82	Onondaga	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	83	Ontario	Cargill, Incorporated - Salt, Road Safety	$63.71	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	83	Ontario	American Rock Salt Company LLC	$75.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	83	Ontario	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	83	Ontario	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	83	Ontario	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	83	Ontario	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	84	Orange	Cargill, Incorporated - Salt, Road Safety	$85.32	US mined/hand-harvested	BLOOMINGBURG - 680 Bloomingburg	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	84	Orange	Apalachee, LLC	$90.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	84	Orange	American Rock Salt Company LLC	$99.30	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	84	Orange	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	84	Orange	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	84	Orange	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	85	Orleans	American Rock Salt Company LLC	$85.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	85	Orleans	Cargill, Incorporated - Salt, Road Safety	$88.16	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	85	Orleans	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	85	Orleans	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	85	Orleans	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	85	Orleans	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	86	Otsego	Cargill, Incorporated - Salt, Road Safety	$74.61	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	86	Otsego	Apalachee, LLC	$90.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	86	Otsego	American Rock Salt Company LLC	$101.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	86	Otsego	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	86	Otsego	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	86	Otsego	Morton Salt, Inc.	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	87	Rensselaer	Apalachee, LLC	$82.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	87	Rensselaer	American Rock Salt Company LLC	$90.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	87	Rensselaer	Cargill, Incorporated - Salt, Road Safety	$93.27	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	87	Rensselaer	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	87	Rensselaer	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	87	Rensselaer	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	88	Rockland	Apalachee, LLC	$100.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	88	Rockland	Cargill, Incorporated - Salt, Road Safety	$108.50	US mined/hand-harvested	BLOOMINGBURG - 680 Bloomingburg	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	88	Rockland	American Rock Salt Company LLC	$108.70	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	88	Rockland	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	88	Rockland	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	88	Rockland	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	89	Saratoga	Apalachee, LLC	$85.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	89	Saratoga	American Rock Salt Company LLC	$93.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	89	Saratoga	Cargill, Incorporated - Salt, Road Safety	$97.45	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	89	Saratoga	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	89	Saratoga	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	89	Saratoga	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	90	Schenectady	Apalachee, LLC	$81.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	90	Schenectady	Cargill, Incorporated - Salt, Road Safety	$81.03	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	90	Schenectady	American Rock Salt Company LLC	$90.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	90	Schenectady	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	90	Schenectady	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	90	Schenectady	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	91	Seneca	Cargill, Incorporated - Salt, Road Safety	$70.68	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	91	Seneca	American Rock Salt Company LLC	$78.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	91	Seneca	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	91	Seneca	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	91	Seneca	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	91	Seneca	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	92	St. Lawrence	Compass Minerals America Inc	$80.02	non-US mined/hand-harvested	Ogdensburg	ThawRox
LOT II - Treated Salt Type 1	92	St. Lawrence	Cargill, Incorporated - Salt, Road Safety	$91.38	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	92	St. Lawrence	American Rock Salt Company LLC	$112.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	92	St. Lawrence	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	92	St. Lawrence	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	92	St. Lawrence	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	93	Sullivan	Cargill, Incorporated - Salt, Road Safety	$79.10	US mined/hand-harvested	BLOOMINGBURG - 680 Bloomingburg	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	93	Sullivan	Apalachee, LLC	$92.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	93	Sullivan	American Rock Salt Company LLC	$106.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	93	Sullivan	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	93	Sullivan	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	93	Sullivan	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	94	Tompkins	Cargill, Incorporated - Salt, Road Safety	$68.43	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	94	Tompkins	American Rock Salt Company LLC	$86.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	94	Tompkins	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	94	Tompkins	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	94	Tompkins	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	94	Tompkins	Morton Salt, Inc.	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT II - Treated Salt Type 1	95	Ulster	Apalachee, LLC	$85.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	95	Ulster	Cargill, Incorporated - Salt, Road Safety	$88.39	US mined/hand-harvested	MT. MARION - 534 Glasco Turnpike Mt.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	95	Ulster	American Rock Salt Company LLC	$95.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	95	Ulster	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	95	Ulster	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	95	Ulster	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	96	Warren	Cargill, Incorporated - Salt, Road Safety	$84.47	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	96	Warren	Apalachee, LLC	$90.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	96	Warren	American Rock Salt Company LLC	$115.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	96	Warren	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	96	Warren	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	96	Warren	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	97	Washington	Cargill, Incorporated - Salt, Road Safety	$84.48	US mined/hand-harvested	FORT PLAIN - 6605 State Highway 5· Fort	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	97	Washington	Apalachee, LLC	$88.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	97	Washington	American Rock Salt Company LLC	$95.04	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	97	Washington	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	97	Washington	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	97	Washington	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	98	Wayne	Cargill, Incorporated - Salt, Road Safety	$69.58	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	98	Wayne	American Rock Salt Company LLC	$70.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	98	Wayne	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	98	Wayne	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	98	Wayne	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	98	Wayne	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	99	Westchester	Apalachee, LLC	$99.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 1
LOT II - Treated Salt Type 1	99	Westchester	American Rock Salt Company LLC	$111.93	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	99	Westchester	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	99	Westchester	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested	NO BID	NO BID
LOT II - Treated Salt Type 1	99	Westchester	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	99	Westchester	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	100	Yates	Cargill, Incorporated - Salt, Road Safety	$63.86	US mined/hand-harvested	LANSING - 191 Portland Point Rd.	ClearLane® enhanced deicer
LOT II - Treated Salt Type 1	100	Yates	American Rock Salt Company LLC	$78.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
LOT II - Treated Salt Type 1	100	Yates	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT II - Treated Salt Type 1	100	Yates	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	100	Yates	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT II - Treated Salt Type 1	100	Yates	Morton Salt, Inc.	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT III - Treated Salt Type 2	101	Albany	Apalachee, LLC	$80.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	101	Albany	American Rock Salt Company LLC	$90.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	101	Albany	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	101	Albany	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	101	Albany	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	101	Albany	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	102	Chautauqua	American Rock Salt Company LLC	$101.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	102	Chautauqua	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	102	Chautauqua	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	102	Chautauqua	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	102	Chautauqua	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	102	Chautauqua	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	103	Chemung	American Rock Salt Company LLC	$87.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	103	Chemung	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	103	Chemung	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	103	Chemung	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	103	Chemung	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	103	Chemung	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	104	Clinton	Apalachee, LLC	$105.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	104	Clinton	American Rock Salt Company LLC	$111.05	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	104	Clinton	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	104	Clinton	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	104	Clinton	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	104	Clinton	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	105	Dutchess	American Rock Salt Company LLC	$109.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	105	Dutchess	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	105	Dutchess	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	105	Dutchess	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	105	Dutchess	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	105	Dutchess	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	106	Erie	American Rock Salt Company LLC	$86.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	106	Erie	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	106	Erie	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	106	Erie	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	106	Erie	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	106	Erie	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	107	Franklin	Apalachee, LLC	$105.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	107	Franklin	American Rock Salt Company LLC	$108.23	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	107	Franklin	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	107	Franklin	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	107	Franklin	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	107	Franklin	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	108	Fulton	Morton Salt, Inc.	$85.83	non-US mined/hand-harvested	Albany, NY	Bulk Blizzard Wizard
LOT III - Treated Salt Type 2	108	Fulton	Apalachee, LLC	$88.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	108	Fulton	American Rock Salt Company LLC	$100.69	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	108	Fulton	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	108	Fulton	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	108	Fulton	Compass Minerals America Inc	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT III - Treated Salt Type 2	109	Genesee	American Rock Salt Company LLC	$81.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	109	Genesee	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	109	Genesee	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	109	Genesee	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	109	Genesee	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	109	Genesee	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	110	Greene	Apalachee, LLC	$80.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	110	Greene	American Rock Salt Company LLC	$96.02	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	110	Greene	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	110	Greene	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	110	Greene	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	110	Greene	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	111	Lewis	American Rock Salt Company LLC	$116.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	111	Lewis	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	111	Lewis	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	111	Lewis	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	111	Lewis	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	111	Lewis	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	112	Monroe	American Rock Salt Company LLC	$80.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	112	Monroe	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	112	Monroe	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	112	Monroe	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	112	Monroe	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	112	Monroe	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	113	Montgomery	Morton Salt, Inc.	$83.06	non-US mined/hand-harvested	Albany, NY	Bulk Blizzard Wizard
LOT III - Treated Salt Type 2	113	Montgomery	Apalachee, LLC	$90.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	113	Montgomery	American Rock Salt Company LLC	$109.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	113	Montgomery	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	113	Montgomery	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	113	Montgomery	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	114	Nassau	Apalachee, LLC	$115.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	114	Nassau	American Rock Salt Company LLC	No Bid	Choose from the dropdown	No Bid	No Bid
LOT III - Treated Salt Type 2	114	Nassau	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	114	Nassau	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	114	Nassau	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	114	Nassau	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	115	Niagara	American Rock Salt Company LLC	$86.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	115	Niagara	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	115	Niagara	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	115	Niagara	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	115	Niagara	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	115	Niagara	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	116	Ontario	American Rock Salt Company LLC	$80.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	116	Ontario	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	116	Ontario	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	116	Ontario	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	116	Ontario	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	116	Ontario	Morton Salt, Inc.	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT III - Treated Salt Type 2	117	Orleans	American Rock Salt Company LLC	$90.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	117	Orleans	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	117	Orleans	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	117	Orleans	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	117	Orleans	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	117	Orleans	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	118	Putnam	Apalachee, LLC	$90.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	118	Putnam	Morton Salt, Inc.	$98.41	non-US mined/hand-harvested	Albany, NY	Bulk Blizzard Wizard
LOT III - Treated Salt Type 2	118	Putnam	American Rock Salt Company LLC	$113.35	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	118	Putnam	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	118	Putnam	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	118	Putnam	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	119	Richmond	American Rock Salt Company LLC	$126.70	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	119	Richmond	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	119	Richmond	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	119	Richmond	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	119	Richmond	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	119	Richmond	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	120	Rockland	Morton Salt, Inc.	$94.88	non-US mined/hand-harvested	Port Newark, NJ	Bulk Blizzard Wizard
LOT III - Treated Salt Type 2	120	Rockland	Atlantic Salt, Inc.	$95.00	non-US mined/hand-harvested	184 Marsh St, Newark, NJ	Treated Salt
LOT III - Treated Salt Type 2	120	Rockland	Apalachee, LLC	$100.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	120	Rockland	American Rock Salt Company LLC	$118.14	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	120	Rockland	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	120	Rockland	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	121	Schenectady	Apalachee, LLC	$81.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	121	Schenectady	American Rock Salt Company LLC	$95.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	121	Schenectady	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	121	Schenectady	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	121	Schenectady	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	121	Schenectady	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	122	Seneca	American Rock Salt Company LLC	$83.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	122	Seneca	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	122	Seneca	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	122	Seneca	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	122	Seneca	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	122	Seneca	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	123	St. Lawrence	American Rock Salt Company LLC	$132.49	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	123	St. Lawrence	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	123	St. Lawrence	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	123	St. Lawrence	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	123	St. Lawrence	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	123	St. Lawrence	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	124	Suffolk	Apalachee, LLC	$120.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	124	Suffolk	American Rock Salt Company LLC	No Bid	Choose from the dropdown	No Bid	No Bid
LOT III - Treated Salt Type 2	124	Suffolk	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	124	Suffolk	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	124	Suffolk	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	124	Suffolk	Morton Salt, Inc.	NO BID	Choose from the dropdown		

LOT	OGS Item #	County	Bidder Name	Bid Price/Ton	Product Source	Stockpile Location	Finished Product Name
LOT III - Treated Salt Type 2	125	Tompkins	American Rock Salt Company LLC	$91.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	125	Tompkins	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	125	Tompkins	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	125	Tompkins	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	125	Tompkins	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	125	Tompkins	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	126	Ulster	Apalachee, LLC	$85.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	126	Ulster	American Rock Salt Company LLC	$101.41	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	126	Ulster	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	126	Ulster	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	126	Ulster	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	126	Ulster	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	127	Warren	Apalachee, LLC	$88.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	127	Warren	Morton Salt, Inc.	$89.88	non-US mined/hand-harvested	Albany, NY	Bulk Blizzard Wizard
LOT III - Treated Salt Type 2	127	Warren	American Rock Salt Company LLC	$102.57	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	127	Warren	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	127	Warren	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	127	Warren	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	128	Wayne	American Rock Salt Company LLC	$79.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	128	Wayne	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	128	Wayne	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	128	Wayne	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	128	Wayne	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	128	Wayne	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	129	Westchester	Atlantic Salt, Inc.	$98.00	non-US mined/hand-harvested	184 Marsh St, Newark, NJ	Treated Salt
LOT III - Treated Salt Type 2	129	Westchester	Apalachee, LLC	$99.00	non-US mined/hand-harvested	Port of Coeymans, NY	Treated Type 2
LOT III - Treated Salt Type 2	129	Westchester	American Rock Salt Company LLC	$116.93	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	129	Westchester	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	129	Westchester	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	129	Westchester	Morton Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	130	Wyoming	American Rock Salt Company LLC	$87.00	US mined/hand-harvested	Hampton Corners, NY	ProMelt Ultra 2000 INH
LOT III - Treated Salt Type 2	130	Wyoming	Apalachee, LLC	NO BID	non-US mined/hand-harvested		
LOT III - Treated Salt Type 2	130	Wyoming	Atlantic Salt, Inc.	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	130	Wyoming	Cargill, Incorporated - Salt, Road Safety	NO BID	US mined/hand-harvested		
LOT III - Treated Salt Type 2	130	Wyoming	Compass Minerals America Inc	NO BID	Choose from the dropdown		
LOT III - Treated Salt Type 2	130	Wyoming	Morton Salt, Inc.	NO BID	Choose from the dropdown		

NEW YORK STATE | Office of General Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/procurement | customer.services@ogs.ny.gov | 518-474-6717

Invitation for Bids

BID OPENING **DATE: Tuesday, July 18, 2023** **TIME:** 1:30 P.M. EST **INVITATION FOR BIDS NUMBER:** **23315**	**TITLE: Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** Classification Codes: 12
CONTRACT PERIOD:	**The later of (i) September 1, 2023, or (ii) the date of OSC approval through August 31, 2024**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Brandy Alden Contract Management Specialist 2 Telephone No. (518) 408-1140 E-mail address: Brandy.Alden@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
16-1516458	1000008297

Legal Business Name of Company Bidding: American Rock Salt Co., LLC

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
5520 Route 63	Mt. Morris	NY	Livingston	14510

E-mail Address:	Company Web Site:
jamie.mcclain@americanrocksalt.com	www.americanrocksalt.com

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

☐ NYS Small Business # Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.

☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☐ # of Binders/Packages: _____

PURC. MEMO ☐ OTHER ☐ _____ Documented by: _____

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Storage Fees

Bidder Name: American Rock Salt Company LLC

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2024*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2025*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot I - Road Salt

Bidder: American Rock Salt Company LLC

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**$73.00**	US mined/hand-harvested	86,020	Troy, NY
2	Allegany	**$68.63**	US mined/hand-harvested	29,085	Hampton Corners, NY
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**No Bid**	Choose from the dropdown	8,807	**No Bid**
4	Broome	**$75.44**	US mined/hand-harvested	80,208	Hampton Corners, NY
5	Cattaraugus	**$71.94**	US mined/hand-harvested	72,020	Hampton Corners, NY
6	Cayuga	**$62.47**	US mined/hand-harvested	25,004	Hampton Corners, NY
7	Chautauqua	**$82.00**	US mined/hand-harvested	94,686	Hampton Corners, NY
8	Chemung	**$65.00**	US mined/hand-harvested	35,782	Hampton Corners, NY
9	Chenango	**$81.63**	US mined/hand-harvested	34,462	Hampton Corners, NY
10	Clinton	**$94.05**	US mined/hand-harvested	22,230	Norwood, NY
11	Columbia	**$77.95**	US mined/hand-harvested	41,106	Troy, NY
12	Cortland	**$75.40**	US mined/hand-harvested	38,510	Hampton Corners, NY
13	Delaware	**$86.78**	US mined/hand-harvested	62,386	Hampton Corners, NY
14	Dutchess	**$92.00**	US mined/hand-harvested	28,305	Hampton Corners, NY
15	Erie	**$64.83**	US mined/hand-harvested	131,173	Hampton Corners, NY
16	Essex	**$90.50**	US mined/hand-harvested	18,225	Ft. Ann, NY
17	Franklin	**$91.23**	US mined/hand-harvested	21,265	Norwood, NY
18	Fulton	**$83.69**	US mined/hand-harvested	35,445	Hampton Corners, NY
19	Genesee	**$67.33**	US mined/hand-harvested	14,728	Hampton Corners, NY
20	Greene	**$79.02**	US mined/hand-harvested	32,171	Hampton Corners, NY/Troy, NY
21	Hamilton	**$86.99**	US mined/hand-harvested	10,710	Hampton Corners, NY

22	Herkimer	**$82.20**	US mined/hand-harvested	52,869	Hampton Corners, NY
23	Jefferson	**$82.89**	US mined/hand-harvested	77,967	Hampton Corners, NY/Watertown, NY
24	Lewis	**$76.19**	US mined/hand-harvested	25,460	Hampton Corners, NY/Watertown, NY
25	Livingston	**$64.36**	US mined/hand-harvested	13,670	Hampton Corners, NY
26	Madison	**$73.54**	US mined/hand-harvested	9,913	Hampton Corners, NY
27	Monroe	**$66.23**	US mined/hand-harvested	151,130	Hampton Corners, NY
28	Montgomery	**$82.69**	US mined/hand-harvested	22,555	Hampton Corners, NY
29	Nassau*	**No Bid**	Choose from the dropdown	103,469	**No Bid**
30	Niagara	**$72.18**	US mined/hand-harvested	57,318	Hampton Corners, NY
31	Oneida	**$79.78**	US mined/hand-harvested	116,557	Hampton Corners, NY
32	Onondaga	**$65.01**	US mined/hand-harvested	56,174	Hampton Corners, NY
33	Ontario	**$67.33**	US mined/hand-harvested	67,949	Hampton Corners, NY
34	Orange	**$87.30**	US mined/hand-harvested	119,938	Hampton Corners, NY
35	Orleans	**$67.33**	US mined/hand-harvested	26,010	Hampton Corners, NY
36	Oswego	**$62.94**	US mined/hand-harvested	21,022	Hampton Corners, NY
37	Otsego	**$83.68**	US mined/hand-harvested	34,232	Hampton Corners, NY
38	Putnam	**$96.35**	US mined/hand-harvested	42,825	Hampton Corners, NY/Troy, NY
39	Rensselaer	**$73.00**	US mined/hand-harvested	64,230	Troy, NY
40	Rockland*	**$96.70**	US mined/hand-harvested	43,797	Hampton Corners, NY
41	Saratoga	**$74.44**	US mined/hand-harvested	30,609	Troy, NY
42	Schenectady	**$78.00**	US mined/hand-harvested	45,395	Troy, NY
43	Schoharie	**$78.00**	US mined/hand-harvested	26,965	Hampton Corners, NY
44	Schuyler	**$60.49**	US mined/hand-harvested	9,351	Hampton Corners, NY
45	Seneca	**$62.47**	US mined/hand-harvested	13,660	Hampton Corners, NY
46	St. Lawrence	**$93.90**	US mined/hand-harvested	40,472	Norwood, NY
47	Steuben	**$58.31**	US mined/hand-harvested	69,600	Hampton Corners, NY
48	Suffolk*	**No Bid**	Choose from the dropdown	153,637	**No Bid**
49	Sullivan	**$88.33**	US mined/hand-harvested	67,900	Hampton Corners, NY
50	Tioga	**$71.50**	US mined/hand-harvested	27,240	Hampton Corners, NY
51	Tompkins	**$71.40**	US mined/hand-harvested	30,750	Hampton Corners, NY
52	Ulster	**$84.41**	US mined/hand-harvested	49,015	Hampton Corners, NY/Troy, NY

53	Warren	**$85.57**	**US mined/hand-harvested**	13,620	Ft. Ann, NY
54	Washington	**$83.04**	**US mined/hand-harvested**	25,704	Ft. Ann, NY/Troy, NY
55	Wayne	**$61.03**	**US mined/hand-harvested**	55,692	Hampton Corners, NY
56	Westchester*	**$99.93**	**US mined/hand-harvested**	150,863	Hampton Corners, NY
57	Wyoming	**$64.36**	**US mined/hand-harvested**	18,487	Hampton Corners, NY
58	Yates	**$60.49**	**US mined/hand-harvested**	15,050	Hampton Corners, NY

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot II - Treated Salt Type 1

Bidder: American Rock Salt Company LLC

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany	**$99.00**	US mined/hand-harvested	10,943	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
60	Broome	**$91.00**	US mined/hand-harvested	3,580	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
61	Cayuga	**$80.00**	US mined/hand-harvested	2,276	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
62	Chautauqua	**$95.00**	US mined/hand-harvested	690	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
63	Chenango	**$100.00**	US mined/hand-harvested	1,020	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
64	Columbia	**$99.00**	US mined/hand-harvested	3,517	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
65	Cortland	**$91.00**	US mined/hand-harvested	3,700	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
66	Erie	**$80.00**	US mined/hand-harvested	1,600	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
67	Essex	**$102.50**	US mined/hand-harvested	32,422	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
68	Franklin	**$103.23**	US mined/hand-harvested	13,400	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
69	Fulton	**$95.69**	US mined/hand-harvested	2,500	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
70	Greene	**$91.02**	US mined/hand-harvested	3,947	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
71	Hamilton	**$103.00**	US mined/hand-harvested	12,200	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
72	Herkimer	**$98.00**	US mined/hand-harvested	5,849	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
73	Jefferson	**$98.00**	US mined/hand-harvested	2,400	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
74	Lewis	**$98.00**	US mined/hand-harvested	1,100	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
75	Livingston	**$74.00**	US mined/hand-harvested	720	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
76	Madison	**$90.00**	US mined/hand-harvested	835	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
77	Monroe	**$75.00**	US mined/hand-harvested	2,250	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
78	Montgomery	**$104.00**	US mined/hand-harvested	551	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
79	Nassau	**No Bid**	Choose from the dropdown	1,830	No Bid	No Bid
80	Niagara	**$81.00**	US mined/hand-harvested	2,425	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
81	Oneida	**$96.00**	US mined/hand-harvested	6,960	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
82	Onondaga	**$85.00**	US mined/hand-harvested	10,580	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
83	Ontario	**$75.00**	US mined/hand-harvested	8,750	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
84	Orange	**$99.30**	US mined/hand-harvested	1,360	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
85	Orleans	**$85.00**	US mined/hand-harvested	500	Hampton Corners, NY	ProMelt MAG 30 Blue Magic

86	Otsego	**$101.00**	**US mined/hand-harvested**	900	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
87	Rensselaer	**$90.00**	**US mined/hand-harvested**	2,289	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
88	Rockland	**$108.70**	**US mined/hand-harvested**	2,814	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
89	Saratoga	**$93.00**	**US mined/hand-harvested**	150	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
90	Schenectady	**$90.00**	**US mined/hand-harvested**	890	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
91	Seneca	**$78.00**	**US mined/hand-harvested**	2,125	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
92	St. Lawrence	**$112.00**	**US mined/hand-harvested**	1,750	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
93	Sullivan	**$106.00**	**US mined/hand-harvested**	1,275	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
94	Tompkins	**$86.00**	**US mined/hand-harvested**	8,230	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
95	Ulster	**$95.00**	**US mined/hand-harvested**	5,300	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
96	Warren	**$115.00**	**US mined/hand-harvested**	33,050	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
97	Washington	**$95.04**	**US mined/hand-harvested**	830	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
98	Wayne	**$70.00**	**US mined/hand-harvested**	1,400	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
99	Westchester	**$111.93**	**US mined/hand-harvested**	4,022	Hampton Corners, NY	ProMelt MAG 30 Blue Magic
100	Yates	**$78.00**	**US mined/hand-harvested**	70	Hampton Corners, NY	ProMelt MAG 30 Blue Magic

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot III - Treated Salt Type 2

Bidder: American Rock Salt Company LLC

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	**$90.00**	US mined/hand-harvested	250	Hampton Corners, NY	ProMelt Ultra 2000 INH
102	Chautauqua	**$101.00**	US mined/hand-harvested	4,501	Hampton Corners, NY	ProMelt Ultra 2000 INH
103	Chemung	**$87.00**	US mined/hand-harvested	225	Hampton Corners, NY	ProMelt Ultra 2000 INH
104	Clinton	**$111.05**	US mined/hand-harvested	5,500	Hampton Corners, NY	ProMelt Ultra 2000 INH
105	Dutchess	**$109.00**	US mined/hand-harvested	80	Hampton Corners, NY	ProMelt Ultra 2000 INH
106	Erie	**$86.00**	US mined/hand-harvested	5,194	Hampton Corners, NY	ProMelt Ultra 2000 INH
107	Franklin	**$108.23**	US mined/hand-harvested	200	Hampton Corners, NY	ProMelt Ultra 2000 INH
108	Fulton	**$100.69**	US mined/hand-harvested	565	Hampton Corners, NY	ProMelt Ultra 2000 INH
109	Genesee	**$81.00**	US mined/hand-harvested	2,363	Hampton Corners, NY	ProMelt Ultra 2000 INH
110	Greene	**$96.02**	US mined/hand-harvested	270	Hampton Corners, NY	ProMelt Ultra 2000 INH
111	Lewis	**$116.00**	US mined/hand-harvested	150	Hampton Corners, NY	ProMelt Ultra 2000 INH
112	Monroe	**$80.00**	US mined/hand-harvested	13,289	Hampton Corners, NY	ProMelt Ultra 2000 INH
113	Montgomery	**$109.00**	US mined/hand-harvested	66	Hampton Corners, NY	ProMelt Ultra 2000 INH
114	Nassau	**No Bid**	Choose from the dropdown	1,040	No Bid	No Bid
115	Niagara	**$86.00**	US mined/hand-harvested	15,645	Hampton Corners, NY	ProMelt Ultra 2000 INH
116	Ontario	**$80.00**	US mined/hand-harvested	11,719	Hampton Corners, NY	ProMelt Ultra 2000 INH
117	Orleans	**$90.00**	US mined/hand-harvested	480	Hampton Corners, NY	ProMelt Ultra 2000 INH
118	Putnam	**$113.35**	US mined/hand-harvested	2,400	Hampton Corners, NY	ProMelt Ultra 2000 INH
119	Richmond	**$126.70**	US mined/hand-harvested	350	Hampton Corners, NY	ProMelt Ultra 2000 INH
120	Rockland	**$118.14**	US mined/hand-harvested	9,022	Hampton Corners, NY	ProMelt Ultra 2000 INH
121	Schenectady	**$95.00**	US mined/hand-harvested	75	Hampton Corners, NY	ProMelt Ultra 2000 INH
122	Seneca	**$83.00**	US mined/hand-harvested	4,071	Hampton Corners, NY	ProMelt Ultra 2000 INH

123	St. Lawrence	**$132.49**	**US mined/hand-harvested**	1,470	Hampton Corners, NY	ProMelt Ultra 2000 INH
124	Suffolk	**No Bid**	**Choose from the dropdown**	3,560	No Bid	No Bid
125	Tompkins	**$91.00**	**US mined/hand-harvested**	2,500	Hampton Corners, NY	ProMelt Ultra 2000 INH
126	Ulster	**$101.41**	**US mined/hand-harvested**	40	Hampton Corners, NY	ProMelt Ultra 2000 INH
127	Warren	**$102.57**	**US mined/hand-harvested**	190	Hampton Corners, NY	ProMelt Ultra 2000 INH
128	Wayne	**$79.00**	**US mined/hand-harvested**	700	Hampton Corners, NY	ProMelt Ultra 2000 INH
129	Westchester	**$116.93**	**US mined/hand-harvested**	147	Hampton Corners, NY	ProMelt Ultra 2000 INH
130	Wyoming	**$87.00**	**US mined/hand-harvested**	340	Hampton Corners, NY	ProMelt Ultra 2000 INH

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

NEW YORK STATE | Office of General Services

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Invitation for Bids

BID OPENING **DATE: Tuesday, July 18, 2023** **TIME:** 1:30 P.M. EST **INVITATION FOR BIDS NUMBER:** **23315**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** Classification Codes: 12
CONTRACT PERIOD:	**The later of (i) September 1, 2023, or (ii) the date of OSC approval through August 31, 2024**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Brandy Alden Contract Management Specialist 2 Telephone No. (518) 408-1140 E-mail address: Brandy.Alden@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
47-2089879	1100213604

Legal Business Name of Company Bidding: Apalachee, LLC

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
1423 Highland Ave	Rochester	NY	Monroe	14620

E-mail Address:	Company Web Site:
sales@ApalacheeSalt.com	www.ApalacheeSalt.com

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

☒ NYS Small Business # Employees 10	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.

☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☐ # of Binders/Packages: _____

PURC. MEMO ☐ OTHER ☐ _____ Documented by: _____

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Storage Fees

Bidder Name: Apalachee, LLC

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2024*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2025*** (not to exceed $8.00 per ton).	$3.60

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot I - Road Salt

Bidder: Apalachee, LLC

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**$60.79**	non-US mined/hand-harvested	86,020	Port of Coeymans, NY
2	Allegany		non-US mined/hand-harvested	29,085	
3	Bronx*, Kings*, New York*, Queens*, Richmond*		non-US mined/hand-harvested	8,807	
4	Broome		non-US mined/hand-harvested	80,208	
5	Cattaraugus		non-US mined/hand-harvested	72,020	
6	Cayuga		non-US mined/hand-harvested	25,004	
7	Chautauqua		non-US mined/hand-harvested	94,686	
8	Chemung		non-US mined/hand-harvested	35,782	
9	Chenango		non-US mined/hand-harvested	34,462	
10	Clinton	**$90.00**	non-US mined/hand-harvested	22,230	Port of Coeymans, NY
11	Columbia	**$60.79**	non-US mined/hand-harvested	41,106	Port of Coeymans, NY
12	Cortland		non-US mined/hand-harvested	38,510	
13	Delaware	**$80.00**	non-US mined/hand-harvested	62,386	Port of Coeymans, NY
14	Dutchess	**$74.50**	non-US mined/hand-harvested	28,305	Port of Coeymans, NY
15	Erie		non-US mined/hand-harvested	131,173	
16	Essex	**$81.00**	non-US mined/hand-harvested	18,225	Port of Coeymans, NY
17	Franklin	**$90.00**	non-US mined/hand-harvested	21,265	Port of Coeymans, NY
18	Fulton	**$73.00**	non-US mined/hand-harvested	35,445	Port of Coeymans, NY
19	Genesee		non-US mined/hand-harvested	14,728	
20	Greene	**$60.79**	non-US mined/hand-harvested	32,171	Port of Coeymans, NY
21	Hamilton	**$80.00**	non-US mined/hand-harvested	10,710	Port of Coeymans, NY

22	Herkimer	**$78.00**	**non-US mined/hand-harvested**	52,869	Port of Coeymans, NY
23	Jefferson		**non-US mined/hand-harvested**	77,967	
24	Lewis		**non-US mined/hand-harvested**	25,460	
25	Livingston		**non-US mined/hand-harvested**	13,670	
26	Madison		**non-US mined/hand-harvested**	9,913	
27	Monroe		**non-US mined/hand-harvested**	151,130	
28	Montgomery	**$73.00**	**non-US mined/hand-harvested**	22,555	Port of Coeymans, NY
29	Nassau*	**$95.00**	**non-US mined/hand-harvested**	103,469	Port of Coeymans, NY
30	Niagara		**non-US mined/hand-harvested**	57,318	
31	Oneida		**non-US mined/hand-harvested**	116,557	
32	Onondaga		**non-US mined/hand-harvested**	56,174	
33	Ontario		**non-US mined/hand-harvested**	67,949	
34	Orange	**$75.00**	**non-US mined/hand-harvested**	119,938	Port of Coeymans, NY
35	Orleans		**non-US mined/hand-harvested**	26,010	
36	Oswego		**non-US mined/hand-harvested**	21,022	
37	Otsego	**$75.00**	**non-US mined/hand-harvested**	34,232	Port of Coeymans, NY
38	Putnam	**$75.00**	**non-US mined/hand-harvested**	42,825	Port of Coeymans, NY
39	Rensselaer	**$62.95**	**non-US mined/hand-harvested**	64,230	Port of Coeymans, NY
40	Rockland*	**$85.00**	**non-US mined/hand-harvested**	43,797	Port of Coeymans, NY
41	Saratoga	**$67.20**	**non-US mined/hand-harvested**	30,609	Port of Coeymans, NY
42	Schenectady	**$62.95**	**non-US mined/hand-harvested**	45,395	Port of Coeymans, NY
43	Schoharie	**$66.00**	**non-US mined/hand-harvested**	26,965	Port of Coeymans, NY
44	Schuyler		**non-US mined/hand-harvested**	9,351	
45	Seneca		**non-US mined/hand-harvested**	13,660	
46	St. Lawrence		**non-US mined/hand-harvested**	40,472	
47	Steuben		**non-US mined/hand-harvested**	69,600	
48	Suffolk*	**$105.00**	**non-US mined/hand-harvested**	153,637	Port of Coeymans, NY
49	Sullivan	**$77.00**	**non-US mined/hand-harvested**	67,900	Port of Coeymans, NY
50	Tioga		**non-US mined/hand-harvested**	27,240	
51	Tompkins		**non-US mined/hand-harvested**	30,750	
52	Ulster	**$70.00**	**non-US mined/hand-harvested**	49,015	Port of Coeymans, NY

53	Warren	**$75.00**	**non-US mined/hand-harvested**	13,620	Port of Coeymans, NY
54	Washington	**$73.00**	**non-US mined/hand-harvested**	25,704	Port of Coeymans, NY
55	Wayne		**non-US mined/hand-harvested**	55,692	
56	Westchester*	**$81.00**	**non-US mined/hand-harvested**	150,863	Port of Coeymans, NY
57	Wyoming		**non-US mined/hand-harvested**	18,487	
58	Yates		**non-US mined/hand-harvested**	15,050	

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot II - Treated Salt Type 1

Bidder: Apalachee, LLC

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany	**$78.00**	non-US mined/hand-harvested	10,943	Port of Coeymans, NY	Treated Type 1
60	Broome		non-US mined/hand-harvested	3,580		
61	Cayuga		non-US mined/hand-harvested	2,276		
62	Chautauqua		non-US mined/hand-harvested	690		
63	Chenango		non-US mined/hand-harvested	1,020		
64	Columbia		non-US mined/hand-harvested	3,517		
65	Cortland		non-US mined/hand-harvested	3,700		
66	Erie		non-US mined/hand-harvested	1,600		
67	Essex	**$96.00**	non-US mined/hand-harvested	32,422	Port of Coeymans, NY	Treated Type 1
68	Franklin	**$105.00**	non-US mined/hand-harvested	13,400	Port of Coeymans, NY	Treated Type 1
69	Fulton	**$88.00**	non-US mined/hand-harvested	2,500	Port of Coeymans, NY	Treated Type 1
70	Greene	**$80.00**	non-US mined/hand-harvested	3,947	Port of Coeymans, NY	Treated Type 1
71	Hamilton	**$95.00**	non-US mined/hand-harvested	12,200	Port of Coeymans, NY	Treated Type 1
72	Herkimer	**$93.00**	non-US mined/hand-harvested	5,849	Port of Coeymans, NY	Treated Type 1
73	Jefferson		non-US mined/hand-harvested	2,400		
74	Lewis		non-US mined/hand-harvested	1,100		
75	Livingston		non-US mined/hand-harvested	720		
76	Madison		non-US mined/hand-harvested	835		
77	Monroe		non-US mined/hand-harvested	2,250		
78	Montgomery	**$88.00**	non-US mined/hand-harvested	551	Port of Coeymans, NY	Treated Type 1
79	Nassau	**$115.00**	non-US mined/hand-harvested	1,830	Port of Coeymans, NY	Treated Type 1
80	Niagara		non-US mined/hand-harvested	2,425		
81	Oneida		non-US mined/hand-harvested	6,960		
82	Onondaga		non-US mined/hand-harvested	10,580		
83	Ontario		non-US mined/hand-harvested	8,750		
84	Orange	**$90.00**	non-US mined/hand-harvested	1,360	Port of Coeymans, NY	Treated Type 1
85	Orleans		non-US mined/hand-harvested	500		

86	Otsego	**$90.00**	**non-US mined/hand-harvested**	900	Port of Coeymans, NY	Treated Type 1
87	Rensselaer	**$82.00**	**non-US mined/hand-harvested**	2,289	Port of Coeymans, NY	Treated Type 1
88	Rockland	**$100.00**	**non-US mined/hand-harvested**	2,814	Port of Coeymans, NY	Treated Type 1
89	Saratoga	**$85.00**	**non-US mined/hand-harvested**	150	Port of Coeymans, NY	Treated Type 1
90	Schenectady	**$81.00**	**non-US mined/hand-harvested**	890	Port of Coeymans, NY	Treated Type 1
91	Seneca		**non-US mined/hand-harvested**	2,125		
92	St. Lawrence		**non-US mined/hand-harvested**	1,750		
93	Sullivan	**$92.00**	**non-US mined/hand-harvested**	1,275	Port of Coeymans, NY	Treated Type 1
94	Tompkins		**non-US mined/hand-harvested**	8,230		
95	Ulster	**$85.00**	**non-US mined/hand-harvested**	5,300	Port of Coeymans, NY	Treated Type 1
96	Warren	**$90.00**	**non-US mined/hand-harvested**	33,050	Port of Coeymans, NY	Treated Type 1
97	Washington	**$88.00**	**non-US mined/hand-harvested**	830	Port of Coeymans, NY	Treated Type 1
98	Wayne		**non-US mined/hand-harvested**	1,400		
99	Westchester	**$99.00**	**non-US mined/hand-harvested**	4,022	Port of Coeymans, NY	Treated Type 1
100	Yates		**non-US mined/hand-harvested**	70		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot III - Treated Salt Type 2

Bidder: Apalachee, LLC

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	**$80.00**	non-US mined/hand-harvested	250	Port of Coeymans, NY	Treated Type 2
102	Chautauqua		non-US mined/hand-harvested	4,501		
103	Chemung		non-US mined/hand-harvested	225		
104	Clinton	**$105.00**	non-US mined/hand-harvested	5,500	Port of Coeymans, NY	Treated Type 2
105	Dutchess		non-US mined/hand-harvested	80		
106	Erie		non-US mined/hand-harvested	5,194		
107	Franklin	**$105.00**	non-US mined/hand-harvested	200	Port of Coeymans, NY	Treated Type 2
108	Fulton	**$88.00**	non-US mined/hand-harvested	565	Port of Coeymans, NY	Treated Type 2
109	Genesee		non-US mined/hand-harvested	2,363		
110	Greene	**$80.00**	non-US mined/hand-harvested	270	Port of Coeymans, NY	Treated Type 2
111	Lewis		non-US mined/hand-harvested	150		
112	Monroe		non-US mined/hand-harvested	13,289		
113	Montgomery	**$90.00**	non-US mined/hand-harvested	66	Port of Coeymans, NY	Treated Type 2
114	Nassau	**$115.00**	non-US mined/hand-harvested	1,040	Port of Coeymans, NY	Treated Type 2
115	Niagara		non-US mined/hand-harvested	15,645		
116	Ontario		non-US mined/hand-harvested	11,719		
117	Orleans		non-US mined/hand-harvested	480		
118	Putnam	**$90.00**	non-US mined/hand-harvested	2,400	Port of Coeymans, NY	Treated Type 2
119	Richmond		non-US mined/hand-harvested	350		
120	Rockland	**$100.00**	non-US mined/hand-harvested	9,022	Port of Coeymans, NY	Treated Type 2
121	Schenectady	**$81.00**	non-US mined/hand-harvested	75	Port of Coeymans, NY	Treated Type 2
122	Seneca		non-US mined/hand-harvested	4,071		

123	St. Lawrence		non-US mined/hand-harvested	1,470		
124	Suffolk	**$120.00**	non-US mined/hand-harvested	3,560	Port of Coeymans, NY	Treated Type 2
125	Tompkins		non-US mined/hand-harvested	2,500		
126	Ulster	**$85.00**	non-US mined/hand-harvested	40	Port of Coeymans, NY	Treated Type 2
127	Warren	**$88.00**	non-US mined/hand-harvested	190	Port of Coeymans, NY	Treated Type 2
128	Wayne		non-US mined/hand-harvested	700		
129	Westchester	**$99.00**	non-US mined/hand-harvested	147	Port of Coeymans, NY	Treated Type 2
130	Wyoming		non-US mined/hand-harvested	340		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

NEW YORK STATE | Office of General Services

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Invitation for Bids

BID OPENING **DATE: Tuesday, July 18, 2023** **TIME:** 1:30 P.M. EST **INVITATION FOR BIDS NUMBER:** **23315**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** Classification Codes: 12
CONTRACT PERIOD:	**The later of (i) September 1, 2023, or (ii) the date of OSC approval through August 31, 2024**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Brandy Alden Contract Management Specialist 2 Telephone No. (518) 408-1140 E-mail address: Brandy.Alden@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
13-2914699	1000026327

Legal Business Name of Company Bidding: Atlantic Salt, Inc.

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
134 Middle St, Ste 210	Lowell	MA	Middlesex	01852

E-mail Address:	Company Web Site:
info@atlanticsalt.com	

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

☐ NYS Small Business # Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.

☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☐ # of Binders/Packages: _____

PURC. MEMO ☐ OTHER ☐ _____ Documented by: _____

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Storage Fees

Bidder Name: Atlantic Salt, Inc.

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2024*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2025*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot I - Road Salt

Bidder: Atlantic Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**$73.38**	non-US mined/hand-harvested	86,020	2170 New York Rte 144, Coeymans, NY
2	Allegany		Choose from the dropdown	29,085	
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**$89.90**	non-US mined/hand-harvested	8,807	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
4	Broome		Choose from the dropdown	80,208	
5	Cattaraugus		Choose from the dropdown	72,020	
6	Cayuga		Choose from the dropdown	25,004	
7	Chautauqua		Choose from the dropdown	94,686	
8	Chemung		Choose from the dropdown	35,782	
9	Chenango		Choose from the dropdown	34,462	
10	Clinton		Choose from the dropdown	22,230	
11	Columbia	**$74.47**	non-US mined/hand-harvested	41,106	2170 New York Rte 144, Coeymans, NY
12	Cortland		Choose from the dropdown	38,510	
13	Delaware		Choose from the dropdown	62,386	
14	Dutchess	**$81.00**	non-US mined/hand-harvested	28,305	2170 New York Rte 144, Coeymans, NY
15	Erie		Choose from the dropdown	131,173	
16	Essex		Choose from the dropdown	18,225	
17	Franklin		Choose from the dropdown	21,265	
18	Fulton	**$76.90**	non-US mined/hand-harvested	35,445	2170 New York Rte 144, Coeymans, NY
19	Genesee		Choose from the dropdown	14,728	
20	Greene	**$74.25**	non-US mined/hand-harvested	32,171	2170 New York Rte 144, Coeymans, NY
21	Hamilton		Choose from the dropdown	10,710	
22	Herkimer		Choose from the dropdown	52,869	
23	Jefferson		Choose from the dropdown	77,967	

24	Lewis		Choose from the dropdown	25,460	
25	Livingston		Choose from the dropdown	13,670	
26	Madison		Choose from the dropdown	9,913	
27	Monroe		Choose from the dropdown	151,130	
28	Montgomery	**$76.67**	non-US mined/hand-harvested	22,555	2170 New York Rte 144, Coeymans, NY
29	Nassau*	**$89.00**	non-US mined/hand-harvested	103,469	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
30	Niagara		Choose from the dropdown	57,318	
31	Oneida		Choose from the dropdown	116,557	
32	Onondaga		Choose from the dropdown	56,174	
33	Ontario		Choose from the dropdown	67,949	
34	Orange		Choose from the dropdown	119,938	
35	Orleans		Choose from the dropdown	26,010	
36	Oswego		Choose from the dropdown	21,022	
37	Otsego		Choose from the dropdown	34,232	
38	Putnam	**$86.65**	non-US mined/hand-harvested	42,825	2170 New York Rte 144, Coeymans, NY
39	Rensselaer	**$74.05**	non-US mined/hand-harvested	64,230	2170 New York Rte 144, Coeymans, NY
40	Rockland*	**$75.00**	non-US mined/hand-harvested	43,797	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
41	Saratoga	**$79.90**	non-US mined/hand-harvested	30,609	2170 New York Rte 144, Coeymans, NY
42	Schenectady	**$74.25**	non-US mined/hand-harvested	45,395	2170 New York Rte 144, Coeymans, NY
43	Schoharie	**$79.50**	non-US mined/hand-harvested	26,965	2170 New York Rte 144, Coeymans, NY
44	Schuyler		Choose from the dropdown	9,351	
45	Seneca		Choose from the dropdown	13,660	
46	St. Lawrence		Choose from the dropdown	40,472	
47	Steuben		Choose from the dropdown	69,600	
48	Suffolk*	**$97.00**	non-US mined/hand-harvested	153,637	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
49	Sullivan		Choose from the dropdown	67,900	
50	Tioga		Choose from the dropdown	27,240	
51	Tompkins		Choose from the dropdown	30,750	
52	Ulster	**$79.00**	non-US mined/hand-harvested	49,015	2170 New York Rte 144, Coeymans, NY
53	Warren	**$81.00**	non-US mined/hand-harvested	13,620	2170 New York Rte 144, Coeymans, NY
54	Washington	**$79.00**	non-US mined/hand-harvested	25,704	2170 New York Rte 144, Coeymans, NY
55	Wayne		Choose from the dropdown	55,692	
56	Westchester*	**$78.00**	non-US mined/hand-harvested	150,863	561 Richmond Ter, SI, NY & 184 Marsh St, Port Newark, NJ
57	Wyoming		Choose from the dropdown	18,487	

58	Yates		Choose from the dropdown	15,050	

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot II - Treated Salt Type 1

Bidder: Atlantic Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany		Choose from the dropdown	10,943		
60	Broome		Choose from the dropdown	3,580		
61	Cayuga		Choose from the dropdown	2,276		
62	Chautauqua		Choose from the dropdown	690		
63	Chenango		Choose from the dropdown	1,020		
64	Columbia		Choose from the dropdown	3,517		
65	Cortland		Choose from the dropdown	3,700		
66	Erie		Choose from the dropdown	1,600		
67	Essex		Choose from the dropdown	32,422		
68	Franklin		Choose from the dropdown	13,400		
69	Fulton		Choose from the dropdown	2,500		
70	Greene		Choose from the dropdown	3,947		
71	Hamilton		Choose from the dropdown	12,200		
72	Herkimer		Choose from the dropdown	5,849		
73	Jefferson		Choose from the dropdown	2,400		
74	Lewis		Choose from the dropdown	1,100		
75	Livingston		Choose from the dropdown	720		
76	Madison		Choose from the dropdown	835		
77	Monroe		Choose from the dropdown	2,250		
78	Montgomery		Choose from the dropdown	551		
79	Nassau		Choose from the dropdown	1,830		
80	Niagara		Choose from the dropdown	2,425		
81	Oneida		Choose from the dropdown	6,960		
82	Onondaga		Choose from the dropdown	10,580		
83	Ontario		Choose from the dropdown	8,750		
84	Orange		Choose from the dropdown	1,360		
85	Orleans		Choose from the dropdown	500		

86	Otsego		Choose from the dropdown	900		
87	Rensselaer		Choose from the dropdown	2,289		
88	Rockland		Choose from the dropdown	2,814		
89	Saratoga		Choose from the dropdown	150		
90	Schenectady		Choose from the dropdown	890		
91	Seneca		Choose from the dropdown	2,125		
92	St. Lawrence		Choose from the dropdown	1,750		
93	Sullivan		Choose from the dropdown	1,275		
94	Tompkins		Choose from the dropdown	8,230		
95	Ulster		Choose from the dropdown	5,300		
96	Warren		Choose from the dropdown	33,050		
97	Washington		Choose from the dropdown	830		
98	Wayne		Choose from the dropdown	1,400		
99	Westchester		Choose from the dropdown	4,022		
100	Yates		Choose from the dropdown	70		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot III - Treated Salt Type 2

Bidder: Atlantic Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany		Choose from the dropdown	250		
102	Chautauqua		Choose from the dropdown	4,501		
103	Chemung		Choose from the dropdown	225		
104	Clinton		Choose from the dropdown	5,500		
105	Dutchess		Choose from the dropdown	80		
106	Erie		Choose from the dropdown	5,194		
107	Franklin		Choose from the dropdown	200		
108	Fulton		Choose from the dropdown	565		
109	Genesee		Choose from the dropdown	2,363		
110	Greene		Choose from the dropdown	270		
111	Lewis		Choose from the dropdown	150		
112	Monroe		Choose from the dropdown	13,289		
113	Montgomery		Choose from the dropdown	66		
114	Nassau		Choose from the dropdown	1,040		
115	Niagara		Choose from the dropdown	15,645		
116	Ontario		Choose from the dropdown	11,719		
117	Orleans		Choose from the dropdown	480		
118	Putnam		Choose from the dropdown	2,400		
119	Richmond		Choose from the dropdown	350		
120	Rockland	**$95.00**	non-US mined/hand-harvested	9,022	184 Marsh St, Newark, NJ	Treated Salt

121	Schenectady		Choose from the dropdown	75		
122	Seneca		Choose from the dropdown	4,071		
123	St. Lawrence		Choose from the dropdown	1,470		
124	Suffolk		Choose from the dropdown	3,560		
125	Tompkins		Choose from the dropdown	2,500		
126	Ulster		Choose from the dropdown	40		
127	Warren		Choose from the dropdown	190		
128	Wayne		Choose from the dropdown	700		
129	Westchester	**$98.00**	non-US mined/hand-harvested	147	184 Marsh St, Newark, NJ	Treated Salt
130	Wyoming		Choose from the dropdown	340		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

NEW YORK STATE | Office of General Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/procurement | customer.services@ogs.ny.gov | 518-474-6717

Invitation for Bids

BID OPENING **DATE: Tuesday, July 18, 2023** **TIME:** 1:30 P.M. EST **INVITATION FOR BIDS NUMBER:** **23315**	**TITLE: Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** Classification Codes: 12
CONTRACT PERIOD:	**The later of (i) September 1, 2023, or (ii) the date of OSC approval through August 31, 2024**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Brandy Alden Contract Management Specialist 2 Telephone No. (518) 408-1140 E-mail address: Brandy.Alden@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
41-0177680	1000048669

Legal Business Name of Company Bidding:
Cargill, Incorporated- Salt, Road Safety

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
24950 Country Club Blvd., Suite 450	North Olmsted	Ohio	Cuyahoga	44070

E-mail Address:	Company Web Site:
Salt_Customercareroadsafety@cargill.com	https://www.cargill.com/

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

☐ NYS Small Business # Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☐ # of Binders/Packages: _____
PURC. MEMO ☐ OTHER ☐ _____ Documented by: _____

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Storage Fees

Bidder Name: Cargill, Incorporated - Salt, Road Safety

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2024*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2025*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot I - Road Salt

Bidder: Cargill, Incorporated - Salt, Road Safety

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**$84.39**	US mined/hand-harvested	86,020	LANSING - 191 Portland Point Rd. Lansing, NY 14882
2	Allegany	**$70.04**	US mined/hand-harvested	29,085	LANSING - 191 Portland Point Rd. Lansing, NY 14882
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**NO BID**	US mined/hand-harvested	8,807	NO BID
4	Broome	**$61.48**	US mined/hand-harvested	80,208	LANSING - 191 Portland Point Rd. Lansing, NY 14882
5	Cattaraugus	**NO BID**	US mined/hand-harvested	72,020	NO BID
6	Cayuga	**$59.87**	US mined/hand-harvested	25,004	LOCKE - 98 DeCamp Rd. Locke, NY 13092 ; LANSING - 191 Portland Point Rd.
7	Chautauqua	**NO BID**	US mined/hand-harvested	94,686	NO BID
8	Chemung	**$56.44**	US mined/hand-harvested	35,782	LANSING - 191 Portland Point Rd. Lansing, NY 14882
9	Chenango	**$66.13**	US mined/hand-harvested	34,462	LANSING - 191 Portland Point Rd. Lansing, NY 14882
10	Clinton	**$99.12**	US mined/hand-harvested	22,230	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
11	Columbia	**$65.78**	US mined/hand-harvested	41,106	MT. MARION - 534 Glasco Turnpike Mt. Marion, NY 12456 LANSING - 191
12	Cortland	**$59.87**	US mined/hand-harvested	38,510	LANSING - 191 Portland Point Rd. Lansing, NY 14882
13	Delaware	**$71.22**	US mined/hand-harvested	62,386	LANSING - 191 Portland Point Rd. Lansing, NY 14882
14	Dutchess	**$79.62**	US mined/hand-harvested	28,305	MT. MARION - 534 Glasco Turnpike Mt. Marion, NY 12456 LANSING - 191
15	Erie	**NO BID**	US mined/hand-harvested	131,173	NO BID

16	Essex	**$93.49**	**US mined/hand-harvested**	18,225	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
17	Franklin	**$92.25**	**US mined/hand-harvested**	21,265	WESTMORELAND - 4794 Sate Route 233 Westmoreland, NY 13490 - LANSING
18	Fulton	**$65.72**	**US mined/hand-harvested**	35,445	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
19	Genesee	**$69.37**	**US mined/hand-harvested**	14,728	LANSING - 191 Portland Point Rd. Lansing, NY 14882
20	Greene	**$73.43**	**US mined/hand-harvested**	32,171	MT. MARION - 534 Glasco Turnpike Mt. Marion, NY 12456 LANSING - 191
21	Hamilton	**$77.61**	**US mined/hand-harvested**	10,710	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
22	Herkimer	**$68.56**	**US mined/hand-harvested**	52,869	LANSING - 191 Portland Point Rd. Lansing, NY 14882
23	Jefferson	**$73.87**	**US mined/hand-harvested**	77,967	WESTMORELAND - 4794 Sate Route 233 Westmoreland, NY 13490 - LANSING
24	Lewis	**$67.91**	**US mined/hand-harvested**	25,460	LANSING - 191 Portland Point Rd. Lansing, NY 14882
25	Livingston	**$65.56**	**US mined/hand-harvested**	13,670	LANSING - 191 Portland Point Rd. Lansing, NY 14882
26	Madison	**$68.47**	**US mined/hand-harvested**	9,913	LANSING - 191 Portland Point Rd. Lansing, NY 14882
27	Monroe	**NO BID**	**US mined/hand-harvested**	151,130	NO BID
28	Montgomery	**$66.11**	**US mined/hand-harvested**	22,555	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
29	Nassau*	**NO BID**	**US mined/hand-harvested**	103,469	NO BID
30	Niagara	**NO BID**	**US mined/hand-harvested**	57,318	NO BID
31	Oneida	**$64.95**	**US mined/hand-harvested**	116,557	LANSING - 191 Portland Point Rd. Lansing, NY 14882
32	Onondaga	**$59.87**	**US mined/hand-harvested**	56,174	LANSING - 191 Portland Point Rd. Lansing, NY 14882
33	Ontario	**$64.62**	**US mined/hand-harvested**	67,949	LANSING - 191 Portland Point Rd. Lansing, NY 14882
34	Orange	**$71.38**	**US mined/hand-harvested**	119,938	BLOOMINGBURG - 680 Bloomingburg Rd. Bloomingburg, NY 12721 LANSING - 191
35	Orleans	**$71.93**	**US mined/hand-harvested**	26,010	LANSING - 191 Portland Point Rd. Lansing, NY 14882
36	Oswego	**$57.18**	**US mined/hand-harvested**	21,022	LANSING - 191 Portland Point Rd. Lansing, NY 14882
37	Otsego	**$70.36**	**US mined/hand-harvested**	34,232	LANSING - 191 Portland Point Rd. Lansing, NY 14882
38	Putnam	**$92.88**	**US mined/hand-harvested**	42,825	BLOOMINGBURG - 680 Bloomingburg Rd. Bloomingburg, NY 12721 LANSING - 191
39	Rensselaer	**$87.34**	**US mined/hand-harvested**	64,230	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
40	Rockland*	**NO BID**	**US mined/hand-harvested**	43,797	NO BID
41	Saratoga	**$80.66**	**US mined/hand-harvested**	30,609	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
42	Schenectady	**$69.99**	**US mined/hand-harvested**	45,395	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland

43	Schoharie	**$65.25**	**US mined/hand-harvested**	26,965	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
44	Schuyler	**$59.87**	**US mined/hand-harvested**	9,351	LANSING - 191 Portland Point Rd. Lansing, NY 14882
45	Seneca	**$59.87**	**US mined/hand-harvested**	13,660	LANSING - 191 Portland Point Rd. Lansing, NY 14882
46	St. Lawrence	**$86.99**	**US mined/hand-harvested**	40,472	LANSING - 191 Portland Point Rd. Lansing, NY 14882
47	Steuben	**$59.87**	**US mined/hand-harvested**	69,600	LANSING - 191 Portland Point Rd. Lansing, NY 14882
48	Suffolk*	**NO BID**	**US mined/hand-harvested**	153,637	NO BID
49	Sullivan	**$73.68**	**US mined/hand-harvested**	67,900	MT. MARION - 534 Glasco Turnpike Mt. Marion, NY 12456 LANSING - 191
50	Tioga	**$56.44**	**US mined/hand-harvested**	27,240	LANSING - 191 Portland Point Rd. Lansing, NY 14882
51	Tompkins	**$56.44**	**US mined/hand-harvested**	30,750	LANSING - 191 Portland Point Rd. Lansing, NY 14882
52	Ulster	**$62.53**	**US mined/hand-harvested**	49,015	MT. MARION - 534 Glasco Turnpike Mt. Marion, NY 12456 LANSING - 191
53	Warren	**$83.51**	**US mined/hand-harvested**	13,620	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
54	Washington	**$84.48**	**US mined/hand-harvested**	25,704	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland
55	Wayne	**$59.87**	**US mined/hand-harvested**	55,692	LOCKE - 98 DeCamp Rd. Locke, NY 13092 - LANSING - 191 Portland Point Rd
56	Westchester*	**NO BID**	**US mined/hand-harvested**	150,863	NO BID
57	Wyoming	**$68.81**	**US mined/hand-harvested**	18,487	LANSING - 191 Portland Point Rd. Lansing, NY 14882
58	Yates	**$59.87**	**US mined/hand-harvested**	15,050	LANSING - 191 Portland Point Rd. Lansing, NY 14882

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot II - Treated Salt Type 1

Bidder: Cargill, Incorporated - Salt, Road Safety

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany	**$89.50**	US mined/hand-harvested	10,943	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
60	Broome	**$75.33**	US mined/hand-harvested	3,580	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
61	Cayuga	**$71.87**	US mined/hand-harvested	2,276	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
62	Chautauqua	**NO BID**	US mined/hand-harvested	690	NO BID	NO BID
63	Chenango	**$79.99**	US mined/hand-harvested	1,020	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
64	Columbia	**$87.68**	US mined/hand-harvested	3,517	MT. MARION - 534 Glasco Turnpike Mt. Marion, NY 12456 LANSING - 191	ClearLane® enhanced deicer
65	Cortland	**$70.42**	US mined/hand-harvested	3,700	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
66	Erie	**NO BID**	US mined/hand-harvested	1,600	NO BID	NO BID
67	Essex	**$89.07**	US mined/hand-harvested	32,422	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
68	Franklin	**$99.63**	US mined/hand-harvested	13,400	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
69	Fulton	**$77.58**	US mined/hand-harvested	2,500	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
70	Greene	**$82.84**	US mined/hand-harvested	3,947	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
71	Hamilton	**$85.32**	US mined/hand-harvested	12,200	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
72	Herkimer	**$83.40**	US mined/hand-harvested	5,849	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
73	Jefferson	**$73.87**	US mined/hand-harvested	2,400	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
74	Lewis	**$75.35**	US mined/hand-harvested	1,100	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
75	Livingston	**$79.79**	US mined/hand-harvested	720	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
76	Madison	**$79.68**	US mined/hand-harvested	835	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
77	Monroe	**$76.53**	US mined/hand-harvested	2,250	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
78	Montgomery	**$82.00**	US mined/hand-harvested	551	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer

79	Nassau	**NO BID**	**US mined/hand-harvested**	1,830	NO BID	NO BID
80	Niagara	**NO BID**	**US mined/hand-harvested**	2,425	NO BID	NO BID
81	Oneida	**$78.87**	**US mined/hand-harvested**	6,960	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
82	Onondaga	**$75.58**	**US mined/hand-harvested**	10,580	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
83	Ontario	**$63.71**	**US mined/hand-harvested**	8,750	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
84	Orange	**$85.32**	**US mined/hand-harvested**	1,360	BLOOMINGBURG - 680 Bloomingburg Rd. Bloomingburg, NY 12721 LANSING	ClearLane® enhanced deicer
85	Orleans	**$88.16**	**US mined/hand-harvested**	500	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
86	Otsego	**$74.61**	**US mined/hand-harvested**	900	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
87	Rensselaer	**$93.27**	**US mined/hand-harvested**	2,289	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
88	Rockland	**$108.50**	**US mined/hand-harvested**	2,814	BLOOMINGBURG - 680 Bloomingburg Rd. Bloomingburg, NY 12721 LANSING	ClearLane® enhanced deicer
89	Saratoga	**$97.45**	**US mined/hand-harvested**	150	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
90	Schenectady	**$81.03**	**US mined/hand-harvested**	890	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
91	Seneca	**$70.68**	**US mined/hand-harvested**	2,125	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
92	St. Lawrence	**$91.38**	**US mined/hand-harvested**	1,750	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
93	Sullivan	**$79.10**	**US mined/hand-harvested**	1,275	BLOOMINGBURG - 680 Bloomingburg Rd. Bloomingburg, NY 12721 LANSING	ClearLane® enhanced deicer
94	Tompkins	**$68.43**	**US mined/hand-harvested**	8,230	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
95	Ulster	**$88.39**	**US mined/hand-harvested**	5,300	MT. MARION - 534 Glasco Turnpike Mt. Marion, NY 12456 LANSING - 191	ClearLane® enhanced deicer
96	Warren	**$84.47**	**US mined/hand-harvested**	33,050	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
97	Washington	**$84.48**	**US mined/hand-harvested**	830	FORT PLAIN - 6605 State Highway 5· Fort Plain, NY 1333 LANSING - 191 Portland	ClearLane® enhanced deicer
98	Wayne	**$69.58**	**US mined/hand-harvested**	1,400	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer
99	Westchester	**NO BID**	**US mined/hand-harvested**	4,022	NO BID	NO BID
100	Yates	**$63.86**	**US mined/hand-harvested**	70	LANSING - 191 Portland Point Rd. Lansing, NY 14882	ClearLane® enhanced deicer

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot III - Treated Salt Type 2

Bidder: Cargill, Incorporated - Salt, Road Safety

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	**NO BID**	US mined/hand-harvested	250	NO BID	NO BID
102	Chautauqua	**NO BID**	US mined/hand-harvested	4,501	NO BID	NO BID
103	Chemung	**NO BID**	US mined/hand-harvested	225	NO BID	NO BID
104	Clinton	**NO BID**	US mined/hand-harvested	5,500	NO BID	NO BID
105	Dutchess	**NO BID**	US mined/hand-harvested	80	NO BID	NO BID
106	Erie	**NO BID**	US mined/hand-harvested	5,194	NO BID	NO BID
107	Franklin	**NO BID**	US mined/hand-harvested	200	NO BID	NO BID
108	Fulton	**NO BID**	US mined/hand-harvested	565	NO BID	NO BID
109	Genesee	**NO BID**	US mined/hand-harvested	2,363	NO BID	NO BID
110	Greene	**NO BID**	US mined/hand-harvested	270	NO BID	NO BID
111	Lewis	**NO BID**	US mined/hand-harvested	150	NO BID	NO BID
112	Monroe	**NO BID**	US mined/hand-harvested	13,289	NO BID	NO BID
113	Montgomery	**NO BID**	US mined/hand-harvested	66	NO BID	NO BID
114	Nassau	**NO BID**	US mined/hand-harvested	1,040	NO BID	NO BID
115	Niagara	**NO BID**	US mined/hand-harvested	15,645	NO BID	NO BID
116	Ontario	**NO BID**	US mined/hand-harvested	11,719	NO BID	NO BID
117	Orleans	**NO BID**	US mined/hand-harvested	480	NO BID	NO BID
118	Putnam	**NO BID**	US mined/hand-harvested	2,400	NO BID	NO BID
119	Richmond	**NO BID**	US mined/hand-harvested	350	NO BID	NO BID

120	Rockland	**NO BID**	**US mined/hand-harvested**	9,022	NO BID	NO BID
121	Schenectady	**NO BID**	**US mined/hand-harvested**	75	NO BID	NO BID
122	Seneca	**NO BID**	**US mined/hand-harvested**	4,071	NO BID	NO BID
123	St. Lawrence	**NO BID**	**US mined/hand-harvested**	1,470	NO BID	NO BID
124	Suffolk	**NO BID**	**US mined/hand-harvested**	3,560	NO BID	NO BID
125	Tompkins	**NO BID**	**US mined/hand-harvested**	2,500	NO BID	NO BID
126	Ulster	**NO BID**	**US mined/hand-harvested**	40	NO BID	NO BID
127	Warren	**NO BID**	**US mined/hand-harvested**	190	NO BID	NO BID
128	Wayne	**NO BID**	**US mined/hand-harvested**	700	NO BID	NO BID
129	Westchester	**NO BID**	**US mined/hand-harvested**	147	NO BID	NO BID
130	Wyoming	**NO BID**	**US mined/hand-harvested**	340	NO BID	NO BID

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

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Invitation for Bids

BID OPENING **DATE: Tuesday, July 18, 2023** **TIME:** 1:30 P.M. EST **INVITATION FOR BIDS NUMBER:** **23315**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** Classification Codes: 12
CONTRACT PERIOD:	**The later of (i) September 1, 2023, or (ii) the date of OSC approval through August 31, 2024**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Brandy Alden Contract Management Specialist 2 Telephone No. (518) 408-1140 E-mail address: Brandy.Alden@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
48-1047632	10000031899

Legal Business Name of Company Bidding:
Compass Minerals America Inc.

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
9900 W 109th Street, Suite 100	Overland Park	KS	Johnson	66210

E-mail Address:	Company Web Site:
highwaygroup@compassminerals.com	www.compassminerals.com

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

☐ NYS Small Business # Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☐ # of Binders/Packages: _____
PURC. MEMO ☐ OTHER ☐ _____ Documented by: _____

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Storage Fees

Bidder Name: Compass Minerals America Inc.

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2024*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2025*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot I - Road Salt

Bidder: Compass Minerals America Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany	**no bid**	Choose from the dropdown	86,020	
2	Allegany	**$73.60**	non-US mined/hand-harvested	29,085	Buffalo
3	Bronx*, Kings*, New York*, Queens*, Richmond*	**no bid**	Choose from the dropdown	8,807	
4	Broome	**no bid**	Choose from the dropdown	80,208	
5	Cattaraugus	**$60.02**	non-US mined/hand-harvested	72,020	Buffalo
6	Cayuga	**no bid**	Choose from the dropdown	25,004	
7	Chautauqua	**$64.03**	non-US mined/hand-harvested	94,686	Buffalo
8	Chemung	**no bid**	Choose from the dropdown	35,782	
9	Chenango	**no bid**	Choose from the dropdown	34,462	
10	Clinton	**$77.67**	non-US mined/hand-harvested	22,230	Ste Catherine
11	Columbia	**no bid**	Choose from the dropdown	41,106	
12	Cortland	**no bid**	Choose from the dropdown	38,510	
13	Delaware	**no bid**	Choose from the dropdown	62,386	
14	Dutchess	**no bid**	Choose from the dropdown	28,305	
15	Erie	**$59.36**	non-US mined/hand-harvested	131,173	Buffalo
16	Essex	**$83.09**	non-US mined/hand-harvested	18,225	Ste Catherine
17	Franklin	**$75.36**	non-US mined/hand-harvested	21,265	Ogdensburg and Ste Catherine
18	Fulton	**no bid**	Choose from the dropdown	35,445	
19	Genesee	**$67.54**	non-US mined/hand-harvested	14,728	Buffalo
20	Greene	**no bid**	Choose from the dropdown	32,171	
21	Hamilton	**no bid**	Choose from the dropdown	10,710	

22	Herkimer	**no bid**	Choose from the dropdown	52,869	
23	Jefferson	**$70.14**	non-US mined/hand-harvested	77,967	Ogdensburg
24	Lewis	**$76.10**	non-US mined/hand-harvested	25,460	Ogdensburg
25	Livingston	**$72.56**	non-US mined/hand-harvested	13,670	Buffalo
26	Madison	**no bid**	Choose from the dropdown	9,913	
27	Monroe	**$72.44**	non-US mined/hand-harvested	151,130	Buffalo
28	Montgomery	**no bid**	Choose from the dropdown	22,555	
29	Nassau*	**no bid**	Choose from the dropdown	103,469	
30	Niagara	**$55.85**	non-US mined/hand-harvested	57,318	Buffalo
31	Oneida	**no bid**	Choose from the dropdown	116,557	
32	Onondaga	**no bid**	Choose from the dropdown	56,174	
33	Ontario	**$75.63**	non-US mined/hand-harvested	67,949	Buffalo
34	Orange	**no bid**	Choose from the dropdown	119,938	
35	Orleans	**$70.05**	non-US mined/hand-harvested	26,010	Buffalo
36	Oswego	**no bid**	Choose from the dropdown	21,022	
37	Otsego	**no bid**	Choose from the dropdown	34,232	
38	Putnam	**no bid**	Choose from the dropdown	42,825	
39	Rensselaer	**no bid**	Choose from the dropdown	64,230	
40	Rockland*	**no bid**	Choose from the dropdown	43,797	
41	Saratoga	**no bid**	Choose from the dropdown	30,609	
42	Schenectady	**no bid**	Choose from the dropdown	45,395	
43	Schoharie	**no bid**	Choose from the dropdown	26,965	
44	Schuyler	**no bid**	Choose from the dropdown	9,351	
45	Seneca	**no bid**	Choose from the dropdown	13,660	
46	St. Lawrence	**$67.82**	non-US mined/hand-harvested	40,472	Ogdensburg
47	Steuben	**no bid**	Choose from the dropdown	69,600	
48	Suffolk*	**no bid**	Choose from the dropdown	153,637	
49	Sullivan	**no bid**	Choose from the dropdown	67,900	
50	Tioga	**no bid**	Choose from the dropdown	27,240	
51	Tompkins	**no bid**	Choose from the dropdown	30,750	
52	Ulster	**no bid**	Choose from the dropdown	49,015	
53	Warren	**no bid**	Choose from the dropdown	13,620	
54	Washington	**no bid**	Choose from the dropdown	25,704	

55	Wayne	**no bid**	**Choose from the dropdown**	55,692	
56	Westchester*	**no bid**	**Choose from the dropdown**	150,863	
57	Wyoming	**$67.01**	**non-US mined/hand-harvested**	18,487	Buffalo
58	Yates	**no bid**	**Choose from the dropdown**	15,050	

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot II - Treated Salt Type 1

Bidder: Compass Minerals America Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany	**no bid**	non-US mined/hand-harvested	10,943		
60	Broome	**no bid**	non-US mined/hand-harvested	3,580		
61	Cayuga	**no bid**	non-US mined/hand-harvested	2,276		
62	Chautauqua	**no bid**	non-US mined/hand-harvested	690		
63	Chenango	**no bid**	non-US mined/hand-harvested	1,020		
64	Columbia	**no bid**	non-US mined/hand-harvested	3,517		
65	Cortland	**no bid**	non-US mined/hand-harvested	3,700		
66	Erie	**no bid**	non-US mined/hand-harvested	1,600		
67	Essex	**no bid**	non-US mined/hand-harvested	32,422		
68	Franklin	**$86.74**	non-US mined/hand-harvested	13,400	Ogdensburg	ThawRox
69	Fulton	**no bid**	non-US mined/hand-harvested	2,500		
70	Greene	**no bid**	non-US mined/hand-harvested	3,947		
71	Hamilton	**no bid**	non-US mined/hand-harvested	12,200		
72	Herkimer	**no bid**	non-US mined/hand-harvested	5,849		
73	Jefferson	**no bid**	non-US mined/hand-harvested	2,400		
74	Lewis	**no bid**	non-US mined/hand-harvested	1,100		
75	Livingston	**no bid**	non-US mined/hand-harvested	720		
76	Madison	**no bid**	non-US mined/hand-harvested	835		
77	Monroe	**no bid**	non-US mined/hand-harvested	2,250		
78	Montgomery	**no bid**	non-US mined/hand-harvested	551		
79	Nassau	**no bid**	non-US mined/hand-harvested	1,830		
80	Niagara	**no bid**	non-US mined/hand-harvested	2,425		
81	Oneida	**no bid**	non-US mined/hand-harvested	6,960		
82	Onondaga	**no bid**	US mined/hand-harvested	10,580		
83	Ontario	**no bid**	non-US mined/hand-harvested	8,750		
84	Orange	**no bid**	non-US mined/hand-harvested	1,360		
85	Orleans	**no bid**	non-US mined/hand-harvested	500		
86	Otsego	**no bid**	non-US mined/hand-harvested	900		

87	Rensselaer	**no bid**	non-US mined/hand-harvested	2,289		
88	Rockland	**no bid**	non-US mined/hand-harvested	2,814		
89	Saratoga	**no bid**	non-US mined/hand-harvested	150		
90	Schenectady	**no bid**	non-US mined/hand-harvested	890		
91	Seneca	**no bid**	non-US mined/hand-harvested	2,125		
92	St. Lawrence	**$80.02**	non-US mined/hand-harvested	1,750	Ogdensburg	ThawRox
93	Sullivan	**no bid**	non-US mined/hand-harvested	1,275		
94	Tompkins	**no bid**	non-US mined/hand-harvested	8,230		
95	Ulster	**no bid**	non-US mined/hand-harvested	5,300		
96	Warren	**no bid**	non-US mined/hand-harvested	33,050		
97	Washington	**no bid**	non-US mined/hand-harvested	830		
98	Wayne	**no bid**	non-US mined/hand-harvested	1,400		
99	Westchester	**no bid**	non-US mined/hand-harvested	4,022		
100	Yates	**no bid**	non-US mined/hand-harvested	70		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing

Lot III - Treated Salt Type 2

Bidder: Compass Minerals America Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany	no bid	Choose from the dropdown	250		
102	Chautauqua	no bid	Choose from the dropdown	4,501		
103	Chemung	no bid	Choose from the dropdown	225		
104	Clinton	no bid	Choose from the dropdown	5,500		
105	Dutchess	no bid	Choose from the dropdown	80		
106	Erie	no bid	Choose from the dropdown	5,194		
107	Franklin	no bid	Choose from the dropdown	200		
108	Fulton	no bid	Choose from the dropdown	565		
109	Genesee	no bid	Choose from the dropdown	2,363		
110	Greene	no bid	Choose from the dropdown	270		
111	Lewis	no bid	Choose from the dropdown	150		
112	Monroe	no bid	Choose from the dropdown	13,289		
113	Montgomery	no bid	Choose from the dropdown	66		
114	Nassau	no bid	Choose from the dropdown	1,040		
115	Niagara	no bid	Choose from the dropdown	15,645		
116	Ontario	no bid	Choose from the dropdown	11,719		
117	Orleans	no bid	Choose from the dropdown	480		
118	Putnam	no bid	Choose from the dropdown	2,400		
119	Richmond	no bid	Choose from the dropdown	350		
120	Rockland	no bid	Choose from the dropdown	9,022		
121	Schenectady	no bid	Choose from the dropdown	75		
122	Seneca	no bid	Choose from the dropdown	4,071		
123	Steuben	no bid	Choose from the dropdown	1,470		

124	Suffolk	**no bid**	Choose from the dropdown	3,560		
125	Tompkins	**no bid**	Choose from the dropdown	2,500		
126	Ulster	**no bid**	Choose from the dropdown	40		
127	Warren	**no bid**	Choose from the dropdown	190		
128	Wayne	**no bid**	Choose from the dropdown	700		
129	Westchester	**no bid**	Choose from the dropdown	147		
130	Wyoming	**no bid**	Choose from the dropdown	340		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

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Invitation for Bids

BID OPENING **DATE: Tuesday, July 18, 2023** **TIME:** 1:30 P.M. EST **INVITATION FOR BIDS NUMBER:** **23315**	TITLE: **Group 01800 - Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)** Classification Codes: 12
CONTRACT PERIOD:	**The later of (i) September 1, 2023, or (ii) the date of OSC approval through August 31, 2024**

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: OGS.sm.SST_roadsalt@ogs.ny.gov

Brandy Alden Contract Management Specialist 2 Telephone No. (518) 408-1140 E-mail address: Brandy.Alden@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder's Federal Tax Identification Number: *(Do Not Use Social Security Number)*	**NYS Vendor Identification Number:** *(See New York State Vendor File Registration Clause)*
27-3146174	1100010394

Legal Business Name of Company Bidding: Morton Salt, Inc.

D/B/A – Doing Business As (if applicable):

Street	City	State	County	Zip Code
444 West Lake Street, Suite 3000	Chicago	IL	Cook	60606

E-mail Address:	Company Web Site:
bids@mortonsalt.com	www.mortonsalt.com

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

☐ NYS Small Business # Employees	☐ Service Disabled Veteran Owned Business	☐ NYS Minority Owned Business	☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.

☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ PURC. MEMO ☐	LETTER ☐ OTHER ☐	USB FLASH DRIVE ☐ _____	# of Binders/Packages: _____ Documented by: _____

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Storage Fees

Bidder Name: Morton Salt, Inc.

PLEASE DO NOT FORGET TO INCLUDE THE COMPANY NAME IN THE "BIDDER" SECTION ABOVE

Storage Fees	Price Per Ton
Price per ton to stockpile salt on behalf of an Authorized User ***until December 31, 2024*** (not to exceed $3.60 per ton).	$3.60
Price per ton/per month to stockpile salt on behalf of an Authorized User ***starting January 1, 2025*** (not to exceed $8.00 per ton).	$8.00

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot I - Road Salt

Bidder: Morton Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)
1	Albany		Choose from the dropdown	86,020	
2	Allegany		Choose from the dropdown	29,085	
3	Bronx*, Kings*, New York*, Queens*, Richmond*		Choose from the dropdown	8,807	
4	Broome		Choose from the dropdown	80,208	
5	Cattaraugus		Choose from the dropdown	72,020	
6	Cayuga		Choose from the dropdown	25,004	
7	Chautauqua		Choose from the dropdown	94,686	
8	Chemung		Choose from the dropdown	35,782	
9	Chenango		Choose from the dropdown	34,462	
10	Clinton		Choose from the dropdown	22,230	
11	Columbia		Choose from the dropdown	41,106	
12	Cortland		Choose from the dropdown	38,510	
13	Delaware		Choose from the dropdown	62,386	
14	Dutchess		Choose from the dropdown	28,305	
15	Erie		Choose from the dropdown	131,173	
16	Essex		Choose from the dropdown	18,225	
17	Franklin		Choose from the dropdown	21,265	
18	Fulton	**$67.83**	non-US mined/hand-harvested	35,445	Albany, NY
19	Genesee		Choose from the dropdown	14,728	
20	Greene		Choose from the dropdown	32,171	
21	Hamilton	**$62.11**	non-US mined/hand-harvested	10,710	Albany, NY

22	Herkimer		Choose from the dropdown	52,869	
23	Jefferson		Choose from the dropdown	77,967	
24	Lewis	**$74.69**	US mined/hand-harvested	25,460	Ogdensburg, NY
25	Livingston		Choose from the dropdown	13,670	
26	Madison		Choose from the dropdown	9,913	
27	Monroe		Choose from the dropdown	151,130	
28	Montgomery	**$65.06**	non-US mined/hand-harvested	22,555	Albany, NY
29	Nassau*		Choose from the dropdown	103,469	
30	Niagara		Choose from the dropdown	57,318	
31	Oneida		Choose from the dropdown	116,557	
32	Onondaga		Choose from the dropdown	56,174	
33	Ontario		Choose from the dropdown	67,949	
34	Orange		Choose from the dropdown	119,938	
35	Orleans		Choose from the dropdown	26,010	
36	Oswego		Choose from the dropdown	21,022	
37	Otsego		Choose from the dropdown	34,232	
38	Putnam	**$80.41**	non-US mined/hand-harvested	42,825	Albany, NY
39	Rensselaer		Choose from the dropdown	64,230	
40	Rockland*	**$76.88**	non-US mined/hand-harvested	43,797	Port Newark, NJ
41	Saratoga		Choose from the dropdown	30,609	
42	Schenectady		Choose from the dropdown	45,395	
43	Schoharie		Choose from the dropdown	26,965	
44	Schuyler		Choose from the dropdown	9,351	
45	Seneca		Choose from the dropdown	13,660	
46	St. Lawrence	**$89.40**	US mined/hand-harvested	40,472	Ogdensburg, NY
47	Steuben		Choose from the dropdown	69,600	
48	Suffolk*		Choose from the dropdown	153,637	
49	Sullivan		Choose from the dropdown	67,900	
50	Tioga		Choose from the dropdown	27,240	
51	Tompkins		Choose from the dropdown	30,750	
52	Ulster		Choose from the dropdown	49,015	

53	Warren	**$71.88**	**non-US mined/hand-harvested**	13,620	Albany, NY
54	Washington	**$70.10**	**non-US mined/hand-harvested**	25,704	Albany, NY
55	Wayne		**Choose from the dropdown**	55,692	
56	Westchester*		**Choose from the dropdown**	150,863	
57	Wyoming		**Choose from the dropdown**	18,487	
58	Yates		**Choose from the dropdown**	15,050	

* Solar Salt will be allowed in these counties only.

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot II - Treated Salt Type 1

Bidder: Morton Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
59	Albany		Choose from the dropdown	10,943		
60	Broome		Choose from the dropdown	3,580		
61	Cayuga		Choose from the dropdown	2,276		
62	Chautauqua		Choose from the dropdown	690		
63	Chenango		Choose from the dropdown	1,020		
64	Columbia		Choose from the dropdown	3,517		
65	Cortland		Choose from the dropdown	3,700		
66	Erie		Choose from the dropdown	1,600		
67	Essex		Choose from the dropdown	32,422		
68	Franklin		Choose from the dropdown	13,400		
69	Fulton		Choose from the dropdown	2,500		
70	Greene		Choose from the dropdown	3,947		
71	Hamilton		Choose from the dropdown	12,200		
72	Herkimer		Choose from the dropdown	5,849		
73	Jefferson		Choose from the dropdown	2,400		
74	Lewis		Choose from the dropdown	1,100		
75	Livingston		Choose from the dropdown	720		
76	Madison		Choose from the dropdown	835		
77	Monroe		Choose from the dropdown	2,250		
78	Montgomery		Choose from the dropdown	551		
79	Nassau		Choose from the dropdown	1,830		
80	Niagara		Choose from the dropdown	2,425		
81	Oneida		Choose from the dropdown	6,960		
82	Onondaga		Choose from the dropdown	10,580		
83	Ontario		Choose from the dropdown	8,750		
84	Orange		Choose from the dropdown	1,360		
85	Orleans		Choose from the dropdown	500		

86	Otsego		Choose from the dropdown	900		
87	Rensselaer		Choose from the dropdown	2,289		
88	Rockland		Choose from the dropdown	2,814		
89	Saratoga		Choose from the dropdown	150		
90	Schenectady		Choose from the dropdown	890		
91	Seneca		Choose from the dropdown	2,125		
92	St. Lawrence		Choose from the dropdown	1,750		
93	Sullivan		Choose from the dropdown	1,275		
94	Tompkins		Choose from the dropdown	8,230		
95	Ulster		Choose from the dropdown	5,300		
96	Warren		Choose from the dropdown	33,050		
97	Washington		Choose from the dropdown	830		
98	Wayne		Choose from the dropdown	1,400		
99	Westchester		Choose from the dropdown	4,022		
100	Yates		Choose from the dropdown	70		

DISCLAIMER: If a County is not included in the list above there were no filed requirements requested for this Lot under the current filing period (2023-24).

Group 01800 - IFB #23315
Road Salt, Treated Salt & Emergency Standby Salt
Attachment 1 - Pricing (Revised July 6, 2023)

Lot III - Treated Salt Type 2

Bidder: Morton Salt, Inc.

OGS Item Number	County	Price per Ton	Product Source	2023-24 Filed Requirements (Tons)	Stockpile Location(s)	Finished Product Name
101	Albany		Choose from the dropdown	250		
102	Chautauqua		Choose from the dropdown	4,501		
103	Chemung		Choose from the dropdown	225		
104	Clinton		Choose from the dropdown	5,500		
105	Dutchess		Choose from the dropdown	80		
106	Erie		Choose from the dropdown	5,194		
107	Franklin		Choose from the dropdown	200		
108	Fulton	**$85.83**	non-US mined/hand-harvested	565	Albany, NY	Bulk Blizzard Wizard
109	Genesee		Choose from the dropdown	2,363		
110	Greene		Choose from the dropdown	270		
111	Lewis		Choose from the dropdown	150		
112	Monroe		Choose from the dropdown	13,289		
113	Montgomery	**$83.06**	non-US mined/hand-harvested	66	Albany, NY	Bulk Blizzard Wizard
114	Nassau		Choose from the dropdown	1,040		
115	Niagara		Choose from the dropdown	15,645		
116	Ontario		Choose from the dropdown	11,719		
117	Orleans		Choose from the dropdown	480		
118	Putnam	**$98.41**	non-US mined/hand-harvested	2,400	Albany, NY	Bulk Blizzard Wizard
119	Richmond		Choose from the dropdown	350		
120	Rockland	**$94.88**	non-US mined/hand-harvested	9,022	Port Newark, NJ	Bulk Blizzard Wizard
121	Schenectady		Choose from the dropdown	75		
122	Seneca		Choose from the dropdown	4,071		

123	St. Lawrence		Choose from the dropdown	1,470		
124	Suffolk		Choose from the dropdown	3,560		
125	Tompkins		Choose from the dropdown	2,500		
126	Ulster		Choose from the dropdown	40		
127	Warren	**$89.88**	non-US mined/hand-harvested	190	Albany, NY	Bulk Blizzard Wizard
128	Wayne		Choose from the dropdown	700		
129	Westchester		Choose from the dropdown	147		
130	Wyoming		Choose from the dropdown	340		

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