

**New York State Minority and Women-Owned Business Enterprise (MWBE) Program  
Approved Utilization Plans/Waivers: Fiscal Year 2022/2023**

**Agency Name:** Office of General Services

**Date:** 4/15/2023

**Agency Contact:**

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**Title:** Director  
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**(1) Description of Contract Scope Includes:**

- Construction
- Non Construction
- Commodities
- Services
- Services and Commodities

**(2) Description of Approved Waiver Includes:**

- Lack of MWBE firms available
- MWBE firms were non responsive to solicitations
- Insufficient subcontracting opportunities
- Specialized work/knowledge/equipment required
- Location impacted availability
- MWBE firms responded to solicitation but declined to bid
- Change in budget and/or project phasing limited the scope for subcontracting
- Change in timeline affected MWBE utilization and availability
- MWBE bid(s) were too high compared to non-MWBE
- No MWBE waiver requested
- Other

Contract Number	Prime Contractor Name	Contract Term Dates	Contract Amount	(1.A) Description of Contract Scope	MWBE Certified Subcontractor Name	(1.B) Description of Subcontract Scope	(2) Description of Approved Waiver
PS901BL	Kone Inc.	4/1/2022-3/31/2026	\$1,182,876.20	Services	C.E.C Elevator Cab Corp Titan Machine Corporaton	Services Services	No MWBE waiver requested
PB181AA	NTT America Inc.	5/17/2022-9/8/2024	\$22,500,000.00	Services	Protek Information Technology Services	Services	No MWBE waiver requested
C004544	Corporate Hiring Solutions Inc.	5/19/2022-5/18/2023	\$273,600.00	Services	Corporate Hiring Solutions Inc.	Services	No MWBE waiver requested
PS901BR	Kone Inc.	6/30/2022-6/29/2025	\$35,106.44	Services	C.E.C Elevator Cab Corp Titan Machine Corporaton	Services Services	No MWBE waiver requested
C004513	Accenture LLP	7/8/2022 - 7/23/2026	\$61,013,549.02	Services	Next Generation Inc. Briljent Genesys Consulting Services Inc.	Services Services Services	No MWBE waiver requested
C004537	Williamstown Art Construction Center Inc.	7/8/2022 - 7/7/2027	\$2,592,076.55	Services	MAC Equipment LLC SQH Inc.	Services Services	No MWBE waiver requested
PM69684	Tyler Technologies, Inc.	7/11/2022 - 11/29/2022	\$3,527,000.00	Services	McBride Consulting Spruce	Services Services	No MWBE waiver requested
T004647	Top Knotch Productions Inc.	7/25/2022 - 3/31/2023	\$82,085.00	Services	Top Knotch Productions Inc.	Services	No MWBE waiver requested
PM69514	Precisely Software Incorporated	10/7/2022 - 11/29/2025	\$5,128,709.00	Services	Capstone Strategy Group LLC Currier, McCabe & Associates Inc., dba CMA Consulting Minoria Tech LLC TechEdga Consulting LLC Unique Computers, Inc.	Services Services Services Services Services	No MWBE waiver requested
C004644	Core Facility Services, LLC	10/29/2022 -10/28/2027	\$8,098,669.07	Services	Maverick Building Services, Inc.	Services	No MWBE waiver requested
PT69752	U&S Services LLC	11/1/2022 - 8/26/2024	\$2,500,000.00	Services	American Rated Cable and Communications Inc. Weydman Electric	Services Services	No MWBE waiver requested
T004692	Butler Excavating and Concrete LLC	11/1/2022 - 9/30/2024	\$58,450.00	Services	Allen & Daughters Trucking	Services	No MWBE waiver requested
PM69687	3DI, INC.	11/18/2022 - 11/29/2025	\$1,800,000.00	Services	Groundpoint Technologies, LLC	Services	No MWBE waiver requested

					iQuasar, LLC	Services	
PM69688	A PLUS MOBILE SOLUTIONS INC	11/18/2022 - 11/29/2025	\$20,000,000.00	Services	Laurie Carey Consulting, LLC	Services	No MWBE waiver requested
					Tech Business Products, Inc.	Services	
PM69694	AMERICAN PRISON DATA SYSTEMS PBC	11/18/2022 - 11/29/2025	\$5,800,000.00	Services	Empire Electronics	Services	No MWBE waiver requested
					Betis Group International	Services	
					Abrahams Consulting, LLC	Services	
					Garic, Inc	Services	
PM69697	AUDIO ENHANCEMENT INC	11/18/2022 - 11/29/2025	\$25,000,000.00	Services	Advanced Presentation Systems Inc. dba CCS Presentation Systems	Services	No MWBE waiver requested
PM69698	Axon Enterprise, Inc.	11/18/2022 - 11/29/2025	\$21,800,000.00	Services	A/V Science, Inc.	Services	No MWBE waiver requested
PM69700	Blackboard	11/18/2022 - 11/29/2025	\$1,800,000.00	Services	Betis Group, Inc.	Services	No MWBE waiver requested
PM69704	CERNER STATE AND LOCAL SERVICES INC	11/18/2022 - 11/29/2025	\$5,800,000.00	Services	Medical Business Associates	Services	No MWBE waiver requested
					EHR Concepts, LLC	Services	
PM69706	CherryRoad Technologies Inc.	11/18/2022 - 11/29/2025	\$1,800,000.00	Services	HLewis Network Consulting Group	Services	No MWBE waiver requested
					Unique Comp., Inc.	Services	
PM69707	Ciara Technologies USA inc	11/18/2022 - 11/29/2025	\$20,000,000.00	Services	Compulink Technologies, Inc.	Services	No MWBE waiver requested
					Corporate Computer Solutions	Services	
PM69708	COBBLESTONE SYSTEMS CORP	11/18/2022 - 11/29/2025	\$1,800,000.00	Services	Stellar Services	Services	No MWBE waiver requested
PM69710	CradlePoint, Inc.	11/18/2022 - 11/29/2025	\$21,800,000.00	Services	Compulink Technologies, Inc.	Services	No MWBE waiver requested
					Corporate Computer Solutions, Inc.	Services	
PM69720	ENVISAGE TECHNOLOGIES CORPORATION	11/18/2022 - 11/29/2025	\$1,800,000.00	Services	Abrahams Consulting	Services	No MWBE waiver requested
PM69723	Microsoft Corporation	11/18/2022 - 11/29/2025	\$160,000,000.00	Services	SHI International Corp.	Services	No MWBE waiver requested
					Technology Professionals Group, Inc. dba Cloud & Things	Services	
					Island Computer Products, Inc. dba ICP	Services	
					Crayon Software Experts, LLC	Services	
					Maureen Data System, Inc.	Services	
					Compulink Technologies, Inc.	Services	
					Currier, McCabe, and Associates, Inc.	Services	
					Documentation Strategies, Inc.	Services	
PM69726	Northwoods Consulting Partners	11/18/2022 - 11/29/2025	\$1,800,000.00	Services	Albany Information Technology Group, Inc.	Services	No MWBE waiver requested
					Precision, LLC	Services	
PM69741	UiPath	11/18/2022 - 11/29/2025	\$5,800,000.00	Services	SVAM International, Inc.	Services	No MWBE waiver requested
					Spruce Technology, Inc.	Services	
PM69749	Yext	11/18/2022 - 11/29/2025	\$1,800,000.00	Services	Stellar Services, Inc.	Services	No MWBE waiver requested
PM69806	Speridian Technologies, LLC	11/18/2022 - 11/29/2025	\$5,000,000.00	Services	Speridan Technologies, LLC	Services	No MWBE waiver requested
					Documentation Strategies, Inc.	Services	
PM69813	SAP NATIONAL SECURITY SERVICES INC (SAP NS2)	11/18/2022 - 11/29/2025	\$5,800,000.00	Services	QnA Tech	Services	No MWBE waiver requested
					Protek Information Technology	Services	
PM69825	IMTECH CORPORATION	11/18/2022 - 11/29/2025	\$25,000,000.00	Services	GMAC Media Technologies	Services	No MWBE waiver requested
PM69836	Zscaler, Inc.	11/18/2022 - 11/29/2025	\$1,800,000.00	Services	Precision, LLC	Services	No MWBE waiver requested
					The NRC Group	Services	

					QnA Tech	Services	
PM69839	Planar Systems, Inc.	11/18/2022-11/29/2025	\$21,000,000.00	Services	Mason Technologies Inc.	Services	No MWBE waiver requested
					Tony Baird Electronics, Inc.	Services	
PM69691	Adobe, Inc.	12/21/2022-11/29/2025	\$30,000,000.00	Services	Compulink Technologies, Inc.	Services	No MWBE waiver requested
					Spruce Technology, Inc.		
PM69811	Promethean, Inc.	12/21/2022-11/29/2025	\$20,000,000.00	Services	Pierson Computing Connection, Inc.	Services	No MWBE waiver requested
C004701	Carrier Corporation	2/12/2023-2/11/2028	\$3,529,012.00	Services	Mechanical Testing, Inc.	Services	No MWBE waiver requested
					McBain Electric	Services	
C003494	Owens, Renz & Lee Company, Inc.	3/1/2014-8/31/2019	\$27,369,387.00	Services	Waiver request granted on 12/27/2022	Services	Other
C003673	Lawn Master's of NY, LLC	7/18/2019-7/18/2024	\$45,127,654.00	Services	Waiver request granted on 11/04/2022	Services	Other
T004508	Blink Contractors, LLC	09/2021-08/2022	\$81,142.00	Services	Waiver request granted on 10/21/2022	Services	Insufficient subcontracting opportunities
PM69832	Quadient, Inc.	11/18/2022-11/29/2025	\$25,800,000.00	Services	Waiver request granted on 6/15/2022	Services	Specialized work/knowledge/equipment required
PM69833	Runbeck Election Services, Inc.	11/18/2022-11/29/2025	\$24,000,000.00	Services	Waiver request granted on 6/15/2022	Services	Specialized work/knowledge/equipment required
PM69835	Trimble, Inc.	11/18/2022-11/29/2025	\$25,800,000.00	Services	Waiver request granted on 6/15/2022	Services	Other
PM69824	ABBYY USA Software House, Inc.	11/18/2022-11/29/2025	\$5,000,000.00	Services	Waiver request granted on 6/15/2022	Services	Other
PM69809	Windsor Solutions	11/18/2022-11/29/2025	\$5,000,000.00	Services	Waiver request granted on 12/27/2022	Services	Other
PM69698	Axon	11/18/2022-11/29/2025	\$21,800,000.00	Services	Waiver request granted on 12/27/2022	Services	Specialized work/knowledge/equipment required
PM69807	Symplicity Corporation	11/18/2022-11/29/2025	\$1,800,000.00	Services	Waiver request granted on 12/27/2022	Services	Specialized work/knowledge/equipment required
PM67303	BlueCrest	12/21/2022-11/29/2025	\$6,407,072.00	Services	Waiver request granted on 12/27/2022	Services	Specialized work/knowledge/equipment required