



**Office of
General Services**

KATHY HOCHUL
Governor

JEANETTE M. MOY
Commissioner

CERTIFICATE OF BID OPENING

This is to certify that I have been duly authorized to open bids, that were solicited and due on November 4, 2022 at 2:00 p.m., for IFB # 2657, Warehousing and Distribution Services of USDA Donated Foods Commodities Region D, at the OGS Financial Administration Office / Agency Procurement Office.

Warehousing and Distribution Services of USDA
Donated Foods Commodities Region D

All timely responses received are included in the tabulation. See attached.



Authorized Individual (Signature)



Witness (Signature)

Vendor	Total Amount Bid
Renzi foodservice	455,400.00
J & L Ice Service, Inc	406,000.00
Willow Run Foods	430,180.00

ATTACHMENT 1 - BID PROPOSAL FORM

NYS Office of General Services
 Financial Administration
 32nd FL - Corning Tower, Empire State Plaza
 Albany, NY 12242

CONTRACT NO. _____
 (to be completed by agency)

Contractor's Name Berzi Bros., Inc. - DBA Berzi Foodservice

NOTE: This Bid Proposal Form must be completed and signed and submitted with (1) Original.

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region D – for the Counties of Broome, Chemung, Chenango, Cortland, Delaware, Otsego, Schuyler, Tioga, and Tompkins in accordance with the specifications in IFB No. 2657 for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (see Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases /Month</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
A1) 1 to 99	2,800	X	\$ <u>9.00</u> /case	X	10	= \$ <u>252,000.00</u>
A2) 100+	2,900	X	\$ <u>7.00</u> /case	X	10	= \$ <u>203,000.00</u>

Total est. # of cases /mo = 5,700

A3) SUBTOTAL of A1 through A2 = \$ 455,000.00

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - See Section 4.4 - Price)

B1) Estimated 100 cases /mo (x) \$ 2.00 /case = \$ 200.00/mo (x) 2 months

B2) SUBTOTAL of B1 = \$ 400.00

GRAND TOTAL ANNUAL BID (A3 + B2) = \$ 455,400.00

Prompt Payment discount, if offered: 0 % / if paid within 0 days

11/1/22
 DATE

[Signature]
 SIGNATURE
Kelly Lewis Director of Sales Analytics
 PRINT NAME / TITLE

* See Section 4.4 - Price
 ** Estimates are for bid evaluation purposes only.
 *** The food distribution program is based on 10 months per year.

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 32nd FL - Corning Tower, Empire State Plaza
 Albany, NY 12242

CONTRACT NO. _____
 (to be completed by agency)

Contractor's Name J&L ICE STORAGE, INC.

NOTE: This Bid Proposal Form must be completed and signed and submitted with (1) Original.

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region D - for the Counties of Broome, Chemung, Chenango, Cortland, Delaware, Otsego, Schuyler, Tioga, and Tompkins in accordance with the specifications in IFB No. 2657 for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (see Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases /Month</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
A1) 1 to 99	2,800	X	\$ <u>7.25</u> /case	X	10	= \$ <u>203,000</u>
A2) 100+	2,900	X	\$ <u>7.00</u> /case	X	10	= \$ <u>203,000</u>

Total est. # of cases /mo = 5,700

A3) SUBTOTAL of A1 through A2 = \$ 406,000.00

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - See Section 4.4 - Price)

B1) Estimated 100 cases /mo (x) \$ Ø /case = \$ Ø /mo (x) 2 months

B2) SUBTOTAL of B1 = \$ Ø

GRAND TOTAL ANNUAL BID (A3 + B2) = \$ 406,000

Prompt Payment discount, if offered: _____ % / if paid within _____ days

10-28-22
 DATE

Joseph A Ludwig III
 SIGNATURE
Joseph A Ludwig III
 PRINT NAME / TITLE

* See Section 4.4 - Price
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 *** The food distribution program is based on 10 months per year.

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NYS Office of General Services
 Financial Administration
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 Albany, NY 12242

CONTRACT NO. _____
 (to be completed by agency)

Contractor's Name Willow Run Foods Inc.

NOTE: This Bid Proposal Form must be completed and signed and submitted with (1) Original.

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region D – for the Counties of Broome, Chemung, Chenango, Cortland, Delaware, Otsego, Schuyler, Tioga, and Tompkins in accordance with the specifications in IFB No. 2657 for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (see Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases</u> <u>/Month</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
A1) 1 to 99	2,800	X	\$ <u>7.54</u> /case	X	10	= \$ <u>211,120</u>
A2) 100+	2,900	X	\$ <u>7.54</u> /case	X	10	= \$ <u>218,660</u>

Total est. # of cases /mo = 5,700

A3) SUBTOTAL of A1 through A2 = \$ 429,780

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - See Section 4.4 - Price)

B1) Estimated 100 cases /mo (x) \$ 2.00 /case = \$ 200.00 /mo (x) 2 months

B2) SUBTOTAL of B1 = \$ 400.00

GRAND TOTAL ANNUAL BID (A3 + B2) = \$ 430,180

Prompt Payment discount, if offered: 2 % / if paid within 10 days

10/18/2022
 DATE

OWEN E. FITZGERALD
 SIGNATURE
OWEN E. FITZGERALD Dir. of Sales & Bus Dev
 PRINT NAME / TITLE

* See Section 4.4 - Price
 ** Estimates are for bid evaluation purposes only.
 *** The food distribution program is based on 10 months per year.