

## Bid Opening Results For:

BID NUMBER	23248
BID OPENING	7/29/2021 11:00:00 AM
GROUP NUMBER	01800
CONTACT PERSON	Brandy Alden
TELEPHONE	(518) 408-1140

### DESCRIPTION

Road Salt, Treated Salt, & Emergency Standby Road Salt  
(Statewide)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

**MWBE**

Lori Broadhead  
Ashley Pallone  
Alice Roberson  
Tryphina Ramsey

**Insurance**

Robert Hall, robert.hall@ogs.ny.gov  
Peggy Beattie, peggy.beattie@ogs.ny.gov  
Leighann Brown, leighann.brown@ogs.ny.gov

**SDVOB**

Anthony Tomaselli  
Daniel Daley  
veteransdevelopment@ogs.ny.gov

OGS Procurement Services  
Bid List Summary

List of Bidders for Group: 01800 - Road Salt, Treated & Emergency Stand by Road Salt (Statewide)

Bid Number : IFB 23248

Team #:

Bids Were Opened: July 29, 2021

Time : 11:00:00 AM

Bid Room Facilitator: Daniel Rice

Visitors: Jennifer Kuhn - OGS

Jose DeAndres - OGS

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BIDDERS

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American Rock Salt Co., LLC	5520 Route 63	Mt. Morris	NY	14510
	161516458	jamie.mcclain@americanrocksalt.com		
Apalachee, LLC	1423 Highland Ave	Rochester	NY	14620
	472089879	sales@apalacheeSalt.com		
Atlantic Salt, Inc.	134 Middle Street	Lowell	MA	01852
	132914699	info@atlanticsalt.com		
Cargill, Incorporated- Salt, Road Safety	24950 Country Club Blvd., Suite 450	North Olmsted	OH	44070
	410177680	Salt_CustomerCareRoadSafety@Cargill.com		
Compass Minerals America Inc.	9900 W. 109th St.	Overland Park	KS	66210
	481047632	highwaygroup@compassminerals.com		
Grace Industries LLC	336 South Service Road	Melville	NY	11747
	208054737	bidssupport@hauglandllc.com		
Morton Salt, Inc.	444 West Lake street, Suite 3000	Chicago	IL	60606
	273146174	bids@mortonsalt.com		

Number of Bids Received: 7