

# Bid Opening Results For:

BID NUMBER

23241

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BID OPENING

6/17/2021 11:00:00 AM

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GROUP NUMBER

10201

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CONTACT PERSON

Vivian Basile

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TELEPHONE

(518) 474-0912

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## DESCRIPTION

Pharmaceuticals  
(Individual Prescriptions)  
(Statewide and Regional)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

### MWBE

Lori Broadhead  
Ashley Pallone  
Alice Roberson  
Tryphina Ramsey  
MWBE@ogs.ny.gov

### Insurance

Robert Hall, robert.hall@ogs.ny.gov  
Peggy Beattie, peggy.beattie@ogs.ny.gov  
Leighann Brown, leighann.brown@ogs.ny.gov

### SDVOB

Anthony Tomaselli  
Daniel Daley  
veteransdevelopment@ogs.ny.gov

**PROCUREMENT SERVICES GROUP  
BID LIST SUMMARY**

List of Bidders For Group: **10201 - Pharmaceuticals (Individual Prescriptions), (Statewide & Regional)**

**Bid Number: IFB 23241**

**Team #: 02**

**Bids Were Opened: June 17, 2021**

**Time: 11:00:00 AM**

**Bid Room Facilitator: Beverly Moore**

**Visitors: Jennifer Prusinowski - OGS - On Site  
Julie Carlson - OGS - On Site  
Ning Bin (Theresa) Kuo - OGS - Remote Access  
Vivian Basile - OGS - Remote Access  
Sara Welsh - OGS - Remote Access  
Terri Allen - OGS - Remote Access**

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**BIDDERS**

Community Care Rx Inc. DBA: Community Care Rx 274038509	86 FRONT STREET	HEMPSTEAD NY 11550 <a href="mailto:nicholas@commcarex.com">nicholas@commcarex.com</a>
Dutchess Chemists Inc. DBA: McCarthy's Pharmacy 020732821	6032 RT 82	STANFORDVILLE NY 12581 <a href="mailto:mccarthyrx@mccarthyrx.com">mccarthyrx@mccarthyrx.com</a>
Great Neck Chemists Inc of NY DBA: Precision LTC Pharmacy 112880441	69 ALLEN BLVD	FARMINGDALE NY 11735 <a href="mailto:ijspaulding@precisionltc.com">ijspaulding@precisionltc.com</a>
HealthDirect Institutional Pharmacy Services, Inc. 262269880	29 EAST MAIN STREET	GOUVERNEUR NY 13642 <a href="mailto:brianscott@hdrxservices.com">brianscott@hdrxservices.com</a>
Imperial Pharmacy Inc. 800923131	3050 CORLEAR AVE.	BRONX NY 10463 <a href="mailto:Gilles@imperialpharmacy.net">Gilles@imperialpharmacy.net</a>
Marley Drug, Inc. DBA: Marley Drug, Inc. 010602476	5008 PETERS CREEK PKWY	WINSTON - SALEM NC 27127 <a href="mailto:info@marleydrug.com">info@marleydrug.com</a>
Medford Chemists Inc. 112111713	2608 ROUTE 112	MEDFORD NY 11763 <a href="mailto:ckoller@medfordchemists.com">ckoller@medfordchemists.com</a>
Parkview Health Services, LLC 472285530	1770 COLVIN BLVD	BUFFALO NY 14223-1166 <a href="mailto:poleary@parkviewhs.com">poleary@parkviewhs.com</a>
Patient's Pharmacy, Inc. 260196569	320 NORTH MAIN ST.	JAMESTOWN NY 14701 <a href="mailto:dmathews@ptsrx.com">dmathews@ptsrx.com</a>

List of Bidders For Group: 10201 - Pharmaceuticals (Individual Prescriptions), (Statewide & Regional)

Bid Number: IFB 23241

**BIDDERS (cont'd)**

Pharmacy Associates of Glens Falls, 14 COMMERCE DRIVE BALLSTON SPA NY 12020  
LLC  
DBA: Omnicare of Ballston Spa [scott.nokes@omnicare.com](mailto:scott.nokes@omnicare.com)  
141554120

Pharmacy Corporation of America 805 NORTH WHITTINGTON PARKWAY LOUISVILLE KY 40222  
DBA: PharMerica [patricia.schuermann@pharmerica.com](mailto:patricia.schuermann@pharmerica.com)  
953849613

Tap Rx, LLC 111 EXECUTIVE BLVD FARMINGDALE NY 11735  
DBA: ProCare LTC [pmeyeroff@procareltc.com](mailto:pmeyeroff@procareltc.com)  
205807664

Upstate Pharmacy Ltd. 1900 N. AMERICA Dr. WEST SENECA NY 14224  
[tedk@upstatepharmacy.com](mailto:tedk@upstatepharmacy.com)  
161544029

**Number of Bids Received: 13**

**Bid Tabulation**

**INVITATION FOR BIDS NUMBER:** 23241

**TITLE:** Group 10201 – PHARMACEUTICALS (Individual Prescriptions), (Statewide and Regional)

**BID DUE DATE:** 06/17/2021

**TIME:** 11:00A.M. EST

**Region 1 - Allegany, Cattaraugus, Chautauqua, Chemung, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Schuyler, Seneca, Steuben, Wayne, Wyoming, Yates**

Ranking	Vendor	Grand total of Bid Received
1	Upstate Pharmacy Ltd	\$34,574,400.00
2	Tap Rx, LLC d/b/a ProCare LTC	\$39,560,250.00
3	Community Care Rx Inc. d/b/a Community Care Rx	\$39,644,325.00
4	HealthDirect Institutional Pharmacy Services, Inc.	\$39,831,825.00
5	Parkview Health Services, LLC	\$39,978,700.00
6	Pharmacy Associates of Glens Falls, LLC d/b/a Omnicare of Ballston Spa	\$41,229,878.00
7	Marley Drug, Inc.	\$41,604,175.00
8	Patients Pharmacy, Inc.	\$45,033,200.00

**Region 2 - Broome, Cayuga, Chenango, Cortland, Delaware, Fulton, Hamilton, Herkimer, Jefferson, Lewis, Madison, Montgomery, Oneida, Onondaga, Oswego, Otsego, St. Lawrence, Schoharie, Tioga, Tompkins**

Ranking	Vendor	Grand total of Bid Received
1	Tap Rx, LLC D/B/A ProCare LTC	\$39,560,250.00
2	Community Care Rx Inc. d/b/a/ Community Care Rx	\$39,644,325.00
3	HealthDirect Institutional Pharmacy Services, Inc.	\$39,831,825.00
4	Pharmacy Associates of Glens Falls, LLC d/b/a Omnicare of Ballston Spa	\$41,229,878.00
5	Marley Drug, Inc.	\$41,604,175.00

**Region 3 - Albany, Clinton, Columbia, Essex, Franklin, Greene, Rensselaer, Saratoga, Schenectady, Warren, Washington**

Ranking	Vendor	Grand total of Bid Received
1	Community Care Rx Inc. d/b/a Community Care Rx	\$39,644,325.00
2	HealthDirect Institutional Pharmacy Services, Inc.	\$39,831,825.00

3	Pharmacy Associates of Glens Falls, LLC d/b/a/ Omnicare of Ballston Spa	\$41,229,878.00
4	Marley Drug, Inc.	\$41,604,175.00

**Region 4 - Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster, Westchester**

Ranking	Vendor	Grand total of Bid Received
1	Dutchess Chemists d/b/a McCarthy's Pharmacy	\$37,573,427.50
2	Tap Rx, LLC D/B/A ProCare LTC	\$39,560,250.00
3	Community Care Rx Inc. d/b/a Community Care Rx	\$39,644,325.00
4	HealthDirect Institutional Pharmacy Services, Inc.	\$39,831,825.00
5	Pharmacy Associates of Glens Falls, LLC d/b/a Omnicare of Ballston Spa	\$41,229,878.00
6	Marley Drug, Inc.	\$41,604,175.00
7	Medford Chemists Inc.	\$42,144,830.00
8	Great Neck Chemists Inc of NY d/b/a Precision LTC Pharmacy	\$50,497,300.00

**Region 5 -Statewide - All Counties (Statewide)**

Ranking	Vendor	Grand total of Bid Received
1	Pharmacy Corporation of America dba PharMerica	\$152,369,000.00
2	Community Care Rx Inc. d/b/a Community Care Rx	\$158,577,300.00
3	HealthDirect Institutional Pharmacy Services, Inc.	\$159,327,300.00
4	Parkview Health Services, LLC	\$159,914,800.00
5	Pharmacy Associates of Glens Falls, LLC d/b/a Omnicare of Ballston Spa	\$164,919,512.00
6	Marley Drug, Inc.	\$166,416,700.00
7	Imperial Pharmacy, Inc.	\$172,838,600.00

**These results are unofficial. Bid tabulation is for informational purposes only. Contract award is still pending OGS's evaluation of the bids.**