

# Bid Opening Results For:

BID NUMBER	23239
BID OPENING	6/10/2021 11:00:00 AM
GROUP NUMBER	01600
CONTACT PERSON	Sarah Crossman
TELEPHONE	(518) 473-9440

## DESCRIPTION

Milk, Fluid  
(Statewide)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

### MWBE

Lori Broadhead  
Ashley Pallone  
Alice Roberson  
Tryphina Ramsey  
MWBE@ogs.ny.gov

### Insurance

Robert Hall, robert.hall@ogs.ny.gov  
Peggy Beattie, peggy.beattie@ogs.ny.gov  
Leighann Brown, leighann.brown@ogs.ny.gov

### SDVOB

Anthony Tomaselli  
Daniel Daley  
veteransdevelopment@ogs.ny.gov

**PROCUREMENT SERVICES GROUP  
BID LIST SUMMARY**

List of Bidders For Group: 01600 - Milk, Fluid (Statewide)

Bid Number: IFB 23239

Team #: 02

Bids Were Opened: June 10, 2021

Time: 11:00:00 AM

Bid Room Facilitator: Beverly Moore

Visitors: Jennifer Prusinowski - OGS

Sara Welsh - OGS

Julie Carlson - OGS

Sarah Crossman - OGS

Vivian Basile - OGS

Terri Allen - OGS

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**BIDDERS**

Bartlett Dairy Inc. 113024832	90-04 161 Street	Jamaica NY USA 11432 <a href="mailto:mmalave@bartlettny.com">mmalave@bartlettny.com</a>
Cream-O-Land Dairies, LLC 223629742	529 Cedar Lane	Florence NJ USA 08518 <a href="mailto:Dianevandoren@creamoland.com">Dianevandoren@creamoland.com</a>
Derle Farms, Inc. 111743605	15 Grumman Road W	Bethpage NY USA 11714 <a href="mailto:JValentine@Derle.com">JValentine@Derle.com</a>
Hudson Valley Fresh Dairy, LLC 461053272	P. O. Box 1018	Poughkeepsie NY USA 12602 <a href="mailto:ron@hudsonvalleyfresh.com">ron@hudsonvalleyfresh.com</a>
Upstate Niagara Cooperative, Inc. 160845625	25 Anderson Road	Buffalo NY USA 14225 <a href="mailto:rholz@upstateniagara.com">rholz@upstateniagara.com</a>

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**Number of Bids Received: 5**

## Bid Tabulation

**INVITATION FOR BID NUMBER:** 23239

**TITLE:** Group 01600 – Milk, Fluid (Statewide)

**BID DUE DATE:** 06/10/2021

**TIME:** 11:00 A.M. EST

### Region 1 – Richmond (Staten Island)

Ranking	Vendor	Grand total of Bid Received
1	Cream-O-Land Dairies, LLC	\$65,728.1808
2	Derle Farms, Inc.	\$114,026.7789

### Region 2 – Kings (Brooklyn)

Ranking	Vendor	Grand total of Bid Received
1	Cream-O-Land Dairies, LLC	\$49,172.0444
2	Derle Farms, Inc.	\$83,995.3072

### Region 3 – Queens

Ranking	Vendor	Grand total of Bid Received
1	Cream-O-Land Dairies, LLC	\$120,588.4325
2	Derle Farms, Inc.	\$209,463.6152

### Region 4 – Suffolk

Ranking	Vendor	Grand total of Bid Received
1	Cream-O-Land Dairies, LLC	\$2,046,456.5679
2	Derle Farms, Inc.	\$3,242,288.7224

### Region 5 – Nassau

Ranking	Vendor	Grand total of Bid Received
1	Cream-O-Land Dairies, LLC	\$807,406.6323

### Region 6 – Bronx, New York (Manhattan)

Ranking	Vendor	Grand total of Bid Received
1	Cream-O-Land Dairies, LLC	\$147,098.1428
2	Derle Farms, Inc.	\$257,846.7752

### Region 7 - Rockland, Westchester

Ranking	Vendor	Grand total of Bid Received
1	Cream-O-Land Dairies, LLC	\$1,131,379.0086

### Region 8 - Orange, Putnam

Ranking	Vendor	Grand total of Bid Received
1	Cream-O-Land Dairies, LLC	\$206,016.8906
2	Hudson Valley Fresh Dairy, LLC	\$278,146.9400

**Region 9 - Dutchess, Sullivan, Ulster**

<b>Ranking</b>	<b>Vendor</b>	<b>Grand total of Bid Received</b>
1	Hudson Valley Fresh Dairy, LLC	\$869,447.1200

**Region 10 - Albany, Columbia, Greene, Rensselaer, Saratoga, Schenectady, Warren, Washington**

<b>Ranking</b>	<b>Vendor</b>	<b>Grand total of Bid Received</b>
1	Upstate Niagara Cooperative, Inc.	\$618,320.1010

**Region 11 - Clinton, Franklin, Essex, Hamilton – NO BID RECEIVED**

**Region 12 - Jefferson, Lewis, St. Lawrence**

<b>Ranking</b>	<b>Vendor</b>	<b>Grand total of Bid Received</b>
1	Upstate Niagara Cooperative, Inc.	\$291,688.6200

**Region 13 - Fulton, Herkimer, Montgomery, Oneida, Otsego, Schoharie**

<b>Ranking</b>	<b>Vendor</b>	<b>Grand total of Bid Received</b>
1	Upstate Niagara Cooperative, Inc.	\$1,514,747.7160

**Region 14 - Broome, Chenango, Cortland, Delaware – NO BID RECEIVED**

**Region 15 - Cayuga, Madison, Onondaga, Oswego**

<b>Ranking</b>	<b>Vendor</b>	<b>Grand total of Bid Received</b>
1	Upstate Niagara Cooperative, Inc.	\$440,035.2570

**Region 16 - Chemung, Schuyler, Steuben, Tioga, Tompkins**

<b>Ranking</b>	<b>Vendor</b>	<b>Grand total of Bid Received</b>
1	Upstate Niagara Cooperative, Inc.	\$254,164.5000

**Region 17 - Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming, Yates**

<b>Ranking</b>	<b>Vendor</b>	<b>Grand total of Bid Received</b>
1	Upstate Niagara Cooperative, Inc.	\$2,138,308.1145

**Region 18 - Allegany, Cattaraugus, Chautauqua, Erie, Niagara**

<b>Ranking</b>	<b>Vendor</b>	<b>Grand total of Bid Received</b>
1	Upstate Niagara Cooperative, Inc.	\$1,130,493.1740

**These results are unofficial. Bid tabulation is for informational purposes only.  
Contract award is still pending OGS's evaluation of the bids.**