

**New York State Minority and Women-Owned Business Enterprise (MWBE) Program  
Approved Utilization Plans: Fiscal Year 2020/2021**

**Agency Name:** Office of General Services

**Date:** 1/15/2021

**Agency Contact:**

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**(1) Description of Contract Scope Includes:**  
 Construction  
 Non Construction  
 Services  
 Services

**(2) Description of Approved Waiver Includes:**  
 Lack of MWBE firms available  
 MWBE firms were non responsive to solicitations  
 Insufficient subcontracting opportunities  
 Specialized work/knowledge/equipment required  
 Location impacted availability  
 MWBE firms responded to solicitation but declined to bid  
 Change in budget and/or project phasing limited the scope for subcontracting  
 Change in timeline affected MWBE utilization and availability  
 MWBE bid(s) were too high compared to non-MWBE  
 No MWBE waiver requested  
 Other

Contract Number	Prime Contractor Name	Contract Term Dates	Contract Amount	(1) Description of Contract Scope	MWBE Certified Subcontractor Name	(1) Description of Subcontract Scope	(2) Description of Approved Waiver
PN205AI	NYS Technology Enterprise Corp.	9/1/2020 - 4/21/2022	\$356,799.25	Services	SVAM International Documentation Strategies Genesys Consulting Services Total Quality Associates	Services Services Services Services	No MWBE waiver requested
PN69178	NYS Technology Enterprise Corp.	9/12/2020 - 9/12/2025	\$132,000,000.00	Services	Genesys Consulting Services MVP Consulting Plus Inc.	Services Services	No MWBE waiver requested
PT68803	Graybar Electric Company, Inc.	9/29/2020 - 8/26/2024	\$1,000,000.00	Services	Professional Tradesmen, Inc. Right Price Companies Inc	Services Services	No MWBE waiver requested
PM69215	Plantronics, Inc.	11/18/2020 - 11/29/2020	\$31,250,000.00	Services	Corporate Computer Solutions, Inc. DiRAD Technologies	Services Services	No MWBE waiver requested
PT66949	Nfrastructure Technologies, LLC	1/6/2017-8/26/2019	\$5,859,000	Services	Waiver Granted 6/23/2020		Specialized work/knowledge/equipment required
PT67042	Energy Management Technologies, LLC	12/30/2015 - 8/26/2020	\$400,000.00	Services	Waiver Granted 7/1/2020		Specialized work/knowledge/equipment required
PT66773	L-TRON Corporation	6/1/2016 - 8/26/2020	\$3,500,000.00	Services	Waiver Granted 9/2/2020		MWBE firms were non responsive to solicitations
PT67069	United Radio Inc	6/15/2016 - 8/26/2020	\$400,000.00	Services	Waiver Granted 9/2/2020		Specialized work/knowledge/equipment required
PT67040	Eastern Communications LTD.	1/6/2017 - 8/26/2019	\$3,547,000.00	Services	Waiver Granted 11/2/2020		Other: Auth. Users elected to purchase direct from Prime
PT67038	Davis-Ulmer Sprinkler Co Inc	12/29/2015 - 8/26/2020	\$400,000.00	Services	Waiver Granted 12/1/2020		Insufficient subcontracting opportunities
PT67059	Philip M Casciano Assoc. Inc.	1/4/2016 - 8/26/2019	\$11,230,000.00	Services	Waiver Granted 12/16/2020		Insufficient subcontracting opportunities
PT66920	Great Lakes Building Systems	12/30/2015 - 8/26/2019	\$696,001.00	Services	Waiver Granted 12/16/2020		Specialized work/knowledge/equipment required
PT66926	Suffolk Lock & Security Professionals Inc.	3/8/2016 - 8/26/2020	\$971,000.00	Services	Waiver Granted 12/16/2020		Insufficient subcontracting opportunities