

New York State Minority and Women-Owned Business Enterprise (MWBE) Program
Approved Utilization Plans: Fiscal Year 2020/2021

Agency Name: Office of General Commodities

Date: 1/15/2021

Agency Contact:

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(1) Description of Contract Scope Includes:
 Construction
 Non Construction
 Commodities
 Commodities

(2) Description of Approved Waiver Includes:
 Lack of MWBE firms available
 MWBE firms were non responsive to solicitations
 Insufficient subcontracting opportunities
 Specialized work/knowledge/equipment required
 Location impacted availability
 MWBE firms responded to solicitation but declined to bid
 Change in budget and/or project phasing limited the scope for subcontracting
 Change in timeline affected MWBE utilization and availability
 MWBE bid(s) were too high compared to non-MWBE
 No MWBE waiver requested
 Other

Contract Number	Prime Contractor Name	Contract Term Dates	Contract Amount	(1) Description of Contract Scope	MWBE Certified Subcontractor Name	(1) Description of Subcontract Scope	(2) Description of Approved Waiver
PC69056	Lane Enterprises Inc	4/1/2020 - 3/31/2025	\$100,000	Commodities	Pavillion Southern Tier Supply Lindon Supply/Lindon Group	Commodities Commodities Commodities	No MWBE waiver requested
PC69053	Advanced Drainage Systems Inc	4/1/2020 - 3/31/2025	\$9,500,000	Commodities	Steel Sales, Inc. Karen M. Hudson Country Line Electrical Distributors, Inc.	Commodities Commodities Commodities	No MWBE waiver requested
PC69054	Contech Construction Products, Inc.	4/1/2020 - 3/31/2025	\$4,000,000	Commodities	Steel Sales, Inc. MS Unlimited	Commodities Commodities	No MWBE waiver requested
PC69055	ISCO Industries, LLC	4/1/2020 - 3/31/2025	\$2,000,000	Commodities	Pavillion Drainage	Commodities	No MWBE waiver requested
PC69053	Advanced Drainage Systems, Inc.	4/1/2020 - 3/31/2025	\$9,500,000.00	Commodities	Steel Sales, Inc. Karen M. Hudson Country Line Electrical Distributors, Inc.	Commodities Commodities Commodities	No MWBE waiver requested
PC69054	Contech Construction Products, Inc.	4/1/2020 - 3/31/2025	\$4,000,000.00	Commodities	Steel Sales, Inc. MS Unlimited	Commodities Commodities	No MWBE waiver requested
PC69055	ISCO Industries, LLC.	4/1/2020 - 3/31/2025	\$2,000,000.00	Commodities	Pavillion Drainage	Commodities	No MWBE waiver requested
PC69056	Lane Enterprises, Inc.	4/1/2020 - 3/31/2025	\$100,000.00	Commodities	Pavillion Drainage Southern Tier Supply Lindon Supply/Lindon Group	Commodities Commodities Commodities	No MWBE waiver requested
C004157	Custom Printers of Guilderland, Inc.	5/29/2020 - 5/28/2025	\$131,937.00	Commodities	Sharda Paper	Commodities	No MWBE waiver requested
PC69021	Galls, LLC	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	A&P Master Images	Commodities	No MWBE waiver requested
PC69031	Securewatch 24 LLC	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Island Computer Products, Inc. ASA Cabling Systems, Inc.	Commodities Commodities	No MWBE waiver requested
PC69006	AAA Emergency Supply	6/1/2020 - 5/31/2025	\$10,000,000.00	Commodities	CG Industrial Safety	Commodities	No MWBE waiver requested
PC69008	All Safe Industries Inc,	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	CG Industrial Safety	Commodities	No MWBE waiver requested
PC69010	Aramsco, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	CG Industrial Safety Martinez Associates, Inc.	Commodities Commodities	No MWBE waiver requested

PC69013	Better Power, Inc.	6/1/2020 - 5/31/2025	\$10,000,000.00	Commodities	Tony Baird Electronics, Inc.	Commodities	No MWBE waiver requested
PC69016	Coastal Fire Systems, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Danlee Medical Supplies Cen-Med Enterprises	Commodities Commodities	No MWBE waiver requested
PC69017	Common Cents EMS Supply	6/1/2020 - 5/31/2025	\$7,500,000.00	Commodities	CARA Medical	Commodities	No MWBE waiver requested
PC69018	Dival Safety Equipment	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	AAA OSHA Training & Safety Consultants Simco Supply	Commodities Commodities	No MWBE waiver requested
PC69020	Federal Resources Supply Company	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Evac Systems JHP Industrial Supply Company, Inc.	Commodities Commodities	No MWBE waiver requested
PC69022	Hi-Tech Fire & Safety, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Hi Tech Fire & Safety, Inc.	Commodities	No MWBE waiver requested
PC69023	Laerdal Medical Corp	6/1/2020 - 5/31/2025	\$10,000,000.00	Commodities	Emergency Skills, Inc.	Commodities	No MWBE waiver requested
PC69026	Municipal Emergency Commodities	6/1/2020 - 5/31/2025	\$10,000,000.00	Commodities		Commodities	No MWBE waiver requested
PC69030	Safeware, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Ace Tool Repair Snappy Solutions	Commodities Commodities	No MWBE waiver requested
PC69034	South Shore Fire & Safety Equipment Distributors	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Active Systems Gab Co Safety Equipment & Supplies	Commodities Commodities	No MWBE waiver requested
PC69035	SRT Supply, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	JHP Industrial Supply Company, Inc. Active Systems	Commodities Commodities	No MWBE waiver requested
PC69037	Strack, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	JHP Industrial Supply Company, Inc. Active Systems	Commodities Commodities	No MWBE waiver requested
PC69038	Strategic Safety Dynamics LLC	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Ace Tool	Commodities	No MWBE waiver requested
PC69039	Tactical & Survival Spec.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Industrial Strength Industries, LLC	Commodities	No MWBE waiver requested
PC69040	Tava Products Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Supreme Safety, Inc. Connetquote West, Inc.	Commodities Commodities	No MWBE waiver requested
PC69044	United Uniform Distribution LLC	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Foxy Delivery Service, Inc. Proftech, LLC	Commodities Commodities	No MWBE waiver requested
PC69011	Atlantic Diving Supply Inc	6/1/2020 - 5/31/2025	\$7,500,000.00	Construction	Enterprise Risk Management, Inc. RL Controls, LLC	Construction Construction	No MWBE waiver requested
PC69044	United Uniform Distribution LLC	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Foxy Delivery Service, Inc. Proftech, LLC	Commodities Commodities	No MWBE waiver requested
PC69040	Tava Products Inc	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Supreme Safety Inc. ConnetQuote West Inc.	Commodities Commodities	No MWBE waiver requested
PC69013	Better Power, Inc.	6/1/2020 - 5/31/2025	\$10,000,000	Commodities	Tony Baird Electronics, Inc.	Commodities	No MWBE waiver requested
PC69023	Laerdal Medical Corp	6/1/2020 - 5/31/2025	\$10,000,000	Commodities	Emergency Skills Inc.	Commodities	No MWBE waiver requested
PC69035	SRT Supply, Inc.	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	JHP Industrial Supply Company, Inc. Activ Systems, Inc.	Commodities	No MWBE waiver requested
PC69018	Dival Safety Equipment	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	AAA OSHA Training & Safety Consultants Simco Supply LLC	Commodities Commodities	No MWBE waiver requested
PC69020	Federal Resources Supply Company	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Evac Systems	Commodities	No MWBE waiver requested

					JHP Industrial Supply Company, Inc.	Commodities	
PC69021	Galls, LLC	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	A&P Master Images	Commodities	No MWBE waiver requested
PC69008	All Safe Industries Inc	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	CG Industrial Safety	Commodities	No MWBE waiver requested
PC69017	Common Cents EMS Supply	6/1/2020 - 5/31/2025	\$7,500,000	Commodities	CARA Medical	Commodities	No MWBE waiver requested
PC69037	Strack, Inc.	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	JHP Industrial Supply Company, Inc. Activ Systems, Inc.	Commodities Commodities	No MWBE waiver requested
PC69039	Tactical & Survival Specialties, Inc.	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Industrial Strength Industries, LLC	Commodities	No MWBE waiver requested
PC69030	Safeware Inc	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Ace Tool Repair Inc Snappy Solutions	Commodities Commodities	No MWBE waiver requested
PC69038	Strategic Safety Dynamics LLC	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Ace Tool Pequa Inc.	Commodities Commodities	No MWBE waiver requested
PC69006	AAA Emergency Supply	6/1/2020 - 5/31/2025	\$10,000,000	Commodities	CG Industrial Safety	Commodities	No MWBE waiver requested
PC69031	SecureWatch 24 LLC	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Island Computer Products, Inc. ASA Cabling Systems, Inc.	Commodities Commodities	No MWBE waiver requested
PC69010	Aramsco, Inc.	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Martinez Associates, Inc. CG Industrial Supply	Commodities Commodities	No MWBE waiver requested
PC69034	South Shore Fire & Safety Equipment Distributors	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Active Systems Gab Co Safety Equipment and Supplies	Commodities Commodities	No MWBE waiver requested
PC69016	Coastal Fire Systems, Inc.	6/1/2020 - 5/31/2025	\$2,500,000	Commodities	Danlee Medical Supplies Cen-Med Enterprises	Commodities Commodities	No MWBE waiver requested
PC69011	Atlantic Diving Supply Inc	6/1/2020 - 5/31/2025	\$7,500,000	Commodities	ERM Protect Cybersecurity Solutions RL Controls	Commodities Commodities	No MWBE waiver requested
PC68990	Next Gen Supply Group Inc.	7/13/2020 - 3/15/2022	\$809,000	Commodities	Beyond Green ePaul Dynamics	Commodities Commodities	No MWBE waiver requested
PC68990	Next Gen Supply Group Inc.	7/13/2020 - 3/15/2022	\$809,000.00	Commodities	Beyond Green Building Commodities Inc ePaul Dynamics, Inc.	Commodities Commodities	No MWBE waiver requested
PC69205	American Rock Salt Co LLC	9/15/2020 - 9/30/2022	\$100,000	Commodities	PDS Construction, Inc.	Commodities	No MWBE waiver requested
PC69182	American Rock Salt Co., LLC	9/18/2020 - 8/31/2021	\$10,098,172.81	Commodities	PDS Construction	Commodities	No MWBE waiver requested
PC69183	Apalachee, LLC	9/18/2020 - 8/31/2021	\$3,682,496.02	Commodities	MJD Enterprises GPM Realty Group, LLC M&C Venture Group, LLC Apollo Trucking C L A & Son Trucking, Inc. Venture Brokerage, LLC Constantine Construction K&D Industries of NY, LLC PDS Construction	Commodities Commodities Commodities Commodities Commodities Commodities Commodities Commodities Commodities	No MWBE waiver requested
PC69184	Atlantic Salt, Inc.	9/18/2020 - 8/31/2021	\$42,751,336.46	Commodities	Sun Star Industries Corp. River Transportation Service, Inc.	Commodities Commodities	No MWBE waiver requested
PC69188	Morton Salt, Inc.	9/18/2020 - 8/31/2021	\$133,287.98	Commodities	MJD & Associates, Inc.	Commodities	No MWBE waiver requested
PC69183	Apalachee LLC	9/18/2020 - 8/31/2021	\$3,682,496.02	Commodities	MJD Enterprises	Commodities	No MWBE waiver requested

					GPM Realty Group, LLC	Commodities	
					M&C Venture Group, LLC	Commodities	
					Apollo Trucking	Commodities	
					CLA & Son Trucking Inc	Commodities	
					Venture Brokerage, LLC	Commodities	
					Constantine Construction	Commodities	
					K&D Industries of NY, LLC	Commodities	
					PDS Construction	Commodities	
					Uprising Trucking	Commodities	
					Leitz Trucking	Commodities	
PC39188	Morton Salt Inc	9/18/2020 - 8/31/2021	\$133,287.98	Commodities	MJD Associates, Inc.	Commodities	No MWBE waiver requested
PC69182	American Rock Salt Co LLC	9/18/2020 - 8/31/2021	\$10,098,172.81	Commodities	PDS Construction	Commodities	No MWBE waiver requested
PC69184	Atlantic Salt Inc	9/18/2020 - 8/31/2021	\$42,751,336.46	Commodities	Sun Star Industries Corp River Transportation Service Inc	Commodities Commodities	No MWBE waiver requested
PC69208	Dart Seasonal Products Inc.	10/9/2020 - 9/30/2022	\$240,000.00	Commodities	Rose Star Transportation	Commodities	No MWBE waiver requested
PC69209	Cargill, Inc.	10/9/2020 - 9/30/2022	\$100,000	Commodities	Riccelli Trucking, Inc. K&D Industries of NY LLC	Commodities Commodities	No MWBE waiver requested
PC69207	Cargill, Inc.	10/9/2020 - 9/30/2022	\$100,000	Commodities	Riccelli Trucking, Inc. K&D Industries of NY LLC	Commodities Commodities	No MWBE waiver requested
PC69210	Gorman Brothers Inc	10/9/2020 - 9/30/2022	\$350,000	Commodities	Genesee Bulk Transport, LLC	Commodities	No MWBE waiver requested
PC69213	Peckham Materials Corp	10/9/2020 - 9/30/2022	\$250,000	Commodities	MJB Enterprises LLC	Commodities	No MWBE waiver requested
PC69211	Innovative Municipal Products US Inc	10/9/2020 - 9/30/2022	\$2,600,000	Commodities	Genesee Bulk Transport LLC	Commodities	No MWBE waiver requested
PC69212	Morton Salt Inc	10/9/2020 - 9/30/2022	\$100,000	Commodities	MJD & Associates, Inc.	Commodities	No MWBE waiver requested
PC69206	Apalachee LLC	10/9/2020 - 9/30/2022	\$700,000	Commodities	Apollo Trucking Inc. C.L.A. and Sons Trucking, Inc. Constantine Construction & Farm Inc. K&D Industries of NY, LLC M&C Venture Group, LLC MJD Enterprises, Inc. PDS Construction, Inc. Uprising Trucking Venture Brokerage LLC	Commodities Commodities Commodities Commodities Commodities Commodities Commodities Commodities Commodities	No MWBE waiver requested
PC69207	Cargill, Inc.	10/9/2020 - 9/30/2022	\$100,000	Commodities	K&D Industries of NY, LLC Riccelli Trucking Inc	Commodities Commodities	No MWBE waiver requested
PC69208	Dart Seasonal Products Inc.	10/9/2020 - 9/30/2022	\$240,000	Commodities	Rose Star Transportation, LLC	Commodities	No MWBE waiver requested
PC69209	Dynasty Chemical Corp.	10/9/2020 - 9/30/2022	\$250,000	Commodities	Rose Star Transportation, LLC	Commodities	No MWBE waiver requested
PC69210	Gorman Brothers Inc	10/9/2020 - 9/30/2022	\$350,000	Commodities	Genesee Bulk Transport, LLC	Commodities	No MWBE waiver requested
PC69211	Innovative Municipal Products US Inc	10/9/2020 - 9/30/2022	\$2,600,000	Commodities	Genesee Bulk Transport, LLC	Commodities	No MWBE waiver requested
PC69212	Morton Salt Inc.	10/9/2020 - 9/30/2022	\$100,000	Commodities	M.P. Hellwig Corp MJD Enterprises, Inc.	Commodities Commodities	No MWBE waiver requested
PC69213	Peckham Materials Corp	10/9/2020 - 9/30/2022	\$250,000	Commodities	MJD Enterprises, Inc.	Commodities	No MWBE waiver requested
PC69215	Plantronics, Inc.	11/18/2020 - 11/29/2022	\$31,250,000	Commodities	Corporate Computer Solutions, Inc. DiRAD Technologies	Commodities Commodities	No MWBE waiver requested

PC69220	Sprague Operating Resources LLC	11/27/2020 - 8/26/2021	\$200,000	Commodities	Carolyn's Transport	Commodities	No MWBE waiver requested
PC69218	Mirabito Energy Product	11/27/2020 - 8/26/2021	\$2,200,000	Commodities	Infinet Energy Corp	Commodities	No MWBE waiver requested
PC69217	Buell Fuels LLC	11/27/2020 - 8/26/2021	\$1,400,000	Commodities	Samson Fuel and Trucking	Commodities	No MWBE waiver requested
PC69022	Hi-Tech Fire & Safety, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Waiver Granted 7/1/2020		Insufficient subcontracting opportunities
PC67207	Five Star Equipment Inc.	10/23/2015 - 10/26/2020	\$1,000,000.00	Commodities	Waiver Granted 7/28/2020		MWBE firms were non responsive to solicitations
PC67246	Pasco Scientific	11/13/2015 - 11/12/2022	\$100,000.00	Commodities	Waiver Granted 12/3/2020		Specialized work/knowledge/equipment required
PC67248	Shimadzu Scientific Instruments, Inc.	11/13/2015 - 11/12/2022	\$3,213,000.00	Commodities	Waiver Granted 12/3/2020		Specialized work/knowledge/equipment required
PC67243	Hach Company	11/13/2015 - 11/12/2022	\$1,500,000.00	Commodities	Waiver Granted 12/16/2020		Insufficient subcontracting opportunities
PC67247	PerkinElmer Health Sciences, Inc.	11/13/2015 - 11/12/2022	\$30,000,000.00	Commodities	Waiver Granted 12/3/2020		Specialized work/knowledge/equipment required
PC67245	Markes International Inc	11/13/2015 - 11/12/2022	\$1,500,000.00	Commodities	Waiver Granted 12/16/2020		Insufficient subcontracting opportunities
PC67240	Agilent Technologies, Inc.	11/13/2015 - 11/12/2022	\$11,391,000.00	Commodities	Waiver Granted 12/16/2020		Specialized work/knowledge/equipment required
PC68213	NOCO Energy Corporation	8/31/2018 - 8/26/2021	\$5,916,681.00	Commodities	Waiver Granted 12/16/2020		Change in budget and/or project phasing limited the scope for subcontracting