



**ATTACHMENT 1 - BID PROPOSAL FORM**

NYS Office of General Services  
Financial Administration  
32nd FL - Corning Tower, Empire State Plaza  
Albany, NY 12242

CONTRACT NO. 2387  
(to be completed by agency)

Contractor's Name Big Apple Deli products, Inc

**NOTE: This Bid Proposal Form must be completed and signed and submitted with (1) Original.**

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region D - for the Counties of Broome, Chemung, Chenango, Cortland, Delaware, Otsego, Schuyler, Tioga, and Tompkins in accordance with the specifications in this IFB for the prices bid below:

**Item A: Cost per case for received, stored and delivered commodities (see Section 4.3 - Price):**

<u>*# of Cases</u>	<u>**Est. # of Cases</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
	<u>/Month</u>					
1) 1 to 99	1,200	X	\$ <u>4.50</u> /case	X	10	= \$ <u>54,000</u>
2) 100 to 199	1,900	X	\$ <u>4.00</u> /case	X	10	= \$ <u>76,000</u>
3) 200+ cases	1,500	X	\$ <u>3.80</u> /case	X	10	= \$ <u>57,000</u>

Total est. # of cases /mo = 4,600

A4) SUBTOTAL of A1 through A3 = \$ 187,000<sup>00</sup>

**Item B: Monthly Storage Cost per Case (for items exceeding 60 days - See Section 4.3 - Price)**

1) Estimated 100 cases / mo (x) \$ 1.00 /case = \$ 100 /mo (x) 2 months

B1) Total = \$ 200.00

GRAND TOTAL ANNUAL BID (A4+ B1) = \$ 187,200<sup>00</sup>

Prompt Payment discount, if offered: N/A % / if paid within N/A days

11/17/2020  
DATE

Stephen Capizzi  
SIGNATURE

Stephen Capizzi / vice President  
PRINT NAME / TITLE

\* See Section 4.3 - Price

\*\* Estimates are for bid evaluation purposes only.

\*\*\* The food distribution program is based on 10 months per year.

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CONTRACT NO. \_\_\_\_\_  
 (to be completed by agency)

Contractor's Name FreightWORLDLOGISTICS INC

**NOTE: This Bid Proposal Form must be completed and signed and submitted with (1) Original.**

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**Item A: Cost per case for received, stored and delivered commodities (see Section 4.3 - Price):**

<u>*# of Cases</u>	<u>**Est. #of Cases</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
	<u>/Month</u>					
1) 1 to 99	1,200	X	\$ <u>20</u> /case	X	10	= \$ <u>240000</u> -
2) 100 to 199	1,900	X	\$ <u>20</u> /case	X	10	= \$ <u>380000</u> -
3) 200+ cases	1,500	X	\$ <u>20</u> /case	X	10	= \$ <u>300000</u> -

Total est. # of cases /mo = 4,600

A4) SUBTOTAL of A1 through A3 = \$ 920000 -

**Item B: Monthly Storage Cost per Case (for items exceeding 60 days - See Section 4.3 - Price)**

1) Estimated 100 cases /mo (x) \$ 2 /case = \$ 200 /mo (x) 2 months

B1) Total = \$ 400 -

GRAND TOTAL ANNUAL BID (A4+B1) = \$ 920400 -

Prompt Payment discount, if offered: \_\_\_\_\_ % / if paid within \_\_\_\_\_ days

DATE 11/18/20

SIGNATURE

PRINT NAME / TITLE

Anthony Perisany  
 President

\* See Section 4.3 - Price  
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CONTRACT NO. \_\_\_\_\_  
 (to be completed by agency)

Contractor's Name WILLOW RUN FOODS, INC.

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**Item A: Cost per case for received, stored and delivered commodities (see Section 4.3 - Price):**

<u>*# of Cases</u>	<u>**Est. #of Cases</u>	<u>/Month</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
1) 1 to 99	1,200	X	\$ <u>6.80</u> /case	X	10	= \$ <u>81,600</u>	
2) 100 to 199	1,900	X	\$ <u>6.80</u> /case	X	10	= \$ <u>129,200</u>	
3) 200+ cases	1,500	X	\$ <u>6.80</u> /case	X	10	= \$ <u>102,000</u>	

Total est. # of cases /mo = 4,600

A4) SUBTOTAL of A1 through A3 = \$ 312,800

**Item B: Monthly Storage Cost per Case (for items exceeding 60 days - See Section 4.3 - Price)**

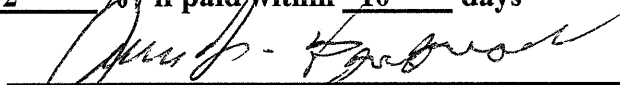
1) Estimated 100 cases / mo (x) \$ 2.00 /case = \$ 200.00 /mo (x) 2 months

B1) Total = \$ 400.00

**GRAND TOTAL ANNUAL BID (A4+ B1) = \$ 313,200.00**

Prompt Payment discount, if offered: 2 %/ if paid within 10 days

11-11-2020  
 DATE

  
 SIGNATURE  
James L. Donovan, VT Finance  
 PRINT NAME / TITLE

\* See Section 4.3 - Price  
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CONTRACT NO. \_\_\_\_\_  
 (to be completed by agency)

Contractor's Name Benzi Bros., Inc. DBA Benzi Foodservice

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**Item A: Cost per case for received, stored and delivered commodities (see Section 4.3 - Price):**

<u>*# of Cases</u>	<u>**Est. #of Cases</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
	<u>/Month</u>					
1) 1 to 99	1,200	X	\$ <u>7.50</u> /case	X	10	= \$ <u>90,000.00</u>
2) 100 to 199	1,900	X	\$ <u>4.50</u> /case	X	10	= \$ <u>85,500.00</u>
3) 200+ cases	1,500	X	\$ <u>3.50</u> /case	X	10	= \$ <u>52,500.00</u>

Total est. # of cases /mo = 4,600

A4) SUBTOTAL of A1 through A3 = \$ 228,000.00

**Item B: Monthly Storage Cost per Case (for items exceeding 60 days - See Section 4.3 - Price)**

1) Estimated 100 cases /mo (x) \$ 2.50 /case = \$ 250.00 /mo (x) 2 months

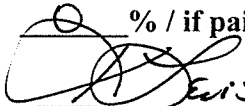
B1) Total = \$ 500.00

**GRAND TOTAL ANNUAL BID (A4+ B1) = \$ 228,500.00**

Prompt Payment discount, if offered:

0 % / if paid within 0 days

11/12/20  
 DATE

  
 SIGNATURE

Kelly Lewis / Director of Sales Operations  
 PRINT NAME / TITLE

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