

**New York State Minority and Women-Owned Business Enterprise (MWBE) Program
Approved Utilization Plans: Fiscal Year 2020/2021**

Agency Name: Office of General Commodities

Date: 10/15/2020

Agency Contact:
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(1) Description of Contract Scope Includes:
 Construction
 Non Construction
 Commodities
 Commodities

(2) Description of Approved Waiver Includes:
 Lack of MWBE firms available
 MWBE firms were non responsive to solicitations
 Insufficient subcontracting opportunities
 Specialized work/knowledge/equipment required
 Location impacted availability
 MWBE firms responded to solicitation but declined to bid
 Change in budget and/or project phasing limited the scope for subcontracting
 Change in timeline affected MWBE utilization and availability
 MWBE bid(s) were too high compared to non-MWBE
 No MWBE waiver requested
 Other

Contract Number	Prime Contractor Name	Contract Term Dates	Contract Amount	(1) Description of Contract Scope	MWBE Certified Subcontractor Name	(1) Description of Subcontract Scope	(2) Description of Approved Waiver
PC69053	Advanced Drainage Systems, Inc.	4/1/2020 - 3/31/2025	\$9,500,000.00	Commodities	Steel Sales, Inc. Karen M. Hudson Country Line Electrical Distributors, Inc.	Commodities Commodities Commodities	No MWBE waiver requested
PC69054	Contech Construction Products, Inc.	4/1/2020 - 3/31/2025	\$4,000,000.00	Commodities	Steel Sales, Inc. MS Unlimited	Commodities Commodities	No MWBE waiver requested
PC69055	ISCO Industries, LLC.	4/1/2020 - 3/31/2025	\$2,000,000.00	Commodities	Pavillion Drainage	Commodities	No MWBE waiver requested
PC69056	Lane Enterprises, Inc.	4/1/2020 - 3/31/2025	\$100,000.00	Commodities	Pavillion Drainage Southern Tier Supply Lindon Supply/Lindon Group	Commodities Commodities Commodities	No MWBE waiver requested
C004157	Custom Printers of Guilderland, Inc.	5/29/2020 - 5/28/2025	\$131,937.00	Commodities	Sharda Paper	Commodities	No MWBE waiver requested
PC69021	Galls, LLC	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	A&P Master Images	Commodities	No MWBE waiver requested
PC69031	Securewatch 24 LLC	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Island Computer Products, Inc. ASA Cabling Systems, Inc.	Commodities Commodities	No MWBE waiver requested
PC69006	AAA Emergency Supply	6/1/2020 - 5/31/2025	\$10,000,000.00	Commodities	CG Industrial Safety	Commodities	No MWBE waiver requested
PC69008	All Safe Industries Inc,	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	CG Industrial Safety	Commodities	No MWBE waiver requested
PC69010	Aramco, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	CG Industrial Safety Martinez Associates, Inc.	Commodities Commodities	No MWBE waiver requested
PC69013	Better Power, Inc.	6/1/2020 - 5/31/2025	\$10,000,000.00	Commodities	Tony Baird Electronics, Inc.	Commodities	No MWBE waiver requested
PC69016	Coastal Fire Systems, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Danlee Medical Supplies Cen-Med Enterprises	Commodities Commodities	No MWBE waiver requested
PC69017	Common Cents EMS Supply	6/1/2020 - 5/31/2025	\$7,500,000.00	Commodities	CARA Medical	Commodities	No MWBE waiver requested
PC69018	Dival Safety Equipment	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	AAA OSHA Training & Safety Consultants Simco Supply	Commodities Commodities	No MWBE waiver requested
PC69020	Federal Resources Supply Company	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Evac Systems JHP Industrial Supply Company, Inc.	Commodities Commodities	No MWBE waiver requested
PC69022	Hi-Tech Fire & Safety, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Hi Tech Fire & Safety, Inc.	Commodities	No MWBE waiver requested
PC69023	Laerdal Medical Corp	6/1/2020 - 5/31/2025	\$10,000,000.00	Commodities	Emergency Skills, Inc.	Commodities	No MWBE waiver requested
PC69026	Municipal Emergency Commodities	6/1/2020 - 5/31/2025	\$10,000,000.00	Commodities		Commodities	No MWBE waiver requested

PC69030	Safeware, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Ace Tool Repair Snappy Solutions	Commodities Commodities	No MWBE waiver requested
PC69034	South Shore Fire & Safety Equipment Distributors	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Active Systems Gab Co Safety Equipment & Supplies	Commodities Commodities	No MWBE waiver requested
PC69035	SRT Supply, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	JHP Industrial Supply Company, Inc. Active Systems	Commodities Commodities	No MWBE waiver requested
PC69037	Strack, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	JHP Industrial Supply Company, Inc. Active Systems	Commodities Commodities	No MWBE waiver requested
PC69038	Strategic Safety Dynamics LLC	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Ace Tool	Commodities	No MWBE waiver requested
PC69039	Tactical & Survival Spec.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Industrial Strength Industries, LLC	Commodities	No MWBE waiver requested
PC69040	Tava Products Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Supreme Safety, Inc. Connetquote West, Inc.	Commodities Commodities	No MWBE waiver requested
PC69044	United Uniform Distributioin LLC	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Foxy Delivery Service, Inc. Proftech, LLC	Commodities Commodities	No MWBE waiver requested
PC69011	Atlantic Diving Supply Inc	6/1/2020 - 5/31/2025	\$7,500,000.00	Construction	Enterprise Risk Management, Inc. RL Controls, LLC	Construction Construction	No MWBE waiver requested
PC68990	Next Gen Supply Group Inc.	7/13/2020 - 3/15/2022	\$809,000.00	Commodities	Beyond Green Building Commodities Inc ePaul Dynamics, Inc.	Commodities Commodities	
PC69182	American Rock Salt Co., LLC	9/18/2020 - 8/31/2021	\$10,098,172.81	Commodities	PDS Construction	Commodities	No MWBE waiver requested
PC69183	Apalachee, LLC	9/18/2020 - 8/31/2021	\$3,682,496.02	Commodities	MJD Enterprises GPM Realty Group, LLC M&C Venture Group, LLC Apollo Trucking C L A & Son Trucking, Inc. Venture Brokerage, LLC Constantine Construction K&D Industries of NY, LLC PDS Construction	Commodities Commodities Commodities Commodities Commodities Commodities Commodities Commodities	No MWBE waiver requested
PC69184	Atlantic Salt, Inc.	9/18/2020 - 8/31/2021	\$42,751,336.46	Commodities	Sun Star Industries Corp. River Transportation Service, Inc.	Commodities Commodities	No MWBE waiver requested
PC69188	Morton Salt, Inc.	9/18/2020 - 8/31/2021	\$133,287.98	Commodities	MJD & Associates, Inc.	Commodities	No MWBE waiver requested
PC69022	Hi-Tech Fire & Safety, Inc.	6/1/2020 - 5/31/2025	\$2,500,000.00	Commodities	Waiver Granted 7/1/2020		Insufficient subcontracting opportunities
PC67207	Five Star Equipment Inc.	10/23/2015 - 10/26/2020	\$1,000,000.00	Commodities	Waiver Granted 7/28/2020		MWBE firms were non responsive to solicitations