

Bid Opening Results For:

BID NUMBER	23214
BID OPENING	8/27/2020 11:00:00 AM
GROUP NUMBER	32100
CONTACT PERSON	Brandy Alden
TELEPHONE	(518) 408-1140

DESCRIPTION

Snow & Ice Control Agents
(Statewide)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

MWBE

Lori Broadhead
Ashley Pallone
Alice Roberson
Tryphina Ramsey
MWBE@ogs.ny.gov

Insurance

Robert Hall, robert.hall@ogs.ny.gov
Peggy Beattie, peggy.beattie@ogs.ny.gov
Leighann Brown, leighann.brown@ogs.ny.gov

SDVOB

Anthony Tomaselli
Daniel Daley
veteransdevelopment@ogs.ny.gov

**PROCUREMENT SERVICES GROUP
BID LIST SUMMARY**

List of Bidders For Group: 32100 - SNOW & ICE CONTROL AGENTS (STATEWIDE)

Bid Number: IFB 23214

Team #:

Bids Were Opened: August 27, 2020 Time: 11:00:00 AM

Bid Room Facilitator: Maria MacGilfrey

Visitors:

BIDDERS

AMERICAN ROCK SALT CO LLC 161516458	5520 ROUTE 63	MT MORRIS NY 14510 jamie.mcclain@americanrocksalt.com
APALACHEE LLC 472089879	1423 HIGHLAND AVE	ROCHESTER NY 14620 sales@apalacheesalt.com
CARGILL INCORPORATED-SALT ROAD SAFETY 410177680	24950 COUNTRY CLUB BLVD SUITE 450	NORTH OLMSTED OH 44070 salt_customerarcareroadssafety@argill.co
DART SEASONAL PRODUCTS INC 133726525	100 CEDARHURST AVE - SUITE 203	CEDARHURST NY 11516 barry@dartsp.com
DYNASTY CHEMICAL CORP 141583464	444 NORTH PEARL ST	ALBANY NY 12204 KWALDMAN@Dynastychemical.com
GORMAN BROS INC 140704840	200 CHURCH STREET	ALBANY NY 12202 kwilson@gormanroads.com
INNOVATIVE MUNICIPAL PRODUCTS (US) INC D/B/A INNOVATIVE SURFACE SOLUTIONS 510375765	454 RIVER ROAD	GLENMONT NY 12077 bids@innovativecompany.com
MORTON SALT INC 273146174	444 WEST LAKE STREET SUITE 3000	CHICAGO IL 60608 bids@mortonsalt.com
PECKHAM MATERIALS CORP 141470013	763 SCHOHARIE TURNPIKE	ATHENS NY 12414 jcamp@peckham.com

Number of Bids Received: 9



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Invitation for Bids

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CONTRACT PERIOD: Upon OSC Approval to September 30, 2022

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: Brandy.Alden@ogs.ny.gov

Brandy Alden Contract Management Specialist 2 Telephone No. (518) 408-1140 E-mail address: Brandy.Alden@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.DeAndres@ogs.ny.gov
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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 16-1516458	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1000008297
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Legal Business Name of Company Bidding:
American Rock Salt Co., LLC

D/B/A – Doing Business As (if applicable):

Street 5520 Route 63	City Mt. Morris	State NY	County Livingston	Zip Code 14510
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E-mail Address: jamie.mcclain@americanrocksalt.com	Company Web Site: www.americanrocksalt.com
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If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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LITERATURE <input type="checkbox"/>	LETTER <input type="checkbox"/>	USB FLASH DRIVE <input checked="" type="checkbox"/> 2	# of Binders/Packages Documented by: <i>[Signature]</i>
PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		



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Bidder's Federal Tax Identification Number: (Do Not Use Social Security Number) 47-2089879	NYS Vendor Identification Number: (See New York State Vendor File Registration Clause) 1100213604			
Legal Business Name of Company Bidding: Apalachee, LLC				
D/B/A – Doing Business As (if applicable):				
Street 1423 Highland Ave	City Rochester	State NY	County Monroe	Zip Code 14620
E-mail Address: sales@ApalacheeSalt.com		Company Web Site: www.ApalacheeSalt.com		

If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input checked="" type="checkbox"/> NYS Small Business 7 # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>	Documented by: <i>[Signature]</i>	



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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 41-0177680		NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1000048669			
Legal Business Name of Company Bidding: Cargill, Incorporated- Salt, Road Safety					
D/B/A – Doing Business As (if applicable):					
Street 24950 Country Club Blvd., Suite 450		City North Olmsted	State Ohio	County Cuyahoga	Zip Code 44070
E-mail Address: Salt_CustomerCareRoadSafety@Cargill.com			Company Web Site: https://cargill.com		

If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by:

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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i>	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i>
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Legal Business Name of Company Bidding: Dart Seasonal Products Inc

D/B/A – Doing Business As (if applicable):

Street <u>100 Cedarhurst Ave - Suite 203</u>	City <u>Cedarhurst</u>	State <u>NY</u>	County <u>Nassau</u>	Zip Code <u>11516</u>
E-mail Address: <u>barry@dartsp.com</u>		Company Web Site: <u>www.dartsp.com</u>		

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input checked="" type="checkbox"/> NYS Small Business <u>24</u> # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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PURC. MEMO <input type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by:



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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i>	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 110000 5394
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Legal Business Name of Company Bidding: DYNASTY Chemical Corp

D/B/A – Doing Business As (if applicable):

Street <u>444 North Pearl St</u>	City <u>Albany</u>	State <u>NY</u>	County <u>Alb</u>	Zip Code <u>12204</u>
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E-mail Address: KWALDMAN@Dynastychemical.com **Company Web Site:** www.DynastyChemical.com

If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input checked="" type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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LITERATURE PURC. MEMO <input checked="" type="checkbox"/>	LETTER OTHER <input type="checkbox"/>	USB FLASH DRIVE <input checked="" type="checkbox"/> <u>2</u>	# of Binders/Packages: <u> </u>
			Documented by: <u>[Signature]</u>



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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 14-0704840	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1000013676
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Legal Business Name of Company Bidding: Gorman Bros., Inc.

D/B/A – Doing Business As (if applicable):

Street 200 Church Street	City Albany	State NY	County Albany	Zip Code 12202
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E-mail Address: kwilson@gormanroads.com	Company Web Site: www.gormanroads.com
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<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by: <u>[Signature]</u>



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Bidder's Federal Tax Identification Number: (Do Not Use Social Security Number) <i>51-0375765</i>	NYS Vendor Identification Number: (See New York State Vendor File Registration Clause) <i>100009401</i>
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Legal Business Name of Company Bidding: *INNOVATIVE MUNICIPAL PRODUCTS(US), INC.*

D/B/A – Doing Business As (if applicable): *INNOVATIVE SURFACE SOLUTIONS*

Street <i>454 RIVER ROAD</i>	City <i>GLENMONT</i>	State <i>Ny</i>	County <i>ALBANY</i>	Zip Code <i>12077</i>
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E-mail Address: <i>bids@innovativecompany.com</i>	Company Web Site: <i>WWW.innovativecompany.com</i>
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If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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PURC. MEMO <input type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by: <i>[Signature]</i>



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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 27-3146174		NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1100010394		
Legal Business Name of Company Bidding: Morton Salt, Inc.				
D/B/A – Doing Business As (if applicable):				
Street 444 West Lake Street, Suite 3000	City Chicago	State IL	County Cook	Zip Code 60608
E-mail Address: bids@mortonsalt.com		Company Web Site: www.mortonsalt.com		

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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Bidder's Federal Tax Identification Number: (Do Not Use Social Security Number) 14-1470013	NYS Vendor Identification Number: (See New York State Vendor File Registration Clause) 1000006732
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Legal Business Name of Company Bidding:
Peckham Materials Corp.

D/B/A – Doing Business As (if applicable):

Street 763 Schoharie Turnpike	City Athens	State NY	County Greene	Zip Code 12414
E-mail Address: jcamp@peckham.com		Company Web Site: www.peckham.com		

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