

Bid Opening Results For:

BID NUMBER	23212
BID OPENING	7/30/2020 11:00:00 AM
GROUP NUMBER	01800
CONTACT PERSON	Brandy Alden
TELEPHONE	(518) 408-1140

DESCRIPTION

Road Salt, Treated Salt, & Emergency Standby Road Salt
(Statewide)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

MWBE
Lori Broadhead
Ashley Pallone
Alice Roberson
Tryphina Ramsey
MWBE@ogs.ny.gov

Insurance
Robert Hall, robert.hall@ogs.ny.gov
Peggy Beattie, peggy.beattie@ogs.ny.gov
Leighann Brown, leighann.brown@ogs.ny.gov

SDVOB
Anthony Tomaselli
Daniel Daley
veteransdevelopment@ogs.ny.gov

**PROCUREMENT SERVICES GROUP
BID LIST SUMMARY**

List of Bidders For Group: 01800 - ROAD SALT, TREATED SALT, & EMERGENCY STANDBY ROAD SALT (STATEWIDE)

Bid Number: IFB 23212

Team #:

Bids Were Opened: July 30, 2020

Time: 11:00:00 AM

Bid Room Facilitator: Maria MacGilfrey

Visitors:

BIDDERS

AMERICAN ROCK SALT CO., LLC 161516458	5520 ROUTE 63	MT. MORRIS NY 14510 jamie.mcclain@americanrocksalt.com
APALACHEE, LLC 472089879	1423 HIGHLAND	ROCHESTER NY 14620 sales@apalacheesalt.com
ATLANTIC SALT, INC. 132914699	134 MIDDLE STREET, SUITE 210	LOWELL MA 01852 info@atlanticsalt.com
CARGILL, INCORPORATED - SALT, ROAD SAFETY 410177680	24950 COUNTRY CLUB BLVD., SUITE	NORTH OLMSTEAD OH 44070 Salt_CustomerCareRoadSafety@Cargill.c
CHAMPION SALT, LLC 472389805	2451 SCHUETZ RD	MARYLAND HEIGHTS MO 63043 lisa@championsalt.com
COMPASS MINERALS AMERICA, INC. 481047632	9900 W. 109TH STREET	OVERLAND PARK KS 66210 HIGHWAYGROUP@COMPASSMINERAL
MORTON SALT, INC. 273146174	444 WEST LAKE STREET SUITE 3000	CHICAGO IL 60606 bids@mortonsalt.com

Number of Bids Received: 7



Office of General Services Procurement Services

Coming Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Invitation for Bids

BID OPENING DATE: July 30 th , 2020 TIME: 11:00 A.M. EST	TITLE: Group 01800—Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)
INVITATION FOR BIDS NUMBER: 23212	Classification Codes: 12

CONTRACT PERIOD: September 1, 2020 to August 31, 2021

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: Brandy.Alden@ogs.ny.gov

Brandy Alden Contract Management Specialist 2 Telephone No. (518) 408-1140 E-mail address: Brandy.Alden@ogs.ny.gov	Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose.Deandres@ogs.ny.gov
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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 16-1516458	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1000008297
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Legal Business Name of Company Bidding:
American Rock Salt Co., LLC

D/B/A – Doing Business As (if applicable):

Street 5520 Route 63	City Mt. Morris	State NY	County Livingston	Zip Code 14510
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E-mail Address: jamie.mcclain@americanrocksalt.com	Company Web Site: www.americanrocksalt.com
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If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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If you are not bidding, place an "x" in the box and return this page only.
 WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE <input type="checkbox"/>	LETTER <input type="checkbox"/>	USB FLASH DRIVE <input checked="" type="checkbox"/>	# of Binders/Packages: _____
PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by: <i>[Signature]</i>



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Invitation for Bids

BID OPENING DATE: July 30 th , 2020 TIME: 11:00 A.M. EST	TITLE: Group 01800—Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)
INVITATION FOR BIDS NUMBER: 23212	Classification Codes: 12

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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 47-2089879	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1100213604
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Legal Business Name of Company Bidding:
Apalachee LLC

D/B/A – Doing Business As (if applicable):

Street 1423 Highland Ave	City Rochester	State NY	County Monroe	Zip Code 14620
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E-mail Address: SALES@APALACHEESALT.COM Company Web Site: WWW.APALACHEESALT.COM

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input checked="" type="checkbox"/> NYS Small Business 7 # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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LITERATURE <input type="checkbox"/>	LETTER <input type="checkbox"/>	USB FLASH DRIVE <input checked="" type="checkbox"/> (2)	# of Binders/Packages: _____
PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by: <i>[Signature]</i>



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Invitation for Bids

BID OPENING DATE: July 30 th , 2020 TIME: 11:00 A.M. EST	TITLE: Group 01800—Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)
INVITATION FOR BIDS NUMBER: 23212	Classification Codes: 12
CONTRACT PERIOD: September 1, 2020 to August 31, 2021	
DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.	
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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 13-2914699	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1000026327			
Legal Business Name of Company Bidding: Atlantic Salt, Inc.				
D/B/A – Doing Business As (if applicable):				
Street 134 Middle Street, Suite 210	City Lowell	State MA	County	Zip Code 01852
E-mail Address: info@atlanticsalt.com		Company Web Site:		

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by:



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INVITATION FOR BIDS NUMBER: 23212	Classification Codes: 12

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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i>	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i>
41-0177680	1000048669

Legal Business Name of Company Bidding:
Cargill, Incorporated- Salt, Road Safety

D/B/A – Doing Business As (if applicable):

Street 24950 Country Club Blvd., Suite 450	City North Olmsted	State Ohio	County Cuyahoga	Zip Code 44070
E-mail Address: Salt_CustomerCareRoadSafety@Cargill.com		Company Web Site: https://cargill.com		

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by:



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Invitation for Bids

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INVITATION FOR BIDS NUMBER: 23212	Classification Codes: 12

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--	--

Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 47-2289805	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> In process - # Requested
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Legal Business Name of Company Bidding:
Champion Salt LLC

D/B/A – Doing Business As (if applicable):

Street 2451 Schwetz Rd.	City Maryland Heights	State MO	County St. Louis	Zip Code 63043
E-mail Address: lisa@championsalt.com		Company Web Site: www.championsalt.com		

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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LITERATURE <input type="checkbox"/>	LETTER <input type="checkbox"/>	USB FLASH DRIVE <input checked="" type="checkbox"/>	# of Binders/Packages: 3
PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by: <i>[Signature]</i>



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INVITATION FOR BIDS NUMBER: 23212	

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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 48-1047632	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1000031899
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Legal Business Name of Company Bidding:
Compass Minerals America Inc.

D/B/A – Doing Business As (if applicable):

Street 9900 W. 109th Street	City Overland Park	State KS	County Johnson	Zip Code 66210
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E-mail Address: highwaygroup@compassminerals.com	Company Web Site: www.compassminerals.com
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If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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PURC. MEMO <input checked="" type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by: <i>[Signature]</i>



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Bidder's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 27-3146174	NYS Vendor Identification Number: <i>(See New York State Vendor File Registration Clause)</i> 1100010394
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Legal Business Name of Company Bidding: Morton Salt, Inc.

D/B/A – Doing Business As (if applicable):

Street 444 West Lake Street, Suite 3000	City Chicago	State IL	County Cook	Zip Code 60606
E-mail Address: bids@mortonsalt.com		Company Web Site: www.mortonsalt.com		

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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LITERATURE <input type="checkbox"/>	LETTER <input type="checkbox"/>	USB FLASH DRIVE <input checked="" type="checkbox"/>	# of Binders/Packages: <u>2</u>
PURC. MEMO <input type="checkbox"/>	OTHER <input type="checkbox"/>		Documented by: <u>[Signature]</u>

Group 01800 - IFB #23212
Road Salt, Treated Salt & Emergency Standby Salt
Bid Results

Lot I - Road Salt

<u>Bidder Name</u>	<u>Lot Description</u>	<u>OGS Item #</u>	<u>County</u>	<u>Price per Ton</u>	<u>Filed Requirements (Tons)</u>	<u>Stockpile Location(s)</u>
Atlantic Salt Inc	Lot I - Road Salt	3	BRONX, KINGS, NEW YORK, QUEENS, RICHMOND*	\$73.00	1,440	561 Richmond Ter, SI, NY
American Rock Salt Co LLC	Lot I - Road Salt	3	BRONX, KINGS, NEW YORK, QUEENS, RICHMOND*	no bid	1,440	
Apalachee LLC	Lot I - Road Salt	3	BRONX, KINGS, NEW YORK, QUEENS, RICHMOND*	no bid	1,440	NA
Cargill Incorporated - Salt, Road	Lot I - Road Salt	3	BRONX, KINGS, NEW YORK, QUEENS, RICHMOND*	NO BID	1,440	
Champion Salt LLC	Lot I - Road Salt	3	BRONX, KINGS, NEW YORK, QUEENS, RICHMOND*	No Bid	1,440	
Compass Minerals America Inc	Lot I - Road Salt	3	BRONX, KINGS, NEW YORK, QUEENS, RICHMOND*	No Bid	1,440	
Morton Salt Inc	Lot I - Road Salt	3	BRONX, KINGS, NEW YORK, QUEENS, RICHMOND*	No Bid	1,440	
Cargill Incorporated - Salt, Road	Lot I - Road Salt	11	COLUMBIA	\$49.46	44,145	Ft. Plain, Mt. Marion, Albany & Lansing, NY
Morton Salt Inc	Lot I - Road Salt	11	COLUMBIA	\$49.77	44,145	Albany, NY
American Rock Salt Co LLC	Lot I - Road Salt	11	COLUMBIA	\$51.01	44,145	Troy NY
Apalachee LLC	Lot I - Road Salt	11	COLUMBIA	\$52.58	44,145	100 Coeymans Industrial Pk Ln, Coeymans, NY
Atlantic Salt Inc	Lot I - Road Salt	11	COLUMBIA	\$55.00	44,145	2170 NY Rte 144, Coeymans
Champion Salt LLC	Lot I - Road Salt	11	COLUMBIA	No Bid	44,145	
Compass Minerals America Inc	Lot I - Road Salt	11	COLUMBIA	No Bid	44,145	
Apalachee LLC	Lot I - Road Salt	14	DUTCHESS	\$57.94	30,815	100 Coeymans Industrial Pk Ln, Coeymans, NY
Morton Salt Inc	Lot I - Road Salt	14	DUTCHESS	\$58.60	30,815	Albany, NY
Atlantic Salt Inc	Lot I - Road Salt	14	DUTCHESS	\$59.00	30,815	2170 NY Rte 144, Coeymans
American Rock Salt Co LLC	Lot I - Road Salt	14	DUTCHESS	\$59.03	30,815	Hampton Corners NY and Troy NY
Champion Salt LLC	Lot I - Road Salt	14	DUTCHESS	\$61.00	30,815	New Haven, CT
Cargill Incorporated - Salt, Road	Lot I - Road Salt	14	DUTCHESS	\$64.14	30,815	Bloomington, Mt. Marion, Ft. Plain, Albany & Lansing, NY
Compass Minerals America Inc	Lot I - Road Salt	14	DUTCHESS	No Bid	30,815	
American Rock Salt Co LLC	Lot I - Road Salt	20	GREENE	\$51.59	36,300	Hampton Corners NY and Troy NY
Cargill Incorporated - Salt, Road	Lot I - Road Salt	20	GREENE	\$51.79	36,300	Mt. Marion, Ft. Plain, Albany & Lansing, NY
Apalachee LLC	Lot I - Road Salt	20	GREENE	\$52.58	36,300	100 Coeymans Industrial Pk Ln, Coeymans, NY
Morton Salt Inc	Lot I - Road Salt	20	GREENE	\$53.24	36,300	Albany, NY
Atlantic Salt Inc	Lot I - Road Salt	20	GREENE	\$55.00	36,300	2170 NY Rte 144, Coeymans
Champion Salt LLC	Lot I - Road Salt	20	GREENE	No Bid	36,300	
Compass Minerals America Inc	Lot I - Road Salt	20	GREENE	No Bid	36,300	
Atlantic Salt Inc	Lot I - Road Salt	28	NASSAU*	\$68.00	98,411	561 Richmond Ter, SI, NY
Morton Salt Inc	Lot I - Road Salt	28	NASSAU*	\$68.28	98,411	Port Newark, NJ
American Rock Salt Co LLC	Lot I - Road Salt	28	NASSAU*	no bid	98,411	
Apalachee LLC	Lot I - Road Salt	28	NASSAU*	no bid	98,411	NA
Cargill Incorporated - Salt, Road	Lot I - Road Salt	28	NASSAU*	NO BID	98,411	
Champion Salt LLC	Lot I - Road Salt	28	NASSAU*	No Bid	98,411	
Compass Minerals America Inc	Lot I - Road Salt	28	NASSAU*	No Bid	98,411	
Champion Salt LLC	Lot I - Road Salt	36	PUTNAM	\$58.13	44,075	New Haven, CT
Atlantic Salt Inc	Lot I - Road Salt	36	PUTNAM	\$62.00	44,075	2170 NY Rte 144, Coeymans
Apalachee LLC	Lot I - Road Salt	36	PUTNAM	\$63.67	44,075	100 Coeymans Industrial Pk Ln, Coeymans, NY
Morton Salt Inc	Lot I - Road Salt	36	PUTNAM	\$64.09	44,075	Albany, NY
American Rock Salt Co LLC	Lot I - Road Salt	36	PUTNAM	\$66.30	44,075	Hampton Corners NY and Troy NY
Cargill Incorporated - Salt, Road	Lot I - Road Salt	36	PUTNAM	NO BID	44,075	
Compass Minerals America Inc	Lot I - Road Salt	36	PUTNAM	No Bid	44,075	

Group 01800 - IFB #23212
Road Salt, Treated Salt & Emergency Standby Salt
Bid Results

Lot I - Road Salt

<u>Bidder Name</u>	<u>Lot Description</u>	<u>OGS Item #</u>	<u>County</u>	<u>Price per Ton</u>	<u>Filed Requirements (Tons)</u>	<u>Stockpile Location(s)</u>
Atlantic Salt Inc	Lot I - Road Salt	38	ROCKLAND*	\$63.00	53,624	561 Richmond Ter, SI, NY; 184 Marsh St, Newark, NJ
Morton Salt Inc	Lot I - Road Salt	38	ROCKLAND*	\$64.40	53,624	Port Newark, NJ
American Rock Salt Co LLC	Lot I - Road Salt	38	ROCKLAND*	\$64.54	53,624	Hampton Corners NY
Apalachee LLC	Lot I - Road Salt	38	ROCKLAND*	\$64.88	53,624	100 Coeymans Industrial Pk Ln, Coeymans, NY
Cargill Incorporated - Salt, Road	Lot I - Road Salt	38	ROCKLAND*	NO BID	53,624	
Champion Salt LLC	Lot I - Road Salt	38	ROCKLAND*	No Bid	53,624	
Compass Minerals America Inc	Lot I - Road Salt	38	ROCKLAND*	No Bid	53,624	
American Rock Salt Co LLC	Lot I - Road Salt	40	SARATOGA	\$48.15	35,259	Hampton Corners NY and Troy NY
Cargill Incorporated - Salt, Road	Lot I - Road Salt	40	SARATOGA	\$48.96	35,259	Ft. Plain, Lansing & Albany, NY
Morton Salt Inc	Lot I - Road Salt	40	SARATOGA	\$49.44	35,259	Albany, NY
Apalachee LLC	Lot I - Road Salt	40	SARATOGA	\$56.54	35,259	100 Coeymans Industrial Pk Ln, Coeymans, NY
Atlantic Salt Inc	Lot I - Road Salt	40	SARATOGA	\$57.00	35,259	2170 NY Rte 144, Coeymans
Champion Salt LLC	Lot I - Road Salt	40	SARATOGA	No Bid	35,259	
Compass Minerals America Inc	Lot I - Road Salt	40	SARATOGA	No Bid	35,259	
Atlantic Salt Inc	Lot I - Road Salt	45	SUFFOLK*	\$75.00	149,510	561 Richmond Ter, SI, NY
American Rock Salt Co LLC	Lot I - Road Salt	45	SUFFOLK*	no bid	149,510	
Apalachee LLC	Lot I - Road Salt	45	SUFFOLK*	no bid	149,510	NA
Cargill Incorporated - Salt, Road	Lot I - Road Salt	45	SUFFOLK*	NO BID	149,510	
Champion Salt LLC	Lot I - Road Salt	45	SUFFOLK*	No Bid	149,510	
Compass Minerals America Inc	Lot I - Road Salt	45	SUFFOLK*	No Bid	149,510	
Morton Salt Inc	Lot I - Road Salt	45	SUFFOLK*	No Bid	149,510	
American Rock Salt Co LLC	Lot I - Road Salt	47	ULSTER	\$56.15	50,513	Hampton Corners NY and Troy NY
Apalachee LLC	Lot I - Road Salt	47	ULSTER	\$56.94	50,513	100 Coeymans Industrial Pk Ln, Coeymans, NY
Atlantic Salt Inc	Lot I - Road Salt	47	ULSTER	\$57.00	50,513	2170 NY Rte 144, Coeymans
Morton Salt Inc	Lot I - Road Salt	47	ULSTER	\$57.29	50,513	Albany, NY
Cargill Incorporated - Salt, Road	Lot I - Road Salt	47	ULSTER	\$58.23	50,513	Bloomington, Mt. Marion, Albany & Lansing, NY
Champion Salt LLC	Lot I - Road Salt	47	ULSTER	\$67.21	50,513	New Haven, CT
Compass Minerals America Inc	Lot I - Road Salt	47	ULSTER	No Bid	50,513	
Atlantic Salt Inc	Lot I - Road Salt	51	WESTCHESTER*	\$56.70	160,483	561 Richmond Ter, SI, NY; 184 Marsh St, Newark, NJ
Champion Salt LLC	Lot I - Road Salt	51	WESTCHESTER*	\$57.19	160,483	New Haven, CT
Apalachee LLC	Lot I - Road Salt	51	WESTCHESTER*	\$64.75	160,483	100 Coeymans Industrial Pk Ln, Coeymans, NY
American Rock Salt Co LLC	Lot I - Road Salt	51	WESTCHESTER*	no bid	160,483	
Cargill Incorporated - Salt, Road	Lot I - Road Salt	51	WESTCHESTER*	NO BID	160,483	
Compass Minerals America Inc	Lot I - Road Salt	51	WESTCHESTER*	No Bid	160,483	
Morton Salt Inc	Lot I - Road Salt	51	WESTCHESTER*	No Bid	160,483	

Group 01800 - IFB #23212
Road Salt, Treated Salt & Emergency Standby Salt
Bid Results

Lot II - Treated Salt Type 1

<u>Bidder Name</u>	<u>Lot Description</u>	<u>OGS Item #</u>	<u>County</u>	<u>Price per Ton</u>	<u>Filed Requirements (Tons)</u>	<u>Stockpile Location(s)</u>	<u>Finished Product Name</u>
Apalachee LLC	Lot II- Treated Type 1	58	COLUMBIA	\$67.58	2,100	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	58	COLUMBIA	\$72.87	2,100	Mt. Marion, NY	ClearLane®
American Rock Salt Co LLC	Lot II- Treated Type 1	58	COLUMBIA	\$82.71	2,100	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Atlantic Salt Inc	Lot II- Treated Type 1	58	COLUMBIA	No Bid	2,100		
Champion Salt LLC	Lot II- Treated Type 1	58	COLUMBIA	No Bid	2,100	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	58	COLUMBIA	No Bid	2,100		
Morton Salt Inc	Lot II- Treated Type 1	58	COLUMBIA	No Bid	2,100		
Compass Minerals America Inc	Lot II- Treated Type 1	62	FRANKLIN	\$81.79	17,390	Ogdensburg, New York	Thawrox w/ Promelt MAG INH
Apalachee LLC	Lot II- Treated Type 1	62	FRANKLIN	\$94.58	17,390	101 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
American Rock Salt Co LLC	Lot II- Treated Type 1	62	FRANKLIN	\$95.33	17,390	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Atlantic Salt Inc	Lot II- Treated Type 1	62	FRANKLIN	No Bid	17,390		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	62	FRANKLIN	NO BID	17,390		
Champion Salt LLC	Lot II- Treated Type 1	62	FRANKLIN	No Bid	17,390	N/A	N/A
Morton Salt Inc	Lot II- Treated Type 1	62	FRANKLIN	No Bid	17,390		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	68	LEWIS	\$75.36	1,620	Lansing, NY & Westmoreland, NY	ClearLane®
American Rock Salt Co LLC	Lot II- Treated Type 1	68	LEWIS	\$80.44	1,620	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Apalachee LLC	Lot II- Treated Type 1	68	LEWIS	\$93.00	1,620	102 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
Atlantic Salt Inc	Lot II- Treated Type 1	68	LEWIS	No Bid	1,620		
Champion Salt LLC	Lot II- Treated Type 1	68	LEWIS	No Bid	1,620	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	68	LEWIS	No Bid	1,620		
Morton Salt Inc	Lot II- Treated Type 1	68	LEWIS	No Bid	1,620		
Apalachee LLC	Lot II- Treated Type 1	73	NASSAU	\$96.00	1,960	103 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
American Rock Salt Co LLC	Lot II- Treated Type 1	73	NASSAU	\$106.12	1,960	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Atlantic Salt Inc	Lot II- Treated Type 1	73	NASSAU	No Bid	1,960		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	73	NASSAU	NO BID	1,960		
Champion Salt LLC	Lot II- Treated Type 1	73	NASSAU	No Bid	1,960	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	73	NASSAU	No Bid	1,960		
Morton Salt Inc	Lot II- Treated Type 1	73	NASSAU	No Bid	1,960		
American Rock Salt Co LLC	Lot II- Treated Type 1	74	NIAGARA	\$69.94	2,270	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Apalachee LLC	Lot II- Treated Type 1	74	NIAGARA	no bid	2,270	104 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
Atlantic Salt Inc	Lot II- Treated Type 1	74	NIAGARA	No Bid	2,270		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	74	NIAGARA	NO BID	2,270		
Champion Salt LLC	Lot II- Treated Type 1	74	NIAGARA	No Bid	2,270	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	74	NIAGARA	No Bid	2,270		
Morton Salt Inc	Lot II- Treated Type 1	74	NIAGARA	No Bid	2,270		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	185	OTSEGO	\$72.44	575	Lansing, NY & Westmoreland, NY	ClearLane®
American Rock Salt Co LLC	Lot II- Treated Type 1	185	OTSEGO	\$77.18	575	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Apalachee LLC	Lot II- Treated Type 1	185	OTSEGO	\$78.00	575	105 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
Atlantic Salt Inc	Lot II- Treated Type 1	185	OTSEGO	No Bid	575		
Champion Salt LLC	Lot II- Treated Type 1	185	OTSEGO	No Bid	575	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	185	OTSEGO	No Bid	575		
Morton Salt Inc	Lot II- Treated Type 1	185	OTSEGO	No Bid	575		

Group 01800 - IFB #23212
Road Salt, Treated Salt & Emergency Standby Salt
Bid Results

Lot II - Treated Salt Type 1

<u>Bidder Name</u>	<u>Lot Description</u>	<u>OGS Item #</u>	<u>County</u>	<u>Price per Ton</u>	<u>Filed Requirements (Tons)</u>	<u>Stockpile Location(s)</u>	<u>Finished Product Name</u>
Apalachee LLC	Lot II- Treated Type 1	80	ROCKLAND	\$80.00	3,603	106 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
American Rock Salt Co LLC	Lot II- Treated Type 1	80	ROCKLAND	\$100.92	3,603	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Atlantic Salt Inc	Lot II- Treated Type 1	80	ROCKLAND	No Bid	3,603		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	80	ROCKLAND	NO BID	3,603		
Champion Salt LLC	Lot II- Treated Type 1	80	ROCKLAND	No Bid	3,603	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	80	ROCKLAND	No Bid	3,603		
Morton Salt Inc	Lot II- Treated Type 1	80	ROCKLAND	No Bid	3,603		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	81	ST LAWRENCE	\$92.38	1,520	Lansing, NY & Westmoreland, NY	ClearLane®
Apalachee LLC	Lot II- Treated Type 1	81	ST LAWRENCE	\$95.00	1,520	107 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
American Rock Salt Co LLC	Lot II- Treated Type 1	81	ST LAWRENCE	\$104.17	1,520	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Atlantic Salt Inc	Lot II- Treated Type 1	81	ST LAWRENCE	No Bid	1,520		
Champion Salt LLC	Lot II- Treated Type 1	81	ST LAWRENCE	No Bid	1,520	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	81	ST LAWRENCE	No Bid	1,520		
Morton Salt Inc	Lot II- Treated Type 1	81	ST LAWRENCE	No Bid	1,520		
American Rock Salt Co LLC	Lot II- Treated Type 1	85	STEUBEN	\$64.53	80	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	85	STEUBEN	\$64.53	80	Lansing, NY	ClearLane®
Apalachee LLC	Lot II- Treated Type 1	85	STEUBEN	no bid	80	108 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
Atlantic Salt Inc	Lot II- Treated Type 1	85	STEUBEN	No Bid	80		
Champion Salt LLC	Lot II- Treated Type 1	85	STEUBEN	No Bid	80	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	85	STEUBEN	No Bid	80		
Morton Salt Inc	Lot II- Treated Type 1	85	STEUBEN	No Bid	80		
Apalachee LLC	Lot II- Treated Type 1	187	SUFFOLK	\$98.00	80	109 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
American Rock Salt Co LLC	Lot II- Treated Type 1	187	SUFFOLK	\$106.61	80	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Atlantic Salt Inc	Lot II- Treated Type 1	187	SUFFOLK	No Bid	80		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	187	SUFFOLK	NO BID	80		
Champion Salt LLC	Lot II- Treated Type 1	187	SUFFOLK	No Bid	80	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	187	SUFFOLK	No Bid	80		
Morton Salt Inc	Lot II- Treated Type 1	187	SUFFOLK	No Bid	80		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	188	SULLIVAN	\$79.14	275	Lansing, NY	ClearLane®
American Rock Salt Co LLC	Lot II- Treated Type 1	188	SULLIVAN	\$84.83	275	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Apalachee LLC	Lot II- Treated Type 1	188	SULLIVAN	\$85.00	275	110 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
Atlantic Salt Inc	Lot II- Treated Type 1	188	SULLIVAN	No Bid	275		
Champion Salt LLC	Lot II- Treated Type 1	188	SULLIVAN	No Bid	275	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	188	SULLIVAN	No Bid	275		
Morton Salt Inc	Lot II- Treated Type 1	188	SULLIVAN	No Bid	275		
Apalachee LLC	Lot II- Treated Type 1	90	WESTCHESTER	\$80.00	150	111 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
American Rock Salt Co LLC	Lot II- Treated Type 1	90	WESTCHESTER	\$90.74	150	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Atlantic Salt Inc	Lot II- Treated Type 1	90	WESTCHESTER	No Bid	150		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	90	WESTCHESTER	NO BID	150		
Champion Salt LLC	Lot II- Treated Type 1	90	WESTCHESTER	No Bid	150	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	90	WESTCHESTER	No Bid	150		
Morton Salt Inc	Lot II- Treated Type 1	90	WESTCHESTER	No Bid	150		
Cargill Incorporated - Salt, Road Safety	Lot II- Treated Type 1	91	YATES	\$60.41	100	Lansing, NY	ClearLane®
American Rock Salt Co LLC	Lot II- Treated Type 1	91	YATES	\$63.87	100	Hampton Corners NY	ProMelt MAG 30 Blue Magic
Apalachee LLC	Lot II- Treated Type 1	91	YATES	no bid	100	112 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 1
Atlantic Salt Inc	Lot II- Treated Type 1	91	YATES	No Bid	100		
Champion Salt LLC	Lot II- Treated Type 1	91	YATES	No Bid	100	N/A	N/A
Compass Minerals America Inc	Lot II- Treated Type 1	91	YATES	No Bid	100		
Morton Salt Inc	Lot II- Treated Type 1	91	YATES	No Bid	100		

Group 01800 - IFB #23212
Road Salt, Treated Salt & Emergency Standby Salt
Bid Results

Lot III - Treated Salt Type 2

<u>Bidder Name</u>	<u>Lot Description</u>	<u>OGS Item #</u>	<u>County</u>	<u>Price per Ton</u>	<u>Filed Requirements (Tons)</u>	<u>Stockpile Location(s)</u>	<u>Finished Product Name</u>
American Rock Salt Co LLC	Lot III - Treated Type 2	92	BROOME	\$78.27	200	Hampton Corners NY	ProMelt Ultra 2000 INH
Apalachee LLC	Lot III - Treated Type 2	92	BROOME	\$88.00	200	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Atlantic Salt Inc	Lot III - Treated Type 2	92	BROOME	No Bid	200		
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	92	BROOME	NO BID	200		
Champion Salt LLC	Lot III - Treated Type 2	92	BROOME	No Bid	200		
Compass Minerals America Inc	Lot III - Treated Type 2	92	BROOME	No Bid	200		
Morton Salt Inc	Lot III - Treated Type 2	92	BROOME	No Bid	200		
American Rock Salt Co LLC	Lot III - Treated Type 2	182	CHEMUNG	\$75.00	425	Hampton Corners NY	ProMelt Ultra 2000 INH
Apalachee LLC	Lot III - Treated Type 2	182	CHEMUNG	\$88.00	425	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Atlantic Salt Inc	Lot III - Treated Type 2	182	CHEMUNG	No Bid	425		
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	182	CHEMUNG	NO BID	425		
Champion Salt LLC	Lot III - Treated Type 2	182	CHEMUNG	No Bid	425		
Compass Minerals America Inc	Lot III - Treated Type 2	182	CHEMUNG	No Bid	425		
Morton Salt Inc	Lot III - Treated Type 2	182	CHEMUNG	No Bid	425		
Apalachee LLC	Lot III - Treated Type 2	96	DUTCHESS	\$72.94	80	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Morton Salt Inc	Lot III - Treated Type 2	96	DUTCHESS	\$73.60	80	Albany, NY	Bulk Blizzard Wizard
Atlantic Salt Inc	Lot III - Treated Type 2	96	DUTCHESS	\$75.00	80	2170 NY Rte 144, Coeymans	Treated Salt
American Rock Salt Co LLC	Lot III - Treated Type 2	96	DUTCHESS	\$100.41	80	Hampton Corners NY	ProMelt Ultra 2000 INH
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	96	DUTCHESS	NO BID	80		
Champion Salt LLC	Lot III - Treated Type 2	96	DUTCHESS	No Bid	80		
Compass Minerals America Inc	Lot III - Treated Type 2	96	DUTCHESS	No Bid	80		
Apalachee LLC	Lot III - Treated Type 2	183	ESSEX	\$90.00	170	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
American Rock Salt Co LLC	Lot III - Treated Type 2	183	ESSEX	\$98.00	170	Hampton Corners NY	ProMelt Ultra 2000 INH
Atlantic Salt Inc	Lot III - Treated Type 2	183	ESSEX	No Bid	170		
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	183	ESSEX	NO BID	170		
Champion Salt LLC	Lot III - Treated Type 2	183	ESSEX	No Bid	170		
Compass Minerals America Inc	Lot III - Treated Type 2	183	ESSEX	No Bid	170		
Morton Salt Inc	Lot III - Treated Type 2	183	ESSEX	No Bid	170		
Apalachee LLC	Lot III - Treated Type 2	184	FRANKLIN	\$96.00	280	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
American Rock Salt Co LLC	Lot III - Treated Type 2	184	FRANKLIN	\$103.75	280	Hampton Corners NY	ProMelt Ultra 2000 INH
Atlantic Salt Inc	Lot III - Treated Type 2	184	FRANKLIN	No Bid	280		
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	184	FRANKLIN	NO BID	280		
Champion Salt LLC	Lot III - Treated Type 2	184	FRANKLIN	No Bid	280		
Compass Minerals America Inc	Lot III - Treated Type 2	184	FRANKLIN	No Bid	280		
Morton Salt Inc	Lot III - Treated Type 2	184	FRANKLIN	No Bid	280		
Morton Salt Inc	Lot III - Treated Type 2	101	NASSAU	\$83.28	940	Port Newark, NJ	Bulk Blizzard Wizard
Apalachee LLC	Lot III - Treated Type 2	101	NASSAU	\$96.00	940	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Atlantic Salt Inc	Lot III - Treated Type 2	101	NASSAU	\$99.00	940	184 Marsh St, Newark, NJ	Treated Salt
American Rock Salt Co LLC	Lot III - Treated Type 2	101	NASSAU	\$105.61	940	Hampton Corners NY	ProMelt Ultra 2000 INH
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	101	NASSAU	NO BID	940		
Champion Salt LLC	Lot III - Treated Type 2	101	NASSAU	No Bid	940		
Compass Minerals America Inc	Lot III - Treated Type 2	101	NASSAU	No Bid	940		

**Group 01800 - IFB #23212
Road Salt, Treated Salt & Emergency Standby Salt
Bid Results**

Lot III - Treated Salt Type 2

<u>Bidder Name</u>	<u>Lot Description</u>	<u>OGS Item #</u>	<u>County</u>	<u>Price per Ton</u>	<u>Filed Requirements (Tons)</u>	<u>Stockpile Location(s)</u>	<u>Finished Product Name</u>
Morton Salt Inc	Lot III - Treated Type 2	186	SCHENECTADY	\$67.69	250	Albany, NY	Bulk Blizzard Wizard
Atlantic Salt Inc	Lot III - Treated Type 2	186	SCHENECTADY	\$70.00	250	2170 NY Rte 144, Coeymans	Treated Salt
American Rock Salt Co LLC	Lot III - Treated Type 2	186	SCHENECTADY	\$72.89	250	Hampton Corners NY	ProMelt Ultra 2000 INH
Apalachee LLC	Lot III - Treated Type 2	186	SCHENECTADY	\$75.00	250	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	186	SCHENECTADY	NO BID	250		
Champion Salt LLC	Lot III - Treated Type 2	186	SCHENECTADY	No Bid	250		
Compass Minerals America Inc	Lot III - Treated Type 2	186	SCHENECTADY	No Bid	250		
American Rock Salt Co LLC	Lot III - Treated Type 2	107	SENECA	\$67.77	5,354	Hampton Corners NY	ProMelt Ultra 2000 INH
Apalachee LLC	Lot III - Treated Type 2	107	SENECA	\$83.00	5,354	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Atlantic Salt Inc	Lot III - Treated Type 2	107	SENECA	No Bid	5,354		
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	107	SENECA	NO BID	5,354		
Champion Salt LLC	Lot III - Treated Type 2	107	SENECA	No Bid	5,354		
Compass Minerals America Inc	Lot III - Treated Type 2	107	SENECA	No Bid	5,354		
Morton Salt Inc	Lot III - Treated Type 2	107	SENECA	No Bid	5,354		
Apalachee LLC	Lot III - Treated Type 2	109	SUFFOLK	\$98.00	1,620	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Atlantic Salt Inc	Lot III - Treated Type 2	109	SUFFOLK	\$119.00	1,620	184 Marsh St, Newark, NJ	Treated Salt
American Rock Salt Co LLC	Lot III - Treated Type 2	109	SUFFOLK	\$134.05	1,620	Hampton Corners NY	ProMelt Ultra 2000 INH
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	109	SUFFOLK	NO BID	1,620		
Champion Salt LLC	Lot III - Treated Type 2	109	SUFFOLK	No Bid	1,620		
Compass Minerals America Inc	Lot III - Treated Type 2	109	SUFFOLK	No Bid	1,620		
Morton Salt Inc	Lot III - Treated Type 2	109	SUFFOLK	No Bid	1,620		
American Rock Salt Co LLC	Lot III - Treated Type 2	111	TOMPKINS	\$74.82	3,100	Hampton Corners NY	ProMelt Ultra 2000 INH
Apalachee LLC	Lot III - Treated Type 2	111	TOMPKINS	\$88.00	3,100	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Atlantic Salt Inc	Lot III - Treated Type 2	111	TOMPKINS	No Bid	3,100		
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	111	TOMPKINS	NO BID	3,100		
Champion Salt LLC	Lot III - Treated Type 2	111	TOMPKINS	No Bid	3,100		
Compass Minerals America Inc	Lot III - Treated Type 2	111	TOMPKINS	No Bid	3,100		
Morton Salt Inc	Lot III - Treated Type 2	111	TOMPKINS	No Bid	3,100		
Atlantic Salt Inc	Lot III - Treated Type 2	112	WARREN	\$78.00	550	2170 NY Rte 144, Coeymans	Treated Salt
Morton Salt Inc	Lot III - Treated Type 2	112	WARREN	\$79.40	550	Albany, NY	Bulk Blizzard Wizard
Apalachee LLC	Lot III - Treated Type 2	112	WARREN	\$80.00	550	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
American Rock Salt Co LLC	Lot III - Treated Type 2	112	WARREN	\$98.93	550	Hampton Corners NY	ProMelt Ultra 2000 INH
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	112	WARREN	NO BID	550		
Champion Salt LLC	Lot III - Treated Type 2	112	WARREN	No Bid	550		
Compass Minerals America Inc	Lot III - Treated Type 2	112	WARREN	No Bid	550		
Atlantic Salt Inc	Lot III - Treated Type 2	114	WESTCHESTER	\$79.90	72	184 Marsh St, Newark, NJ	Treated Salt
Apalachee LLC	Lot III - Treated Type 2	114	WESTCHESTER	\$80.00	72	100 Coeymans Industrial Pk Ln, Coeymans, NY	Treated Type 2
Morton Salt Inc	Lot III - Treated Type 2	114	WESTCHESTER	\$85.00	72	Port Newark, NJ	Bulk Blizzard Wizard
American Rock Salt Co LLC	Lot III - Treated Type 2	114	WESTCHESTER	\$103.74	72	Hampton Corners NY	ProMelt Ultra 2000 INH
Cargill Incorporated - Salt, Road Safety	Lot III - Treated Type 2	114	WESTCHESTER	NO BID	72		
Champion Salt LLC	Lot III - Treated Type 2	114	WESTCHESTER	No Bid	72		
Compass Minerals America Inc	Lot III - Treated Type 2	114	WESTCHESTER	No Bid	72		

Group 01800 - IFB #23212
Road Salt, Treated Salt & Emergency Standby Salt
Bid Results

Storage Fees

Bidder Name	Price Per Ton	
American Rock Salt Co LLC	\$3.60	Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2021 (not to exceed \$3.60 per ton).
American Rock Salt Co LLC	\$3.60	Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2021.

Bidder Name	Price Per Ton	
Apalachee LLC	\$3.50	Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2021 (not to exceed \$3.60 per ton).
Apalachee LLC	\$1.00	Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2021.

Bidder Name	Price Per Ton	
Atlantic Salt Inc	\$3.50	Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2021 (not to exceed \$3.60 per ton).
Atlantic Salt Inc	\$3.50	Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2021.

Bidder Name	Price Per Ton	
Cargill Incorporated - Salt, Road Safety	\$3.60	Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2021 (not to exceed \$3.60 per ton).
Cargill Incorporated - Salt, Road Safety	\$11.00	Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2021.

Bidder Name	Price Per Ton	
Champion Salt LLC	\$3.00	Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2021 (not to exceed \$3.60 per ton).
Champion Salt LLC	\$3.00	Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2021.

Bidder Name	Price Per Ton	
Compass Minerals America Inc	\$3.60	Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2021 (not to exceed \$3.60 per ton).
Compass Minerals America Inc	\$5.00	Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2021.

Bidder Name	Price Per Ton	
Morton Salt Inc	\$3.60	Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2021 (not to exceed \$3.60 per ton).
Morton Salt Inc	\$3.60	Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2021.