



**Office of  
General Services**

# Food and Milk Contracts

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@NYSPRO



@nysprocurement

# Food (Grocery) (Commercial & Retail)

- Available to all agencies and authorized users
- Pricelists are updated regularly, based on category:
  - Weekly: Dairy, produce, fresh meat & poultry, fish
  - Monthly: Frozen, ambient, canned, dry
  - Quarterly: Baked and non-food
- NYS products identified on pricelists



# Food (Grocery) (Commercial & Retail)

- Award 22794 (Commercial)
- In effect through November 30, 2019
- 3 contractors, awarded by region
  - Downstate: H Schrier & Co Inc
  - Eastern: Metropolitan Foods Inc, DBA Driscoll Foods
  - Central & Western: Sysco Syracuse LLC
- \$1,500 minimum order





# Food (Grocery) (Commercial & Retail)

- Award 22688 (Retail)
- In effect through March 23, 2020
- Downstate only
  - Metropolitan Foods Inc, DBA Driscoll Foods
- \$300 minimum order for delivery to a single location





# Fresh Bread (Statewide)

- Award 23146
- In effect through April 30, 2024
- 1 contractor, awarded by region
  - Central, Eastern, and Western: Bimbo Bakeries USA, Inc.
  - No award to Downstate region
- \$50 minimum order for delivery to a single location
- Pricelists are updated every 3 months
- NYS products identified on pricelists





# New York State Finance Law

## BuyNY

- Section 165(4)
- Empowers agencies to require some or all products to be:
  - Grown,
  - Harvested,
  - Produced, or
  - Processed in New York State





# Guidelines for Purchasing NYS Food

- Established jointly by Office of General Services and Department of Agriculture and Markets and include:
  - Definition of New York State food products
  - Requiring that some or all products are New York State food products
  - Sample solicitation language
  - Vendor certification requirements and sample language
  - Reporting requirements



# Guidelines and Reporting Requirements

- Guidelines and reporting template can be accessed on OGS Procurement Services website:

<https://ogs.ny.gov/procurement/buyny-guidelines>





# Milk, Fluid (Statewide)

- Award 22773
- In effect through September 20, 2020
- Filed requirements contract
  - New users CAN be added at discretion of contractors, contact OGS for assistance
- 4 contractors, awarded by region (17 regions)
  - Boice Bros Dairy Inc
  - Byrne Dairy Inc
  - Cream-O-Land Dairies LLC
  - Upstate Niagara Cooperative Inc





# Milk, Fluid (Statewide)

- Variety of milk types and container sizes
- All prices are adjusted monthly
- Adjustment to base prices **PER QUART**
- OGS publishes **NET** price for all milk types and sizes by region



# Questions or Help?

Call Customer Services  
(518) 474-6717

Email:  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)



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