

Bid Opening Results For:

BID NUMBER	23170
BID OPENING	10/10/2019 11:00:00 AM
GROUP NUMBER	40523
CONTACT PERSON	Colleen Glynn-Piscitella
TELEPHONE	(518) 486-3626

DESCRIPTION

Buses, Transit (Adult Passenger)
(Statewide)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

MWBE

Lori Broadhead
Ashley Pallone
Alice Roberson
Tryphina Ramsey
MWBE@ogs.ny.gov

Insurance

Robert Hall, robert.hall@ogs.ny.gov
Peggy Beattie, peggy.beattie@ogs.ny.gov
Leighann Brown, leighann.brown@ogs.ny.gov

SDVOB

Anthony Tomaselli
Daniel Daley
veteransdevelopment@ogs.ny.gov

PROCUREMENT SERVICES GROUP
BID LIST SUMMARY

List of Bidders For Group: 40523 - Buses, Transit (Adult Passenger) (Statewide)

Bid Number: IFB 23170

Team #:

Bids Were Opened: October 10, 2019 Time: 11:00:00 AM

Bid Room Facilitator: James Malone

Visitors:

BIDDERS

ALLIANCE BUS GROUP, INC. 51 KERO ROAD CARLSTADT NJ 07072
ANDYROLFE@ALLIANCEBUSGROUP.C
274466560

DON BROWN BUS SALES, INC (1 OF 2) 703 COUNTY HIGHWAY 107 JOHNSTOWN NY 12095
MARK@BUSCRAZY.NET
141679304

DON BROWN BUS SALES, INC (2 OF 2) 703 COUNTY HIGHWAY 107 JOHNSTOWN NY 12095
MARK@BUSCRAZY.NET
141679304

EMPIRE BUS SALES, LLC 3050 LAKE ROAD HORSEHEADS NY 14845
RM@EMPIREBUS.COM
204684842

FACTORY DIRECT BUS SALES INC 155 TERMINAL DRIVE PLAINVIEW NY 11803
ROBERT@BIRDBUSSALES.COM
134041834

FENTON MOBILITY PRODUCTS, INC 26 CENTER ST RANDOLPH NY 14772
MARY@ABILITRAX.COM
161471481

MATTHEWS BUS ALLIANCE INC. DBA MATTHEWS BUSES COMMERCIAL 4802 W COLONIAL DIRVE ORLANDO FL 32808
RSOLANO@MATTHEWSBUSES.COMME
814572887

SHEPARD BROS., INC 20 EASTERN BLVD CANANDAIGUA NY 14424
TJSHEPARD@SHEPARDBROSINC.COM
161147478

WMK, LLC DBA MOBILITYWORKS 4199 KINROSS LAKES PARKWAY, STE RICHFIELD OH 44286
CHRISTOPHER.LOVEDAY@MOBILITYW
311502439

Number of Bids Received: 9

23170 Transit Buses Bid Summary

Bidder (#)	Bidder Name	Grand Total For Lot												
		LOT A	LOT B	LOT C	LOT D	LOT E	LOT F	LOT G	LOT H	LOT I	LOT J	LOT K	LOT L	LOT M
		Low Floor Vehicle <10,000 lb. 4 Passenger [8A1WC]	High Headroom Wagon <10,000 lb. 7 Passenger [8A1WC]	High Headroom Wagon <10,000 lb. (Flexible Floor Plan) 7 Passenger [8A1WC]	Dual Rear Wheel Cutaway <22 ft. 9 Passenger [8A1WC]	Dual Rear Wheel Cutaway <22 ft. 11 Passenger [10A1WC]	Low Floor Cutaway 17 Passenger [15A2WC]	Dual Rear Wheel Cutaway >22 ft. 16 Passenger [14A2WC]	Dual Rear Wheel Cutaway >22 ft. (Electric) 16 Passenger [14A2WC]	Medium Duty Cutaway (Alternate Fuels) 20 Passenger [18A2WC]	Conventional Style 24 Passenger [22A2WC]	Conventional Style 28 Passenger [26A2WC]	Low Floor (Front Engine) 25 Passenger [23A2WC]	Low Floor (Rear Engine) 35 Passenger [33A2WC]
Bid Summary	Matthews Bus Alliance Inc. DBA Matthews Buses Commercial	\$1,294,170.00	No Bid	No Bid	\$3,817,845.00	\$6,461,500.00	No Bid	\$17,729,725.00	No Bid	\$3,077,720.00	\$2,626,685.00	\$6,758,300.00	No Bid	No Bid
Bid Summary (2)	Alliance Bus Group Inc.	\$1,377,500.00	\$2,976,950.00	No Bid	No Bid	No Bid	\$6,053,200.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Bid Summary (3)	Shepard Bros., Inc	\$1,286,630.00	No Bid	No Bid	\$3,636,950.00	\$6,178,085.00	No Bid	\$17,135,475.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Bid Summary (4)	Factory Direct Bus Sales	No Bid	No Bid	No Bid	\$3,928,080.00	\$6,637,245.00	No Bid	\$18,703,685.00	No Bid	\$3,023,660.00	\$2,654,200.00	\$6,846,260.00	No Bid	No Bid
Bid Summary (5)	EMPIRE BUS SALES, LLC	No Bid	No Bid	No Bid	\$4,031,622.00	No Bid	No Bid	\$18,819,040.00	No Bid	\$3,076,026.00	\$2,714,795.00	\$7,185,255.00	\$5,594,295.00	\$7,525,021.00
Bid Summary (6)	Fenton Mobility Products Inc.	No Bid	\$2,900,360.00	\$2,212,560.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Bid Summary (7)	Don Brown Bus Sales, Inc.	No Bid	\$3,615,180.00	No Bid	\$3,763,600.00	\$6,368,400.00	No Bid	\$17,998,430.00	No Bid	\$3,079,934.00	\$2,651,600.00	\$6,859,150.00	No Bid	No Bid
Bid Summary (8)	Don Brown Bus Sales, Inc.	No Bid	\$3,061,920.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Bid Summary (9)	Mobility Works	\$1,265,630.00	\$3,132,190.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

Bid Rank	LOT A		LOT B		LOT C		LOT D		LOT E		LOT F		LOT G	
	Low Floor Vehicle <10,000 lb. 4 Passenger [8A1WC]	High Headroom Wagon <10,000 lb. 7 Passenger [8A1WC]	High Headroom Wagon <10,000 lb. (Flexible Floor Plan) 7 Passenger [8A1WC]	Dual Rear Wheel Cutaway <22 ft. 9 Passenger [8A1WC]	Dual Rear Wheel Cutaway <22 ft. 11 Passenger [10A1WC]	Low Floor Cutaway 17 Passenger [15A2WC]	Dual Rear Wheel Cutaway >22 ft. 16 Passenger [14A2WC]	Dual Rear Wheel Cutaway >22 ft. (Electric) 16 Passenger [14A2WC]	Medium Duty Cutaway (Alternate Fuels) 20 Passenger [18A2WC]	Conventional Style 24 Passenger [22A2WC]	Conventional Style 28 Passenger [26A2WC]	Low Floor (Front Engine) 25 Passenger [23A2WC]	Low Floor (Rear Engine) 35 Passenger [33A2WC]	
	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name
1	\$1,265,630.00	Mobility Works	\$2,900,360.00	Fenton Mobility Products Inc.	\$2,212,560.00	Fenton Mobility Products Inc.	\$3,636,950.00	Shepard Bros., Inc	\$6,178,085.00	Shepard Bros., Inc	\$6,053,200.00	Alliance Bus Group Inc.	\$17,135,475.00	Shepard Bros., Inc
2	\$1,286,630.00	Shepard Bros., Inc	\$2,976,950.00	Alliance Bus Group Inc.			\$3,763,600.00	Don Brown Bus Sales, Inc.	\$6,368,400.00	Don Brown Bus Sales, Inc.			\$17,729,725.00	Matthews Bus Alliance Inc. DBA Matthews Buses Commercial
3	\$1,294,170.00	Matthews Bus Alliance Inc. DBA Matthews Buses Commercial	\$3,061,920.00	Don Brown Bus Sales, Inc.			\$3,817,845.00	Matthews Bus Alliance Inc. DBA Matthews Buses Commercial	\$6,461,500.00	Matthews Bus Alliance Inc. DBA Matthews Buses Commercial			\$17,998,430.00	Don Brown Bus Sales, Inc.
4	\$1,377,500.00	Alliance Bus Group Inc.	\$3,132,190.00	Mobility Works			\$3,928,080.00	Factory Direct Bus Sales	\$6,637,245.00	Factory Direct Bus Sales			\$18,703,685.00	Factory Direct Bus Sales
5			\$3,615,180.00	Don Brown Bus Sales, Inc.			\$4,031,622.00	EMPIRE BUS SALES, LLC	\$18,819,040.00				\$18,819,040.00	EMPIRE BUS SALES, LLC

Bid Rank	LOT H		LOT I		LOT J		LOT K		LOT L		LOT M	
	DRW Cutaway >22 ft. (Electric) 16 Passenger [14A2WC]	Medium Duty Cutaway (Alternate Fuels) 20 Passenger [18A2WC]	Conventional Style 24 Passenger [22A2WC]	Conventional Style 28 Passenger [26A2WC]	Low Floor (Front Engine) 25 Passenger [23A2WC]	Low Floor (Rear Engine) 35 Passenger [33A2WC]						
	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name
1	\$3,023,660.00	Factory Direct Bus Sales	\$2,626,685.00	Matthews Bus Alliance Inc. DBA Matthews Buses Commercial	\$6,758,300.00	Matthews Bus Alliance Inc. DBA Matthews Buses Commercial	\$5,594,295.00	EMPIRE BUS SALES, LLC	\$7,525,021.00	EMPIRE BUS SALES, LLC		
2	\$3,076,026.00	EMPIRE BUS SALES, LLC	\$2,651,600.00	Don Brown Bus Sales, Inc.	\$6,846,260.00	Factory Direct Bus Sales						
3	\$3,077,720.00	Matthews Bus Alliance Inc. DBA Matthews Buses Commercial	\$2,654,200.00	Factory Direct Bus Sales	\$6,859,150.00	Don Brown Bus Sales, Inc.						
4	\$3,079,934.00	Don Brown Bus Sales, Inc.	\$2,714,795.00	EMPIRE BUS SALES, LLC	\$7,185,255.00	EMPIRE BUS SALES, LLC						