Bid Opening Results For:

<table>
<thead>
<tr>
<th>BID NUMBER</th>
<th>23179</th>
</tr>
</thead>
<tbody>
<tr>
<td>BID OPENING</td>
<td>9/5/2019 11:00:00 AM</td>
</tr>
<tr>
<td>GROUP NUMBER</td>
<td>01800</td>
</tr>
<tr>
<td>CONTACT PERSON</td>
<td>Bailey Baleno</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>(518) 473-1614</td>
</tr>
</tbody>
</table>

DESCRIPTION
Treated Road Salt Type 1
(Statewide)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

MWBE
Lori Broadhead
Ashley Pallone
Alice Robarson
Tryphina Ramsey
MWBE@ogs.ny.gov

Insurance
Robert Hall, robert.hall@ogs.ny.gov
Peggy Beattie, peggy.beattie@ogs.ny.gov
Leighann Brown, leighann.brown@ogs.ny.gov

SDVOR
Anthony Tomaselli
Daniel Duley
veteransdevelopment@ogs.ny.gov
# Invitation for Bids

<table>
<thead>
<tr>
<th><strong>BID OPENING</strong></th>
<th><strong>TITLE:</strong> Group 01800 – Treated Road Salt Type 1</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>DATE:</strong> September 5, 2019</td>
<td>Classification Codes: 12</td>
</tr>
<tr>
<td><strong>TIME:</strong> 11:00 A.M. EST</td>
<td><strong>CONTRACT PERIOD:</strong> Upon Full Execution to August 31, 2020</td>
</tr>
<tr>
<td><strong>INVITATION FOR BIDS NUMBER:</strong> 23179</td>
<td><strong>DESIGNATED CONTACTS:</strong> In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.</td>
</tr>
<tr>
<td></td>
<td>Email Address: <a href="mailto:Bailey.Baleno@ogs.ny.gov">Bailey.Baleno@ogs.ny.gov</a></td>
</tr>
<tr>
<td>Bailey Baleno</td>
<td>Jose DeAndres</td>
</tr>
<tr>
<td>Contract Management Specialist</td>
<td>Team Leader</td>
</tr>
<tr>
<td>Telephone No. (518) 473-1614</td>
<td>Telephone No. (518) 474-3024</td>
</tr>
<tr>
<td>E-mail address: <a href="mailto:Bailey.Baleno@ogs.ny.gov">Bailey.Baleno@ogs.ny.gov</a></td>
<td>E-mail address: <a href="mailto:Jose.DeAndres@ogs.ny.gov">Jose.DeAndres@ogs.ny.gov</a></td>
</tr>
</tbody>
</table>

| **Bidder's Federal Tax Identification Number:** 16-1516456 | **NYS Vendor Identification Number:** 1000008297 |
| Do Not Use Social Security Number | (See New York State Vendor File Registration Clause) |

**Legal Business Name of Company Bidding:** American Rock Salt Co., LLC

<table>
<thead>
<tr>
<th><strong>Street</strong></th>
<th><strong>City</strong></th>
<th><strong>State</strong></th>
<th><strong>County</strong></th>
<th><strong>Zip Code</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>5520 Route 63</td>
<td>Mt. Morris</td>
<td>NY</td>
<td>Livingston</td>
<td>14510</td>
</tr>
</tbody>
</table>

**E-mail Address:** jamie.mcclain@americanrocksalt.com

**Company Web Site:** www.americanrocksalt.com

- □ NYS Small Business
- □ Service Disabled Veteran Owned Business
- □ NYS Minority Owned Business
- □ NYS Women Owned Business

If you are not bidding, place an “x” in the box and return this page only. **WE ARE NOT BIDDING AT THIS TIME BECAUSE:**

**FOR PROCUREMENT SERVICES USE ONLY**

<table>
<thead>
<tr>
<th><strong>LITERATURE</strong></th>
<th><strong>LETTER</strong></th>
<th><strong>USB FLASH DRIVE</strong></th>
<th><strong># of Binders/Packages:</strong> 2</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PURC. MEMO</strong></td>
<td><strong>OTHER</strong></td>
<td>Documented by:</td>
<td></td>
</tr>
</tbody>
</table>

23179_BJB
Invitation for Bids

BID OPENING
DATE: September 5, 2019
TIME: 11:00 A.M. EST

INVITATION FOR BIDS NUMBER: 23179

TITLE: Group 01800 – Treated Road Salt Type 1
Classification Codes: 12

CONTRACT PERIOD: Upon Full Execution to August 31, 2020

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law (State Finance Law § 139-j[2](a)), the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: Bailey.Baleno@ogs.ny.gov

Bailey Baleno
Contract Management Specialist
Telephone No. (518) 473-1614
E-mail address: Bailey.Baleno@ogs.ny.gov

Jose DeAndres
Team Leader
Telephone No. (518) 474-3024
E-mail address: Jose.DeAndres@ogs.ny.gov

Bidder’s Federal Tax Identification Number: 47-2689879
NYS Vendor Identification Number: 1100213604

Legal Business Name of Company Bidding: Apalachee, LLC

DBA – Doing Business As (If applicable):

Street: 1423 Highland Ave
City: Rochester
State: NY
County: Monroe
Zip Code: 14600

E-mail Address: sales@apalacheesalt.com
Company Web Site: www.apalacheesalt.com

If applicable, place an “x” in the appropriate box(es) (check all that apply)

☒ NYS Small Business
ox # Employees

☒ Service Disabled Veteran Owned Business

☐ NYS Minority Owned Business

☐ NYS Women Owned Business

If you are not bidding, place an “x” in the box and return this page only.

☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE 2 # of Binders/Packages: 1
PURC. MEMO ☐ OTHER ☐ Documented by: J2

23179i_BJB
Invitation for Bids

BID OPENING
DATE: September 5, 2019
TIME: 11:00 A.M. EST

INVITATION FOR BIDS NUMBER: 23179

CONTRACT PERIOD: September 1, 2019 to August 31, 2020

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: Bailey.Baleno@ogs.ny.gov

Joseph DeAndres
Team Leader
Telephone No. (518) 474-3024
E-mail address: Jose.DeAndres@ogs.ny.gov

---

Bidder's Federal Tax Identification Number:
(Do Not Use Social Security Number)
41-0177680

NYS Vendor Identification Number:
(See New York State Vendor File Registration Clause)
1000048566

Legal Business Name of Company Bidding:
Cargill Incorporated

D/B/A – Doing Business As (if applicable):
Cargill, Inc. Salt- Road Safety

Street
24950 Country Club Blvd., Suite 450
City
North Olmsted
State
Ohio
County
Cuyahoga
Zip Code
44070

E-mail Address:
Salt_CustomerCareRoadSafety@cargill.com

Company Web Site:
https://www.cargill.com/

If applicable, place an "x" in the appropriate box(es) (check all that apply)

☐ NYS Small Business
☐ NYS Minority Owned Business
☐ Service Disabled Veteran Owned Business
☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ USB FLASH DRIVE ☑
PURC. MEMO ☐ OTHER ☐ # of Binders/Packages:

Documented by:

23179i_BJB
<table>
<thead>
<tr>
<th>Contractor</th>
<th>Lot Number</th>
<th>Item Description</th>
<th>OGS Item Number</th>
<th>County</th>
<th>Price per Ton</th>
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<tbody>
<tr>
<td>Apalachee, LLC</td>
<td>II</td>
<td>Treated Salt Type 1</td>
<td>58</td>
<td>Columbia</td>
<td>$81.00</td>
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<tr>
<td>Cargill, Inc. Salt- Road Safety</td>
<td>II</td>
<td>Treated Salt Type 1</td>
<td>58</td>
<td>Columbia</td>
<td>$91.63</td>
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<td>$95.47</td>
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<td>American Rock Salt Co., LLC</td>
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<td>Treated Salt Type 1</td>
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<td>Lewis</td>
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<tr>
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<td>Treated Salt Type 1</td>
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<td>Lewis</td>
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<tr>
<td>Apalachee, LLC</td>
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<td>Lewis</td>
<td>$98.00</td>
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<tr>
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<td>Treated Salt Type 1</td>
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<td>Westchester</td>
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### Storage Fees

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Storage Fee</th>
<th>Description</th>
<th>Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2019 (not to exceed $3.60 per ton).</th>
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<tbody>
<tr>
<td>American Rock Salt Co., LLC</td>
<td>Storage Fee 1</td>
<td>Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2019 (not to exceed $3.60 per ton).</td>
<td>$3.60</td>
</tr>
<tr>
<td>American Rock Salt Co., LLC</td>
<td>Storage Fee 2</td>
<td>Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2019.</td>
<td>$3.60</td>
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<tr>
<td>Apalachee, LLC</td>
<td>Storage Fee 1</td>
<td>Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2019 (not to exceed $3.60 per ton).</td>
<td>$3.00</td>
</tr>
<tr>
<td>Apalachee, LLC</td>
<td>Storage Fee 2</td>
<td>Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2019.</td>
<td>$3.00</td>
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<tr>
<td>Cargill, Inc. Salt- Road Safety</td>
<td>Storage Fee 1</td>
<td>Price per ton to stockpile salt on behalf of an Authorized User until December 31, 2019 (not to exceed $3.60 per ton).</td>
<td>$3.60</td>
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<tr>
<td>Cargill, Inc. Salt- Road Safety</td>
<td>Storage Fee 2</td>
<td>Price per ton per month to stockpile salt on behalf of an Authorized User after December 31, 2019.</td>
<td>$11.00</td>
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