

# Bid Opening Results For:

BID NUMBER	23141
BID OPENING	6/4/2019 11:00:00 AM
GROUP NUMBER	77200
CONTACT PERSON	Lydia Walrath
TELEPHONE	(518) 473-6962

## DESCRIPTION

Public Safety Communications Equipment and Services  
(Two-Way Radios and Satellite Phones)  
(Statewide)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

### MWBE

Lori Broadhead  
Ashley Pallone  
Alice Roberson  
Tryphina Ramsey  
MWBE@ogs.ny.gov

### Insurance

Robert Hall, robert.hall@ogs.ny.gov  
Peggy Beattie, peggy.beattie@ogs.ny.gov  
Leighann Brown, leighann.brown@ogs.ny.gov

### SDVOB

Anthony Tomaselli  
Daniel Daley  
veteransdevelopment@ogs.ny.gov



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# Solicitation (REVISED)

<b>BID OPENING</b> DATE: TUESDAY, JUNE 4, 2019 TIME: 11:00 A.M. EST SOLICITATION NUMBER: 23141		<b>TITLE: GROUP 77200 - Public Safety Communications Equipment and Services (Two-Way Radios and Satellite Phones) (STATEWIDE)</b> Classification Codes: 32, 46, 92	
<b>CONTRACT PERIOD: AUGUST 27, 2019 TO AUGUST 26, 2024</b>			
<b>DESIGNATED CONTACTS:</b> In accordance with the Procurement Lobbying Law [State Finance Law Section 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.			
<b>Primary Designated Contacts</b>			
Lydia Walrath Contract Management Specialist Telephone No. (518) 473-6962 E-mail address: OGS.sm.PS.DataTeam@ogs.ny.gov		Kylesha Davis Team Leader Telephone No. (518) 486-1629 E-mail address: OGS.sm.PS.DataTeam@ogs.ny.gov	

<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 95-3868203		<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1000018826		
<b>Legal Business Name of Company Bidding:</b> Bear Communications Inc				
<b>D/B/A – Doing Business As (if applicable):</b> Bearcom				
<b>Street</b> 4009 Distribution Drive Suite #200		<b>City</b> Garland		<b>State</b> Tx
			<b>County</b> Dallas	<b>Zip Code</b> 75041
<b>E-mail Address:</b> Kevin.Wallace@bearcom.com			<b>Company Web Site:</b> Bearcom.com	

If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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If you are not bidding, place an "x" in the box and return this page only.

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Telephone No. (518) 486-1629
E-mail address: OGS.sm.PS.DataTeam@ogs.ny.gov

Bidder's Federal Tax Identification Number: 593486297
NYS Vendor Identification Number: 1100058230
Legal Business Name of Company Bidding: BK Technologies, Inc.
D/B/A - Doing Business As (if applicable):
Street: 7100 Technology Drive
City: West Melbourne
State: FL
County: Brevard
Zip Code: 32904
E-mail Address: kroberts@bktechnologies.com
Company Web Site: https://www.bktechnologies.com/

If applicable, place an "x" in the appropriate box(es) (check all that apply)
NYS Small Business # Employees
Service Disabled Veteran Owned Business
NYS Minority Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 16-1206834	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1000039701
--	---

Legal Business Name of Company Bidding: Computerized Inventory Concepts, Inc.

D/B/A – Doing Business As (if applicable): Integrated Systems

Street 50 Victor Heights Parkway	City Victor	State NY	County Ontario	Zip Code 14564
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E-mail Address: sales@integratednet.com	Company Web Site: www.integratednet.com
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If applicable, place an "x" in the appropriate box(es) *check all that apply*

<input checked="" type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 22-2103124	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 100000 8733
--	--

Legal Business Name of Company Bidding: Eastern Communications, Ltd.

D/B/A – Doing Business As (if applicable):

Street 4814 36th Street	City Long Island City	State NY	County QUEENS	Zip Code 11101
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E-mail Address: gsm@easterncommunications.com	Company Web Site: www.easterncommunications.com
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<input checked="" type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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Kylesha Davis Team Leader
Telephone No. (518) 486-1629
E-mail address: OGS.sm.PS.DataTeam@ogs.ny.gov

Bidder's Federal Tax Identification Number: 41-0736849
NYS Vendor Identification Number: 1100003005
Legal Business Name of Company Bidding: E.F. Johnson Company
D/B/A - Doing Business As (if applicable):
Street: 1440 Corporate Drive
City: Irving
State: TX
County: Dallas
Zip Code: 75038
E-mail Address: EMilano@efji.com
Company Web Site: www.efjohnson.com

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<b>Bidder's Federal Tax Identification Number:</b> (Do Not Use Social Security Number) 22-3477278	<b>NYS Vendor Identification Number:</b> (See New York State Vendor File Registration Clause) 1000008849			
Legal Business Name of Company Bidding: Electronic Systems Solutions, Inc. (ESS INC)				
D/B/A -- Doing Business As (if applicable):				
Street 250 Clearbrook Road	City ELMSFORD	State NY	County Westchester	Zip Code 10523
E-mail Address: JBURANOVSKY@GOTOESS.COM		Company Web Site: WWW.GOTOESS.COM		

If applicable, place an "x" in the appropriate box(es) (check all that apply)

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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 34-0276860-05	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1000017642			
Legal Business Name of Company Bidding: Harris Corporation				
D/B/A – Doing Business As (if applicable):				
Street 1025 W Nasa Blvd	City Melbourne	State FL	County Brevard	Zip Code 32919
E-mail Address: bsofinow@harris.com		Company Web Site: www.harris.com		

if applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 200368439	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1000041894			
Legal Business Name of Company Bidding: Hello Alert, Inc.				
D/B/A - Doing Business As (if applicable):				
Street 577 Brook Avenue	City Deer Park	State NY	County Suffolk	Zip Code 11729
E-mail Address: Lorraine.Chel@helloalert.com		Company Web Site: www.helloalert.com		

If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input checked="" type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> (Do Not Use Social Security Number) 591842249	<b>NYS Vendor Identification Number:</b> (See New York State Vendor File Registration Clause)
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Legal Business Name of Company Bidding: Hytera AMERICA, INC.

D/B/A - Doing Business As (if applicable):

Street <u>3315 COMMERCE PARKWAY</u>	City <u>MIRAMAR</u>	State <u>FL</u>	County <u>Broward</u>	Zip Code <u>33025</u>
E-mail Address: <u>Steve.Cragg@Hytera.us</u>		Company Web Site: <u>WWW.HYTERA.US</u>		

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Telephone No. (518) 486-1629
E-mail address: OGS.sm.PS.DataTeam@ogs.ny.gov

Bidder's Federal Tax Identification Number: 91-1083924
NYS Vendor Identification Number: 1000041701

Legal Business Name of Company Bidding: Icom America Inc.

D/B/A - Doing Business As (if applicable):

Street: 12421 Willows Road NE
City: Kirkland
State: WA
County: King
Zip Code: 98034

E-mail Address: govsales@icomamerica.com
Company Web Site: www.icomamerica.com

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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 20-0819689	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 100052688
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Legal Business Name of Company Bidding: **Island Tech Services, LLC**

D/B/A – Doing Business As (if applicable):

Street 980 S 2nd Street	City Ronkonkoma	State NY	County Suffolk	Zip Code 11779
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E-mail Address: robert@itsg.us.com	Company Web Site: www.itsg.us.com
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PURC. MEMO <input type="checkbox"/>	OTHER <input type="checkbox"/>	Documented by: _____	

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# Solicitation (REVISED)

<b>BID OPENING</b> <b>DATE: TUESDAY, JUNE 4, 2019</b> <b>TIME: 11:00 A.M. EST</b> <b>SOLICITATION NUMBER: 23141</b>	<b>TITLE: GROUP 77200 - Public Safety Communications Equipment and Services (Two-Way Radios and Satellite Phones) (STATEWIDE)</b> <b>Classification Codes: 32, 46, 92</b>
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**CONTRACT PERIOD: AUGUST 27, 2019 TO AUGUST 26, 2024**

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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 16-1498872	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1000044099
--	---

Legal Business Name of Company Bidding:  
LD Allen Communications, Inc.

D/B/A – Doing Business As (if applicable):

Street 5820 Main Street - Suite 404	City Williamsville	State NY	County Erie	Zip Code 14221
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E-mail Address: ldallencom@verizon.net	Company Web Site: N/A
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If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input checked="" type="checkbox"/> NYS Small Business 02 # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 760565333	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1100228681
---	---

Legal Business Name of Company Bidding:  
Microwave Networks, Inc.

D/B/A – Doing Business As (if applicable):

Street 4000 Greenbriar Drive	City Stafford	State TX	County Fort Bend	Zip Code 77477
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E-mail Address: NASales@microwavenetworks.com	Company Web Site: www.microwavenetworks.com
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If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 36-1115800		<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1000031408	
<b>Legal Business Name of Company Bidding:</b> Motorola Solutions, Inc.			
<b>D/B/A – Doing Business As (if applicable):</b>			
<b>Street</b> 123 Tice Boulevard, Suite 202	<b>City</b> Woodcliff Lake	<b>State</b> NJ	<b>County</b> Bergen
<b>E-mail Address:</b> i.hamilton@motorolasolutions.com		<b>Company Web Site:</b> www.motorolasolutions.com	
<b>Zip Code</b> 07677			

If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> <b>14-1999711</b>		<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> <b>1000020064</b>	
<b>Legal Business Name of Company Bidding:</b> <b>Mutualink, Inc.</b>			
<b>D/B/A – Doing Business As (if applicable):</b>			
<b>Street</b> <b>1269 South Broad Street</b>	<b>City</b> <b>Wallingford</b>	<b>State</b> <b>CT</b>	<b>County</b> <b>New Haven</b>
<b>E-mail Address:</b> <b>info@mutualink.net</b>		<b>Company Web Site:</b> <b>www.Mutualink.net</b>	

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 22-2873821	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1000008798			
Legal Business Name of Company Bidding: Philip M. Casciano Associates, Inc.				
D/B/A – Doing Business As (if applicable): PMC Associates				
Street 8 Crown Plaza, Suite 106	City Hazlet	State NJ	County Monmouth	Zip Code 07730
E-mail Address: info@pmc-wireless.com		Company Web Site: http://www.pmc-wireless.com		

If applicable, place an "x" in the appropriate box(es) *(check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 58-2128764	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i>
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<b>Legal Business Name of Company Bidding:</b> Power Products Unlimited, LLC	1100230234
---	------------

D/B/A – Doing Business As (if applicable):

<b>Street</b> 2170 Brandon Trail	<b>City</b> Alpharetta	<b>State</b> GA	<b>County</b> Fulton	<b>Zip Code</b> 30004
-------------------------------------	---------------------------	--------------------	-------------------------	--------------------------

<b>E-mail Address:</b> holly@powerproducts.com	<b>Company Web Site:</b> powerproducts.com
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*If applicable, place an "X" in the appropriate box(es) (check all that apply)*

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i>	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i>
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Legal Business Name of Company Bidding: Pyramid Design & Manufacturing, Inc.

D/B/A – Doing Business As (if applicable): Pyramid Communications

Street 37 Shield	City Irvine	State CA	County Orange	Zip Code 92618
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E-mail Address: chris@pyramidcomm.com	Company Web Site: www.pyramidcomm.com
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If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 11-2531771	<b>NYS Vendor Identification Number:</b> <i>(See New York State Vendor File Registration Clause)</i> 1000046972
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Legal Business Name of Company Bidding:  
TCI Systems, Inc.

D/B/A – Doing Business As (if applicable):

Street 15-07 132 Street	City College Point	State NY	County Queens	Zip Code 11356
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E-mail Address: sales@tcisystems.com	Company Web Site: www.tcisystems.biz
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If applicable, place an "X" in the appropriate box(es) (check all that apply)

<input checked="" type="checkbox"/> NYS Small Business 3 # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input checked="" type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> <small>(Do Not Use Social Security Number)</small> 010938670		<b>NYS Vendor Identification Number:</b> <small>(See New York State Vendor File Registration Clause)</small> 1100030394	
<b>Legal Business Name of Company Bidding:</b> TRANSMIT PLUS INC			
<b>D/B/A - Doing Business As (if applicable):</b>			
<b>Street</b> 246 Fan hang lang	<b>City</b> NORTH BABYLON	<b>State</b> NY	<b>County</b> SUFF
<b>E-mail Address:</b> info@transmitplus.com		<b>Company Web Site:</b> www.transmitplus.com	
<b>Zip Code</b> 11702			

If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input checked="" type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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<b>Bidder's Federal Tax Identification Number:</b> (Do Not Use Social Security Number) 91-1121292	<b>NYS Vendor Identification Number:</b> (See New York State Vendor File Registration Clause) 1000019592
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Legal Business Name of Company Bidding: Zetron, Inc.

D/B/A – Doing Business As (if applicable): N/A

Street 12034 134th CT NE	City Redmond	State WA	County King	Zip Code 98052
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E-mail Address: zusstatecontracts@zetron.com	Company Web Site: www.zetron.com
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If applicable, place an "x" in the appropriate box(es) (check all that apply)

<input type="checkbox"/> NYS Small Business # Employees	<input type="checkbox"/> Service Disabled Veteran Owned Business	<input type="checkbox"/> NYS Minority Owned Business	<input type="checkbox"/> NYS Women Owned Business
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