



CERTIFICATE OF BID OPENING

This is to certify that I have been duly authorized to open bids, that competitive bids were solicited and on June 11, 2019 at 10:00 a.m. p.m. I opened solicitation IFB 2146 in the OGS Financial Administration Office for providing

NATURAL GAS ASSET MANAGER

All timely responses received are included in the tabulation. See attached.

[Handwritten Signature]

 Authorized Individual (Signature)

[Handwritten Signature]

 Witness (Signature)

Vendor	Amount Bid
Direct Energy	\$12,696,218
Emera Energy Services	\$12,466,614

Cost Proposal/Bid Sheet

Assumptions:

must bid AMA % Demand Recovery - vendor must bid a % even if "0"
 there may be no null values- if not bidding must enter "x" in that cell
 must bid Summer Adder if bidding DTI or TGP Winter Primary
 may not bid Summer Adder if bidding Full requirements Nymex plus Basis or DTI NP plus Basis
 may bid only one Winter Primary (TGP or DTI)
 may not bid TGP Winter, DTI Winter or Summer if bidding NYMEX plus basis or DTI NP plus basis
 full requirements commodity bid price shall be defined as either NYMEX plus basis or DTI NP plus basis
 bid only once in lines 3-6
 fill out full four years of bids

Reminder:

Bidders should insert the price per unit specified and the price extensions in decimals, not to exceed four places
 Any alternate bid must be clearly be labeled as such.
 OGS may elect any combination of the Tier 1 pricing options as described in Section 2.12 .1.a-d

Early payment discounts offered:

A discount for early payment does not affect bid amounts nor is it considered in making awards

	days after receipt of proper invoice
	days after receipt of proper invoice

INSTRUCTIONS: Fill in your company name and then rows 1 - 6 for all years. When all four years are complete, click "verify" button below

Your Company Name Here:

Emera Energy Services, Inc.


	Year 1	Year 2	Year 3	Year 4
1 AMA % Demand recovery	25.0000%	25.0000%	25.0000%	25.0000%
2 DTI North Point Summer Adder	\$0.0500	\$0.0500	\$0.0500	\$0.0500
3 TGP Winter Primary	-\$0.1000	-\$0.1000	-\$0.1000	-\$0.1000
4 DTI Winter Primary	x	x	x	x
5 Full Reqs NYMEX Basis Bid	x	x	x	x
6 Full Reqs DTI Basis Bid	x	x	x	x

NOTE: "\$0.0000" is considered to be a bid. Enter "x" for a no bid
 If you have trouble with the "Verify" button, simply unhide lines 35-44

Errors:

must bid AMA % Demand Recovery
 make null values an "x"
 winter primary must include summer adder
 no summer adder without winter primary
 no summer adder if bidding full requirements
 too many winter primary bids
 too many bids
 bids are blank

	GOOD BID	GOOD BID	GOOD BID	GOOD BID
OK	OK	OK	OK	OK
OK	OK	OK	OK	OK
OK	OK	OK	OK	OK
OK	OK	OK	OK	OK
OK	OK	OK	OK	OK
OK	OK	OK	OK	OK
OK	OK	OK	OK	OK


 BRENT DREGER
 VICE PRESIDENT
 JUNE 7 19

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4.3.2 Alternate Bid

Your Company Name Here:

AMA % Demand recovery

Tier 1: DSG shall be included in DEBM's NIMO Pool. Baseload quantity shall be priced at S&P Global Platts IERC's Gas Market Report First of Month Index (Monthly Bidweek Spot Gas Prices - Platts Locations (\$/MMBtu) for Appalachia, Dominion, Appalachia plus DTI variables or NYMEX Fixed Price plus Basis plus DTI variables plus adder/Oth.

Tier 2: OSG shall be included in DEBM's NIMO Pool. Any daily quantity above the MDQ shall be priced at S&P Global Platts Gas Daily Final Price Survey-Platts Locations (\$/MMBtu) Midpoint Price for Northeast, Tennessee, zone 6 del. less TGP Z5-Z6 variables plus adder/Dth.

DTI Winter Primary
 Full Reqs NYMEX Basis Bid
 Full Reqs DTI Basis Bid

Direct Energy Business Marketing LLC

	Year 1	Year 2	Year 3	Year 4	
1	0.0000%	0.0000%	0.0000%	0.0000%	Any daily quantity above the Baseload contracted quantity shall be priced at S&P Global Platts Gas Daily Final Daily Price Survey-Platts Locations (\$/MMBtu) Midpoint Price for Appalachia, Dominion, North Point plus DTI variables plus \$0.20/Dth.
2	\$0.2000	\$0.2000	\$0.2000	\$0.2000	
3	\$0.2000	\$0.2000	\$0.2000	\$0.2000	
4	x	x	x	x	
5	x	x	x	x	
6	x	x	x	x	

NOTE: "\$0.0000" is considered to be a bid. Enter "x" for a no bid
 If you have trouble with the "Verify" button, simply unhide lines 35-44

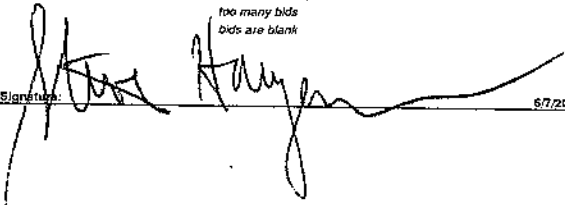
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 no summer adder without winter primary
 no summer adder if bidding full requirements

too many winter primary bids
 too many bids
 bids are blank

Authorized Signature:



6/7/2019

GOOD BID	GOOD BID	GOOD BID	GOOD BID
OK	OK	OK	OK
OK	OK	OK	OK
OK	OK	OK	OK
OK	OK	OK	OK
OK	OK	OK	OK
OK	OK	OK	OK
OK	OK	OK	OK
OK	OK	OK	OK