

Question Number	Question	Solicitation Document Name	Document Section (Number & Name)	Answer
1	Is 15% MWBE a binding target?	RFP Main Document	Section. 8.13 'Contractor Requirements And Procedures For Equal Employment And Business Participation Opportunities For Minority Group Members And New York State Certified Minority- And Women-Owned Business Enterprises'	Contractors must comply with Section. 8.13 'Contractor Requirements And Procedures For Equal Employment And Business Participation Opportunities For Minority Group Members And New York State Certified Minority- And Women-Owned Business Enterprises'.  Please note the goals are 15% WBE and 15% MBE for a total goal of 30%.
2	Can a subcontractor from the existing contract bid on this project?	RFP Main Document	Section 3.1 'Minimum Qualifications'	Any entity that meets Section 3.1 'Minimum Qualifications' may bid
3	Can you go over the existing contract requirements	RFP Main Document	Section 1.2 'Overview'	This is a Periodic Recruitment under the same terms and conditions as the original solicitation.  Please see Section 1.2 'Overview'
4	Just to clarify, you are saying that an existing contractor does not need to bid an updated price for the items which they have previously been awarded?	RFP Main Document	Section 5.6 'Periodic Recruitment'	Existing Contractors on award 23017 cannot rebid items that they were previously awarded. Existing Contractors may bid on items that they were not previously awarded.  Please see Section 5.6 'Periodic Recruitment'
5	[How will] conflict resolution between the two contracts [be resolved].  See Question 2	Appendix B	Clause 59 'DISPUTE RESOLUTION PROCEDURES'	Please see Appendix B, Clause 59 'DISPUTE RESOLUTION PROCEDURES'
6	The NTE PPA value will have quite a range depending on whether the project is 200kw or 1 MW. Can PPA rates for integers within that range be provided? e.g.: 200kw - 300kw = PPA NTE X; 300kw-400kw = PPA NTE Y, etc.	RFP Main Document	Section 1.3 'Lots & Items'	No. OGS declines to make the requested change.
7	If a prospective bidder is teaming with another contractor and together they meet the minimum qualifications, will this be allowed?	RFP Main Document	Section 3.1 'Minimum Qualifications'	No, the company signing the bid must meet the minimum qualifications. (23017 Q&A, question 76)
8	Why should NYPA assist?	RFP Main Document	Section 7.2 'New York Power Authority/Third Party Consultant Assistance'	Pursuant Section 7.2 'New York Power Authority/Third Party Consultant Assistance', "Under the authority granted by Executive Order 88, Section III.A(1), NYPA will require all Affected State Entities, as defined in the Order, to utilize NYPA when conducting the Mini-Bid process. For all other Authorized Users, it is highly recommended that NYPA be utilized for the Mini-Bid process, given NYPA's level of expertise and experience in the solar industry."
9	Will this lead to proprietary disclosure? Since there would be so many requests for help, I just wanted to understand how NYPA would avoid making mistakes.	Appendix B	Clause 6 'Confidential/Trade Secret Materials'	Please see Appendix B, Clause 6 'Confidential/Trade Secret Materials'

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10	Can you clarify what you mean by 6 lots for this RFP, 4 items per lot?	RFP Main Document	Section 1.3 'Lots & Items' Section 1.4 'Regions'	The Solicitation contains 5 geographical regions, 6 lots, and within each lot there are 4 items. Please see Section 1.3 'Lots & Items' and Section 1.4 'Regions'
11	Do you have any sense of how the allocated capacity will differ in different regions of the state?	RFP Main Document	Section 1.2 'Estimated Quantities'.	No, the Contracts resulting from this Solicitation will be Indefinite Delivery, Indefinite Quantity (IDIQ). The estimated sales for award 23017 is \$3.5 million annually, however OGS expects sales through this contract to increase over the next few years as agencies work to meet New York's renewable energy goals. Please see Section 1.2 'Estimated Quantities'.
12	Is it possible to bid on only a single region (e.g. NYC)?	RFP Main Document	Section 7.1 'General Considerations'	Yes; a bidder can select as few or as many regions, lots and items it wants to bid on. Pursuant to Section 7.1 'General Considerations', <i>"Only Contractors awarded the item, lot and region included in the Mini-Bid RFP are eligible to respond. Please note that Contractors are not required to respond to a Mini-Bid RFP request."</i>
13	Can you send out this slide presentation?	General Question		Yes, the webinar PowerPoint presentation is available at: <a href="http://www.ogs.ny.gov/purchase/biddocument/23017Bid.asp">http://www.ogs.ny.gov/purchase/biddocument/23017Bid.asp</a>
14	Can you please clarify the requirements: 30% for MWBE participation, 15% for Minority-Owned Business Enterprises ("MBE") participation and 15% for Women-Owned Business Enterprises ("WBE") participation?  I have a question regarding the requirements:  <del>30%</del> for MWBE participation <del>15%</del> for Minority-Owned Business Enterprises ("MBE") participation <del>15%</del> for Women-Owned Business Enterprises ("WBE") participation  It looks like we would need to submit the form MWBE 100 utilization Plan with our response. We will do the best we can to meet the requirements in good faith, but we normally don't select our partners until contract is awarded	RFP Main Document	Section 4 'Format of Proposal'  Section 8.13, Sub-Section V. 'MWBE Utilization Plan, Contractor Requirements And Procedures For Equal Employment And Business Participation Opportunities For Minority Group Members And New York State Certified Minority- And Women-Owned Business Enterprises',	Pursuant to Section 4 'Format of Proposal', The bidder must submit a completed MWBE Utilization Plan on Form MWBE 100 with their bid. Pursuant to Section 8.13, Sub-Section V. 'MWBE Utilization Plan, Contractor Requirements And Procedures For Equal Employment And Business Participation Opportunities For Minority Group Members And New York State Certified Minority- And Women-Owned Business Enterprises', <i>"This plan may be revised after the Contract award and during the term of the Contract by submitting a revised MWBE Utilization Plan to OGS."</i>

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15	Is acceptable committing in good faith that these requirements will be met once we have access to the mini bid ? <b>See question 14</b>	RFP Main Document	Section 4 'Format of Proposal'  Section 8.13, Sub-Section V. 'MWBE Utilization Plan, Contractor Requirements And Procedures For Equal Employment And Business Participation Opportunities For Minority Group Members And New York State Certified Minority- And Women-Owned Business Enterprises'	Pursuant to Section 4 'Format of Proposal', <i>The bidder must submit a completed MWBE Utilization Plan on Form MWBE 100 with their bid .</i>  Pursuant to Section 8.13, Sub-Section V. 'MWBE Utilization Plan, Contractor Requirements And Procedures For Equal Employment And Business Participation Opportunities For Minority Group Members And New York State Certified Minority- And Women-Owned Business Enterprises', <i>"This plan may be revised after the Contract award and during the term of the Contract by submitting a revised MWBE Utilization Plan to OGS."</i>
16	You mentioned in the webinar today that other bids have been awarded under previous PPA contracts. Is there someway a bidder can be made aware of who those bids were awarded to (so that we can reach out to them). We would like to be more proactive and comprehensive in our outreach efforts. Any help you can provide will be appreciated.	General Question		Yes; the contact information pertaining to the current contractors is available at: <a href="https://online.ogs.ny.gov/purchase/spg/pdfdocs/0530223017ContractorInfo.pdf">https://online.ogs.ny.gov/purchase/spg/pdfdocs/0530223017ContractorInfo.pdf</a>
17	Kelly, you indicated in the bid request that a list of interested MWBE and SDVOB vendors will be made available to prospective bidders. Will there also be a list of prospective bidders made available to MWBE and SDVOB vendors so that we can reach out to them proactively (rather than wait for them to reach out to us)?	General Question		Yes. OGS Procurement Services posts Bid opening information on the OGS Procurement Services web page. The web page makes available the list of Bidders that responded to the Solicitation. Such information is anticipated to be available online within two business days after the bid opening.  The Bid Opening Results Page is available at <a href="https://ogs.ny.gov/procurement/bid-opening-results-0">https://ogs.ny.gov/procurement/bid-opening-results-0</a>
18	Can OGS provide us with the potential number of sites for each lot?	RFP Main Document	Section 1.2 'Estimated Quantities'	No. Pursuant to Section 1.2 'Estimated Quantities', <i>"The Contracts resulting from this Solicitation will be Indefinite Delivery, Indefinite Quantity (IDIQ). The estimated sales for award 23017 is \$3.5 million annually, however OGS expects sales through this contract to increase over the next few years as agencies work to meet New York's renewable energy goals. In accordance with Appendix B, Estimated/Specific Quantity Contracts, the Contracts resulting from this Solicitation are expressly agreed and understood to be made for only the quantities, if any, actually ordered during the Contract term."</i>
19	Regarding the documents for the electronic copy - Attachment 10 does not specify if this should be supplied in PDF format or Word format.	Attachment 10		The bidder may electronically submit Attachment 10 in PDF format or Word format.

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20	We plan to select contractor and subcontractors after a Mini-Bid award and are therefore unable to complete the Attachment 6 - Use of SDVOB Form, Attachment 4 - Encouraging Use of NYS Businesses, and the MWBE Utilization Plan at this time. Is it possible to waive this requirement during this initial Master Contract award and only make it a requirement for each individual site Mini-Bid?	RFP Main Document	Section 4 'Format of Proposal'	No, Bidders must submit a complete proposal in accordance with Section 4 'Format of Proposal'.
21	The RFP document states, "To be eligible for an award for Item 4, the Bidder must provide a Bid for either Items 1, 2 or 3 within that Lot and Region." We are already a current Contractor for Items 1, 2 and 3, but would like to bid on Item 4. Just to confirm, we should not re-bid any new pricing for the first three items and will still be eligible for Item 4 if we leave these price cells blank in this bid (since we have already bid on these earlier)?	RFP Main Document	Section 5.6 'Periodic Recruitment'	Yes, current contractors may bid on Lots and Items not previously awarded. If your company is already a contractor and has not been previously awarded Item 4, it may bid on Item 4 for existing Regions and Lots. Current contractors can not rebid previously awarded Regions, Lots and Items, and should leave previously awarded items blank.  Please see Section 5.6 'Periodic Recruitment'
22	Should Bidders assume that contractor will be responsible for obtaining local planning/zoning board approvals, or will facilities be self-permitted by the applicable state agencies?	RFP Main Document	Section 7.3 'Feasibility Studies/Stakeholder Considerations'	Yes, the Contractor is responsible for obtaining all required permits and licenses.  Please see Section 7.3 'Feasibility Studies/Stakeholder Considerations'.
23	Please confirm that the following incentives should not be included in the PPA pricing: <input type="checkbox"/> Federal bonus depreciation <input type="checkbox"/> ITC <input type="checkbox"/> Local sales tax exemptions <input type="checkbox"/> NYSERDA funding such as MW block program	RFP Main Document	Section 1.6 'Definitions'  Section 3.2 'Cost Proposal'  Section 7.6 'Mini-Bid RFP Pricing'	Correct, all government incentives and subsidies are excluded from the Not to Exceed PPA price, this would include the Federal ITC, NY-SUN incentives, property tax and sales tax incentives. The Not to Exceed Price provided should take into account that this is a 5 year contract. A bidder can propose a lower price for particular projects once the project specifics are known and articulated as part of the Mini-Bid process and the current incentives are applied. (23017 Q&A, questions 45, 63, 64, 68, 73, 78, 80)  Please see Sections: 1.6 'Definitions', 3.2 'Cost Proposal' and 7.6 'Mini-Bid RFP Pricing'.
24	Should utility interconnection upgrades be included in PPA pricing?	RFP Main Document	Section 1.6 'Definitions'	Yes, the bidder must incorporate interconnection costs into the Not to Exceed pricing that they are comfortable with. The Not to Exceed Price must include all costs associated with the installation, with the exception of Third Party Consulting Fees. (23017 Q&A question 43)  Please See Section 1.6 'Definitions'.

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25	Should Bidders assume that solar arrays will not be subject to property tax?	RFP Main Document	Section 1.6 'Definitions'	<p>The Not to Exceed Price provided by the bidder should be exclusive of all government incentives or subsidies, this would include the property tax and sale tax incentives. The Not to Exceed Price provided should take into account that this is a 5 year contract. A bidder can propose a lower price for particular projects once the project specifics are known and articulated as part of the Mini-Bid process and the current incentives are applied. (23017 Q&amp;A, questions 45, 63, 64, 68, 73, 78, 80)</p> <p>Please see Section 1.6 'Definitions'.</p>
26	Should Bidders assume a certain value for interconnection costs?	RFP Main Document	Section 1.6 'Definitions'	<p>There is no assumption provided as to specific interconnection costs, the bidder must incorporate interconnection costs into the Not to Exceed pricing that they are comfortable with. The Not to Exceed Price must include all costs associated with the installation, with the exception of Third Party Consulting Fees. (23017 Q&amp;A question 43)</p> <p>Please see Section 1.6 'Definitions'.</p>
27	If a vendor is already requalified under the existing contract do they still need to resubmit all forms? i.e. insurance requirements, certifications etc.	RFP Main Document	SECTION 4 'FORMAT OF PROPOSAL'	<p>Yes. A bidder must submit a complete proposal per SECTION 4 'FORMAT OF PROPOSAL'</p>
28	Can OGS define further what is considered a "pole system"?	RFP Main Document	Section 1.3 'Lots & Items'	<p>Pursuant Section 1.3 'Lots &amp; Items', <i>"Pole mounted systems are elevated PV racking systems. As opposed to traditional ground mounted systems, users may require to have systems elevated from the ground for clearance purposes. The final type and clearance will be determined by the specific customer at the time of a project and specified in the min-bid."</i></p>
29	What should Bidders consider as the canopy clearance?	RFP Main Document	Section 1.3 'Lots & Items'	<p>The final clearance will be determined by the specific customer at the time of a project and specified in the mini-bid.</p> <p>Please see Section 1.3 'Lots &amp; Items'</p>
30	Can OGS clarify what the difference of a carport canopy with a single line of foundations?	RFP Main Document	Section 1.3 'Lots & Items'	<p>Pursuant to Section 1.3 Lots &amp; Items, <i>"A Parking Canopy System is attached to a structural frame mounted onto a parking canopy."</i></p>

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31	Should Bidders assume decommissioning assurances such as escrow accounts?	RFP Main Document	Section 1.6 'Definitions' Section 7.4 'Development of the Mini-Bid'	<p>Pursuant to Section 7.4 'Development of the Mini-Bid', f- Decommissioning Plan, <i>"The Authorized User may require Bidders to provide information regarding the proposed approach to system decommissioning. This decommissioning plan should include a description of Bidder's approach to provide financial assurance that funding will be available to decommission the system at the end of the contract term."</i></p> <p>The Not to Exceed Price must include all costs associated with the installation, with the exception of Third Party Consulting Fees. Please see Section 1.6 'Definitions'.</p>
32	What is the definition of a pole-mounted system?	RFP Main Document	Section 1.3 'Lots & Items'	<p>Pursuant Section 1.3 Lots &amp; Items, <i>"Pole mounted systems are elevated PV racking systems. As opposed to traditional ground mounted systems, users may require to have systems elevated from the ground for clearance purposes. The final type and clearance will be determined by the specific customer at the time of a project and specified in the min-bid."</i></p>
33	Should interconnection fees and/or upgrade costs be included in our cost assumptions when providing the Not-To-Exceed PPA rates?	RFP Main Document	Section 1.6 'Definitions'	<p>Yes. Pursuant to Section 1.6 'Definitions', <i>"The Bidder must incorporate all factors that will affect future pricing in their Not to Exceed Prices submitted in response to this Solicitation. The awarded contract does not allow for future price changes or adjustments. The Not to Exceed Prices is awarded for the Centralized Contracts life of the award."</i> (23017 Q&amp;A question 43)</p>
34	Can you provide examples of Third Party Consulting Fees? Does this only refer to fees charged by third-party consultants who run RFPs on behalf of the Host Entity, or might other charges be included?	RFP Main Document	Section 1.6 'Definitions'	<p>Pursuant to Section 1.6 Definitions, <i>"Third Party Consulting Fees may include but not be limited to developing, conducting and evaluating Mini-Bids and in negotiating and executing PPA and/or PGA's."</i></p>
35	Which government incentives / subsidies should be included in the NTE PPA rates (e.g. Federal ITC, MW Block Award, NY-SUN battery rebates)?	RFP Main Document	Section 1.6 'Definitions' Section 3.2 'Cost Proposal' Section 7.6 'Mini-Bid RFP Pricing'	<p>All government incentives and subsidies are excluded from the Not to Exceed PPA price , this would include the Federal ITC, NY-SUN incentives, property tax and sales tax incentives. The Not to Exceed Price provided bidder should take into account that this is a 5 year contract. A bidder can propose a lower price for particular projects once the project specifics are known and articulated as part of the Mini-Bid process and the current incentives are applied. (23017 Q&amp;A, questions 45, 63, 64, 68, 73, 78, 80)</p> <p>Please see Sections: 1.6 'Definitions', 3.2 'Cost Proposal' and 7.6 'Mini-Bid RFP Pricing'</p>

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36	For Item 4 'Battery Storage with Smart Inverter', does the bidder provide a stand-alone Not to Exceed price for storage or does the Not to Exceed price include the cost of the PV system?	RFP Main Document	Section 3.2 'Cost Proposal'	Pricing for Item 4, 'Storage System with Smart Inverter', is a standalone Not to Exceed Price for the storage system expressed in dollars per kWh for the electricity produced by the Photovoltaic System. It does not include the cost of the Photovoltaic System which is included in Items 1 – 3.  Please see revised Section 3.2 'Cost Proposal' and Attachment 1.
37	Should the \$/kwh price for storage be formatted as an adder to solar energy produced (e.g. \$0.05/kwh)? Or should it be formatted as the price for a storage system (e.g. \$600/kwh)?	RFP Main Document	Section 3.2 'Cost Proposal'	Pricing for Item 4, 'Storage System with Smart Inverter', is a standalone Not to Exceed Price for the storage system expressed in dollars per kWh for the electricity produced by the Photovoltaic System. It does not include the cost of the Photovoltaic System which is included in Items 1 – 3.  Please see revised Section 3.2 'Cost Proposal' and Attachment 1.