

30% Recycled White - Less than Truckload

ZONE 3 - Northeast Counties	Annual Quantities (Cartons)	Contract (Award 22478) Price/Carton	Contract (Award 22478) Total	Proposed Preferred Source Pricing (4/5/12)	Proposed Preferred Source Pricing Total (4/5/12)	Annual Savings (Award 22478 vs. Preferred Source)
30% Recycled						
10 to 39 Cartons						
8.5 x 11	3,600	\$31.45	\$113,220.00	\$ 37.91	\$ 136,476.00	\$ 23,256.00
8.5 x 14	250	\$42.85	\$10,712.50	\$ 48.11	\$ 12,027.50	\$ 1,315.00
11 x 17	61	\$33.68	\$2,047.44	\$ 38.71	\$ 2,353.57	\$ 306.13
8.5 x 11 3-hole punch	48	\$33.70	\$1,617.60	\$ 40.04	\$ 1,921.92	\$ 304.32
40 to 199 Cartons						
8.5 x 11	8,200	\$30.10	\$246,820.00	\$ 35.52	\$ 291,264.00	\$ 44,444.00
8.5 x 14	280	\$41.00	\$11,480.00	\$ 46.09	\$ 12,905.20	\$ 1,425.20
11 x 17	120	\$32.25	\$3,870.00	\$ 36.31	\$ 4,357.20	\$ 487.20
8.5 x 11 3-hole punch	1	\$32.25	\$38.70	\$ 37.65	\$ 45.18	\$ 6.48
200 to 600 Cartons						
8.5 x 11	12,000	\$29.95	\$359,400.00	\$ 35.27	\$ 423,240.00	\$ 63,840.00
8.5 x 14	220	\$40.80	\$8,976.00	\$ 45.51	\$ 10,012.20	\$ 1,036.20
11 x 17	8	\$31.60	\$252.80	\$ 36.06	\$ 288.48	\$ 35.68
8.5 x 11 3-hole punch	600	\$32.00	\$19,200.00	\$ 37.40	\$ 22,440.00	\$ 3,240.00
Total Annual Savings (Zone 3 30%)						\$139,696.21

5-Year Quantities (Cartons)	5-Year Savings (Award 22478 vs. Preferred Source)	Preferred Source Premium %
18,000	\$ 116,280.00	20.54%
1,250	\$ 6,575.00	12.28%
304	\$ 1,530.64	14.95%
240	\$ 1,521.60	18.81%
41,000	\$ 222,220.00	18.01%
1,400	\$ 7,126.00	12.41%
600	\$ 2,436.00	12.59%
6	\$ 32.40	16.74%
60,000	\$ 319,200.00	17.76%
1,100	\$ 5,181.00	11.54%
40	\$ 178.40	14.11%
3,000	\$ 16,200.00	16.88%
Total Savings for 5-Years		\$698,481.04

ZONE 3 - Northeast Counties	Annual Quantities (Cartons)	Contract (Award 22478) Price/Carton	Contract (Award 22478) Total	Proposed Preferred Source Pricing (4/20/12)	Proposed Preferred Source Pricing Total (4/20/12)	Annual Savings (Award 22478 vs. Preferred Source)
30% Recycled						
10 to 39 Cartons						
8.5 x 11	3,600	\$31.45	\$113,220.00	\$ 35.58	\$ 128,088.00	\$ 14,868.00
8.5 x 14	250	\$42.85	\$10,712.50	\$ 45.49	\$ 11,372.50	\$ 660.00
11 x 17	61	\$33.68	\$2,054.18	\$ 36.27	\$ 2,212.47	\$ 158.30
8.5 x 11 3-hole punch	48	\$33.70	\$1,617.60	\$ 37.20	\$ 1,785.60	\$ 168.00
40 to 199 Cartons						
8.5 x 11	8,200	\$30.10	\$246,820.00	\$ 33.21	\$ 272,322.00	\$ 25,502.00
8.5 x 14	280	\$41.00	\$11,480.00	\$ 43.49	\$ 12,177.20	\$ 697.20
11 x 17	120	\$32.25	\$3,870.00	\$ 33.90	\$ 4,068.00	\$ 198.00
8.5 x 11 3-hole punch	1	\$32.25	\$32.25	\$ 34.83	\$ 34.83	\$ 2.58
200 to 600 Cartons						
8.5 x 11	12,000	\$29.95	\$359,400.00	\$ 32.96	\$ 395,520.00	\$ 36,120.00
8.5 x 14	220	\$40.80	\$8,976.00	\$ 42.92	\$ 9,442.40	\$ 466.40
11 x 17	8	\$31.60	\$252.80	\$ 33.65	\$ 269.20	\$ 16.40
8.5 x 11 3-hole punch	600	\$32.00	\$19,200.00	\$ 34.58	\$ 20,748.00	\$ 1,548.00
Total Annual Savings (Zone 3)						\$80,404.88

5-Year Quantities (Cartons)	5-Year Savings (Award 22478 vs. Preferred Source)	Preferred Source Premium %	Estimated 5 YR Carton Qty Zones 1 and 4 - from state contract	5 YR Savings if purchased from State Contract for Zones 1 and 4 if included	1 year difference
18,000	\$ 74,340.00	13.13%	9,000	\$ 37,170.00	\$ 7,434.00
1,250	\$ 3,300.00	6.16%			
305	\$ 791.48	7.71%			
240	\$ 840.00	10.39%			
41,000	\$ 127,510.00	10.33%	28,400	\$ 88,324.00	\$ 17,664.80
1,400	\$ 3,486.00	6.07%			
600	\$ 990.00	5.12%			
6	\$ 15.48	8.00%			
60,000	\$ 180,600.00	10.05%	31,400	\$ 94,514.00	\$ 18,902.80
1,100	\$ 2,332.00	5.20%			
40	\$ 82.00	6.49%			
3,000	\$ 7,740.00	8.06%			
Total Savings for 5-Years		\$402,026.96		\$ 220,008.00	\$ 44,001.60

Total Annual Savings (Zone 2) \$ 10,909.24

zone 2 Total 5-Years Savings \$54,546.20

all savings \$ 676,581.16

Total Annual Savings (Zone 2&3) \$91,314.12

zones 2 & 3 5-Year Savings \$456,573.16

cost differential 9 FTE's \$ 10,146.01

cost differential 9 FTE's 5YR \$ 50,730.35