

30% Recycled White - Less than Truckload

ZONE 2 - Central Counties	Annual Quantities (Cartons)	Contract (Award 22478) Price/Carton	Contract (Award 22478) Total	Proposed Preferred Source Pricing (4/5/12)	Proposed Preferred Source Total Pricing (4/5/12)	Annual Savings (Award 22478 vs. Preferred Source)
30% Recycled						
10 to 39 Cartons						
8.5 x 11	560	\$31.80	\$17,808.00	\$ 37.91	\$ 21,229.60	\$ 3,421.60
8.5 x 14	80	\$43.30	\$3,464.00	\$ 48.11	\$ 3,848.80	\$ 384.80
11 x 17	42	\$34.05	\$1,443.72	\$ 38.71	\$ 1,641.30	\$ 197.58
8.5 x 11 3-hole punch	6	\$34.05	\$204.30	\$ 40.04	\$ 240.24	\$ 35.94
40 to 199 Cartons						
8.5 x 11	1,800	\$30.25	\$54,450.00	\$ 35.52	\$ 63,936.00	\$ 9,486.00
8.5 x 14	34	\$41.20	\$1,400.80	\$ 46.09	\$ 1,567.06	\$ 166.26
11 x 17	68	\$32.40	\$2,203.20	\$ 36.31	\$ 2,469.08	\$ 265.88
8.5 x 11 3-hole punch	1	\$32.40	\$38.88	\$ 37.65	\$ 45.18	\$ 6.30
200 to 600 Cartons						
8.5 x 11	1,000	\$30.10	\$30,100.00	\$ 35.27	\$ 35,270.00	\$ 5,170.00
8.5 x 14	40	\$40.10	\$1,604.00	\$ 45.51	\$ 1,820.40	\$ 216.40
11 x 17	8	\$31.53	\$252.20	\$ 36.06	\$ 288.48	\$ 36.28
8.5 x 11 3-hole punch	1	\$31.55	\$37.86	\$ 37.40	\$ 44.88	\$ 7.02
Total Annual Savings (Zone 2 30%)						\$19,394.06

5-Year Quantities (Cartons)	5-Year Savings (Award 22478 vs. Preferred Source)	Preferred Source Premium %
2,800	\$ 17,108.00	19.21%
400	\$ 1,924.00	11.11%
212	\$ 987.92	13.69%
30	\$ 179.70	17.59%
9,000	\$ 47,430.00	17.42%
170	\$ 831.30	11.87%
340	\$ 1,329.40	12.07%
6	\$ 31.50	16.20%
5,000	\$ 25,850.00	17.18%
200	\$ 1,082.00	13.49%
40	\$ 181.40	14.39%
6	\$ 35.10	18.54%
Total Savings for 5-Years		\$96,970.32

ZONE 2 - Central Counties	Annual Quantities (Cartons)	Contract (Award 22478) Price/Carton	Contract (Award 22478) Total	Proposed Preferred Source Pricing (4/20/12)	Proposed Preferred Source Total Pricing (4/20/12)	Annual Savings (Award 22478 vs. Preferred Source)
30% Recycled						
10 to 39 Cartons						
8.5 x 11	560	\$31.80	\$17,808.00	\$ 35.58	\$ 19,924.80	\$ 2,116.80
8.5 x 14	80	\$43.30	\$3,464.00	\$ 45.49	\$ 3,639.20	\$ 175.20
11 x 17	42	\$34.05	\$1,443.72	\$ 36.27	\$ 1,537.85	\$ 94.13
8.5 x 11 3-hole punch	6	\$34.05	\$204.30	\$ 37.20	\$ 223.20	\$ 18.90
40 to 199 Cartons						
8.5 x 11	1,800	\$30.25	\$54,450.00	\$ 33.21	\$ 59,778.00	\$ 5,328.00
8.5 x 14	34	\$41.20	\$1,400.80	\$ 43.49	\$ 1,478.66	\$ 77.86
11 x 17	68	\$32.40	\$2,203.20	\$ 33.90	\$ 2,305.20	\$ 102.00
8.5 x 11 3-hole punch	1	\$32.40	\$38.88	\$ 34.83	\$ 41.80	\$ 2.92
200 to 600 Cartons						
8.5 x 11	1,000	\$30.10	\$30,100.00	\$ 32.96	\$ 32,960.00	\$ 2,860.00
8.5 x 14	40	\$40.10	\$1,604.00	\$ 42.92	\$ 1,716.80	\$ 112.80
11 x 17	8	\$31.53	\$252.20	\$ 33.65	\$ 269.20	\$ 17.00
8.5 x 11 3-hole punch	1	\$31.55	\$37.86	\$ 34.58	\$ 41.50	\$ 3.64
Total Annual Savings (Zone 2 30%)						\$10,909.24

5-Year Quantities (Cartons)	5-Year Savings (Award 22478 vs. Preferred Source)	Preferred Source Premium %	Savings if all zones included
2,800	\$ 10,584.00	11.89%	see zone 3 for numbers
400	\$ 876.00	5.06%	
212	\$ 470.64	6.52%	
30	\$ 94.50	9.25%	
9,000	\$ 26,640.00	9.79%	
170	\$ 389.30	5.56%	
340	\$ 510.00	4.63%	
6	\$ 14.58	7.50%	
5,000	\$ 14,300.00	9.50%	
200	\$ 564.00	7.03%	
40	\$ 85.00	6.74%	
6	\$ 18.18	9.60%	
Total Savings for 5-Years		\$54,546.20	