Bid Opening Results For:

<table>
<thead>
<tr>
<th>IFB NUMBER</th>
<th>23131</th>
</tr>
</thead>
<tbody>
<tr>
<td>BID OPENING</td>
<td>8/22/2018 11:00:00 AM</td>
</tr>
<tr>
<td>GROUP NUMBER</td>
<td>32100</td>
</tr>
<tr>
<td>PURCHASING OFFICER</td>
<td>Bailey Baleno</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>(518) 473-1614</td>
</tr>
</tbody>
</table>

DESCRIPTION
Snow & Ice Control Agents
(All State Agencies and Political Subdivisions)
**Invitation for Bids**

**BID OPENING**
- **DATE:** August 22, 2018
- **TIME:** 11:00 A.M. EST
- **INVITATION FOR BIDS NUMBER:** 23131

**TITLE:** Group 32100
- Snow & Ice Control Agents
- (All State Agencies & Political Subdivisions)
- **Classification Codes:** 12

**CONTRACT PERIOD:** October 1, 2018 to September 30, 2020

**DESIGNATED CONTACTS:** In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

- **Email Address:** Bailey.Baleno@ogs.ny.gov
- **Phone:** (518) 473-1614
- **E-mail address:** Bailey.Baleno@ogs.ny.gov

- **Email Address:** Jose DeAndres
- **Team Leader**
- **Phone:** (518) 473-3024
- **E-mail address:** DeAndres@ogs.ny.gov

**For MWBE Questions Only**
- **Email Address:** MWBE@ogs.ny.gov
- **Phone:** (518) 486-9284

**For SDVOB Questions Only**
- **Email Address:** VeteransDevelopment@ogs.ny.gov
- **Phone:** (518) 474-2015

**For INSURANCE Questions Only**
- **Email Address:** ogs.sm.insrev@ogs.ny.gov
- **Telephone No.** (518) 457-6595

**Bidder’s Federal Tax Identification Number:**
- **Number:** 47-2089879

**Legal Business Name of Company Bidding:**
- **Name:** Apalachee LLC

**DBIA – Doing Business As (if applicable):**
- **Address:** 1423 Highland Ave
- **City:** Rochester
- **State:** NY
- **County:** Monroe
- **Zip Code:** 14620

**Company Website:** [www.apalacheesalt.com](http://www.apalacheesalt.com)

**If applicable, place an “X” in the appropriate box(es) (check all that apply):**

<table>
<thead>
<tr>
<th>Information</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>NYS Small Business</td>
<td># Employees</td>
</tr>
<tr>
<td>Service Disabled Veteran Business</td>
<td>NYS Minority Owned Business</td>
</tr>
<tr>
<td>NYS Women Owned Business</td>
<td></td>
</tr>
</tbody>
</table>

**If you are not bidding, place an “X” in the box and return this page only.**

**WE ARE NOT BIDDING AT THIS TIME BECAUSE:**

**FOR PROCUREMENT SERVICES USE ONLY**

<table>
<thead>
<tr>
<th>Information</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>LITERATURE</td>
<td>CD/DVD</td>
</tr>
<tr>
<td>LETTER</td>
<td>SDHC CARD</td>
</tr>
<tr>
<td>PURC. MEMO</td>
<td>OTHER</td>
</tr>
</tbody>
</table>

**# of Binders/Packages:**

**Documented by:**

23131i_BJB
Invitation for Bids

BID OPENING
DATE: August 22, 2018
TIME: 11:00 A.M. EST
INVITATION FOR BIDS NUMBER: 23131

TITLE: Group 32100
Snow & Ice Control Agents
(All State Agencies & Political Subdivisions)

Classification Codes: 12

CONTRACT PERIOD: October 1, 2018 to September 30, 2020

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-(j)(2)(a)], the following individuals are the Designated Contacts for this Solicitation.
All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: Bailey.Baleno@ogs.ny.gov

Bailey Baleno
Contract Management Specialist 1
Phone: (518) 473-1614
E-mail address: Bailey.Baleno@ogs.ny.gov

Jose DeAndres
Team Leader
Phone: (518) 474-3024
E-mail address: @ogs.ny.gov

For MWBE Questions Only
Email Address: MWBE@ogs.ny.gov

Lori Brodhead | Tryphina Ramsey | Alice Roberson
Phone: (518) 486-9284

For SDVOB Questions Only
Email Address: VeteransDevelopment@ogs.ny.gov

Anthony Tomaselli
Phone: (518) 474-2015

For INSURANCE Questions Only
Email Address: ogs.sm.insrev@ogs.ny.gov

Leighann Brown
Telephone No. (518) 457-6595

Bidder's Federal Tax Identification Number:
(Do Not Use Social Security Number)
410177680

NYS Vendor Identification Number:
(See New York State Vendor File Registration Clause)
100048669

Legal Business Name of Company Bidding:
Cargill, Incorporated

D/B/A – Doing Business As (if applicable):
Cargill, Incorporated - Salt, Road Safety

Street
24950 Country Club Blvd., Suite #450
City
North Olmsted
State
OH
County
Cuyahoga
Zip Code
44070

E-mail Address:
joshua_evclid@cargill.com

Company Web Site:
www.cargill.com

If applicable, place an "x" in the appropriate box(es) (check all that apply)

☐ NYS Small Business
☐ Service Disabled Veteran
# Employees
Owned Business
☐ NYS Minority Owned
Business
☐ NYS Women Owned
Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE □ LETTER □ FLASH DRIVE □ OTHER □ # of Binders/Packages:
PURC. MEMO □ CD/DVD □ SDHC CARD □ Documented by:

23131L_BJB
### Invitation for Bids

**BID OPENING:** August 22, 2018  
**TIME:** 11:00 A.M. EST  
**INVITATION FOR BIDS NUMBER:** 23131  
**TITLE:** Group 32100  
**SNOW & ICE CONTROL AGENTS**  
*(All State Agencies & Political Subdivisions)*

**Classification Codes:** 12  
**CONTRACT PERIOD:** October 1, 2018 to September 30, 2020

**DESIGNATED CONTACTS:** In accordance with the Procurement Lobbying Law [State Finance Law § 139-(j)(2)(e)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

**Email Address:** Bailey.Baleno@ogs.ny.gov

**Bailey Baleno**  
Contract Management Specialist 1  
Phone: (518) 473-1614  
E-mail address: Bailey.Baleno@ogs.ny.gov

**Jose DeAndres**  
Team Leader  
Phone: (518) 474-3024  
E-mail address: @ogs.ny.gov

---

#### For MWBE Questions Only

**Email Address:** MWBE@ogs.ny.gov

**Lori Brodhead | Tryphina Ramsey | Alice Roberson**  
Phone: (518) 486-9284

---

#### For SDVOSB Questions Only

**Email Address:** VeteransDevelopment@ogs.ny.gov

**Anthony Tomaselli**  
Phone: (518) 474-2015

---

#### For INSURANCE Questions Only

**Email Address:** ogs.sm.insrev@ogs.ny.gov

**Leighann Brown**  
Telephone No. (518) 457-6595

---

**Bidder’s Federal Tax Identification Number:**  13-3726525  
**NYS Vendor Identification Number:** 160000264149  
*(See New York State Vendor File Registration Clause)*

**Legal Business Name of Company Bidding:** Dart Seasonal Products Inc.

**D/B/A – Doing Business As (if applicable):**

<table>
<thead>
<tr>
<th>Street</th>
<th>City</th>
<th>State</th>
<th>County</th>
<th>Zip Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>100 Cedarhurst Ave Suite 203</td>
<td>Cedarhurst</td>
<td>NY</td>
<td>Nassau</td>
<td>11516</td>
</tr>
</tbody>
</table>

**E-mail Address:** Barry@darts-p.com  
**Company Web Site:** www.darts-p.com

**If applicable, place an “X” in the appropriate box(es) (check all that apply):**

- [ ] NYS Small Business  
- [ ] Service Disabled Veteran Owned Business  
- [ ] NYS Minority Owned Business  
- [ ] NYS Women Owned Business

If you are not bidding, place an “X” in the box and return this page only.

**WE ARE NOT BIDDING AT THIS TIME BECAUSE:**

---

**FOR PROCUREMENT SERVICES USE ONLY**

**LITERATURE**  
**LETTER**  
**FLASH DRIVE**  
**OTHER**  
# of Binders/Packages: 
Documented by:

23131_BJB
# Invitation for Bids

**BID OPENING**  
**DATE:** August 22, 2018  
**TIME:** 11:00 A.M. EST  
**INVITATION FOR BIDS NUMBER:** 23131

**TITLE:** Group 32100  
Snow & Ice Control Agents  
(All State Agencies & Political Subdivisions)

**Classification Codes:** 12

**CONTRACT PERIOD:** October 1, 2018 to September 30, 2020

**DESIGNATED CONTACTS:** In accordance with the Procurement Lobbying Law (State Finance Law § 139-j(2)(a)), the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.

- **Email Address:** Bailey.Baleno@ogs.ny.gov
  - Bailey Baleno  
  - Contract Management Specialist 1  
  - Phone: (518) 473-1614  
  - E-mail address: Bailey.Baleno@ogs.ny.gov

- **Email Address:** Jose.DeAndres@ogs.ny.gov
  - Jose DeAndres  
  - Team Leader  
  - Phone: (518) 474-3024  
  - E-mail address: @ogs.ny.gov

---

### For MWBE Questions Only

- **Email Address:** MWBE@ogs.ny.gov  
  - Lori Brodhead | Tryphina Ramsey | Alice Roberson  
  - Phone: (518) 488-9284

### For SDVOB Questions Only

- **Email Address:** VeteransDevelopment@ogs.ny.gov  
  - Anthony Tomasselli  
  - Phone: (518) 474-2015

### For INSURANCE Questions Only

- **Email Address:** ogs.sm.insrev@ogs.ny.gov  
  - Leighann Brown  
  - Telephone No. (518) 457-6595

---

**Bidder's Federal Tax Identification Number:**

(Do Not Use Social Security Number)  
14-0704840

**NYS Vendor Identification Number:**

(See New York State Vendor File Registration Clause)  
1000013876

**Legal Business Name of Company Bidding:**  
Gorman Bros., Inc.

**D/B/A – Doing Business As (if applicable):**

- **Street:** 200 Church Street  
- **City:** Albany  
- **State:** NY  
- **County:** Albany  
- **Zip Code:** 12202

**E-mail Address:** kwilson@gormanroads.com  
**Company Web Site:** www.gormanroads.com

---

If applicable, place an "x" in the appropriate box(es) (check all that apply):

- [ ] NYS Small Business  
  - # Employees

- [ ] Service Disabled Veteran Owned Business

- [ ] NYS Minority Owned Business

- [ ] NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.

- WE ARE NOT BIDDING AT THIS TIME BECAUSE:

---

**FOR PROCUREMENT SERVICES USE ONLY**

- [ ] LITERATURE
- [ ] LETTER
- [ ] FLASH DRIVE
- [ ] OTHER
- [ ] CD/DVD
- [ ] SDHC CARD
- [ ] # of Binders/Packages: __________________

**Documented by:** [Signature]

---

23131i_BJB
Invitation for Bids

BID OPENING
DATE: August 22, 2018
TIME: 11:00 A.M. EST
INVITATION FOR BIDS NUMBER: 23131

TITLE: Group 32100
Snow & Ice Control Agents
(All State Agencies & Political Subdivisions)

Classification Codes: 12

CONTRACT PERIOD: October 1, 2018 to September 30, 2020

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-(j)(2)(a)], the following individuals are the Designated Contacts for this Solicitation.
All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: Bailey.Baleno@ogs.ny.gov

Bailey Baleno
Contract Management Specialist 1
Phone: (518) 473-1614
E-mail address: Bailey.Baleno@ogs.ny.gov

Jose DeAndres
Team Leader
Phone: (518) 474-3024
E-mail address: @ogs.ny.gov

For MWBE Questions Only
Email Address: MWBE@ogs.ny.gov

Lori Brodhead | Tryphna Ramsey | Alice Roberson
Phone: (518) 486-9284

For SDVOB Questions Only
Email Address: VeteransDevelopment@ogs.ny.gov

Anthony Tomaselli
Phone: (518) 474-2015

For INSURANCE Questions Only
Email Address: ogs.sm.insrev@ogs.ny.gov

Leighann Brown
Telephone No. (518) 457-6595

Bidder’s Federal Tax Identification Number:
(Do Not Use Social Security Number)
51-0374765

NYS Vendor Identification Number:
(See New York State Vendor File Registration Clause)
10000009401

Legal Business Name of Company Bidding:
INNOVATIVE MUNICIPAL PRODUCTS (US) INC

D/B/A - Doing Business As (if applicable):
INNOVATIVE SURFACE SOLUTIONS

Street: 454 RIVER ROAD
City: GLENNMONT
State: NY
County: ALBANY
Zip Code: 12077

E-mail Address: bids@innovativecompany.com

Company Web Site: www.innovativecompany.com

If applicable, place an “x” in the appropriate box(es) (check all that apply)

☐ NYS Small Business
☐ # Employees
☐ Service Disabled Veteran
☐ NYS Minority Owned
☐ Owned Business
☐ NYS Women Owned
☐ Business

If you are not bidding, place an “x” in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

☐ LITERATURE ☐ LETTER ☐ FLASH DRIVE ☐ OTHER ☐ # of Binders/Packages:
☐ PURC. MEMO ☐ CD/DVD ☐ SDHC CARD ☐ Documented by:

23131l_BBJ
Invitation for Bids

BID OPENING
DATE: August 22, 2018
TIME: 11:00 A.M. EST
INVITATION FOR BIDS NUMBER: 23131

TITLE: Group 32100
Snow & Ice Control Agents
(All State Agencies & Political Subdivisions)

Classification Codes: 12

CONTRACT PERIOD: October 1, 2018 to September 30, 2020

DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law (State Finance Law § 139-j(2)(a)), the following individuals are the Designated Contacts for this Solicitation.
All questions relating to this Solicitation must be addressed to the Designated Contacts.

Email Address: Bailey.Baleno@ogs.ny.gov

Bailey Baleno
Contract Management Specialist 1
Phone: (518) 473-1614
E-mail address: Bailey.Baleno@ogs.ny.gov

Jose DeAndres
Team Leader
Phone: (518) 474-3024
E-mail address: @ogs.ny.gov

For MWBE Questions Only
Email Address: MWBE@ogs.ny.gov
Lori Brochead | Tryphina Ramsey | Alice Roberson
Phone: (518) 486-9284

For SDVOB Questions Only
Email Address: VeteransDevelopment@ogs.ny.gov
Anthony Tomaselli
Phone: (518) 474-2015

For INSURANCE Questions Only
Email Address: ogs.sm.insrev@ogs.ny.gov
Leighann Brown
Telephone No. (518) 457-6595

Bidder’s Federal Tax Identification Number: 14-1470013
(Do Not Use Social Security Number)

NYS Vendor Identification Number:
(See New York State Vendor File Registration Clause) 1000006732

Legal Business Name of Company Bidding: Peckham Materials Corp.

D/B/A – Doing Business As (if applicable):

Street
763 Schoharie Turnpike

City Athens
State NY
County Greene
Zip Code 12015

E-mail Address: jcamp@peckham.com
Company Web Site: www.peckham.com

If applicable, place an "x" in the appropriate box(es) (check all that apply)

☐ NYS Small Business # Employees
☐ Service Disabled Veteran Owned Business
☐ NYS Minority Owned Business
☐ NYS Women Owned Business

If you are not bidding, place an "x" in the box and return this page only.
☐ WE ARE NOT BIDDING AT THIS TIME BECAUSE:

FOR PROCUREMENT SERVICES USE ONLY

LITERATURE ☐ LETTER ☐ FLASH DRIVE ☐ OTHER ☐ # of Binders/Packages: 1
PURC. MEMO ☐ CD/DVD ☐ SDHC CARD ☐ Documented by: