

**Preferred Source Commodity Applications For New Offerings
Approved Under OGS Standing Authority
September 1, 2017 – December 31, 2017**

January 31, 2018

The following items were approved by OGS in accordance with SFL §162 and the Procurement Council Guidelines.

OGS PROJECT NUMBER	PREFERRED SOURCE FACILITATOR	PRODUCT DESCRIPTION	MEMBER AGENCY	ESTIMATED ANNUAL VALUE	ESD APPROVAL DATE
1343-C	NYSID	VermaGro Worm Tee (G7550)	Schenectady ARC	\$1,185.	11/21/2017
1348-C	NYSPSP	Celox Hemostatic Solutions (149.611 thru 149.615)	Alphapointe	\$228,138.	12/22/2017

1343-C NYSID VermaGro Worm Tee (G7550) is an organic, liquid soil amendment made from worm castings. This item is produced by Schenectady ARC, Scotia, NY, a NYSID member agency. The supplier for this commodity is VermaGro Products, Inc., Scotia, NY. Disabled employees at Schenectady ARC measure the raw ingredients and pour them into the processing tank, 'brew' the Worm Tee, fill retail sale containers, label, cap and palletize the containers. This product will be sold in five gallon containers and 55 gallon drums. The new product line will provide 24 direct (disabled) labor hours annually, which equates to 0.012 FTE's. 77.42% of the labor will be provided by disabled employees. First year sales are estimated at \$1,185.

1348-C NYSPSP Celox Hemostatic Solutions (149.611 thru 149.615) is a line of bleeding control products (Celox Granules, Celox Nosebleed Dressing, Celox Gauze Roll, Celox Gauze Pad 8"x8", and Celox Small Gauze Pad 4"x4"). Hemostatic agents allow the user, whether military, law enforcement or civilian to control bleeding in a range of first aid scenarios. The granules are introduced into an open wound to create a clot and stem hemorrhaging. The gauze roll, nose bleed dressing, and gauze pads are impregnated with Celox to control bleeding. This new product is offered by Alphapointe, Brooklyn, NY, an NYSPSP affiliated agency. The supplier for these commodities is Biologistex, Inc., Tonawanda, NY. Blind and visually impaired employees at Alphapointe in Brooklyn, NY remove components from bulk containers and inspect them. The products are then sorted by quantity, repackaged and labelled for shipment. This new product line will provide 467.03 direct (blind or visually impaired) labor hours annually, which equates to 0.2491 FTE's, 100% of the labor will be provided by blind and visually impaired employees. First year sales are estimated at \$228,138.