



**Office of  
General Services**

**Division of Service-Disabled  
Veterans' Business Development**  
**Ken Williams – Executive Director**

**January 31, 2018**

# Service-Disabled Veteran-Owned Business Act

# What?

*“Achieve a statewide goal for participation on state contracts by service-disabled veteran-owned business enterprises of six percent.”*

Service-Disabled Veteran-Owned Business Act  
(Chapter 22 of the Laws of 2014)

# Why?

*“This new law sets an ambitious and aggressive goal to make businesses owned by disabled veterans a more active part of state contracting and gives our heroes the recognition that they truly deserve.”*

Governor Andrew M. Cuomo

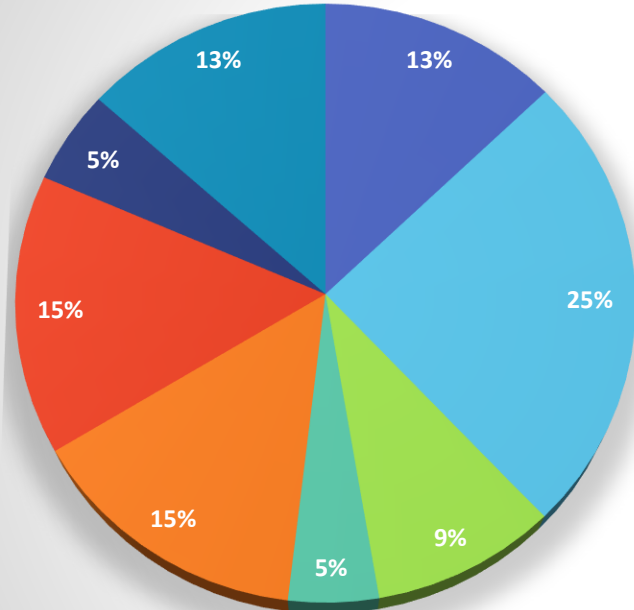
# Who?

- Honorably discharged veterans including NY Guard and NY Militia and/or Reserves
- Service-connected disability of 10% or greater
- At least 51% owned by one or more service-disabled veterans (SDVs)
- Certified by the Division of Service-Disabled Veterans' Business Development (DSDVBD)
- Significant NY Business Presence
- Other qualifying criteria

# Success in a Short Period

- 400 Certified NYS SDVOBs
- Over \$63 million in awards
- Over \$37 million in disbursements

# Diverse Group of SDVOBs



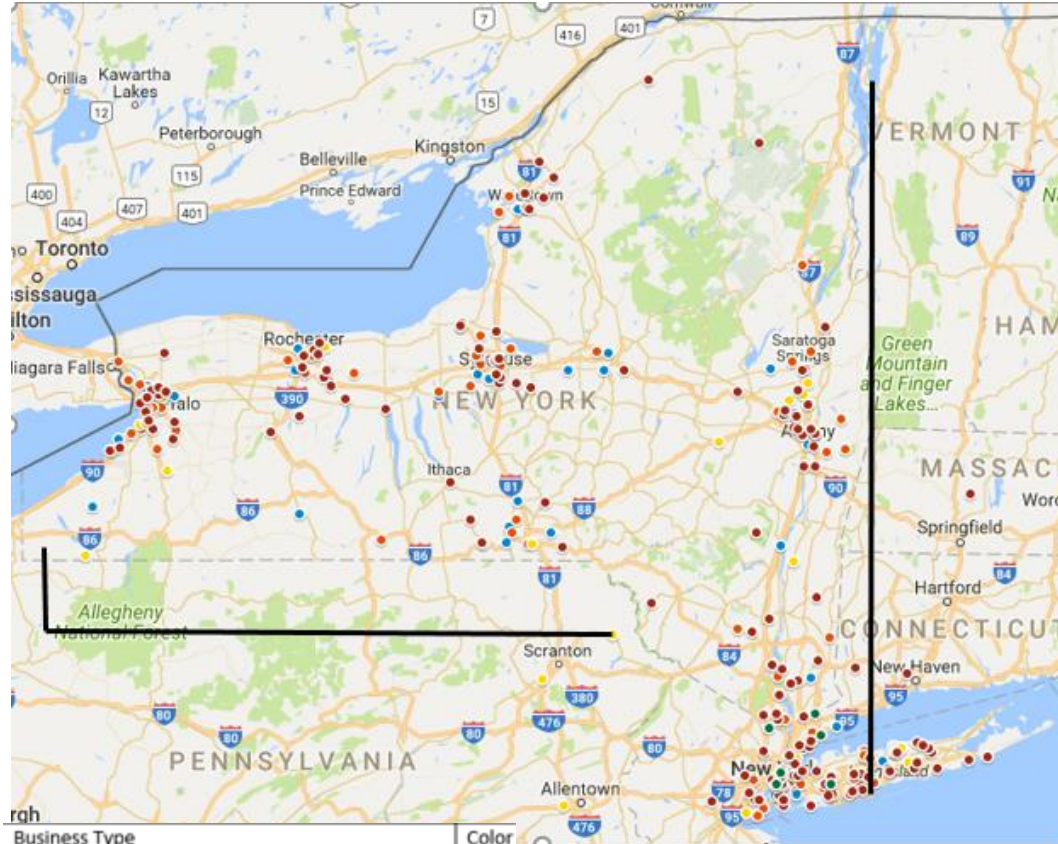
- Commodities
- Construction
- Construction Professional Services
- Financial Services
- Consulting & Other Services (Business, Management, & Administrative)
- Consulting & Other Services (IT & Media)
- Consulting & Other Services (Transportation & Equipment)
- Consulting & Other Services (Miscellaneous)

## Breadth of Specialized Services

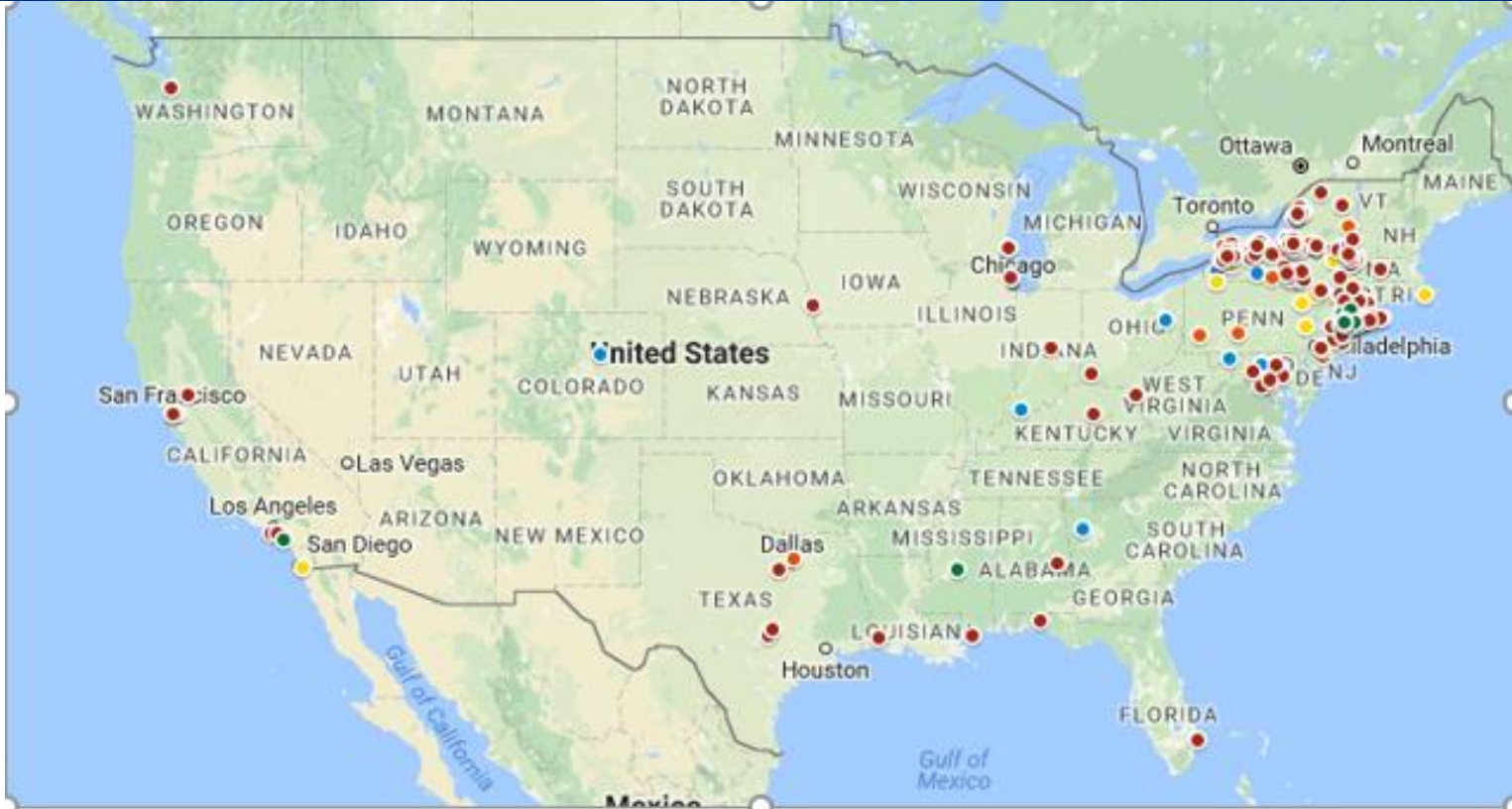
App Development and Video Production	Interoperable Comm. Consulting	Photographer
Automotive Repair/Tow Service	Law Firm	Printing/Graphics/Marketing
Copywriting	Leadership/Management Consulting	Property Management
Construction Professional Business Consultant	Life Coach	Real Estate
CPR/First Aid/Safety Training	Line Striping	Safety Equipment and Vehicle Sales/Service
Custodial/Janitorial	Library Services	Screen Printing and Embroidery
Educational Services	Logistical Consulting	Security Services
Energy Consulting	Machine Shop	Staffing
Environmental Waste Management Consulting	Marketing Consultant	Telecommunications
Environmental Quality Services	Medical/Healthcare Consulting	Transcription Services
Equipment/Vehicle Leasing	Mortuary Services	Transportation/Rail Consultant
Forensic Products and Training, Lab Supply	Navigational Systems Support	Unmanned Aerial Systems Training
Freight/Hauling	Occupational Therapist	Utility Control Systems, Security, Microgrids
Home Inspections	Pest Control	







Business Type	Color
Commodities	Blue
Construction	Orange
Construction Professional Services	Yellow
Consulting & Other Services	Red
Financial Services	Green



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[ogs.ny.gov/veterans](https://ogs.ny.gov/veterans)





# Division of Service-Disabled Veterans' Business Development

## SECTIONS

Find Certified Businesses

Upcoming Events

Certification Eligibility

Get Certified

Find Business Opportunities

Compliance and Reporting  
Guidelines

## Overview

The [Service-Disabled Veteran-Owned Business Act](#), signed into law by Governor Andrew M. Cuomo on May 12, 2014, allows eligible Veteran business owners to get certified as a New York State Service-Disabled Veteran-Owned Business (SDVOB). The goal of the Act is to encourage and support eligible SDVOBs to play a greater role in the state's economy by increasing their participation in New York State's contracting opportunities. The OGS Division of Service-Disabled Veterans' Business Development is responsible for certifying eligible SDVOBs, and assisting and promoting their participation in the state's procurement activities. Learn More: [Division of Service-Disabled Veterans' Business Development 2016 Mid-Year Report](#)

## Find Certified Service-Disabled Veteran-Owned Businesses

[Search SDVOB Directory](#)

[Download the full list of Certified Service-Disabled Veteran-Owned Businesses.](#) If you would like to receive an excel file containing the current List of NYS Certified Service-Disabled Veteran-Owned Businesses and sign up to receive updates whenever we certify new businesses, please send a request to [veteransdevelopment@ogs.ny.gov](mailto:veteransdevelopment@ogs.ny.gov)

## Upcoming Events

Event	Date	Time	Location
...	...	...	...



# Directory of New York State Certified Service-Disabled Veteran-Owned Businesses

## KEYWORD



### Search by Keyword or Certification Number

Enter a keyword, business name, or SDVOB Certification Number.

## CATEGORY



### Search by Business Category

Select a business category to view all certified-disabled veteran-owned businesses within that industry.

## COUNTIES SERVED



### Search by Where We Work

Select a county to view all certified-disabled veteran-owned businesses that do business within that county.

Search

Search NYS Centralized Contracts

Your search returned **3 certified Service-Disabled Veteran-Owned Businesses**

[Download PDF](#)

[Download Excel](#)

Business Name	Address	Phone	Email	Category	Home Region	NYS Centralized Contract Title
<a href="#">Smith &amp; Smith Medical Supply LLC</a>	100 Mullen Street Cumberland, Maryland 21502	(347) 967-2929	<a href="mailto:dosmith@smithandsmithms.com">dosmith@smithandsmithms.com</a>	Administrative & Technical Facilities, Maintenance, Repair & Building Operations Medical & Health Care Medical & Laboratory Equipment Miscellaneous Office Furniture, Supplies & Equipment	Out-Of-State	N/A
<a href="#">Tony Baird Electronics, Inc.</a>	407 S. Warren Street Syracuse, New York 13202	(315) 422-4430	<a href="mailto:tbaird@tonybairdelectronics.com">tbaird@tonybairdelectronics.com</a>	Construction Vertical: Building Construction; Rehabilitation & New Construction Facilities, Maintenance, Repair & Building Operations Telecommunications	Central New York	Audio Visual Equipment & Accessories (Statewide)  Information Technology Umbrella Contract- Manufacturer Based (Statewide)
<a href="#">Cadence Micro Electronics LLC</a>	5100 Sunrise Highway Massapequa, New York 11762	(518) 806-6464	<a href="mailto:robert@cadenceme.com">robert@cadenceme.com</a>	Facilities, Maintenance, Repair & Building Operations Utilities	Long Island	N/A

BUSINESS DETAILS	
<b>Legal Name</b>	Tony Baird Electronics, Inc.
<b>Address</b>	407 S. Warren Street Syracuse New York 13202
<b>Phone</b>	(315) 422-4430
<b>Email</b>	tbaird@tonybairdelectronics.com
<b>Web Site</b>	tonybairdelectronics.com
<b>SFS Vendor ID</b>	1100022038
<b>Business Size</b>	\$1,000,000 - \$4,999,999
<b>Specific Function</b>	Audio Visual Integration, Custom Cable Manufacturing
<b>Keywords</b>	Other Electronic Component Manufacturing, Electrical Contractors, Other Wiring Installation, Computer and Computer Peripheral Equipment and Software Merchant Wholesalers, Electrical Apparatus and Equipment, Wiring Supplies, Audio Visual Equipment
<b>Home Region</b>	Central New York
<b>Counties Served</b>	Statewide

NAICS CODES	
335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing
334310	Audio and Video Equipment Manufacturing
423610	Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
238210	Electrical Contractors and Other Wiring Installation Contractors
334419	Other Electronic Component Manufacturing
423690	Other Electronic Parts and Equipment Merchant Wholesalers

PRIMARY SDVOB CONTACT	
President	Baird, Tony

NYS CENTRALIZED CONTRACT	
<b>Audio Visual Equipment &amp; Accessories (Statewide)</b>	
PC67436	Creston Electronics, Inc.
PC67547	Epson America, Inc.

# Contract Inclusion Requirements

All contracts must include language referencing the SDVOB program.

- Promotes awareness of the SDVOB program among bidders/proposers.

Sample SDVOB Solicitation & Contract Language available on the web at: <https://ogs.ny.gov/veterans/>

- Samples available for contracts *with* and *without* required SDVOB participation goals.



# We Are Here to Help

- DSDVBD is available for consultation if needed
  - 518.474.2015
  - [veteransdevelopment@ogs.ny.gov](mailto:veteransdevelopment@ogs.ny.gov)
- DSDVBD should be included as a designated contact in contracts with SDVOB goals or set-aside contracts
- Be sure to include goals (or identify as a SDVOB set-aside) in NYS Contract Reporter Ad



# Our Contact Information

Division of Service-Disabled Veterans' Business Development

Web: [www.ogs.ny.gov/veterans](http://www.ogs.ny.gov/veterans)

Email: [veteransdevelopment@ogs.ny.gov](mailto:veteransdevelopment@ogs.ny.gov)

Phone: **518.474.2015**

Address: 32<sup>nd</sup> Floor, Corning Tower, ESP, Albany, NY 12242

**Ken Williams**, Executive Director

[kenneth.williams@ogs.ny.gov](mailto:kenneth.williams@ogs.ny.gov)

**Anthony Tomaselli**, Assistant Director

[anthony.tomaselli@ogs.ny.gov](mailto:anthony.tomaselli@ogs.ny.gov)

