

**Preferred Source Commodity Applications For New Offerings
Approved Under OGS Standing Authority
January 1, 2017 – April 30, 2017**

May 31, 2017

The following items were approved by OGS in accordance with SFL §162 and the Procurement Council Guidelines.

OGS PROJECT NUMBER	PREFERRED SOURCE FACILITATOR	PRODUCT DESCRIPTION	MEMBER AGENCY	ESTIMATED ANNUAL VALUE	ESD APPROVAL DATE
1284-C	NYSPSP	Defender Tactical Press Tip Pen (966.4)	Alphapointe	\$24,327	03/28/17
1285-C	NYSPSP	Luminator LED Tactical Pen (966.5)	Alphapointe	\$29,112	03/28/17
1286-C	NYSPSP	Tactical Mechanical Tourniquet (TMT) (149.7)	Alphapointe	\$20,047	03/07/17
1287-C	NYSPSP	Tuna, Mackerel Ready to Serve Pouch, (Fresh Catch / Star-Kist) (171.11-171.13)	Olmsted	\$292,000	04/06/17

1284-C NYSPSP Defender Tactical Press Tip Pen (966.4) allows the user, whether military, law enforcement or civilian to operate this pen while wearing gloves, and places tools (Phillips/slotted screwdriver and glass breaking tip) into a single lightweight device. The pressurized ink cartridge gives the user the ability to write on multiple surfaces as well as upside down (zero gravity). This item is produced by Alphapointe, Brooklyn, NY, an NYSPSP affiliated agency. Suppliers for this commodity include FARO, Costa Mesa, California and Ed the Dog Productions, Overland Park, KS. Blind and visually impaired employees at Alphapointe receive bulk packages of pens and refills. Components are removed from the bulk containers and inspected, employees place and seal one pen and a refill cartridge into a plastic shell package. Each sealed package is inspected and labeled. Employees make a shipper carton, pack the shipper with 6 pen packs and then seal and label the carton for shipping to the customer. This new product line will provide 99.82 direct (disabled) labor hours annually, which equates to 0.053 FTE's. 100% of the labor will be provided by blind and visually impaired employees. First year sales are estimated at \$24,327.

1285-C NYSPSP Luminator LED Tactical Pen (966.5) allows the user, whether military, law enforcement or civilian to operate this pen while under low light conditions. The pressurized ink cartridge gives the user the ability to write on wet or dry surfaces as well as upside down (zero gravity). This new product is produced by Alphapointe, Brooklyn, NY, an NYSPSP affiliated agency. Suppliers for this commodity include FARO, Costa Mesa, California and Ed the Dog Productions, Overland Park, KS. Blind and visually impaired employees at Alphapointe in Brooklyn, NY receive bulk packages of pens and refills. Components are removed from the bulk containers and inspected. Employees place and seal one pen and a refill cartridge into a plastic shell package. Each sealed package is inspected and labeled. Employees make a shipper carton, pack the shipper with 6 pen packs and then seal and label the carton for shipping to the customer. This new product line will provide 83.48 direct (disabled) labor hours

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annually, which equates to 0.0445 FTE's, 100% of the labor will be provided by blind and visually impaired employees. First year sales are estimated at \$29,003.

1286-C NYSPSP Tactical Mechanical Tourniquet (TMT) (149.7) The Tactical Mechanical Tourniquet (TMT) is a hemorrhage control device specifically designed for massive hemorrhage control of an extremity. NYSPSP affiliate agency Alphapointe, Brooklyn, NY is well established in the production of tourniquets for federal and military customers. Suppliers for this commodity include WBC Industries, Westfield, NJ, Westmark Corp., Sterling, CT, and Gerald Schwartz Inc. Stone Mountain, GA. Alphapointe employees are tasked with measuring, cutting, assembling, sewing, and packaging each item to create a finished product which is then subjected to a final inspection, shipper-packing and labeling for delivery. This new product line will provide 240.04 direct (disabled) labor hours annually, which equates to 0.1280 FTE's. 77% of the labor will be provided by blind and visually impaired employees. First year sales are estimated at \$20,047.

1287-C NYSPSP Tuna, Mackerel Ready to Serve Pouches, (Fresh Catch / Star-Kist) (171.11-171.13) Olmsted Center for Sight in Buffalo, NY, is introducing two new food products (ready to eat tuna and mackerel) to their product portfolio. The small, 3.53 oz. and 4.23 oz. pouches of tuna and mackerel are intended for individual sale. They will be offered for resale in cafeterias, at snack bars or commissaries. The large, 43oz., tuna pouch is intended for institutional use. The supplier for these commodities is Starkist Inc. Olmstead employees will receive these products in bulk, then count, inspect, label and repackage pouches into cartons for delivery. This new product line will provide 906.2 direct (disabled) labor hours annually, which equates to 0.4833 FTE's. 82% of the labor will be provided by blind and visually impaired employees. First year sales are estimated at \$292,000.