



**Office of  
General Services**

# **Centralized Technology Contract Suite**

## **Updates**

**January 1, 2015**

# Suite Overview

- Three components are currently in motion for OGS's new Technology Contracting Suite
  - Project Based Consulting
  - Manufacturers Based Umbrella Contract
  - Distributer Based Umbrella Contract.



# Common Themes Throughout Each Contract

- Mandatory competition
- Standardized terms and conditions for all vendors
- Standardized forms for procurement and response to procurement
- Training for authorized users and for vendors
- OSC / AG Pre-Audit is not required

# Project Based Overview

- Consulting service only, no products
- All services will be based on a deliverable project based format, no time and material or hourly pricing allowed.
- Individual projects have a maximum duration of 36 months – no extensions, project enhancements (change orders) capped at 10%
- 3 lots
  - Lot 1 \$0-200,000 (MWBE, SBE only)
  - Lot 2 \$200,001-7,500,000
  - Lot 3 7,500,001- 25,000,000



# Project Based Consulting Services Update

- The Solicitation was released on September 30, 2014
- Replies were due on February 4, 2015
- Total number of replies received was 190
- Tentative Award letters have been sent out for 37 vendors.
- Mid Summer phase 1 awards
- Training for Authorized Users anticipated early summer

# Manufacturer Based Umbrella Contact

- Intended to replace many of the existing OGS Technology contracts
- 4 Lots – Software, Hardware, Cloud, and Implementation
- Future lots can be added through periodic recruitment
- It is intended Vendors will submit full lot catalogs for each Lot offered
- Implementation projects will have a duration of 36 months – no extensions, contingency allotment (scope change) capped at 20%

# Manufacturers Based Umbrella Contract Update

- OGS released the Solicitation on January 6<sup>th</sup>
- Responses are due June 17<sup>th</sup>
- Approximately 60 companies have submitted questions
- Over 1300 questions have been received and answered
- Over 44 companies have submitted intent to bid documentation to date
- Contracts are expected early fall

# Distributor Based Umbrella Contract

- This contract will work similarly to the existing Miscellaneous Software contracts
- Lot 1 will be Software, Lot 2 Hardware
- Up to 5 Distributors will be awarded contracts expanding competition
- There will be no duplication of products between Manufacturer and Distributer contract
- This contract will allow small Manufacturers to grow sales to meet Manufacturers Umbrella thresholds for future periodic recruitment



# Distributor Based Umbrella Contract Update

- The document will be released in the near future of this year once the actual vendor pool for the Manufacturers Umbrella has been established

# For More information:

**PLEASE NOTE, All Three of These Procurements are in Restricted Periods. Please use only Official Contact Channels.**

- Project Based : [ITSPurchase@ogs.ny.gov](mailto:ITSPurchase@ogs.ny.gov)
- Manufacturers Umbrella : [PS\\_SW\\_ITF@ogs.ny.gov](mailto:PS_SW_ITF@ogs.ny.gov)
- Distributors Umbrella :  
[OGS.sm.SSTTechnology@ogs.ny.gov](mailto:OGS.sm.SSTTechnology@ogs.ny.gov)