Bid Opening Results For:

IFB NUMBER  23116

BID OPENING  7/12/2018 11:00AM

GROUP NUMBER  76000

PURCHASING OFFICER  Allison White

TELEPHONE  (518) 473-3925

DESCRIPTION
Microsoft Reseller (Statewide)
Required Documents

RFP Cover Page – Vendor Signature Page

NEW YORK STATE OF OPPORTUNITY
Office of General Services
Procurement Services

Serving Tower, Empire State Plaza
Albany, NY 12242
Phone: 518-474-8717
Fax: 518-474-8718

Request For Proposals

BIDS MAY BE SENT TO THE ABOVE ADDRESS ONLY
(E-Mail or Facsimile Proposal Submissions Are NOT Acceptable)

<table>
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<tr>
<th>BID OPENING</th>
<th>REQUEST FOR PROPOSALS NUMBER: 23116</th>
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<tr>
<td>DATE: July 3, 2018</td>
<td>SPECIFICATION REFERENCE: As incorporated in the RFP</td>
</tr>
<tr>
<td>TIME: 11:00 AM ET</td>
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| CONTRACT PERIOD: Five (5) Years |
| DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law (State Finance Law §139-j(2)(a)), the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts. |

E-mail address: PS_SW_ITF@ogs.ny.gov

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The Proposal must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this RFP. Appendix A (Standard Clauses For New York State Contracts), Appendix B (General Specifications April 2016), and State Finance Law §139-j and §139-k (Procurement Lobbying), and that all information provided is complete, true and accurate. By signing, bidder affirms that it understands and agrees to comply with the OGS procedures relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (6) (b). Information may be accessed at: http://www.ogs.ny.gov/agspl/.

Bidder’s Federal Tax Identification Number:
(Do Not Use Social Security Number)
74-2616805

NYS Vendor Identification Number:
(See "New York State Vendor File Registration" clause)
1000041162

Legal Business Name of Company Bidding:
Dell Marketing, L.P.

D/B/A - Doing Business As (if applicable):
Dell Technologies / Dell

Street
One Dell Way
Round Rock
Texas
Williamson
78682

If applicable, place an “x” in the appropriate box(es) (check all that apply):

☐ NYS Small Business
☐ NYS Certified Minority Owned Business
☐ NYS Certified Women Owned Business
☐ NYS Service Disabled Veteran Owned Business

If you are not bidding, place an “x” in the box and return this page only.

☐ WE ARE UNABLE TO SUBMIT A PROPOSAL AT THIS TIME BECAUSE:

Bidder’s Signature: ____________________________
Printed or Typed Name: ____________________________
Date: ____________________________
Title: Proposal Consultant
Phone: (512) 728-1713
Extension
Toll Free Phone: (800) 999-3355
Extension
Fax: ____________________________
Extension
Toll Free Fax: ____________________________
Extension
E-mail Address: Stan_Parish@Dell.com
Company Website: www.dell.com

RETURN THIS PAGE AS PART OF RFP RESPONSE

3Bus / 2Bundles / 2FlashDr
**Request For Proposals (Revised June 15, 2018)**

**BID OPENING**

- **DATE:** July 3, 2018
- **TIME:** 11:00 AM ET

**TITLE:** Group 76000 - Microsoft Reseller

- **Classification Code:** 43

**REQUEST FOR PROPOSALS NUMBER:** 23116

**SPECIFICATION REFERENCE:** As incorporated in the RFP

**CONTRACT PERIOD:** Five (5) Years

**DESIGNATED CONTACTS:** In accordance with the Procurement Lobbying Law [State Finance Law §139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation.

- All questions relating to this Solicitation must be addressed to the Designated Contacts.

E-mail address: PS_SW_ITF@ogs.ny.gov

**PRIMARY CONTACTS**

- Jordan Flores
- Katherine Dias

**SECONDARY CONTACTS**

- Dewan Bristo
- Sean Hume

**TERNARY CONTACT**

Karen Fowler

The Proposal must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this RFP, Appendix A (Standard Clauses For New York State Contracts), Appendix B (General Specifications April 2016), and State Finance Law §139-j and §139-k (Procurement Lobbying), and that all information provided is complete, true and accurate. By signing, bidder affirms that it understands and agrees to comply with the OGS procedures relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (9) (b). Information may be accessed at: [http://www.ogs.ny.gov/acp/](http://www.ogs.ny.gov/acp/)

**Bidder's Federal Tax Identification Number:** 22-3009648

**NYS Vendor Identification Number:** 1000008811

**Legal Business Name of Company Bidding:** SHI International Corp.

**D/B/A - Doing Business As (if applicable):**

- **Street:** 290 Davidson Avenue
- **City:** Somerset
- **State:** NJ
- **County:** Somerset
- **Zip Code:** 08873

If applicable, place an "x" in the appropriate box(es) (check all that apply):

- □ NYS Small Business
- □ NYS Certified Minority Owned Business
- □ NYS Certified Women Owned Business
- □ NYS Service Disabled Veteran Owned Business

If you are not bidding, place an "x" in the box and return this page only.

**WE ARE UNABLE TO SUBMIT A PROPOSAL AT THIS TIME BECAUSE:**

**Bidder's Signature:** [Signature]

**Title:** Director of Response Team

**Printed or Typed Name:** Natalie Castagno

**Date:** 6/28/2018

**Phone:** 518.221.5111

**Extension:**

**Toll Free Phone:** 888-764-8888

**Fax:**

**Extension:**

**Toll Free Fax:**

**Company Website:** www.shi.com

**RETURN THIS PAGE AS PART OF RFP RESPONSE**
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Bidder's Federal Tax Identification Number: 13-3827773

(Do Not Use Social Security Number)

NYS Vendor Identification Number:
(See "New York State Vendor File Registration" clause)

110000 6236

Legal Business Name of Company Bidding: Softchoice Corporation

D/B/A - Doing Business As (if applicable):

Street: 314 W Superior St. Suite 400
City: Chicago
State: IL
County: Cook
Zip Code: 60654

If applicable, place an "x" in the appropriate box(es) (check all that apply):

☐ NYS Small Business
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☐ WE ARE UNABLE TO SUBMIT A PROPOSAL AT THIS TIME BECAUSE:

Bidder's Signature: [Signature]
Title: VP of Microsoft & Software Asset Management
Printed or Typed Name: Chris Woodin
Date: 6/28/2018

Phone: 312-655-9002
Extension
Toll Free Phone: 888-607-7638
Extension
Fax: 800-268-7639
Extension
Toll Free Fax: 800-268-7639
Extension
E-mail Address: legal@softchoice.com
Company Website: www.softchoice.com

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[Signature]