



# Contract Award Notification

<b>Title</b> :	<b>Group 38232 – Hazardous Incident Response Equipment (HIRE)</b> <b>Classification Code(s): 41, 42, 43, 46, 85, 92</b>
<b>Award Number</b> :	<b><u>23173</u></b> (Replaces 22872)
<b>Contract Period</b> :	<b>June 1, 2020 – May 31, 2025</b>
<b>Bid Opening Date</b> :	<b>September 10, 2019</b>
<b>Date of Issue</b> :	<b>June 1, 2020 (revised February 9, 2024)</b>
<b>Specification Reference</b> :	<b>As Incorporated In The Solicitation</b>
<b>Contractor Information</b> :	<b>Begins on Page 3 of This Award</b>

## Address Inquiries To:

State Agencies & Vendors		Political Subdivisions & Others	
Name :	Bradford Deforge	Procurement Services	
Title :	Contract Management Specialist I	Customer Services	
Phone :	518-473-3876	Phone :	518-474-6717
Fax :	N/A	Fax :	518-474-2437
E-mail :	psghire@ogs.ny.gov	E-mail :	customer.services@ogs.ny.gov

**Procurement Services values your input.  
Complete and return "Contract Performance Report" at end of document.**

## Description

The purpose of these Contracts is to provide Authorized Users with a means of acquiring various types of Hazardous Incident Response Equipment (HIRE) consistent with the Department of Homeland Security Authorized Equipment List (DHS AEL).

PR #23173

(continued)

---

**NOTE: See individual contract items to determine actual awardees.**

Contractor information (i.e. Company Name, Address, Pricing Pages, Authorized Resellers) may be found on a separate attachment titled "CONTRACTOR INFORMATION" which is housed on the Award Summary page.

Contractor information (i.e. DHS AEL Categories Offered, Volume Discounts, Delivery, Price List Info, Payment Terms, MWBE status, etc.) may be found on a separate attachment titled "CONTRACTOR INFO PAGE" which is housed on the "CONTRACTOR INFORMATION" page.

**SCOPE:**

It is the intent of this Award to provide Authorized Users with a means of acquiring various types of Hazardous Incident Response Equipment (HIRE) consistent with the Department of Homeland Security Authorized Equipment List (DHS AEL). The Authorized Equipment List (AEL) is a list of approved equipment types allowed under FEMA's preparedness grant programs. The list consists of 21 equipment Categories, which are divided into Categories, Sub-Categories and then individual equipment items (Products). For purposes of this Award, OGS has limited and/or excluded Categories, Sub-Categories and/or items within the DHS AEL. Additional details regarding limitations and exclusions may be found on a separate attachment titled "DHS AEL" which is housed on the Award Summary page.

The following Categories are available under Award No. 23173

1. Personal Protective Equipment (PPE)
2. Explosive Device Mitigation and Remediation Equipment
3. CBRNE Operational and Search and Rescue Equipment (Unmanned Aircraft/Drones Excluded)
4. Information Technology (Equipment Only (Example: Simulators such as Portable Meteorological Devices))
5. ~~Cyber Security Enhancement Equipment~~ (Entire Category Excluded)
6. Interoperable Communications Equipment (Limited to Satellite Phones/Communication & Accessories)
7. Detection Equipment
8. Decontamination Equipment
9. Medical Equipment (Pharmaceuticals Excluded)
10. Power Equipment
11. CBRNE Reference Materials (Databases Excluded)
12. CBRNE Incident Response Vehicles (Limited to All-Terrain Vehicles, 2-Wheeled Transports, Robot Trailers, Water Storage, Water Trailers, Foam Trailers, Storage Trailers, Pumpers & Accessories Only)
13. ~~Terrorism Incident Prevention Equipment~~ (Entire Category Excluded)
14. Category 14 – Physical Security Enhancement Equipment (Limited to Blast Resistant Receptacles/Systems, Jersey Walls/Barriers Only)
15. Category 15 – Inspection and Screening Systems
16. Category 16 – Animal and Plants (Equipment Only; Pharmaceuticals Excluded)

- 17. Category 17 – CBRNE Prevention and Response Watercraft (Limited to Fiberglass and Rigid-Hulled Inflatable Boats and their Parts and Accessories Only)
- 18. Category 18 – CBRNE Aviation Equipment (Limited to Night Vision Equipment, Forward Looking Infrared Equipment (FLIR), and Aircraft Mounted CBRNE Detection Equipment Only)
- 19. Category 19 – CBRNE Logistical Support Equipment
- 20. Category 20 – Intervention Equipment
- 21. Category 21 – Other Authorized Equipment (Maintenance, Calibration, & Training for Equipment Bid Only)

<b><u>NYS OGS</u></b> <b><u>CONTRACT NUMBER</u></b>	<b><u>CONTRACTOR INFORMATION</u></b>	<b><u>DHS AEL CATEGORIES</u></b>
<b>PC69006</b> <b>SB</b>	<b>AAA Emergency Supply Co., Inc.</b> 635 North Broadway White Plains, NY 10603 FEIN#: 13-1994315 VID#: 1000026081	1, 3, 6, 7, 8, 9, 10, 12, 19, 21
<b>PC69008</b>	<b>All Safe Industries, Inc.</b> 11360 Bluegrass Parkway Louisville, KY 40299 FEIN#: 61-1338843 VID#: 1100235356	1, 3, 4, 7, 8, 9, 16, 19, 21
<b>PC69010</b>	<b>AramSCO, Inc.</b> 1480 Grandview Ave, PO Box 29 Thorofare, NJ 08086 FEIN#: 84-1674268 VID#: 1000009731	1, 3, 6, 7, 8, 9, 10, 12, 19
<b>PC69011</b>	<b>Atlantic Diving Supply, Inc. dba ADS</b> 621 Lynnhaven Parkway, Suite 160 Virginia Beach, VA 23452 FEIN#: 54-1867268 VID#: 1000032148	1, 2, 3, 8, 9, 10, 17, 18
<b>PC69013</b> <b>WBE</b> <b>SB</b>	<b>Better Power, Inc.</b> 200 Mile Crossing Blvd. Suite 1B Rochester, NY 14624 FEIN#: 16-1422551 VID#: 1000008177	10, 14
<b>PC69015</b>	<b>CEIA USA Ltd.</b> 9155 Dutton Drive Twinsburg, OH 44087 FEIN#: 31-1504710 VID#: 1000040545	7
<b>PC69017</b>	<b>Common Cents EMS Supply, LLC</b> 304 Boston Post Rd Ste 2 Old Saybrook, CT 06475 FEIN#: 10-0001427 VID#: 1100133302	9
<b>PC69018</b>	<b>DiVal Safety Equipment, Inc.</b> 1721 Niagara St. Buffalo, NY 14207 FEIN#: 16-1104585 VID#: 1000003488	1, 3, 4, 6, 7, 8, 9, 10, 12, 16, 17, 19, 21

<b>PC69020</b>	<b>Federal Resources Supply Company</b> 235G Log Canoe Circle Stevensville, MD 21666 FEIN#: 52-2133636 VID#: 1000044935	1, 2, 3, 4, 7, 8, 9, 10, 15, 19, 21
<b>PC69021</b>	<b>Galls, LLC</b> 1340 Russell Cave Road Lexington, KY 40505 FEIN#: 20-3545989 VID#: 1000040127	1
<b>PC69022</b> <b>WBE</b> <b>SB</b>	<b>Hi-Tech Fire &amp; Safety, Inc.</b> 120 Toledo Street Farmingdale, NY 11735 FEIN#: 11-2984005 VID#: 1000024515	1, 3, 7, 8
<b>PC69023</b>	<b>Laerdal Medical Corporation</b> 167 Myers Corners Road Wappingers Falls, NY 12590 FEIN#: 13-2587752 VID#: 1000026166	1, 9, 21
<b>PC69024</b> <b>WBE</b>	<b>LAURUS Systems, Inc.</b> 3460 Ellicott Center Dr. Suite 101 Ellicott City, MD 21043 FEIN#: 52-2326481 VID#: 1000009468	7, 15, 21
<b>PC69026</b>	<b>Municipal Emergency Services, Inc.</b> 66 Firemen's Way Poughkeepsie, NY 12603 FEIN#: 65-1051374 VID#: 1000048430	1, 3, 7, 8, 9, 10, 19, 20, 21
<b>PC69027</b>	<b>NDI Technologies, Inc. dba</b> <b>NDI Recognition Systems</b> 105 East SR 434 Winter Springs, FL 32708 FEIN#: 76-0730481 VID#: 1100015554	3
<b>PC69029</b>	<b>Rapiscan Systems, Inc.</b> 2805 Columbia Street Torrance, CA 90503-3804 FEIN#: 95-4413488 VID#: 1000056125	7, 15
<b>PC69030</b>	<b>Safeware, Inc.</b> 4403 Forbes Blvd Lanham, MD 20706 FEIN#: 52-1152883 VID#: 1000040889	1, 2, 3, 4, 7, 8, 9, 10, 11, 12, 15, 19, 21
<b>PC69031</b>	<b>SecureWatch24, LLC dba</b> <b>SW24</b> One Penn Plaza, Suite 4000 New York, NY 10119 FEIN#: 20-0914683 VID#: 1000044257	1, 4, 7, 9, 10, 14, 21
<b>PC69032</b>	<b>Selex ES, Inc.</b> 7 Sutton Place Brewster, NY 10509 FEIN#: 98-0353098 VID#: 1100121125	3, 4

<b>PC69033</b>	<b>Smiths Detection, Inc.</b> 2202 Lakeside Boulevard Edgewood, MD 21040 FEIN#: 22-3552823 VID#: 1000008854	2, 7, 15, 21
<b>PC69034 SB</b>	<b>South Shore Fire &amp; Safety Equipment Distributors, Inc.</b> 579 East Meadow Avenue East Meadow, NY 11554 FEIN#: 11-1996719 VID#: 1000005586	1, 3, 7, 8, 19, 20, 21
<b>PC69035</b>	<b>SRT Supply, LLC</b> 135 West Adams St Jacksonville, FL 32202 FEIN#: 59-3281291 VID#: 1100213932	1, 3, 9, 10
<b>PC69037</b>	<b>Strack, Inc. dba Strack Tactical Solutions</b> 410 Albacore Drive Yorktown, VA 23692 FEIN#: 45-5122582 VID#: 1100139979	1, 2, 3, 4, 7, 8, 9, 10, 12, 14, 19, 20, 21
<b>PC69038 SB</b>	<b>Strategic Safety Dynamics, LLC</b> 279 4 <sup>th</sup> Avenue St. James, NY 11780 FEIN#: 27-1345037 VID#: 1100132883	1, 2, 3, 4, 7, 8, 9, 10, 12, 14, 16, 17, 19, 20, 21
<b>PC69039</b>	<b>Tactical &amp; Survival Specialties, LLC</b> 3900 Early Road Harrisonburg, VA 22801 FEIN#: 54-1542266 VID#: 1000032133	1, 3, 6, 19, 20
<b>PC69040</b>	<b>Tava Products, LLC</b> 687 Lofstrand Lane Unit A Rockville, MD 20850 FEIN#: 27-4724070 VID#: 1100140005	1, 2, 3, 7, 8, 9, 10, 14, 19
<b>PC69042</b>	<b>Thermo Scientific Portable Analytical Instruments, Inc.</b> 2 Radcliff Road Tewksbury, MA 01876 FEIN#: 98-1318097 VID#: 1100010825	7, 21
<b>PC69044</b>	<b>United Uniform Distribution, LLC</b> 495 North French Road Buffalo, NY 14228 FEIN#: 81-0867283 VID#: 1100160087	1, 2, 3, 9, 19, 20

AGENCIES SHOULD NOTIFY THE NEW YORK STATE PROCUREMENT PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**PRICE:**

Price shall include all customs, duties, and charges and be net, F.O.B. destination any point Statewide (NY). Price Lists containing Not-To-Exceed prices can be found on the OGS Website at: <https://www.ogs.ny.gov/purchase/snt/awardnotes/3823223173ContractorInformation.pdf>

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.  
(See "Contract Payments" and "Electronic Payments" in this document.)**

**DISCOUNTS:**

Prices are discount from Manufacturer's List Price. Individual item discounts are located on each Contractor's "PRICING PAGE" and Volume discounts are available on each Contractor's "CONTRACTOR INFO PAGE" on the OGS website:

<https://www.ogs.ny.gov/purchase/spg/awards/3823223173CAN.HTM>

**DELIVERY:**

3823223173ra9

- A. Prices shall include all customs, duties, and charges and be net, F.O.B. destination any point within New York State (statewide) as designated by the ordering agency, including dock delivery and tailgate of load, which means bringing the truck to the loading dock or loading area and bringing the load to the tailgate of the truck for agency personnel to remove the load without entering the truck.
- B. Delivery shall be expressed in number of calendar days required to make delivery after receipt of a Purchase Order. Product is required as soon as possible. Delivery shall be made in accordance with instructions from the Authorized User included on the Purchase Order. If there is a discrepancy between the Purchase Order and what is listed on the Contract, it is the Contractor's obligation to seek clarification from the Authorized User and, if applicable, from OGS Procurement Services.
- C. The Contractor may allow multiple delivery points within New York State, from the same Authorized User, at the Authorized User's discretion, at the time the order is placed, and/or prior to delivery. Additional delivery fees may not be charged.
- D. Upon agreement between the Authorized User and Contractor, delivery locations may be expanded per the "Extension of Use" clause. Deliveries made outside of New York State are at the discretion of the Contractor. Additional fees for shipping may be charged for deliveries to other participating states per the Extension of Use Section. Additional shipping charges will be actual shipping charges, F.O.B destination, pre-paid and added only.

**AUTHORIZED RESELLERS:**

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include: Contractors may utilize approved Authorized Resellers to participate as alternate distribution sources under the contract. Authorized Resellers may be added at any time during the Contract term, or extension, provided that the Contractor complies with all of the Reseller Requirements set forth below. There are no set minimum or maximum number of Authorized Resellers who may be used; however, such participation is subject to the following conditions:

- A. Designation of Authorized Reseller(s): Contractor shall specify within Attachment 12- *Contractor Reseller Distributor Information Sheet*, whether orders must be placed directly with Contractor, or may be placed directly with Authorized Reseller(s).
- B. All Authorized Resellers chosen to fulfill orders to include, though not limited to, issuing invoices and receiving payments, must be authorized by OGS.

**INSTALLATION:**

Installation services are excluded from the scope of this Contract. Authorized Users may purchase Products requiring installation; however, any installation shall be procured separately following the Authorized User's regular procurement procedures and considering any Public Works requirements. For questions about whether a proposed installation constitutes public work, Contractors should contact their local New York State Department of Labor's Bureau of Public Work district office.

**HOW TO USE:**

A How to Use is provided by OGS, and is located on the OGS HIRE Website, here:  
<https://www.ogs.ny.gov/purchase/spg/awards/3823223173CAN.HTM>

**State of New York  
Office of General Services  
Procurement Services  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one Contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_

(over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return to:**

OGS Procurement Services  
Customer Services, 38th Floor  
Corning 2<sup>nd</sup> Tower - Empire State Plaza  
Albany, New York 12242  
customer.services@ogs.ny.gov  
\* \* \* \* \*