

	<p><b>The current agreement between Microsoft and the State of New York (“Custom Program Agreement”) outlines the licensing terms and conditions of the software. This will be referred to as “Custom Program Agreement” in this FAQ. Orders for Software under the Custom Program Agreement are fulfilled by a Reseller.</b></p> <p><b>The current Microsoft Reseller Contract between Dell, the current Reseller and the State of New York, Contract # PS66134 (“Dell/OGS Contract”) outlines the purchasing terms and conditions and pricing. This will be referred to as “Reseller Contract”.</b></p>	<p><b>Microsoft Enterprise Agreement Custom Program Agreement</b></p>	<p><b>Microsoft Select Plus Agreement Custom Program Agreement - Academic and Non-Academic</b></p>	<p><b>Microsoft Campus and School Agreement (CASA) Custom Program Agreement</b></p>
1	Will there be any further extensions of the Dell/OGS Contract beyond December 31, 2016?	Dell: No	Dell: No	Dell: No
2	How does the expiration of the Dell/OGS Contract on December 31, 2016, affect the terms of my current Enrollment under the Custom Program Agreement?	Microsoft: The terms and conditions for any active EA Enrollment underneath the Custom Program Agreement will remain in effect for the term of the Enrollment. Any orders after December 31 <sup>st</sup> , will be purchased through a new Reseller contract.	Microsoft: The terms and conditions for any active Select Plus affiliate registration form (ARF) underneath the Custom Program Agreement will remain in effect for the term of the Enrollment. Any orders after December 31 <sup>st</sup> , will be purchased through a new Reseller contract.	Microsoft: The terms and conditions for any active CASA Enrollment underneath the Custom Program Agreement will remain in effect for the term of the Enrollment. Any orders after December 31 <sup>st</sup> , will be purchased through a new Reseller contract.
3	How will the 6-month Dell   OGS contract extension affect my current Enrollment(s)?	Microsoft: No impact. Current Licensing Terms and Conditions will not be impacted during the term of the Enrollment during the 6-month contract extension.	Microsoft: No impact. Current Licensing Terms and Conditions will not be impacted during the term of the Enrollment during the 6-month contract extension.	Microsoft: No impact. Current Licensing Terms and Conditions will not be impacted during the term of the Enrollment during the 6-month contract extension.
4	Can we enter into new Enrollments under the Custom Program Agreement under the Dell   OGS Contract? If so, what will the term and pricing be?	<p>Microsoft: Customers can sign new Enrollments under the Custom Program Agreement between Microsoft and the State of New York during the 6-month extension.</p> <p>Dell: New Enterprise Enrollments can be entered into under the terms of the current Dell/OGS contract until</p>	Microsoft: Customers can sign new ARFs under the Custom Program Agreement between Microsoft and the State of New York during the 6-month extension.	Microsoft: Customers can sign new CASA Enrollments under the Custom Program Agreement between Microsoft and the State of New York during the 6-month extension.

		December 31, 2016. Purchase orders need to be dated no later than December 31, 2016, and will be limited to a 12-month period of performance. During the 12 month performance period Dell will continue to support the purchase, but no additional products can be added and additional years will need to be executed with the new reseller. After the 12 month performance period, those Enterprise Enrollments will need to transfer to a new Reseller, at new pricing.	Dell: New Select Plus orders placed by Registered Affiliate with Registered Affiliate's authorized Reseller can be entered into under the terms of the current Dell/OGS Contract until December 31, 2016. Purchase orders need to be dated no later than December 31, 2016, and will be limited to a maximum of a 36-month period of performance. After the applicable performance period, those Select Plus ARFs will need to transfer to a new Reseller, at new pricing.	Dell: New CASA Enrollments can be entered into under the terms of the current Dell/OGS Contract until December 31, 2016. Purchase orders need to be dated no later than December 31, 2016, and will be limited to a 12-month period of performance. During the 12 month performance period Dell will continue to support the purchase, but no additional products can be added and additional years will need to be executed with the new reseller. After the 12 month performance period, those CASA Enrollments will need to transfer to a new Reseller, at new pricing.
5	We have an annual Enrollment payment due to Reseller on January 1, 2017 – will we pay it to Dell under the Dell/OGS Contract? If not, who will we pay that to?	Dell: No. The Dell/OGS Contract will expire on December 31, 2016. Any purchase orders dated after December 31, 2016, with a period of performance that starts after December 31 2016, will need to be issued to a new Reseller.	Dell: No. The Dell/OGS Contract will expire on December 31, 2016. Any purchase orders dated after December 31, 2016, with a period of performance that starts after December 31 2016, will need to be issued to a new Reseller.	Dell: No. The Dell Reseller OGS Contract will expire on December 31, 2016. Any purchase orders dated after December 31, 2016, with a period of performance that starts after December 31, 2016, will need to be issued to a new Reseller.
6	Year 1 of our Enrollment under the Custom Program Agreement ends on December 30, 2016. Will Years 2 and 3 be handled by Dell under the Dell/OGS Contract? If not, how will those years be handled and what will our price be?	Dell: The Dell   OGS contract will expire on December 31, 2016. Therefore, in this scenario, Year 2 will be processed by Dell, and Year 3 will be handled by a new Reseller, at new pricing	Dell: The Dell   OGS contract will expire on December 31, 2016. Therefore, in this scenario, Year 2 will be processed by Dell, and Year 3 will be handled by a new Reseller, at new pricing	Dell: The Dell   OGS contract will expire on December 31, 2016. Therefore, in this scenario, Year 2 will be processed by Dell, and Year 3 will be handled by a new Reseller, at new pricing
7	Year 1 of our Enrollment under the Custom Program Agreement ends on December 31, 2016. Will Years 2 and 3 be handled by Dell under the Dell/OGS Contract? If not, how will those years be handled and what will our price be?	Dell: No. The Dell/OGS Contract ends on December 31, 2016. Therefore, Years 2 and 3 will be handled by a new Reseller, at new pricing.	Dell: No. The Dell /OGS Contract ends on December 31 <sup>st</sup> 2016. Therefore, Years 2 and 3 will be handled by a new Reseller, at new pricing.	Dell: No. The Dell/OGS Contract ends on December 31, 2016. Therefore, Years 2 and 3 will be handled by a new Reseller, at new pricing.
8	Year 1 of our Enrollment under the Custom Program Agreement ends in 2017. Will Years 2 and 3 be handled by Dell under the Dell/OGS Contract? If not, how will those years be handled and what will our price be?	Dell: No. The Dell/OGS Contract ends on December 31, 2016. Therefore, Years 2 and 3 will be handled by a new Reseller, at new pricing.	Dell: No. The Dell/OGS Contract ends on December 31, 2016. Therefore, Years 2 and 3 will be handled by a new Reseller, at new pricing.	Dell: No. The Dell/OGS Contract ends on December 31, 2016. Therefore, Years 2 and 3 will be handled by a new Reseller, at new pricing.

9	<p>We have an Enrollment under the Custom Program Agreement which expires before December 31, 2016. Can we enter into a new Enrollment under the Custom Program Agreement under the Dell/OGS Contract? If so, will Dell handle our Enrollment, for how long, and what will our price be?</p>	<p>Microsoft: Yes. Customers can sign new Enrollments under the Custom Program Agreement between Microsoft and the State of New York during the 6-month extension, up to December 31, 2016.</p> <p>Dell: New Enterprise Enrollments can be entered under the terms of the current Dell/OGS Contract until December 31, 2016. Purchase orders need to be dated no later than December 31, 2016, and will be limited to a 12-month period of performance. During the 12 month performance period Dell will continue to support the purchase, but no additional products can be added and additional years will need to be executed with the new reseller. After the 12 month performance period, those Enterprise Enrollments will need to transfer to a new Reseller, at new pricing.</p>	<p>Microsoft: Yes. Customers can sign new Enrollments under the Custom Program Agreement between Microsoft and the State of New York during the 6-month extension, up to December 31, 2016.</p> <p>Dell: New Select Plus Orders placed by Registered Affiliate with Registered Affiliate's Reseller can be placed under the terms of the current Dell   OGS Contract until December 31, 2016. Purchase orders need to be dated no later than December 31, 2016, and will be limited to a 12-month period of coverage unless pre-paid for 24 or 36 months of coverage. After the applicable performance period, those Select Plus ARFs will need to transfer to a new Reseller, at new pricing.</p>	<p>Microsoft: Yes. Customers can sign new Enrollments under the Custom Program Agreement between Microsoft and the State of New York during the 6-month extension, up to December 31, 2016.</p> <p>Dell: New Enterprise Enrollments can be entered under the terms of the current Dell   OGS Contract until December 31, 2016. Purchase orders need to be dated no later than December 31, 2016, and will be limited to a 12-month period of performance. During the 12 month performance period Dell will continue to support the purchase, but no additional products can be added and additional years will need to be executed with the new reseller. After the 12 month performance period, those CASA Enrollments will need to transfer to a new Reseller, at new pricing.</p>
10	<p>We have an Enrollment under the Custom Program Agreement which expires before December 31, 2016, but has a 3-year extension available. May we exercise our right to the 3-year extension, and if so, will Dell handle our agreement under the Dell/OGS Contract, and what will our price be?</p>	<p>Microsoft: Yes. Enrollments with an extension option under the existing Custom Program Agreement are able to extend with Microsoft for the agreed term.</p> <p>Dell: Purchase orders need to be dated no later than December 31, 2016, and will be limited to a 12-month period of performance. During the 12 month performance period Dell will continue to support the purchase, but no additional products can be added and additional years will need to be executed with the new reseller. After the 12 month performance period, the Enterprise Enrollment will need to transfer to a new Reseller, at new pricing.</p>	<p>Microsoft: N/A as the Select Plus Agreement is Evergreen with Microsoft.</p> <p>Dell: N/A</p>	<p>Microsoft: Yes. Enrollments with an extension option under the existing Custom Program Agreement are able to extend with Microsoft for the agreed term.</p> <p>Dell: Purchase orders need to be dated no later than December 31, 2016, and will be limited to a 12-month period of performance. During the 12 month performance period Dell will continue to support the purchase, but no additional products can be added and additional years will need to be executed with the new reseller. After the 12 month performance period, the Enrollment will need to transfer to a new Reseller, at new pricing.</p>

11	Can we prepay the amounts due under our Program Agreement? If so, will Dell handle our agreement under the Dell   OGS Contract and for how long a term?	Dell: Purchase Orders need to be dated no later than December 31, 2016, and will be limited to a 12 month period of performance. Payments are made on an annual-basis for Enrollments under the Custom Program Agreement. However, they cannot be paid more than 12 months in advance.	Dell: Purchase Orders need to be dated no later than December 31, 2016, and will be limited to a 12 month period of performance. Customers can prepay up to 36 months, limited by the period of performance left on their agreement.	Dell: Purchase Orders need to be dated no later than December 31, 2016, and will be limited to a 12 month period of performance. Payments are made on an annual-basis under the Enrollment for Education Solutions. However, they cannot be paid more than 12 months in advance.
12	We have Software Assurance (SA) on our Microsoft products, how do we extend that coverage to maintain SA Only costs?	Microsoft: Enrollments under the Custom Program Agreement that expire on/after December 31, 2016 will need to be renewed.  Dell: The Custom Program Agreement will need to transition to a new Reseller, at new pricing.	Dell: Customers can prepay Software Assurance up to 36 months, limited by the period of performance left on their agreement.  The Academic and Non-Academic Select Plus Agreement Custom Program Agreements will need to transition to a new Reseller, at new pricing.	Microsoft: Enrollments under the Custom Program Agreement that expire on/after December 31, 2016 will need to be renewed.  Dell: The Custom Program Agreement will transition to a new Reseller, at new pricing.
13	What are our rights to terminate our Program Agreement early? Are there any penalties for doing so?	Microsoft: See Section 7(e), Early Termination, in the Enterprise Agreement Custom Program Agreement.	Microsoft: See Section 11, Term and Termination, in the Academic Select Plus Agreement Custom Program Agreement and Section 9, Term and Termination, in the Non-Academic Select Plus Agreement Custom Program Agreement.	Microsoft: See Section 12, Term and Termination, of the CASA Custom Program Agreement.
14	Will my existing Office 365 and/or Azure Service Subscription with Microsoft and Dell be cut off by Microsoft if there is no Microsoft Reseller in place on January 1, 2017?	Microsoft: In order to avoid any interruption in Software Assurance, License Entitlements, and/or Cloud Services, a new Reseller contract must be in effect by January 1, 2017.	Microsoft: Not Applicable since Office 365 and Azure are not sold under the Select and Select Plus Agreements.	Microsoft: In order to avoid any interruption in Software Assurance, License Entitlements, and/or Cloud Services, a new Reseller contract must be in effect by January 1, 2017.
15	Will I be able to add new users, devices and/or products to an existing enrollment after 12/31/16?	Dell: No, the Dell   OGS Contract ends on December 31, 2016. Therefore, Dell will not be able to execute on any purchase orders after that day, which includes new users or products.	Dell: No, the Dell   OGS Contract ends on December 31, 2016. Therefore, Dell will not be able to execute on any purchase orders after that day, which includes new users or products.	Dell: No, the Dell   OGS Contract ends on December 31, 2016. Therefore, Dell will not be able to execute on any purchase orders after that day, which includes new users or products.