



# Contract Award Notification

<b>Title:</b>	<b>Group 73600 – Information Technology Umbrella Contract – Manufacturer Based (Statewide)</b>
<b>Award Number:</b>	<b><a href="#">22802</a></b>
<b>Contract Period:</b>	<b>November 30, 2015 to November 29, 2020</b>
<b>Bid Opening Date:</b>	<b>June 30, 2015</b>
<b>Date of Issue:</b>	<b>December 10, 2015 (Revised August 3, 2016)</b>
<b>Contractor Information:</b>	<b>Appears on Page 2 of this Award Notification</b>

## Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Ann Fisher Phone: 518-486-1430 E-mail: <b>Authorized Users:</b> <a href="mailto:MfrUmbrella.AuthorizedUsers@ogs.ny.gov">MfrUmbrella.AuthorizedUsers@ogs.ny.gov</a> <b>Contractors:</b> <a href="mailto:MfrUmbrella.Contractors@ogs.ny.gov">MfrUmbrella.Contractors@ogs.ny.gov</a>	<b>Procurement Services</b> <b>Customer Services</b> Phone: 518-474-6717 Fax: 518-474-2437 E-mail: customer.services@ogs.ny.gov

**Procurement Services values your input.  
Complete and return "Contract Performance Report" at end of document.**

## Description

Information Technology Umbrella Contract – Manufacturer Based (Statewide), including:

- Lot 1 – Software
- Lot 2 – Hardware
- Lot 3 – Cloud
- Lot 4 – Implementation Services

PR # 22802

<u>CONTRACT #</u>	<u>LOT NUMBER(s)</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>FED.ID. # / NYS VENDOR #</u>
PM67316	1 Software 4 Implementation	Accenture LLP 5700 South MoPac Expressway Building E Austin, Texas 78749	72-0542904 1000042525
PM67378	1 Software	Admit Computer Services, Inc. DBA Impact 500 Bi-County Boulevard Farmingdale, NY 11735	11-2524979 1000005704
PM21020	2 Hardware	Aerohive Network, Inc. 330 Gibraltar Drive Sunnyvale, CA 94089	20-4524700 1100133105
PM20770	2 Hardware 4 Implementation	ALE USA Inc. 26801 W. Agoura Rd Calabasas, CA 91301	47-1007498 1100128093
PM21040	1 Software 2 Hardware	Arista Network, Inc. 5453 Great America Parkway Santa Clara, CA 95054	201751121 1100152865
PM20780	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Assetworks LLC 998 Old Eagle School Rd Suite 1215 Wayne, PA 19087	46-0521049 1000031863
PM67299	3 Cloud (Low Risk)	AT&T Corporation One AT&T Way Bedminster, NJ 07921	13-4924710 1000006563
PM20790	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Avaya, Inc. 211 Mt. Airy Road Basking Ridge, NJ 07920	22-3713430 1000004630
PM21050	2 Hardware	Aver Information Inc. 668 Mission Court Fremont, CA 94539	94-3148296 1000057960
PM67381	1 Software 3 Cloud (Low Risk)	BMC Software, Inc. 2101 CityWest Boulevard Houston, TX 77402	74-2126120 1000032525
PM67382	1 Software	Buffalo Computer Graphics, Inc. 4185 Bayview Road Blasdell, NY 14219	161190997 1000015534
PM67343	3 Cloud (Low, Moderate and High Risk) 4 Implementation	Century Link Communications LLC 1801 California Street Denver, CO 80202	04-6141739 1000000078
PM21070	1 Software 2 Hardware	Check Point Software Technologies, Inc. 959 Skyway Rd. Suite 300 San Carlos, CA 94070	94-3229135 1000009804

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PM21080	3 Cloud (Low, Moderate Risk) 4 Implementation	Ciena Government Solutions, Inc. 7035 Ridge Road Hanover, Maryland 21076	20-1362886 1100144644
PM20800	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Cisco Systems Inc. 170 West Tasman Drive San Jose, CA 95134	77-0059951 1000005003
PM20810	1 Software 2 Hardware 3 Cloud (Low Risk)	Citrix Systems, Inc. 851 West Cypress Creek Rd. Ft. Lauderdale, FL 33309	75-2275152 1000032569
PM67301	1 Software	Compulink Management Center Inc. DBA Laserfiche 3545 Long Beach Boulevard Long Beach, CA 90807	95-3010597 1100141635
PM67302	1 Software 3 Cloud (Low Risk) 4 Implementation	Currier, McCabe and Associates, Inc. D/B/A CMA Consulting Services 700 Troy Schenectady Road Latham, NY 12110	22-2580799 1000004603
CMA Offers 2% Discount (Without use of Credit Card) if Payment Within 15 Days of Delivery and/or Receipt of Voucher			
PM20820	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	Dell Marketing LP One Dell Way Round Rock, Texas 78682	74-2616805 1000041162
PM67303	3 Cloud (Low Risk)	Dirad Technologies, Inc. 9 Corporate Drive Clifton Park, NY 12065	14-1655746 1000001741
PM20830	1 Software 2 Hardware 3 Cloud (Low & Moderate Risk) 4 Implementation	EMC Corporation D/B/A EMC of Massachusetts 2999 Douglas Blvd Suite 275 Roseville, CA 95661	04-2680009 1000053979
PM21090	1 Software 2 Hardware	Enforcement Video, LLC D/B/A WatchGuard Video 415 Century Parkway Allen, TX 75013	11-3717781 1000047027
PM67345	1 Software 3 Cloud (Low, Moderate and High Risk) 4 Implementation	Environmental Systems Research Institute, Inc. D/B/A ESRI 380 New York Street Redlands, CA 92373	95-2775732 1000041923
PM21100	2 Hardware	Ergotron, Inc. 1181 Trapp Road Eagan, MN 55121	41-1298218 1000057678

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PM20840	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	FireEye, Inc. 1440 McCarthy Boulevard Milpitas, CA 95035	20-1548921 1100140004
PM21110	2 Hardware	Fujitsu America, Inc. 1250 East Arques Avenue Sunnyvale, CA 94085	77-0554941 1000018592
PM67305	3 Cloud (Low Risk)	GovDelivery, Inc. 408 St. Peter Street Suite 600 St. Paul, MN 55102	41-1941088 1100002596
PM20850	1 Software 2 Hardware 4 Implementation	Hewlett Packard Enterprise Company 3000 Hanover St. Palo Alto, CA 94304	47-3298624 1100148379
PM20880	1 Software 2 Hardware 4 Implementation	Hitachi Data Systems Corporation 101 Park Avenue New York, NY 10178	94-2603663 1100004198
PM67323	3 Cloud (Low Risk) 4 Implementation	HP Enterprise Services, LLC 5400 Legacy Drive Plano, TX 75024	75-2548221 1000041177
PM20860	2 Hardware	HP Inc. 3000 Hanover Street Palo Alto, CA 94304	94-1081436 1000009783
PM67306	1 Software	Impulse Point 6810 New Tampa Highway Suite 400 Lakeland, FL 33815	65-1214267 1100138215
PM67307	1 Software 4 Implementation	Information Builders Inc. 2 Penn Plaza New York, NY 10121-2898	13-2807185 1000006223
PM20890	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	International Business Machines Corporation d/b/a IBM New Orchard Road Armonk, New York 10504	13-0871985 1000001053
PM21120	2 Hardware 4 Implementation	Lenovo Inc. 1009 Think Place Morrisville, NC 27560	52-2449153 1000032072
PM67349	1 Software 4 Implementation	MicroStrategy Services Corporation 1850 Towers Crescent Plaza Tysons Corner, VA 22182	54-1945356 1100141997
PM21140	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	Mitel Cloud Services, Inc. 1146 N. Alma School Road Mesa, AZ 85201	76-0311713 1100144315

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PM67324	3 Cloud (Low, Moderate & High Risk)	Mutualink, Inc. 1269 South Broad Street Wallingford, CT 06492	14-1999711 1000020064
PM67308	3 Cloud (Low, Moderate, High Risk)	NaviSite, Inc. 400 Minuteman Road Andover, MA 01810	52-2137343 1000040923
PM20910	1 Software 2 Hardware 4 Implementation	NEC Corporation of America 6535 North State Highway 161 Irving, Texas 75039-2402	20-0665337 1000008544
PM20920	1 Software 2 Hardware 4 Implementation	NetApp, Inc. 495 East Java Drive Sunnyvale, CA 94089	77-0307520 1000009697
PM67350	1 Software 4 Implementation	Niche Technology, Inc. 54 Balmoral Street Winnipeg, MB R3C 1X4 Canada	33-0997243 1100149260
PM20930	2 Hardware	Nimble Storage 211 River Oaks Parkway San Jose, CA 95134	26-1418899 1100136942
PM67351	1 Software 4 Implementation	Novell Inc. 1800 South Novell Place Provo, Utah 84606	87-0393339 1000032753
PM67385	1 Software 3 Cloud (Low Risk) 4 Implementation	NTT Data, Inc. 100 City Square Boston, MA 02129	04-2437166 1000000052
PM20940	1 Software 2 Hardware 4 Implementation	Oracle America, Inc. 500 Oracle Parkway Redwood City, CA 94065	94-2805249 1000032860
PM21270	1 Software 2 Hardware 4 Implementation	Palo Alto Networks, Inc. 4401 Great America Parkway Santa Clara, CA 95054	20-2530195 1100060289
PM67353	1 Software 4 Implementation	Pitney Bowes Software Inc. One Global View Troy, NY 12180	52-0852578 1000018089
PM20950	1 Software 2 Hardware 4 Implementation	Polycom, Inc. 6001 America Center Dr San Jose, CA 95002	94-3128324 1100004199
PM67325	1 Software 3 Cloud (Low Risk) 4 Implementation	Redsky Technologies, Inc. 333 N. Michigan Avenue, Suite 1600 Chicago, IL 60601	36-4038335 1100143393
PM21150	2 Hardware	RGB Systems, Inc. 1025 E. Ball Road Anaheim, CA 92805	33-0107486 1000031275

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PM21280	1 Software 2 Hardware	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	54-2072041 1100137052
PM21160	2 Hardware	Samsung Electronics America, Inc. 85 Challenger Road Ridgefield, NJ 07660	13-2951153 1100119185
PM67387	1 Software 4 Implementation	SAS Institute Inc. 100 SAS Campus Dr. Cary, NC 27513	56-1133017 1000032208
PM67388	1 Software	SecureAuth Corporation 8965 Research Drive Irvine, CA 92618	20-3801802 1100136751
PM67535	2 Hardware	Seneca Data Distributors, Inc. 6040 Tarbell Road Syracuse, NY 13206	03-0471707 1100003164
PM21290	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	ShoreTel, Inc. 960 Stewart Drive Sunnyvale, CA 94085	77-0443568 1000057902
PM21170	1 Software 3 Cloud (Low, Moderate & High Risk)	Sophos, Inc. 3 Van de Graff Drive, 2 <sup>nd</sup> Floor Burlington, MA 01803	04-3328310 1000020419
PM67326	1 Software 4 Implementation	Splunk Inc. 250 Brannan Street San Francisco, CA 94107	86-1106510 1000058613
PM20970	2 Hardware 3 Cloud (Low & Moderate Risk) 4 Implementation	Storage Engine, Inc. 1 Sheila Drive Tinton Falls, NJ 07724	22-2288911 1000030364
PM67354	3 Cloud (Low Risk) 4 Implementation	Tequipment, Inc 7 Norden Lane Huntington Station, NY 11746	11-2266592 1000005634
PM21180	2 Hardware	Tintri, Inc. d/b/a Tintri 303 Ravendale Drive Mountain View, CA 94043	26-2906978 1100038849
PM20990	2 Hardware	Trippe Manufacturing Company D/B/A Trippe Lite 1111 West 35th St Chicago, IL 60609	36-1881000 1000049179
PM67390	1 Software 4 Implementation	TriTech Software Systems 9477 Waples Street, Suite 100 San Diego, CA 92121	95-3871079 1100128708

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PM21000	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	Unisys Corporation 801 Lakeview Drive Suite 100 Blue Bell, PA 19422	38-0387840 1000004843
PM67394	1 Software	Varonis Systems, Inc. 1250 Broadway, 31 <sup>st</sup> Floor New York, NY 10001	57-1222280 1100142133
PM67317	3 Cloud (Low, Moderate & High Risk) 4 Implementation	Verizon Business Network Services, Inc. 11 Wards Lane Menands, NY 12204	13-2745892 1000012731
PM67356	1 Software 4 Implementation	Versaterm Inc. 2300 Carling Avenue Ottawa, Ontario Canada K2B 7G1	98-0225938 1100142426
PM67310	1 Software 3 Cloud (Low, Moderate, High Risk) 4 Implementation	VMware, Inc. 3401 Hillview Ave Palo Alto, CA 94304	94-3292913 1100004398
PM67534	1 Software 3 Cloud (Low, Moderate & High Risk) 4 Implementation	Xerox Corporation d/b/a Xerox 45 Glover Avenue P.O. Box 4505 Norwalk, CT 06856-4505	16-0468020 1000014781

Cash Discount, If Shown, Should be Given Special Attention.

Please see "How to Use" for additional information relating to Lot 3 Cloud Risk.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.  
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE NEW YORK STATE PROCUREMENT PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient

E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**State of New York  
Office of General Services  
NEW YORK STATE PROCUREMENT SERVICES  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

NEW YORK STATE OGS  
PROCUREMENT SERVICES  
Customer Services, 38th Floor  
Corning Tower - Empire State Plaza  
Albany, New York 12242  
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