

# Centralized Contract for the Acquisition of Systems & Peripherals (Storage) Hardware, and Related Accessories, Software and Services (Continuous Recruitment)

Initially advertised in the Contract Reporter February 10, 2003

This is a continuous recruitment contract for Computer Storage Systems hardware (including Direct-Attached Storage (DAS), Network-Attached Storage (NAS), Storage Area Networks (SAN), related peripherals and accessories), related software and services.

This contract area is open to **STORAGE MANUFACTURERS** who show proof of the following minimum qualifications:

- **A minimum sales volume of \$250,000 within the past twelve months to eligible NYS contract users** (State agencies, political subdivisions and others authorized by law to use OGS contracts). Visit our website at <http://www.ogs.state.ny.us/purchase/snt/othersuse.htm> for a description of eligible contract users.

## **OR**

- **5% of the US marketshare in any one of the storage market segments (NAS, SAN, DASD, hybrids, etc.)**

## **AND**

- Have an organization which is financially and logistically able to handle a statewide contract with simultaneous multiple orders to multiple locations.
- Are willing to host the contract at its web site; update contract information in accordance with instructions provided by OGS; provide on-line historical pricing information for a 12-month period; and provide an online configurator.
- Agree to allow semi-annual or annual audits of pricing history by an independent or state auditor.
- Are able to meet all other contract terms and conditions.

Manufacturers may sell direct or utilize resellers to fulfill the contract. Separate Education pricing and/or programs, if available, will be included in the contract.

If your company is a Storage Manufacturer and meets the qualifications listed above, and you want to be considered for a Systems & Peripherals (Storage) Contract, you may obtain a copy of the contract template by clicking on the link below. **Vendors must provide proof of qualification to the Purchasing Officer listed below before submitting a proposal.** Proof of qualification must include copies of invoices showing at least \$250,000 in sales to eligible NYS contract users within the past twelve months, or documentation of at least 5% of the US storage marketshare from an independent market research firm.

If you have any questions, or need addition information, please contact the Designated Contacts listed below:

Jennifer Stafford, Purchasing Officer I Telephone No. (518) 486-6036 E-mail: <a href="mailto:jennifer.stafford@ogs.state.ny.us">jennifer.stafford@ogs.state.ny.us</a>	Wendy Reitzel, Team Leader Telephone No. (518) 473-9057 E-mail: <a href="mailto:wendy.reitzel@ogs.state.ny.us">wendy.reitzel@ogs.state.ny.us</a>
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Please Note: Pursuant to State Finance Law §§139-j and 139-k, this solicitation includes and imposes certain restrictions on communications between OGS and an Offerer/bidder during the procurement process. Prior to sending in any contract offer you are encouraged to familiarize yourself with these regulations. Information about the Procurement Lobbying Act and the text of the Act are available at the following URL:

<http://www.ogs.state.ny.us/aboutOgs/regulations/defaultAdvisoryCouncil.html>

**CLICK HERE TO DOWNLOAD THE [STORAGE CONTRACT TEMPLATE](#)**