From: Rromano@nysid.org

Sent: Monday, March 31, 2014 6:15 PM

To: Better, Joseph W (OGS); Messina, Joe; DiBella, Karen

Cc: Irvine, Christine (OGS); VanDoren, Noreen (OGS); Phillips, Anne G (OGS);

Paneque, Sergio (OGS); McCarthy, Eileen

Subject: RE: Digital Printing Application

Attachments: NYSID DIGITAL PRINTING APPLICATION final 3 27 2014.docx; NYSPro memo

of 10-10-2013.pdf; ltr to Joe Better - 11-6.pdf; invitation for Bid prices.pdf

Importance: High

Follow Up Flag: Follow up

Flag Status: Flagged

Joe,

Attached is our amendment to our original application for Digital Printing Services which addresses

concerns outlined at the October 10, 2013 Procurement Council meeting. Also attached is the NYSPro

memorandum of October 10, 2013, my letter to you of November 6, 2013 with additional price

comparisons, and the completed Invitation for Bid forms as requested.

Please let me know if you have any questions.

Ron

Ronald Romano

President & CEO

11 Columbia Circle Drive

Albany, NY 12203

Phone: 518-463-9706 Ext. 226

Fax: 518-455-0326

E-Mail: rromano@nysid.org

-----Original Message-----

From: Better, Joseph W (OGS) [mailto:Joseph.Better@ogs.ny.gov]

Sent: Friday, March 28, 2014 9:27 AM

To: Messina, Joe; DiBella, Karen

Cc: Irvine, Christine (OGS); VanDoren, Noreen (OGS); Romano, Ron

Subject: RE: Digital Printing Application

Rob/Karen/Joe:

This is just a reminder. In order to proceed with the review of your application to add Digital Printing to

your list of preferred source offerings for the next procurement council, we will need the previously

requested copies of any contracts/purchase orders (the actual written documents) between NYSID/any

of its member agencies/partner agencies and the State of New York (including any of its authorities,

municipalities, local governments, etc.) and a revised Application reflecting this information by COB

March 31, 2014.

Thanks!

Joseph Better

Contract Management Specialist 2

New York State Procurement

37th Floor Corning Tower, ESP

Albany, NY 12242

Phone: (518) 474-7101

Email: joseph.better@ogs.ny.gov

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-----Original Message-----

From: Better, Joseph W (OGS)

Sent: Monday, March 17, 2014 11:22 AM

To: 'Messina, Joe'; 'DiBella, Karen (kdibella@nysid.org)'

Cc: Irvine, Christine (OGS); 'VanDoren, Noreen (OGS)'; 'Rromano@nysid.org'

Subject: RE: Digital Printing Application

Joe/Karen:

This is just to follow up on our meeting last Friday. In order to proceed with the review of your

application to add Digital Printing to your list of preferred source offerings for the next procurement

council, we will need the previously requested comparable pricing/contracts information (see previous

email dated December 4, 2013) and a revised Application reflecting this information by COB March 31,

2014.

Please forward this information to OGS via email.

Thank you!

Joseph Better

Contract Management Specialist 2

New York State Procurement

37th Floor Corning Tower, ESP

Albany, NY 12242

Phone: (518) 474-7101

Email: joseph.better@ogs.ny.gov

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-----Original Message-----

From: Better, Joseph (OGS)

Sent: Wednesday, December 04, 2013 12:10 PM

To: Messina, Joe

Cc: Irvine, Christine (OGS); VanDoren, Noreen (OGS); 'DiBella, Karen (kdibella@nysid.org)';

Rromano@nysid.org

Subject: RE: Digital Printing Application

Joe:

NYSID has still not provided OGS NYSPro with copies of any contracts/purchase orders (the actual

written documents) between NYSID/any of its member agencies/partner agencies and the State of New

York (including any of its authorities, municipalities, local governments, etc.) so we can proceed with the

review of your application.

Please forward all of this documentation to OGS NYSPro by COB December 6, 2013.

Thank you!

Joseph Better

Contract Management Specialist 2

New York State Procurement

37th Floor Corning Tower, ESP

Albany, NY 12242

Phone: (518) 474-7101

Email: joseph.better@ogs.ny.gov

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-----Original Message-----

From: VanDoren, Noreen (OGS)

Sent: Wednesday, November 20, 2013 2:59 PM

To: Better, Joseph (OGS); Messina, Joe

Cc: Irvine, Christine (OGS)

Subject: RE: Digital Printing Application

Just to clarify, we are asking for not just state agency contracts/purchase orders, but such

contracts/purchase orders from authorities, municipalities, local governments, etc. over the past 3

years.

Noreen J. VanDoren, Associate Attorney

OGS Legal Services

41st Floor Corning Tower

Empire State Plaza

Albany, New York 12242

(518) 474-5607

(518) 473-4973 fax

Noreen.VanDoren@ogs.ny.gov

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sender immediately at the above address and delete the transmission and its attachments.

-----Original Message-----

From: Better, Joseph (OGS)

Sent: Wednesday, November 20, 2013 12:33 PM

To: Messina, Joe

Cc: Irvine, Christine (OGS); VanDoren, Noreen (OGS)

Subject: RE: Digital Printing Application

Joe:

Thank you for the information you provided. However, OGS NYSPro required that you provide us with

actual copies of the contracts (including all terms and conditions, any related bid documents, etc.) and

purchase orders issued to you/your member agencies/partners by the State of New York. While you did

provide us with a summary chart of some pricing, OGS NYSPro still needs you to forward actual copies of

the contracts/purchase orders for our review.

Please provide copies of any contracts/purchase orders (the actual written documents) between

NYSID/any of its member agencies/partner agencies and the State of New York so that we may proceed

with the review of your application.

Thanks!

Joseph Better

Contract Management Specialist 2

New York State Procurement

37th Floor Corning Tower, ESP

Albany, NY 12242

Phone: (518) 474-7101

Email: joseph.better@ogs.ny.gov

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sender immediately at the above address and delete the transmission and its attachments.

-----Original Message-----

From: Messina, Joe [mailto:jmessina@nysid.org]

Sent: Wednesday, November 06, 2013 4:59 PM

To: Better, Joseph (OGS)

Cc: Phillips, Anne (OGS); Irvine, Christine (OGS); Greene, Don (OGS)

Subject: Digital Printing Application

Good Afternoon:

Attached is supplemental information requested of NYSPro pursuant to our November 5th, 2013

meeting relative to the Digital Printing application. Please feel free to contact us should you have any

questions.

Sincerely,

Joe Messina

Vice-President of Sales

(518)-694-0300

jmessina@nysid.org