Bid Opening Results For:

BID NUMBER	22802
BID OPENING	9/29/2021 11:00:00 AM
GROUP NUMBER	73600
CONTACT PERSON	Jordan Flores
TELEPHONE	(518) 474-3166

DESCRIPTION

Information Technology Umbrella Contract -
Manufacturer Based (Statewide)
SECOND PERIODIC RECRUITMENT

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

MWBE
Lori Broadhead
Tryphina Ramsey
MWBE@ogs.ny.gov

Insurance
Robert Hall, robert.hall@ogs.ny.gov
Russell Rokjer, Russell.Rokjer@ogs.ny.gov
Leighann Brown, leighann.brown@ogs.ny.gov

SDVOB
Alexis Bredenko
Jessica LaFlamme
Jordan Flores
Michelle St. Jock
OGS.sm.SSTTechnology@ogs.ny.gov

PROCUREMENT SERVICES GROUP
BID LIST SUMMARY

List of Bidders For Group: 73600 - Information Technology Umbrella - Contract Manufacturer Based (StateWide) - Second Periodic

Bid Number: IFB 22802 **Team #:**

Bids Were Opened: September 29, 2021 **Time:** 11:00:00 AM

Bid Room Facilitator: Daniel Rice

Visitors:

BIDDERS

1Spatial 541559492	8614 Westwood Center Dr., Suite 450	Vienna VA 22182 sheila.steffenson@1spatial
3Di, Inc. 330647719	3 Point Dr, Suite 307	Brea CA 92821 Mihir.desai@3disystems.com
A+ Mobile Solutions, Inc. 331167331	1460 North Clinton Ave, Unit G7	Bay Shore NY 11706 nquintana@aplusstemlabs.com
ABBYY USA Software House, Inc. DBA: ABBYY 943368393	890 Hillview Ct, Suite 300	Milpitas CA 95035 sales@abbyy.com
Activu Corporation 223336390	301 Round Hill Dr.	Rockaway NJ 07866 Contracts@activu.com
Acture Solutions, Inc. 141662031	1462 Erie Blvd, Suite 207A	Schenectady NY 12305 stacyg@acturesolutions.com
Ad Astra Information Systems, LLC DBA: Ad Astra 481177176	6900 W 80th Street	Overland Park IN 66204 finance@aais.com
Adobe, Inc. 770019522	345 Park Ave.	San Jose CA
Alchemer LLC DBA: SurveyGizmo LLC, Widget LLC 205463887	168 Centennial Pkwy, Suite 250	Louisville CO 80027 finance@alchemer.com
Amatrol, Inc. DBA: Bayport Technical 351513627	2400 Centennial Blvd.	Jeffersonville IN 47130 cfrost@amatrol.com

BIDDERS (cont'd)

Amazon Web Services, Inc. 204938068	410 Terry Ave. North	Seattle WA 98109 nyscontract@amazon.com
American Prison Data Systems PBC DBA: APDS 462948576	65 West 36th St, 2nd Floor	New York NY 10018 rfp@apdscorporate.com
Armedia, LLC 300067329	8221 Old Courthouse Rd, Suite 300	Vienna VA 22182 james.bailey@armedia.com
Armis, Inc. 300953950	300 Hamilton Ave, Suite 500	Palo Alto CA 94301 legal@armis.com
Audio Enhancement, Inc. 263421056	9858 S. Audio Dr. (6150 W)	West Jordan UT 84081 cheryl.burckhard@audioenhancement.co
Axon Enterprise, Inc. 860741227	17800 N. 85th St.	Scottsdale AZ 85255 contracts@axon.com
BibliU Inc 371881305	PR2/55C, 147 Prince St.	Brooklyn NY andrew.wong@bibliu.com
Blackboard, Inc. DBA: Blackboard 522081178	11720 Plaza America Dr, 11th Floor	Reston VA 20190 RFP@Blackboard.com
Blue Prism Software, Inc. 462180258	10 East 53rd Street, 6th Floor	New York NY support@blueprism.com
Calero Software, LLC DBA: Calero-MDSL 464085812	1040 University Ave, Suite 200	Rochester NY 14607 janelle.sammut@calero.com
CareerAmerica, LLC Ocelot 844047861	P.O. Box 7139	Boulder CO 80306 damon.vangelis@ocelotbot.com
Cartegraph Systems LLC; F/K/A Cartegraph Systems, Inc. 421419553	3600 Digital Dr. Dubuque	IA 52003 contract.admin@cartegraph.com
Centrify Corporation 331089124	201 Redwood Shores Pkwy, Suite 300	Redwood City CA 94065 support@centrify.com

BIDDERS (cont'd)

Cerner State & Local Government Services, Inc. 832767977	2800 Rockcreek Pkwy	North Kansas City MO 64117 Nick.Amey@cerner.com
Chainalysis, Inc. 473784443	228 Park Ave S, #23474	New York NY 10003 kimberly.mccliggott@chainalysis.com
CherryRoad Technologies Inc. 205084389	6 Upper Pond Rd, 2nd Floor	Parsippany NJ 07054 JGulban@cherryroad.com
Ciara Technologies USA Inc. 753265932	1868 E. Broadway Rd.	Tempe AZ 85282 Jerred.bittle@ciaratech.com
Cloudflare, Inc. Cloudflare, Inc. 270805829	101 Townsend St.	San Francisco CA 94107 publicsector@cloudflare.com
CobbleStone Systems Corp DBA: Cobble Stone Software Group 550802494	428 S. White Horse Pike	Lindenwold NJ 08021 bids@cobblestonesoftware.com
Compunetix, Inc. 251380354	2420 Mosside Blvd.	Monroeville PA 15146 Jlautenschlager@Compunetix.com
Consulab Educateach, Inc. 981516613	4210, rue Jean-Marchand	Quebec Country: Canada G2C1Y6
Coursedog, Inc. DBA: Coursedog 825074121	228 Park Avenue S, PMB 70159	New York NY 10003 info@coursedog.com
Cradlepoint, Inc. 680633402	1111 W. Jefferson Street, Suite 400	Boise ID 83702 mhead@cradelpoint.com
Crestron Electrononics, Inc. 222077521	15 Volvo Drive	Rockleigh NJ 07647 gfechne@crestron.com
Crown Castle Fiber LLC 010570431	8020 Katy fwy	Houston TX 77024 peter.obrien@crowncastle.com
Cyclomedia Technolgy, Inc. 901020629	4040 cicvi Center Drive, Suite 200	San Rafael CA 94903 info-us@cyclomeddia.com

BIDDERS (cont'd)

DMT Solutions Global Corporation DBA: BlueCrest 825520529	37 executive Drive	Danbury CT 06810 doug.bernhardt@bluecrestinc.com
DynTek Services, Inc. 134067488	255 Washington Avenue Ext.	Albany NY 12205 steven.sanchez@dyntek.com
E.J. Ward, Inc. 860284475	8620 N New Braunfeles 200N	San Antonio TX 78217info info@ejward.com
EagleHawk One, Inc. 830956537	3819 South Park Ave.	Buffallo NY 14219 jbyrd@eaglehawk.io
EarthWalk Communications, Inc. 541800573	10511 Battleview Parkway	Manassas VA 20109 bids@earthwalk.com
EcoInteractive LLC 680345567	1756 Picasso Avenue, Suite K	Davis CA 95618 info@ecointeractive.com
eComplySolutions LLC 82537649	1400 112th Ave SE, Suite 100	Bellevue WA huey@ecomplysolutions.com
EJ2 Communications, Inc. DBA: Flashpoint 900995386	111 East 14th Street, No 284	New York NV 10003 bizops-requesting@flashpoint-intel.com
Electronics for Imaging, Inc. DBA: EFI 943086355	40 25th Street	Pittsburgh PA 15222 john.flikeid
EMSystems LLC 541800573	235 Peachtree St. NE Suite 2300	Atlanta GA 30303 neil.aaronson@juvare.com
Enquizit Incorporated DBA: Enquizit 743033231	7927 Jones Branch Drive, Suite 400	McLean VA 22102 tc@enquizit.com
Enterprise Training Soltuions 133954395	12 Bloomingdale Road	White Plains NY 10605 kgelleman@enterprisetraining.com
Envisage Technologies, LLC 743107781	101 W. Kirkwood Ave, Suite 200	Bloomington IN 47404 proposals@envisagenow.com

BIDDERS (cont'd)

ePlus Technology, Inc. 541904151	13595 Dulles Technology Dr.	Herndon VA 20171 info@eplus.com
Epson America, Inc. 952935679	3131 Katella Ave.	Los Alamitos CA 90720 salesopscontracts@ea.epson.com
Exabeam, Inc. 462899345	1051 E. Hillsdale Blvd. 4th Floor	Foster City CA 94404 sops@exabeam.com
Formax, LLC 020407657	1 Education Way	Dover NH 03820 cmacneil@formax.com
Francotyp Postalia DBA: FP Mailing Solutions 381716563	140 N. Mitchell Ct.	Addision IL 60101 majoraccounts@fp-usa.com
Frontier Communications of America, Inc. DBA: Frontier Communications of America, Inc. 061381497	401 Merritt 7	Norwalk CA 06851 sheila.patrick@ftr.com
FUSUS LLC 452276433	5550 Triangle Pkwy, Ste. 100	Peachtree Corners GA 30092 orders@fusus.com
Gainwell Technologies LLC DBA: Gainwell Technologies 271510177	355 Ledgelawn Dr.	Conway AR 72034 russery@gainwelltechnologies.com
Geotab USA, Inc. DBA: Geotab 331223787	7180 Pollock Dr.	Las Vegas NV 89119 chrissouthard@geotab.com
Governmentjobs.com, Inc. DBA: NEOGOV 330888748	300 Continental Blvd Ste 565	El Segundo CA 90245 bids@neogov.net
Halo Technology Bidco Inc. DBA: Add-On Computer Peripherals LLC 823227255	5775 Gateway Cir.	Tustin CA 92780 tim.fazioli@addonnetworks.com
Honeywell International, Inc. 742040062	300 S. Tryon St., Suite 600	Charlote NC 28202 john.gardiner@honewell.com
Howard Industries, Inc. DBA: Howard Technology Solutions 640466143	36 Howard Dr.	Ellisville MS 39437 bids@howardcomputers.com

BIDDERS (cont'd)

ID.me, Inc. 271835421	8280 Greensboro Dr, Ste. 800	McLean VA 22102 RFP@id.me
Infinidat Inc. 461960443	500 Totten Pond Rd.	Waltham MA 02451 info@infinidat.com
Infoblox Inc. 200062867	2390 Mission College Blvd, Suite 501	Santa Clara CA 95054 info@infoblox.com
Intelitek, Inc. 222766088	18 Tsienneto Rd.	Derry NH 03038 Nmadar@intelitek.com
Intermedia.net Inc DBA: Intermedia 411816682	100 Mathilda Pl, Suite 600	Sunnyvale CA 94066 holly@komplementconsulting.com
IPVideo Corporation 203533385	1490 North Clinton Ave.	Bay Shore NY 11706 info@ipvideocorp.com
Iron Mountain Information Management Services, Inc 611701138	One Federal Street	Boston MA 02171 imgs-contracts@ironmountain.com
ivy.ai.inc 820811513	PO Box 1127	Boulder CO 80306 accounting@ivy.ai
KnowledgeWave, Inc. 300229394	PO Box 4179, 50 Lakeside Ave	Burlington VT 05406 esokolowski@knowledgewave.com
Kodak Alaris, Inc. 462969770	336	Rochester NY 14624 victoria.glasser@Kodakalaris.com
Kronos Incorporated 042640942	900 Chelmsford Street	Lowell MA 01651 info@koronos.com
Kyndryl, Inc. 861182761	One Vanderbilt Ave, 15th Floor	New York NY 10017 Lawrence.Synalovski@kyndryl.com
La Vie Homes, Inc. DBA: La Vie Development, Inc. 205169178	1840 Wisteria Cir.	Bellport NY 11713 tlewter@laviedevelopment.com

BIDDERS (cont'd)

LoadSpring Solutions, Inc. 043494658	1500 District Ave.	Burlington MA 01803 info@loadspring.com
LogRhythm, Inc. DBA: LogRhythm 721554716	4780 Pearl E. Cir.	Boulder CO 80301 Stephanie.Donofrio@LogRhythm.com
Lumen, Inc. 461294500	812 SW Washington Street, Suite 1200	Portland OR 97205 tom@lumenlearning.com
Mercell Inc. 825265226	228 E 45th St, Suite 9E	New York NY 10017 Ted.soepboer@negometrix.com
Metrc LLC 821408778	4151 South Pipkin Rd	Lakeland FL 33811 cindy.register@metrc.com
Micro Focus LLC 010886088	4555 Great America Pkwy #400	Santa Clara CA 95054
Microsoft Corporation DBA: Microsoft 911144442	One Microsoft Way	Redmond WA 980527329 nysumbrella@microsoft.com
Motorola Solutions, Inc. 361115800	123 Tice Blvd.	Woodcliff Lake NJ 07677 kevinryan@motorolasolutions.com
Navistite LLC 270371488	400 Minuteman Rd.	Andover MA 01810 jorlando@navisite.com
Nearmap US, Inc. DBA: Nearmap 300834546	10897 S. River Front Pkwy, Suite 150	South Jordan UT 84095 legla@nearmap.com
Networked Educational Technologies, LTD DBA: CSDNET 113410788	874 Montauk Hwy	Bayport NY 11705 robert.mealey@csdnet.net
Newline Interactive, Inc. 460663216	950 W Bethany Dr. Ste 330	Allen TN 75013 agorzela@newline-interactive.com
Northwoods Consulting Partners, Inc. 311668570	5200 Rings Rd	Dublin OH 43017 info@teamnorthwoods.com

BIDDERS (cont'd)

Nutanix, Inc. 270989767	1740 Technology Dr, Suite 150	San Jose CA 95110 Mike.fraiser@nutanix.com
NWN 043532235	271 Waverly Oaks Rd	Waltham MA 02452 jiannotti@nwnit.com
NZS Inc. DBA: Clary Icon 270971882	8168 Miramar Rd.	San Diego CA 92126 zarrar@onescreensolutions.com
OneStream Software LLC 461406778	362 South St.	Rochester MI 48307 jlynch@onestreamsoftware.com
Orock Technologies, Inc. 464465160	1900 Reston Metro Plaza, Suite 600	Reston VA 20190 ahalder@orocktech.com
Panopto, Inc. 208374771	600 River Ave, Suite 100	Pittsburgh PA 15212 fstacks@panopto.com
Pantheon Systems, Inc. 352387089	717 California St.	San Francisco CA 94108 Darin.Wolter@pantheon.io
PayIt, LLC 464175673	1100 Main St, Suite 700	Kansas City MO 64155 donesti@payitgov.com
Pegasystems, Inc. 042787865	1 Main Street, 6th Floor	Cambridge MA 02142 contractnotifications@pega.com
Periscope Holdings, Inc. 742995705	5000 Plaza on the Lake, Suite 100	Austin TX 78746 Info@periscopeholdings.com
Pitney Bowes Inc. 06049050	3001 Summer St.	Stamford CT 06926 Denise.Beychock@pb.com
Planar Systems, Inc. 930835396	1195 NE Compton Dr.	Hillsboro OR 97006 legal@planar.com
PowerDMS, Inc. 593668885	101 S Garland Ave, Ste 300	Orlando FL 32801 bids@neogov.com

BIDDERS (cont'd)

Presidio Networked Solutions Group, LLC 760515249	1 Penn Plaza, Suite 2501	New York NY 10119 cgodshalk@presidio.com
Promethean Inc. 043647203	720 Olive Way, Suite 1500	Seattle WA 98101 us.bids@prometheanworld.com
Proofpoint, Inc. 510414846	925 W. Maude Ave.	Sunnyvale CA 94085 accountsreceivable@proofpoint.com
Quadiant, Inc. 942388882	478 Wheelers Farms Rd.	Milford CT 06461 us.government@quadient.com
Quottly, Inc. 475024857	747 SW 2nd Ave, Suite 346, IMB 26	Gainseville FL 32601 alicia@quottly.com
Ribbon Communications Operating Company 043387074	6500 Chase Oaks Blvd. - Suite 100	Plano NY 75023 gbutt@tbbn.com
Rubrik, Inc. 464560494	3495 Deer Creek Road	Palo Alto CA 94304 laine.cavazos@rubrik.com
Runbeck Election Services, Inc. 202681027	2800 S. 36th Street	Phoenix AZ 85034 rfp@runbeck.net
Samsara, Inc. DBA: Samsara 473100039	1990 Alameda Street. Floor Five	San Francisco CA 94103 laura.wrightson@samsara.com
SAP National Security Services, Inc. DBA: SAP NS2 562465474	3809 West Chester Pike, Suite 210	Newtown Square OR 19073 newyorkumbrella@sapns2.com
Saviynt, Inc. 473807420	1301 E El Segundo Blvd, Suite D	El Segundo CA 90245 sales-usa@saviynt.com
Scientel Solutions LLC 432074581	2021 N Eola Rd	Aurora IL 60502 gluckman@scientelsolutions.com
Securly, Inc 460789922	111 N Market Street, 4th Floor	San Jose CA 95113

BIDDERS (cont'd)

SentinelOne, Inc. 990385461	444 Castro St. Suite 400	Mountain View CA 94041
SHARP NEC Display Solutions of America, Inc. 364365920	3250 Lacey Road- Suite 500	Downers Grove IL 60515 jhauser@sharpNEC-Displays.com
Sirius Computer Solutions, Inc. 742836721	10100 Reunion Place, Suite 500	San Antonio TX 78216 phyllis.byrd@siriuscom.com
Skedulo, Inc. 472613861	800 Market St, 4th Floor	San Francisco CA 94102 jmariani@skedulo.com
Skydio, Inc. 465344747	114 Hazel Ave	Redwood CA San Mateo john.santry@skydio.com
SkyOp LLC 461707553	5297 Parkside Dr, Suite 435	Canandaigua NY 14424 brian@skyop.com
SMART Technologies Corporation 880411936	1655 North Fort Myer Dr. Suite 900	Arlington VA 22209 DC.info@smarttech.com
Snowflake, Inc. 460636374	106 East Babcock St, Ste 3A	Bozeman MT 59715 anthony.eisen@snowflake.com
Spatialitics, LLS 831287246	301 West 22nd Street, Suite 308	Oak Brook IL 60523 info@spatialitics.com
Speridian Technologies DBA: Speridian 200108244	435 New Karner Rd, Ste 202	Albany NY 12205 states@speridian.com
Spok, Inc. 911199104	5911 Kingstowne Village Parkway, 6th F	Alexandria VA 22315 barb.fischer@spok.com
Sumo Logic, Inc. 272234444	305 Main street	Redwood City CA 94063 gnewgaard@sumologic.com
Symplicity Corporation DBA: Symplicity 364160472	3003 Washington Blvd, Suite 900	Arlington VA 22201 jmorrall@symplicity.com

BIDDERS (cont'd)

T2 Systems, Inc 752533462	8900 Keystone Crossing, suite 700	Indianapolis IN 46240 ssheeran@t2systems.com
Telos Corporation 520880974	19886 Ashburn Road	Ashburn VA 20147 polly.downey@telos.com
ThunderCat Technology, LLC 261638572	1925 Isaac Newton Square, Suite 180	Reston VA 20190 kstokley@thundercattech.com
Time Warner Cable Northeast LLC 454593341	12405 Powerscourt Drive	St. Louis MO 63131 michael.bellini@charter.com
Tophatmonacle (US) Corp. 454281746	151 Bloor Street West, Suite 200	Toronto Ontario M5s154 heather.simmons@tophatmonicle.com
Total Computer Systems, Ltd. DBA: Total Technology Systems, LTD. 113142222	1895 Walt Whitman	Melville NY 11747 info@total.us.com
Trend Micro, Inc. 770391563	225 E John Carpenter Freeway # 1500	Irving TX 75062
Trimble, Inc. 942802192	935 Stewart Drive	Sunnyvale CA 94085 steve_kittle@trimble.com
Triumph Technologies, Inc. 612000690	1060 Broadway 1066	Albany NY 12204 us@triumphboard.com
Troxell Communications, Inc. 860716114	4675 E cotton Ctr Blvd, Ste 155	Phoenix AZ 85040 joel.ryan@trox.com
UIPath, Inc. 474333187	90 Park Ave 20th floor	New York NY 10016 sales.amer@uipath.com
Unqork, Inc. 821866205	114 Fifth Ave Second Floor	New York NY 10003 support@unqork.com
Validas, LLC 800454448	1302 Waugh Drive, #586	Houston SD 77019 womalley@validas.com

BIDDERS (cont'd)

Veracode, Inc. 260126281	65 Network Drive	Burlington MA 01803 contact@veracode.com
Verizon Connect Fleet USA LLC 201799583	P.O. BOX 15043	Albany NY 12212
Watermark Insights, LLC 134092743	71 W 23rd St, Ste 1500	New York NY 10010 registrations@watermark
Westelcom Network, Inc. 141775887	2 Champlain Ave.	Westport NV 12993 pbarton@westelcom.net
Windsor Solutions, Inc. 931245518	4386.S Macadam Ave, Suite 101	Portland OR 97239 simon_watson@windsorsolutions.com
Windstream Services, LLC 852049794	4001 Rodney Parham Rd.	Little Rock AR 72212 info@windstream.com
Workday, Inc. 202480422	6110 Stoneridge Mall road	Pleasanton CA 94588 bill.gaskill@workday.com
Yext, Inc. 208059722	61 9th Ave.	New York NY 10011 rfp@yext.com
Yubico, Inc. 261373707	530 Lyton Ave, Ste 301	CA 94301 support@yubico.com
Zoom Video Communications, Inc. 611648780	55 Almaden Blvd, 6th Floor	San Jose CA 95113 info@zoom.us
Zscaler, Inc. 261173892	120 Holger Way	San Jose AZ 95134

Number of Bids Received: 151