

October 31, 2018

Mr. Sean Carroll
Chief Procurement Officer
38th Floor - Corning Tower – Empire State Plaza
Albany NY 12242
Sean.Carroll@ogs.ny.gov

Dear Mr. Carroll,

As a New Yorker who feels all individuals, regardless of ability, deserve an opportunity to find meaningful employment, I am writing to you to express my support for the new definition proposed by the Procurement Council and agreed to by the New York State Industries for the Disabled (NYSID). The new definition recognizes that technology has changed the nature of the mail fulfillment business and will protect jobs for people with disabilities by maintaining it on the Preferred Source Offering List.

New York's Preferred Source program has been widely successful in allowing individuals, regardless of their disability, to participate in the workforce while getting the supports necessary to be successful. This program has been a hallmark of New York State's commitment to creating opportunities for all people and has positively impacted countless individuals with disabilities and their families.

The Preferred Source Program, and its list of Procurement Council approved Preferred Source offerings, was not intended to be a static document unable to adjust and evolve with the changing business and procurement landscape. To its credit, the Office of General Services and the Procurement Council coordinated a process in which all interests had an opportunity to be heard – the proposed definition represents compromise from all sides.

Approval of the proposed definition would simply allow the Preferred Source program to recognize that technology has changed and documents most often are delivered electronically. It would provide government agencies with a "one stop" service that prepares and mails documents, saving the time and costs associated with the agency delivering prepared documents to the mail fulfillment facility. At the same time, the updated definition limits the scope of work to materials associated with mail fulfillment only.

Please share this letter with all members of the NYS Procurement Council. I hope you and the Council Members will support this application that will be in front of the NYS Procurement Council on November 28, 2018.

Sincerely,

Martha Carney
60 Prospect Ave
Hewlett NY 11557

November 6, 2018

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Justin Dantzer
Director of Business & Employment Development