

Dear Commissioner Destito,

As the current Chair of the Printing Industries Alliance, I am writing to you on a matter of great importance to my company and other printing firms located in New York State. Once again we find ourselves dealing with the NYSID and the usual "games" that Albany seems to thrive on. I can't emphasize enough how poorly this reflects on everyone in Albany. I am writing to express my concern about an issue currently before the New York State Procurement Council.

New York State Industries for the Disabled has once again filed to become a Preferred Source for digital printing. While the application is disingenuously titled "Mail Fulfillment Services," there is no question that the intent of the application is to gain entry into the digital printing market.

Granting preferred source status to NYSID for mail fulfillment/digital printing will mean the loss of well-paying manufacturing jobs across New York State and more closed printing businesses.

The current NYSID Preferred Source application is requesting the same thing as an application that was submitted to the Procurement Council in 2013. This application, was rejected by the Procurement Council and a subsequent appeal was denied by you. There has been no change in circumstances since then that would justify any different action in this case.

This is the third time since 2013 we have dealt with this issue. I find it very troubling that after someone does the right thing, the same group keeps coming back to do the wrong thing! I strongly request that the current application be handled in the same fashion. Thank you.

Sincerely,

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