

STATE OF NEW YORK
OFFICE OF GENERAL SERVICES
John C. Egan, COMMISSIONER

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OGS COST CUTTING EFFORTS RECOGNIZED

Millions in State Savings Produced by Procurement Professionals

New York State Office of General Services (OGS) Commissioner John C. Egan today announced a significant achievement by the agency's Procurement Services Group which has been recognized for its efforts to drive down costs to New York taxpayers, while providing quality service to the state.

"OGS professionals work hard every day to bring values and efficiencies to meet the needs of state and local governments and the expectations of taxpayers," Commissioner Egan said. "We are pleased to be recognized for these efforts."

On Friday, the New York State Forum for Information Resource Management (NYSFIRM) presented the OGS Procurement Services Group a Best Practice award for its information management policies and practices in its effort to reduce the cost of printing for state and local government. OGS was selected for the award based upon the recent Aggregated Printer Purchase initiative, *Driving Down Printer Acquisition and Operating Costs*. The award was presented at the Forum's annual meeting held in Albany.

Since 2005, the OGS Aggregate Information Technology Purchase Program has generated more than \$400 million in savings for state and local governments, and education, while at the same time demanding more robust technology products, expanding the technology incorporated, and requiring more stringent environmental criteria.

OGS estimates show that printer acquisition and operating savings from the three-year contract term, for the anticipated 16,000 units, is estimated to be more than \$25 million. This aggregate purchase was unique in that it incorporated the total cost of operating a printer over a three-year period as opposed to the acquisition cost alone. This innovative approach will produce these significant savings over time. To develop specifications for a number of standard printer configurations, OGS collaborated with state and municipal governments, including the Office of the Chief Information Officer,

the New York City Department of Information Technology and Telecommunications, the New York City Department of Education, and representatives of other state agencies.

The New York State Forum is a network of state and local government organizations and information technology leaders and professionals concerned with information management, policy, and operations.