

New York State Office of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

GENERAL INFORMATION BULLETIN

NUMBER: CL-759

DATE: February 23, 2012 (Revised)

SUBJECT: 2012 Aggregate PC Purchase Initiative

PLEASE ADDRESS INQUIRIES TO:

Michelle St. Jock
Purchasing Officer I
(518) 474-3922

SST_it_pc_periph@ogs.ny.gov

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following link to the OGS website provides the information specific to the 2012 Aggregate PC Purchase Initiative:
<http://ogs.ny.gov/purchase/PCPurchase.htm>.

The Strategic Sourcing Team, on behalf of the Office of General Services (OGS), has completed a competitive pricing exercise with specific NYS Microcomputer contract holders and has awarded the 2012 Aggregate Personal Computer (PC) Purchase Initiative for a two year term. This purchase initiative is a part of Governor Cuomo's Procurement Transformation effort, which focuses on implementing leading procurement practices. The completed pricing exercise is expected to yield significant savings for New York State. The 2012 Aggregate PC Purchase Initiative was awarded for Lot 1 through Lot 7 to two Contractors per lot. While awards are made to multiple Contractors, each Contractor is assigned a status of Primary or Secondary for each lot.

New York State agencies that are part of the Executive Branch are required to purchase from the Primary Contractor, unless written justification for purchasing from the Secondary Contractor is approved by the NYS Office for Technology through the Plan to Procure (PTP) process. It is the intent of the State to direct all volume through the Primary Contractor. For additional information about OFT's PTP process, please visit their website at: <http://www.cio.ny.gov/policy/NYS-P08-001.pdf>. New York State agencies that elect to purchase from the Primary contractor for a given standard configuration class within a lot can advance with the process summarized herein, but should not issue a purchase order until the OFT has approved their PTP.

Authorized Users, other than NYS agencies, are encouraged to purchase from the Primary Contractor for the relevant lot. The Strategic Sourcing Team will be conducting outreaches to both K-12 (BOCES/RICs) and SUNY leadership to educate them on the 2012 Aggregate PC Purchase Initiative and how it can be utilized as a component of their technology agendas.

Please Note:

- If an Authorized User requires additional options that are not included in the standard configuration or the mandatory or standard options, pricing should be reflective of the Aggregate PC Purchase Initiative's standard configurations and all existing options at the 2012 Aggregate PC Purchase Price and any remaining options at contract price or less. Any 2012 Aggregate PC Purchase Initiative products that are erroneously sold at greater than the Aggregate PC Purchase Initiative price will require an immediate credit or rebill to the affected Authorized User.
- Proven aggregate purchase participation helps determine future aggregate purchases. It is imperative that each Authorized User forward copies of all purchase orders issued under the 2012 Aggregate PC Purchase Initiative to Michelle St. Jock's attention at: SST_it_pc_periph@ogs.ny.gov. If an Authorized User is unable to electronically forward a copy of the purchase order, the purchase order may be faxed to (518) 486-6867.

- An Authorized User is required to submit its purchase order(s) to the contractor no later than the last day of the 2012 Aggregate PC Purchase Initiative on January 26, 2014 and take delivery no later than thirty days after that.
- All OGS aggregate purchase initiatives are announced via the OGS Purchaser Notification Service (PNS) and available on the OGS PSG website. OGS strongly encourages interested parties who have not signed up for the PNS to do so at this time. The website for PNS is <http://ogs.ny.gov/PNS/Default.asp>. The Aggregate Purchase Initiatives will be included in category 43 of the PNS.

2012 Aggregate PC Purchase Initiative			
<i>Lot</i>	<i>Configuration</i>	<i>Primary Award</i>	<i>Secondary Award</i>
1	Business Class Desktop vPro	Hewlett Packard 8200 Elite Small Form Factor \$587.00	Dell Optiplex 990 \$628.00
	Business Class Desktop non-vPro	Hewlett Packard 6005 \$550.00	Dell Optiplex 390 \$598.00
	Business Class Notebook vPro	Hewlett Packard 6460b \$682.00	Dell Latitude E6420 \$779.00
	Business Class Notebook non-vPro	Hewlett Packard 6465b \$578.00	Dell Latitude E6420 \$725.00
2	Convertible Tablet	Hewlett Packard 2760p \$941.00	Lenovo ThinkPad X220 Tablet \$1,330.30
3	Thin Client	Hewlett Packard T5740e \$375.00	*
4	All-In-One Desktop	Hewlett Packard 3420AiO \$514.00	Lenovo ThinkCentre M71z \$661
5	Lightweight Notebook	Hewlett Packard 5330m \$801.00	**
6	Entry Level Desktop	Hewlett Packard 6200 \$456.00	Dell Optiplex 390 \$519.00
	Entry Level Notebook	Hewlett Packard 6465b \$526.00	Dell Latitude E5420 \$549.00
7	Unbundled Displays	Hewlett Packard 20" LA2006x \$110 19" Standard L1951g \$120 23" LA2306x \$147 24" LA2405wg \$193 22" w/ webcam LA2206xc \$145	Dell 19" P1911 \$119 19" Standard P190S \$119 22" P2212H \$129 24" P2412H \$224

* There is no award for second lowest in this category

** Please note that the Dell Lightweight Notebook product offering has been disqualified, as it does not meet the required EPEAT specification. NYS has elected not to make a secondary award for this configuration.