

Office of General Services  
New York State Procurement (NYSPRO)  
38<sup>th</sup> Floor, Corning Tower  
Empire State Plaza  
Albany, New York 12242  
<http://nyspro.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21342](#)

**DATE:** August 15, 2014

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael Riley  
Contract Management Specialist  
**Phone:** (518) 474-6716  
**Email:** [michael.riley@ogs.ny.gov](mailto:michael.riley@ogs.ny.gov)

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
**Phone:** (518) 474-6717  
**Email:** [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/**

**CONTRACT NOS.:** ALDEN EQUIPMENT, INC. PC64206  
PENGATE HANDLING SYSTEMS, INC. PC64005

**SUBJECT: EXPIRATION OF CONTRACT**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that this Contract Award No. 21342 is scheduled to expire on August 31, 2014. At this time, NYSPRO does not anticipate that this award will be extended. Authorized users are advised to select the most cost effective procurement alternative that meets their program requirements and to maintain a procurement record documenting the basis for this selection.

Products available on this award may also be available on Award No. PGB 22792, Heavy Equipment. The heavy equipment contract award notification may be accessed here:  
<http://www.ogs.ny.gov/purchase/spg/awards/4062522792CAN.HTM>.

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<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21342](#)

**DATE:** February 20, 2014

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael Riley  
Contract Management Specialist  
(518) 474-6716  
[michael.riley@ogs.ny.gov](mailto:michael.riley@ogs.ny.gov)

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/**

**CONTRACT NOS.:** ALDEN EQUIPMENT, INC. PC64206  
PENGATE HANDLING SYSTEMS, INC. PC64005

**SUBJECT: PRODUCER'S PRICE INDEX CHANGE**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

In accordance with changes in the Producer's Price Index (PPI) as outlined in the PRICE clause, contract prices have been revised accordingly. These changes are effective immediately and the updated prices are stated in the Revised Contract Award Notification dated **February 20, 2014**.

The current Contract Award Notification may be accessed at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3910121342Can.htm>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
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Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21342](#)

**DATE:** July 22, 2013

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael Riley  
Contract Management Specialist  
(518) 474-6716  
[michael.riley@ogs.ny.gov](mailto:michael.riley@ogs.ny.gov)

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2014

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/**

**CONTRACT NOS.:** ALDEN EQUIPMENT, INC. PC64206  
PENGATE HANDLING SYSTEMS, INC. PC64005

**SUBJECT: CONTRACT RENEWAL THROUGH AUGUST 31, 2014**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

This Contract has been renewed through **August 31, 2014** for the above referenced contractors..

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of **July 22, 2013** before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address: <http://www.ogs.state.ny.us/purchase/spg/awards/3910121342CAN.HTM>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21342](#)

**DATE:** September 6, 2012

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Sandra Nolan  
Purchasing Officer  
(518) 474-5040  
[Sandra.nolan@ogs.ny.gov](mailto:Sandra.nolan@ogs.ny.gov)

**REVISED**

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:/**

**CONTRACT NOS.:** ALDEN EQUIPMENT, INC. – PC64206  
PENGATE HANDLING SYSTEMS OF NY – PC64005

**SUBJECT:** 2012 Producer Price Increase

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the terms of the above mentioned award and based on Produce Price Index (PPI) data, effective immediately when issuing purchase orders against this award the price may include a .21% increase from the price stated in the Revised Contract Award dated September 6, 2012. As always, the Procurement Services Group encourages authorized contract users to negotiate best pricing, as described in Appendix B.

All other terms and conditions of the contract remain the same. Please attach this Purchasing Memo to the term contract.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## **PURCHASING MEMORANDUM**

### **CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [21342](#)

**DATE:** November 21, 2011

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Patricia Weidman  
Purchasing Team Leader  
(518) 473-2045  
[pat.weidman@ogs.ny.gov](mailto:pat.weidman@ogs.ny.gov)

**REVISED**

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:/**

**CONTRACT NOS.:** ALDEN EQUIPMENT, INC. – PC64206  
PENGATE HANDLING SYSTEMS OF NY – PC64005

**SUBJECT:** 2011 Producer Price Increase

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the terms of the above mentioned award and based on Produce Price Index (PPI) data, effective immediately when issuing purchase orders against this award the price should include an **8%** increase from the price stated in the Revised Contract Award dated April 14, 2011.

All other terms and conditions of the contract remain the same. Please attach this Purchasing Memo to the term contract.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21342](#)

**DATE:** April 14, 2011

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Dawn Curley  
Purchasing Officer I  
(518) 474-2802  
[Dawn.curley@ogs.state.ny.us](mailto:Dawn.curley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS: /**

**CONTRACT NOS.:** ALDEN EQUIPMENT, INC. – PC64206  
PENGATE HANDLING SYSTEMS OF NY – PC64005

**SUBJECT:** Contract Renewal

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The above mentioned contractors have agreed to a two year renewal. Their new contract end date is **August 31, 2013**.

Please note that Material Handling Products Corp. and U.S. Materials Handling Corp. chose not to renew their contracts, therefore, their Items will only be available until August 31, 2011.

All other terms and conditions of the contract remain the same. Please attach this Purchasing Memo to the term contract.

New York State Office Of General Services  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21342](#)

**DATE:** October 26, 2010

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Dawn Curley  
Purchasing Officer I  
(518) 474-2802  
[Dawn.curley@ogs.state.ny.us](mailto:Dawn.curley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2011

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS:/**

**CONTRACT NOS.:** ALDEN EQUIPMENT, INC. – PC64206  
MATERIAL HANDLING PRODUCTS, CORP. – PC64004  
PENGATE HANDLING SYSTEMS OF NY – PC64005  
U.S. MATERIALS HANDLING CORP. – PC64006

**SUBJECT:** 2010 Producer Price Increase

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the terms of the above mentioned award and based on Produce Price Index (PPI) data, effective immediately when issuing purchase orders against this award the price should include a **5%** increase from the price stated in the Revised Contract Award dated January 15, 2010.

All other terms and conditions of the contract remain the same. Please attach this Purchasing Memo to the term contract.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21342](#)

**DATE:** January 15, 2010

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Dawn Curley  
Purchasing Officer I  
(518) 474-2802  
[Dawn.curley@ogs.state.ny.us](mailto:Dawn.curley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2011

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS:/**

**CONTRACT NOS.:** ALDEN EQUIPMENT, INC. – PC64206  
MATERIAL HANDLING PRODUCTS, CORP. – PC64004  
PENGATE HANDLING SYSTEMS OF NY – PC64005  
U.S. MATERIALS HANDLING CORP. – PC64006

**SUBJECT:** 2009 Producer Price Increase

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the terms of the above mentioned award and based on Produce Price Index (PPI) data, effective immediately when issuing purchase orders against this award the price should include a **6%** increase from the Revised Contract Award dated January 14, 2010.

All other terms and conditions of the contract remain the same. Please attach this to the term contract.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21342](#)

**DATE:** September 4, 2009

**GROUP:** 39101 – PALLET/FORKLIFT TRUCKS  
(Electric & LPG)  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Dawn Curley  
Purchasing Officer I  
(518) 474-2802  
[Dawn.curley@ogs.state.ny.us](mailto:Dawn.curley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 10, 2008 –  
August 31, 2011

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS: /**

**CONTRACT NOS.:** U.S. MATERIALS HANDLING CORP. – PC64006  
ALDEN EQUIPMENT INC. – PC64206

**SUBJECT:** PRICE DECREASES

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Effective immediately the above mentioned contractors have agreed to lower their contract pricing for the following items:

<u>ITEM No.</u>	<u>MODEL NO.</u>	<u>DESCRIPTION</u>	<u>NEW PRICE</u>
4	T&U FE20S	3-Wheel Electric Sit Down 4000 lb capacity	\$20,513.00
5	T&U FG25T	Fork Lift Truck 5000 lb capacity	\$16,997.00
5	Heli - CPYD25	Fork Lift Truck 5000 lb capacity	\$17,050.00

**Please note:** Option pricing remains the same.

All other terms and conditions of the contract remain the same. Please attach this to the term contract.

**State of New York Executive Department**  
**Office Of General Services**  
**Procurement Services Group**  
**Corning Tower Building - 38th Floor**  
**Empire State Plaza**  
**Albany, New York 12242**  
<http://www.ogs.state.ny.us>

## CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 39101 – PALLET/FORKLIFT TRUCKS (Electric &amp; LPG) (Statewide)</b>
		<b>Classification Code(s): 24</b>
<b>Award Number</b>	<b>:</b>	<b><a href="#">21342</a> (Replaces Award 20877)</b>
<b>Contract Period</b>	<b>:</b>	<b>November 10, 2008 to August 31, 2011</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>May 15, 2008</b>
<b>Date of Issue</b>	<b>:</b>	<b>November 10, 2008</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

<b>State Agencies &amp; Vendors</b>	<b>Political Subdivisions &amp; Others</b>
<b>Name :</b> Dawn Curley <b>Title :</b> Purchasing Officer 1 <b>Phone :</b> 518-474-2802 <b>Fax :</b> 518-474-8676 <b>E-mail :</b> dawn.curley@ogs.state.ny.us	<b>Customer Services</b> <b>Phone :</b> 518-474-6717 <b>Fax :</b> 518-474-2437 <b>E-mail :</b> customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
 Complete and return "Contract Performance Report" at end of document.**

### Description

This award is for the purchase of pallet and forklift trucks for moving agency supplies and materials.

PR # 21342

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64206 SB	ALDEN EQUIPMENT, INC. 66-1/2 Bridge Street Amsterdam, NY 12010-5537 DISC: .005 - 15 Days	518/842-6704 Mr. Charles Barber Fax: 518/842-9977 E mail: charles@aldenequipment.com	14-1836948
PC64004 SB	MATERIAL HANDLING PRODUCTS, CORP. 11 Opus Blvd, Suite A Rotterdam, NY 12306	800/634-9364 x320 518/372-5631 x320 Mr. John Hemstreet Fax: 518/372-0342 E mail: jhemstreet@mhpcorp.com Web: www.mhpcorp.com	15-0549136
PC64005	PENGATE HANDLING SYSTEMS OF NY 18 Petra Lane Albany, NY 12205	800/736-4283 518/452-7793 Mr. Randy Belliboni Fax: 518/452-7997 E mail: rbelliboni@pengate.com Web: www.pengate.com	14-1764082
PC64006 SB	U.S. MATERIALS HANDLING CORP. 6624 Joy Road East Syracuse, NY 13057	315/437-2978 Mr. Jon Payne Fax: 315/437-0808 E mail: jpayne@usmaterialshandling.com Web: www.usmaterialshandling.com	15-0612397

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters **SB** listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters **MBE** and **WBE** indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

(continued)

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**PRICE:**

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including unloading, moving to point of use, uncrating, assembling, adjusting and leaving ready to operate to the full extent of its design capabilities.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

**Price Changes** - Prices are firm through **September 1, 2009**. Thereafter contract prices shall be subject to increase or decrease during the contract period in accordance with changes in the U.S. Department of Labor, Bureau of Labor Statistics Producer Price Index (PPI) <http://stats.bls.gov/ppi/home.htm> for:

Series ID: WPU112D03  
Group: Machinery and equipment  
Item: Graders, rollers, compactors, forklifts

Change will be based on dividing the PPI value for May of the year being calculated by the PPI value for May 2008. Change will take effect on the following dates:

- September 1, 2009
- September 1, 2010
- September 1, 2011

(continued)

PRICE: (Cont'd)

**Price Changes** (Cont'd)

Change may be up (an increase) OR down (a decrease).

Below is an example of how this would be implemented. All the values in this example are hypothetical.

Original Contract Price: \$3,000

May 2008 PPI: 115.2

<u>Date For PPI</u>	<u>PPI Value</u>	<u>Calculation</u>	<u>Adjustment Factor</u>	<u>New Price</u>	<u>Effective Date</u>
May 2008	115.2	115.2/115.2	<b>1.0000*</b>	<b>\$3,000</b>	<b>September 1, 2008*</b>
May 2009	118.4	118.4/115.2	1.0277 (.03)	\$3,090	September 1, 2009
May 2010	121.1	120.1/115.2	1.0425 (.04)	\$3,120	September 1, 2010
May 2011	122.7	122.7/115.2	1.0651 (.07)	\$3,210	September 1, 2011

• = No adjustment for first twelve months; original contract price is \$3,000 for this example.

Request for price changes at any other time will not be granted.

**Government Mandated Program Price Adjustment** - An adjustment in price may be permitted if a government mandated program such as a new standard for emissions takes effect and suitable documentation is furnished to the State and the State determines the requested price change is verifiable and is reasonable. Such a price adjustment may be permitted for only a limited time.

**SPECIAL ORDERING INSTRUCTIONS:**

The following contractors offer Electronic Access Ordering:

- Alden Equipment, Inc.
- Pengate Handling Systems of New York
- U.S. Materials Handling Corp.

Agencies are encouraged to utilize EDI capabilities. Please contact the contractor for specific information regarding electronic ordering.

**ACCEPTANCE OF THE NEW YORK STATE PROCUREMENT CARD FOR ORDERS UP TO \$15,000:**

The following contractors have agreed to accept the New York State Procurement card for orders up to \$15,000:

- Alden Equipment, Inc.
- Material Handling Products Corp.
- Pengate Handling Systems of New York
- U.S. Materials Handling Corp.

Alden Equipment, Inc. is offering an additional discount of .005 for purchases made with the New York State Procurement card.

(continued)

<u>Item</u> <u>No.</u>	<u>Item</u>	<u>Unit</u> <u>Price</u>
1.	Pallet Truck, 4000 lb. capacity, Walkie, Built-in Battery and Charger, as described below.	<b>\$3,142.00</b>
<u>Option</u>		
a.	Larger battery/charging system	<b>\$2,334.00</b>

Manufacturer & Model Number of Truck: Yale MPB040E  
 Load Capacity: 4000 lbs.  
 Lift Height: 5 in.  
 Width over Forks: 27 in.  
 Travel Speed [loaded]: 3.2 mph  
 Lowered Fork Height: 3.25 in.  
 Drive Wheel/Load Wheel: 9x5" / 3.25" x 4.50  
 Battery Pack/Rating: Yale 3.5 KWH @ 6 hour rate  
 Battery Charger: 24 volts 110 volts/60 Hz

Option a:

Make & Model of Battery: Enersys, Deka, Power 12v-100-7  
 Battery Rating: 24 Volts 6.9 KWH @ 6 hour rate  
 Make and Model of Charger: Enersys SSC-12-5502  
 Rating of Charger [AMP-Hr. Capacity 8 HR. Recharge]: 500 A.H./8 HR.

Delivery: 50 Days A/R/O

**CONTRACTOR, Item 1: MATERIAL HANDLING PRODUCTS CORP.**

<u>Item</u> <u>No.</u>	<u>Item</u>	<u>Unit</u> <u>Price</u>
1.	Pallet Truck, 4000 lb. capacity, Walkie, Built-in Battery and Charger, as described below.	<b>\$3,364.00</b>
<u>Option</u>		
a.	Larger battery/charging system (specify 9" battery compartment with this option)	<b>\$2,282.00</b>

Manufacturer & Model Number of Truck: Raymond 102XM  
 Load Capacity: 4500 lbs.  
 Lift Height: 5.4 in.  
 Width over Forks: 27 in.  
 Travel Speed [loaded]: 3.4 mph  
 Lowered Fork Height: 3.25 in.  
 Drive Wheel/Load Wheel: 10" x 5" rubber/3.25" x 4.5" poly  
 Battery Pack/Rating: 24 volt/ 3.5 KWH @ 6 hour rate  
 Battery Charger: 24 volts 60 Hz

Option a:

Make & Model of Battery: Enersys/General 1285G-7  
 Battery Rating: 24 Volts 6 KWH @ 6 hour rate  
 Make and Model of Charger: Enersys/General ESSC-12-550  
 Rating of Charger [AMP-Hr. Capacity 8 HR. Recharge]: 550 A.H./8 HR.

Delivery: 5 Days A/R/O

**CONTRACTOR, Item 1: PENGATE HANDLING SYSTEMS OF NEW YORK**

(continued)

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<u>Item No.</u>	<u>Item</u>	<u>Unit Price</u>
2.	Pallet Truck, 6000 lb. capacity, Walkie/Rider, Battery Powered, as described below	<b>\$7,897.00</b>

Manufacturer & Model Number of Truck: Yale MPE060F  
Load Capacity: 6000 lbs.  
Lift Height: 6 in.  
Width over Forks: 27 in.  
Travel Speed [loaded]: 6.7 mph  
Lowered Fork Height: 3.2 in.  
Drive Wheel/Load Wheel: 10.5" / 3.25" x 6.5"  
Make & Model of Battery: Enersys, Deka, Power 12-85-11  
Battery Rating: 24 Volts 9.8 KWH @ 6 hour rate  
Make and Model of Charger: Enersys SSC-12-5502  
Rating of Charger [AMP-Hr. Capacity 8 HR. Recharge]: 500 A.H./8 HR.

Delivery: 80 Days A/R/O

**CONTRACTOR, Item 2: MATERIAL HANDLING PRODUCTS, CORP.**

<u>Item No.</u>	<u>Item</u>
3	3-Wheel Electric Sit-down Rider Fork Truck, 3000 lb. capacity as described below.
<u>Options</u>	
a.	Cold Storage & Corrosion Conditioning
b.	Triplex Mast 83" L/190" R/59" FL

**NO AWARD**

(continued)

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Item No.	Item	Unit Price
4.	3-Wheel Electric Sit-down Lift Truck, 4000 lb. capacity as described below	<b>\$20,713.00</b>

Options

a.	Cold Storage & Corrosion Conditioning	<b>\$ 1,200.00</b>
b.	Triplex Mast 86"L/185"R/46" FL	<b>\$ 1,701.00</b>

Manufacturer & Model Number of Truck: T&U FE20S  
Load Capacity: 4000 lb. @ 24" L.C.  
Overall Length to Fork Face: 72 in.  
Overall Width including Tires: 41 in.  
Height to Top of Guard: 78 in.  
Ground Clearance: 3.2 in.  
Standard Mast 84" LOH/130" MFH  
Travel Speed Loaded: 8.7 mph  
Lift Speed Loaded: 75 fpm  
Gradeability: 20%  
Outside Turn Radius: 63 in.  
Free Lift: 5 in.  
Right Angle Stack: 112" plus load length.  
Make and Model of Battery: GS 24-95-13  
Battery Rating: 48 volts 27.3 KWH 570 A.H.

Delivery: 90 Days A/R/O

**CONTRACTOR, Item 4: ALDEN EQUIPMENT, INC.**

Item No.	Item	Unit Price
4.	3-Wheel Electric Sit-down Lift Truck, 4000 lb. capacity as described below	<b>\$22,187.00</b>

Options

a.	Cold Storage & Corrosion Conditioning	<b>\$ 320.00</b>
b.	Triplex Mast 82"L/189"R/59" FL	<b>\$ 1,192.00</b>

Manufacturer & Model Number of Truck: Yale ERP040TH  
Load Capacity: 4000 lb. @ 24" L.C.  
Overall Length to Fork Face: 74.9 in.  
Overall Width including Tires: 41 in.  
Height to Top of Guard: 78 in.  
Ground Clearance: 3.5 in.  
Standard Mast 78" LOH/119" MFH  
Travel Speed Loaded: 7.2 mph  
Lift Speed Loaded: 60 fpm  
Gradeability: 7.6%  
Outside Turn Radius: 61.6 in.  
Free Lift: 5.5 in.  
Right Angle Stack: 75.4" plus load length.  
Make and Model of Battery: Enersys, Deka, Power 18-85-21  
Battery Rating: 36 volts 29.8 KWH 850 A.H.

Delivery: 90 Days A/R/O

**CONTRACTOR, Item 4: MATERIAL HANDLING PRODUCTS, CORP.**

(continued)

<u>Item</u> <u>No.</u>	<u>Item</u>	<u>Unit</u> <u>Price</u>
5.	Fork Lift Truck, 5000 lb. capacity, LPG powered, as described below	<b>\$17,097.00</b>
<u>Option</u>		
a.	Triplex Mast 85.7" L/188" R/60" FL	<b>\$ 1,828.00</b>

Manufacturer & Model Number of Truck: T&U FG25T  
 Load Capacity: 5000 lb. @ 24" L.C.  
 MFH: 130 in.  
 Side Shift: 8"  
 Right. Angle Stack: 106.7 in.  
 Lift Speed [loaded]: 112 FPM  
 Travel Speed [loaded]: 10.2 MHP  
 Mast Height [lowered]: 84 in.  
 Turning Radius: 88 in.  
 Length [to fork face] x width: 101.7" x 45.3"  
 Ground Clearance: 4.3 in.  
 Forks: 42" x 4" Lg. & Width  
 Gradeability: 25%  
 Engine: 4 cyl. 57 hp.  
 Tires: 7.00 x 12 x 12PR Pneumatic front/6.00 x 9 x 10 PR steer  
 Delivery: 90 Days A/R/O

**CONTRACTOR, Item 5: ALDEN EQUIPMENT, INC.**

<u>Item</u> <u>No.</u>	<u>Item</u>	<u>Unit</u> <u>Price</u>
5.	Fork Lift Truck, 5000 lb. capacity, LPG powered, as described below	<b>\$17,400.00</b>
<u>Option</u>		
a.	Triplex Mast 85" L/188" R/62" FL	<b>\$1,636.00</b>

Manufacturer & Model Number of Truck: Heli – CPYD25  
 Load Capacity: 5000 lb. @ 24" L.C.  
 MFH: 130 in.  
 Side Shift: 8"  
 Tilt: 6°/5° F & B  
 Right Angle Stack: 79.1 in. plus load length  
 Lift Speed [loaded]: 113 FPM  
 Travel Speed [loaded]: 10.7 MHP  
 Mast Height [lowered]: 85 in.  
 Turning Radius: 88.2 in.  
 Length [to fork face] x width: 100.4" x 45.3"  
 Ground Clearance: 4.3 in.  
 Forks: 42"/48" x 1.5" x 5 Lg. & Width  
 Gradeability: 25% over 30'  
 Engine: 4 cyl. 61.5 hp. GM 3.0 L  
 Tires: 7.00 - 12 x 12PR/6.00x9  
 Delivery: 90 Days A/R/O

**CONTRACTOR, Item 5: U.S. MATERIALS HANDLING CORP.**

(continued)

**NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:**

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (<http://www.ogs.state.ny.us/purchase/snt/othersuse.asp>). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

**EXTENSION OF USE:**

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

**CONTRACT PAYMENTS:**

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

**ELECTRONIC PAYMENTS:**

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at [www.osc.state.ny.us](http://www.osc.state.ny.us) or contact them by e-mail at [epunit@osc.state.ny.us](mailto:epunit@osc.state.ny.us) or by phone at 518-474-4032.

**NOTE TO CONTRACTOR:**

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

**CANCELLATION FOR CONVENIENCE**

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

(continued)

**DELIVERY:**

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Product is required as soon as possible.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

**CONTRACT PERIOD AND RENEWALS:**

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for additional period(s) not to exceed a total contract term of five (5) years.

**SHORT TERM EXTENSION:**

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

**CONTRACT MIGRATION:**

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

**WARRANTIES:**

See "Warranties" in Appendix B, OGS General Specifications.

Normal wear and tear items shall be warranted in accordance with manufacturer's standard warranty.

Where accessories are to be supplied, they must be compatible with the rest of the product.

**INSTRUCTION MANUALS:**

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, schematic and wiring diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

**EMISSIONS CONTROLS:**

Pallet/forklift trucks and engines shall comply with all applicable federal, state and local law and regulations in effect on the date of manufacture.

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**REPORT OF CONTRACT PURCHASES:**

Contractor shall furnish a report containing both state agency and authorized non-state agency contract purchases by the fifteenth of the month following the end of each six month period. In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://205.232.252.35/>.

A separate report shall be provided in the following format for each authorized distribution channel. The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

<u>Item/ SubItem Number</u>	<u>Product or Catalog Number</u>	<u>Product/ Service Description</u>	<u>Total Quantity Shipped to State Agencies</u>	<u>Total Quantity Shipped to Authorized Non-State Agencies</u>	<u>Total \$ Value</u>
					\$
				Grand Total	\$

The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

**EMERGENCY PURCHASING:**

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of products or services, the Commissioner reserves the right to obtain such products or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for products or services procured from other sources pursuant to this paragraph.

**"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:**

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price  
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

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**DIESEL EMISSION REDUCTION ACT OF 2006 (NEW REQUIREMENT OF LAW):**

On February 12, 2007 the Diesel Emissions Reduction Act took effect as law (the “Law”). Pursuant to new §19-0323 of the N.Y. Environmental Conservation Law (“NYECL”) it is now a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology (“BART”) and ultra low sulfur diesel fuel (“ULSD”). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities. They need to be operated exclusively on ULSD by February 12, 2007. It also requires that such vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

As a contract vendor the Law may be applicable to vehicles used by contract vendors “on behalf of” State agencies and public authorities. Thirty-three percent (33%) of affected vehicles must have BART by December 31, 2008, sixty-six percent (66%) by December 31, 2009 and one-hundred percent (100%) by December 31, 2010. The Law provides a list of exempted vehicles. Regulations currently being drafted will provide further guidance as to the effects of the Law on contract vendors using heavy duty diesel vehicles on behalf of the State. The Law also permits waivers of ULSD and BART under limited circumstances at the discretion of the Commissioner of Environmental Conservation. The Law will also require reporting from State agencies and from contract vendors in affected contracts.

Therefore, the bidder hereby certifies and warrants that all heavy duty vehicles, as defined in NYECL §19-0323, to be used under this contract, will comply with the specifications and provisions of NYECL §19-0323, and any regulations promulgated pursuant thereto, which requires the use of BART and ULSD, unless specifically waived by NYSDEC. Qualification and application for a waiver under this Law will be the responsibility of the bidder.

**PSG's DISPUTE RESOLUTION POLICY:**

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)).

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**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_  
 Address: \_\_\_\_\_ Title: \_\_\_\_\_  
 \_\_\_\_\_ Date: \_\_\_\_\_  
 \_\_\_\_\_ Phone: \_\_\_\_\_  
 \_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, 37th Floor  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242  
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