

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 39000 - INDUSTRIAL AND COMMERCIAL SUPPLIES AND EQUIPMENT (Statewide) Class Codes 26, 27, 46
Award Number	:	4513 4513A
Contract Period	:	November 1, 2000 to September 30, 2007 (4513) October 12, 2001 to September 30, 2007 (4513A)
Bid Opening Date	:	May 22, 2000 (4513) April 12, 2001 (4513A)
Date of Issue	:	4513 - March 21, 2001 4513A - October 12, 2001 (rev. 07/27/07)
Specification Reference:		As Incorporated in the Invitation for Bids And Purchasing Memorandum dated May 5, 2000

Address Inquiries To:

All State Agencies	Non-State Agencies
Name : Ruth Rohloff Title : Purchasing Officer I Phone : (518) 474-4576 Fax : (518) 474-1160 E-mail : ruth.rohloff@ogs.state.ny.us	Customer Services (518) 474-6717 customer.services@ogs.state.ny.us

Description

This comprehensive catalog contract provides a means for inventory reduction by offering quick delivery (usually 24-48 hours) of a broad array of products; aggregation and purchase of a variety of different products from the same contractor with a single order and subsequent single payment voucher.

PR # 11206/00967

(continued)

CONTRACTORS FOR AWARD 4513

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC57447	FASTENAL COMPANY 2001 Theurer Blvd. Winona, MN 55987	518/438-4376 Cell No.: 518/852-7666 Eric Fankhanel FAX No. 507/494-0715 E-mail: efankhan@fastenal.com Web Site: www.fastenal.com	410948415

PURCHASE ORDERS SHOULD BE PLACED WITH THE BRANCH NEAREST YOU.

*Fastenal will accept NYS Purchasing Card and orders for less than minimum order, with shipping costs added.

PC57448 SB	F&F INDUSTRIAL EQUIPMENT CORP. 195 Tower Drive Middletown, NY 10941	800/724-2727 845/692-5877 Frank Fasano Sr. FAX No. 845/692-4141 E-mail: FFasano@ffie.com Web Site: www.ffie.com	141634506
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*F&F will accept NYS Purchasing Card and orders for less than minimum order, with shipping costs added.

PC57449	GRAINGER INDUSTRIAL SUPPLY Div of W.W. Grainger Inc. 35 Corporate Circle Albany, NY 12203	518-389-0194 Jennifer Hicks FAX: 518-869-1418 Jennifer.Hicks@grainger.com 610-382-1259 Greg Reyburn FAX: 610-630-6507 V. M.: 800/994-7982 Box#: 6380232 E-mail: greg.reyburn@grainger.com Web Site: www.grainger.com	361150280
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*Grainger will accept NYS Purchasing Card and orders for less than minimum order, with shipping costs added.

PC57450	GRAYBAR ELECTRIC 229 Church Street Albany, NY 12202	800/791-5454, Ext. 2642 Cell No.: 215/669-5761 Scott Kennedy FAX No. 201/353-2341 E-mail: scott.kennedy@gbe.com	130794380
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*Graybar will accept NYS Purchasing Card and orders for less than minimum order, with shipping costs added.

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CONTRACTORS FOR AWARD 4513 (Continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC57451	THE HOME DEPOT/ THE HOME DEPOT SUPPLY Government Solutions Floor : D-15 2455 Paces Ferry Road N. W Atlanta, GA 30339	Anthony Fata Cell No. (631) 484-6743 (212) 337-5229 FAX No. (631) 723-1641 (631) 284-8277 E-mail: tony_r_fata@homedepot.com	581853319
		THE HOME DEPOT SUPPLY (formerly Maintenance Warehouse) Dan Morgan (770) 384-2254 Cell: (850) 240-0061 FAX No. (770) 384-2976 E-mail : daniel_morgan@homedepot.com	

REMIT ALL PAYMENTS TO:
THE HOME DEPOT CREDIT SERVICES
PO BOX 9055
DES MOINES, IOWA 50368-9055

REMIT ORDERS TO:
For: THE HOME DEPOT Stores use:
THE LOCATION NEAREST YOU
For THE HOME DEPOT SUPPLY use:
PO Box 509055
San Diego CA 92150-9055
Attn. Tina Hawkins

*The Home Depot will accept orders for less than minimum order, with shipping costs added.

PC57452	MSC INDUSTRIAL DIRECT 75 Maxess Road Melville, NY 11747 Mail Purchase Orders: MSC Attn: Call Center 100 MSC Drive P.O. Box 930 Harrisburg, PA 17038	315-638-4946 David Abbott FAX No. 315-638-4946 E-mail: abbottd@mscdirect.com Web site: www.mscdirect.com	135526506
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For Customer Services AND TO SET UP NEW ACCOUNTS call 887-281-3803 the National Accounts Hotline.

*MSC will accept NYS Purchasing Card and orders for less than minimum order, with shipping costs added.

PC57453 SEARS INDUSTRIAL SALES

EFFECTIVE IMMEDIATELY (1/22/03) Sears has cancelled this contract. All orders currently in process will be filled through March 31, 2003.

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CONTRACTORS FOR AWARD 4513-A

CONTRACT # CONTRACTOR & ADDRESS TELEPHONE # FED.IDENT.#

PC58604 COLONIAL HARDWARE CORP. 800/255-2292 ext. 210 132574776
SB 163 Varick Street
New York, NY 10013 Dawn Davanzo
Fax No.: 800/998-8777
E-mail: dawn@colonialhardware.com
Website: www.colonialhardware.com

Contractor will honor orders for less than minimum order with shipping costs added.

PC58605 COOK IRON STORE CO., INC. 800/724-1540 160391910
P.O. Box 31237 585/454-5840
Rochester, NY 14603 Matt Kurtz
Fax No.: 585/-325-4465
E-mail: cisco@cookironstore.com
Website: www.cookironstore.com

Contractor will honor orders for less than minimum order with shipping costs added.

PC58606 JOHNSTONE SUPPLY 800/765-5535 141560277
2600 6th Ave. George H. Bejian
Troy, NY 12180 Fax No.: 518/272-5950
E-mail: johnstone35troy@aol.com
Website: www.johnstonesupply.com

Contractor will honor orders for less than minimum order with shipping costs added.

ALL ORDERS AND PAYMENTS SHOULD GO DIRECTLY TO THE BRANCH, USING THE APPROPRIATE FEDERAL ID NUMBER LISTED HEREIN.

PC58607 NASSAU COUNTRY VALUE, INC. 518/766-3717 141668720
3517 US Rt. 20 877/NCV-ACE1
Nassau, NY 12123 Mark S. Gardner
Fax No.: 518/766-9220
E-mail: nassaucv@aol.com
Website: nassaucv@aol.com

Contractor will honor orders for less than minimum order with shipping costs added.

PC59246 WESCO DISTRIBUTION INC. 800/716-2771 251723345
1523 Mt. Read Blvd. 585/58-1100
Rochester, NY 14606 Jim Katerle
FAX: 585/458-0864
E-mail: jkaterle@wescodist.com
Web Site: www.wescodist.com

Discount: 1% - 30 days

Contractor will accept the NYS Procurement Card and will honor orders for less than minimum order with shipping costs added.

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CONTRACTORS FOR AWARD 4513-G PERIODIC RECRUITMENT

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60441 SB MBE	WATS INTERNATIONAL INC. 200 Manchester Rd. Poughkeepsie, NY 12603	800/933-9287 845/476-2106 Mr. Jim Watts FAX: 845/473-2153 E-mail: wats2@hvc.rr.com Web Site: www.watsint.com	141622445

Contractor will accept the NYS Procurement Card and will honor orders for less than minimum order with shipping costs added.

PC60584	HORIZON SOLUTIONS CORP. 4 Access Road Albany, NY 12205	800/724-4754 518/452-6904 Mr. Don Hoyt FAX: 518/452-6911 E-mail: dhoyt@hs-e.com Web Site: www.hs-e.com	16-1584770
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Discount: 1% - 15 Days

Contractor will accept the NYS Procurement Card and will honor orders for less than minimum order with shipping costs added.

PC62527	CHROMATE INDUSTRIAL CORP. 100 DaVinci Drive Bohemia, NY 11716	800-289-2658 Ext. 230 631-567-2200 Ext. 230 Ms. Maryellen Hanwacker FAX: 631-567-2418 E-Mail: chromatecs@aol.com Web Site: www.chromate.com	112040074
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*Chromate will accept NYS Purchasing card and orders for less than the minimum order, with shipping costs added.

PC62528	HILLYARD INC. 159 La Grange Ave. Rochester, NY 14613-1511	800-695-5336 585-719-9750 Ext. 11 Ms. Dianne Beaumont FAX: 585-719-9762 E-Mail: dbeaumont@hillyard.com Web Site: www.hillyard-ny.com	440522196
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*Hillyard Inc. will accept NYS Purchasing card and orders for less than the minimum order, with shipping costs added.

PC62529	J. A. SEXAUER INC. 531 Central Park Scarsdale, NY 10583	800-431-1872 716-662-3540 Ms. Yolanda First FAX: 888-499-0441 E-Mail: yfirst@sexauer.net Web Site: JASMRO.com	222232386
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This address should be used for all orders and payments.

* J. A. Sexauer will accept NYS Purchasing card and orders for less than the minimum order, with shipping costs added.

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Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. PRODUCT WHICH DOES NOT COMPLY WITH THE SPECIFICATIONS OR IS OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

NOTE TO AGENCY:

The letters SB listed under the Contract Number indicate the contractor is a small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number of this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO ALL CONTRACT USERS:

The terms and conditions of the solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

PRICE:

Price includes all customs duties and charges and be net, F.O.B. destination any point in New York State, for orders, as designated by the ordering agency including tailgate delivery. (See "Minimum Order" clause)

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

Contractors offer net pricing for their catalog which shall apply for each District or Statewide. The published catalog or appropriate price list(s) may be updated annually. The contractor shall provide the Office of General Services, Procurement Service Group, as well as any agency which so requests, updated catalog or price lists as soon as they are available. Catalog or price lists may indicate net increases and reductions in pricing.

This award specifically lists those products contractor(s) want excluded from this contract. Any product not specifically excluded will be considered to be included in the contract.

Price updates will be allowed annually, based on regularly published commercial price lists, but percentages must be equal or better than those offered in the contractor's original bid.

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I. OVERLAPPING SOURCES OF SUPPLY

A. LIKE ITEMS AVAILABLE FROM THE CONTRACTORS FOR INDUSTRIAL AND COMMERCIAL EQUIPMENT AND SUPPLIES, OTHER CONTRACTS FOR SPECIFIC PRODUCTS, AND PREFERRED SOURCES

Comprehensive contracts, such as these for industrial and commercial equipment and supplies, provide a valuable, cost saving method for acquiring necessary products and supplies. These contracts, when used in conjunction with other contracts for more specific products issued by the Office of General Services, Procurement Services Group, provide using agencies with the flexibility necessary to optimize procurement activities and maximize value. While this overlap allows users to easily purchase a broad spectrum of products, more than one contract may exist for the same or similar products. This places a responsibility on users to build a Procurement Record detailing their choice based on cost, need (form, function and utility) and value (quality, cost and efficiency). The following guidelines are provided to help agencies effectively utilize the many procurement options offered by the Procurement Services Group, in conjunction with Preferred Source product requirements.

B. PREFERRED SOURCES

CORCRAFT

New York State Department of Correctional Services
Division of Industries
550 Broadway
Albany, NY 12204
Phone: 518/436-6321, Ext. 217 or 1/800-436-6321
FAX: 518/472-1614 or 1/800-898-5895
E-Mail: marketing@corcraft.org
Web Address: <http://www.corcraft.org>

INDUSTRIES FOR THE BLIND OF NEW YORK STATE, INC.

230 Washington Avenue Extension - Suite 106
Albany, NY 12203-5316
Phone: 518/456-8671
FAX: m 518/456-3587
E-mail: info@ibnys.org
Web Address: www.ibnys.org

NEW YORK STATE INDUSTRIES FOR THE DISABLED, INC.

155 Washington Avenue - Suite 400
Albany, NY 12210
Phone: 800/221-5994
518/463-9706
FAX: 518/463-9708
E-mail: admin.nysid.org
Web Address: www.nysid.org

NEW YORK STATE OFFICE OF MENTAL HEALTH

Buy OMH
44 Holland Avenue
Albany, NY 12229
Phone: 518/473-8561
FAX: 518/473-0066

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I. OVERLAPPING SOURCES OF SUPPLY Cont'd.

B. PREFERRED SOURCES (Cont'd.)

These organizations are designated in the State Finance Law as preferred sources for some products covered by the industrial supply contracts. Section 162 of the State Finance Law requires that agencies afford first priority to the products of preferred sources when such products meet the form, function and utility of the agency. Some products in the contract(s) may be available from one or more preferred sources. Agencies are reminded to comply with the statutory requirements and guidelines with respect to affording first priority to the preferred sources.

Contractors are required to prominently display the following language on all price lists and contract updates to agencies relative to the award:

Agencies Note: Some products in this contract may be available from one or more preferred sources.

Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products available from preferred sources which meet your form, function and utility.

[The following table revised 07/28/03]

<u>CORCRAFT</u>	<u>INDUSTRIES FOR THE BLIND</u>	<u>INDUSTRIES FOR THE DISABLED</u>
Industrial Furniture including Benches, File Cabinets, Chairs, Desks, Tables, Coat Racks and Lockers	Mops, Brooms, Brushes, Dust Mops and Pans	Floor Maintenance and Scouring Pads
Garbage Cans, Dustpans, Wastebaskets	Safety Flags and Vests	Dishwashing Detergent
Cleaning Products, Soaps, Degreaser, Glass Cleaner	Film (Unexposed, Still)	Gloves, Caps, Visors, Jackets and Eye Protection
Restroom Deodorizers Floor Care Products, Floor Stripper, Sealers, Floor Finish	Dust Clothes, Wash-clothes, Towels, Pre-Moistened Wipes and Laundry Bags	Lighting Fixtures and LED Exit Signs
Jackets, Coats, Work-clothes, Tee Shirts, Underwear, Sweatshirts	Work Clothes	Cleaning Products
Bulletin Boards	Post-Its, Pens, and Display Boards	Floor Care Products
Pavement Markings	Latex Gloves	First Aid Kits

As with purchases from centralized state contracts, preferred source purchases can be made without the need for competitive bid solicitations, resulting in administrative savings. A more detailed review of the preferred source offerings is available on the OGS Home Page, as explained herein, or by contacting the preferred source directly.

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I. OVERLAPPING SOURCES OF SUPPLY Cont'd.

C. CENTRALIZED CONTRACTS FOR SPECIFIC PRODUCTS

Competitively bid contracts for specific products are also established by OGS covering materials, equipment, and supplies. Product specific contracts may provide significant value to a purchasing agency if the minimum order and delivery requirements or product selection meet your needs. We ask that you carefully review these alternatives for your purchases or to supplement your purchases when practical and maintain a Procurement Record documenting the basis for this selection. The following is a list of product categories which have centralized contracts that may contain the same, or similar products, as those provided in the industrial supply contracts.

<u>GROUP</u>	<u>DESCRIPTION - PRODUCT CATEGORIES</u>
300	Air Conditioners and Dehumidifiers
312	Aluminum Foil Containers
303	Automotive Equipment and Supplies
214	Carpet and Floor Cleaning Equipment
400	Clothing Apparel
209	Commercial Institutional & Industrial Furniture
252	Domestic Appliances (Stoves, Ranges, Dishwashers, Washers, Dryers, Etc.)
213	Electric Fans
344	Electrical Supplies Batteries and Lighting Ballasts
382	Electronic Equipment and Supplies
233	Facial Tissue and Napkins
360	Fire Hose
347	Firefighting Equipment
356	Flares (Safety Fusee)
220	Floor Care Products and Disinfecting Cleaners
349	Footwear, Boots & Shoes
217	Furniture, Office, Metal
218	Furniture, Office, Wood
355	Hardware, Fasteners & Door Locks
361	Kitchen & Cafeteria Equipment
201	Laundry Detergent & Dishwashing Compounds
054	Lamp Bulbs (Lamps)
357	Lighting Units & Fixtures
375	Lumber (Softwood & Plywood)
260	Microfilm Equipment and Supplies
230	Miscellaneous Office Supplies
370	Mowing Equipment
057	Oil, Motor, Hydraulic Transmission Fluid
380	Paints & Primers
234	Paper Towels
199	Plastic Containers (Bags)
376	Plumbing & Heating Supplies
386	Road/Highway Materials & Supplies (Traffic Cones & Glass Beads)
305	Tire Chains & Accessoires
306	Tires & Tubes
235	Toilet Tissue

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I. OVERLAPPING SOURCES OF SUPPLY (Cont'd.)

C. CENTRALIZED CONTRACTS FOR SPECIFIC PRODUCTS (Cont'd.)

082	Tractors & Mowers (Lawn, Yard, Garden)
308	V Belts
226	Walk-Off Floor Matting
391	Warehouse Stock Moving Equipment
265	Water Coolers

II. GUIDELINES FOR PRODUCT SELECTION FROM OVERLAPPING SOURCES OF SUPPLY

The goal of the OGS' Procurement Services Group is to provide agencies with cost effective procurement alternatives which meet customer needs and facilitate the achievement of customer's primary missions. With greater choices, however, comes greater responsibility to choose wisely. These guidelines are intended to be a template to facilitate your selection process. Your questions, comments and suggestions on these and any other procurement issue are welcome.

State agencies are to follow the steps listed herein to assist in the choice of the most practical and economical alternative when more than one source or more than one product is available which may meet the agency's needs. While the dollar figures suggested herein are for use by State agencies, and the preferred source requirements are for those obligated by New York State Law to give priority to the preferred sources, we also recommend that all other contract users consider these guidelines when choosing from multiple contract options, to ensure a satisfactory and cost effective solution.

A. Determining Sources of Supply - Internet Assistance

Documents available on the Internet include: OGS centralized contracts; List of Preferred Source Offerings; and the State Procurement Council's Procurement Guidelines. Users can search, view and/or download centralized term contract awards and related information, by visiting the OGS Home Page, <http://www.ogs.state.ny.us>

B. Product and Source Selection Criteria *Please See Special Note

If, after your review of State contracts and preferred sources, a product is:

1. Available from a preferred source in the form, function and utility required, proceed with the preferred source purchase.
2. Available from a preferred source but not in the form, function and utility required, notify the appropriate preferred source of your determination and provide the preferred source an opportunity for response as required in the preferred source guidelines. After this process is complete, if you are not purchasing from the preferred source item, proceed to step 3.
-or-
Not available at all from a preferred source, proceed to step 3
3. Available from a product specific contract, proceed with the purchase.
4. Available from more than one product specific contract, choose the most cost effective option meeting your form, function and utility needs, document your choice and proceed with purchase.

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**II. GUIDELINES FOR PRODUCT SELECTION FROM OVERLAPPING SOURCES OF SUPPLY
Cont'd.**

5. Available only from a comprehensive contract (i.e. Industrial and Commercial Equipment) and the purchase is under \$15,000 in value, proceed with the purchase. If the purchase exceeds \$15,000 in value, contact the contractor to request additional discounts, document this effort and proceed with the purchase.
6. If available from several comprehensive contracts, choose the most cost effective, document the choice and proceed as outlined in step 5 with respect to dollar value of the purchase.
7. Available from both product specific and comprehensive contracts, choose the most cost effective option that meets your form, function and utility needs, document your decision, and proceed with the purchase.

***Special Note:**

The basis for selection among multiple contracts at the time of purchase shall be the most practical and economical alternative and shall be in the State's best interest taking into consideration:

- the form, function and utility needs of the purchaser;
- the price of a given good or service;
- the administrative, training, storage, maintenance or other overhead associated with the good or service;
- the value of warranties, delivery schedules, financing costs and foregone opportunity costs associated with the good or service;
- the life span and associated life cycle costs of the given good or service including but not limited to costs or savings associated with construction, energy use, maintenance, operation, salvage or disposal; and,
- when applicable, the experience of the purchaser with the contractor and/or contract products.

As guided by the procurement record requirements contained in the State Procurement Guidelines, purchasers should document the basis for the contract/product selection for internal purposes.

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The following are terms and conditions and additional discounts relating to purchases from these contracts:

CONTRACTORS SHOULD BE CONTACTED TO PROVIDE NET PRICING MEDIA.

DISTRICTS:

Districts are grouped by counties as follows:

DISTRICT A	DISTRICT B	DISTRICT C	DISTRICT D
Allegany	Broome	Albany	Bronx
Cattaraugus	Cayuga	Clinton	Kings
Chautauqua	Chenango	Columbia	Nassau
Chemung	Cortland	Dutchess	New York
Erie	Delaware	Essex	Queens
Genesee	Fulton	Franklin	Richmond
Livingston	Hamilton	Greene	Rockland
Monroe	Herkimer	Orange	Suffolk
Niagara	Jefferson	Putnam	Westchester
Ontario	Lewis	Rensselaer	
Orleans	Madison	Rockland	
Schuyler	Montgomery	Saratoga	
Seneca	Oneida	Schenectady	
Stueben	Onondaga	Sullivan	
Wayne	Oswego	Ulster	
Wyoming	Otsego	Warren	
Yates	St. Lawrence	Washington	
	Schoharie	Westchester	
	Tioga		
	Tompkins		

DISTRICT A ONLY

Contractor: **COOK IRON STORE CO.**

% EDI Discount: N/A

Volume Discount: N/A

Guaranteed Shipment: 24-48 hours Custom Orders: 10 Days A/R/O

Additional optional services available at no charge: safety training, chain sling surveys

**Person(s) to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 7:00 am - 4:00 pm)**

Scott Demar/Steve Wichtowski, V.P.

Phone: 716-370-0224

716-454-5840

FAX: 716-325-4465

Pager: 716-420-2430

Cell Phone: 716-370-0225

E-Mail: cisco@cookironstore.com

EXCLUDED PRODUCT LINES:

Ridge Tool Co. All Model numbers

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DISTRICT C ONLY

CONTRACTOR: NASSAU COUNTRY VALUE INC.

% EDI Discount: N/A
Volume Discount: N/A
Guaranteed Shipment: 24 - 48 hrs. Custom Orders: 10 days A/R/O
Additional optional services available at no charge: N/A

**Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 7:00 am - 6:00 pm, SAT. 8:00 am - 5:00 pm, SUN. 9:00 am - 4:00 pm)**

Mark S. Gardner, Owner
Phone: 518/452-6989
Fax: 518/766-9220
Cell Phone: 518/248-1995
E-Mail: kram403@aol.com

CONTRACTOR: WATS INTERNATIONAL INC.

% EDI Discount:	NA	
Volume Discount:	\$ 501.00 - \$1,000.99	NA
	\$1,001.00 - \$2,500.99	NA
	\$2,501.00 - \$5,000.99	NA
	\$5,001.00 and more	2%

Guaranteed Shipment: 24-48 hours
Custom Orders: 10 days A/R/O
Additional optional Services Available at no charge: NA

**Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 8:00 a.m. - 4:30 p.m.)Jim Watts**

President/CEO
Phone: 845-473-2106
Fax: 845-473-2153
Pager: NA
Cell phone: 914-474-0116
E-mail: wats2@hvc.rr.com

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DISTRICT C and D ONLY

CONTRACTOR: F & F INDUSTRIAL EQUIP., CORP.

% EDI Discounts: NA
Volume Discount: NA
Additional Discount for pickup of Order: NA
Guaranteed Shipment: 24-48 hours
Custom Orders: 5-7 business days A/R/O

Branches providing "over the counter" services:

BRANCH NAME	STREET ADDRESS/CITY/STATE/ZIP	CONTACT PERSON	FAX
F & F Industrial Equipment Corp.	240 Ehrhardt Road Pearl River, NY 10965	Rudy Hansen 800-724-2727	845-294-5298

**Person(s) to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 8:00 am - 5:00 pm)**

Frank Fasano Sr.
Phone: 845-341-7159
FAX: 845-294-5298
Cell Phone: 845-341-7159
E-Mail: Ffasano@ffie.com

DISTRICT D ONLY

CONTRACTOR: CHROMATE INDUSTRIAL CORP.

% EDI Discount: N/A
Volume Discount: N/A
Additional Discount for pickup of Order: N/A
Guaranteed Shipment: 24-48 hours Custom Orders: 10 Days A/R/O
Additional optional services available at no charge: Chromate will supply all inventory control binning and storage equipment to end users at no charge.

**Person(s) to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 8:00am – 8:00PM)**

Maryellen Hanwacker Customer Service Manager
Phone: 631-567-2200 Ext. 230
FAX: 631-567-2418

E-Mail: chromatecs@aol.com

EXCLUDED PRODUCT LINES: 272 items are excluded from this contract.

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DISTRICT D ONLY (Cont'd.)

CONTRACTOR: COLONIAL HARDWARE

% EDI Discount: 2%

Volume Discount:

ORDERS OF:

\$501.00 - \$1,000.99 N/A
 \$1,001.00 - \$2,500.99 1%
 \$2,501.00 - \$5,000.99 2%
 \$5,001.00 and above 3%

Additional discounts for ordering agency pick-up 2%

Guaranteed Shipment: 24-48 hours Custom Orders: 10 Days A/R/O

**Person to Contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 7:00 a.m. - 4:45 p.m.)**

M. J. O'Connell, Vice President
 Phone: 800-255-2292 ext. 220
 Fax: 800-998-8777
 Cell Phone: 917-577-2370
 E-Mail: mj@colonial.colonialhardware.com

**STATEWIDE
(DISTRICTS A TO D)**

CONTRACTOR: FASTENAL COMPANY

% EDI Discounts: NA

Volume Discount: NA

Additional Discount for pickup of Orders: NA

Guaranteed Shipment: 24-48 hours all counties Custom Orders: 10 business days ARO

Branches providing "over the counter" services:

	STREET ADDRESS/CITY/STATE/ZIP	PHONE	FAX
Fastenal	6075 Corporate Ave., East Syracuse, NY 13057	315/463-4001	315/463-4676
Fastenal	1074 Broadway, Albany, NY 12204	518/465-4234	518/465-4387
Fastenal	3236 Union Road, Buffalo, NY 14227	716/684-2293	716/684-2294
Fastenal	320 N Jensen Rd., Vestal, NY 13850	607/729-7153	607/729-7155
Fastenal	390 Central Avenue Suite 7, Bohemia, NY 11716	631/218-3485	631/218-3486
Fastenal	2020 Lake Rd., Elmira, NY 14903	607/737-9062	607/737-9063
Fastenal	223 Lyons Road, Geneva, NY 14456	315/781-8500	315/781-8589
Fastenal	105 Saratoga Ave., South Glens Falls, NY 12803	518/793-3333	518/793-2036
Fastenal	223 Elmira Road, Ithaca, NY 14850	607/277-8379	607/277-8391
Fastenal	2401 Hyde Park Blvd., Niagara Falls, NY 14305	716/298-1990	716/298-1895
Fastenal	1005 Route 9, Wappingers Falls, NY 12590	845/296-1600	845/296-1602
Fastenal	4418 Route 22, Plattsburgh, NY 12901	518/561-9291	518/561-9296
Fastenal	1567 E Henrietta Road, Rochester, NY 14623	585/424-2860	585/424-2649
Fastenal	340 Broadway, Schenectady, NY 12305	518/377-2112	518/377-2221
Fastenal	2425 W. Whitesboro St., Utica, NY 13502	315/792-9002	315/792-9078
Fastenal	207 Wallins Corners Rd., Amsterdam, NY 12010	518-842-3278	518-842-8715

(continued)

**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

FASTENAL COMPANY (Cont'd.)

Branches providing "over the counter" services (Cont'd.):

Fastenal	369 Grant Ave. Rd., Auburn, NY 13021	315-258-8054	315-258-8072
Fastenal	100 Spence St., Bay Shore, NY 11706	631-273-1049	631-273-1049
Fastenal	79 Bembro Ave., Cheektowaga, NY 14225	716-684-2293	716-684-2294
Fastenal	1975 E Main St., Falconer, NY 14733	716-664-2830	716-664-2832
Fastenal	95 Toledo St., Farmingdale, NY 11735	516-391-0980	516-391-0981
Fastenal	6 Northway Lane, Latham, NY 12110	518-783-0546	518-783-9962
Fastenal	450 Old Niskayuna Rd., Latham, NY 12110	518-782-5283	518-782-5284
Fastenal	356 East Orvis, Massena, NY 13662	315-769-0050	315-769-0052
Fastenal	1824 Gilford Ave., New Hyde Park, NY 11040	516-358-7132	516-358-7154
Fastenal	2000 Technology parkway, Newark, NY 14513	315-332-7100	315-331-0048
Fastenal	3538 Main St., Stone Ridge, NY 12484	845-687-9512	845-687-9513
Fastenal	11 Washington Ave., Suffern, NY 10901	845-357-9514	845-357-9516
Fastenal	33-13 58th St. Woodside, NY 11377	718-899-3605	

**Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M - F 8:00 a.m. - 5:00 p.m.)**

Bob Hopper
District Manager - Northeast
Phone: 607-729-3338 Cell 973-600-2382
Fax: 607-729-7155

**CONTRACTOR: GRAINGER INDUSTRIAL SUPPLY
DIV. OF W. W. GRAINGER, INC.**

% EDI Discounts: NA

Volume, Discount: All contract users should contact Grainger for information on additional discounts for larger orders.
For requests in excess of \$2,500, contact the Government Specialist in your area.

DISTRICT	ADDRESS	CONTACT PERSON	PHONE	FAX	E-MAIL
Grainger Capital Region	35 Corporate Circle Albany, NY 12203-5154	Melissa Filipatos	518/869- 1414	518/869- 1418	melissa.filipatos @grainger.com
Grainger Central NY	6285 E. Molloy Rd. Syracuse, NY 13057-1070	George Plew	315/433- 2771 Ext. 81043	315/433- 1029	geroge.plew @grainger.com
Grainger Western NY (Buffalo)	50 McKesson Parkway Buffalo, NY 14225-5166	Pete Prendergast	716/684- 1000 Ext. 87117	716/681- 5334	peter.Prendergast @grainger.com

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

**CONTRACTOR: GRAINGER INDUSTRIAL SUPPLY (Cont'd.)
DIV. OF W. W. GRAINGER, INC.**

Grainger Western NY (Rochester)	430 W. Metro Park Rochester, NY 14623- 2619	Dave Witzel	585/427- 8570 Ext. 85000	585/427- 0564	david.witzel @grainger.com
Grainger New York City	58-45 Grand Ave. Maspeth, NY 11378-3299	Michael Deangelis	718/326- 1598 Ext 87879	718/894- 0167	michael.deangelis @grainger.com
Grainger New York City	505 Saw Mill River Rd Elmsford, NY 10523	Jim Morgan	914/347- 6800 Ext 87176	914/592- 3220	james.morgan @grainger.com
Grainger New York City	360 W 31ST St New York NY 10001	Gary Abbene	212/629- 5660	212/629- 5816	gary.abbene @grainger.com
Grainger New York City Long Island	199 Orville Rd Bohemia NY 11716	Matt Chesher	631/567- 8591 631/567- 4161 Ext. 85078	631/777- 8036	matt.chesher @grainger.com

Additional Discount for pickup of order: NA
Guaranteed Shipment: 24-48 hours
Custom Orders: 10 business days ARO

Branches providing "over the counter" services:

	ADDRESS	PHONE	FAX
UPSTATE AREA	Buffalo, 50 McKesson Pkwy., 14225-5116	716/684-1000	716/681-5334
UPSTATE AREA	Newburgh, 300 Corporate Blvd., 12550-6402	845/567-6900	845/567-7785
UPSTATE AREA	Rochester, 1999 Mt. Read Blvd., 14615	585/427-8570	585/427-0564
UPSTATE AREA	Rochester, South, 430 W. Metro Pk., 14623-2619	585/427-8570	585/427-0564
UPSTATE AREA	Syracuse, 6285 E. Molloy Rd., 13057-1070	315/433-2771	315/433-1029
ALBANY AREA	Albany, 35 Corporate Cir., 12203-5154	518/869-1414	518/869-1418
ALBANY AREA	South Burlington, Vt., 140 Shunpike Rd., 05403-9797	802/658-4988	802/658-2560
BINGHAMTON AREA	Vestal, 2809 Old Vestal Rd., 13850-2047	607/729-1133	607/729-4257
LONG ISLAND AREA	Bohemia, 199 Orville Dr., 11716-2507	631/567-8591	631/567-4161
LONG ISLAND AREA	Melville, 1 Park Dr., 11747-3075	631/391-3030	631/454-0694
LONG ISLAND AREA	New Hyde Park, 2040 Jericho Turnpike, 11040-4741	516/358-6200	516/358-2071
NEW YORK CITY	Bronx, 1143 Longwood Ave., 10474-5712	718/503-9770	718/503-9772
NEW YORK CITY	Brooklyn, Park Slope, 815 3rd Ave. 11232-1511	718/499-1500	718/894-0167
NEW YORK CITY	Elmsford, 505 Saw Mill River Rd., 10523-1093	914/347-6800	914/592-3220
NEW YORK CITY	Manhattan, 360 W. 31st St., 10001-2727	212/629-5660	212/868-0262
NEW YORK CITY	Manhattan, South, 150 Varick St., 10013-1218	212/629-5660	212/645-2677
NEW YORK CITY	Maspeth, 58-45 Grand Ave., 11378-3299	718/326-1598	718/894-0167
UTICA AREA	Marcy 9446 State Rt. 49 13403-2342	315/734-0424	315/731-1297

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

**CONTRACTOR: GRAINGER INDUSTRIAL SUPPLY (Cont'd.)
DIV. OF W. W. GRAINGER, INC.**

In event of an Emergency contact:

24 hours 7 days a week
Dispatcher
800-CALL WWG (800/225-5994)

Additional Services offered at no charge:

1. Safety Seminars
2. Energy efficiency audits

CONTRACTOR: GRAYBAR ELECTRIC CO

% EDI Discounts: NA Volume Discount: NA Additional Discount for pickup of Order: NA
Guaranteed Shipment: 24-48 hours Custom Orders: 10 business days ARO

Branches providing "over the counter" Services

Graybar Electric	Address	Contact Person	Phone	FAX
COUNTIES: Bronx, Kings, New York, Queens, Richmond, Westchester	21-15 Queens Plaza North Long Island City, NY 11101	Carlos Mena	800/392-2022 718/392-2000 Emergency # 800/472-9227	718/482-8274
COUNTIES: Nassau, Suffolk	6 Central Ave Hauppauge, NY 11788	Debra Morgan	800/440-4705 631/234-7200 Emergency # 800/472-9227	631/234-7422
COUNTIES: Albany, Columbia, Essex, Greene, Putnam, Clinton, Dutchess, Franklin, Orange, Rensselaer, Rockland, Saratoga, Schenectady, Sullivan, Ulster, Warren, Washington	229 Church St. Albany, NY 12202	Don Scott	800/444-4761 518/436-4761 Emergency # 800/472-9227	518/434-6739
COUNTIES: Broome, Chemung, Cortland, Jefferson, Oneida, Cayuga, Chenango, Herkimer, Lewis, Onondaga, Oswego, St. Lawrence, Schuyler, Seneca, Tioga, Tompkins	Deere Rd & Industrial Parkway Syracuse, NY 13206	Ernie Hoffman	800/950-8333 315/437-8333 Emergency # 800/472-9227	315/437-4985

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: GRAYBAR ELECTRIC CO (Cont'd.)

COUNTIES: Livingston, Monroe, Ontario, Steuben, Wayne, Yates	175 Dewey Ave. Rochester, NY 14608	Bill Miller	800/579-2522 585/458-3600 Emergency # 800/472-9227	585/458-6782
COUNTIES: Allegany, Cattaraugus, Chautauqua, Erie, Genesee, Niagara, Orleans, Wyoming	180 Perry St. Buffalo, NY 14204	JC Steffenhagen	800/766-3707 716/565-5900 Emergency # 800/472-9227	716/565-5999

Excluded Product Lines:

Fuses

ACH BRT
ACO BRW
AFX Type C
BFW PC Tron
S AND T PLUGS

Semiconductors

RFL1800, 2700, 3600
2432B59, SP
64676-18EF, ER, EY
FWH-70, 80, 90, 100
FWP-125, 150, 175, 200
FWP-35, 40, 45
FWP-50, 60, 70
FWP-80, 90, 100

Din Rail Terminal Blocks

NDN
JN (Jumpers)
All variations

Fuse Reducers

J-42, 61, 62, 64

Fuse Blocks

JPA-3 JP Block Adaptor
TB Blocks

Medium Voltage

155GXQNJD, GXQSJD
175GDMNJD, GDMSJD
175GFMNJD, GFMSJD
175GXMNJD, GXMSJD
175GXQNJD, GXQSJD
55GDMNJD, GDMSJD
55GFMNJD, GFMSJD

Fuse Holders

BK/A HEJ
HFA HN
OPM-1038, C, R, RC
OPM-1038RSW, C
OPM-1038SW, C
OPM-CC
OPM-SW
PCT-A
TP15900-4, 4W
15800
TPHCS800-E, M, EL, ML
TPSFH

Telecommunications

TPA, TPL, TPN, TPS
Type 24, 35, 60, 63
Type 74, 75, 76
Type 80, 81
Type 7, 11

Heat Limiters

TFF
TFL
WKK
WVR

Others

KDU
DMM-B-44/100
DMM-B-11
LKN-80B, 125B, 200B, 225B
LKN-300B, 350B, 400B, 600B

Modular Fuseblocks

CM1G, 2G, 3G
CHM1IG, 2G, 3G
CH101G, 2G, 3G
CH102APG, 3APG
CH101IG
CH141G, MSG
CH142G, 3G
CH143MSG
CH142HCG, 3HCG
CH221G, MSG
CH222G, 3G
CH223MSG
CH222HCG, 3HCG

Semitron

170C, 170E, 170F
170H, 170L, 170M
170N, 170T
MSW010, 710
SB00, 1, 2, 3
SEQ, SEW
SHC, SHQ
SNF, SNL, SNP, SNY
SPC, SPD, SPF
SPG, SPH, SPJ, SPP
SQQ, SQS
SPW, SWS, SWW
SYC, SYJ, SYP
SZG, SZH, SZJ
SZL, SZN, SZP
SZQ, SZT, SZV, SZY

Disconnects

BDH125, 127
BDNF30, 30T
BDNF60, 60T
BDNF100
BDS110, 150S, 180, 305
BDSL105, 106, 107

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: GRAYBAR ELECTRIC CO (Cont'd.)

Note: Each product line includes all amperes or variations unless specifically noted.

**Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 7:00 a.m. to 5:30 p.m., Sat. 7:00 a.m. to 12:00 Noon, Sunday - Closed)**

Phone: 1-800-GRAYBAR (1-800-472-9227)

Additional Services offered at no charge:

- | | |
|-----------------------------|----------------------------------|
| 1. Inventory Management | 5. Technical/Engineering Service |
| 2. Cost reduction programs | 6. Lighting Audits |
| 3. Energy Audits | |
| 4. Safety Meetings/Seminars | |

CONTRACTOR: HILLYARD INC.

% EDI Discount: N/A

Volume Discount: N/A

Additional Discount for pickup of Order: **5%**

Guaranteed Shipment: 24-48 hours Custom Orders: 10 Days A/R/O

Additional optional services available at no charge: N/A

“Branches” providing "over the counter" services:

When ordering and/or making payment please use the **Federal Identification Number** listed herein for the appropriate branch.

	FEDERAL ID #	STREET ADDRESS/CITY/STATE/ZIP	NAME & PHONE # & E-MAIL ADDRESS	FAX
Hillyard Inc.	440522196	159 LaGrange Ave. Rochester, NY 14613-1511	Dianne Beaumont 800-695-5336 585-719-9750 ext. 11 e-mail: dbeaumont@hillyard.com	518-719-9762
Knight Marketing Corp. of NY	113050996	46-50 54 th Avenue Maspeth, NY 11378	Stan Peters 718-786-8787 e-mail: kmny2009@aol.com	718-786-7222
Emerald Island Supply Co., Inc.	112964484	P.O Box 353 1135 Station Rd. Medford, NY 11763	Thomas Derby 888-884-3311 631-475-3311 e-mail: derbybrothers@aol.com	631-475-3350

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: HILLYARD INC. (Cont'd.)

	FEDERAL ID #	STREET ADDRESS/CITY/STATE/ZIP	NAME & PHONE # & E-MAIL ADDRESS	FAX
G. C. Bostwick Sales Co., LDT	141712673	789 Old Route 9N Wappingers Falls, NY 12590	William Bostwick 888-882-7612 845-297-7612 e-mail: info@bostwickfloors.com	845-297-8501
Capital Supply Co.	132997677	620 12th Avenue New York, NY 10036	John Ambrosini 800-445-5927 212-307-6600 e-mail: sfalco@capitalsupply.com	212-307-4040

**Person(s) to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 7:30 am - 4:30 pm)**

Timothy Reed General Manager
 Phone: 800-695-5336 Ext. 14
 585-719-9750 Ext. 14
 FAX: 585-719-9762
 Pager: N/A
 Cell Phone: 585-770-4046
 E-Mail: treed@hillyard.com

EXCLUDED PRODUCT LINES: N/A

CONTRACTOR: THE HOME DEPOT/THE HOME DEPOT SUPPLY

% EDI Discounts: NA
 Volume Discount: NA
 Volume Discount: NA
 Additional Discount for pickup of Order: NA
 Guaranteed Shipment: 24-48 hours
 Custom Orders: 10 business days ARO: Home Deport
 10 business days ARO: The Home Depot Supply

Branches providing "over the counter" Services

REMIT ORDERS: TO THE STORE NEAREST YOU

STORES ARE LISTED IN ALPHABETICAL ORDER BY CITY

Store Number	Address	City	Zip Code	Pro Desk Contact Perso	Pro Desk Supervisor	Pro Desk Phone	Pro Desk Fax
1241	165 R Washington Avenue Ext	Albany	12205	Pat Noonan	Dick Yingling	(518) 452-8533	(518) 452-8522

(continued)

**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: THE HOME DEPOT/THE HOME DEPOT SUPPLY (Cont'd.)

Branches providing "over the counter" Services (Cont'd.)

Store Number	Address	City	Zip Code	Pro Desk Contact Person	Pro Desk Supervisor	Pro Desk Phone	Pro Desk Fax
1262	979 Central Avenue	Albany	12205	Marc Trudeau	Marc Trudeau	(518) 451-1464	(518) 451-1462
1233	2065 Niagara Falls Blvd	Amherst	14228	Brian Fineberg	John Butler	(716) 639-2405	(716) 639-2421
1289	135 Hanaford Plaza	Amsterdam	12010	Jerry Jackson	Jerry Jackson	(518) 843-7804	(518) 843-7802
1211	1881 Sunrise Highway	Bayshore	11706	Mike Wood	Jack Tinelli	(631) 224-0422	(631) 224-0412
1271	80 Independent Way	Brewster	10509	Bob Nichols	Belinda Harkins	(845) 278-3404	(845) 278-3402
1221	1806 East Gunhill Road	Bronx	10469	Tim Mullens		(718) 319-2413	(718) 319-2400
6151	635 Zerega Avenue	Bronx	10473			(718) 518-8811	
1256	2970 Cropsey Avenue	Brooklyn	11224	Gene Dadidi	Carmine Donofrio	(718) 333-8704	(718) 333-8702
1225	550 Hamilton Avenue	Brooklyn	11232	Lisa Arapi	Rodney Morris	(718) 369-8413	(718) 369-8414
6158	5700 Avenue	Brooklyn	11234	Alfredo Drake	Alfredo Drake	(718) 692-7404	(718) 692-7402
6152	579 Gateway Drive	Brooklyn	11239	Madeline Kujat	Tabatha Milan	(718) 348-2363	(718) 348-2362
1234	2100 Elmwood Avenue	Buffalo	14207	Kathy Brand	Brian Dickenson	(716) 871-8427	(716) 871-8430
1257	3756 Milton Avenue	Camillus	13031	Dave Murphy	Nick Salerno	(315) 484-8404	(315) 484-8402
1228	300 Thruway Plaza Drive	Cheektowaga	14225	Rob Lombardo		(716) 897-7404	(716) 897-7402
1235	7922 Route 11	Cicero	13039		Kevin Peters	(315) 698-2402	(315) 698-2404
6153	3831 State Route 31	Clay	13041	Dave Bass	Dave Bass	(315) 622-6064	(315) 622-6062
1202	5025 Jericho Turnpike	Commack	11725	Gordon Oliver	Dave Hara	(631) 493-4400	(631) 493-4421
1218	1101 Sunrise Highway	Copiague	11726	Rich Inzinna	Chris Lamonico	(631) 841-5430	(631) 841-5400
1229	346 Middle Country Road	Coram	11727	Steve Horbatiuk		(631) 451-8804	(631) 451-8802
1285	475 Commack Road	Deer Park	11729	Robert Shank	Bill Bettenelli	(631) 274-8593	(631) 274-8582
6169	3901 Vineyard Drive	Dunkirk		TBA	TBA		
1201	2000 Hempstead Turnpike	East Meadow	11554	Mike Blaney	Mike Blaney	(516) 237-5410	(516) 237-5412
1236	5814 Bridge Street	East Syracuse	13057	Eric Zajac	Tom Meininger	(315) 449-8501	(315) 449-8512
1208	600 Hempstead Turnpike	Elmont	11003	Julie Morgan	Julie Morgan	(800) 223-1723	(518) 488-0341
1267	202 Airport Plaza	Farmingdale	11735	Charles Martone	Tony Leo	(631) 420-3404	(631) 420-3408
1214	131-35 Avery Avenue	Flushing	11354			(718) 358-9600	(718) 670-3456
1277	124-04 31st Avenue	Flushing	11354	Michael Guffanti		(718) 661-6704	(718) 661-6782
1206	160 East Sunrise Highway	Freeport	11520	Winnie Reuben	Winnie Reuben	(516) 377-3412	(516) 377-3405

(continued)

**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: THE HOME DEPOT/MAINTENANCE WAREHOUSE (Cont'd.)

Branches providing "over the counter" Services (Cont'd.)

Store Number	Address	City	Zip Code	Pro Desk Contact Person	Pro Desk Supervisor	Pro Desk Phone	Pro Desk Fax
1278	2361 Buffalo Road	Gates	14624	Allen Foster	Chaz Galiano	(585) 429-1003	(585) 429-1004
1220	75-09 Woodhaven Blvd	Glendale	11385	Ruben Sanchez	John McNamee	(718) 830-3084	(718) 830-3082
6160		Glens Falls		TBA	TBA		
1244	1250 West Ridge Road	Greece	14615	Cathy Smith	Bill Rietz	(585) 621-0400	(585) 621-0406
1269	4 Halfmoon Crossing Blvd	Halfmoon	12065	Joe Kolesnikoff	Jack Seydler	(518) 348-3404	(518) 348-3402
1286	4405 Milestrip Road	Hamburg	14219	Frank Landseatel	Pat Partridge	(716) 821-6404	(716) 821-6402
1284	254 Industrial Park Road	Harriman	10926	Bill Loukes	Art Pedicini	(845) 774-0404	(845) 774-0407
1274	172 Fulton Avenue	Hempstead	11550	Ken Grillo	Ed Ellison	(516) 560-2384	(516) 560-2382
1246	770 Jefferson Road	Henrietta	14623	Gary Torrey	Dick Collins	(585) 240-8430	(585) 240-8481
1272	839 New York Avenue	Huntington	11743	Tom Sviba	Jim Lavin	(631) 547-2404	(631) 547-2402
6155		Ithaca		TBA	TBA		
1238	132-30 Merrick Blvd	Jamaica	11434	Leronie Vingoe	Leronie Vingoe	(718) 977-7604	(718) 977-7602

(continued)

**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: THE HOME DEPOT/MAINTENANCE WAREHOUSE (Cont'd.)

Branches providing "over the counter" Services (Cont'd.)

Store Number	Address	City	Zip Code	Pro Desk Contact Person	Pro Desk Supervisor	Pro Desk Phone	Pro Desk Fax
6154	995 Fairmount Avenue	Jamestown	14701	Diana Scott	John Pitts	(716) 483-7004	(716) 483-7002
1213	86 Jericho Turnpike	Jericho	11753	Chris Galbraith	Chris Galbraith	(516) 876-7318	(516) 876-7329
1224	798 Main Street	Johnson City	13790	Erica	Rich	(607) 786-8404	(607) 786-8400
1227	1122 Ulster Avenue	Kingston	12401	Cathy Parrinello	Catherine Bakich-Haase	(845) 383-2401	(845) 383-2402
1259	579 Troy-Schenectady Road	Latham	12110	Mike Engel	Todd Swartout	(518) 220-4404	(518) 220-4402
1268	5730 South Transit Road	Lockport	14094	Chantel Dirschel	Mike Moran	(716) 438-4734	(716) 438-4732
1255	50-10 Northern Blvd	Long Island City	11101	Tabetha Veleaquez	Tenesha Kinkney	(718) 777-4593	(718) 777-4582
1242	474 Route 211 East	Middletown	10940	Tammy Dane	Chris Papaleo	(845) 346-4400	(845) 346-4410
1251	3131 East Main Street	Mohegan Lake	10547	Bonnie Lamy	Bruce Rosenberg	(914) 526-6401	(914) 526-6404
1261	43 Hutton Avenue	Nanuet	10954	Joe Riley	Steve Johnson	(845) 627-7734	(845) 627-7732
1254	545 French Road	New Hartford	13413	Karen O'Brien Jones	Karen O'Brien Jones	(315) 798-4480	(315) 798-4484
1245	55 Weyman Avenue	New Rochelle	10805	Kevin McFarlane		(914) 637-5434	(914) 637-5430
1250	1220 Route 300	Newburgh	12550	Ron Eastland	Don Marra	(845) 563-9000	(845) 563-9004
1287	750 Builders Way	Niagara Falls	14304	Dawn Krantz	Tom Foley	(716) 236-0904	(716) 236-0902
6161	1900 Dan Road	Olean	14760	Brian Spako	Roger Scott	(716) 375-2802	(716) 375-2801
1215	112-20 Rockaway Blvd	Ozone Park	11420	Feroze Mohammed	Rachel	(718) 529-7298	(718) 529-7281
6159	3160 Silverback	Painted Post	14870	Matt Parmalee	Eddie Reid	(607) 962-9062	(607) 962-9061

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: THE HOME DEPOT/MAINTENANCE WAREHOUSE (Cont'd.)

Branches providing "over the counter" Services (Cont'd.)

Store Number	Address	City	Zip Code	Pro Desk Contact Perso	Pro Desk Supervisor	Pro Desk Phone	Pro Desk Fax
05	95 Sunrise Highway	Patchogue	11772	Norman Emaman		(631) 687-4410	(631) 687-4407
1258	10 Gateway Blvd	Patchogue	11772	Tony D'Orio		(631) 207-4190	(631) 207-4182
1212	150 Midland Avenue	Port Chester	10573	John Perham	Peter Campanaro	(516) 876-7318	(516) 876-7329
1266	95 North Road Route 9	Poughkeepsie	12601	Richie Foglietta	Henry Schwandt	(845) 485-0404	(845) 485-0402
1263	600 North Greenbush Road	Rensselaer	12144	Bob Miller	Marie Church	(518) 286-7404	(518) 286-7402
1222	1550 Old Country Road	Riverhead	11901	Phil Sciuto		(631) 284-8264	
1273	1111 East Ridge Road	Rochester	14621	Gretchen Caster	Jim Peralta	(585) 339-0404	(585) 339-0402
1247	750 Panorama Trails South	Rochester	14625	Vinnie Giordano	Brian Slover	(585) 218-2400	(585) 218-2425
1223	3043 Route 50	Saratoga Springs	12866		Paul Marrota	(518) 580-4404	(518) 580-4402
1239	2500 Cambridge Road	Schenectady	12304	Bill Beha	Bill Beha	(518) 388-1428	(518) 388-1429
1209	401 Independence Plaza	Selden	11784	Jerrt McAvey		(631) 451-3330	(631) 451-3333
1265	255 Pond Path	South Setauket	11720	David Stahl		(631) 580-8780	(631) 580-8782
1249	2501 Forest Avenue	Staten Island	10303	Lisa	Joe	(718) 420-2401	(718) 420-2404
6150	545 Targee Street	Staten Island	10304	Gary Neville	Rohit Ramnaran	(718) 420-5464	(718) 420-5462
1216	101 Green Acres Road	Valley Stream	11581	Troy Goins		(516) 256-1420	(516) 256-1410
1264	7600 Commons Blvd Lot 9	Victor	14564		Lynn Freid	(585) 421-5461	(585) 421-5404
1207	1201 Route 9	Wappingers Falls	12590	Dean Paci	Ray Kessler	(845) 298-3412	(845) 298-3430

(continued)

**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: THE HOME DEPOT/MAINTENANCE WAREHOUSE (Cont'd.)

Branches providing "over the counter" Services (Cont'd.)

Store Number	Address	City	Zip Code	Pro Desk Contact Person	Pro Desk Supervisor	Pro Desk Phone	Pro Desk Fax
1217	2024 Palisades Center Drive	West Nyack	10994	Fred Ernst	Robert Terry	(845) 348-6411	(845) 348-6408
1231	1881 Ridge Road	West Seneca	14224	Steve Niedzwiedz	Richard Zook	(716) 677-7430	(716) 677-7407
1230	4139 Transit Road	Williamsville	14221	Amber Makin	Gerry Wlodarczyk	(716) 635-0425	
1248	30 Corporate Drive	Yonkers	10710	Dave Desna		(914) 964-2404	(914) 964-2402

In event of an Emergency contact:

24-hour 7-day
Robert Bartoli
Professional Business Rep.
800/223-1723
Fax: 516/488-0341
Pager: 516/648-4973
Cell #: 516/356-9757

CONTRACTOR: HORIZON SOLUTIONS CORP

% EDI Discount: 0%
Volume Discount: \$ 501.00 - \$1,000.99 NA
\$1,001.00 - \$2,500.99 NA
\$2,501.00 - \$5,000.99 NA
\$5,001.00 and more 1%

Guaranteed Shipment: 24-48 hours
Custom Orders: 10 days A/R/O
Additional optional Services Available at no charge: NA

Branches providing "over the counter" services:

BRANCH LOCATION	ADDRESS	TELEPHONE NUMBER	FAX NUMBER
Albany	4 Access Rd Albany, NY 12205	800-724-4754 518-452-6904	518-452-6911
Buffalo	178 Wales Ave. Tonawanda, NY 14150	800-724-1132 716-693-1860	716-693-4599
Elmira	1300 College Ave Elmira, NY 14902.	800-724-4752 607-733-6591	607-733-2273

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: HORIZON SOLUTIONS CORP (Cont'd.)

Branches providing "over the counter" Services (Cont'd.)

Rochester	2005 Brighton Henrietta Town Line Road Rochester, NY 92203	800-724-4750 585-424-7376	585-272-0087
Syracuse	6059 Corporate Drive East Syracuse, NY 13057	800-724-4753 315-437-8181	315-463-9014

**Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 8:00 a.m. - 4:00 p.m.)**

Steve Wing
Branch Manager

CONTRACTOR: J. A. SEXAUER INC.

% EDI Discount: N/A

Volume Discount: N/A

Additional Discount for pickup of Order: N/A

Guaranteed Shipment: 24-48 hours Custom Orders: 10 Days A/R/O

Additional optional services available at no charge: Local in field representatives across NY - Tech. Service for obsolete items.

ORDERS AND PAYMENTS SHOULD BE PLACED DIRECTLY WITH THE SCARSDALE OFFICE.

"Branches" providing "over the counter" services:

	STREET ADDRESS/CITY/STATE/ ZIP	NAME & PHONE # & E-MAIL ADDRESS	FAX
J. A. Sexauer Inc.	531 Central Park Scarsdale, NY 10583	Yolanda First 800-431-1872 716-662-3540 E-mail: yfirst@sexauer.net	888-499-0441
Interline Brands/ J. A. Sexauer Inc.	4392 Broadway Depew Industrial Park Depew, NY 14043	Ron Wachala 716-474-0363 (Cell) E-mail: rwachala@sexauer.net	716-684-8651
Interline Brands/ J. A. Sexauer Inc.	77 Rodeo Dr. Brentwood, NY 11717	Ryan Horvath 631-243-1300 E-mail: rhorvath@interlinebrands.com	631-243-4658
Interline Brands/ J. A. Sexauer Inc.	9 Woodshire Court Ballston Lake, NY 12019	Rob Walworth 518-899-2702 E-mail: rwalworth@sexauer.net	518-899-9984

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: J. A. SEXAUER INC. (Cont'd.)

**Person(s) to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 8:00 am - 6:00 pm)**

Dennis Crissy, Regional Corporate Sales Mgr.
 Phone: 800-431-1872
 716-662-3540
 FAX: 888-499-0441
 716-662-3540
 Cell Phone: 716-998-4670
 E-Mail: dcrissy@sexauer.net

CONTRACTOR: JOHNSTONE SUPPLY

% EDI Discount: N/A
 Volume discount: N/A
 Guaranteed Shipment: 24-48 hours
 Custom Orders: 10 days A/R/O

Additional optional services available at no charge: Will discuss any necessary services to enhance the order, through delivery system.

Branches providing "over the counter" Services

When ordering and/or making payment please use the **Federal Identification Number** listed herein for the appropriate branch.

Branch	Contact Person	Phone Number	Fax Number	E-Mail Address	Federal Identification Number
Johnstone Supply 1593 Grand Avenue Baldwin, NY 11510	Thomas Sadowski	516-223-5511	516-867-2307	MSOLON@JOHNSTONELI.COM TWALSH@JOHNSTONELI.COM	11-2153616
Johnstone Supply 540 Johnson Avenue Bohemia, NY 11716	Mark Strauss	631-567-4800	631-567-6005	MSOLON@JOHNSTONELI.COM TWALSH@JOHNSTONELI.COM	11-2153616
Johnstone Supply 1600 Coney Island Ave. Brooklyn, NY 11230	Richard Olavarria	718-252-2700	718-692-4546	MSOLON@JOHNSTONELI.COM TWALSH@JOHNSTONELI.COM	11-2153616
Johnstone Supply 3950 Broadway Depew, NY 14043	Debbie Runge	716-683-7435	716-683-8068	Store114@johnstonesupply.com	16-1363621

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**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: JOHNSTONE SUPPLY (Cont'd.)

Branches providing "over the counter" services (Cont'd.):

Johnstone Supply 135 Schmitt Blvd. Farmingdale, NY 11735	Thomas Walsh	631-293- 2566	631-293- 3545	MSOLON@JOHNSTONELI.COM TWALSH@JOHNSTONELI.COM	11-2153616
Johnstone Supply of Rochester** 95 Halstead Street Rochester, NY 14610- 1923	Ken Livingston	585-482- 8000	585-482- 6000	store141@johnstonesupply.com	16-1391624
Johnstone Supply of Syracuse** 1200 Burnet Avenue Syracuse, NY 13203- 3212	Bob Spanfelner	315-479- 8800	315-479- 8600	store269@johnstonesupply.com	16-1391624
Johnstone Supply 9 Cooper Avenue Tonawanda, NY 14150	Chris Schleicher	716-447- 0285	716-447- 0385	store114@johnstonesupply.com	16-1363621
Johnstone Supply 66 Brockway Place White Plans, NY 10601	Derek Mutz	914-285- 9244	914-285- 9245	Derek.mutz@johnstonesupply.com Store223@johnstonesupply.com	13-3914939
Johnstone Supply 27-01 Brooklyn Queens Exp. West Woodside, NY 11377	Brian Garda	800-431- 1143	718-274- 4972	Store60@johnstonesupply.com	13-0419457

Person to contact in the event of an emergency occurring after business hours or on weekend/holidays: (outside of M-F 7:30 am - 5:00 pm, SAT. 9 am - 12:00 noon).

George H. Bejian, President (ext 102)
Michael Williams, General Manager (ext 105)
Phone: 800-765-5535
518-272-5922
Fax: 518-272-5950
Pager: 518-457-7306
Cell Phone: 518-365-6689
E-mail: george.bejian@johnstonesupply.com
michael.williams@johnstonesupply.com

****All payments for sales from these two branch stores are to be remitted to the Rochester address above.**

(continued)

**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: JOHNSTONE SUPPLY (Cont'd.)

EXCLUDED PRODUCT LINES:	CATALOG PAGES:
Coleman	Page 484-510
Janitrol	Page 476, 481, 483
Crown	Page 441-443
Eubank	Page 515-516
RBI	Page 442
Heat Controller/Comfort Aire	Page 466-469
A O Smith	Page 444-445
Copper Tube	Page 565
Williams	Page 465
Welding Gases	Page 1207
Amana	Page 471
Sheet Metal	Page 530-532
G. E.	Page 472
Gas Vent B Vent Chimney	Page 533-535
Freidrich	Page 473-475
Heat Link	Page 400-402
Phoenix	Page 452
Modine	Page 459-461
PVC Pipe	Page 556
Superstrut, Channel A, B, C	Page 562
Copper Tubing	Page 565
Refrigerants	Page 631-633
Tecumseh Compressor Products	Page 640-655
Copeland compressor Products	Page 658-659
Bristol Compressor Products	Page 660-661
Manurop	Page 662, 668, 682-683
Aircondex	Page 670-673
Climate Control	Page 684-685, 690-695
Ice-O-Matic	Page 698-699
Standard	Page 710-712
Amcot	Page 713

(continued)

**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: MSC INDUSTRIAL SUPPLY

% EDI Discounts: NA

Volume Discount: NA

Additional Discount for pickup of Order: NA

Guaranteed Shipment: 24-48 hours Custom Orders: 10 business days ARO

Branches providing "over the counter" Services:

	ADDRESS	PHONE	FAX
MSC	405 N. French Rd. Suite 118 Amherst, NY 14228	888/672-4035 716/564-2457	716/564-2464
MSC	410 Commack Rd. Deer Park, NY 11729	800/645-7008 631/586-5600	631/586-5606
MSC	52 Marway Circle, Ste 3 Rochester, NY 14624	800/757-1092 585/426-5550	585/426-4116

**In event of an Emergency contact after normal hours (7:00 a.m. - 10:00 p.m. M-F
9:00 a.m. - 4:00 p.m. Sat.)
PHONE: 800/645-7270
FAX: 800/255-5067**

Additional Services offered at no charge:

1. VMI-Vendor Managed Inventory
2. Summary Billing
3. Fully Integrated Website for ordering
4. Faxed priced receipts with every Procurement card order.

CONTRACTOR: WESCO DISTRIBUTION INC.

% EDI Discount: 1%

Volume Discount:

\$ 501.00 - \$1,000.99	NA
\$1,001.00 - \$2,500.99	NA
\$2,501.00 - \$5,000.99	NA
\$5,001.00 and more	2%

Additional Discount for orders placed via www.wescodirect.com: 1%

Guaranteed Shipment: 24-48 hours Custom Orders: 10 days A/R/O

Additional optional Services Available at no charge: www.wescodirect.com

(continued)

**STATEWIDE
(DISTRICTS A TO D) (Cont'd.)**

CONTRACTOR: WESCO DISTRIBUTION INC. (Cont'd.)

Branches providing "over the counter" services:

Store Number	Address	Phone	Fax	E-Mail
1339 Rochester*	1523 Mt. Read Blvd. Rochester, NY 14606	800-716-2771 585-458-1100 Jim Katerle	585-458-0864	jkaterle@wescodist.com
1338 Binghamton	424 Commerce Rd. Vestal, NY 13850	607-729-1561	607-770-1679	
7570 Brooklyn	326 Rockaway Ave. Brooklyn, NY 11212	Liberty Elec. Supply 718-342-5790	718-342-5790	
1344 Buffalo	120 Galleria Drive Cheektowaga, NY 14225	716-684-7300	716-684-7310	
1350 Poughkeepsie	331 Mill Street Poughkeepsie, NY 12601	Electra Supply 845-452-9000	845-452-4720	
1336 Syracuse	6581 Townline Rd. Syracuse, NY 13211	315-434-5500	315-463-0326	
1341 Watertown	465 Newell St. Watertown, NY 13601	315-788-7700	315-788-0908	
7545 Hauppauge	60 Hoffman Ave. Box 12368 Hauppauge, NY 11788	Avon Electrical Supplies, Inc. 631-582-4770	631-582-1030	
1225 Maspeth	56-51 56 th Dr. Maspeth, NY 11378	718-326-4401	718-326-4567	
1341 Watertown	465 Newell St. Watertown, NY 13601	315-788-7700	315-788-0908	

*** All orders for delivery are to be placed with the Rochester NY location only. All other field offices may be used for all customer pick up orders.**

**Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:
(outside of M-F 7:00 a.m. - 5:00 p.m.)**

Roger Covey, Branch Manager
Phone: 800-585-2771
Fax: 585-458-0864
Pager: NA
Cell phone: 585-261-3917
E-mail: rcovey@wescodist.com

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to Contract No., description of product, quantity, unit and price per unit as well as Federal Identification Number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, they are required to make payments directly to the contractor. Prior to processing such payment the contractor may be required to complete the ordering non-State agency's own voucher form.

NOTE TO CONTRACTOR:

In the event a specified manufacturer's product listed in the Contract Award Notification becomes unavailable or cannot be supplied to the State by the contractor for any reason (except as provided for in the "Savings/Force Majeure" clause in Appendix B, OGS General Specifications) a product deemed by the Office of General Services to be equal to or better than the specified product must be substituted by the contractor at no additional cost or expense to the State.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

Political subdivisions and others authorized by law may participate in contracts resulting from this bid opening. These include, but are not limited to local governments, public school and fire districts and certain nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications for Procurement Contracts.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates.

EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order shall be \$50.00 and orders are to be drawn in quantities reflecting contractor's standard packaging.

For orders less than \$50.00, at the contractor's option, shipping costs from the contractor's address may be added to invoice with a copy of the freight bill, but shipping costs are to be prepaid by contractor and such orders are to be shipped on an F.O.B. destination basis. All such orders must be shipped the most economical method for the proper delivery of the product unless special routing instructions are stated on the order by the agency.

(continued)

CONTRACT PERIOD:

It is the intention of the State to enter into a contract for the term of five years.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed annually under the same terms and conditions for an additional period not to exceed two years.

Either the contractor or the State may unilaterally cancel the contract on a monthly basis any time after the initial six months by providing written notification to the other party.

Notification of cancellation must be received by the intended recipient at least two months prior to the requested date of cancellation. Cancellation will become effective the first of the month following the two-month written notification.

Discount quoted shall not be reduced for the entire period of the contract. See "Price" clause.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

PRICE CHANGES:

The contract prices are subject to increase or decrease during the contract period in accordance with changes which may be made by the contractor in the regularly published price sheet(s) or catalog. Contract prices shall not increase for the first year but may be changed annually thereafter. Requests for price increases at any other time will not be granted. Price decreases including "Best Pricing Offer" are to be effective immediately as specified below. A summary of these decreases shall be submitted quarterly.

Requests for price changes shall be submitted 90 days prior to the end of the first year and subsequent year(s) of the contract.

BEST PRICING OFFER:

Price Decreases shall take effect automatically during the Contract term and apply to orders submitted subsequent to the effective dates of applicable price decreases as follows:

- a. GSA Changes: Where NYS Net Prices are based on an approved GSA Schedule and the approved GSA Schedule pricing decreases during the Contract term; or
- b. Commercial Price List Reductions: Where NYS Net Prices are based on a discount from list prices and list prices are lowered to customers generally or to similarly situated government customers during the contract term; or
- c. Special Offers/Promotions Generally: Where Contractor generally offers more advantageous special price promotions, or special discount pricing to customers, during the Contract term for the same or a smaller quantity, and the maximum price or discount associated with such offer or promotion is better than the discount or price otherwise available under this contract, such better price or discount shall apply for similar quantity transactions for the life of such general offer or promotion.
- d. Special Offers/Promotions to Authorized Users: Contractor may offer Authorized Users competitive pricing which is lower than the NYS Net Price set forth herein at any time during the Contract term and such lower pricing shall not be applied as a global price reduction under the Contract pursuant to the foregoing paragraph (c).

(continued)

QUANTITIES:

Quantities are indefinite. Each contract is for the quantities actually ordered during the contract period. It should be noted that the extension of this contract to political subdivisions and others authorized by law, as indicated in the "Non-State Agencies Participation in Centralized Contracts" clause may cause the value to vary considerably. However, the contractor must furnish all quantities actually ordered.

RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase.

WARRANTIES AND GUARANTEES:

See "Warranties and Guarantees" and "Year 2000 Warranty" in Appendix B, OGS General Specifications. The contractor guarantees that the products are new (or re-manufactured to new specifications) with every unit delivered guaranteed against faulty material and workmanship for the manufacturer's standard warranty period from date of delivery. If faulty, the unit or part affected is to be replaced without any cost to the State, including labor and transportation charges.

INCLUSIONS:

Requests for inclusion of new items only may be submitted on a quarterly basis.

DELIVERY:

Shipment must be made within 24-48 hours after receipt of order, with the exception of custom (non-stock) orders which must be shipped within ten business days after receipt of order.

IMPORTANT NOTICE TO CONTRACTORS AND STATE AGENCIES - "OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the product(s) included in the Invitation For Bids and related Notice of Contract Award are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase product(s) from sources other than the contractor provided that such product(s) are substantially similar in function, form or utility to the product(s) herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office (currently for transactions in excess of \$10,000) and competitive bidding of requirements exceeding the discretionary bid limit (currently at \$15,000). State agencies should refer to CL-135 dated October 7, 1994 for complete procedural and reporting requirements under the "OGS or Less" Guidelines.

PROCUREMENT PROCEDURES FOR STATE AGENCIES:

The purpose of these contracts is to provide contract users with a means of acquiring industrial equipment and supplies which are purchased repetitively. There will be situations when it will be necessary to acquire equipment and supplies in quantities which will result in larger dollar value purchase orders. Users should consider that there could be more than one source for the products they require and should seek the best value purchase most appropriate for their needs. Users should be able to document their choice and maintain justification for the Procurement Record to support both the selection of the vendor and the reasonableness of the price to be paid.

(continued)

CONTINUOUS RECRUITMENT:

Additional vendors may be considered for award. Vendors may submit bids any time after the initial contract award(s) for consideration for contracts beginning on the specified dates. Vendors shall be required to submit the original bid document which may include an addendum containing additional applicable statutory requirements currently in effect at the time of the new offering. Bids shall be evaluated under the same terms and conditions of the bid document. Once awarded a contract, a vendor may not resubmit a bid for future consideration.

PERFORMANCE REQUIREMENTS :

1. **ORDERS**

Contractor shall be capable of accepting orders via facsimile, and manually. As an option, the contractor may accept orders via electronic data interchange (EDI). In this award, EDI is construed to mean personal computer based on-line electronic access capability. Contractors offering EDI must have on-line computer capability of receiving supply orders from locations throughout the district bid. The order entry system shall allow agencies to enter orders and shall have full order inquiring capabilities. All orders (fax, manual, EDI) shall reference requisition and/or purchase order number as required.

All orders shall be accepted by the contractor between the hours of 8:00 a.m. through 5:00 p.m. EST, Monday through Friday, except legal holidays. All orders processed via manual, facsimile, or electronic data interchange shall be shipped to the specified destination within 24-48 hours after receipt of order with the exception of custom (non-stock) orders which must be provided within 10 business days after receipt of order. (See "DELIVERY"). All orders shall be labeled and packaged adequately to assure safe handling and proper delivery.

2. **SOFTWARE WARRANTY**

The contractor represents and warrants that it is the sole owner of the software product used for electronic data interchange or, if not the owner, has received all proper authorizations from the owner to license the software product, and has the full right and power to grant the rights contained in any contract. Contractor further warrants and represents that the software product is of original development, and/or that the package and its use will not violate or infringe upon any patent, copyright, trade secret or other property right of any other person/company. Contractor shall defend, indemnify and save New York State wholly harmless from all costs, liability, and damages, including attorney fees, incurred by New York State as a result of claims by a third party that New York State use of such data, information, and software infringes the rights of such third party. New York State shall promptly notify contractor in the event New York State learns of such claim by a third party.

3. **ELECTRONIC ACCESS ORDERING SYSTEM**

The electronic data interchange system (EDI) shall be capable of processing controlling, documenting, and reporting on the following minimum data elements:

- Vendor Name and address
- Agency/Facility/Political Subdivision, etc.
- Contract Number
- Purchase Order Number
- Requisition Number
- Contact (individual placing order)
- Stock Number
- Manufacturer
- Contract Purchases
- Non Contract Purchases
- Description
- Unit Cost
- Unit of Measure
- Extended Amount
- Total Amount

(continued)

PERFORMANCE REQUIREMENTS: (Cond't):

4. SOFTWARE AND TRAINING GUIDES

The contractor shall provide software (if applicable) (excluding communication software and modem) and training guides/manuals (instruction sheets) at no additional cost to all agencies capable of placing orders via on-line electronic data interchange systems. Samples of software and training guides/manuals (instruction sheets) shall be provided to the Procurement Services Group. Agencies may choose to arrange with the contractor for other services offered.

5. AGENCY ACCESS TO ELECTRONIC ACCESS ORDERING SYSTEM

Each participating agency/facility/political subdivision, etc., will be responsible for obtaining the appropriate communication software, phone lines and modems necessary to access EDI.

6. CUSTOMER SUPPORT

The contractor shall provide toll-free telephone support/assistance at no extra charge to all customer agencies interested in ordering via EDI.

7. TOLL-FREE NUMBERS

The contractor must provide either local toll-free telephone and fax numbers within the district or toll-free numbers for the State's procurement usage. If contract does not currently maintain toll-free numbers, the contractor must be willing to accept collect calls or to establish toll-free numbers.

8. CUSTOMER SERVICE

The contractor shall provide a sufficient number of employees for each district who are knowledgeable and responsive to customer needs and who can effectively service the contract.

9. PRICE LISTS AND CATALOGS

The contractor shall provide, within 30 days of request during the first 45 days of the contract period, sufficient catalogs/media to service all customers within each district. After the first 45 days of the contract, additional catalogs, or updated catalogs when applicable, shall be provided within 10 calendar days of request.

All pricing provided to contract users must be Net Prices. Price lists provided to contract users under this contract must contain Net Prices reflecting the proper discounts for appropriate product lines.

10. DELIVERY POINTS

Delivery points shall be designated by the ordering agency.

11. DISCREPANCIES

The contractor shall resolve all order and invoice discrepancies (e.g., shortages, breakages, etc.) within five business days from notification.

12. PRODUCT RETURNS, PROBLEM PRODUCT

Products returned because of quality problems, duplicated shipments, outdated product, etc. must be picked up by the contractor within five business days after notification with no restocking charge and be replaced with specified products or the agency shall be credited/refunded for the full purchase price.

13. PRODUCT RETURNS, AGENCY ERROR

Standard stock products ordered in error by agencies must be returned for credit within 15 days of receipt. Product must be in re-saleable condition (original container, unused). There shall be no restocking fee if returned products are re-saleable.

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PERFORMANCE REQUIREMENTS: (Cond't):

14. SUBSTITUTIONS

Unauthorized substitutions are not acceptable. Substitution of one catalog product for another catalog product shall require the approval of the ordering agency.

15. CONTRACT FILL RATE

Within forty-five days after the contract commences, each contractor shall maintain a monthly overall average fill rate of 90 percent. Line items that are reordered, back-ordered, or partially filled are not considered filled line items when calculating this service level. Orders not filled and partials shall be indicated on the packing list. The contractor shall inform agencies of the availability date of non-filled and partial orders within 24 to 48 hours after receipt of order. Should the contractor fail to meet the agreed upon delivery schedule, thereby making the agency order from another source, the contractor may be required to pay the difference between the contract prices and the agency's purchase price. Failure to maintain a 90 percent fill rate may result in contract cancellation.

16. BILLING/ORDERING SYSTEMS

Cost centers or branch offices within an agency may require separate invoicing as specified by each agency. The contractor's billing system shall be flexible enough to meet the needs of varying accounting systems in use by different agencies.

17. AGENCY SALES REPORTS

The Contractor shall furnish to each requesting agency, on a monthly basis, a report indicating total dollar volume of purchases made and total number of each contract item ordered to EACH participating agency/facility/political subdivision, etc. within a district.

18. SEMI-ANNUAL SALES REPORTS

The contractor shall also submit semi-annual sales reports on magnetic media (5-14" disk, CD ROM, zip disks, not magnetic tape), to include semi-annual quarterly and Y.T.D. data, no later than the 15th of the month following the end of each half year commencing with the date of issue on CONTRACT AWARD NOTIFICATION (CAN) in the following areas:

- Total sales by product category - to include units and dollars.
- Top 200 items by units and dollars.
- Sales summary by Agency/Political Subs (i.e., Local Gov't, D.O.T., D.O.C.S.)
- Sales summary by District, Catalog Price and Net Price.
- An annual sales report shall be submitted to include catalog (Published Price); Net Price (N.Y.S. Price) and the discount with a Grand Total of each.
- Top 200 customers by dollar sales

These reports shall be submitted to the Purchasing Officer as stated above. Separate reports or one comprehensive report will be acceptable.

19. SALE FLYERS

At the contractor's option, sale catalogs, and flyers based on the awarded catalog, that offer further price reductions, may be offered to customers. Also, at the contractor's option, catalogs/price lists developed for a specific customer's specialized requirements may be offered.

20. PERFORMANCE SURVEYS

Contractors shall be required, upon request, to provide performance surveys to customer agencies. Contract performance measures may include, but not be limited to, the following: delivery time, fill rate, response time to inquiries, resolution of problems, employee courtesy, staff knowledgeable, and overall performance. The information reported on the surveys will be used to assess contractor's performance and may, if necessary, be used to determine continuation or cancellation of award.

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, Room 3711
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

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