

SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group 38806 - AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)
		Classification Code: 45
Award Number	:	<u>21273-E*</u> (Replaces Award 02469)
Contract Period	:	November 1, 2008 to October 31, 2013
Bid Opening Date	:	July 9, 2008
Date of Issue	:	June 24, 2009
Specification Reference	:	As Incorporated In The Invitation for Bids
Contractor Information	:	Appears on Pages 35-38 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael F. Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

Supplemental Multiple Award for Audio Visual Equipment and Accessories for use in Presentations and Educational venues, etc. End users should contact contractor for copies of price lists to ensure accurate pricing.

INSTALLATION IS NOT INCLUDED IN THIS CONTRACT.

PR #21273

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64102 SB	AUDIO-VIDEO CORPORATION 213 Broadway Albany, NY 12204	866/529-6784 518/449-7213, Ext. 136 Scott VanRoy Fax No.: 518/449-1205 E-mail: vanroy@audiovideocorp.com Website: www.audiovideocorp.com	141426006

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$50.00.

PC64396	AVERMEDIA TECHNOLOGIES, INC. 423 Dixon Landing Rd. Milpitas, CA 95035	877/528-7824 203/522-5754 Sean McCann Fax No.: 408/263-8132 E-mail: sean.mccann@avermedia.com Website: www.avermedia.com	943148296
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Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$30.00.

PC64397	B & H FOTO & ELECTRONICS CORP. d/b/a B & H PHOTO VIDEO 420 Ninth Avenue New York, NY 10001	800/947-8003, Ext. 2681 212/239-7503 Joseph Lebowitz Fax No.: 800/743-0895 E-mail: joseph@bhphotovideo.com Website: www.b&hphotovideo.com	132768071
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Purchase orders should be faxed to 800/858-5517.

Contractor offers an additional 2% discount for orders of \$5,000 or more. Contact contractor for additional discounts.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64398	CAMCOR, INC. 2273 So. Church St. Burlington, NC 27215	800/868-2462, Ext. 345 Nelson Oldfield Fax No.: 716/632-8013 E-mail: noldfield@camcor.com Website: www.camcor.com	560818892

Contractor offers volume discounts as follows:

- An additional 1% for orders of \$5,000 or more
- An additional 2% for orders of \$10,000 or more
- An additional 3% for orders of \$15,000 or more
- An additional 4% for orders of \$20,000 or more

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64399	ELMO USA CORP. 1478 Old Country Rd. Plainview, NY 11803	800/947-3566, Ext. 119 516/501-1400, Ext. 119 Maria Wilpiseszeski Fax No.: 877/777-1094 516/501-0429 E-mail: mwilpiseszeski@elmousa.com Website: www.elmousa.com	112316995
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Contractor will **NOT** honor orders for less than the minimum order of \$100.00 (See "Minimum Order" clause).

PC64400	LIGHTSPEED TECHNOLOGIES, INC. 11509 SW Herman Road Tualatin, OR 97064	800/281-7907 315/415-0882 Merri Bragg Fax No.: 315/695-2775 E-mail: orders@lightspeed-tek.com Website: www.lightspeed-tek.com	931045590
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Contractor offers volume discounts as follows:

- An additional 25% for orders of \$5,000 or more
- For orders of \$25,000 or more, volume discount is based on units ordered:
- 1-49 systems = 25%
 - 50-99 systems = 26%
 - 100+ systems = 27%

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00. There is no minimum order.

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64401 E*	PHONIC, INC. d/b/a FRONTROW 2080 Lakeville Hwy Petaluma, CA 94954	800/227-0735, Ext. 4262 Karli Haws Fax No.: 707/781-9415 E-mail: krh@gofrontrow.com Website: www.gofrontrow.com	680187754

Contractor offers volume discounts as follows:

- An additional 7% for orders of \$5,000 or more
- An additional 12% for orders of \$10,000 or more
- An additional 15% for orders of \$15,000 or more
- An additional 18% for orders of \$20,000 or more
- An additional 25% for orders of \$25,000 or more

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).
Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

PC64418 SB	SOUND VIDEO SYSTEMS OF WNY, LLC 75 Benbro Drive Cheektowaga, NY 14225	800/724-0236 716/684-8200 Dena Keller Fax No.: 716/684-7997 E-mail: denak@svsny.com Website: www.avrover.com	204322227
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Contractor offers volume discounts as follows:

- An additional 3% for orders of \$10,000 or more
- An additional 6% for orders of \$20,000 or more

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).
Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

PC64403	SP CONTROLS, INC. 930 Linden Ave. So. San Francisco, CA 94080 Discount: 2% Net 15 Days	877/367-8444, Ext. 113 650/392-7880, Ext. 113 Lisa Roberts Fax No.: 650/392-7881 E-mail: lroberts@spcontrols.com Website: www.spcontrols.com	770462516
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Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).
Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64117	TROXELL COMMUNICATIONS, INC. 1623 Military Rd. #529 Niagara Falls, NY 14304	800/578-8858 Joel Ryan, Ext. 7201 Rick Scileppi, Ext. 7202 Fax No.: 800/589-5939 E-mail: joel.ryan@trox.com E-mail: rick.scileppi@trox.com Website: www.trox.com	860716114

Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

PC64118 SB	VIDEO HI-TECH CORP. d/b/a ADWAR VIDEO 125 Gazza Blvd. Farmingdale, NY 11735	877/462-3927 631/777-7070 Michael J. Adwar Fax No.: 631/777-7011 E-mail: mike@adwarvideo.com Website: www.adwarvideo.com	112765013
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Contractor offers volume discounts as follows:
An additional 1% for orders of \$10,000 or more
An additional 2% for orders of \$25,000 or more
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$100.00.

PC64404	WOLFVISION, INC. 3950 Shackelford Rd. Suite 450 Duluth, GA 30096	800/356-9653 650/648-0002 Ellie Mastin Fax No.: 650/648-0009 E-mail: ellie.usa@wolfvision.com Website: www.wolfvision.com	412084110
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Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

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LIST OF CONTRACTORS AND THE PRODUCTS THEY CARRY

	Video Hi-Tech d/b/a Adwar Video	Audio Video Corp.	B&H Foto Electronics Corp. d/b/a B&H Photo	Sound Video Systems of WNY,LLC	Avermedia Technologies, Inc.	Cancor, Inc.	Elmo USA, Corp.	Lightspeed Technologies, Inc.	Phonic Ear Inc. d/b/a Frontrow	SP Controls, Inc.	Troxell Communications	Wolfvision, Inc.
Video Cameras			X									
Digital Still Cameras			X									
Video & Digital Recorders/Receivers									X			
Digital & LCD Projectors		X										
Document Cameras					X		X				X	X
Control Devices (Interfaces, Switchers, Etc.)				X						X		
LCD, Plasma, Projector Mounts						X						
Amplification Systems								X				
Speaker Systems								X				
PA Systems	X											
Boomboxes	X											
Cassette Players	X											
Listening Centers	X											
Headphones	X											
Audio Visual Tables						X						

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AUTHORIZED DEALER LIST

AVERMEDIA TECHNOLOGIES, INC. - Purchase Orders and Remittances may be directed to Authorized Dealers.

Camcor, Inc.
136 Greenway Blvd.
Buffalo, NY 14225
800/868-2462, Ext. 345 Office
716/632-8013 Fax
FID#560818892

CDWG
8273 Barksdale Lane
Manlius, NY 13104
315/682-4302 Office
847/419-6200 Fax
FID#364230110

CDWG
2 Enterprise Drive
Suite 404
Shelton, CT 06484
800/808-4239 Office
847/419-6200 Fax
FID#364230110

Troxell Communications, Inc.
1623 Military Rd. #529
Niagara Falls, NY 14304
800/578-8858 Office
800/589-5939 Fax
FID#860716114

Troxell Communications
2604 Elmwood Ave. #244
Rochester, NY 14618
800/578-8858 Office
800/589-5939 Fax
FID#860716114

Troxell Communications
4736 Onondaga Blvd. #419
Syracuse, NY 13219
800/578-8858 Office
800/589-5939 Fax
FID#860716114

ELMO USA CORP. - Purchase Orders and Remittances may be directed to Authorized Dealers.

Audio Visual Sales/Service
2601 Curry Road
Schenectady, NY 12303
518/688-0640
518/688-0634 Fax
FID#141702040

Audio Video Corp.
213 Broadway
Albany, NY 12204
518/449-7213
518/449-1205 Fax
FID#141426006

B & H Photo & Video
420 Ninth Street
New York City, NY 10001
212/239-7500
212/239-7740 Fax
FID#132768071

CDW
230 N. Milwaukee Avenue
Vernon Hills, IL 60061
877/325-7312
312/705-8640 Fax
FID#364230110

Colortone AV
76 South Central Avenue
Elmsford, NY 10523
914/592-4151
914/592-2833 Fax
FID#131702205

Crest Electronics
1570 Main Street
Buffalo, NY 14209
716/885-5878
716/885-5882 Fax
FID#161344370

PC University
99 W. Hawthorne Avenue, Ste. 521
Valley Stream, NY 11580
888/728-0001
516/696-1515 Fax
FID#113318287

Presentation Concepts
7243 State Fair Blvd.
Syracuse, NY 13209
315/635-6226
315/636-7222 Fax
FID#161537373

Tele-Measurements
145 Main Street
Clifton, NJ 07014
973/473-8822
973/473-0521 Fax
FID#221694543

Tequipment
91 Toledo Street
Farmingdale, NY 11735
516/922-3508
631/293-4951 Fax
FID#112266592

Troxell
1623 Military Road #529
Niagara Falls, NY 14304-1745
716/514-3037 Cell
716/754-7444 Office
716/754-7555 Fax
FID#860716114

Troxell
1444 East Gun Hill Rd. #15
Bronx, NY 10469
631/472-3537
631/472-4057 Fax
FID#860716114

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AUTHORIZED DEALERS (Cont'd)

ELMO USA CORP. - Purchase Orders and Remittances may be directed to Authorized Dealers. (Cont'd)

Video Corp. of America
370 7th Avenue, Suite 550
New York City, NY 10001
212/967-4400
FID#221983649

VisualEdTech, Inc.
3 Beaver Point Trail
Wharton, NJ 07885
888/410-1380
888/410-1911
FID#571154957

PHONIC, INC. d/b/a FRONTROW - Purchase Orders and Remittances may be directed to Authorized Dealers.

Clinical Equipment Service, Inc.
8417 Oswego Road
Suite 217
Baldwinsville, NY 13027
315/243-7555
315/635-3388 Fax
FID#371563949

IPLogic, Inc.
595 Commerce Drive
Suite 3
Amherst, NY 14228
916/694-3750
716/604-3779 Fax
FID#202688205

Pivotal Communications Solutions
13 Great Meadow Lane
Suite D
East Hanover, NJ 07936
973/884-6020
973/884-6024 Fax
FID#223662687

SOUND VIDEO SYSTEMS OF WNY, LLC - Purchase Orders and Remittances may be directed to Authorized Dealers.

Audio-Video Corporation
213 Broadway
Albany, NY 12204
518/449-7213
518-449-1205 Fax
FID#141426006

OHM Electronics, Inc.
609 West Clinton Street
Ithaca, NY 14850
607/273-8406
607/273-8743 Fax
FID#161230256

Ray Supply
871 Route 9
Queensbury, NY 12804
518/792-5848
518/792-1727 Fax
FID#141418124

Sound Video Solutions of WNY LLC
75 Benbro Drive
Cheektowaga, NY 14225
800/724-0236
716/684-7997 Fax
FID#204322305

Troxell Communications, Inc.
1623 Military Road #529
Niagara Falls, NY 14304
800/578-8858
800/589-5939 Fax
FID#860716114

Visual Technologies, Inc.
1620 Burnet Avenue
Syracuse, NY 13206
315/423-2010
315/423-0004 Fax
FID#160977769

SP CONTROLS, INC. - Purchase Orders and Remittances may be directed to Authorized Dealers.

For NYC, Long Island, Westchester, Rockland and Dutchess Counties

AVI-SPL
501 5th Avenue, Suite 904
New York, NY 10007
800/282-6733 Toll Free Phone
800/244-8630 Fax
Contact: Sean Graham
bids@avispl.com
FID#591958935

EduTek Ltd.
67 Lafayette Ave.
White Plains, NY 10603
914/686-7777
866/662-1300 Toll Free
914/686-7778 Fax
Contact: Matthew Orifici
matthew.orifici@eduteckltd.com
FID#133853668

R&B Enterprises
80 Orville Drive, Suite 100
Bohemia, NY 11716
800/240-8914
631/244-1509 Fax
FID#061064825

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AUTHORIZED DEALER LIST (Cont'd)

SP CONTROLS, INC. - Purchase Orders and Remittances may be directed to Authorized Dealers. (Cont'd)

For Eastern Upstate - Albany region

EduTek Ltd.
67 Lafayette Ave.
White Plains, NY 10603
914/686-7777
866/662-1300
914/686-7778 Fax
Contact: Mathew Orifici
matthew.orifici@eduteckltd.com
FID#133853668

Troxell Communications
1444 East Gun Hill Road #15
Bronx, NY 10469
631/472-3537, Ext. 7202
800/578-8858
Contact: Richard J. Scileppi
rick.scileppi@trox.com
FID#860716114

Visual Technologies
1620 Burnet Ave.
Syracuse, NY 13206
315/423-2000
315/423-0004 Fax
FID#160977769

For Central Upstate - Syracuse Region

Business Methods
7037 Fly Road
East Syracuse, NY 13057
315/414-1414
315/414-0284 Fax
FID#161319560

EduTek Ltd.
67 Lafayette Ave.
White Plains, NY 10603
866/662-1300 Toll Free
914/686-7778 Fax
Contact: Mathew Orifici
matthew.orifici@eduteckltd.com
FID#133853668

Visual Technologies
1620 Burnet Ave.
Syracuse, NY 13206
315/423-2000
315/423-0004 Fax
FID#160977769

Western Upstate - Buffalo/Rochester Region

Business Methods
150 Metro Park
Rochester, NY 14623
585/424-1623
585/427-0446 Fax
FID#161319560

Business Methods
80 Curtwright Drive
Williamsville, NY 14221
716/634-0322
716/634-0385 Fax
FID#161319560

EduTek Ltd.
67 Lafayette Ave.
White Plains, NY 10603
914/686-7777
866/662-1300
914/686-7778 Fax
Contact: Mathew Orifici
matthew.orifici@eduteckltd.com
FID#133853668

All Upstate Locations

Advanced Audio Visual Solutions
543 Atlantic Ave.
Rochester, NY 14609
585/442-0955
585/256-2501 Fax
FID#200775936

Audio Video Corporation
213 Broadway
Albany, NY 12204
518/449-7213
518/449-1205 Fax
FID#141426006

EduTek Ltd.
67 Lafayette Ave.
White Plains, NY 10603
914/686-7777
866/662-1300
914/686-7778 Fax
Contact: Mathew Orifici
matthew.orifici@eduteckltd.com
FID#133853668

Troxell Communications
1623 Military Road #529
Niagara Falls, NY 14304-1745
716/754-7444, Ext. 7201
800/578-8858
Contact: Joel C. Ryan
FID#860716114

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AUTHORIZED DEALER LIST (Cont'd)

WOLFVISION - Purchase Orders and Remittances may be directed to Authorized Dealers.

Adwar Video
125 Gazza Boulevard
Farmingdale, NY 11735
Contact: Michael Adwar
Phone: 631/777-7070
Fax: 631/777-7011
E-mail: mike@adwarvideo.com
FID#112765013

Audio-Video Corporation
213 Broadway
Albany, NY 12204
Contact: Scott VanRoy
Phone: 518/449-7213
Fax: 518/449-1205
E-mail: vanroy@audiovideocorp.com
FID#141426006

Audio Visual Sales & Service, Inc.
2601 Curry Road
Schenectady, NY 12303-4523
Contact: Glenn Lupien
Phone: 518/688-0640
Fax: 518/688-0634
E-mail: glupien@avssi.com
FID#141702040

AV Solutions
150 Metro Park
Rochester, NY 14623
Contact: John Frederick
Phone: 585/427-2222
Fax: 585/427-0887
E-mail: john.frederick@avsolutionsny.com
FID#161309560

AVI-SPL
709 Middle Ground Boulevard
Suite B-108
Newport News, VA 23606
Contact: Elizabeth Woods
Phone: 866/591-8838
Fax: 757/591-8099
E-mail: Elizabeth.woods@avispl.com
FID#521760942

Excel Media Systems, Inc.
145 West 30th Street
5th Floor
New York, NY 10001
Contact: Michael Assael
Phone: 212/206-7711
Fax: 212/206-7333
E-mail: massael@excelmedia.com
FID#133744891

International-Video Conferencing, Inc.
601 Old Willets Path
Hauppauge, NY 11788
Contact: Christine Schinella
Phone: 631/273-5800
Fax: 631/273-7277
E-mail: cschinella@ivci.com
FID#200399584

JVN Systems
100-a E. Jefryn Boulevard
Suite A
Deer Park, NY 11729
Contact: Gerald Abualy
Phone: 631/242-3600
Fax: 631/242-0420
E-mail: gabulay@jvnsystems.com
FID#113529032

Presentation Concepts Corporation
Corporate Headquarters
7243 State Fair Boulevard
Syracuse, NY 13209
Contact: Gale Weller
Phone: 888/262-7596
Fax: 315/635-7222
E-mail: gweller@pccav.com
FID#161535373

Presentation Concepts Corporation
6 Whispering Pines Road
Gansevoort, NY 12831
Contact: Charlie Moore
Phone: 518/583-0997
Fax: 518/583-0862
E-mail: cmoore@pcc3.net
FID#161535373

Presentation Concepts Corporation
38 Blackstone Avenue
Binghamton, NY 13903
Contact: Beth Scoville
Phone: 607/771-1331
Fax: 607/771-1333
E-mail: bscoville@pccav.com
FID#161535373

Real Time Services, Inc.
130 West 42nd Street
14th Floor
New York, NY 10036
Contact: Scott Farrara
Phone: 212/869-7717
Fax: 212/869-1219
E-mail: sfarrara@rtsav.com

Veraview, LLC
70 West Chippewa
Suite 604
Buffalo, NY 14202
Contact: Kevin McWhite
Phone: 716/856-1182
Fax: 716/819-6651
E-mail: kevinm@veraview.com
FID#161598572

Visual Technologies Corporation
1620 Burnet Avenue
Syracuse, NY 13206
Contact: Michelle Hrib
Phone: 315/423-2000
Fax: 315/423-0004
E-mail: mhrib@visualtec.com
FID#160977769

York Telecom
1 Adler Drive
East Syracuse, NY 13057
Contact: Justine Mitchell
Phone: 800/836-0604, Ext. 1714
Fax: 315/463-5028
E-mail: jmittell@yorktel.com
FID#222624906

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Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

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PRICE:

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery.

Price List Changes – The price list bid shall remain firm until December 31, 2008. Beginning January 1, 2009 and every six months thereafter, the contractor may update the contract price list to reflect manufacturer's price changes and the addition of new products as established by the manufacturer in their normal manner. All price list updates must first be approved in writing by the Office of General Services, Procurement Services Group before they become effective. All percentage discounts bid shall remain firm (unchanged) or they may increase for the duration of the resulting contract. Contractor shall provide requesting agencies with copies of approved price list(s).

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

NOTE TO ALL CONTRACT USERS:

The terms and conditions of Award 21273 shall apply to this supplemental award. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

ITEM 27 - PRICE LIST FOR SONY ELECTRONICS, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
SONY Consumer Price List Digital Still and Video Cameras, December 7, 2007	18%

Manufacturer: SONY
Inclusions: Digital Still and Video Cameras (All)
Guaranteed Delivery: 7-14 Days A/R/O

CONTRACTOR, ITEM 27: B & H ELECTRONICS CORP. D/B/A B & H PHOTO VIDEO

ITEM 29 - PRICE LIST FOR SOUND VIDEO SYSTEMS OF WNY, LLC

<u>Item Category/Price List</u>	<u>Discount</u>
Sound Video Systems SVS, List Price 11/22/07	5%

Manufacturer: Sound Video Systems of WNY, LLC
Inclusions: Boards & Components used to control Audio Video Equipment (All)
Guaranteed Delivery: 30 Days A/R/O

CONTRACTOR, ITEM 29: SOUND VIDEO SYSTEMS OF WNY, LLC

(continued)

ITEM 32 - PRICE LIST FOR CHRISTIE DIGITAL SYSTEMS

<u>Item Category/Price List</u>	<u>Discount</u>
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Christie Product and Accessory Price List, July 8, 2008	10%
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Manufacturer: Christie Digital Systems
Inclusions: Digital & LCD Projectors (All)
Guaranteed Delivery: 30 Days A/R/O

CONTRACTOR, ITEM 32: AUDIO-VIDEO CORPORATION

ITEM 32 - PRICE LIST FOR AVERMEDIA

<u>Item Category/Price List</u>	<u>Discount</u>
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Avermedia July 9, 2008 Pricing	18%
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Manufacturer: Avermedia Technologies, Inc.
Inclusions: Document Cameras (All)
Guaranteed Delivery: 3-7 Days A/R/O

CONTRACTOR, ITEM 32: AVERMEDIA TECHNOLOGIES, INC.

ITEM 32 - PRICE LIST FOR LUXOR

<u>Item Category/Price List</u>	<u>Discount</u>
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Luxor 2008 Price List	18.1%
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Manufacturer: Luxor
Inclusions: Audio Visual Tables; LCD, Plasma, Projector Mounts (All)
Guaranteed Delivery: 20 Days A/R/O

CONTRACTOR, ITEM 32: CAMCOR, INC.

ITEM 32 - PRICE LIST FOR ELMO COMPANY LTD.

<u>Item Category/Price List</u>	<u>Discount</u>
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Elmo Price List, June 1, 2008	31%
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Manufacturer: Elmo Company Ltd.
Inclusions: Document Cameras (Codes 1301, 1300, 9419, 1303, 9330, 9417-B, 9414, 9430, 9441)
Guaranteed Delivery: 7 Days A/R/O

CONTRACTOR, ITEM 32: ELMO USA CORP.

(continued)

ITEM 32 - PRICE LIST FOR LIGHTSPEED TECHNOLOGIES, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
LightSpeed Technologies, Inc. 2007-2008 Product Price List, dated September 1, 2007 Accessories are 22%	22-25%*

Manufacturer: LightSPEED Technologies, Inc.
Inclusions: Classroom Amplification Systems, Speaker Systems, and Translation Systems (Pages 1 to 9 and 16 and 17)
Exclusions: Pages 10 to 15
Guaranteed Delivery: 6 -14 Days A/R/O

CONTRACTOR, ITEM 32: LIGHTSPEED TECHNOLOGIES, INC.

ITEM 32 - PRICE LIST FOR FRONTROW

<u>Item Category/Price List</u>	<u>Discount</u>
FrontRow Pro Digital and Togo 2008 Educational Price List, July 1, 2008	5%

Manufacturer: FrontRow
Inclusions: Digital Receivers and Speaker Systems (All)
Guaranteed Delivery: 14 Days A/R/O

CONTRACTOR, ITEM 32: PHONIC EAR, INC. D/B/A FRONTROW

ITEM 32 - PRICE LIST FOR SP CONTROLS, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
SP Controls GSA Schedule (NY State Schedule 58, Part 1)	20%

Manufacturer: SP Controls, Inc.
Inclusions: Boards & Components used to control Audio Video Equipment (All)
Guaranteed Delivery: 30 Days A/R/O

CONTRACTOR, ITEM 32: SP CONTROLS, INC.

ITEM 32 - PRICE LIST FOR LUMENS

<u>Item Category/Price List</u>	<u>Discount</u>
Lumens 2007/2008 Price List	25%

Manufacturer: Lumens
Inclusions: Document Cameras (All)
Guaranteed Delivery: 30 Days A/R/O

CONTRACTOR, ITEM 32: TROXELL COMMUNICATIONS, INC.

(continued)

ITEM 32 - PRICE LIST FOR CALIFONE INT'L. INC.

<u>Item Category/Price List</u>	<u>Discount</u>
Califone 2008 Mfg. Suggested Retail Price	35.1%

Manufacturer: Califone International, Inc.

Inclusions: Boom Boxes, Cardmaster, Cassette players, Headphones, Listening Centers, Megaphone, PA Systems, Record Players (All)

Guaranteed Delivery: Approx. 14 Days A/R/O

CONTRACTOR, ITEM 32: VIDEO HI-TECH CORP. D/B/A ADWAR VIDEO

ITEM 32 - PRICE LIST FOR WOLFVISION, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
Wolfvision Price List, January 1, 2008	23%

Manufacturer: Wolfvision, Inc.

Inclusions: Document Cameras (All)

Guaranteed Delivery: 10 Days A/R/O

CONTRACTOR, ITEM 32: WOLFVISION, INC.

(continued)

**State of New York
 Office of General Services
 PROCUREMENT SERVICES GROUP
 Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242

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