

New York State Office of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://nyspro.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** October 15, 2014

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (STATEWIDE)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Terry Deere Riley  
Contract Management Specialist I  
Phone No.: (518) 474-2717  
Email: [terry.deere@ogs.ny.gov](mailto:terry.deere@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
Phone No.: (518) 474-6717  
Email: [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/**

**CONTRACT NO(S):** Audio-Video Corp. (PC64102); Aver Information Inc. (PC64396); B&H Foto & Electronics Corp. d/b/a B&H Photo Video (PC64397); Boxlight, Inc. (PC64103); Camcor, Inc. (PC64398); Crestron Electronics, Inc. (PC64215); Dukane Corp. (PC64104); Eiki International Inc. (PC64105); Elmo USA Corp. (PC64399); Epson America, Inc. (PC64106); Infocus Corp. (PC64107); Lightspeed Technologies, Inc. (PC64400); NEC Display Solutions of America, Inc. (PC64109); Ray Supply, Inc. (PC64112); Samsung Opto Electronics, Inc. d/b/a Samsung Techwin America (PC64113); Smart Technologies Corp. (PC64216); SONY Electronics, Inc. (PC64116); Sound Video Systems of WNY, LLC (PC64418); SP Controls, Inc. (PC64403); Video Hi-Tech Corp. d/b/a Adwar Video (PC64118)

**SUBJECT: EXPIRATION OF CONTRACT**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Effective close of business October 31, 2014, the above referenced contracts will expire and no new contracts will be issued.

Authorized users are advised that upon expiration of this contract, it will be necessary to procure needed product either through another State contract or on the open market. All such procurements should be made in accordance with applicable statutory requirements and purchasing guidelines.

Please be advised some products may be available on Group #77201, Award #20191, Security Systems and Solutions. The Contract Award Notification can be accessed at the following URL address:  
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7720120191can.HTM>

All other terms and conditions remain the same.

New York State Office of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://nyspro.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** September 5, 2014

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (STATEWIDE)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Terry Deere Riley  
Contract Management Specialist I  
Phone No.: (518) 474-2717  
E-mail: [terry.deere@ogs.ny.gov](mailto:terry.deere@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
Phone No.: (518) 474-6717  
E-mail: [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/**

**CONTRACT NO(S):** Boxlight, Inc. (PC64103)  
B & H Foto & Electronics Corp d/b/a B & H Photo Video (PC64397)  
NEC Display Solutions of America, Inc. (PC64109)  
Samsung Opto-Electronics, Inc. d/b/a Samsung Techwin America (PC64113)

**SUBJECT:** Addition of Resellers and Revised Information for the Reseller CDW-Government LLC under Contractor: NEC Display Solutions of America, Inc.

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please note Boxlight, Inc. has added authorized reseller Genesis Collaboration LLC as detailed below:

AUTHORIZED RESELLER	FEDERAL ID # & NYS VENDOR ID #	ADDRESS	CONTACT PERSON & E-MAIL ADDRESS	TELEPHONE #
Genesis Collaboration LLC	FIN: 453278159  VID: 1100119517	1045 Progress Circle Lawrenceville, GA 30043	Cliff Weiss E-mail: <a href="mailto:Cliff.weiss@@genesiscollaboration.com">Cliff.weiss@@genesiscollaboration.com</a>	Ph: (518) 698-6652

(continued)

Please note B & H Foto & Electronics Corp. d/b/a B & H Photo Video has added authorized reseller BYR Inc. as detailed below:

AUTHORIZED RESELLER	FEDERAL ID # & NYS VENDOR ID #	ADDRESS	CONTACT PERSON & E-MAIL ADDRESS	TELEPHONE #
BYR Inc.	FIN: 272060578  VID: 1000006215	262 Hewes St. Brooklyn, NY 11211	Raizy Bernstein E-mail: byrenterprise@gmail.com	Ph: (718) 782-1306

Please note Samsung Opto-Electronics, Inc. d/b/a Samsung Techwin America has added authorized reseller CCS Presentation Systems as detailed below:

AUTHORIZED RESELLER	FEDERAL ID # & NYS VENDOR ID #	ADDRESS	CONTACT PERSON & E-MAIL ADDRESS	TELEPHONE #
CCS Presentation Systems	FIN: 043428899  VID: 1100033130	132 Northeastern Blvd. Nashua, NH 03062	Mark Reilly  E-mail: mreilly@ccsnewengland.com	Main Ph: (978) 256-2001 Ext. 253  Direct Ph: (978) 513-6534  Cell Ph: (978) 995-6581

NEC Display Solutions of America, Inc. has advised that CDW-Government LLC is the correct name of one of their authorized resellers. The contact information for this reseller is detailed below:

AUTHORIZED RESELLER	FEDERAL ID # & NYS VENDOR ID #	ADDRESS	TELEPHONE # FAX #
CDW-Government LLC	FIN: 364230110  VID: 1000009217	230 N. Milwaukee Ave. Vernon Hills, IL 60061	Ph: (877) 325-8223 Fax: (312) 705-4680

All other terms and conditions remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** April 8, 2014

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** As Listed Below

**SUBJECT: UPDATED PRICE LISTS AND AUTHORIZED DEALER INFORMATION**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Please be advised that the following contractors have updated their price list(s):**

PC64102	Audio-Video Corporation
PC64399	Elmo USA Corp
PC64109	NEC Display Solutions of America, Inc.
PC64418	Sound Video Systems of WNY, LLC

**Additionally, the following contractors have added authorized dealers:**

PC64215	Crestron Electronics, Inc.
PC64105	Eiki International, Inc.

All other terms and conditions of this Contract Award Notification will remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** February 10, 2014

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** As Listed Below

**SUBJECT: UPDATED PRICE LISTS AND AUTHORIZED DEALER INFORMATION**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Please be advised that the following contractors have updated their price list(s):**

PC64396	Aver Information, Inc.
PC64103	Boxlight, Inc.
PC64104	Dukane Corporation
PC64113	Samsung Opto-Electronics, Inc.
PC64216	SMART Technologies, Corp.
PC64116	SONY Electronics, Inc.
PC64118	Video Hi-Tech Corp. (Adwar Video)

**Additionally, the following contractors have added authorized dealers:**

PC64105	Eiki International, Inc.
PC64106	Epson America, Inc.
PC64109	NEC Display Solutions of America, Inc.

All other terms and conditions of this Contract Award Notification will remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** December 30, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** As Listed Below

**SUBJECT: CONTRACT EXTENSION APPROVED / ADDITIONAL DISCOUNT OFFERED**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that the following contracts have been extended through **October 31, 2014** or until new contracts are awarded whichever occurs first:

PC64102	Audio Video Corp.	PC64107	Infocus Corp.
PC64396	AVer Information	PC64400	Lightspeed Technologies, Inc.
PC64397	B&H Foto & Electronics Corp.	PC64109	NEC Display Solutions
PC64103	Boxlight	PC64112	Ray Supply, Inc.
PC64398	Camcor, Inc.	PC64113	Samsung Opto Electronics, Inc.
PC64215	Crestron Electronics, Inc.	PC64216	Smart Technologies Corp.
PC64104	Dukane Corp.	PC64116	SONY Electronics, Inc.
PC64105	Eiki International	PC64418	Sound Video
PC64399	Elmo USA Corp.	PC64403	SP Controls, Inc.
PC64106	Epson America, Inc.	PC64118	Video Hi-Tech Corp. (Adwar)

**Additionally, the following contractors have offered an increase in discount as indicated:**

PC64102	Audio-Video Corporation – Increased discount by 1%
PC64103	Boxlight, Inc. – Increased discount by 2%
PC64398	Camcor, Inc. – Increased discount by 1%
PC64104	Dukane Corporation – Increased discount by 1%
PC64399	Elmo USA Corp. – Increased discount by 1%
PC64109	NEC Display Solutions of America, Inc. – Discount changed from 15% - 48% to 15% - 52%
PC64118	Sound Video Systems of WNY, LLC – Increased discount by 1%

All other terms and conditions of this Contract Award Notification will remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** November 1, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** **PC64396**  
**Avermedia Technologies, Inc.**

**SUBJECT: CONTRACT NAME CHANGE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that Avermedia Technologies, Inc. has changed their name to:

**AVER INFORMATION, INC.**

All other terms and conditions of this Contract Award Notification will remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** November 1, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** **PC64396**  
**Avermedia Technologies, Inc.**

**SUBJECT: CONTRACT NAME CHANGE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that Avermedia Technologies, Inc. has changed their name to:

**AVER INFORMATION, INC.**

All other terms and conditions of this Contract Award Notification will remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** October 30, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** All Contracts

**SUBJECT:** CONTRACT EXPIRATION

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that this contract is scheduled to expire on Thursday, October 31, 2013. While the Office of General Services intends to extend current contracts for one year, October 31, 2014, there will be a lapse in coverage. All purchases must be made in accordance with applicable statutory requirements and purchasing guidelines.

All other terms and conditions of this Contract Award Notification will remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** October 23, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** Listed Below

**SUBJECT:** Contractor Contact Information Updates & Updated Authorized Dealer Information

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The following vendors have updated contact information (phone numbers, email addresses, etc.):

**AverMedia Technologies, Inc. – PC64396**  
**B&H Foto & Electronics Corp. – PC64397**  
**Boxlight, Inc. – PC64103**  
**Dukane Corporation – PC64104**  
**Numonics Corporation – PC64110**  
**Samsung Opto-Electronics, Inc. – PC64113**  
**Wolfvision, Inc. – PC64404**

**SMART Technologies Corp, Inc. – PC64216** - has updated their authorized dealer list by removing the following authorized dealers:

- Advance 2000
- Hatch, Inc.
- Solutions 4 Sure
- Troxell Communications, Inc.

SONY Electronics, Inc. – PC64116 – has added the following authorized dealer:

Authorized Dealer	Contact Information	Federal ID / NYS Vendor ID / MWBE / SBE
17 <sup>th</sup> Street Photo 33 West 17 <sup>th</sup> Street New York, NY 12011	Paul Ghamar Phone: 212/336-9870 paul@17photo.com	Federal ID 133643178 NYS Vendor ID 1100101379

Authorized users are advised to reference the most current Contract Award Notification that may be obtained at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM> All updated information is in RED.

All other terms and conditions of this Contract Award Notification will remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** September 26, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** All Contracts

**SUBJECT:** CONTRACT EXTENSION

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The Audio Visual Equipment and Accessories contract is currently set to expire on October 31, 2013. Please be advised that OGS is working to extend this contract through **October 31, 2014**.

All other terms and conditions of this Contract Award Notification will remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** September 6, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** **Boxlight, Inc. PC64103**

**SUBJECT: AUTHORIZED DEALER UPDATE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that Boxlight, Inc. has updated their authorized dealer list.

Authorized users are advised to reference the most current Contract Award Notification that may be obtained at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

Authorized Dealer	Contact Information	Federal ID / NYS Vendor ID / MWBE / SBE
Logical Choice Technologies, Inc. 1045 Progress Circle Lawrenceville, GA 30043	Inside Sales Phone: 800-730-5644 <a href="mailto:inside.sales@logicalchoice.com">inside.sales@logicalchoice.com</a>	Federal ID 582158634 NYS Vendor ID 100009549

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** August 23, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** All Contractors

**SUBJECT:** PRICE LIST AND AUTHORIZED DEALER UPDATES

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that several contractors have made updates to their pricelists. Additionally, the below contractors have updated their authorized dealer list.

Authorized users are advised to reference the most current Contract Award Notification that may be obtained at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

<b>Authorized Dealer for PC64107 – INFOCUS CORP.</b>	<b>Contact Information</b>	<b>Federal ID / NYS Vendor ID / MWBE / SBE</b>
Capstone Information Technologies, Inc. 252 Plymouth Ave S Rochester, NY 14608	Sitima Fowler Phone: (585) 546-4120 <a href="mailto:sfowler@capstoneitinc.com">sfowler@capstoneitinc.com</a>	Federal ID 383681291 NYS Vendor ID 1000017852

<b>Authorized Dealer</b> <b>PC64109 – NEC DISPLY SOLUTIONS OF AMERICA, INC.</b>	<b>Contact Information</b>	<b>Federal ID / NYS Vendor ID / MWBE / SBE</b>
York Telecom 81 Corbett Way Eatontown, NY 07724	Phone: (732) 413-6000, Ext. 1714 Fax: (732) 791-1502	Federal ID 222624906 NYS Vendor ID 1000008778
<b>Authorized Dealer</b>	<b>Contact Information</b>	<b>Federal ID / NYS Vendor ID / MWBE / SBE</b>
The Presentation Source PO Box 30409 Rochester, NY 14603	Phone: (585) 381-3070, Ext. 201 Fax: (585)381-3124	Federal ID 161515532 NYS Vendor ID 1000029378

<b>Authorized Dealer for</b> <b>PC64116 – SONY ELECTRONICS, INC.</b>	<b>Contact Information</b>	<b>Federal ID / NYS Vendor ID / MWBE / SBE</b>
AV Solutions (Topac USA, Inc.) 150 Metro Park Rochester, NY 14623	Phone: (585) 750-1530 Fax: (585) 427-2891	Federal ID 330622309 NYS Vendor ID 1100006357
<b>Authorized Dealer</b>	<b>Contact Information</b>	<b>Federal ID / NYS Vendor ID / MWBE / SBE</b>
Presentation Products, Inc. 632 W 28 <sup>th</sup> St. 7 <sup>th</sup> Floor New York, NY 10001	Phone: (212) 584-4747 Fax: (212) 736-6353	Federal ID 161515532 NYS Vendor ID 1000029378
<b>Authorized Dealer</b>	<b>Contact Information</b>	<b>Federal ID / NYS Vendor ID / MWBE / SBE</b>
PC University Distributors, Inc. 99 West Hawthorne Ave, Suite 521 Valley Stream, NY 11580	Phone: (516) 596-1500 Fax: (516) 596-1515	Federal ID 113318287 NYS Vendor ID 1000005921
<b>Authorized Dealer</b>	<b>Contact Information</b>	<b>Federal ID / NYS Vendor ID / MWBE / SBE</b>
JVN Systems 100A East Jefryn Blvd Deer Park, NY 11729	Phone: (631) 242-3600 Fax: (631) 242-0420	Federal ID 113529031 NYS Vendor ID 1000024910
<b>Authorized Dealer</b>	<b>Contact Information</b>	<b>Federal ID / NYS Vendor ID / MWBE / SBE</b>
Videosonic Systems, Inc. 242 West 30 <sup>th</sup> Street, Suite 1101 New York, NY 10001	Phone: (212) 945-1860 Fax:	Federal ID 113317767 NYS Vendor ID 1100019074

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** June 5, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:**

**PC64106 Epson America, Inc.**

**SUBJECT: UPDATED AUTHORIZED DEALER FOR EPSON AMERICA, INC.**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Epson America, Inc. has added Pro AV Systems, Inc. as an Authorized Dealer to the above referenced contract as outlined below.

Authorized Dealer	Contact Information	Federal ID / NYS Vendor ID / MWBE / SBE
Pro AV Systems, Inc. 12 Elmwood Ave Albany, NY 12204	Cynthia Futia Phone: (518) 265-2845 Fax: (978) 692-5252 <a href="mailto:cfutia@proavsi.com">cfutia@proavsi.com</a>	Federal ID 205833583 NYS Vendor ID 1100030311

A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** April 24, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:**

**PC64117 Troxell Communications, Inc.**  
**PC64113 Samsung Opto-Electronics, Inc.**

**SUBJECT:** Updated Price Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that price lists have been updated for Troxell Communications, Inc. and Samsung Opto-Electronics, Inc.

A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** April 11, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:**

**PC64108 Mitsubishi Digital Electronics of America, Inc.**  
**PC64105 Eiki International, Inc.**

**SUBJECT: Contact Information Change& Reseller Addition**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a revised Contract Award Notification has been issues incorporating new contact information for Mitsubishi Digital Electronics of America, Inc. and an additional reseller has been added for Eike International, Inc.

A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** April 2, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** All Contracts

**SUBJECT:** Installation

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be reminded that installation is **not** included in the above referenced contract.

The installation of products shall be handled by the ordering agency according to the Purchasing Guidelines and discretionary limits, and shall comply with appropriate wage and labor rates, all state and local codes and public works guidelines if applicable.

A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** March 11, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Contract Management Specialist II  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/ InFocus Corporation**  
**CONTRACT NOS.: PC64107**

**SUBJECT: REVISED PRICE LIST**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Contract Award Notification, dated March 11, 2013, has been issued incorporating an updated price list for InFocus Corporation.

A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** February 1, 2013

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner  
Senior Purchasing Agent  
(518) 474-5535  
[cindy.miner@ogs.ny.gov](mailto:cindy.miner@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** ALL CONTRACTORS

**SUBJECT:** NEW CONTRACT ADMINISTRATOR and  
REVISED AWARD

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The contract administrator for this award has changed as noted above.

Please be advised that a Revised Award has been issued incorporating recent updates to the contract including updated pricelists by some contractors. Authorized users are advised to ensure that they reference the Contract Award Notification which lists a revised issue date of February 1, 2013 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** September 17, 2012

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.ny.gov](mailto:michael.riley@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract including updated pricelists by some contractors. Authorized users are advised to ensure that they reference the Contract Award Notification which lists a revised issue date of **September 17, 2012** before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** March 15, 2012

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.ny.gov](mailto:michael.riley@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract including updated pricelists by some contractors. Authorized users are advised to ensure that they reference the Contract Award Notification which lists a revised issue date of **March 15, 2012** before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** January 10, 2012

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.ny.gov](mailto:michael.riley@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: ADDITION OF NEW AUTHORIZED DEALERS WITH REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued updating the contract with newly authorized dealers for select contractors. The price lists identified in this Revised Award for each contractor are the current authorized price lists; purchases from any other price list is not permitted. We are currently reviewing newly submitted price lists and those that meet our requirements will be approved in the near future. Authorized users are advised to ensure that they reference the Contract Award Notification which lists a revised issue date of **January 10, 2012** before purchasing from this contract. A copy of the current Contract Award Notification may be obtained at the following URL address: <http://ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** October 25, 2011

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.ny.gov](mailto:michael.riley@ogs.ny.gov)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract including updated pricelists by some contractors. Authorized users are advised to ensure that they reference the Contract Award Notification which lists a revised issue date of **October 25, 2011** before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.ny.gov/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** April 27, 2011

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** Boxlight Corporation PC64103

**SUBJECT:** CONTRACT ASSIGNMENT

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The contract for Boxlight Corporation has been assigned to Boxlight, Inc. effective immediately. Please see the new contractor information below.

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64103	BOXLIGHT, INC. 151 NE State Hwy 300, Suite A P.O. Box 2609 Belfair, WA 98528	800/972-1549, Ext. 275 360/200-7475 Chad Harrison Fax No.: 360/282-6148 E-mail: <a href="mailto:chad.harrison@boxlight.com">chad.harrison@boxlight.com</a> Website: <a href="http://www.boxlight.com">www.boxlight.com</a>	264527247

Authorized users are advised that they should reference the current copy of the Contract Award Notification which lists a revised issue date of April 27, 2011 before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address: <http://www.ogs.state.ny.us/purchase/spg/awards/3880621273Can.htm>.

All other terms and conditions of the Contract Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** February 10, 2011

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract including updated pricelists by some contractors. Authorized users are advised to ensure that they reference the Contract Award Notification which lists a revised issue date of **February 10, 2011** before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.state.ny.us/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** October 18, 2010

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD & CONTRACTOR ADDRESS CHANGE**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract including updated pricelists by some contractors and an address change for Infocus Corporation. See **bolded** address changes below.

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64107	INFOCUS CORPORATION <b>13190 SW 68<sup>th</sup> Parkway</b> <b>Portland, OR 97223-8368</b>	800/294-6400 503/685-8156 Elida Garcia Fax No.: 503/685-8736 E-mail: <a href="mailto:elida.garcia@infocus.com">elida.garcia@infocus.com</a> Website: <a href="http://www.infocus.com">www.infocus.com</a>	930932102

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers in Revised Award).

Minimum order is \$50.00.

Authorized users are advised to ensure that they reference the Contract Award Notification which lists a revised issue date of October 18, 2010 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address: <http://www.ogs.state.ny.us/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** February 11, 2010

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract including updated pricelists by some contractors. Authorized users are advised to ensure that they reference the Contract Award Notification which lists a revised issue date of February 11, 2010 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address:  
<http://www.ogs.state.ny.us/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** October 29, 2009

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS/**

**CONTRACT NOS.:** Infocus Corporation PC64107  
Numonics Corporation PC64110  
SONY Electronics, Inc. PC64116

**SUBJECT: NEW PRICE LISTS WITH IMPROVED DISCOUNT STRUCTURES FOR  
NUMONICS CORPORATION AND SONY ELECTRONICS, INC.  
UPDATED CONTRACTOR CONTACT INFORMATION FOR INFOCUS CORPORATION**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

In response to a request for voluntary price reductions through the Price Reduction Program, effective immediately, Numonics Corporation and SONY Electronics, Inc. have introduced and we have approved new price lists with improved discount structures, which offer products at lower net pricing to authorized users as detailed below.

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64110	NUMONICS CORPORATION 101 Commerce Drive Montgomeryville, PA 18936-1005	800/523-6716 215/362-2766 Phyllis Ulrich Fax No.: 215/361-0167 E-mail: <a href="mailto:phyllisu@numonics.com">phyllisu@numonics.com</a> Website: <a href="http://www.numonics.com">www.numonics.com</a>	042691357

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$50.00.

(Cont'd)

ITEM 18 - PRICE LIST FOR NUMONICS CORPORATION

<u>Item Category/Price List</u>	<u>Discount</u>
A. Numonics Price List effective August 13, 2009	9.98% - 32.33%

Manufacturer: Numonics Corporation  
Inclusions: Digital & LCD Projectors, LCD Monitors, Wireless Tablet, Visual Presentation Boards (Whiteboards).  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 18: NUMONICS CORPORATION**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64116 E*	SONY ELECTRONICS, INC. 1 Sony Drive Park Ridge, NJ 07656	201/930-7009 Kamila Singh Fax No.: 201/358-4332 E-mail: kamila.singh@am.sony.com Website: www.sony.com	222878067

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

ITEM 28 - PRICE LIST FOR SONY ELECTRONICS, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
SONY Electronics Inc., July 22, 2009	10-74%

Manufacturer: Sony  
Inclusions: Digital Cameras, Digital & LCD Projectors, Multi-Image Projectors, Presentation Monitors, Plasma Panels, Camcorders, Video Cameras, Video Editing Equipment, Video and Digital Recorders/Receivers, Control Devices(Interfaces, Switchers, etc.)  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 28: SONY ELECTRONICS, INC.**

In addition, Infocus Corporation has updated their contact information as stated below:

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64107	INFOCUS CORPORATION 27500 SW Parkway Avenue Wilsonville, OR 97070	800/294-6400 503/685-8156 Elida Garcia Fax No.: 503/685-8736 E-mail: elida.garcia@infocus.com Website: www.infocus.com	930932102

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$50.00.

Authorized users should contact the contractors directly for copies of OGS approved pricelists.

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** October 13, 2009

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/**

**CONTRACT NO.:** NEC Display Solutions of America, Inc. PC64109

**SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

NEC Display Solutions of America, Inc. has updated their contractor contact information including changes to authorized dealer addresses. Please see updated information below.

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64109 E*	NEC DISPLAY SOLUTIONS OF AMERICA, INC. 500 Park Blvd., Suite 1100 Itasca, IL 60143	877/542-3596 630/467-4725 Catherine Hussar Fax No.: 630/467-4675 E-mail: <a href="mailto:chussar@necdisplay.com">chussar@necdisplay.com</a> Website: <a href="http://www.necdisplay.com">www.necdisplay.com</a>	364365920

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

**AUTHORIZED DEALER LIST** - Purchase Orders and Remittances may be directed to:

**YORK TELECOM**  
1 Adler Dr.  
East Syracuse, NY 13057  
315/473-0301 Ext. 1714  
315/463-5028 Fax  
FID#222624906

**CDW-G**  
230 N. Milwaukee Ave.  
Vernon Hills, IL 60061  
877/325-8223  
312/705-4680 Fax  
FID#364230110

**ATEC GROUP**  
1762 Central Ave.  
Albany, NY 12205  
877/452-3700, Ext. 3133  
518/452-3939 Fax  
FID#721563114

(Cont'd)

**NEC DISPLAY SOLUTIONS OF AMERICA, INC.**

**AUTHORIZED DEALER LIST (Cont'd)** - Purchase Orders and Remittances may be directed to:

**TEQUIPMENT, INC.**

95 Toledo St.  
Farmingdale, NY 11735  
516/922-3508  
631/293-4951 Fax  
FID#112266592

**WASHINGTON COMPUTER SERVICES**

140 58th Street, Suite 8F  
Brooklyn, NY 11220  
718/491-6100  
718/765-1973 Fax  
FID#135473020

All other terms and conditions of the Contract Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** August 12, 2009

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of August 12, 2009 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address: <http://www.ogs.state.ny.us/purchase/spg/awards/3880621273CAN.HTM>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** July 24, 2009

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** Boxlight Corporation PC64103

**SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Boxlight Corporation has changed their company address and telephone numbers. All other information remains the same. Please see changes below.

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64103	BOXLIGHT CORPORATION 151 NE State Hwy 300, Suite A P.O. Box 2609 Belfair, WA 98528	800/972-1549, Ext. 275 360/200-5925 Carol Mazzuca Fax No.: 360/282-6137 E-mail: <a href="mailto:carol.mazzuca@boxlight.com">carol.mazzuca@boxlight.com</a> Website: <a href="http://www.boxlight.com">www.boxlight.com</a>	680099098

Contractor offers volume discounts as follows:

- An additional 1% for orders of \$5,000 or more
- An additional 2% for orders of \$10,000 or more
- An additional 3% for orders of \$15,000 or more
- An additional 4% for orders of \$20,000 or more
- An additional 5% for orders of \$25,000 or more

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$25.00.

All other terms and conditions of the Contract Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273-E\\*](#)

**DATE:** March 20, 2009

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of March 20, 2009 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21273](#)

**DATE:** February 12, 2009

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 2008 to  
October 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: REVISED AWARD**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that a Revised Award has been issued incorporating recent updates to the contract. Updates include newly approved price lists, changes in authorized resellers and a change in contractor contact information for Samsung Opto-Electronics, Inc. D/B/A Samsung Techwin America as referenced below:

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64113	SAMSUNG OPTO-ELECTRONICS, INC. D/B/A SAMSUNG TECHWIN AMERICA 1480 Charles Willard St. Carson, CA 90746	877/213-1222, ext. 3306 310/605-3306 Richard Bellomy Fax No.: 310/632-2195 E-mail: <a href="mailto:richard@samsungsoa.com">richard@samsungsoa.com</a> Website: <a href="http://www.samsungpresenterusa.com">www.samsungpresenterusa.com</a>	223015117

Acceptance of the Procurement Card will be at the discretion of the authorized dealers.  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of February 12, 2009 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms and conditions of the Award Notification remain the same.

State of New York Executive Department  
Office Of General Services  
Procurement Services Group  
Corning Tower Building - 38th Floor  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 38806 - AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)</b>
		<b>Classification Code: 45</b>
<b>Award Number</b>	<b>:</b>	<b><a href="#">21273</a> (Replaces Award 02469)</b>
<b>Contract Period</b>	<b>:</b>	<b>November 1, 2008 to October 31, 2013</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>July 9, 2008</b>
<b>Date of Issue</b>	<b>:</b>	<b>December 18, 2008</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Pages 2-6 of this Award</b>

### Address Inquiries To:

<b>State Agencies &amp; Vendors</b>	<b>Political Subdivisions &amp; Others</b>
Name : Michael F. Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

Multiple Award for Audio Visual Equipment and Accessories for use in Presentations and Educational venues, etc. End users should contact contractor for copies of price lists to ensure accurate pricing.

**INSTALLATION IS NOT INCLUDED IN THIS CONTRACT.**

PR #21273

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64101	3M PROJECTION SYSTEMS 6801 River Place Blvd. Austin, TX 78726	866/219-4256 512/984-6020 Micki Summers Fax No.: 512/984-6534 E-mail: msummers@mmm.com Website: www.3m.com/meetings	410417775

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64102 SB	AUDIO-VIDEO CORPORATION 213 Broadway Albany, NY 12204	866/529-6784 518/449-7213, Ext. 136 Scott VanRoy Fax No.: 518/449-1205 E-mail: vanroy@audiovideocorp.com Website: www.audiovideocorp.com	141426006
---------------	---	---	-----------

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$50.00.

PC64103	BOXLIGHT CORPORATION 23010 Ryen Drive NW Poulsbo, WA 98370	800/762-5757, Ext. 275 Carol Mazzuca Fax No.: 360/598-8275 E-mail: carol.mazzuca@boxlight.com Website: www.boxlight.com	680099098
---------	--	---	-----------

Contractor offers volume discounts as follows:

- An additional 1% for orders of \$5,000 or more
- An additional 2% for orders of \$10,000 or more
- An additional 3% for orders of \$15,000 or more
- An additional 4% for orders of \$20,000 or more
- An additional 5% for orders of \$25,000 or more

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$25.00.

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64215	CRESTON ELECTRONICS, INC. 15 Volvo Dr. Rockleigh, NJ 07647	201-767-3400, Ext. 10283 Maria Pierce Fax No.: 201/767-1905 E-mail: mpierce@creston.com Website: www.creston.com	222077521

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64104	DUKANE CORPORATION 2900 Dukane Drive St. Charles, IL 60174	800/269-9715 630/762-4022 Ryan Pitterle Fax No.: 630/584-5156 E-mail: rpitterle@dukcorp.com Website: www.dukcorp.com/av	361583960
---------	--	--	-----------

Contractor offers volume discounts as follows:  
An additional 1% for orders of \$25,000 or more  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64105	EIKI INTERNATIONAL, INC. 30251 Esperanza Rancho Santa Margarita, CA 92688	800/242-3454, Ext. 1815 949/457-0200, Ext. 1815 Kay Duncan Fax No.: 800/457-3454 949/858-7207 E-mail: kduncan@eiki.com Website: www.eiki.com	952906807
---------	---	--	-----------

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64106	EPSON AMERICA, INC. 3840 Kilroy Airport Way Long Beach, CA 90806	800/338-2349, Ext. 5103 562/290-5103 Kim Reed Fax No.: 562-290-4323 E-mail: kim_reed@ea.epson.com	952935679
---------	--	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64107	INFOCUS CORPORATION 27500 SW Parkway Avenue Wilsonville, OR 97070	800/294-6400 503/685-8844 Primo D'Alessandro Fax No.: 503/685-8976 E-mail: primo.dalessandro@infocus.com Website: www.infocus.com	930932102

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$50.00.

PC64108	MITSUBISHI DIGITAL ELECTRONICS AMERICA, INC. 9351 Jeronimo Road Irvine, CA 92618	949-465-6429 Shoich Suwa Fax No.: 949-609-4937 E-mail: pvs_busadmin@mdea.com Website: www.mitsubishi-presentations.com	330832251
---------	---	--	-----------

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$100.00.

PC64109	NEC DISPLAY SOLUTIONS OF AMERICA, INC. 500 Park Blvd., Suite 1100 Itaska, IL 60143	877/542-3596 630/467-4725 Catherine Hussar Fax No.: 630/467-4675 E-mail: chussar@necdisplay.com Website: www.necdisplay.com	364365920
---------	---	--	-----------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64110	NUMONICS CORPORATION 101 Commerce Drive Montgomeryville, PA 18936-1005	800/523-6716 215/362-2766 Phyllis Ulrich Fax No.: 215/361-0167 E-mail: phyllisu@numonics.com Website: www.numonics.com	042691357
---------	--	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$50.00.

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64111	OPTOMA TECHNOLOGY, INC. 715 Sycamore Drive Milpitas, CA 95035	888/289-6786 516/541-7440 Phone/Fax Nancy Beckmann E-mail: nancyb@optoma.com Website: www.optomausa.com	770403350

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64112 SB	RAY SUPPLY, INC. 871 Route 9 Queensbury, NY 12804	800/347-5851 518/792-5848 Sheila Mendor Fax No.: 518/792-1727 E-mail: sales@raysupply.com Website: www.raysupply.com	141418124
---------------	---	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

PC64113	SAMSUNG OPTO-ELECTRONICS, INC. 40 Seaview Drive Secaucus, NJ 07094	877/213-1222, ext. 3306 310/605-3306 Richard Bellomy Fax No.: 310/632-2195 E-mail: richard@samsungsoa.com Website: www.samsungpresenterusa.com	223015117
---------	--	---	-----------

Acceptance of the Procurement Card will be at the discretion of the authorized dealers.  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64216	SMART TECHNOLOGIES CORP. 1655 N. Fort Myer Dr. Arlington, VA 22209	888/427-6278 Cam Hartwick Fax No.: 403/228-2500 E-mail: biddesk@smarttech.com Website: www.smarttech.com	880411936
---------	--	--	-----------

Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64116	SONY ELECTRONICS, INC. 1 Sony Drive Park Ridge, NJ 07656	201/930-7009 Kamila Singh Fax No.: 201/358-4332 E-mail: kamila.singh@am.sony.com Website: www.sony.com	222878067
---------	--	--	-----------

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

(continued)

---

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64117	TROXELL COMMUNICATIONS, INC. 1623 Military Rd. #529 Niagara Falls, NY 14304	800/578-8858 Joel Ryan, Ext. 7201 Rick Scileppi, Ext. 7202 Fax No.: 800/589-5939 E-mail: joel.ryan@trox.com E-mail: rick.scileppi@trox.com Website: www.trox.com	860716114

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$100.00.

PC64118 SB	VIDEO HI-TECH CORP. d/b/a ADWAR VIDEO 125 Gazza Blvd. Farmingdale, NY 11735	877/462-3927 631/777-7070 Michael J. Adwar Fax No.: 631/777-7011 E-mail: mike@adwarvideo.com Website: www.adwarvideo.com	112765013
---------------	--	---	-----------

Contractor offers volume discounts as follows:  
    An additional 1% for orders of \$10,000 or more  
    An additional 2% for orders of \$25,000 or more  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$100.00.

(continued)

**AUTHORIZED DEALER LIST**

**3M PROJECTION SYSTEMS** - Purchase Orders and Remittances may be directed to Authorized Dealers

**ADWAR VIDEO**

125 Gazza Blvd.  
Farmingdale, NY 11735  
631/777-7070, Ext. 110  
631/777-7011 Fax  
FID#112765013

**AV SALES AND SERVICE**

2601 Curry Road  
Schenectady, NY 12303  
518/688-0640  
518/688-0634 Fax  
FID#141702040 (WBE)

**AV26 INC.**

199 Lee Ave. #444  
Brooklyn, NY 11211  
718/797-0450  
718/554-0326 Fax  
FID#202677765

**AVI-SPL**

501 Fifth Ave., Suite 904  
New York, NY 10017  
800/282-6733  
800/244-8630 Fax  
FID#591958935

**B&H PHOTO**

420 9th Avenue  
New York, NY 10001  
800/708-5444  
212/239-7740 Fax  
FID#132768071

**BYTEC TECHNOLOGY, INC.**

1542 Wantagh Ave.  
Wantagh, NY 11793  
516/781-7400, Ext. 207  
516/781-7401 Fax  
FID#113244335

**CAMCOR**

126 Greenway Blvd.  
Buffalo, NY 14225  
800/868-2462, Ext. 345  
716/632-8013 Fax  
FID#560818892

**COMMUNICATION CORNER**

23 Candee Ave.  
Sayville, NY 11782  
631/567-2626  
631/289-1604 Fax  
FID#112509420

**COMMUNICATIONS AUDIO VISUAL**

443 Park Ave. South, Rm. 600 CWT  
New York, NY 10016  
800/769-2740  
800/638-4042 Fax  
FID#233096738

**CREST AUDIO VISUAL**

1662 Main Street  
Buffalo, NY 14209  
716/885-5878  
716/885-5882 Fax  
FID#161344370

**GOVCONNECTION, INC.**

706 Milford Rd.  
Merrimack, NH 03054  
800/800-0019, Ext. 33206  
603/683-0236 Fax  
FID#521837891

**HB COMMUNICATIONS**

60 Dodge Avenue  
North Haven, CT 06473  
800/243-4414, Ext. 7087  
302/234-2013 Fax  
FID#060770059

**OFFICE DEPOT**

1250 Broadway, Suite 3400  
New York, NY 10001  
734/260-5811  
734/786-0073 Fax  
FID#592663954

**PC UNIVERSITY DIST., INC.**

99 West Hawthorne Ave.  
Valley Stream, NY 11580  
516/596-1500  
888/728-0001 Toll Free  
516/596-1515 Fax  
FID#113318287

**RAY SUPPLY**

871 Route 9  
Queensbury, NY 12804  
518/792-5848  
518/792-1727 Fax  
FID#141418124

**RnB ENTERPRISES**

15 Commerce Road  
Newtown, CT 06470  
800/240-8914  
631/736-8802 Fax  
FID#061054825

**TOUCHBOARDS**

205 Westwood Ave.  
Long Branch, NJ 07740  
732/222-1511  
732/222-7088 Fax  
FID#202111443

**TROXELL COMMUNICATIONS**

1623 Military Rd. #529  
Niagara Falls, NY 14304  
800/578-8858 Toll Free  
800/589-5939 Fax  
FID#860716114

**VIDEO CORP. OF AMERICA**

379 7th Ave., Suite 550  
New York, NY 10001  
212/967-4400, Ext. 248  
212/967-0585 Fax  
FID#221983649

**VISUAL TECHNOLOGIES**

1620 Burnet Ave.  
Syracuse, NY 13206  
315/423-2000  
888/423-0004 Toll Free  
315/423-0004 Fax  
FID#160977769

**YORK TELECOM**

81 Corbett Way  
Eatontown, NJ 07724  
732/413-6000  
732/413-6060 Fax  
FID#222624906 (MBE)

(continued)

---

**AUTHORIZED DEALER LIST** (Cont'd)

**BOXLIGHT** - Purchase Orders and Remittances may be directed to Authorized Dealers

**ADWAR VIDEO**

125 Gazza Blvd.  
Farmingdale, NY 11735  
877/462-3927, Ext. 112  
631/777-7070  
631/777-7011 Fax  
FID#112765013

**BYTEC TECHNOLOGIES**

1542 Wantagh Ave.  
Wantagh, NY 11793  
516/781-7400  
516/781-7401 Fax  
FID#113244335

**COLORTONE AV**

76 South Central Ave.  
Elmsford, NY 10523  
914/592-4151  
914/592-2833 Fax  
FID#131702205

**HB COMMUNICATIONS**

60 Dodge Avenue  
North Haven, CT 06473  
800/243-4414, Ext. 7092  
302/234-2013 Fax  
FID#060770059

**WASHINGTON COMPUTER**

140 58th St.  
Brooklyn, NY 11220  
718/491-6100  
718/765-1973 Fax  
FID#135473020

**DUKANE CORPORATION** - Purchase Orders and Remittances may be directed to Authorized Dealers

**A+ TECHNOLOGY**

1490 N. Clinton Ave. 1  
Bay Shore, NY 11716  
631/969-2600  
631/969-2400 Fax  
FID#113388778

**AUDIO VISUAL SALES/SERV.**

2601 Curry Road  
Schenectady, NY 12303-4523  
518/688-0640  
518/688-0634 Fax  
FID#141702040 (WBE)

**CAMCOR**

126 Greenway Blvd.  
Buffalo, NY 14225  
800/868-2462, Ext. 345  
716/632-8013 Fax  
FID#560818892

**RAY SUPPLY**

871 Route 9  
Queensbury, NY 12804  
800/347-5851  
518/792-5848 Fax  
FID#141418124

**RNB ENTERPRISES, INC.**

15 Commerce Road  
Newton, CT 06470  
800/998-8865  
203/426-1691 Fax  
FID#061064825

**VALIANT IMC**

55 Ruta Court  
South Hackensack, NJ 07606  
800/825-4268  
201/229-9800 Fax  
FID#223324860

**VIDEO CORP. OF AMERICA**

370 Seventh Ave., Ste. 550  
New York, NY 10001  
212/967-4400  
212/967-1585 Fax  
FID#221983649

(continued)

---

**AUTHORIZED DEALER LIST** (Cont'd)

**EIKI INTERNATIONAL, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers

**District A Counties:** *Allegany, Cattaraugus, Chautauqua, Chemung, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Schuyler, Seneca, Stuben, Wayne, Wyoming and Yates*

**CREST AUDIO VIDEO**

1570 Main Street  
Buffalo, NY 14209  
800/273-7828  
716/885-5882 Fax  
FID#161344370

**RONCO SPECIALIZED SYS.**

230 Metro Park  
Rochester, NY 14623  
585/272-2451  
FID#161277982

**VERAVIEW**

70 W. Chippewa St., Ste. 604  
Buffalo, NY 14202  
716/856-1182  
716/819-6651 Fax  
FID#161598572

**VISUAL TECHNOLOGIES**

1620 Burnet Ave.  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

**District B Counties:** *Broome, Cayuga, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Otsego, St. Lawrence, Tioga and Tompkins*

**COMMUNICATION AUDIO VISUAL**

4291 State Rt. 46  
Munnsville, NY 13409  
800/769-2740  
800/638-4042 Fax  
FID#233096738

**RAY SUPPLY**

871 Route 9  
Queensbury, NY 12804  
518/792-5848  
518/792-1727 Fax  
FID#141418124

**VERAVIEW**

70 W. Chippewa St., Ste. 604  
Buffalo, NY 14202  
716/856-1182  
716/819-6651 Fax  
FID#161598572

**VISUAL TECHNOLOGIES**

1620 Burnet Ave.  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

**District C Counties:** *Albany, Clinton, Columbia, Delaware, Dutchess, Essex, Franklin, Fulton, Greene, Hamilton, Montgomery, Orange, Rensselaer, Saratoga, Schenectady, Schoharie, Sullivan, Warren, Washington and Ulster*

**RAY SUPPLY**

871 Route 9  
Queensbury, NY 12804  
518/792-5848  
518/792-1727 Fax  
FID#141418124

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**EIKI INTERNATIONAL, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd)

**District D Counties:** *Bronx, Kings, Nassau, New York, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester.*

**ADWAR**

125 Gazza Blvd.  
Farmingdale, NY 11735  
631/777-7070  
631/777-7011 Fax  
FID#112765013

**IOSTAR SYSTEMS**

10 Algonquin Drive  
Huntington Station, NY 11746  
631/470-0437  
717/427-4343 Fax  
FID#261837259

**EPSON AMERICA, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers

**AUDIO-VIDEO CORPORATION**

213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

**CUSTOM COMPUTER SPECIALIST, INC.**

70 Suffolk Court  
Hauppauge, NY 11788  
631/864-6699  
631/543-2512 Fax  
FID#112497640

**PRESENTATION SOURCE, INC., THE**

PO Box 30409  
Rochester, NY 14603  
888/551-7575 Toll Free  
585/381-3070, Ext. 202  
585/381-3124 Fax  
FID#161515532

**VIDEO HIGH TECH CORP.**

d/b/a Adwar Video  
125 Gazza Blvd.  
Farmingdale, NY 11735  
631/777-7070  
631/777-7011  
FID#112765013

**WASHINGTON COMPUTERS/WASHING ELECTRIC**

140 58th St., Suite F  
Brooklyn, NY 11220  
718/491-6100  
718/765-1973 Fax  
FID#135473020

**INFOCUS CORP.** - Purchase Orders and Remittances may be directed to Authorized Dealers

**ADWAR VIDEO**

303 Sunnyside Avenue  
Plainview, NY 11803  
516/349-1800  
FID#112765013

**ATEC GROUP**

1762 Central Avenue  
Albany, NY 12205  
877/452-3700 Toll Free  
518/452-3700 Direct  
518/452-3939 Fax  
FID#721563114 (MBE)

**B&H PHOTO-VIDEO INC.**

420 Ninth Ave.  
New York, NY 10001  
212/239-7500, Ext. 2050  
212/239-7740 Fax  
FID#132768071

**OFFICE MAX**

**(Formerly Boise Office Solutions)**  
1999 Mt. Read Blvd.  
Rochester, NY 14615  
585/719-2100, Ext. 3905  
585/719-2130 Fax  
FID#820477390

**BYTEC TECHNOLOGY**

3500 Sunrise Highway  
Great River, NY 11739  
800/441-1024 Toll Free  
631/859-1825 Fax  
FID#113244335

**CDW GOVERNMENT**

230 North Milwaukee Ave.  
Vernon Hills, IL 600612  
518/424-3223 Cell  
800/975-3182 Fax  
FID#383679518

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**INFOCUS CORP.** - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd)

**CAMCOR, INC.**  
126 Greenway Blvd.  
Buffalo, NY 14225  
800/868-2462  
800/298-1181 Fax  
FID#560818892

**CARLICK IMAGING**  
323 E. 29th Street  
New York, NY 10016  
646/217-4737  
212/292-5555 Fax  
FID#135568299

**CALCULATOR & COMPUTER CTR/, INC.**  
555 Theodore Fremd Avenue B 102  
Rye, NY 10580  
914/967-1200  
914/967-2279 Fax  
FID#133023762

**CUSTOM COMPUTER SPECIALISTS**  
70 Suffolk Court  
Hauppauge, NY 11788  
631/864-6699  
631/543-2512 Fax  
FID#112497640

**DATABIT**  
350 Fifth Avenue, Suite 811  
New York, NY 10118  
212/971-0282, Ext. 1209  
212/971-0299 Fax  
FID#223170678

**EDU-TEK LTD.**  
67 Lafayette Avenue  
White Plains, NY 10603  
914/686-7777  
914/686-7778 Fax  
FID#133853668

**GALANTE AUDIO VISUAL**  
855 Marconi Avenue  
Ronkonkoma, NY 11779  
631/859-1800  
631/737-5493 Fax  
FID#113290591

**GOVCONNECTION, INC.**  
2150 Post Road  
Fairfield, CT 06824  
203/554-6600  
603/683-1209 Fax  
FID#521837891

**K12DISCOUNT**  
PO Box 2558  
Pine Bluff, AR 71613  
877/512-3472  
870/536-7949 Fax  
FID#710803091

**M & M COMPUTERS**  
1539 Union Street  
Brooklyn, NY 11213  
718/771-3455  
718/771-5272 Fax  
FID#113258528

**PCMALL.GOV**  
2555 West 190th Street  
Torrance, CA 90504  
800/625-5468, Ext. 8034  
310/630-6534 Fax  
  
FID#330964088

**PC UNIVERSITY DISTRIBUTORS, INC.**  
99 West Hawthorne Ave.  
Valley Stream, NY 11580  
888/728-0001 Toll Free  
516/696-1515 Fax  
FID#113318287

**PRESENTATION PRODUCTS**  
632 West 28th Street  
New York, NY 10001  
212/736-6350  
212/736-6353 Fax  
FID#223348910

**PRESENTATION CONCEPTS**  
7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/636-7222 Fax  
FID#161535373

**SOFTWARE HOUSE**  
5 West Bank Street  
Cold Spring, NY 10516  
845/265-9439 Direct  
845/265-9452 Fax  
FID#223009648 (MBE)

**THE WRITE SOURCE, INC.**  
1270 Creek Street, Suite 10  
Webster, NY 14580  
800/466-9927 Toll Free  
585/787-9510, Ext. 68 Direct  
585/787-1699 Fax  
FID#201497792 (WBE)

**THEATRICAL SERVICES AND SUPPLIES**  
1610 Ninth Ave.  
Bohemia, NY 11716  
631/588-9550  
631/588-9553 Fax  
FID#112196418

**WASHINGTON COMPUTER SERVICE**  
140 58th Street, Suite 8F  
Brooklyn, NY 11220  
718/491-6100  
718/765-1973 Fax  
FID#125473020

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**MITSUBISHI DIGITAL ELECTRONICS AMERICA** - Purchase Orders and Remittances may be directed to Authorized Dealers

**AVI-SPL**

6301 Benjamin Road, Suite 101  
Tampa, FL 33634  
813/884-7168  
813/882-9508 Fax  
FID#591958935

**AUDIO-VIDEO CORPORATION**

213 Broadway  
Albany, NY 12204  
866/529-6784  
518/449-1205 Fax  
FID#141426006

**CDW CORPORATION**

200 N. Milwaukee Avenue  
Vernon Hills, IL 60061  
847/465-6000  
847/465-7700 Fax  
FID#364230110

**PRESENTATION CONCEPTS CORPORATIONS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
888/262-7596  
315/635-7222 Fax  
FID#161535373

**NEC DISPLAY SOLUTIONS OF AMERICA, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers

**CNY UNIVISIONS**

107 Twin Oaks Drive  
Syracuse, NY 13206  
315/437-0301  
315/463-5028 Fax  
FID#161100271

**CDW-G**

230 N. Milwaukee Ave.  
Vernon Hills, IL 60061  
877/325-7312 Toll Free  
312/705-3340  
312/705-8640 Fax  
FID#364230110

**FUTURE TECH ENTERPRISE, INC.**

101-8 Colin Drive  
Holbrook, NY 11741  
631/472-5500, Ext. 7579  
631/472-6599 Fax  
FID#113350196

**TEQUIPMENT, INC.**

175 Ivy St.  
Oyster Bay, NY 11771  
516/922-3508  
516/922-6285 Fax  
FID#112266592

**WASHINGTON COMPUTER SERVICES**

140 58th Street, Suite 8F  
Brooklyn, NY 11220  
212/741-2320  
212/206-6759 Fax  
FID#135473020

**NUMONICS** - Purchase Orders and Remittances may be directed to Authorized Dealers

**A+ TECHNOLOGY SOLUTIONS CDW-G**

1490 N. Clinton Ave.  
Bay Shore, NY 11706  
631/969-2600  
631/969-2400 Fax  
FID#113388778

230 N. Milwaukee Avenue  
Vernon Hills, IL 60061  
800/975-1381  
800/975-3182 Fax  
FID#364230110

**INTERACTIVE EDUCATIONAL TRAINING**

31 Elm Drive  
East Windsor, NJ 08520  
609/448-1523  
609/426-8698  
609/443-4574 Fax  
FID#261854512

**M & P SYSTEMS**

226 Greenway Drive  
Farmingdale, NY 11735  
516/314-1164  
516/694-7141 Fax  
FID#113584069

**RAY SUPPLY**

871 Route 9  
Queensbury, NY 12804  
518/792-5848  
518/283-5922 Fax  
FID#141418124

**THE WRITE SOURCE, INC.**

63 Empire Blvd., Ste. 200  
Rochester, NY 14609  
585/787-9510  
585/787-1699 Fax  
FID#201497792 (WBE)

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**OPTOMA TECHNOLOGY, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers

**B&H PHOTO**

420 Ninth Avenue  
New York, NY 10001  
800/606-6969  
FID#132768071

**CDW-G**

230 N. Milwaukee Ave.  
Vernon Hills, IL 60061  
312/705-3340  
312/705-3340 Fax  
FID#364230110

**CUSTOM COMPUTER**

70 Suffolk Ct.  
Hauppauge, NY 11788  
1-800-598-8989  
FID#112497640

**PC UNIVERSITY**

99 West Hawthorne Avenue  
Valley Stream, NY 11580  
888/728-0001  
FID#113318287

**RnB ENTERPRISES**

15 Commerce Road  
Newtown, CT 06470  
800/240-8914  
FID#061064825

**TROXELL COMMUNICATIONS**

1623 Military Road #529  
Niagara Falls, NY 14304  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

2604 Elmwood Ave. #244  
Rochester, NY 14618  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

4736 Onondaga Blvd. #419  
Syracuse, NY 13219  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

911 Central Ave. #196  
Albany, NY 12206  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

2520 Vestal Pkwy. East #221  
Vestal, NY 13850  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**SAMSUNG OPTO-ELECTRONICS, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers

**A+ TECHNOLOGY SOLUTIONS**

1490 N. Clinton Ave.  
Bay Shore, NY 11706  
631/969-2600, Ext. 222  
631/969-2400 Fax  
FID#113388778

**AUDIO VIDEO CORPORATION**

213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

**AUDIO VISUAL SALES & SERVICE**

2601 Curry Road  
Schenectady, NY 12303  
518/688-0640  
518/688-0634 Fax  
FID#141702040 (WBE)

**AVI-SPL**

501 Fifth Ave., Suite 904  
New York, NY 10017  
212/370-1170  
212/370-1172 Fax  
FID#591958935

**AV SOLUTIONS**

150 Metro Park  
Rochester, NY 14623  
585/427-2222  
585/427-0887 Fax  
FID#161319560

**EDU-TEK LTD.**

178 E. Boston Post Road  
Mamaroneck, NY 10543  
914/686-7777  
914/686-7778 Fax  
FID#133853668

**PICTURE PHONE DIRECT**

200 Commerce Drive  
Rochester, NY 14623  
585/334-9040  
585/359-4999 Fax  
FID#650480796

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
888/262-7596  
315/636-7222 Fax  
FID#161535373

**PRESENTATION CONCEPTS**

2323 Seneca Street  
Binghamton, NY 13903  
607/771-1331  
607/771-1333 Fax  
FID#161535373

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**SAMSUNG OPTO-ELECTRONICS, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd)

**PRESENTATION CONCEPTS**

6 Whispering Pines Rd.  
Gansevoort, NY 12831  
518/583-0997  
518/583-0862 Fax  
FID#161535373

**PRESENTATION CONCEPTS**

980 Cork Ave.  
Victor, NY 14564  
585/544-9309  
585/544-8481 Fax  
FID#161535373

**RnB ENTERPRISES**

80 Orville Drive, Suite 100  
Bohemia, NY 11716  
800/240-8914  
631/244-1509 Fax  
FID#061064825

**TOUCHBOARD**

205 Westwood Ave.  
Long Branch, NJ 07740  
732-222-1511  
732/222-7088 Fax  
FID#202111443

**TROXELL COMMUNICATIONS**

1444 East Gunn Hill Road, #15  
Bronx, NY 10469  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

1623 Military Road, Ste. #529  
Niagara Falls, NY 14304  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**VIDEO CORP. OF AMERICA**

370 7th Avenue  
New York City, NY 10001  
212/967-4400  
212/967-1585 Fax  
FID#221983619

**VISUAL TECHNOLOGIES**

1620 Burnet Avenue  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

**SMART TECHNOLOGIES CORP.** - Purchase Orders and Remittances may be directed to Authorized Dealers

**AV SOLUTIONS**

190 Lawrence Bell Drive  
Williamsville, NY 14221  
716/634-0322  
716/634-0385 Fax  
FID#161319560

**AV SOLUTIONS**

7037 Fly Road  
East Syracuse, NY 10357  
315/414-1414  
315/414-0284 Fax  
FID#161319560

**AV SOLUTIONS**

150 Metro Park  
Rochester, NY 14623  
800/724-2480  
585/427-0887 Fax  
FID#161319560

**ADWAR VIDEO**

125 Gazza Blvd  
Farmingdale, NY 11735  
516/777-7070  
516/777-7011 Fax  
FID#112765013

**AUDIO-VIDEO CORP.**

213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

**AUDIO VISUAL SALES/SERV.**

2601 Curry Road  
Schenectady, NY 12303-4523  
518/688-0640  
518/688-0634 Fax  
FID#141702040 (WBE)

**CALCULATOR &  
COMPUTER CTR., INC.**

555 Theodore Fremd Avenue  
Suite B 102  
Rye, NY 10580  
914/967-1200  
914/967-2279 Fax  
FID#133023762

**COLORTONE AUDIO VISUAL**

76 South Central Avenue  
Elmsford, NY 10523  
914/592-4151  
914/592-2833 Fax  
FID#131702205

**CONNECTICUT BUS. SYS.**

50 Rockwell Road  
Newington, CT 06111  
860/667-2900  
860/529-6866 Fax  
FID#061164954

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**SMART TECHNOLOGIES CORP.** - Purchase Orders and Remittances may be directed to Authorized Dealers  
(Cont'd)

**CUSTOM COMPUTER**  
70 Suffolk Court  
Hauppauge, NY 11788  
800/735-1775, Ext. 1486  
516/823-4000  
631/543-2512 Fax  
FID#112497640

**HB COMMUNICATIONS**  
60 Dodge Avenue  
North Haven, CT 06473  
800/243-4414  
203/234-2013 Fax  
FID#060770059

**HEWLETT-PACKARD COMPANY**  
10810 Farnam Drive  
Omaha, NE 68154  
800/888-3224  
800/825-2329 Fax  
FID#941081436

**PRESENTATION CONCEPTS**  
6 Whispering Pines  
Gansevoort, NY 12831  
518/583-0997  
518/583-0862 Fax  
FID#161535373

**PRESENTATION CONCEPTS**  
7243 State Fair Blvd.  
Syracuse, NY 13209  
888/262-7596  
315/635-7222 Fax  
FID#161535373

**PRESENTATION CONCEPTS**  
Blackstone Ave  
Binghamton, NY 13903  
604/771-1331  
FID#161535373

**PRESENTATION PRODUCTS**  
500 West 37th Street  
New York, NY 10018  
212/736-6350  
212/736-6353 Fax  
FID#223348910

**PRESENTATION SOURCE, INC.**  
1160A Pittsford-Victor Road  
Pittsford, NY 14534  
888/551-7575  
585/381-3124 Fax  
FID#161515532

**RONCO SPECIALIZED SYS.**  
84 Grand Island Blvd.  
Tonawanda, NY 14150  
716/879-8130  
716/879-8189 Fax  
FID#161277982

**TEQUIPMENT, INC.**  
175 Ivy Street  
Oyster Bay, NY 11771  
516/922-3508  
516/922-6395 Fax  
FID#112266592

**TEQUIPMENT, INC.**  
6780 Hilcroft Drive  
Boston, NY 14025  
716/941-0098  
716/941-0098 Fax  
FID#112266592

**SONY ELECTRONICS, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers

**VIDEO HI TECH**  
d/b/a Adwar Video  
125 Gazza Boulevard  
Farmingdale, NY 11735  
631/777-7070  
631/777-7011 Fax  
FID#112765013

**AMV**  
221 West 26th Street  
New York, NY 10001  
212/586-8616  
212/246-5059 Fax  
FID#133813043

**ARMATO'S PRO VIDEO**  
67-01 Myrtle Avenue  
Glendale, NY 11385  
718/628-6800  
718/628-7441 Fax  
FID#112478044

**AUDIO VIDEO CORP.**  
213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

**B&H**  
440 9th Avenue  
New York, NY 10001  
212/239-7500  
212/239-7501 Fax  
FID#132768071

**BRAND PRO**  
645 W 27th Street  
New York, NY 10001  
212/227-8577  
212/564-5540 Fax  
FID#133561432

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**SONY ELECTRONICS, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd)

**EC PROFESSIONAL**

253 West 51st Street  
New York, NY 10019  
212/333-5570  
212/262-0888 Fax  
FID#133904788

**EXCEL MEDIA SYSTEMS**

145 West 30th Street  
New York, NY 10001  
212/206-7711  
212/206-7333 Fax  
FID#133744891

**J&R**

23 Park Row  
New York, NY 10038  
212/238-9171  
212/238-9171 Fax  
FID#132723473

**TEKSERVE**

119 West 23rd Street  
New York, NY 10011  
212/929-3645  
212/463-9280 Fax  
FID#133417142

**TELE-MEASUREMENTS**

145 Main Avenue  
Clifton, NJ 07014  
973/473-8822  
973/473-0521 Fax  
FID#221694543

**TOWER PRODUCTS INC.**

d/b/a Markertek  
1 Tower Drive  
Saugerties, NY 12477  
800/522-2025  
845/246-1757 Fax  
FID#141659003

**TROXELL COMMUNICATIONS**

4830 South 38th Street  
Phoenix, AZ 85040  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

1623 Military Road #529  
Niagara Falls, NY 14304  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

2604 Elmwood Ave #244  
Rochester, NY 14618  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

4736 Onondaga Blvd #419  
Syracuse, NY 13219  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

911 Central Ave. #196  
Albany, NY 12206  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

2520 Vestal Parkway East #221  
Vestal, NY 13850  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

169 Commack Road #175  
Commack, NY 11725  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS**

1444 East Gun Hill Rd. #15  
Bronx, NY 10469  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**VCA**

370 Seventh Avenue  
New York, NY 10001  
732/545-8000  
732-545-5101 Fax  
FID#221983649

(continued)

---

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**  
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

(continued)

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**PRICE:**

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery.

Price List Changes – The price list bid shall remain firm until December 31, 2008. Beginning January 1, 2009 and every six months thereafter, the contractor may update the contract price list to reflect manufacturer's price changes and the addition of new products as established by the manufacturer in their normal manner. All price list updates must first be approved in writing by the Office of General Services, Procurement Services Group before they become effective. All percentage discounts bid shall remain firm (unchanged) or they may increase for the duration of the resulting contract. Contractor shall provide requesting agencies with copies of approved price list(s).

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

**ITEM 1 - PRICE LIST FOR 3M VISUAL SYSTEMS DIVISION**

<u>Item Category/Price List</u>	<u>Discount</u>
A. 3M Overhead Projectors, January 2008	60%
C. 3M Digital Projectors, December 5, 2007	30%
D. 3M Digital Media Systems, December 5, 2007	16%
E. 3M OHP Accessories & Lamps, December 5, 2007	50%

Manufacturer: 3M

Inclusions: Multi-Image Projectors, Overhead Projectors

Guaranteed Delivery: 10 Days A/R/O

**CONTRACTOR, ITEM 1: 3M PROJECTION SYSTEMS**

(continued)

---

**ITEM 2 - PRICE LIST FOR BOXLIGHT CORPORATION**

<u>Item Category/Price List</u>	<u>Discount</u>
Boxlight Corporation Multimedia Projectors, December 2007 New York State Contract #PC61392 Price List	25%

Manufacturer: Boxlight  
Inclusions: All  
Exclusions: Models: Broadview, CP720CS, CD737x  
Guaranteed Delivery: 5-7 Days A/R/O

**CONTRACTOR, ITEM 2: BOXLIGHT CORPORATION**

**ITEM 3 - PRICE LIST FOR CANON, INC.**

<u>Item Category/Price List</u>	<u>Discount</u>
A. Canon Image Anyware Consumer Video Products Price List, October 30, 2007	28%
B. Canon USA's 2007 Holiday Season Price List (Profit Maker)	28%

Manufacturer: Canon  
Inclusions: All  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 3: TROXELL COMMUNICATIONS, INC.**

**ITEM 4 - PRICE LIST FOR DRAPER, INC.**

**AWARD PENDING**

**ITEM 5 - PRICE LIST FOR DUKANE CORPORATION**

<u>Item Category/Price List</u>	<u>Discount</u>
Dukane NYS Contract Price List, December 2007	50%

Manufacturer: Dukane Corporation  
Inclusions: Multi-Image Projectors, Overhead Projectors, Display Devices (plasma panels, presentation monitors)  
Visual Presentation Boards (White boards)  
Guaranteed Delivery: 14 Days A/R/O

**CONTRACTOR, ITEM 5: DUKANE CORPORATION**

(continued)

---

ITEM 6 - PRICE LIST FOR EIKI INTERNATIONAL, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
A. Eiki Audio Visual Products Consumer Price List Classroom Overhead Projectors, Revised November 26, 2007	10-35%
B. Data & Video Products Consumer Price List Revised November 9, 2007	10-35%

Manufacturer: Eiki International, Inc.  
Inclusions: Overhead Projectors  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 6: EIKI INTERNATIONAL, INC.**

ITEM 7 – PRICE LIST FOR ELMO USA CORPORATION

**NO AWARD**

ITEM 8 - PRICE LIST FOR EPSON AMERICA, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
Epson America Inc., MSRP List for State Contracts, effective December 1, 2007	56% Projectors 15% Accessories

Manufacturer: Epson America, Inc.  
Inclusions: Multi-Image Projectors  
Exclusions: Epson 1710c, 1700c, ELPDC05, Epson Home Entertainment  
Guaranteed Delivery: 7-14 Days A/R/O

**CONTRACTOR: EPSON AMERICA, INC.**

ITEM 9 - PRICE LIST FOR HITACHI

<u>Item Category/Price List</u>	<u>Discount</u>
A. Hitachi Software Update, November 1, 2007	30%
B. Hitachi List/MAP Update, November 2, 2007	60%

Manufacturer: Hitachi  
Inclusions: Multi-Image Projectors, Display Devices (plasma panels, presentation monitors)  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 9: TROXELL COMMUNICATIONS, INC.**

(continued)

---

**ITEM 10 - PRICE LIST FOR IKEGAMI**

<u>Item Category/Price List</u>	<u>Discount</u>
Ikegami List Price Book December 12, 2007	15%

Manufacturer: Ikegami Electronics  
Inclusions: Video Cameras  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 10: AUDIO-VIDEO CORPORATION**

**ITEM 11 - PRICE LIST FOR INFOCUS CORPORATION**

<u>Item Category/Price List</u>	<u>Discount</u>
A. Infocus, January 1, 2008	40.48%
B. Infocus New York State Accessory Pricing, January 1, 2008	15%

Manufacturer: Infocus Corporation  
Inclusions: Multi-Image Projectors  
Guaranteed Delivery: 21 Days A/R/O

**CONTRACTOR, ITEM 11: INFOCUS CORPORATION**

**ITEM 12 - PRICE LIST FOR INTERWRITE LEARNING NO AWARD**

**ITEM 13 - PRICE LIST FOR JVC**

<u>Item Category/Price List</u>	<u>Discount</u>
A. JVC Consumer 2007	31-43.1%
B. JVC Professional Suggested List Price November 28, 2007	25.7%

Manufacturer: JVC  
Inclusions: Multi-Image Projectors, Display Devices (plasma panels, presentation monitors), Video Cameras, Video & Digital Recorders/Receivers  
Guaranteed Delivery: 14 Days A/R/O

**CONTRACTOR, ITEM 13: VIDEO HI-TECH D/B/A ADWAR VIDEO**

(continued)

---

**ITEM 14 - PRICE LIST FOR LG**

<u>Item Category/Price List</u>	<u>Discount</u>
LG Model Price Sheet, effective November 13, 2007	30.1%

Manufacturer: LG Electronics  
Inclusions: Display Devices (plasma panels, presentation monitors)  
Guaranteed Delivery: Approx. 14 Days A/R/O

**CONTRACTOR, ITEM 14: VIDEO HI-TECH D/B/A ADWAR VIDEO**

**ITEM 15 - PRICE LIST FOR MITSUBISHI DIGITAL ELECTRONICS AMERICA (MDEA)**

<u>Item Category/Price List</u>	<u>Discount</u>
MDEA GSA Price List - Contract #GS-35F-0423 May 9, 2007 - May 8, 2012	2%

Manufacturer: Mitsubishi  
Inclusions: Multi-Image Projectors and Display Devices (plasma panels, presentation monitors)  
Exclusions: Monitor Megaview - LCD  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 15: MITSUBISHI DIGITAL ELECTRONICS AMERICA, INC.**

**ITEM 16 - PRICE LIST FOR NEC**

<u>Item Category/Price List</u>	<u>Discount</u>
NEC, November 1, 2007.	15-48%

Manufacturer: NEC Display Solutions of America, Inc.  
Inclusions: Projectors, LCD Monitors, Plasma Panels and Accessories  
Exclusions: NECECO - Sold only thru NEC  
Guaranteed Delivery: 2 Weeks A/R/O

**CONTRACTOR, ITEM 16: NEC DISPLAY SOLUTIONS OF AMERICA, INC.**

(continued)

---

ITEM 17 - PRICE LIST FOR NIKON, INC.

Item Category/Price List

Discount

Nikon April 15, 2007

18% off MSRP Delivery Included

Manufacturer: Nikon

Inclusions: All Coolpix Cameras and Accessories

Exclusions: DSLR Cameras are 20% off MSRP

DSLR Accessories, Lenses, Binoculars are 25% MSRP

Guaranteed Delivery: 7-10 Days A/R/O

**CONTRACTOR, ITEM 17: RAY SUPPLY, INC.**

ITEM 18 - PRICE LIST FOR NUMONICS CORPORATION

Item Category/Price List

Discount

A. Numonics Intelliboard Price List, effective April 2007

Multiple %

B. RM Easiteach Education Price List, effective July 1, 2007

10%

Manufacturer: Numonics Corporation

Inclusions: Presentation Boards (Whiteboards)

Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 18: NUMONICS CORPORATION**

ITEM 19 - PRICE LIST FOR OLYMPUS

Item Category/Price List

Discount

Olympus Digital Products Pricing & Promotions,  
effective November 20, 2007

34% MSRP Column

Manufacturer: Olympus

Inclusions: Digital Cameras

Guaranteed Delivery: 7-10 Days A/R/O

**CONTRACTOR, ITEM 19: RAY SUPPLY, INC.**

(continued)

---

ITEM 20 - PRICE LIST FOR OPTOMA TECHNOLOGY, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
Optoma November 2007	55%

Manufacturer: Optoma Technology, Inc.  
Inclusions: Multi-Image Projectors  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 20: OPTOMA TECHNOLOGY, INC.**

ITEM 21 - PRICE LIST FOR PANASONIC BROADCAST & TELEVISION SYSTEMS COMPANY

<u>Item Category/Price List</u>	<u>Discount</u>
Panasonic Broadcast & Television Systems Company, effective October 1, 2007	30.1%

Manufacturer: Panasonic  
Inclusions: Display Devices (plasma panels, presentation monitors)  
Guaranteed Delivery: Approx. 14 Days A/R/O

**CONTRACTOR, ITEM 21: VIDEO HI-TECH D/B/A ADWAR VIDEO**

ITEM 22 - PRICE LIST FOR PANASONIC PROJECTOR SYSTEMS COMPANY

<u>Item Category/Price List</u>	<u>Discount</u>
Panasonic Projector Systems Company Price Schedule Dealer, effective December 1, 2007	51.1%

Manufacturer: Panasonic  
Title and Date of Price List Bid: Panasonic Projector Systems Company Price Schedule Dealer,  
effective December 1, 2007  
Inclusions: Multi-Image Projectors  
Guaranteed Delivery: Approx. 14 Days A/R/O

**CONTRACTOR, ITEM 22: VIDEO HI-TECH D/B/A ADWAR VIDEO**

(continued)

---

**ITEM 23 - PRICE LIST FOR PANASONIC PROFESSIONAL DISPLAY COMPANY**

<u>Item Category/Price List</u>	<u>Discount</u>
Panasonic Professional Display Company List Pricing, November 29, 2007	28%

Manufacturer: Panasonic  
Inclusions: Display Devices (plasma panels, presentation monitors)  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 23: TROXELL COMMUNICATIONS, INC.**

**ITEM 24 - PRICE LIST FOR SAMSUNG OPTO - ELECTRONICS, INC.**

<u>Item Category/Price List</u>	<u>Discount</u>
Samsung Presenter Products Suggested Retail Price List, August 1, 2007	30% & 35%

Manufacturer: Samsung Opto-Electronics  
Inclusions: Display Devices (plasma panels, presentation monitors) SVP-5300, SDP850, SDP850DX, UF80ST, UF80DX, SDP-950STA, SDP-950DXA, SDP-900DX, SDP-650DX  
Exclusions: Accessories including SLB5, SLB8, Bag 5300, SDP950ST Custom Case  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 24: SAMSUNG OPTO - ELECTRONICS, INC.**

**ITEM 25 - PRICE LIST FOR SHARP ELECTRONICS CORPORATION**

**NO AWARD**

**ITEM 26 - PRICE LIST FOR SMART TECHNOLOGIES CORPORATION**

<u>Item Category/Price List</u>	<u>Discount</u>
Smart Technologies Corporation MSRP as of December 7, 2007	17%

Manufacturer: Smart Technologies ULS  
Inclusions: Pages 1, 2, 7, 8, 9; Item #SDC-280  
Exclusions: Pages 3, 4, 5, 6, 10, 11, 12, 13, 14  
Item #: Page 1 (SB680i, SB660i, FS600i, FS600i2)  
Page 2 (CB6)  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 26: SMART TECHNOLOGIES**

(continued)

---

ITEM 27 – PRICE LIST FOR SONY ELECTRONICS, INC. (DIGITAL STILL & VIDEO CAMERAS)

**AWARD PENDING**

ITEM 28 - PRICE LIST FOR SONY ELECTRONICS, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
SONY Electronics, December 7, 2007	10-30%

Manufacturer: Sony

Inclusions: Multi-Image Projectors, Video Editing Equipment, Display Device (plasma panels, presentation monitors)  
Digital Cameras, Video Cameras, Video and Digital Recorders/Receivers

Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 28: SONY ELECTRONICS, INC.**

ITEM 29 - PRICE LIST FOR SOUND VIDEO SYSTEMS OF WNY, LLC

**NO AWARD**

ITEM 30 - PRICE LIST FOR ZENITH

<u>Item Category/Price List</u>	<u>Discount</u>
Zenith Model Price Sheet, effective November 8, 2007	37.3%

Manufacturer: LG Electronics

Inclusions: Display Devices (plasma panels, presentation monitors)

Guaranteed Delivery: Approx. 14 Days A/R/O

**CONTRACTOR, ITEM 30: VIDEO HI-TECH D/B/A ADWAR VIDEO**

ITEM 31 - PRICE LIST FOR CRESTON ELECTRONICS, INC.

Creston Electronics MSRP, September 2007	30%
--	-----

Manufacturer: Creston Electronics, Inc.

Inclusions: All

Guaranteed Delivery: 4 Days A/R/O

**CONTRACTOR, ITEM 31: CRESTON ELECTRONICS, INC.**

ITEM 32 – PRICE LIST FOR OTHER MANUFACTURERS

**AWARD PENDING**

(continued)

---

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

**CONTRACT PAYMENTS:**

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

**ELECTRONIC PAYMENTS:**

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at [www.osc.state.ny.us](http://www.osc.state.ny.us) or contact them by e-mail at [epunit@osc.state.ny.us](mailto:epunit@osc.state.ny.us) or by phone at 518-474-4032.

**NOTE TO CONTRACTOR:**

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

**OVERLAPPING CONTRACT ITEMS:**

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

**PSG's DISPUTE RESOLUTION POLICY:**

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)).

**PROCUREMENT LOBBYING TERMINATION:**

OGS reserves the right to terminate this contract in the event it is found that the certification filed by the Offerer/bidder in accordance with New York State Finance Law §139-k was intentionally false or intentionally incomplete. Upon such finding, OGS may exercise its termination right by providing written notification to the Offerer/bidder in accordance with the written notification terms of this contract.

(continued)

**MERCURY-ADDED CONSUMER PRODUCTS:**

Offerers are advised that effective January 1, 2005, Article 27, Title 21 of the Environmental Conservation Law bans the sale or distribution free of charge of fever thermometers containing mercury except by prescription written by a physician and bans the sale or distribution free of charge of elemental mercury other than for medical pre-encapsulated dental amalgam, research, or manufacturing purposes due to the hazardous waste concerns of mercury. The law further states that effective July 12, 2005, manufacturers are required to label mercury-added consumer products that are sold or offered for sale in New York State by a distributor or retailer. The label is intended to inform consumers of the presence of mercury in such products and of the proper disposal or recycling of mercury-added consumer products. Offerers are encouraged to contact the Department of Environmental Conservation, Bureau of Solid Waste, Reduction & Recycling at (518) 402-8705 or the Bureau of Hazardous Waste Regulation at 1-800-462-6553 for questions relating to the law. Offerers may also visit the Department's web site for additional information:

<http://www.dec.state.ny.us/website/dshm/redrecyc/c145home.html>.

**CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES**

In accordance with Article 15-A of the New York State Executive Law (Participation by Minority Group Members and Women with Respect to State Contracts) and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the Offerer/Contractor agrees to be bound by the following to promote equality of economic opportunities for minority group members and women, and the facilitation of minority and women-owned business enterprise participation on all covered OGS contracts.

a. **Equal Employment Opportunity Requirements**

By submission of a bid or proposal in response to this solicitation, the Offerer agrees with all of the terms and conditions of Appendix A including Clause 12 - Equal Employment Opportunities for Minorities and Women. The contractor is required to ensure that the provisions of Appendix A clause 12 - Equal Employment Opportunities for minorities and women, are included in every subcontract in such a manner that the requirements of these provisions will be binding upon each subcontractor as to work in connection with the State contract.

b. **Participation Opportunities for New York State Certified Minorities and Women-Owned Businesses**

Authorized Users are encouraged to make every good faith effort to promote and assist the participation of New York State Certified Minority and Women-owned Business Enterprises (M/WBE) as subcontractors and suppliers on this contract for the provision of services and materials. To locate New York State Certified M/WBEs, the directory of Certified Businesses can be viewed at:  
[http://www.empire.state.ny.us/Small\\_and\\_Growing\\_Businesses/mwbe.asp](http://www.empire.state.ny.us/Small_and_Growing_Businesses/mwbe.asp)

**SCOPE:**

This contract award is for **new** audio visual equipment and accessories for delivery throughout New York State. Products include but are not limited to multi-image projectors, overhead projectors, slide projectors, film/film strip projectors, manual and electric projection screens, video editing equipment, plasma panels, liquid crystal displays, presentation monitors, document cameras, white boards, presentation control devices, digital cameras, video cameras, and video and digital recorders/receivers.

**NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:**

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

(continued)

---

**NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS: (Cont'd)**

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

**EXTENSION OF USE:**

These contracts may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

**MINIMUM ORDER:**

Minimum order is \$200.00. Contractor may elect to honor orders for less than the minimum order, however, no additional charges shall be allowed.

**DISCOUNTS:**

The percentage discount offered to customer agencies may, at the contractor's option, be increased based on individual orders. Discounts may be greater, but in no instance may they be lower than the awarded discount per category. The same discount shall be applied to all purchases to be made from the contractor's price list for that Item Category.

Within twenty (20) calendar days from date of award, contractors must submit to the Office of General Services, Procurement Services Group, three (3) copies of the exact Net State Pricing awarded on.

**CANCELLATION FOR CONVENIENCE:**

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

**DELIVERY:**

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Deliveries shall be made no later than 30 calendar days after receipt of a purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

**CONTRACT PERIOD AND RENEWALS:**

Discounts are firm for the entire period of the contract. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of the Invitation for Bids, its specifications and subsequent contract award. Price decreases or discount increases are permitted at any time.

**SHORT TERM EXTENSION:**

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

(continued)

**CONTRACT MIGRATION:**

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

**WARRANTIES:**

See "Warranties" in Appendix B, OGS General Specifications.  
Accessories supplied shall be compatible with the rest of the product.

**RESERVATION:**

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$75,000.00.

**EPA ENERGY STAR PROGRAM:**

The Federal EPA, in cooperation with manufacturers, continues a program to foster the manufacture of energy efficient equipment. New York State fully supports this effort and requires all products offered to comply with EPA Energy Star guidelines for energy efficiency. The State may discontinue use of and/or delete from contract selected products as mandated by any NYS energy legislation that is enacted during the term of this contract. The contractor shall have no recourse with the State for such discontinuance/deletion.

**PRICE SHEETS AND CATALOGS:**

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

**INSTRUCTION MANUALS:**

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, schematic and wiring diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

**REPORT OF CONTRACT PURCHASES:**

Contractor shall furnish a report containing both state agency and authorized non-state agency contract purchases by the fifteenth of the month following the end of each six month period. In addition to contractor direct sales, if applicable, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://205.232.252.35/>.

A separate report shall be provided in the following format for each authorized distribution channel. The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

(continued)

REPORT OF CONTRACT PURCHASES: (Cont'd)

<u>Item/ SubItem Number</u>	<u>Product or Catalog Number</u>	<u>Product/ Service Description</u>	<u>Total Quantity Shipped to State Agencies</u>	<u>Total Quantity Shipped to Authorized Non-State Agencies</u>	<u>Total \$ Value</u>
					\$
				Grand Total	\$

The report is to be submitted electronically in Microsoft Excel 2003 or lower format to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price  
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

(continued)

**DIESEL EMISSION REDUCTION ACT OF 2006 (NEW REQUIREMENT OF LAW):**

On February 12, 2007 the Diesel Emissions Reduction Act took effect as law (the "Law"). Pursuant to new §19-0323 of the N.Y. Environmental Conservation Law ("NYECL") it is now a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology ("BART") and ultra low sulfur diesel fuel ("ULSD"). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities. They need to be operated exclusively on ULSD by February 12, 2007. It also requires that such vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

As a contract vendor the Law may be applicable to vehicles used by contract vendors "on behalf of" State agencies and public authorities. Thirty-three percent (33%) of affected vehicles must have BART by December 31, 2008, sixty-six percent (66%) by December 31, 2009 and one-hundred percent (100%) by December 31, 2010. The Law provides a list of exempted vehicles. Regulations currently being drafted will provide further guidance as to the effects of the Law on contract vendors using heavy duty diesel vehicles on behalf of the State. The Law also permits waivers of ULSD and BART under limited circumstances at the discretion of the Commissioner of Environmental Conservation. The Law will also require reporting from State agencies and from contract vendors in affected contracts.

Therefore, the bidder hereby certifies and warrants that all heavy duty vehicles, as defined in NYECL §19-0323, to be used under this contract, will comply with the specifications and provisions of NYECL §19-0323, and any regulations promulgated pursuant thereto, which requires the use of BART and ULSD, unless specifically waived by NYSDEC. Qualification and application for a waiver under this Law will be the responsibility of the bidder.

(continued)

**State of New York  
 Office of General Services  
 PROCUREMENT SERVICES GROUP  
 Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, 37th Floor  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242

\* \* \* \* \*

(continued)

## SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	:	<b>Group 38806 - AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)</b> <b>Classification Code: 45</b>
<b>Award Number</b>	:	<b><u>21273-E*</u></b> (Replaces Award 02469)
<b>Contract Period</b>	:	<b>November 1, 2008 to October 31, 2013</b>
<b>Bid Opening Date</b>	:	<b>July 9, 2008</b>
<b>Date of Issue</b>	:	<b>June 24, 2009</b>
<b>Specification Reference</b>	:	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	:	<b>Appears on Pages 35-38 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael F. Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

Supplemental Multiple Award for Audio Visual Equipment and Accessories for use in Presentations and Educational venues, etc. End users should contact contractor for copies of price lists to ensure accurate pricing.

**INSTALLATION IS NOT INCLUDED IN THIS CONTRACT.**

PR #21273

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64102 SB	AUDIO-VIDEO CORPORATION 213 Broadway Albany, NY 12204	866/529-6784 518/449-7213, Ext. 136 Scott VanRoy Fax No.: 518/449-1205 E-mail: vanroy@audiovideocorp.com Website: www.audiovideocorp.com	141426006

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$50.00.

PC64396	AVERMEDIA TECHNOLOGIES, INC. 423 Dixon Landing Rd. Milpitas, CA 95035	877/528-7824 203/522-5754 Sean McCann Fax No.: 408/263-8132 E-mail: sean.mccann@avermedia.com Website: www.avermedia.com	943148296
---------	---	---	-----------

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$30.00.

PC64397	B & H FOTO & ELECTRONICS CORP. d/b/a B & H PHOTO VIDEO 420 Ninth Avenue New York, NY 10001	800/947-8003, Ext. 2681 212/239-7503 Joseph Lebowitz Fax No.: 800/743-0895 E-mail: joseph@bhphotovideo.com Website: www.b&hphotovideo.com	132768071
---------	---	--	-----------

Purchase orders should be faxed to 800/858-5517.

Contractor offers an additional 2% discount for orders of \$5,000 or more. Contact contractor for additional discounts.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

(continued)

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64398	CAMCOR, INC. 2273 So. Church St. Burlington, NC 27215	800/868-2462, Ext. 345 Nelson Oldfield Fax No.: 716/632-8013 E-mail: noldfield@camcor.com Website: www.camcor.com	560818892

Contractor offers volume discounts as follows:

- An additional 1% for orders of \$5,000 or more
- An additional 2% for orders of \$10,000 or more
- An additional 3% for orders of \$15,000 or more
- An additional 4% for orders of \$20,000 or more

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

PC64399	ELMO USA CORP. 1478 Old Country Rd. Plainview, NY 11803	800/947-3566, Ext. 119 516/501-1400, Ext. 119 Maria Wilpiseszeski Fax No.: 877/777-1094 516/501-0429 E-mail: mwilpiseszeski@elmousa.com Website: www.elmousa.com	112316995
---------	---	--	-----------

Contractor will **NOT** honor orders for less than the minimum order of \$100.00 (See "Minimum Order" clause).

PC64400	LIGHTSPEED TECHNOLOGIES, INC. 11509 SW Herman Road Tualatin, OR 97064	800/281-7907 315/415-0882 Merri Bragg Fax No.: 315/695-2775 E-mail: orders@lightspeed-tek.com Website: www.lightspeed-tek.com	931045590
---------	---	--	-----------

Contractor offers volume discounts as follows:

- An additional 25% for orders of \$5,000 or more
- For orders of \$25,000 or more, volume discount is based on units ordered:
- 1-49 systems = 25%
  - 50-99 systems = 26%
  - 100+ systems = 27%

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00. There is no minimum order.

(continued)

---

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC64401 E*	PHONIC, INC. d/b/a FRONTROW 2080 Lakeville Hwy Petaluma, CA 94954	800/227-0735, Ext. 4262 Karli Haws Fax No.: 707/781-9415 E-mail: krh@gofrontrow.com Website: www.gofrontrow.com	680187754

Contractor offers volume discounts as follows:

- An additional 7% for orders of \$5,000 or more
- An additional 12% for orders of \$10,000 or more
- An additional 15% for orders of \$15,000 or more
- An additional 18% for orders of \$20,000 or more
- An additional 25% for orders of \$25,000 or more

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

PC64418 SB	SOUND VIDEO SYSTEMS OF WNY, LLC 75 Benbro Drive Cheektowaga, NY 14225	800/724-0236 716/684-8200 Dena Keller Fax No.: 716/684-7997 E-mail: denak@svsny.com Website: www.avrover.com	204322227
---------------	--	---	-----------

Contractor offers volume discounts as follows:

- An additional 3% for orders of \$10,000 or more
- An additional 6% for orders of \$20,000 or more

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

PC64403	SP CONTROLS, INC. 930 Linden Ave. So. San Francisco, CA 94080 Discount: 2% Net 15 Days	877/367-8444, Ext. 113 650/392-7880, Ext. 113 Lisa Roberts Fax No.: 650/392-7881 E-mail: lroberts@spcontrols.com Website: www.spcontrols.com	770462516
---------	---	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64117	TROXELL COMMUNICATIONS, INC. 1623 Military Rd. #529 Niagara Falls, NY 14304	800/578-8858 Joel Ryan, Ext. 7201 Rick Scileppi, Ext. 7202 Fax No.: 800/589-5939 E-mail: joel.ryan@trox.com E-mail: rick.scileppi@trox.com Website: www.trox.com	860716114

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00 at no additional charge. Minimum order is \$100.00.

PC64118 SB	VIDEO HI-TECH CORP. d/b/a ADWAR VIDEO 125 Gazza Blvd. Farmingdale, NY 11735	877/462-3927 631/777-7070 Michael J. Adwar Fax No.: 631/777-7011 E-mail: mike@adwarvideo.com Website: www.adwarvideo.com	112765013
---------------	--	---	-----------

Contractor offers volume discounts as follows:

An additional 1% for orders of \$10,000 or more

An additional 2% for orders of \$25,000 or more

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Contractor will honor orders for less than the minimum order of \$200.00 at no additional cost. Minimum order is \$100.00.

PC64404	WOLFVISION, INC. 3950 Shackelford Rd. Suite 450 Duluth, GA 30096	800/356-9653 650/648-0002 Ellie Mastin Fax No.: 650/648-0009 E-mail: ellie.usa@wolfvision.com Website: www.wolfvision.com	412084110
---------	---	--	-----------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

Contractor will **NOT** honor orders for less than the minimum order of \$200.00 (See "Minimum Order" clause).

(continued)

**LIST OF CONTRACTORS AND THE PRODUCTS THEY CARRY**

	Video Hi-Tech d/b/a Adwar Video	Audio Video Corp.	B&H Foto Electronics Corp. d/b/a B&H Photo	Sound Video Systems of WNY,LLC	Avermedia Technologies, Inc.	Cancor, Inc.	Elmo USA, Corp.	Lightspeed Technologies, Inc.	Phonic Ear Inc. d/b/a Frontrow	SP Controls, Inc.	Troxell Communications	Wolfvision, Inc.
Video Cameras			X									
Digital Still Cameras			X									
Video & Digital Recorders/Receivers									X			
Digital & LCD Projectors		X										
Document Cameras					X		X				X	X
Control Devices (Interfaces, Switchers, Etc.)				X						X		
LCD, Plasma, Projector Mounts						X						
Amplification Systems								X				
Speaker Systems								X				
PA Systems	X											
Boomboxes	X											
Cassette Players	X											
Listening Centers	X											
Headphones	X											
Audio Visual Tables						X						

(continued)

**AUTHORIZED DEALER LIST**

**AVERMEDIA TECHNOLOGIES, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers.

Camcor, Inc.  
136 Greenway Blvd.  
Buffalo, NY 14225  
800/868-2462, Ext. 345 Office  
716/632-8013 Fax  
FID#560818892

CDWG  
8273 Barksdale Lane  
Manlius, NY 13104  
315/682-4302 Office  
847/419-6200 Fax  
FID#364230110

CDWG  
2 Enterprise Drive  
Suite 404  
Shelton, CT 06484  
800/808-4239 Office  
847/419-6200 Fax  
FID#364230110

Troxell Communications, Inc.  
1623 Military Rd. #529  
Niagara Falls, NY 14304  
800/578-8858 Office  
800/589-5939 Fax  
FID#860716114

Troxell Communications  
2604 Elmwood Ave. #244  
Rochester, NY 14618  
800/578-8858 Office  
800/589-5939 Fax  
FID#860716114

Troxell Communications  
4736 Onondaga Blvd. #419  
Syracuse, NY 13219  
800/578-8858 Office  
800/589-5939 Fax  
FID#860716114

**ELMO USA CORP.** - Purchase Orders and Remittances may be directed to Authorized Dealers.

Audio Visual Sales/Service  
2601 Curry Road  
Schenectady, NY 12303  
518/688-0640  
518/688-0634 Fax  
FID#141702040

Audio Video Corp.  
213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

B & H Photo & Video  
420 Ninth Street  
New York City, NY 10001  
212/239-7500  
212/239-7740 Fax  
FID#132768071

CDW  
230 N. Milwaukee Avenue  
Vernon Hills, IL 60061  
877/325-7312  
312/705-8640 Fax  
FID#364230110

Colortone AV  
76 South Central Avenue  
Elmsford, NY 10523  
914/592-4151  
914/592-2833 Fax  
FID#131702205

Crest Electronics  
1570 Main Street  
Buffalo, NY 14209  
716/885-5878  
716/885-5882 Fax  
FID#161344370

PC University  
99 W. Hawthorne Avenue, Ste. 521  
Valley Stream, NY 11580  
888/728-0001  
516/696-1515 Fax  
FID#113318287

Presentation Concepts  
7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/636-7222 Fax  
FID#161537373

Tele-Measurements  
145 Main Street  
Clifton, NJ 07014  
973/473-8822  
973/473-0521 Fax  
FID#221694543

Tequipment  
91 Toledo Street  
Farmingdale, NY 11735  
516/922-3508  
631/293-4951 Fax  
FID#112266592

Troxell  
1623 Military Road #529  
Niagara Falls, NY 14304-1745  
716/514-3037 Cell  
716/754-7444 Office  
716/754-7555 Fax  
FID#860716114

Troxell  
1444 East Gun Hill Rd. #15  
Bronx, NY 10469  
631/472-3537  
631/472-4057 Fax  
FID#860716114

(continued)

**AUTHORIZED DEALERS** (Cont'd)

**ELMO USA CORP.** - Purchase Orders and Remittances may be directed to Authorized Dealers. (Cont'd)

Video Corp. of America  
370 7th Avenue, Suite 550  
New York City, NY 10001  
212/967-4400  
FID#221983649

VisualEdTech, Inc.  
3 Beaver Point Trail  
Wharton, NJ 07885  
888/410-1380  
888/410-1911  
FID#571154957

**PHONIC, INC. d/b/a FRONTROW** - Purchase Orders and Remittances may be directed to Authorized Dealers.

Clinical Equipment Service, Inc.  
8417 Oswego Road  
Suite 217  
Baldwinsville, NY 13027  
315/243-7555  
315/635-3388 Fax  
FID#371563949

IPLogic, Inc.  
595 Commerce Drive  
Suite 3  
Amherst, NY 14228  
916/694-3750  
716/604-3779 Fax  
FID#202688205

Pivotal Communications Solutions  
13 Great Meadow Lane  
Suite D  
East Hanover, NJ 07936  
973/884-6020  
973/884-6024 Fax  
FID#223662687

**SOUND VIDEO SYSTEMS OF WNY, LLC** - Purchase Orders and Remittances may be directed to Authorized Dealers.

Audio-Video Corporation  
213 Broadway  
Albany, NY 12204  
518/449-7213  
518-449-1205 Fax  
FID#141426006

OHM Electronics, Inc.  
609 West Clinton Street  
Ithaca, NY 14850  
607/273-8406  
607/273-8743 Fax  
FID#161230256

Ray Supply  
871 Route 9  
Queensbury, NY 12804  
518/792-5848  
518/792-1727 Fax  
FID#141418124

Sound Video Solutions of WNY LLC  
75 Benbro Drive  
Cheektowaga, NY 14225  
800/724-0236  
716/684-7997 Fax  
FID#204322305

Troxell Communications, Inc.  
1623 Military Road #529  
Niagara Falls, NY 14304  
800/578-8858  
800/589-5939 Fax  
FID#860716114

Visual Technologies, Inc.  
1620 Burnet Avenue  
Syracuse, NY 13206  
315/423-2010  
315/423-0004 Fax  
FID#160977769

**SP CONTROLS, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers.

**For NYC, Long Island, Westchester, Rockland and Dutchess Counties**

AVI-SPL  
501 5th Avenue, Suite 904  
New York, NY 10007  
800/282-6733 Toll Free Phone  
800/244-8630 Fax  
Contact: Sean Graham  
bids@avispl.com  
FID#591958935

EduTek Ltd.  
67 Lafayette Ave.  
White Plains, NY 10603  
914/686-7777  
866/662-1300 Toll Free  
914/686-7778 Fax  
Contact: Matthew Orifici  
matthew.orifici@eduteckltd.com  
FID#133853668

R&B Enterprises  
80 Orville Drive, Suite 100  
Bohemia, NY 11716  
800/240-8914  
631/244-1509 Fax  
FID#061064825

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**SP CONTROLS, INC.** - Purchase Orders and Remittances may be directed to Authorized Dealers. (Cont'd)

For Eastern Upstate - Albany region

EduTek Ltd.  
67 Lafayette Ave.  
White Plains, NY 10603  
914/686-7777  
866/662-1300  
914/686-7778 Fax  
Contact: Mathew Orifici  
matthew.orifici@eduteckltd.com  
FID#133853668

Troxell Communications  
1444 East Gun Hill Road #15  
Bronx, NY 10469  
631/472-3537, Ext. 7202  
800/578-8858  
Contact: Richard J. Scileppi  
rick.scileppi@trox.com  
FID#860716114

Visual Technologies  
1620 Burnet Ave.  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

For Central Upstate - Syracuse Region

Business Methods  
7037 Fly Road  
East Syracuse, NY 13057  
315/414-1414  
315/414-0284 Fax  
FID#161319560

EduTek Ltd.  
67 Lafayette Ave.  
White Plains, NY 10603  
866/662-1300 Toll Free  
914/686-7778 Fax  
Contact: Mathew Orifici  
matthew.orifici@eduteckltd.com  
FID#133853668

Visual Technologies  
1620 Burnet Ave.  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

Western Upstate - Buffalo/Rochester Region

Business Methods  
150 Metro Park  
Rochester, NY 14623  
585/424-1623  
585/427-0446 Fax  
FID#161319560

Business Methods  
80 Curtwright Drive  
Williamsville, NY 14221  
716/634-0322  
716/634-0385 Fax  
FID#161319560

EduTek Ltd.  
67 Lafayette Ave.  
White Plains, NY 10603  
914/686-7777  
866/662-1300  
914/686-7778 Fax  
Contact: Mathew Orifici  
matthew.orifici@eduteckltd.com  
FID#133853668

All Upstate Locations

Advanced Audio Visual Solutions  
543 Atlantic Ave.  
Rochester, NY 14609  
585/442-0955  
585/256-2501 Fax  
FID#200775936

Audio Video Corporation  
213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

EduTek Ltd.  
67 Lafayette Ave.  
White Plains, NY 10603  
914/686-7777  
866/662-1300  
914/686-7778 Fax  
Contact: Mathew Orifici  
matthew.orifici@eduteckltd.com  
FID#133853668

Troxell Communications  
1623 Military Road #529  
Niagara Falls, NY 14304-1745  
716/754-7444, Ext. 7201  
800/578-8858  
Contact: Joel C. Ryan  
FID#860716114

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**WOLFVISION** - Purchase Orders and Remittances may be directed to Authorized Dealers.

Adwar Video  
125 Gazza Boulevard  
Farmingdale, NY 11735  
Contact: Michael Adwar  
Phone: 631/777-7070  
Fax: 631/777-7011  
E-mail: mike@adwarvideo.com  
FID#112765013

Audio-Video Corporation  
213 Broadway  
Albany, NY 12204  
Contact: Scott VanRoy  
Phone: 518/449-7213  
Fax: 518/449-1205  
E-mail: vanroy@audiovideocorp.com  
FID#141426006

Audio Visual Sales & Service, Inc.  
2601 Curry Road  
Schenectady, NY 12303-4523  
Contact: Glenn Lupien  
Phone: 518/688-0640  
Fax: 518/688-0634  
E-mail: glupien@avssi.com  
FID#141702040

AV Solutions  
150 Metro Park  
Rochester, NY 14623  
Contact: John Frederick  
Phone: 585/427-2222  
Fax: 585/427-0887  
E-mail: john.frederick@avsolutionsny.com  
FID#161309560

AVI-SPL  
709 Middle Ground Boulevard  
Suite B-108  
Newport News, VA 23606  
Contact: Elizabeth Woods  
Phone: 866/591-8838  
Fax: 757/591-8099  
E-mail: Elizabeth.woods@avispl.com  
FID#521760942

Excel Media Systems, Inc.  
145 West 30th Street  
5th Floor  
New York, NY 10001  
Contact: Michael Assael  
Phone: 212/206-7711  
Fax: 212/206-7333  
E-mail: massael@excelmedia.com  
FID#133744891

International-Video Conferencing, Inc.  
601 Old Willets Path  
Hauppauge, NY 11788  
Contact: Christine Schinella  
Phone: 631/273-5800  
Fax: 631/273-7277  
E-mail: cschinella@ivci.com  
FID#200399584

JVN Systems  
100-a E. Jefryn Boulevard  
Suite A  
Deer Park, NY 11729  
Contact: Gerald Abualy  
Phone: 631/242-3600  
Fax: 631/242-0420  
E-mail: gabulay@jvnsystems.com  
FID#113529032

Presentation Concepts Corporation  
Corporate Headquarters  
7243 State Fair Boulevard  
Syracuse, NY 13209  
Contact: Gale Weller  
Phone: 888/262-7596  
Fax: 315/635-7222  
E-mail: gweller@pccav.com  
FID#161535373

Presentation Concepts Corporation  
6 Whispering Pines Road  
Gansevoort, NY 12831  
Contact: Charlie Moore  
Phone: 518/583-0997  
Fax: 518/583-0862  
E-mail: cmoore@pcc3.net  
FID#161535373

Presentation Concepts Corporation  
38 Blackstone Avenue  
Binghamton, NY 13903  
Contact: Beth Scoville  
Phone: 607/771-1331  
Fax: 607/771-1333  
E-mail: bscoville@pccav.com  
FID#161535373

Real Time Services, Inc.  
130 West 42nd Street  
14th Floor  
New York, NY 10036  
Contact: Scott Farrara  
Phone: 212/869-7717  
Fax: 212/869-1219  
E-mail: sfarrara@rtsav.com

Veraview, LLC  
70 West Chippewa  
Suite 604  
Buffalo, NY 14202  
Contact: Kevin McWhite  
Phone: 716/856-1182  
Fax: 716/819-6651  
E-mail: kevinm@veraview.com  
FID#161598572

Visual Technologies Corporation  
1620 Burnet Avenue  
Syracuse, NY 13206  
Contact: Michelle Hrib  
Phone: 315/423-2000  
Fax: 315/423-0004  
E-mail: mhrib@visualtec.com  
FID#160977769

York Telecom  
1 Adler Drive  
East Syracuse, NY 13057  
Contact: Justine Mitchell  
Phone: 800/836-0604, Ext. 1714  
Fax: 315/463-5028  
E-mail: jmitchell@yorktel.com  
FID#222624906

(continued)

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

(continued)

**PRICE:**

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery.

Price List Changes – The price list bid shall remain firm until December 31, 2008. Beginning January 1, 2009 and every six months thereafter, the contractor may update the contract price list to reflect manufacturer's price changes and the addition of new products as established by the manufacturer in their normal manner. All price list updates must first be approved in writing by the Office of General Services, Procurement Services Group before they become effective. All percentage discounts bid shall remain firm (unchanged) or they may increase for the duration of the resulting contract. Contractor shall provide requesting agencies with copies of approved price list(s).

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of Award 21273 shall apply to this supplemental award. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

**ITEM 27 - PRICE LIST FOR SONY ELECTRONICS, INC.**

<u>Item Category/Price List</u>	<u>Discount</u>
SONY Consumer Price List Digital Still and Video Cameras, December 7, 2007	18%

Manufacturer: SONY  
Inclusions: Digital Still and Video Cameras (All)  
Guaranteed Delivery: 7-14 Days A/R/O

**CONTRACTOR, ITEM 27: B & H ELECTRONICS CORP. D/B/A B & H PHOTO VIDEO**

**ITEM 29 - PRICE LIST FOR SOUND VIDEO SYSTEMS OF WNY, LLC**

<u>Item Category/Price List</u>	<u>Discount</u>
Sound Video Systems SVS, List Price 11/22/07	5%

Manufacturer: Sound Video Systems of WNY, LLC  
Inclusions: Boards & Components used to control Audio Video Equipment (All)  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 29: SOUND VIDEO SYSTEMS OF WNY, LLC**

(continued)

**ITEM 32 - PRICE LIST FOR CHRISTIE DIGITAL SYSTEMS**

<u>Item Category/Price List</u>	<u>Discount</u>
---------------------------------	-----------------

Christie Product and Accessory Price List, July 8, 2008	10%
--	-----

Manufacturer: Christie Digital Systems  
Inclusions: Digital & LCD Projectors (All)  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 32: AUDIO-VIDEO CORPORATION**

**ITEM 32 - PRICE LIST FOR AVERMEDIA**

<u>Item Category/Price List</u>	<u>Discount</u>
---------------------------------	-----------------

Avermedia July 9, 2008 Pricing	18%
--------------------------------	-----

Manufacturer: Avermedia Technologies, Inc.  
Inclusions: Document Cameras (All)  
Guaranteed Delivery: 3-7 Days A/R/O

**CONTRACTOR, ITEM 32: AVERMEDIA TECHNOLOGIES, INC.**

**ITEM 32 - PRICE LIST FOR LUXOR**

<u>Item Category/Price List</u>	<u>Discount</u>
---------------------------------	-----------------

Luxor 2008 Price List	18.1%
-----------------------	-------

Manufacturer: Luxor  
Inclusions: Audio Visual Tables; LCD, Plasma, Projector Mounts (All)  
Guaranteed Delivery: 20 Days A/R/O

**CONTRACTOR, ITEM 32: CAMCOR, INC.**

**ITEM 32 - PRICE LIST FOR ELMO COMPANY LTD.**

<u>Item Category/Price List</u>	<u>Discount</u>
---------------------------------	-----------------

Elmo Price List, June 1, 2008	31%
-------------------------------	-----

Manufacturer: Elmo Company Ltd.  
Inclusions: Document Cameras (Codes 1301, 1300, 9419, 1303, 9330, 9417-B, 9414, 9430, 9441)  
Guaranteed Delivery: 7 Days A/R/O

**CONTRACTOR, ITEM 32: ELMO USA CORP.**

(continued)

ITEM 32 - PRICE LIST FOR LIGHTSPEED TECHNOLOGIES, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
LightSpeed Technologies, Inc. 2007-2008 Product Price List, dated September 1, 2007 Accessories are 22%	22-25%*

Manufacturer: LightSPEED Technologies, Inc.  
Inclusions: Classroom Amplification Systems, Speaker Systems, and Translation Systems (Pages 1 to 9 and 16 and 17)  
Exclusions: Pages 10 to 15  
Guaranteed Delivery: 6 -14 Days A/R/O

**CONTRACTOR, ITEM 32: LIGHTSPEED TECHNOLOGIES, INC.**

ITEM 32 - PRICE LIST FOR FRONTROW

<u>Item Category/Price List</u>	<u>Discount</u>
FrontRow Pro Digital and Togo 2008 Educational Price List, July 1, 2008	5%

Manufacturer: FrontRow  
Inclusions: Digital Receivers and Speaker Systems (All)  
Guaranteed Delivery: 14 Days A/R/O

**CONTRACTOR, ITEM 32: PHONIC EAR, INC. D/B/A FRONTROW**

ITEM 32 - PRICE LIST FOR SP CONTROLS, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
SP Controls GSA Schedule (NY State Schedule 58, Part 1)	20%

Manufacturer: SP Controls, Inc.  
Inclusions: Boards & Components used to control Audio Video Equipment (All)  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 32: SP CONTROLS, INC.**

ITEM 32 - PRICE LIST FOR LUMENS

<u>Item Category/Price List</u>	<u>Discount</u>
Lumens 2007/2008 Price List	25%

Manufacturer: Lumens  
Inclusions: Document Cameras (All)  
Guaranteed Delivery: 30 Days A/R/O

**CONTRACTOR, ITEM 32: TROXELL COMMUNICATIONS, INC.**

(continued)

ITEM 32 - PRICE LIST FOR CALIFONE INT'L. INC.

<u>Item Category/Price List</u>	<u>Discount</u>
Califone 2008 Mfg. Suggested Retail Price	35.1%

Manufacturer: Califone International, Inc.

Inclusions: Boom Boxes, Cardmaster, Cassette players, Headphones, Listening Centers, Megaphone, PA Systems, Record Players (All)

Guaranteed Delivery: Approx. 14 Days A/R/O

**CONTRACTOR, ITEM 32: VIDEO HI-TECH CORP. D/B/A ADWAR VIDEO**

ITEM 32 - PRICE LIST FOR WOLFVISION, INC.

<u>Item Category/Price List</u>	<u>Discount</u>
Wolfvision Price List, January 1, 2008	23%

Manufacturer: Wolfvision, Inc.

Inclusions: Document Cameras (All)

Guaranteed Delivery: 10 Days A/R/O

**CONTRACTOR, ITEM 32: WOLFVISION, INC.**

(continued)

**State of New York  
 Office of General Services  
 PROCUREMENT SERVICES GROUP  
 Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, 37th Floor  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242

\* \* \* \* \*

(continued)