

Applied Concepts, Inc.
Stalker II Pricing for New York State
 Revised January 2006
State Contract PC57219 - Traffic Speed Measurement
Product # 1: DSR2X

Package ID:	DSR2X			
Qty		Price	List Price	% Discount
1-2	\$	3,264.30	\$3,995.00	18%
3-25	\$	3,194.10	\$3,995.00	20%
26+	\$	3,159.00	\$3,995.00	21%

DSR2X (2-Piece Moving/Stationary Radar) includes:

- Radar
- 2 Antennas
- Cordless Remote
- Std Power Cable
- VSS Installation Kit
- Tuning Forks
- Carrying Case
- Operator Manual
- All Mounts

Product #2: Stalker II Radar (all quantities)	Discount Prices
	10%
Package ID:	StalkerIIM (similar to SM2KAF) \$2,295.00 \$ 2,065.50

Stalker II Mover with the following items:

- SII Mover
- Cordless Remote
- Std Power Cable
- VSS Installation Kit
- Tuning Fork 25MPH
- Tuning Fork 40MPH
- Carrying Case

Product #2: Stalker II Radar (all quantities) cont.

Operator Manual
Clamping Short Dash Mount

OR

Clamping Long Dash Mount

OR

Clamping Universal Cycle Mount

Discount Prices

Package ID: StalkerIIMRB (similar to SM3IKAF) \$2,395.00

\$ 2,155.50

Stalker II Mover with the following items:

SII Mover

Cordless Remote

Std Power Cable

VSS Installation Kit

Battery Handle

Battery Handle

Battery Charger

Tuning Fork 25MPH

Tuning Fork 40MPH

Carrying Case

Operator Manual

Clamping Short Dash Mount

OR

Clamping Long Dash Mount

OR

Clamping Universal Cycle Mount

Discount Prices

Package ID: StalkerIIS (similar to SS1KAF) \$1,365.00

\$ 1,228.50

Stalker II Stationary with the following items:

SII Stationary

Std Power Cable

Tuning Fork 25MPH

Tuning Fork 40MPH

Carrying Case

Operator Manual

Add'l charge for mount:		
200-0694-00	Clamping Universal Cycle Mount	\$ 105.00
200-0700-00	Clamping Short Dash Mount	\$ 105.00
200-0701-00	Clamping Long Dash Mount	\$ 105.00

Package ID:	StalkerIISB (similar to SS2KAF)	\$1,495.00	Discount Prices
			\$ 1,345.50

Stalker II Stationary with the following items:
 SII Stationary
 Std Power Cable
 Battery Handle
 Battery Handle
 Battery Charger
 Tuning Fork 25MPH
 Tuning Fork 40MPH
 Carrying Case
 Operator Manual

Add'l charge for mount:		
200-0694-00	Clamping Universal Cycle Mount	\$ 105.00
200-0700-00	Clamping Short Dash Mount	\$ 105.00
200-0701-00	Clamping Long Dash Mount	\$ 105.00

Stalker II Accessories

Part #	Desc.	Price
035-0021-01	Carrying Case (Hard)	\$ 39.00
155-2232-00	Std Power Cable	\$ 29.00
155-2232-01	Power Cable w/serial port	\$ 39.00
155-2248-16	16' Rear Antenna Cable	\$ 39.00
200-0661-00	Battery Handle	\$ 50.00
200-0668-00	Battery Charger	\$ 89.00
200-0670-00	VSS Cable Kit (no serial port)	\$ 79.00
200-0671-00	Cordless Remote	\$ 89.00
200-0675-00	SII Moving Manual	\$ 5.00
200-0675-00	SII Moving Manual	\$ 5.00
200-0676-00	SII Stationary Manual	\$ 5.00
200-0676-00	SII Stationary Manual	\$ 5.00
200-0681-00	VSS Cable Kit w/serial port	\$ 79.00

200-0685-00	Holster	\$ 155.00
200-0694-00	Clamping Universal Cycle Mount	\$ 105.00
200-0695-00	Stalker II Waterproof Case	\$ 95.00
200-0700-00	Clamping Short Dash Mount	\$ 105.00
200-0701-00	Clamping Long Dash Mount	\$ 105.00

<p>\$800 upgrade to 2nd Antenna Option for MOVING Radar only includes:</p> <p>SII Modified w/2nd antenna DSR2X Rear Antenna Rear Antenna Bracket 16' Rear Antenna Cable</p>

DECATUR ELECTRONICS, INC.
Contract # PC57220

<u>Description</u>	<u>NYS Price</u>
Genesis VP (Basic) Two window cordless handheld radar. Includes hard shell case.	\$ 1,000.00
Unit with Faster target option - add	\$ 50.00
Unit with directional capability - add	\$ 150.00
GHS	Discontinued
GHD Direction sensing technology in a simple-to-use stationary format includes Faster target and coiled power cable. Replaces the GHS	\$ 495.00
Genesis I -K Three window, moving/stationary dash mounted radar system with single K-band antenna.	\$ 933.08
Genesis I-KDB Three window, moving stationary dash mounted radar system with dual K-band antenna.	\$ 1,292.76
Genesis II-K Advanced four window, moving/stationary dash mounted radar system with single K-band antenna. Includes Faster target and Same Lane enhancement	\$ 1,284.53
Genesis II-KDB Advanced four window, moving/stationary dash mounted radar system with dual K-band antenna. Includes Faster target and Same Lane enhancement	\$ 1,601.66
Genesis II-KA Advanced four window, moving/stationary dash mounted radar system with single K-band antenna. Includes Faster target and Same Lane enhancement	\$ 1,284.53
Genesis II-KADB Advanced four window, moving/stationary dash mounted radar system with dual Ka-band antenna. Includes Faster target and Same Lane enhancement	\$ 1,601.66
Genesis II-D-KDB Advanced four window, direction sensing, moving/stationary dash mounted radar system with single K-band antenna. Includes Faster target and Same Lane enhancement, and Stopwatch mode.	\$ 1,995.00

New York State Radar Contract Pricing
Contract # PC57220

	<u>Current</u>	<u>New Pricing</u>
Genesis VP (Basic)	\$ 1,033.56	\$ 1,000.00
Unit with Faster target option - add	\$ 100.00	\$ 50.00
Unit with directional capability - add	\$ 300.00	\$ 150.00
GHS	Discontinued	
GHD	\$ -	\$ 495.00
Genesis I -K	\$ 933.08	\$ 933.08
Genesis I-KDB	\$ 1,292.76	\$ 1,292.76
Genesis II-K	\$ 1,284.53	\$ 1,284.53
Genesis II-KDB	\$ 1,601.66	\$ 1,601.66
Genesis II-KA	\$ 1,433.84	\$ 1,284.53
Genesis II-KADB	\$ 1,838.61	\$ 1,601.66
Genesis II-D-KDB	\$ -	\$ 1,995.00

Revision Date: 3/9/05

Kustom Signals, Inc.

Radar, ProLaser III, Tracker
Contract PC57221

NEW YORK PRICE SCHEDULE

(Effective 05/01/05)

<u>CRS</u> <u>Code</u>	<u>Description</u>	<u>Contract</u> <u>Price</u>
Eagle		
35	Eagle single, K w/TruTrak	\$1,253.00
36	Eagle single, Ka w/TruTrak	\$1,278.00
38	Eagle dual, K w/TruTrak	\$1,454.00
39	Eagle dual, Ka w/TruTrak	\$1,480.00
Eagle Plus		
41	Eagle-Plus single, K w/TruTrak	\$1,350.00
42	Eagle-Plus single, Ka w/TruTrak	\$1,476.00
44	Eagle-Plus dual, K w/TruTrak	\$1,551.00
45	Eagle-Plus dual, Ka w/TruTrak	\$1,673.00
Silver Eagle		
47	Silver Eagle single, K w/TruTrak	\$1,448.00
48	Silver Eagle single, Ka w/TruTrak	\$1,575.00
50	Silver Eagle dual, K w/TruTrak	\$1,653.00
51	Silver Eagle dual, Ka w/TruTrak	\$1,772.00
Golden Eagle		
53	Golden Eagle single, K w/TruTrak	\$1,546.00
54	Golden Eagle single, Ka w/TruTrak	\$1,677.00
56	Golden Eagle dual, K w/TruTrak	\$1,752.00
57	Golden Eagle dual, Ka w/TruTrak	\$1,896.00
PRO-1000DS RADAR		
22	PRO-1000DS single	\$1,094.00
23	PRO-1000DS dual	\$1,298.00
Talon:		
1600	Talon II Stationary, Corded	\$1,302.00
1601	Talon II Moving Stationary, Pod/Corded	\$1,493.00
Falcon:		
74	Falcon	\$988.00
HR-12		
72	HR-12	\$1,574.00
TRACKER		
101	Tracker (Includes 2 Year Warranty and Shipping)	\$923.00
PROLASER		
1725	ProLaser III w/Cord (Includes 1 Year Warranty, Heavy Duty Carrying Case and Shipping)	\$2,844.00

Prices for all radar products listed above include:

- * Heavy Duty Carrying Case
- * Two Tuning Forks
- * 3 Year Warranty
- * Shipping

NEW YORK STATE TERM CONTRACT

Contract No. PC57222 (11537-G)
Contract Period 05/01/01 until 04/30/05

<u>PRODUCT</u>	<u>New York Price</u>	<u>Retail Price</u>
#7000008 Marksman w/ Speed Scope Option	Obsolete	Obsolete
▪ #7004627 Ultralyte 100LR	\$3,145.50	\$3,495.00
▪ #7004620 Ultralyte 200LR	\$3,755.30	\$3,995.00
▪ #7004790 Ultralyte LRB	\$2,999.00	\$3,395.00

OPTIONS:

- 1-Year Warranty Period on Marksman
- 2-Year Warranty Period on Ultralyte
- NET 30
- 30 Days ARO
- 15 % discount on any accessory purchased with a laser

FREIGHT & TERMS

- FOB Destination

Contact: Lisa Burns, Purchasing Officer I
518-474-7101
lisa.burns@ogs.state.ny.us

NYS Contract Price List

3/7/2005

Contract # PC57223

Product Line: MPH Radar

Contractor: MPH Industries, Inc.

Price Adjustment Requests:

(Same adjustment for K-band Bee III)

<u>Product Number</u>	<u>Description</u>	<u>NYS Price</u>
990722	BEE III Ka dual antenna	\$2,550
990722	BEE III Ka single antenna	\$2,200
990568	Z-15	\$769
990569	Z-25	\$1,050
990570	Z-35	\$1,295
990846	Python III w/two piece K-band	\$1,125
990846	Python III w/three piece K-band	\$1,375
	Python III F/S w/two piece K-band	\$1,320
	Python III F/S w/three piece K-band	\$1,650

The Python III F/S has not been given a product number.

Traffic Safety Systems, Inc.
 Group 38207, Award 11537-G
 Contract No. PC57224
 Traffic Speed Measurement
 Effective June 2005

VASCAR-plus IIIc pricing, State of New York

PRODUCT	DESCRIPTION	NET PRICE 10 OR LESS	NET PRICE 10-24	NET PRICE 25 OR MORE
VASCAR-plus IIIc	Vehicle average speed calculator and recorder (distance/time)	\$930.00ea. (6% discount)	\$880.00ea. (11% discount)	\$833.00ea. (15% discount)
VAS-180	Odometer Module; allows older model VASCAR-plus units to operate on Ford vehicles with electronic speedometers	\$211.67ea.	\$190.50ea. (10% discount)	
VAS-181	Odometer Module; allows older model VASCAR-plus units to operate on Chevrolet vehicles with electronic speedometers	\$211.67ea.	\$190.50ea. (10% discount)	

NOTE: The list price on all VASCAR units from 1995-2004 was \$1,170.00ea.