

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NO.:** [22037](#)

**DATE:** October 20, 2011

**GROUP:** 32100 - Snow/Ice Control Agents  
(All State Agencies & Political Subdivisions)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Joseph Hodder  
Team Leader  
(518) 474-3668  
[joseph.hodder@ogs.ny.gov](mailto:joseph.hodder@ogs.ny.gov)

**ORIGINAL CONTRACT PERIOD:**  
November 22, 2010 through October 15, 2011

**UPDATED CONTRACT PERIOD:**  
November 22, 2010 through November 15, 2011

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS/  
CONTRACT NOS.:** \*SEE BELOW

| CONTRACTOR                           | CONTRACT# |
|--------------------------------------|-----------|
| American Rock Salt Co., LLC          | PC65248   |
| Cargill Inc. Deicing Technology      | PC65249   |
| Gorman Bros Inc                      | PC65250   |
| Innovative Municipal US (IMUS, Inc.) | PC65251   |
| International Salt Co.               | PC65252   |
| New York Bituminous Products Corp    | PC65253   |
| North American Salt Company          | PC65254   |
| Peckham Materials Corp               | PC65255   |
| SWP Enterprises                      | PC65256   |

**SUBJECT:** ONE MONTH EXTENSION OF CONTRACTS

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE THE ABOVE REFERENCED  
CONTRACTS:**

The contracts listed above have been extended through November 15, 2011 or until the replacement contracts are issued, whichever is first.

All other terms and conditions of the original award apply.

Please adjust your records accordingly to reflect these contract extensions.

\* \* \* \* \*

New York State Office Of General Services  
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 Empire State Plaza  
 Albany, New York 12242  
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**PURCHASING MEMORANDUM**

**CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [22037](#)

**DATE:** January 25, 2011

**GROUP:** 32100 - Snow/Ice Control Agents  
 (All State Agencies & Political Subdivisions)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Beverly L. Moore  
 Purchasing Officer I  
 (518) 474-7273  
[beverly.moore@ogs.state.ny.us](mailto:beverly.moore@ogs.state.ny.us)

**CONTRACT PERIOD:** November 15, 2010 through  
 October 15, 2011

**OTHER AUTHORIZED USERS**

Customer Services  
 (518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
 CONTRACT NO.:** \*SEE BELOW

| *AWARD # | CONTRACTOR                      | CONTRACT# |
|----------|---------------------------------|-----------|
| 22037    | American Rock Salt Co. LLC      | PC65248   |
| 22037    | Cargill Inc. Deicing Technology | PC65249   |

**SUBJECT:** Update of LOT IV – Sullivan County

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE THE ABOVE REFERENCED CONTRACTS:**

Replace this chart with the one shown on page 25 of the Notice of Contract Award

|          |                                 |          |                  |   |       |
|----------|---------------------------------|----------|------------------|---|-------|
| Sullivan | Cargill Inc. Deicing Technology | \$71.020 | Clearlane        | 1 | Green |
| Sullivan | American Rock Salt              | \$73.020 | Blue Magic       | 1 | Blue  |
| Sullivan | Innovative Surface Solutions    | \$73.160 | Blue Magic Salt  | 1 | Blue  |
| Sullivan | Innovative Surface Solutions    | \$77.080 | Magic Salt       | 2 | Brown |
| Sullivan | SWP Enterprises                 | \$79.890 | SWP Treated Salt | 1 | Blue  |
| Sullivan | American Rock Salt              | \$81.000 | Magic-O          | 2 | Brown |
|          |                                 |          |                  |   |       |

All other terms and conditions of the original Contract Award Notification apply to this Purchasing Memorandum.

Please attach this Purchasing Memorandum to your copy of the Contract Award Notification.

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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22037](#)

**DATE:** November 24, 2010

**GROUP:** 32100 - Snow/Ice Control Agents  
 (All State Agencies & Political Subdivisions)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Beverly L. Moore  
 Purchasing Officer I  
 (518) 474-7273

**CONTRACT PERIOD:** November 15, 2010 through  
 October 15, 2011

[beverly.moore@ogs.state.ny.us](mailto:beverly.moore@ogs.state.ny.us)

**CONTRACTOR/  
 CONTRACT NO.:** \*SEE BELOW

**OTHER AUTHORIZED USERS**

Customer Services  
 (518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

| *AWARD # | CONTRACTOR                           | CONTRACT# |
|----------|--------------------------------------|-----------|
| 22037    | Innovative Municipal US (IMUS, Inc.) | PC65251   |

**SUBJECT: REDUCED PRICING - LOT I – CALCIUM CHLORIDE CORROSION INHIBITED  
 & LOT II - LIQUID MAGNESIUM CHLORIDE CORROSION INHIBITED**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE THE ABOVE REFERENCED  
 CONTRACTS:**

**LOT I – CALCIUM CHLORIDE CORROSION INHIBITED- OPTION 1 - DELIVERED**

| CONTRACTOR | ZONE | PRICE PER<br>GALLON<br>4,000<br>Gallons | PRICE PER<br>GALLON<br>2,000<br>GALLONS | PRODUCT NAME                   | DYE/<br>COLOR |
|------------|------|---|---|--------------------------------|---------------|
| IMUS, Inc. | 1    | \$1.030                                 | \$1.160                                 | Calcium Chloride 30% Inhibited | Brown         |
| IMUS, Inc. | 8    | \$1.050                                 | \$1.180                                 | Calcium Chloride 30% Inhibited | Brown         |
| IMUS, Inc. | 9    | \$1.100                                 | \$1.220                                 | Calcium Chloride 30% Inhibited | Brown         |
| IMUS Inc.  | 10   | \$1.150                                 | \$1.340                                 | Calcium Chloride 30% Inhibited | Brown         |
| IMUS Inc.  | 11   | \$1.150                                 | \$1.340                                 | Calcium Chloride 30% Inhibited | Brown         |

(Continued)

**LOT II- LIQUID MAGNESIUM CHLORIDE CORROSION INHIBITED- OPTION 1 – DELIVERED**

| <b>CONTRACTOR</b> | <b>ZONE</b> | <b>PRICE PER<br/>GALLON<br/>4,000<br/>Gallons</b> | <b>PRICE PER<br/>GALLON<br/>2,000<br/>GALLONS</b> | <b>PRODUCT NAME</b> | <b>DYE/<br/>COLOR</b> |
|-------------------|-------------|---|---|---------------------|-----------------------|
| IMUS, Inc.        | 8           | \$.795  | \$.895  | Meltdown 26%        | Clear                 |

All other terms and conditions of the original Contract Award Notification apply to this Purchasing Memorandum.

Please attach this Purchasing Memorandum to your copy of the Contract Award Notification.

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